



Facilities Health Consulting, Quality Assurance, Management, and Additional Products and Services
Executive Summary

Lead Agency: Region 4 Education Service Center

Solicitation: 21-03

RFQ Issued: September 24, 2020

Pre-Proposal Date: October 8, 2020

Response Due Date: November 12, 2020

Proposals Received: 2

Awarded to: Intertek

Region 4 Education Service Center’s Department of Procurement issued RFQ 21-03 on September 24, 2020, to establish a national cooperative contract for Facilities Health Consulting, Quality Assurance, Management, and Additional Products and Services.

The solicitation included cooperative purchasing language in the Scope of Work, under National Contract: *Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Appendix D, or as otherwise agreed to. Appendix D contains additional information about OMNIA Partners and the cooperative purchasing program.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 Education Service Center’s website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ

- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

Socio-economic outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses, Historically Underutilized Business (HUB) outreach was performed as part of the solicitation process.

The solicitation process was a Request for Qualifications (RFQ) which is like a Request for Proposal but specifically for areas that may touch or involve professional services. Responses are not initially evaluated with pricing but instead are evaluated with an emphasis on professional and technical competence. After evaluations are complete and the most highly qualified are ranked and selected, competitive negotiations are conducted to ensure contracts are fair and reasonable.

On November 12, 2020 proposals were received from the following offerors:

- Healthper USA, Inc.
- Intertek

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFQ, the committee elected to enter into negotiations with Intertek and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

Region 4 Education Service Center, OMNIA Partners, and Intertek successfully negotiated a contract, and Region 4 Education Service Center executed the agreement with a contract effective date of October 1, 2021.

Diversity: If the contracting agency desires disadvantaged business enterprise participation, Intertek will take affirmative steps to assure specific duties and percentage of work are let to certified subconsultants.

Contract includes but is not limited to: Facility health assessment, remediation, compliance reporting, disinfection process management, people assurance training, indoor air and water quality testing, HVAC/ventilation control and filtration, energy efficiency audits, ISO 50001 energy management, industrial hygiene services, building science solutions, occupancy use patterns and distancing, high touch surface reduction, accessibility and ADA compliance, healthy building certification, building enclosure consulting, and inspection and testing.

Additional details on certain services:

Facility Health Management

Provides a comprehensive and practical health and safety solution for facility owners, managers, focused on reducing pathogen transmission risks to protect and assure occupants that they have taken recommended measures to occupy safely with appropriate health and environment considerations. Facility Health Management services include but are not limited to: airborne contaminant removal, indoor air quality testing, building air flush, building dampness and enclosure condition, temperature and humidity, building water system flush and testing, contact transmission reduction, and custodial effectiveness protocol and verification.

Sustainability & Energy Services

Contract also covers sustainability and energy services including but not limited to: sustainable design consulting and certification, sustainable materials, resilience (enhanced property condition assessment and enhanced envelope consulting services), and enterprise sustainability.

Industrial Hygiene & Indoor Air Quality Services

Includes but is not limited to: occupational exposure assessments, noise surveys, hazard evaluations, asbestos management, indoor air quality and mold, and lead-based paint consulting.

Federal Funds: Intertek provided the Federal Funds Certifications documentation as part of their response.

Term:

Initial three-year agreement from October 1, 2021 through September 30, 2024 with the option to renew for two (2) additional one-year periods through September 30, 2026.

Pricing: Available upon request. Projects and tasks are quoted on a case-by-case basis due to the potential complexity of projects and tasks. When quotes are being created, the discounted hourly rates are utilized and are not-to-exceed rates.