CONTRACT NO. 1325

This number must appear on all invoices

PORT OF PORTLAND AMENDMENT NUMBER 1 SERVICES CONTRACT TO FURNISH DOCUMENT AND INFORMATION LIFECYCLE SERVICES ON A REQUIREMENTS BASIS

Parties: Port of Portland ("Port")

P.O. Box 3529

Portland, Oregon 97208

Iron Mountain Information Management, LLC ("Provider")

One Federal Street Boston, MA 02110

RECITALS

- **A.** The parties entered into a Services Contract effective January 22, 2021, (the "Contract") under which Provider provides Document and Information Lifecycle Services on a Requirements Basis (the "Services") to the Port.
- **B.** The parties now wish to amend the Contract as follows:
- **1.** Amend the contract to allow for approved rate increase.
- **2.** Modify the total Compensation.

AGREEMENT

1 COMPENSATION

1.1 Basis of Compensation

Section 4 of the Contract is amended to increase the pricing. Schedule 4.1, Iron Mountain Service Specific Pricing, shall be deleted and replaced in its entirety with the attached Schedule 4.1a1.

1.2 Total Compensation

Section 4.2 of the Contract is deleted in its entirety and will now read "Reserved."

2 INTEGRATION

Except as expressly provided otherwise by this Contract Amendment Number 1, all provisions of the Contract, as it may have been previously amended, shall remain in effect.

3 AUTHORITY OF SIGNERS

The individuals signing below represent that they are authorized by the party for which they sign to contractually bind that party to the provisions of this Contract Amendment Number 1.

Provider:		Port:	
Iron Mountaiı	n Information Management, LLC	Port of Portland	d
Ву:	DocuSigned by: Sheila Poagi 616180A659C3425	Ву:	DocuSigned by: Bobbi Matthews 052FD30738F4479
Print name:	Sheila Poggi	Print name:	Bobbi Matthews
As its:	Sr. Manager, Public Sector Contracts and Compliance	As its:	Contract and Procurement Manager
Date signed:	2/23/2022	Date signed:	3/1/2022
Phone:	202.503.9806		
Email:	Sheila.Poggi@ironmountain.com		
	Approved as to Form and Legal Content: Iron Mountain Legal Department Christine G. Jennings Christine G. Jennings, Counsel, Public		

Schedule 4.1a1 Iron Mountain Service Specific Pricing - effective January 22, 2022

2021 Price **Records Management** Tier 1 Tier 2 Tier 3 Enterprise Service Offering - Standard Storage Unit 0 - 10k CFT 10,001 – 50k CFT 50,001 – 100k+ CFT Carton Storage Cubic Foot 0.298 0.244 Receiving and Entry-Carton Cubic Foot 2.118 1.733 1.386 Regular Retrieval-Carton Cubic Foot 2.662 2.178 1.742 Regular Refile-Carton Cubic Foot 2.662 2.178 1.742 Regular Retrieval-File From Carton 3.570 2.921 2.336 Regular Refile - File 3.570 2.921 2.336 Archival Destruction-Carton (plus regular retrieval charge) Cubic Foot 3.237 2.648 2.119 Archival Destruction-File from Carton (plus regular retrieval charge) 3.025 2.475 1.980 Cubic Foot 3.292 Perm Withdrawal-Carton - CF, plus regular retrieval charge 4.023 2.633 Perm Withdrawal-File (plus regular retrieval charge) 1.997 1.634 1.307 1.980 1.584 Transport Handling Charge Cubic Foot 2.420 Next Day Delivery - Order by 3:00 PM for delivery next Business Day Trip 25.229 20.642 16.513 Next Day Delivery - Zone 2 43.229 38.642 34.513 44.642 \$ Next Day Delivery - Zone 3 1 49,229 40.513 Trip Next Day Delivery - Zone 4 1 Trip 55.229 50 642 46.513 Next Day Delivery - Zone Metro 32.229 27.642 23.513 Next Day Delivery - Zone Metro NYC 40.229 35.642 31.513 rip Half Day Delivery - Order by 10:00 AM for delivery same Business Day; or Order 63.360 63,360 by 3:00 PM for delivery next Business Day by 12:00 PM1 63.360 Members who Rush Delivery-Business Day - Delivery within 3 hours of placement of Order (for qualify for the Orders received not later than 2:00 PM) on a Business Day¹ 125.675 125.675 125.675 enterprise tier will Rush Delivery-Weekends/Holidays/After Hrs - Delivery within 4 hours of receive a minimum placement of Order¹ 252,450 252,450 252,450 Regular Pickup - Pickup orders placed before 4:00 PM on a Business Day will be discount from the picked up within the following two Business Days1 25 229 20 642 16 513 Tier 3 rates. Iron Regular Pickup - Zone 2 1 43.229 \$ 38.642 34.513 Mountain will work directly with member Regular Pickup - Zone 3 49.229 \$ 44.642 \$ 40.513 Trip to create a mutuall Regular Pickup - Zone 4 Trip 55.229 50.642 46.513 agreeable price Trip 32.229 27.642 23.513 Regular Pickup - Zone Metro schedule. Regular Pickup - Zone Metro NYC Trip 40.229 \$ 35.642 31.513 Rush Pickup - Pickup orders placed before 4:00 pm on a Business Day will be 125.675 125.675 125.675 picked up on the following Business Day¹ Rush Retrieval-File From Carton 9.570 9.570 9.570 Retrieval Carton Rush Cubic Foot 7.260 7.260 7.260 Individual List/Indexing Fach 0.737 0.737 0.737 Interfile Each 8.800 8.800 8.800 Photocopy 0.825 0.825 Page 0.825 Fax Transmission Page 1.100 1.100 1.100 Re-Boxing Charge (plus new carton, regular retrieval charge and refile charge) 5.000 5.000 5.000 Each Miscellaneous Services-Hourly Labor 65.120 65.120 65.120 Storage Monthly Minimum Charge Month 171.600 171.600 171.600 Minimum Service Charge Order 16.500 16.500 16.500 Admin Fee - Summary Per account ID 44.950 44.950 44.950 92.750 92.750 92.750 Per account ID #2000A Auto-fold Letter / Legal (1.2 CF) 0.66 0.66 0.66 #2000 Standard Carton Letter / Legal (1.2 CF) Each 4.92 4.92 4.92 #450 Letter Transfile Carton (2.4 CF) 3.60 3.60 3.60 #550 Letter Transfile Carton (3.6 CE) Each 6.24 6.24 6.24 #200 X-Ray Carton 7.36 7.36 7.36 Service Offering - Open Shelf & Image on Demand Unit 0 - 10k CFT 10,001 - 50k CFT 50,001 - 100k+ CFT 100,001+ CFT RFID Label 0.660 0.660 0.660 Open Shelf - Interfile Each 5.885 5.885 5.885 Open Shelf Individual Listing Each 0.737 0.737 0.737 qualify for the Open Shelf - Rush Retrieval- File 7.590 7.590 7.590 enterprise tier will 0.612 0.501 Linear Foot 0.401 receive a minimum Open Shelf Storage-X-Ray 0.924 0.756 0.605 Linear Foot 10% additional Open Shelf - Receiving and Entry 3.872 3.168 2.534 Linear Foot discount from the Open Shelf Regular Retrieval- File 2.087 1.708 1.366 Tier 3 rates Iron Open Shelf Regular Refile Linear Foot 2.087 1.708 1.366 Mountain will work Open Shelf - Archival Destruction 1.997 1.634 1.307 Linear Foot directly with member Open Shelf - Permant Withdrawal 1.997 1.634 1.307 Linear Foo to create a mutually Image on Demand - Retrieval, File 3.570 2.921 2.336 agreeable price Image on Demand - Refile, File 3.237 \$ 2.648 2.119 schedule.

