



Software Solutions and Services
Executive Summary

Lead Agency: Region 4 ESC

Solicitation: 24-03

RFP Issued: April 24, 2024

Pre-Proposal Date: May 9, 2024

Response Due Date: June 13, 2024

Proposals Received: 19

Awarded to: Agile Mind, Ardham Technologies, Carahsoft Technology, DLT Solutions, Edmentum, Frontline Education, Hyland Software, Hypersign, Interplay Learning

The Region 4 ESC Department of Procurement issued 24-03 on June 6, 2024, to establish a national cooperative contract for Software Solutions and Services

The solicitation included cooperative purchasing language in Sections I and Appendix D; Exhibit D:

*The Region 4 Education Service Center (ESC), as the Principal Procurement Agency, defined in APPENDIX D, has partnered with OMNIA Partners, Public Sector, Inc., a Delaware corporation ("**OMNIA Partners**") to make the resultant contract (also known as the "**Master Agreement**" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("**Public Agencies**"), through OMNIA Partners' cooperative purchasing program. The Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "**Participating Public Agency**") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on APPENDIX D, or as otherwise agreed to. APPENDIX D contains additional information about OMNIA Partners and the cooperative purchasing program.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Abilene Reporter, TX or Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal
- Kennebec Journal, ME

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses, were notified of the Request for Proposal

On June 6, 2024 proposals were received from the following offerors:

- Agile Mind
- Ardham Technologies
- Avaap, LLC
- Carahsoft Technology
- Clarustec Inc.
- Companion Data Services
- DLT Solutions
- Edmentum Inc.
- Edpuzzle, Inc
- Frontline Education
- Hyland Software
- Hypersign LLC
- Interplay Learning
- Newsela, Inc.
- Optiv Security, Inc.
- Paratum Solutions
- SecurIT360 LLC
- Validas LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Agile Mind, Ardham Technologies, Carahsoft Technology, DLT Solutions, Edmentum, Frontline Education, Hyland Software, Hypersign, Interplay Learning and proceeding with contract award(s) upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses

Region 4 ESC, OMNIA Partners and the following offerors successfully negotiated a contract: Agile Mind, Ardham Technologies, Carahsoft Technology, DLT Solutions, Edmentum, Frontline Education, Hyland Software, Hypersign, Interplay Learning. Region 4 ESC executed the agreements, each with a contract effective date of January 1, 2025.

Diversity Certifications:

- Ardham Technologies – Small Business Enterprise (SBE)

Contract includes: The suppliers provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial three-year agreement from January 1, 2025 through December 31, 2027 with the option to renew for two (2) additional one-year periods through December 31, 2029.

Pricing/Discount:

Refer to Supplier's microsite for pricing.