



To: Board of Directors  
From: Robert Zingelmann  
Date: June 27, 2023  
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on March 2, 2023, for RFP # 22-15 for Energy Solutions. There were eleven (11) proposals submitted:

- DCO Energy
- Energia
- ENGIE Services U.S. Inc.
- ForeFront
- Honeywell International Inc.
- Luminace
- McKinstry
- RoofConnect Logistics, Inc.
- Schneider Electric Buildings Americas, Inc.
- Trane U.S. Inc.
- Veregy

After careful review of all proposals, the Evaluation Team has determined that five (5) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

| <b>Contract</b>  | <b>Vendor</b>   | <b>Term of Contract</b>                        |
|------------------|---|--|
| Energy Solutions | ENGIE Services U.S. Inc.<br>Honeywell International Inc.<br>RoofConnect Logistics, Inc.<br>Schneider Electric Buildings Americas, Inc.<br>Trane U.S. Inc. | (3) years with option of (2) one-year renewals |

Support documentation has been attached for your reference.  
Enclosure: Bid Tab Summary



July 7, 2023

Mr. Sean Yates  
[sean.yates@honeywell.com](mailto:sean.yates@honeywell.com)  
Senior Sales Manager  
Honeywell International Inc.  
115 Tabor Road  
Morris Plains, NJ 07950

Re: Award of Contract #R221502

Dear Mr. Yates:

Per official action taken by the Board of Directors of Region 4 Education Service Center on June 27, 2023, we are pleased to announce that after successful negotiated terms and conditions, Honeywell International Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #22-15) submitted on March 2, 2023:

**Commodity/Service**

**Supplier**

Energy Solutions

Honeywell International Inc.

This contract is effective July 1, 2023, and will expire on June 30, 2026. As indicated above, your contract # is R221502. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Honeywell International Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Fred Flores, the Contract Manager assigned to your contract, at (713) 554-0494 or [fred.flores@omnipartners.com](mailto:fred.flores@omnipartners.com).

Sincerely,

DocuSigned by:  
  
30EE15BFEF1C4C6...  
Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services