		2022	Price	
	Tier 1	Tier 2	Tier 3	Enterprise
	0 – 10k CFT	10,001 – 50k CFT	50,001 - 100k+ CFT	100,001+ CFT
\$	0.311	\$ 0.255	\$ 0.209	100,0011 011
\$	2.21		\$ 1.45	
\$	2.78	\$ 2.28	\$ 1.82	
\$	2.78	\$ 2.28	\$ 1.82	
\$	3.73	\$ 3.05	\$ 2.44	
\$	3.73	\$ 3.05	\$ 2.44	
\$	3.38	\$ 2.77	\$ 2.21	
\$	3.16	\$ 2.59	\$ 2.07	
	4.20	\$ 3.44	\$ 2.75	
\$				
\$	2.09	\$ 1.71	\$ 1.37	
\$	2.53	\$ 2.07	\$ 1.66	
\$	26.36	\$ 21.57	\$ 17.26	
\$	45.17	\$ 40.38	\$ 36.07	
\$	51.44	\$ 46.65	\$ 42.34	
\$	57.71	\$ 52.92	\$ 48.61	
\$	33.68	\$ 28.89	\$ 24.57	
\$	42.04	\$ 37.25	\$ 32.93	
ډ	42.04	37.25	32.93	
\$	66.21	\$ 66.21	\$ 66.21	
Ľ	00.21	- 00.21	- 00.21	
				Members who
\$	131.33	\$ 131.33	\$ 131.33	qualify for the
\vdash				enterprise tier will
\$	263.81	\$ 263.81	\$ 263.81	receive a minimum
Ŀ				10% additional
_	26.26	ć 24.57	ć 17.00	discount from the
\$	26.36	\$ 21.57	\$ 17.26	Tier 3 rates. Iron
\$	45.17	\$ 40.38	\$ 36.07	Mountain will work
	51.44			directly with member
\$		\$ 46.65		
\$	57.71	\$ 52.92	\$ 48.61	to create a mutually
\$	33.68	\$ 28.89	\$ 24.57	agreeable price
\$	42.04	\$ 37.25	\$ 32.93	schedule.
Ť	42.04	ÿ 37.23	9 32.33	
\$	131.33	\$ 131.33	\$ 131.33	
-				
\$	10.00	\$ 10.00	\$ 10.00	
\$	7.59	\$ 7.59	\$ 7.59	
\$	0.77	\$ 0.77	\$ 0.77	
\$	9.20	\$ 9.20	\$ 9.20	
\$	0.86	\$ 0.86	\$ 0.86	
\$	1.15	\$ 1.15	\$ 1.15	
\$	5.23	\$ 5.23	\$ 5.23	
\$		\$ 68.05	\$ 68.05	
	68.05			
\$	179.32	\$ 179.32	\$ 179.32	
\$	17.24	\$ 17.24	\$ 17.24	
\$	46.97	\$ 46.97	\$ 46.97	
\$	96.92	\$ 96.92	\$ 96.92	
\$	3.95	\$ 3.95	\$ 3.95	
\$	5.14	\$ 5.14	\$ 5.14	
\$	3.76	\$ 3.76	\$ 3.76	
\$			T	
	6.52			
\$	7.69	\$ 7.69	\$ 7.69	
	0 – 10k CFT	10,001 – 50k CFT	50,001 – 100k+ CFT	100,001+ CFT
\$	0.69	\$ 0.69	\$ 0.69	
\$	6.15	\$ 6.15	\$ 6.15	Members who
\$	0.77	\$ 0.77	\$ 0.77	
\$	7.93	\$ 7.93	\$ 7.93	qualify for the
\$	0.64	\$ 0.52	\$ 0.42	enterprise tier will
\$	0.97	\$ 0.79	\$ 0.63	receive a minimum
\$	4.05	\$ 3.31	\$ 2.65	10% additional
	2.18			discount from the
\$				Tier 3 rates. Iron
\$	2.18	\$ 1.78	\$ 1.43	Mountain will work
\$	2.09	\$ 1.71	\$ 1.37	directly with member
\$	2.09	\$ 1.71	\$ 1.37	to create a mutually
\$	3.73	\$ 3.05	\$ 2.44	agreeable price
\$	3.38	\$ 2.77	\$ 2.21	schedule.
\$	24.56	\$ 24.56	\$ 22.47	scriedule.
_			·	

0.23 \$

0.23 \$

0.21

2022 Price

Image on Demand - Image³ Service Descriptions:

Image on Demand - Minimum²

https://www.ironmountain.com/support/how-it-works

Notes:

1) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cicironmountain.com/FuelSurcharge.

Order

Image

23.50

0.22

23.50

0.22

21.50

0.20

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²⁾ IOD order minimum charge includes the first 50 page scans

³⁾ IOD Per Image fee applies to any page scan past the 50 image IOD Minimum

Schedule 4.1a1

Iron Mountain Service Specific Pricing - effective January 22, 2022

				2021	Price	e	
Climate Controlled Storage		Tier 1		Tier 2		Tier 3	Enterprise
Service Offering - Vault Services	Unit	0 – 10k CFT	10,00	1 – 50k CFT	50,0	01 – 100k+ CFT	100,001+ CFT
Vault Storage	Cubic Foot	\$ 1.82	\$	1.46	\$	1.27	
Receiving & Entry	Cubic Foot	\$ 2.03	\$	1.62	\$	1.42	
Retrievals - Carton	Cubic Foot	\$ 3.10	\$	2.48	\$	2.17	
Retrievals - Carton, Rush	Cubic Foot	\$ 3.10	\$	2.48	\$	2.17	
Retrievals - Item	Each	\$ 9.36	\$	7.49	\$	6.55	
Retrievals- Item, Rush	Each	\$ 4.01	\$	3.20	\$	2.80	
Refiles, Carton	Cubic Foot	\$ 12.07	\$	9.66	\$	8.45	Please Note, pricing
Refiles, Item	Each	\$ 3.10	\$	2.48	\$	2.17	assumes net new
Destruction - Carton	Cubic Foot	\$ 4.01	\$	3.20	\$	2.80	materials. Final rate
Destruction - File From Carton	Each	\$ 1.49	\$	1.20	\$	1.05	schedule shall be
Permanent Withdrawals - File	Each	\$ 2.24	\$	1.79	\$	1.57	provided at the tim
Permanent Withdrawals - Carton	Cubic Foot	\$ 3.10	\$	2.48	\$	2.17	of request and shall
Next Day Trips ^{1,2}	Trip	\$ 9.36	\$	7.49	\$	6.55	be based on the
Half Day Trips ^{1,2}	Trip	\$ 115.54	\$	115.54	\$	115.54	scope of service (#
Rush Trips ^{1,2}	Trip	\$ 221.19	\$	221.19	\$	221.19	tapes stored, frequency, etc.)
Emergency Trips ^{1,2}	Trip	\$ 337.92	\$	337.92	\$	337.92	rrequency, etc.)
Pick-Up ^{1,2}	Trip	\$ 28.33	\$	28.33	\$	28.33	
Rush Pick-Up ^{1,2}	Trip	\$ 221.19	\$	221.19	\$	221.19	
Handling	Cubic Foot	\$ 2.68	\$	2.68	\$	2.68	
Interfile	Each	\$ 8.80	\$	8.80	\$	8.80	
Miscellaneous Services-Hourly Labor	Hour	\$ 65.12	\$	65.12	\$	65.12	

	2022	Price	
Tier 1	Tier 2	Tier 3	Enterprise
0 – 10k CFT	10,001 - 50k CFT	50,001 - 100k+ CFT	100,001+ CFT
\$ 1.90	\$ 1.53	\$ 1.33	
\$ 2.12	\$ 1.69	\$ 1.48	
\$ 3.24	\$ 2.59	\$ 2.27	
\$ 9.78	\$ 7.83	\$ 6.84	
\$ 4.19	\$ 3.34	\$ 2.93	
\$ 12.61	\$ 10.09	\$ 8.83	
\$ 3.24	\$ 2.59	\$ 2.27	Please Note, pricing
\$ 4.19	\$ 3.34	\$ 2.93	assumes net new
\$ 4.19	\$ 3.34	\$ 2.93	materials. Final rate
\$ 1.56	\$ 1.25	\$ 1.10	schedule shall be
\$ 2.34	\$ 1.87	\$ 1.64	provided at the time
\$ 3.24	\$ 2.59	\$ 2.27	of request and shall
\$ 9.78	\$ 7.83	\$ 6.84	be based on the
\$ 120.74	\$ 120.74	\$ 120.74	scope of service (#
\$ 231.14	\$ 231.14	\$ 231.14	tapes stored, frequency, etc.)
\$ 353.13	\$ 353.13	\$ 353.13	irequency, etc.,
\$ 29.60	\$ 29.60	\$ 29.60	
\$ 231.14	\$ 231.14	\$ 231.14	
\$ 2.80	\$ 2.80	\$ 2.80	
\$ 9.20	\$ 9.20	\$ 9.20	
\$ 68.05	\$ 68.05	\$ 68.05	

Service Descriptions: https://www.ironmountain.com/support/how-it-works

Notes:

1) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at <u>cic.ironmountain.com/FuelSurcharge</u>.

