region4®

Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4.   Region 4 reserves the right to accept or reject any request.

Instructure, Inc _____hereby provides notice of the following update to
(Vendor Name)

Contract number: **R201402**_____ for _Learning Management System_____ on this date _July 10th, 2023_
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. ==**This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "*Notice of Material Change to Vendor Contract*" form.**==

☐ **Authorized Distributors/Dealers**
_____Addition
_____Deletion
_____Supporting Documentation

☐ **Price Update**
_____Supporting Documentation

☒ **Products/Services**
__x___New Addition
_____Update Only
_____Supporting Documentation

☐ **Discontinued Products/Services**
_____Supporting Documentation

☐ **States/Territories**
_____Supporting Documentation

☐ **Other** _____
_____Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).
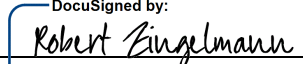
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Submitted By: _*JeffreyEbert*_____
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Title: _Director, Deal Desk & Pricing_____

Contact Number: _(800) 203 - 6755_____

Email Address: _jebert@instructure.com_____

☐ **Approved Date** _7/13/2023 | 1:16 PM CDT_

☐ **Denied Date** _____

Region 4 ESC: _*Robert Zingelmann*_____
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Canvas Credentials

Canvas Credentials Overview

Canvas Credentials empowers students through their personal educational journey – Whether they be traditional, non-traditional, career shifters or a little bit of everything in-between. Leveraging Credentials allows higher education, K-12, associations, workforce development, technical training, and corporate companies to combine and connect badges from multiple sources into a meaningful pathway for students.

Motivate and engage students with visual, stackable, and shareable pathways while empowering them to carry their skills throughout their educational journey. Utilizing EMSI data, Canvas Credentials connects students to real world applications of their skills and progress to visualize their career outlook.

Canvas Credentials Features

Feature	Description
Badge Creation	With Canvas Credentials you can create an unlimited number of badges, using required and optional data fields.
Badge Awarding	You can award badges directly from Canvas Credentials individually or in bulk via a csv or txt file upload, and your badge recipients can be notified via email.
Backpack	Your students can take advantage of a free, perpetual badge Backpack to store, manage, and share their digital credentials. The Canvas Credentials Backpack can accept badges from any badge issuance organization and any badging platform.
Badge Sharing	Digital credentials from Canvas Credentials can be shared directly from the Backpack via a URL, to linked social media, as a badge for an email signature or website, or as a card for a resume. Shared badges expose

Feature	Description
	the learning opportunities you make available and can contain links to the specific program pages where students can enroll. Your brand will be prominent on shared badges, so social media impressions generate real marketing value.
Badge Verification	Canvas Credentials's Badgecheck system ensures that badge viewers can verify the badge's authenticity and confirm the recipient.
Pathways	Pathways provide stackable, easy-to-understand visual maps that help students understand where they are and what to do next. Pathways can require badges from third-party issuers and platforms, making it easy to design programs that include industry certifications or training from partners. New learning opportunities are displayed to badge recipients based on the badges they have earned, automatically directing them to the next steps in their journeys. Both badges and pathways can easily integrate into LinkedIn profiles or be shared to other social media for employer discoverability.
Pathways Recommendations	Based on badges already achieved by a student, Canvas Credentials will make recommendations for new possibilities for a student.
Canvas Credentials Organizations	Organization controls in Canvas Credentials let you segment your badge program across multiple Issuers. Each Issuer can have a discrete badge set administered by issuer staff bound by role-based permissions.
Issuer Verification	With Canvas Credentials, each Issuer in your Organization is verified, so badge recipients and badge viewers can be confident in the provenance of each of your Organization's badges.

Feature	Description
Canvas Credentials Reporting	Canvas Credentials reports badge awards, most awarded badge classes, and badge shares at both the Issuer and the Organization level.
Canvas Credentials Learner Record	The Learner Record is a student-owned record of college learning experiences and marketable skill development. It lets a student view and share their progress along all the Pathways you've enrolled them in. Badges can stack to Pathways; Pathways stack to the Learner Record.
QR/Claim Code Badge Award	Canvas Credentials will let your students scan a QR code to trigger the award of a badge, making badges an ideal tool to track experiential learning at on-the-ground courses, conferences, internships, workshops, and other in-person learning activities. Scanned badges can be used in Pathways. When the event or activity is over, students and issuers have digitally verifiable records that can be used as part of stackable learning pathways both inside and outside the LMS.
Canvas Credentials White Label	A white label site for Canvas Credentials will offer a seamless look-and-feel for all members of your organization.

