



# Energy Procurement & Management

A suite of services to minimize energy spend and manage risks.

Our suite of energy procurement and management services include wholesale and retail energy procurement, regulated rate optimization, budgeting, peak load management, and data management.

In this volatile and high-priced energy environment, organizations are facing intense pressure to minimize energy spend and manage risks. This is an incredibly challenging task given current geopolitical risks and uncertainties. In April 2022, natural gas prices rose to a 13-year high, exceeding \$8/mmBtu. During the same month, oil prices rose to over \$100/bbl as a result of the energy and economic impacts of geopolitical uncertainties.

Our team of energy procurement specialists has deep roots in the energy industry and has conducted procurement for hundreds of customers. They specialize in getting the best price in volatile markets, and also managing risks to ensure that energy costs are well-aligned with expectations. Our energy procurement and management services include the following four activities:

## WHOLESALE & RETAIL PROCUREMENT & RISK MANAGEMENT:

Highly customizable procurement solutions based on footprint and spend profile. We develop strategies for managing energy contracts.

## REGULATED RATE OPTIMIZATION:

We assess how changes to utility tariffs impact energy costs. This includes understanding how regulatory updates impact energy spend.

## OTHER SERVICES:

We offer several additional services, including natural gas pipeline negotiation, peak load management, budget development and management services, as well as regulatory compliance services.

## DATA MANAGEMENT:

We implement platforms to collect data, target opportunities, measure project results, and report on company KPIs; including collecting accurate energy billing and demand data through a payment solution

Taken together, this suite of services provides an end-to-end solution for organizations that need to minimize energy spend and manage risks in today's energy environment. Given the risks associated with self-serve energy procurement, organizations are encouraged to take advantage of the depth and breadth of our expertise to avoid painful financial missteps.

# Figure 1: Energy Procurement & Management

A comprehensive suite of solutions to manage energy costs and risks

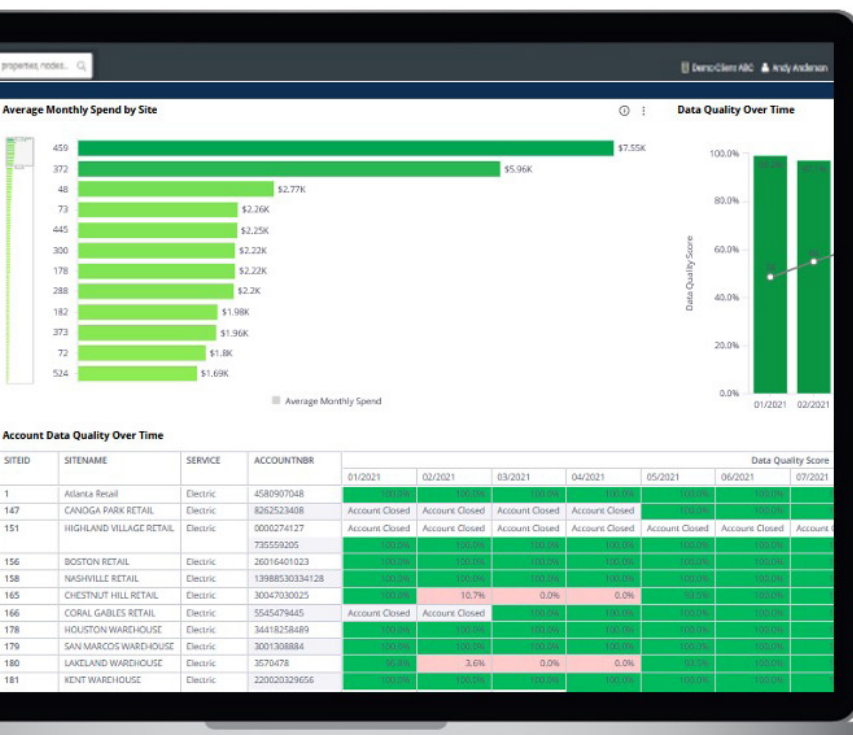
	<b>PRICE MANAGEMENT</b> <b>Wholesale &amp; Retail Procurement &amp; Risk Management</b>	<b>PRICE MANAGEMENT</b> <b>Regulated Rate Optimization</b>	<b>PRICE MANAGEMENT</b> <b>Other Services</b>	<b>DATA MANAGEMENT</b> <b>Data Management &amp; Utility Bill Audit</b>
<b>Solution</b>	Highly customizable procurement solutions based on footprint and spend profile Develop strategy for managing energy contracts and supplier base Manage commodity, credit, and counterparty risk	Assesses how changes to Utility / Transportation tariffs impact cost structure Understand how regulatory updates impact cost structure and risk	Natural Gas Pipeline negotiation for new facility build-outs Peak Load Management through identification and notification of peak load events in PJM Open/Close Utility Services Budget Development Services Regulatory Compliance	Implement platforms to collect data, target opportunities, measure project results, and report on company KPIs Collect accurate energy billing and demand data through a reliable payment solution
<b>Value</b>	Proactive price management with Superior ROI Maintain value in the purchasing process, creating transparency and minimizing supplier margins <b>5% - 18% Typical Savings</b>	Proactively optimized rate tariff structures in regulated markets Immediate realized bottom-line savings <b>2% - 5% Typical Savings</b>	Manage Peak demand to minimize costs Develop accurate budgets to create financial certainty Ensure regulatory compliance <b>2% - 5% Typical Savings</b>	Site benchmarking and visibility into utility data Consolidated reporting & Reduced billing errors <b>1% - 2% Typical Savings</b>

Taken together, these activities provide organizations with a complete energy procurement and management solution. We provide a comprehensive range of capabilities and expertise.