 ${\it 2) Pricing does not apply to locations more than 50 miles from an Iron Mountain Service Depot.}$

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Standard Pathology

Service Offering	Unit	2021 Price	2022 Price	Notes
Initial Move / Inventory Adds	Cubic Foot	Call For Quote	Call For Quote	
Temperature Controlled Storage	Cubic Foot	\$2.15	\$2.25	
Receiving & Entry	Case	\$5.56	\$5.81	
Regular Retrieval - Case	Case	\$2.98	\$3.11	
Rush Retrieval - Case	Case	\$6.75	\$7.05	
Regular Refile - Case	Case	\$2.98	\$3.11	
Permanent Withdrawal - Case from Container	Case Plus Regular Retrieval Charge	\$3.20	\$3.34	
Regular Retrieval - Container	Cubic Foot + Labor	\$3.35	\$3.50	
Regular Refile - Container	Cubic Foot + Labor	\$6.75	\$7.05	
Rush Retrieval - Container	Cubic Foot + Labor	\$3.35	\$3.50	
Permanent Withdrawal - Container	Cubic Foot plus Regular Retrieval Charge	\$3.29	\$3.44	Please Note, pricing assumes
Regular Interfile	Slide or Block	\$4.63	\$4.84	net new materials. Final rate
Individual Listing	Case	\$0.58	\$0.61	schedule shall be provided at
Minimum Service Order Charge	Order	\$14.50	\$15.15	the time of request and shall be
Monthly Minimum Storage	Month	\$156.00	\$163.02	based on the scope of service
Next Day Delivery 1,2	Visit + Handling	\$36.34	\$37.98	(# tapes stored, frequency, etc.)
Regular Pickup ^{1,2}	Visit + Handling	\$56.45	\$58.99	
Rush Delivery - Business Day ^{1,2}	Visit + Handling	\$112.00	\$117.04	
Rush Delivery - Weekend / Holiday / After Hours ^{1,2}	Visit + Handling	\$225.00	\$235.13	
Rush Pick up - Business Day ^{1,2}	Visit + Handling	\$36.34	\$37.98	
Miscellaneous Services - Labor	Hour	\$58.00	\$60.61	
Re-boxing charge	Hour + new container cost	\$58.00	\$60.61	
Handling	Cubic Foot	\$3.47	\$3.63	
Administrative Fee (Summary Billing)	Account ID per Month	\$25.65	\$26.80	
Administrative Fee (Detailed Billing)	Account ID per Month	\$64.10	\$66.98	

Service Descriptions:

https://www.ironmountain.com/support/how-it-works

Notes:

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¹⁾ Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.

²⁾ Pricing does not apply to locations more than 50 miles from an Iron Mountain Service Depot.

Secure Shredding

Jecure Jilledallig					
Off-Site Services ^{1,2,3,4,5}	Unit		2021 Price		2022 Price
Shred Offsite Minimum - First 3 Bins	Work Order	\$	34.96	\$	36.530
Offsite Scheduled - Console	Container	\$	5.00	\$	5.230
Offsite Scheduled - 65 Gallon	Container	\$	5.00	\$	5.230
Offsite Scheduled - 95 Gallon	Container	\$	5.00	\$	5.230
Offsite Scheduled - Box	Container	\$	5.00	\$	5.230
Offsite Scheduled - Mini Console	Box	\$	5.00	\$	5.230
Offsite Scheduled - Off- Cycle Trip Charge	Work Order	\$	50.40	\$	52.670
On-Site Services ^{1,2,3,4,5}	Unit		2021 Price		2022 Price
Shred Onsite Minimum - First 3 Bins	Work Order	\$	43.70	\$	45.670
Onsite Scheduled - Console	Container	\$	7.00	\$	7.320
Onsite Scheduled - 65 Gallon	Container	\$	7.00	\$	7.320
Onsite Scheduled - 95 Gallon	Container	\$	7.00	\$	7.320
Onsite Scheduled - Box	Container	\$	7.00	\$	7.320
Onsite Scheduled - Mini Console	Вох	\$	7.00	\$	7.320
Onsite Scheduled - Off- Cycle Trip Charge	Work Order	\$	50.40	\$	52.670
Additional Transportation	Unit		2021 Price		2022 Price
Transportation - Zone 2 (within 75 mile radius)	Trip		N/A	\$	17.980
Transportation - Zone 3 (within 100 mile radius)	Trip		N/A	\$	24.720
Transportation - Zone 4 (greater than a 100 mile radius)	Trip		N/A	\$	31.440
Transportation - Metro	Trip		N/A	\$	5.610
Transportation - NY Metro	Trip		N/A	\$	13.480
Purge Services ^{1,2,3,4,5}	Unit		2021 Price		2022 Price
Offsite Purge - 65 Gallon	Container		N/A	\$	8.98
Offsite Purge - 95 Gallon	Container		N/A	\$	14.05
Offsite Purge - Box	Container		N/A	\$	5.05
Offsite Purge - Trip Charge	Per Trip plus corresponding Offsite Purge Container Fee(s)		N/A	\$	67.40
Onsite Purge - 65 Gallon	Container		N/A	\$	16.85
Onsite Purge - 95 Gallon	Container		N/A	\$	22.47
Onsite Purge - Box (Carton)	Container		N/A	\$	5.61
Onsite Purge - Trip Charge	Per Trip plus corresponding Offsite Purge Container Fee(s)		N/A	\$	78.64
Additional Services 1,2,3,4	Unit		2021 Price		2022 Price
Shred Hourly Labor ⁶	Hour	\$	68.65	\$	71.740
Container Pickup / Delivery	Container	\$	10.00	\$	10.450
Plastics Destruction	Per Pound	\$	0.75	\$	0.780
Shred Contamination Fee ⁷	Container	\$	85.00	\$	88.830
		7	55.00	۲	55.050

Service Descriptions:

https://www.ironmountain.com/support/how-it-works

Notes:

- 1) Unless otherwise specified, pricing is for paper based shredding services.
- 2) Pricing is for services provided directly by Iron Mountain, within 50 miles of an Iron Mountain transportation depot. Services performed out of Iron Mountain standard service areas or by Approved Subcontractors shall be priced separately.
- 3) Customer locations with restricted access or non-standard service requirements may be subject to additional fees.
- 4) Fuel Surcharge A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.
- 5) Paper recycling surcharge adjusts monthly and is applied against secure shred services. The paper recycling surcharge is indexed to the national average of recovered paper prices as published by FastMarket RISI's PPI Pulp & Paper Week. The current monthly paper recycling surcharge information can be found at https://www.ironmountain.com/support/how-it-works/resources/paper-recycling
- 6) Special Project Services provided outside the scope of routine services will be quoted on a per project basis. Pricing for transactional services listed on the Pricing Schedule may differ when they are part of a special project. Additional Labor Fees and a Minimum Service Fee may apply.
- 7) Fee assessed when shred transportation teams identify contamination (i.e., non-paper materials) upon "tipping" customers' shred collection container.

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Schedule 4.1a1 Iron Mountain Service Specific Pricing - effective January 22, 2022

IT Asset Disposition Services

Service Offering	Unit	2021 Price	2022 Price
Offsite – Bulk Tapes/Plastics	Pound	\$ 0.37	\$ 0.39
Offsite – Bulk Hard Drives	Item	\$ 10.55	\$ 11.02
Offsite – Bulk Mixed Hard Drives/Tapes	Pound	\$ 1.20	\$ 1.25
Offsite – Vault Itemized Tapes	Item	\$ 1.68	\$ 1.76
Offsite – Vault Itemized Hard Drives	Item	\$ 5.77	\$ 6.03
Onsite - Itemized Tapes/Plastics - 1-1000	Item	\$ 3.74	\$ 3.91
Onsite - Itemized Tapes/Plastics - 1001-2000	Item	\$ 3.20	\$ 3.34
Onsite - Itemized Tapes/Plastics - 2001-3000	Item	\$ 2.89	\$ 3.02
Onsite - Itemized Tapes/Plastics - 3001-4000	Item	\$ 2.35	\$ 2.46
Onsite - Itemized Tapes/Plastics - 4001-5000	Item	\$ 2.04	\$ 2.13
Onsite - Itemized Tapes/Plastics - 5001+	Item	\$ 1.81	\$ 1.89
Onsite - Itemized Hard Drives - 1-250	Item	\$ 13.90	\$ 14.53
Onsite - Itemized Hard Drives - 251-500	Item	\$ 12.83	\$ 13.41
Onsite - Itemized Hard Drives - 501-1000	Item	\$ 10.69	\$ 11.17
Onsite - Itemized Hard Drives - 1001-1500	Item	\$ 8.55	\$ 8.93
Onsite - Itemized Hard Drives - 1501-2500	Item	\$ 7.49	\$ 7.83
Onsite - Itemized Hard Drives - 2501+	Item	\$ 6.41	\$ 6.70
Onsite - Mobilization Fee >100 Miles	Mile	\$ 6.21	\$ 6.49
Onsite - Order Minimum	Order	\$ 1,511.34	\$ 1,579.35
Offsite - Bulk E-waste Recycling up to 500 lbs	Pallet	\$ 240.57	\$ 251.40
Offsite - Bulk E-waste Recycling 500+ lbs (Per lb. greater than 500 lbs.)	Pound	\$ 0.48	\$ 0.50
IT Asset Audit & Remarketing	Item	\$ 11.55	\$ 12.07
Media Destruction – Standard Run (within 50 mile radius)	Transportation Visit	\$ 48.12	\$ 50.29
Shipping - Tape Destruction ¹	Pallet	\$ 149.16	\$ 155.87
Shipping - Hard Drive, e-Waste, Remarketing ¹	Pallet	\$ 336.81	\$ 351.97
Labor - On-site Packing (Per person, per hour)	Hour	\$ 48.12	\$ 50.29

Service Descriptions:

https://www.ironmountain.com/support/how-it-works

Notes:

1) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.

