

## Howard Technology Solutions - Product/Discount Schedule for NCPA

Category	Subcategory	Product Lines	Discount
Howard Med Carts	Mobile Carts	Howard	5%
Lighting Solutions	Lighting and Mounting Solutions	Howard	5%
Computing Solutions	Desktops, Kiosks Solution	Howard, Dell, Lenovo, HP, Acer, Ncomputing Solutions, Howard Kiosk Solutions	3% - 18%
Computing Solutions	Notebooks, Netbooks, Tablets	Howard, Dell, Lenovo, HP, Fujitsu, Toshiba, Acer, Getac, Asus, Samsung, Garmin, Panasonic, Wacom; Microsoft Surface	3% - 18%
Computing Solutions	Management Solutions	Altiris, Kaspersky, Faronics, Solarwinds	3%
Computing Solutions	Antivirus	Symantec, McAfee, Sophos, Kaspersky	3%
Computing Solutions	Mobile Presentation/Carts	Howard, Datamation, Spectrum, Earthwalk, Bretford, Avermedia, Anthro, Ergotron, iRovee, Balt, Jar Systems, Anywhere Carts, Marvel, VFI, Luxor, Powergestics, TrippLite, Copernicus Educational Products, LocknCharge, BlackBox, CEF	3-15%
AudioVisual and Instructional Solutions	Interactive Classroom Solutions	BenQ, Epson, Boxlight-Mimio, 3M, Acer, Canon, Infocus, Mitsubishi, NEC, Optoma, Planar, Samsung, Sharp, ViewSonic, Sanyo, Clear Touch Interactive, Newline, Hovercam, Balt, Qomo, GalaxyNext; Swivl	3% - 21%
AudioVisual and Instructional Solutions	Wireless Interactive Pads	Boxlight-Mimio, Elmo, Qomo	3% - 21%
AudioVisual and Instructional Solutions	Projectors and Bulbs	BenQ, Epson, Boxlight-Mimio, 3M, Acer, Canon, Infocus, Mitsubishi, NEC, Optoma, Planar, Samsung, Sharp, ViewSonic, Sanyo, Sony, Casio, Hitachi, Qomo; ELMO	3% - 21%
AudioVisual and Instructional Solutions	Projector Screens	Da-Lite, Draper, Elite Screens	3% - 21%
AudioVisual and Instructional Solutions	Document Cameras	Avermedia, Elmo, Lumens, Boxlight-Mimio, Qomo, Samsung, HoverCam	3% - 21%
AudioVisual and Instructional Solutions	Personal Response Systems	Boxlight-Mimio	3% - 21%
AudioVisual and Instructional Solutions	Audio Solutions	Howard, FrontRow, Panasonic, Cetacea, Califone, OWI, Bose, Crowne Audio, iKlip, Sennheiser, Shure, Audio Enhancement; Atlona; Biamp	3% - 21%
AudioVisual and Instructional Solutions	Control Systems	Crestron, Extron, SP Controls, Frontrow, Altinex, NTI	3% - 21%
AudioVisual and Instructional Solutions	Mounts	Chief, C2G, Premier Mounts, A-V Mounts; Epson; Tripp Lite; Peerless	3% - 21%
AudioVisual and Instructional Solutions	Cables	C2G, MonoPrice, Comprehensive, MicroFlex	3% - 21%

## Howard Technology Solutions - Product/Discount Schedule for NCPA

Category	Subcategory	Product Lines	Discount
AudioVisual and Instructional Solutions	Furniture	Spectrum, Middle Atlantic, VFI, Worthington Direct	3% - 21%
AudioVisual and Instructional Solutions	Monitors and TVs	3M, Acer, AOC, Asus, BenQ, HP, Hyundai, Lacie, Lenovo, LG, NEC, Planar, Samsung, ViewSonic; SunBrite; Sharp	3-10%
Networking Infrastructure Solutions	VoiP	Cisco, Zultys, Digium, Vertical, Avaya, CallFire	3% - 10%
Networking Infrastructure Solutions	Continuity Solutions	Cisco	3% - 10%
Networking Infrastructure Solutions	Network Infrastructure	Brocade, Cisco, HP, Enterasys, Extreme, Juniper	3% - 10%
Networking Infrastructure Solutions	Wireless	Xirrus, Enterasys, Cisco, Aerohive, Extreme, HP, Meraki, AirTight, Aruba, Ubiquiti, Ruckus, Cradlepoint, Mersive	3% - 10%
Networking Infrastructure Solutions	Mobile Device Management	AirWatch, Filewave	3% - 10%
Networking Infrastructure Solutions	Cooling, Power Protection, and LAN Storage Products	APC, TrippLite, Cyber Power Systems, Inc.; AVTech, FiberPower	3% - 10%
Networking Infrastructure Solutions	Backup Solutions	CommVault, Backbone, Exagrid, SpectraLogic, VMWare, HP, Unitrends, Cybernetics, Veeam	3% - 10%
Networking Infrastructure Solutions	Servers	Howard, Lenovo, Fujitsu, IBM, HP, ForeScout, Dell, Bradford Networks	3% - 17%
Networking Infrastructure Solutions	Storage Solutions	Tegile, AdvancedHPC, Buffalo, Overland, SpectraLogic, Dell, IX Systems, Cradlepoint	3% - 10%
Networking Infrastructure Solutions	Email Archiving Solutions	Barracuda, ArcMail, Edgewave	3% - 10%
Networking Infrastructure Solutions	Security Solutions	Symantec, McAfee, Fortinet, Astaro, Sophos, Barracuda, Panda, Palo Alto, BlueCoat, Lynx Systems (available to New Jersey K-12 ONLY), Edgewave, ForeScout, Nomadix, Front Door, Verkada	3% - 10%
Networking Infrastructure Solutions	Disaster Recovery Products	EMC2, Vmware, Howard, Omnilert	3% - 10%
Networking Infrastructure Solutions	Bandwidth Management	Allot	3% - 10%
Networking Infrastructure Solutions	Network Security	Palo Alto, Lightspeed, iBoss, Array Networks, WatchGuard, Edgewave, SonicWall, Securly, Neustar, Metasploit; Tenable	3% - 10%
Networking Infrastructure Solutions	Network Access Control	Impulse Point, Array Networks	3% - 10%
Network Video Solutions	Video Surveillance	Video Insight, Milestone, Cisco, Axis, Samsung; Transcend; Trendnet, Verkada	3% - 21%
Network Video Solutions	Video Streaming	Vbrick, Discover Video; Hall Research; 1Beyond	3% - 21%
Network Video Solutions	Video Conferencing	Polycom, Lifesize, BlueJeans, Aver, ZOOM	3% - 21%
Network Video Solutions	Digital Signage	Visix, ViewSonic, Daktronics, Fair-Play, Discover Video	3% - 21%
Virtualization	Desktop Virtualization	Vmware, Ncomputing, ViewSonic, Citrix, HVE	3%

