



## YOU NEED ENERGY, WE'VE GOT CONNECTIONS.

### Few costs have a greater impact on your bottom line than that of your energy supply.

So being smart about energy procurement can go a long way toward ensuring your operation's success.

If you're located in a state where electricity or natural gas services are deregulated, you have the ability to purchase energy on the open market from the supplier of your choice. Insight Energy offers electricity and natural gas procurement services to help you purchase your energy at the lowest cost available.

Our Energy Choice program manages energy suppliers and contracts to meet your needs with a price and contract terms that help you reach your goals. Over time, we've built a vast connection of vetted, reliable energy suppliers. Our attention to energy details means you're free to do what you do best: run your business. When you turn to our Energy Choice program, you won't have to spend valuable time shopping for the best price.



### What stays the same?

Your local utilities still own the power lines and natural gas pipelines, and they will continue to deliver energy to your buildings regardless of who you choose for a supplier. And in many cases, the charges for the supply can be included right on your utility bill as a separate line item.

### What's different?

You choose your energy supplier from a list of qualified marketers that are competing for your business instead of accepting the default supply rate from your utility.

The Energy Choice program offers an alternative to the traditional consultant fee model or reverse auction method for energy procurement. Our approach provides the competitiveness of an RFP combined with direct one-on-one negotiation with energy suppliers to get the price and contract terms that best fit your needs. The service can be applied to single sites or to aggregations of multiple sites to increase buying power.

Insight Energy acts as an independent agent working on behalf of our clients. We solicit offers from qualified energy suppliers to obtain a competitive combination of price, product and contract terms. Most importantly, our approach doesn't require any out-of-pocket expense. You will never see an invoice from us for this service.

The process begins with a letter of authorization (LOA). The LOA gives us the authority to act on your behalf to obtain the necessary information from your utility and to solicit offers from energy providers. You are not obligated to enter into a contract with a supplier.

We'll present you with offers for an apples-to-apples comparison and help you understand the differences among the offers. Upon request, we can include renewable energy pricing options to help you meet your sustainability goals. If an offer is acceptable, we review the contracts prior to execution to ensure the price and terms are as expected. We then coordinate the submission and acceptance of executed contracts.



# WE RUN YOUR ENERGY PROCUREMENT, SO YOU CAN RUN YOUR BUSINESS

## Execution

Once you execute a contract with a supplier, Insight Energy spot-checks future invoices to make sure the charges match the contracted price and helps to resolve any issues. We also provide you with regular market and industry updates.

Rather than wait until the current contract is about to expire, we will help you determine the best time to execute your next contract. Our recommendations are based on our proprietary market price forecasts and your expectation of future energy needs.

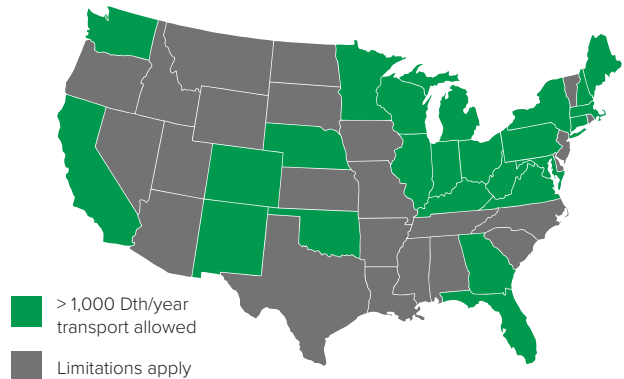
## Let's get started

Contact us directly:  
[energygroup@insightsourcing.com](mailto:energygroup@insightsourcing.com)

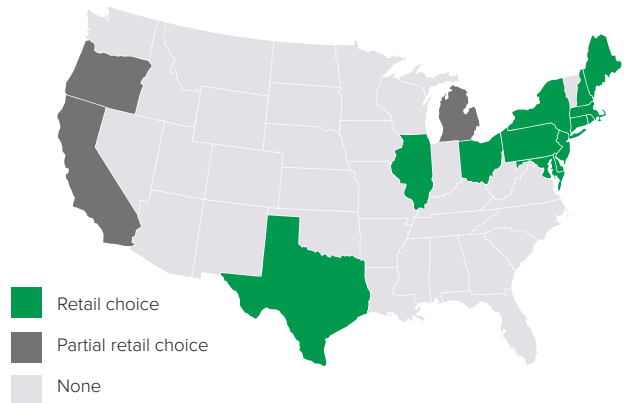
Contact us online:



## Natural Gas Deregulation



## Electricity Deregulation



States currently deregulated are highlighted on the above maps.

## About OMNIA Partners

OMNIA Partners is the nation's largest, most experienced, and most trusted resource in group purchasing and supply chain management. OMNIA Partners unites industry-leading purchasing power and market-leading suppliers to deliver an extensive and diverse portfolio for indirect and direct products and services in procurement. **POWER. ACCESS. TRUST.**

## About Insight Energy

Insight Energy offers more than just designing and implementing energy and sustainability solutions based on clients' needs. Our team provides full-lifecycle project management, ensuring that our clients receive the most effective and impactful outcomes throughout the entire process. We prioritize the customer experience and strive to exceed expectations in every interaction, putting our clients first.

Led by industry experts, our practice consistently stays ahead of emerging trends, keeping our clients at the forefront of innovation. We customize each energy program to address the distinct needs and challenges of our clients, steering clear of a one-size-fits-all approach.

Building on our strong procurement background, we recognize the crucial role of cost efficiency and supply chain optimization. With access to extensive energy data sets, we are uniquely equipped to offer insightful, data-driven recommendations to help our clients reach their objectives.

**Our core commitment at Insight Energy is to provide each client unparalleled value and sustainable impact.**