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Data Management

Closed Container (Compact)					
Closed Container (Compact)	Service Offering - Standard Storage & Services ¹	Unit	202	1 Price	2022 Price
Closed Container (Small)	Slotted Media	Slot	\$	0.17	\$ 0.18
Closed Container (Medium)	Closed Container (Compact)	Container	\$	7.28	\$ 7.61
Closed Container (Large)	Closed Container (Small)	Container	\$	7.28	\$ 7.61
Container (Extra Large)	Closed Container (Medium)	Container	\$	11.55	\$ 12.07
Transport Container	Closed Container (Large)	Container	\$	12.26	\$ 12.81
Media Handling-Active (With Elec File) Item \$ 0.55 \$ 0.55	Closed Container (Extra Large)	Container	\$	54.08	\$ 56.51
Tape Handling Item	Transport Container	Container	\$	4.49	\$ 8.80
Media Handling Monthly Minimum² Month \$ 24.83 \$ 25.95 Closed Container Handling Item \$ 2.60 \$ 2.72 Transport Container Handling Item \$ 2.60 \$ 2.72 Scheduled Service – Monthly (1-2 Trips per month)³4 Trip \$ 33.17 \$ 34.66 Scheduled Service – Weekly (3-10 Trips per month)³4 Trip \$ 40.48 \$ 42.30 Scheduled Service – Daily (11 plus Trips per month)³4 Trip \$ 33.17 \$ 34.66 Service Offering - Premium Services¹ Unit 2021 Price 2022 Price Standard Special Transport (24 hours)⁴ Trip/Sub-Account \$ 134.27 \$ 140.31 Critical Special Transport (3 hours)⁴ Trip/Sub-Account \$ 167.53 \$ 175.07 Holiday Charge⁴ Trip/Sub-Account \$ 124.10 \$ 129.68 Container Locks Lock \$ 14.89 \$ 15.56 Security Clips Clip \$ 3.41 \$ 3.56 Service Offering - Custom Storage, Program Fees & Services³ Unit 2021 Price Slotted Media Storage - Round Reel Slot \$ 0.33 \$ 0.33	Media Handling-Active (With Elec File)	Item	\$	0.53	\$ 0.55
Item	Tape Handling	Item	\$	0.19	\$ 0.20
Item	Media Handling Monthly Minimum ²	Month	\$	24.83	\$ 25.95
Scheduled Service - Monthly (1-2 Trips per month) 3.4	Closed Container Handling	Item	\$	2.60	\$ 2.72
Scheduled Service - Weekly (3-10 Trips per month) 3-4 Trip \$ 40.48 \$ 42.30 Scheduled Service - Daily (11 plus Trips per month) 3-4 Trip \$ 33.17 \$ 34.66 Service Offering - Premium Services Unit 2021 Price 2022 Price Standard Special Transport (24 hours) 4 Trip/Sub-Account \$ 134.27 \$ 140.31 Critical Special Transport (3 hours) 4 Trip/Sub-Account \$ 167.53 \$ 175.07 Holiday Charge Trip/Sub-Account \$ 124.10 \$ 129.68 Container Locks Lock \$ 14.89 \$ 15.56 Service Offering - Custom Storage, Program Fees & Services Unit 2021 Price 2022 Price Slotted Media Storage - Round Reel Slot \$ 0.32 \$ 0.33 Administrative Fees Account ID per Month \$ 16.59 \$ 17.34 Account ID per Month \$ 16.59 \$ 17.610 Storage Cart Cart \$ 120.25 \$ 125.66 Transport Cart Ca	Transport Container Handling	Item	\$	2.60	\$ 2.72
Scheduled Service - Weekly (3-10 Trips per month) 3-4 Trip \$ 40.48 \$ 42.30 Scheduled Service - Daily (11 plus Trips per month) 3-4 Trip \$ 33.17 \$ 34.66 Service Offering - Premium Services Unit 2021 Price 2022 Price Standard Special Transport (24 hours) 4 Trip/Sub-Account \$ 134.27 \$ 140.31 Critical Special Transport (3 hours) 4 Trip/Sub-Account \$ 167.53 \$ 175.07 Holiday Charge Trip/Sub-Account \$ 124.10 \$ 129.68 Container Locks Lock \$ 14.89 \$ 15.56 Service Offering - Custom Storage, Program Fees & Services Unit 2021 Price 2022 Price Slotted Media Storage - Round Reel Slot \$ 0.32 \$ 0.33 Administrative Fees Account ID per Month \$ 16.59 \$ 17.34 Account ID per Month \$ 16.59 \$ 17.610 Storage Cart Cart \$ 120.25 \$ 125.66 Transport Cart Ca	Scheduled Service – Monthly (1-2 Trips per month) ^{3,4}	Trip	\$	33.17	\$ 34.66
Service Offering - Premium Services¹ Standard Special Transport (24 hours)⁴ Trip/Sub-Account \$ 134.27 \$ 140.31 Critical Special Transport (3 hours)⁴ Trip/Sub-Account \$ 167.53 \$ 175.07 Holiday Charge⁴ Trip/Sub-Account \$ 124.10 \$ 129.68 Container Locks Lock \$ 14.89 \$ 15.56 Security Clips \$ 3.41 \$ 3.56 Security Clips \$ 0.32 \$ 0.33 Administrative Fees Account ID per Month \$ 16.59 \$ 17.34 Minimum Monthly Fee Account ID per Month \$ 168.52 \$ 176.10 Storage Cart Cart \$ 120.25 \$ 125.66 Transport Cart \$ 120.25 \$ 125.66 Transport Cart \$ 120.25 \$ 125.66 Media Destruction TBD Call for quote Call for quote Special Project Campus Transport⁴ Trip N/A \$ 20.418 Transport Rental Container Place Solotte Media Storage - Oversized Slotte Trip N/A \$ 13.88 Custom Bar Code Labels Label N/A \$ 2.05	Scheduled Service – Weekly (3-10 Trips per month) ^{3,4}	Trip	\$	40.48	\$ 42.30
Standard Special Transport (24 hours) ⁴ Critical Special Transport (3 hours) ⁴ Trip/Sub-Account \$ 134.27 \$ 140.31 Critical Special Transport (3 hours) ⁴ Trip/Sub-Account \$ 167.53 \$ 175.07 Holiday Charge ⁴ Trip/Sub-Account \$ 124.10 \$ 129.68 Container Locks Lock \$ 14.89 \$ 15.56 Security Clips Clip \$ 3.41 \$ 3.56 Service Offering - Custom Storage, Program Fees & Services ¹ Slotted Media Storage - Round Reel Slot \$ 0.32 \$ 0.33 Administrative Fees Account ID per Month \$ 16.59 \$ 17.34 Minimum Monthly Fee Account ID per Month \$ 168.52 \$ 176.10 Storage Cart Cart \$ 120.25 \$ 125.66 Transport Cart Cart \$ 120.25 \$ 125.66 Media Destruction TBD Call for quote Call for quote Colosed Container (Cabinet) Container Closed Container (Cabinet) Container Closed Container (Cabinet) Trip N/A \$ 20.92 Scheduled Same Building/Same Campus Transport ⁴ Trip N/A \$ 1.38 Custom Bar Code Labels Slotted Media Storage - Oversized	Scheduled Service – Daily (11 plus Trips per month) ^{3,4}	Trip	\$	33.17	\$ 34.66
Critical Special Transport (3 hours) ⁴ Holiday Charge ⁴ Trip/Sub-Account Trip/S	Service Offering - Premium Services ¹	Unit	202	1 Price	2022 Price
Holiday Charge 4 Trip/Sub-Account \$ 124.10 \$ 129.68 Container Locks Lock \$ 14.89 \$ 15.56 Container Locks Clip \$ 3.41 \$ 3.56 Clip \$ 3.41 \$ 3.50 Clip \$ 3.41 \$ 3.50 Clip \$ 3.41 \$ 3.50 Clip \$	Standard Special Transport (24 hours) ⁴	Trip/Sub-Account	\$	134.27	\$ 140.31
Container Locks Security Clips Clip Service Offering - Custom Storage, Program Fees & Services¹ Unit 2021 Price 2022 Price Slotted Media Storage - Round Reel Slot Account ID per Month Fees Account ID per Month Account ID per Month Cart Transport Cart Cart Cart Cart Cart Cart Cart Cart Call for quote Special Project Closed Container (Cabinet) Transport Rental Each per Day Scheduled Same Building/Same Campus Transport⁴ Trip N/A Custom Bar Code Labels Label N/A Social Social Social Clip Cart Clip Colip	Critical Special Transport (3 hours) ⁴	Trip/Sub-Account	\$	167.53	\$ 175.07