Canvas Credentials Subscription Pricing

Product Description	FTE Count	Amount/User
Canvas Credentials Annual Subscription	200-999	$4.51
Canvas Credentials Annual Subscription	1,000-2,999	$4.40
Canvas Credentials Annual Subscription	3,000-4,999	$4.24
Canvas Credentials Annual Subscription	5,000-9,999	$4.13
Canvas Credentials Annual Subscription	10,000-14,999	$3.96
Canvas Credentials Annual Subscription	15,000-19,999	$3.85
Canvas Credentials Annual Subscription	20,000-29,999	$3.52
Canvas Credentials Annual Subscription	30,000-59,999	$3.30
Canvas Credentials Annual Subscription	60,000-99,999	$3.03
Canvas Credentials Annual Subscription	100,000-199,999	$2.85
Canvas Credentials Annual Subscription	200,000-299,999	$2.67
Canvas Credentials Annual Subscription	300,000-399,999	$2.51
Canvas Credentials Annual Subscription	400,000-499,999	$2.35
Canvas Credentials Annual Subscription	500,000-599,999	$2.21
Canvas Credentials Annual Subscription	600,000-699,999	$2.08
Canvas Credentials Annual Subscription	700,000-799,999	$1.96
Canvas Credentials Annual Subscription	800,000-899,999	$1.84
Canvas Credentials Annual Subscription	900,000-999,999	$1.73
Canvas Credentials Annual Subscription	1,000,000-Above	$1.63

$3,000 Annual Subscription Minimum - 12 Month Minimum Annual Term Required - Canvas Credentials Implementation Package Required - Annual Canvas Subscription Required

Canvas Credentials Subscription K-12 Pricing

Product Description	FTE Count	Amount/User
Canvas K-12 Credentials Annual Subscription	200-499	$4.40
Canvas K-12 Credentials Annual Subscription	500-999	$4.40
Canvas K-12 Credentials Annual Subscription	1,000-2,999	$4.24
Canvas K-12 Credentials Annual Subscription	3,000-4,999	$4.13
Canvas K-12 Credentials Annual Subscription	5,000-7,499	$3.96
Canvas K-12 Credentials Annual Subscription	7,500-9,999	$3.85
Canvas K-12 Credentials Annual Subscription	10,000-49,999	$3.52
Canvas K-12 Credentials Annual Subscription	50,000-69,999	$3.30
Canvas K-12 Credentials Annual Subscription	70,000-99,999	$3.03
Canvas K-12 Credentials Annual Subscription	100,000-199,999	$2.82
Canvas K-12 Credentials Annual Subscription	200,000-299,999	$2.62
Canvas K-12 Credentials Annual Subscription	300,000-399,999	$2.43
Canvas K-12 Credentials Annual Subscription	400,000-499,999	$2.27
Canvas K-12 Credentials Annual Subscription	500,000-599,999	$2.11
Canvas K-12 Credentials Annual Subscription	600,000-699,999	$1.97
Canvas K-12 Credentials Annual Subscription	700,000-799,999	$1.83
Canvas K-12 Credentials Annual Subscription	800,000-899,999	$1.69
Canvas K-12 Credentials Annual Subscription	900,000-999,999	$1.57
Canvas K-12 Credentials Annual Subscription	1,000,000-Above	$1.46

$3,000 Annual Subscription Minimum - 12 Month Minimum Annual Term Required -Canvas Credentials Implementation Package Required – Annual Canvas Subscription Required

Canvas Credentials Services Pricing

Product Description	Rate
Canvas Credentials Implementation	$10,695/each
Canvas Credentials White Label Setup	$2,520/each
Canvas Credentials Priority Support	$2,950/annually
Canvas Credentials Academy (Recurring)	$2,375/annually
Canvas Credentials SSO Integration	$2,375/each
Canvas Credentials Virtual Professional Development Session	$500.00/each
Canvas Credentials - Consulting - Remote Consultation (Hourly)	$200.00/hour