We offer two services that add additional value to our energy procurement and management customers:

## ENERGY MANAGEMENT DASHBOARD:

Included as part of our energy procurement and management service. An executive-level cost and usage trend reporting, which includes interactive graphics to filter by service, state or site. Allows site ranking by usage, cost, cost per unit, carbon intensity as well as year-over-year comparisons with cost, usage and rate impact. Data can be download for additional analysis.



- INCLUDED AS PART OF ENERGY PROCUREMENT & MANAGEMENT SERVICE
- EXECUTIVE LEVEL COST AND USAGE TREND REPORTING
- INTERACTIVE GRAPHICS TO FILTER BY SERVICE, STATE OR SITE
- SITE RANKING BY USAGE, COST, COST PER UNIT, CARBON INTENSITY
- YEAR OVER YEAR COMPARISON WITH COST, USAGE AND RATE IMPACT
- VENDOR SPEND SUMMARY
- DOWNLOAD THE DATA FOR ADDITIONAL ANALYSIS
- DRIVEN BY DATA COLLECTED THROUGH THIRD PARTY UTILITY BILL PROCESSOR

## Market Intelligence

Insights to stay connected to energy markets

### DAILY

- Electricity pricing report
- Oil and gas pricing report

### WEEKLY

- Electricity pricing report
- Oil and gas pricing report
- Fuel inventory report

### MONTHLY

- Intelligence report
- Power market update
- Natural gas market update
- Natural gas basis update



daily natural gas pricing report  
as of March 30, 2022

#### NYMEX Natural Gas Settlements and Futures

	daily change		daily change		daily change		daily change	
January 2022	\$4.024		January 2023	\$5.902	\$0.282	January 2024	\$4.392	\$0.032
February 2022	\$5.265	+	February 2023	\$5.908	\$0.281	February 2024	\$4.290	\$0.031
March 2022	\$4.568	+	March 2023	\$5.204	\$0.197	March 2024	\$3.967	\$0.032
April 2022	\$5.336	+	April 2023	\$3.070	\$0.062	April 2024	\$3.419	\$0.049
May 2022	\$5.805	\$0.270	May 2023	\$3.857	\$0.050	May 2024	\$3.378	\$0.049
June 2022	\$5.658	\$0.277	June 2023	\$3.891	\$0.049	June 2024	\$3.436	\$0.049
July 2022	\$5.714	\$0.278	July 2023	\$3.933	\$0.043	July 2024	\$3.496	\$0.057
August 2022	\$5.717	\$0.274	August 2023	\$3.843	\$0.042	August 2024	\$3.517	\$0.057
September 2022	\$5.995	\$0.271	September 2023	\$3.627	\$0.041	September 2024	\$3.507	\$0.055
October 2022	\$5.702	\$0.267	October 2023	\$3.668	\$0.041	October 2024	\$3.554	\$0.050
November 2022	\$5.796	\$0.264	November 2023	\$4.062	\$0.038	November 2024	\$3.739	\$0.059
December 2022	\$5.903	\$0.262	December 2023	\$4.261	\$0.034	December 2024	\$4.038	\$0.079
						December 2025	\$4.053	\$0.093

#### NYMEX Natural Gas Strip Pricing

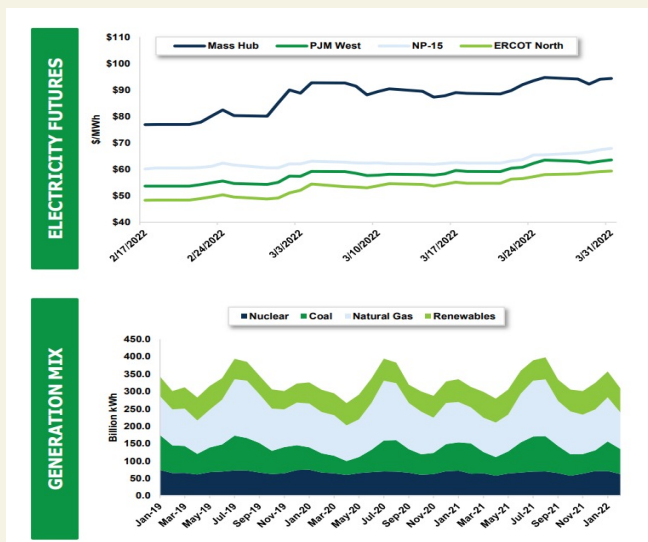
		daily change		daily change		daily change		daily change
Summer 2022	\$5.682	\$0.273	Winter 2022 - 2023	\$5.735	\$0.247	Winter 2023 - 2024	\$4.186	\$0.033
Calendar 2022 Diminishing	\$5.720	\$0.271	Summer 2023	\$3.626	\$0.046	Summer 2024	\$3.473	\$0.052
			Calendar 2023	\$4.401	\$0.092	Calendar 2024	\$3.725	\$0.050
						Winter 2024 - 2025	\$3.960	\$0.075
						Summer 2025	\$3.482	\$0.085
						Calendar 2025	\$3.696	\$0.084

Diminishing = Balance of Months Currently Trading



There's too much at stake in today's energy environment for organizations to undertake all their energy procurement activities on their own. It's too easy to experience large financial losses due to energy procurement mistakes or lack of expertise. We provide a full suite of energy procurement and management services that are designed to minimize energy costs and risks.

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### ABOUT OMNIA PARTNERS

OMNIA Partners is the nation's largest, most experienced, and most trusted resource in group purchasing and supply chain management. OMNIA Partners unites industry-leading purchasing power and market-leading suppliers to deliver an extensive and diverse portfolio for indirect and direct products and services in procurement. POWER. ACCESS. TRUST.

FOR MORE  
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