Security Clips Clip Service Offering - Custom Storage, Program Fees & Services¹ Unit 2021 Price 2022 Price Slotted Media Storage - Round Reel Slot Administrative Fees Account ID per Month Storage Cart Cart Cart Cart Transport Cart Media Destruction TBD Call for quote Special Project Closed Container (Cabinet) Transport Rental Each per Day Scheduled Same Building/Same Campus Transport⁴ Trip N/A \$ 1.35 2022 Price 2022 Price 2022 Price 2023 Price 2023 Price 2024 Price 2024 Price 2024 Price 2025 Price 2026 Price 2027 Price 2028 Price 2028 Price 2028 Price 2028 Price 2028 Price 2029 Storage Account ID per Month Special ID per Month Special Project Cart Cart Special Fro quote Call for quote Transport Rental Each per Day N/A Special Project Trip N/A Special Project Cart Special Froject Call for quote	Holiday Charge ⁴	Trip/Sub-Account	\$	124.10	\$ 129.68
Service Offering - Custom Storage, Program Fees & Services¹ Slot	Container Locks	Lock	\$	14.89	\$ 15.56
Slotted Media Storage - Round Reel Account ID per Month	Security Clips	Clip	\$	3.41	\$ 3.56
Administrative Fees Account ID per Month \$ 16.59 \$ 17.34 Minimum Monthly Fee Account ID per Month \$ 168.52 \$ 176.10 Storage Cart Cart \$ 120.25 \$ 125.66 Transport Cart Cart \$ 120.25 \$ 125.66 Media Destruction TBD Call for quote Call for quote Special Project TBD Call for quote Call for quote Call for quote Container Closed Container (Cabinet) Container Transport Rental Each per Day N/A \$ 204.18 Transport Rental Each per Day N/A \$ 1.25 Scheduled Same Building/Same Campus Transport ⁴ Trip N/A \$ 20.92 Scheduled Same Place/Same Floor Transport ⁴ Trip N/A \$ 13.88 Custom Bar Code Labels Slotted Media Storage - Oversized Slot N/A \$ 2.05	Service Offering - Custom Storage, Program Fees & Services ¹	Unit	202	1 Price	2022 Price
Minimum Monthly Fee Account ID per Month \$ 168.52 \$ 176.10 Storage Cart Cart \$ 120.25 \$ 125.66 Transport Cart \$ 120.25 \$ 125.66 Media Destruction TBD Call for quote Call for quote Special Project TBD Call for quote Call for quote Closed Container (Cabinet) Container N/A \$ 204.18 Transport Rental Each per Day N/A \$ 1.25 Scheduled Same Building/Same Campus Transport Trip N/A \$ 20.92 Scheduled Same Place/Same Floor Transport Trip N/A \$ 13.88 Custom Bar Code Labels Label N/A \$ 2.05	Slotted Media Storage - Round Reel	Slot	\$	0.32	\$ 0.33
Storage Cart Cart \$ 120.25 \$ 125.66 Transport Cart \$ 120.25 \$ 125.66 Media Destruction TBD Call for quote Call for quote Special Project TBD Call for quote Call for quote Closed Container (Cabinet) Container N/A \$ 204.18 Transport Rental Each per Day N/A \$ 1.25 Scheduled Same Building/Same Campus Transport Trip N/A \$ 20.92 Scheduled Same Place/Same Floor Transport Trip N/A \$ 13.88 Custom Bar Code Labels Label N/A \$ 2.05	Administrative Fees	Account ID per Month	\$	16.59	\$ 17.34
Transport Cart \$ 120.25 \$ 125.66 Media Destruction TBD Call for quote Call for quote Special Project TBD Call for quote Call for quote Closed Container (Cabinet) Container N/A \$ 204.18 Transport Rental Each per Day N/A \$ 1.25 Scheduled Same Building/Same Campus Transport Trip N/A \$ 20.92 Scheduled Same Place/Same Floor Transport Trip N/A \$ 13.88 Custom Bar Code Labels Label N/A \$ 1.32 Slotted Media Storage - Oversized Slot N/A \$ 2.05	Minimum Monthly Fee	Account ID per Month	\$	168.52	\$ 176.10
Media DestructionTBDCall for quoteCall for quoteSpecial ProjectTBDCall for quoteCall for quoteClosed Container (Cabinet)ContainerN/A\$ 204.18Transport RentalEach per DayN/A\$ 1.25Scheduled Same Building/Same Campus Transport4TripN/A\$ 20.92Scheduled Same Place/Same Floor Transport4TripN/A\$ 13.88Custom Bar Code LabelsLabelN/A\$ 1.32Slotted Media Storage - OversizedSlotN/A\$ 2.05	Storage Cart	Cart	\$	120.25	\$ 125.66
Special ProjectTBDCall for quoteClosed Container (Cabinet)ContainerN/A\$ 204.18Transport RentalEach per DayN/A\$ 1.25Scheduled Same Building/Same Campus Transport4TripN/A\$ 20.92Scheduled Same Place/Same Floor Transport4TripN/A\$ 13.88Custom Bar Code LabelsLabelN/A\$ 1.32Slotted Media Storage - OversizedSlotN/A\$ 2.05	Transport Cart	Cart	\$	120.25	\$ 125.66
Closed Container (Cabinet) Transport Rental Each per Day N/A \$ 204.18 Transport Rental Each per Day N/A \$ 1.25 Scheduled Same Building/Same Campus Transport ⁴ Trip N/A \$ 20.92 Scheduled Same Place/Same Floor Transport ⁴ Trip N/A \$ 13.88 Custom Bar Code Labels Label N/A \$ 1.32 Slotted Media Storage - Oversized	Media Destruction	TBD	Call fo	or quote	Call for quote
Transport Rental Each per Day N/A \$ 1.25 Scheduled Same Building/Same Campus Transport Trip N/A \$ 20.92 Scheduled Same Place/Same Floor Transport Trip N/A \$ 13.88 Custom Bar Code Labels Label N/A \$ 1.32 Slotted Media Storage - Oversized Slot N/A \$ 2.05	Special Project	TBD	Call fo	or quote	Call for quote
Scheduled Same Building/Same Campus Transport ⁴ Trip N/A \$ 20.92 Scheduled Same Place/Same Floor Transport ⁴ Trip N/A \$ 13.88 Custom Bar Code Labels Label N/A \$ 1.32 Slotted Media Storage - Oversized Slot N/A \$ 20.92	Closed Container (Cabinet)	Container	1	N/A	\$ 204.18
Scheduled Same Place/Same Floor Transport ⁴ Custom Bar Code Labels Slotted Media Storage - Oversized Trip N/A \$ 13.88 Label N/A \$ 1.32 Slotted Media Storage - Oversized	Transport Rental	Each per Day	1	N/A	\$ 1.25
Custom Bar Code Labels Label N/A \$ 1.32 Slotted Media Storage - Oversized Slot N/A \$ 2.05	Scheduled Same Building/Same Campus Transport ⁴	Trip	1	N/A	\$ 20.92
Custom Bar Code LabelsLabelN/A\$1.32Slotted Media Storage - OversizedSlotN/A\$2.05	Scheduled Same Place/Same Floor Transport ⁴	Trip	1	N/A	\$ 13.88
	Custom Bar Code Labels	Label	1	N/A	\$ 1.32
Labor Hour N/A \$ 70.37	Slotted Media Storage - Oversized	Slot	1	N/A	\$ 2.05
	Labor	Hour	1	N/A	\$ 70.37

Service Descriptions:

https://www.ironmountain.com/support/how-it-works

Notes:

- 1) Costs are not inclusive of third party transportation which are the responsibility of the Customer or which are billed directly by the Carrier to the Customer. Third Party Transportation is priced per shipment.
- 2) In months where customers requests tapes / containers, a monthly minimum for media handling will apply. Minimum does not apply in months were media is not requested.
- 3) Additional media requests for a scheduled service must be placed on or before 7:00 PM the previous business day. All "add-on" requests received before 7:00 PM the previous business day will be delivered on the next scheduled service.
- 4) Fuel Surcharge A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.