## Howard Technology Solutions - Product/Discount Schedule for NCPA

Category	Subcategory	Product Lines	Discount
Virtualization	Server Virtualization	Vmware, Citrix, Bradford Networks	3%
Software	General	Microsoft, Adobe, Quark, Autodesk, VMWare, Zerto; ASPG; SmartFTP; EndNote	3%
Software	Audio Music Creation	Ableton, Cakewalk, Grass Valley, M-Audio, MakeMusic, Native Instruments, Roxio, Sibelius, Sony Creative, Nero	3%
Software	Video Creation	Avid, Adobe, Sony Creative, Autodesk Media and Entertainment, Nero, Pinnacle, roxio; Mediasite	3%
Software	K12 Software	HMH, Inspiration, Knowledge Adventure, Maplesoft, Sibelius, Dorling Kindersley, Leapfrog, Hapara, LANSchool, GoGuardian, EduTek Solutions, LLC, BitDefender, TeamViewer, ClassLink	3%
Software	Higher Ed Software	Absolute, Autodesk, Corel, Design Science, Filemaker, Final Draft, IMSI, Maplesoft, Mindjet, Nova, Parallels, Palo Alto, PTC, Techsmith, Wolfram; PowerProduction; MicroSurvey	3%
Software	Student Licensing	Student Edition Sku's - Nuance, Quark, Adobe, Adobe Student Licensing, Google Management	3%
Software	Accessories	Anoto, Belkin, Cento, DLO, Iskin, Livescribe, Micro Innovation, Phillips, PNY, Sandisk, Tribeca, Vistablot, Wacom, Cases	3%
Software	Training	Lynda.com, Total Training, Certiport	3%
Installation and Integration Services	Managed Services	Network Consulting, Erate Eligibility	Not To Exceed \$250.00/hour
Installation and Integration Services	Installation Services	Audio Visual and Computing, Distance Learning, Video Conferencing, Wireless Access, Network/Data Center, Cabling	Not To Exceed \$250.00/hour
Installation and Integration Services	Onsite Technicians/IT Outsourcing		Not To Exceed \$250.00/hour
Installation and Integration Services	Programming Services	Control Systems, Video Conferencing	Not To Exceed \$250.00/hour
Installation and Integration Services	Support Services	OnCall, HTPP, Technology Management, Custom Imaging	Not To Exceed \$250.00/hour
Installation and Integration Services	Training/Professional Development	Instructional Technologies, 21st Century Classrooms, Curriculum Training	Not To Exceed \$250.00/hour
Installation and Integration Services	Physical Security/Video Surveillance Services	Milestone, Axis, Cisco	Not To Exceed \$250.00/hour

## Howard Technology Solutions - Product/Discount Schedule for NCPA

Category	Subcategory	Product Lines	Discount
Installation and Integration Services	Consulting	Wireless Surveys, Network Assessments, Outsources Labor	3%
Accessories	Hardware	Blu-Ray, Cameras, Camcorders, Printers and Supplies (including 3D Printers), Ink, Toner, Keyboards, Mice, Scanners, ID Card Supplies, Power Devices, Hard Drives, Motherboards, Memory, Speakers, Amplifiers, Headphones, Microphones, Audio Mixers, VR Headsets;Acousticmagic; QSC; TOA Electronics; Plantronics; Vaddio; Tannoy; Audix; West Penn Wire, Logitech, Acroprint	3%
Accessories	Software	Operating Systems, Networking, Security, Utilities, Office Productivity; KnowledgeCity Learning Solutions; Litmus Software; ExactTarget; Officetracker; Freedomscientific; PDQ; AccessData; Faronics; Echosign	3%
Accessories	Networking	IP Telephony, Modems, Routers, Bridges, Hubs, Switches, Video Conferencing, Cables, Cards, Adapters; Logitech; RCI, Cradlepoint, Liberty	3%
Accessories	Storage	Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media	3%
Accessories	Bags	Brenthaven, Golla, Greensmart, Incase, Marware, Mobile Edge, STM, Tucano, Higher Ground, MaxCases, Case Logic, Lenovo	3%
Accessories	Office Supplies	All	3%