

Q& A for RFP 22-10 Ergonomic Workplace Solutions

1. Are Anti-fatigue mats/Flooring required? Answer: No. Can we still bid if we do not offer anti-fatigue mats/Flooring? Answer: Yes.

- o Reference: page 4 of RFP

Answer: If mat products are provided respondent may include as part of the response offering.

2. On page 3 of the RFP, OMNIA states that no minimum volume is guaranteed to the Contractor. Section 3.3-L (page 9-10 of the Solicitation Attachment) requires contractors to guarantee a minimum volume for the first 3 years of the contract. Why are contractors required to guarantee a minimum volume, when OMNIA does not reciprocate? Answer: Not a requirement. Will OMNIA accept a minimum guarantee of zero dollars per year? Answer: Respondent shall decide the response.

Answer: Section 3.3 – L (page 9-10) is not a requirement. If a supplier submits guaranteed sales and does not meet the sales numbered guaranteed, the supplier would be responsible for administrative fees based on the guaranteed amount. If a supplier exceeds that contract sales guaranteed amount, they would be responsible for administrative fees on their total sales.

3. I wanted to reach out with a question prior the virtual pre-bid conference next week to determine if furniture vendors on other cooperative agreements, such as Sourcewell, are eligible to participate for this bid? Or is OMNIA the only cooperative allowed?

Answer: It is entirely up to you to decide whether to respond to RFP 22-10.

4. Is teaming allowed with another manufacturer to provide all the requested products?

Answer: Respondent will decide how to respond.

5. Will there be a pricing document submitted for bidders to complete?

Answer: Respondent will provide an auditable pricing model.

6. Will typicals be provided for example pricing to be supplied for ease of comparing all bidders?

Answer: See RFP 22-10, IV Evaluation Process and Criteria.

7. Will hard copies still be required due to Covid-19 protocols?

Answer: See Section III Instructions to Offerors, #5. Thumb drives are acceptable in lieu of hard copy response.

8. Our price lists currently only contain list pricing. With Neocon taking place next month our marketing team is fully committed and unable to add net pricing to our price lists. Is a cover page at the front of the price list indicating the discount available sufficient?

Answer: The Respondent will decide how to respond. Discount off list will suffice.

9. Tab 3 – Performance Capability A. OMNIA Partners documents (Appendix D) – this page is blank. Is there supposed to be more information here?

Answer: Appendix D is PPA ATTACHMENT D OMNIA Partner Exhibits A to H

10. Pg 4 14:Delivery :

product shipped within 7 days of po would not apply to made to order, or certain fabrics when doing chairs. Will you accept modification to the term?

Answer: See RFP 22-10 Appendix B and respond appropriately.

11. Page 7 5Proposal: will this section be modified to accept electronic or thumb drives in lieu of hard copy binders? During the pre-bid meeting it was stated they will be allowed.

Answer: See Section III Instructions to Offerors, #5. Thumb drives are acceptable in lieu of hard copy response.

12.Pg 9-10 Section 3.3-L

Guaranteed minimum. For new suppliers, and just coming out of a pandemic, it is hard to gauge where we can be for the first three years. Omnia is not required to have a minimum for the contractor. Will OMNIA accept a minimum guarantee of zero dollars per year? Especially for new suppliers and with the climate of the market currently.

Answer: See Question 2.