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Data Center

Data Center		
Service Offering - Standard Storage & Services ¹	Unit	2022 Price
Monthly Federal Colocation Services - WPA1 - 4.99 kW	Per month	\$ 1,620.97
	Per month	\$ 2,664.24
Monthly Federal Colocation Services - WPA1 - 14.40 kW	Per month	\$ 4,204.92
Monthly Federal Colocation Services - WPA1 - 20.00 kW	Per month	\$ 5,489.76
Monthly Federal Colocation 5 kW Expansion - WPA1 (20.00 - 40.00 kW)	Per month	\$ 1,372.44
	Per month	\$ 10,792.64
Monthly Federal Colocation 5 kW Expansion - WPA1 (40.00 - 80.00 kW) Monthly Federal Colocation Services - WPA1 - 80.00 kW	Per month Per month	\$ 1,349.08 \$ 21,304.95
Monthly Federal Colocation Services - WPA1 - 80.00 kW Monthly Federal Colocation 5 kW Expansion - WPA1 (80.00 - 160.00 kW)	Per month	\$ 21,304.95 \$ 1,331.56
Monthly Federal Colocation Services - WPA1 - 160.00 kW	Per month	\$ 41,862.35
Monthly Federal Colocation 5 kW Expansion - WPA1 (160.00 - 320.00 kW)	Per month	\$ 1,308.20
Monthly Federal Colocation Services - WPA1 - 320.00 kW	Per month	\$ 82,229.62
Monthly Federal Colocation 5 kW Expansion - WPA1 (320.00 - 1000.00 kW)	Per month	\$ 1,284.84
	Per month	\$ 251,127.38
Monthly Federal Colocation 50 kW Expansion - WPA1 (1000.00 - 2000.00 kW)	Per month	\$ 12,556.37
Monthly Federal Colocation Services - WPA1 - 2000.00 kW	Per month	\$ 483,566.21
	Per month	\$ 12,089.16
Monthly Federal Colocation Services - BOS1 - 4.99 kW Monthly Federal Colocation Services - BOS1 - 8.64 kW	Per month Per month	\$ 1,655.29 \$ 2,835.80
Monthly Federal Colocation Services - BOS1 - 0.04 kW	Per month	\$ 4,675.88
Monthly Federal Colocation Services - BOS1 - 20.00 kW	Per month	\$ 5,840.17
Monthly Federal Colocation 5 kW Expansion - BOS1 (20.00 - 40.00 kW)	Per month	\$ 1,460.04
Monthly Federal Colocation Services - BOS1 - 40.00 kW	Per month	\$ 11,366.75
Monthly Federal Colocation 5 kW Expansion - BOS1 (40.00 - 80.00 kW)	Per month	\$ 1,420.84
Monthly Federal Colocation Services - BOS1 - 80.00 kW	Per month	\$ 22,519.70
Monthly Federal Colocation 5 kW Expansion - BOS1 (80.00 - 160.00 kW)	Per month	\$ 1,407.48
Monthly Federal Colocation Services - BOS1 - 160.00 kW	Per month	\$ 44,665.63
Monthly Federal Colocation 5 kW Expansion - BOS1 (160.00 - 320.00 kW)	Per month	\$ 1,395.80
Monthly Federal Colocation Services - BOS1 - 320.00 kW Monthly Federal Colocation 5 kW Expansion - BOS1 (320.00 - 1000.00 kW)	Per month Per month	\$ 88,583.72 \$ 1,384.12
Monthly Federal Colocation 5 kW Expansion - BOS1 (320.00 - 1000.00 kW) Monthly Federal Colocation Services - BOS1 - 1000.00 kW		\$ 1,384.12 \$ 273,320.03
Monthly Federal Colocation Services - BOS1 - 1000.00 kW Monthly Federal Colocation 50 kW Expansion - BOS1 (>1000.00 kW)	Per month Per month	\$ 2/3,320.03
	Per month	\$ 1,760.91
Monthly Federal Colocation Services - KCM1 - 4.55 kW	Per month	\$ 3,047.73
Monthly Federal Colocation Services - KCM1 - 14.40 kW	Per month	\$ 5,079.55
Monthly Federal Colocation Services - KCM1 - 20.00 kW	Per month	\$ 6,859.34
Monthly Federal Colocation 5 kW Expansion - KCM1 (20.00 - 40.00 kW)	Per month	\$ 1,714.84
	Per month	\$ 13,485.06
· · · · · · · · · · · · · · · · · · ·	Per month	\$ 1,685.64
Monthly Federal Colocation Services - KCM1 - 80.00 kW	Per month	\$ 26,125.69
Monthly Federal Colocation 5 kW Expansion - KCM1 (80.00 - 160.00 kW)	Per month	\$ 1,632.85
Monthly Federal Colocation Services - KCM1 - 160.00 kW	Per month	\$ 50,382.53 \$ 1,574.45
Monthly Federal Colocation 5 kW Expansion - KCM1 (160.00 - 320.00 kW) Monthly Federal Colocation Services - KCM1 - 320.00 kW	Per month Per month	\$ 1,574.45 \$ 97,171.79
Monthly Federal Colocation 5 kW Expansion - KCM1 (320.00 - 1000.00 kW)	Per month	\$ 1,518.30
Monthly Federal Colocation Services - KCM1 - 1000.00 kW	Per month	\$ 293,443.22
Monthly Federal Colocation 50 kW Expansion - KCM1 (>1000.00 kW)	Per month	\$ 14,672.16
Monthly Federal Colocation Services - VA1/VA2 - 4.99 kW	Per month	\$ 1,370.24
Monthly Federal Colocation Services - VA1/VA2 - 8.64 kW	Per month	\$ 2,371.58
	Per month	\$ 3,952.63
Monthly Federal Colocation Services - VA1/VA2 - 20.00 kW	Per month	\$ 5,372.96
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (20.00 - 40.00 kW)	Per month	\$ 1,343.24
Monthly Federal Colocation Services - VA1/VA2 - 40.00 kW	Per month	\$ 10,512.31
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (40.00 - 80.00 kW)	Per month	\$ 1,314.04
Monthly Federal Colocation Services - VA1/VA2 - 80.00 kW Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (80.00 - 160.00 kW)	Per month Per month	\$ 20,183.63 \$ 1,261.48
Monthly Federal Colocation Services - VA1/VA2 - 160.00 kW	Per month	\$ 39,432.84
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (160.00 - 320.00 kW)	Per month	\$ 1,232.28
Monthly Federal Colocation Services - VA1/VA2 - 320.00 kW	Per month	\$ 75,127.97
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (320.00 - 1000.00 kW)	Per month	\$ 1,173.87
Monthly Federal Colocation Services - VA1/VA2 - 1000.00 kW	Per month	\$ 217,254.39
Monthly Federal Colocation 50 kW Expansion - VA1/VA2 (1000.00 - 2000.00 kW)	Per month	\$ 10,862.72
Monthly Federal Colocation Services - VA1/VA2 - 2000.00 kW	Per month	\$ 427,500.57
	Per month	\$ 10,687.51
120V Circuit & Installation	Each	\$ 344.57 \$ 461.37
208V 1-Phase Circuit & Installation	Each Fach	4
208V 3-Phase Circuit & Installation Cross Connections	Each Each	\$ 5/8.18
Dark Fiber (1 pair)	Per Pair	\$ 5,840.17
	Per 2 Pairs	\$ 9,928.29
Managed Internet Access (10-150 Mbps)	Per 1 Mbps	\$ 4.38
Managed Internet Access (151-500 Mbps)	Per 1 Mbps	\$ 3.80
	Per 1 Mbps	\$ 2.92
	Per 1 Mbps	\$ 2.63
	Per 1 Mbps	\$ 2.34
	Per Hour	\$ 134.32
Monthly Federal Colocation Services - DEN1 - 20.00 kW Monthly Federal Colocation 5 kW Expansion - DEN1 (20.00 - 40.00 kW)	Per month Per month	\$ 4,844.33 \$ 1,211.08
Monthly Federal Colocation S kw Expansion - DEN1 (20.00 - 40.00 kW) Monthly Federal Colocation Services - DEN1 - 40.00 kW	Per month	\$ 9,600.58
Monthly Federal Colocation 5 kW Expansion - DEN1 (40.00 - 80.00 kW)	Per month	\$ 1,200.07
	Per month	\$ 17,615.75
Monthly Federal Colocation 5 kW Expansion - DEN1 (80.00 - 160.00 kW)	Per month	\$ 1,100.98
	Per month	\$ 34,174.56
Monthly Federal Colocation 5 kW Expansion - DEN1 (160.00 - 320.00 kW)	Per month	\$ 1,067.95
	Per month	\$ 62,007.44
	Per month	\$ 968.87
	Per month Per month	\$ 182,763.41 \$ 9,138.17
	Per month	\$ 354,516.97
Monthly Federal Colocation 56 kW Expansion - DEN1 (>2000.00 kW)	Per month	\$ 8,862.92
1-4MW Variable Metered Power License Fee - VA-1 and VA-2 (per KW/per month)	Per KW / Per Month	\$ 91.38
4MW+ Variable Metered Power License Fee - VA-1 and VA-2 (per KW/per month)	Per KW / Per Month	\$ 91.38
Variable Metered Power - Utility Power Usage - VA-1 and VA-2 (per KW/per month)	Per KW / Per Month	\$ 58.35
	Per KW / Per Month	\$ 97.99
	Per KW / Per Month	\$ 78.17
208V 1-Phase Circuit & Installation for Variable Metered Power (2 circuits, 1 pair)	Each	\$ 2,196.46
208V 3-Phase Circuit & Installation for Variable Metered Power (2 circuits, 1 pair)	Each	\$ 2,752.46

Service Descriptions: https://www.ironmountain.com/support/how-it-works

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Program Management & Operations

Service Offering	Unit	2	2021 Price	2022 Price
Vault Specialist	Hour	\$	38.11	\$ 39.82
Vault Coordinator	Hour	\$	62.46	\$ 65.27
Records Specialist	Hour	\$	38.11	\$ 39.82
Records Coordinator	Hour	\$	62.46	\$ 65.27
Operations Supervisor	Hour	\$	71.98	\$ 75.22
Project Specialist	Hour	\$	38.11	\$ 39.82
Project Coordinator	Hour	\$	62.46	\$ 65.27
Project Supervisor	Hour	\$	69.86	\$ 73.00
Operations Manager	Hour	\$	103.74	\$ 108.41
Data Entry Specialist	Hour	\$	34.94	\$ 36.51
Data Entry Coordinator	Hour	\$	44.46	\$ 46.46
Quality Assurance Specialist	Hour	\$	34.94	\$ 36.51
Quality Assurance Coordinator	Hour	\$	44.46	\$ 46.46
ROI Specialist	Hour	\$	32.82	\$ 34.30
ROI Coordinator	Hour	\$	62.46	\$ 65.27
Courier Assistant	Hour	\$	35.99	\$ 37.61
Courier Light Truck	Hour	\$	42.35	\$ 44.26
Courier Heavy Truck	Hour	\$	52.93	\$ 55.31
Courier Tractor Trailer	Hour	\$	52.93	\$ 55.31
Transportation Service Coordinator	Hour	\$	58.23	\$ 60.85
Transportation Supervisor	Hour	\$	71.98	\$ 75.22
Program Manager I	Hour	\$	117.50	\$ 122.79
Program Manager II	Hour	\$	129.15	\$ 134.96
Program Director	Hour	\$	176.79	\$ 184.75
Program Executive	Hour	\$	245.59	\$ 256.64
Systems Engineer I	Hour	\$	81.51	\$ 85.18
Systems Engineer II	Hour	\$	106.92	\$ 111.73
Systems Administration Manager I	Hour	\$	131.26	\$ 137.17
Systems Administration Manager II	Hour	\$	174.67	\$ 182.53
Systems Architect	Hour	\$	147.14	\$ 153.76
Principal Engineer	Hour	\$	196.90	\$ 205.76
Implementation Manager I	Hour	\$	85.75	\$ 89.61
Implementation Manager II	Hour	\$	101.62	\$ 106.19

Service Descriptions:

https://www.ironmountain.com/support/how-it-works

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Digitization Services

Digitization Services Service Offering	Unit	2021 Price		2022 Price
Standard Scanning - Minimum Fee	Project	\$ 333.460	\$	348.466
Standard Scanning - Tier 1	Image	\$ 0.077	\$	0.080
Standard Scanning - Tier 2	Image	\$ 0.063	\$	0.066
Standard Scanning - Tier 3	Image	\$ 0.052	\$	0.054
Standard Scanning – Tier 4+ Minimum Fee Standard Scanning - Tier 4	Project Image	\$ 94,395.700 \$ 0.047	\$	98,643.507 0.049
Standard Scanning - Tier 5	Image	\$ 0.043	\$	0.045
Standard Scanning - Tier 6	Image	\$ 0.040	\$	0.042
Bound Book Scanning - Minimum Fee	Project	\$ 1,026.040	\$	1,072.212
Bound Book Scanning - Tier 1	Image	\$ 0.250	\$	0.261
Bound Book Scanning - Tier 2	Image	\$ 0.238	\$	0.249
Bound Book Scanning - Tier 3 Bound Book Scanning - Tier 4+ Minimum Fee	Image Project	\$ 0.226 \$ 51,301.990	\$	0.236 53,610.580
Bound Book Scanning - Tier 4	Image	\$ 0.190	\$	0.199
Bound Book Scanning - Tier 5	Image	\$ 0.175	\$	0.183
Bound Book Scanning - Tier 6	Image	\$ 0.175	\$	0.183
Flatbed Scanning - Minimum Fee	Project	\$ 2,052.080	\$	2,144.424
Flatbed Scanning - Tier 1	Image	\$ 0.431	\$	0.450
Flatbed Scanning - Tier 2	Image	\$ 0.421	\$	0.440
Flatbed Scanning - Tier 3	Image	\$ 0.410	\$	0.428
Flatbed Scanning - Tier 4+ Minimum Fee Flatbed Scanning - Tier 4	Project Image	\$ 51,301.990 \$ 0.343	\$	53,610.580 0.358
Flatbed Scanning - Tier 5	Image	\$ 0.319	\$	0.333
Flatbed Scanning - Tier 6	Image	\$ 0.319	\$	0.333
Color Setup - Regular-size paper	Project	\$ 307.820	\$	321.672
Document Preparation - Light	Image	\$ 0.018	\$	0.019
Document Preparation - Standard	Image	\$ 0.031	\$	0.032
Document Preparation - Heavy	Image	\$ 0.065	\$	0.068
Document Reassembly - Simple	Image	\$ 0.003	\$	0.003
Document Reassembly - Partial Document Reassembly - Full	Image Image	\$ 0.014 \$ 0.032	\$	0.015
Document Reassembly - Full Scan Resolution - 300dpi - Standard	Image Image	\$ 0.032 \$ 0.005	Ş Ś	0.033
Scan Resolution - 300dpi - Standard Scan Resolution - 300dpi - Bound Book	Image	\$ 0.003	\$	0.003
Scan Resolution - 300dpi - Flatbed	Image	\$ 0.155	\$	0.162
Quality Assurance - 100% vs. Image	Image	\$ 0.030	\$	0.031
Quality Assurance - With Clean-up	Image	\$ 0.009	\$	0.009
Image Output - Searchable PDF	Image	\$ 0.004	\$	0.004
Indexing - Standard	Keystroke	\$ 0.007	\$	0.007
Indexing - Bound Book	Keystroke	\$ 0.008	\$	0.008
Indexing - Flatbed Document Classification - Standard 2-5 Doc Types	Keystroke	\$ 0.009	\$	0.009
Document Classification - Standard 2-5 Doc Types Document Classification - Standard 6-10 Doc Types	Image Image	\$ 0.003 \$ 0.006	\$	0.003
Document Classification - Standard 11-25 Doc Types	Image	\$ 0.000	Ś	0.011
Document Classification - Flatbed 2-5 Doc Types	Image	\$ 0.012	\$	0.013
Document Classification - Flatbed 6-10 Doc Types	Image	\$ 0.029	\$	0.030
Document Classification - Flatbed 11-25 Doc Types	Image	\$ 0.054	\$	0.056
Wide Format B Scanning - Minimum Fee	Project	\$ 3,591.140	\$	3,752.741
Wide Format B Scanning - Tier 1	Image	\$ 0.783	\$	0.818
Wide Format B Scanning - Tier 2	Image	\$ 0.614	\$	0.642
Wide Format C Scanning - Minimum Fee Wide Format C Scanning - Tier 1	Project Image	\$ 4,104.160 \$ 0.857	\$	4,288.847 0.896
Wide Format C Scanning - Tier 2	Image	\$ 0.674	\$	0.704
Wide Format D Scanning - Minimum Fee	Project	\$ 5,130.200	\$	5,361.059
Wide Format D Scanning - Tier 1	Image	\$ 1.026	\$	1.072
Wide Format D Scanning - Tier 2	Image	\$ 0.804	\$	0.840
Wide Format E Scanning - Minimum Fee	Project	\$ 6,669.260	\$	6,969.377
Wide Format E Scanning - Tier 1	Image	\$ 1.383	\$	1.445
Wide Format E Scanning - Tier 2	Image	\$ 1.085	\$	1.134
Color Setup - Wide-format	Project	\$ 307.820	\$	321.672
Wide-format Document Preparation - Light Wide-format Document Preparation - Standard	Image Image	\$ 0.079 \$ 0.408	\$	0.083 0.426
Wide-format Document Preparation - Heavy	Image	\$ 1.010	Ś	1.055
Wide-format Document Reassembly - Simple	Image	\$ 0.039	\$	0.041
Wide-format Document Reassembly - Partial	Image	\$ 0.083	\$	0.087
Wide-format Document Reassembly - Full	Image	\$ 0.214	\$	0.224
Scan Resolution - Wide Format B	Image	\$ 0.552	\$	0.577
Scan Resolution - Wide Format C	Image	\$ 0.640	\$	0.669
Scan Resolution - Wide Format D	Image	\$ 0.829 \$ 1.239	\$	0.866 1.295
Scan Resolution - Wide Format E Quality Assurance - 100% vs. Image	Image Image	\$ 1.239 \$ 0.024	\$	0.025
Quality Assurance - 100% vs. Image Quality Assurance - With Clean-up	Image	\$ 0.024	\$	0.025
Image Output - Searchable PDF	Image	\$ 0.004	\$	0.003
Indexing - Wide-format	Keystroke	\$ 0.008	\$	0.008
Microfilm Scanning - Minimum Fee	Roll	\$ 15.390	\$	16.083
Microfilm Scanning - 16mm	Image	\$ 0.008	\$	0.008
Microfilm Scanning - 35mm	Image	\$ 0.032	\$	0.033
Microfiche Scanning - Minimum Fee	Sheet	\$ 0.510	\$	0.533
Microfiche Scanning - COM Microfiche Scanning - Jacketed / Step & Repeat	Image	\$ 0.014 \$ 0.030	\$	0.015 0.031
Aperture Card Scanning - Minimum Fee	Image Project	\$ 25.650	\$	26.804
Aperture Card Scanning - William Pee Aperture Card Scanning - Hollerith Punch Code	Image	\$ 0.184	Ś	0.192
Aperture Card Scanning - Non-Hollerith Punch Code	Image	\$ 0.257	\$	0.269
Digital Archive Writer	Image	\$ 0.020	\$	0.021
16mm Duplicate - Silver Halide	Roll	\$ 41.483	\$	43.350
16mm Duplicate - Diazo	Roll	\$ 9.368	\$	9.790
35mm Duplicate - Silver Halide	Roll	\$ 47.947	\$	50.105
35mm Duplicate - Diazo	Roll	\$ 12.773	\$	13.348
Diazo Duplicate - Microfiche Diazo Duplicate - Aperture Cards	Sheet Sheet	\$ 0.955 \$ 0.974	\$	0.998 1.018
Imaging Data Entry Specialist	Hour	\$ 33.640	\$	35.154
Imaging Operations Manager	Hour	\$ 91.780	\$	95.910
Imaging Production Coordinator	Hour	\$ 42.210	\$	44.109
Imaging Production Specialist I	Hour	\$ 34.560	\$	36.115
Imaging Production Specialist II	Hour	\$ 37.590	\$	39.282
Imaging Production Supervisor	Hour	\$ 54.840	\$	57.308
Implementation Manager - DMS	Hour	\$ 87.020	\$	90.936
Software Engineer Principal Software Engineer	Hour	\$ 105.150	\$	109.882
Principal Software Engineer	Hour	\$ 125.730	ې	131.388

Service Descriptions: https://www.ironmountain.com/support/how-it-works

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Service Offering Managing Principal					
Managing Principal	Service Description	uwit	3021 Price	×	2 Price
Managing Principal	Lead executive required for the executive of an information downtance program and manager of non Mountain/Principals and other resources determing the program. This person is an absorbed gode are per on information downtains borror the full liferagine from 90 Milling Development, supplementation of biolity program and operation of the program.				
	Montum years of experience 12	Hour	\$ 230.51	s	376.13
	Minimum Activities assistances tables: According to addressions proposition for annotation of the engagement. An expert is notices about documents and including information documents in institutes. Mores in an advancy opposition provides of the engagement and the obsercapements about of quality werens tableg point the proportion ensures on schedule and extensive provides in consequent and included in energy, including participation of the proportion of the engagement and included in energy and information format are upid, vision resolution, and engagement and included in the enga				
Principal	Server, in an advisory capacity, providing members of the properties and the circle organization a term of quality evenes to length guide the propertie means on chedule and within budget. Provides management and technical review, industry and information Governance recipit, viour resolution, and employs prover problems solving behaviours, climits ordical decision making, temporable for excepting quality assurance.	Mar	\$ 266.64	s	27630
	Monnum years of experiences: 32 Monnum education requirement: 8x/8x			,	
	Minorum education requirement BI/BS Associan the staurification of physical and electronic content in accordance with the information governance policies governing that content.				
Resords Analyst	Minimum years of experience: 1 Minimum educational requirement: Mi/ISS	Hour	\$ 153.27	s	118.8
	Conducts legal research regarding information governorse (retention, private, security, etc.) and assists in mapping legal authorities to client record classes.				
Legal Besearcher	Minimum years of experience: 1 Minimum educational resourcement, 85/85	Hour	\$ 113.25	\$	117.2
	Provides strong sensor-level management. Responsible for project delivery and oversight of key business enablers on projects and identification of needs for				
	new Souls. Sourmer organization and communications with the delegated Chert representations. Assertance responsibility for managing Sourmers solicities, delegating appropriate resourmer, and finishering quality accounts organized as complete, and delete other collete. Performe day to the processor of conducts (appeal organization, procedy) sourceast, greatly accounts or processor at multiple backetion, as an applie synce. Translation tolerance guidance to a conduct organization or an appeal organization or an appeal organization or an applie specific medical translation organization or an applie specific medical translation organization or an applie specific medical translation or applied to the conduction of the conduc				
Project Manager II	The project beam on performance of the work, and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of contract copport activities. Responsible for coeffing, project planning, project financials, and coeff direction and oversight.	Hour	N/A	s	288.29
	Monous year of experience X Monous education requirement SA/ES				
	Provider change among level management. Reconsider for project delivery and oversight of the business exablest on project and sheathful point for each for				
	Fresh, the control of supports for proper detent as prompt and the proper detent as produced and the proper and control detent of such to be control or the produced and control detent of such to be control or the produced and control detent of the produced and				
Project Manager II	sames a segue operations, poccess remaining memory also and prosper operation is maniper maximum, and angrey reports. Process information to the propert team on performance of the work; and reviews the quality of all work products. Organized, directly, and constitutes the planning and production of contract copport attractive. Responsible for colling, propert planning, propert financials, and colling direction and overrupts.	Hour	N/A	5	197.29
	Monum pers of experience: 5 Monum education requirement. Br/93				
	Requests to the pages delivery and investigated (if the private residents in a propriate of transferrance for an inch. Some or pages intending and incommendate with the propriate of the improvements of the commentation with the incommentation of the incommentation				
Project Manager I	multiple tack and groups of personnel at multiple lications, on a single project. Provides technical guidance to the project team on performance of the work; and reviews the quality of all work products. Organises, directs, and coordinates the planning and production of contract support activities. Responsible for	Hour	N/A	5	277.53
	Cultury, propriet graining, project transcust, and Clast direction and directions. Mannium pears of arganizations: 3 Mannium pears or arganization requirement 80/83				
	Minimum education requirement BN/ES.				
	Develope confidence and deviewer waspet transmissip and support to project transmis by wronging from being or findencing, promisples, or tradinsings in the originated first of findencing consistency or findencing in the originated first of findencing confidence are set for impact of reductably transport and project confidence and originated confidence and originated confidence and originated confidence and originated confidence are originated confidence and originated confidence and originated confidence and originated confidence and originated confidence are originated confidence and originated confidence and originated confidence are originated confidence and originated confidence are originated confidence and originated confidence are originated confidence and originated confidence and originated confidence and originated confidence and originated confidence are originated confidence and originated confidence and originated confidence and originated confidence are originated confidence an				
Subject Matter Specialist III		Hour	N/A	8	245.04
	Monum yeas of experience: 12 Monum education requirement BN/85				
	Develops colutions and delivers expect leadership and support to project teams by investiging knowledge of theories, principles, or technology in the designated field (domain) or discipline (functional area). Contributes to the implementation of strategy and helps assess the impact of industry trends, particles,				
Subject Matter Specialist 8	and for standard methodologies. Understands, articulates, and implements their produces related to their area of expertise. Works directly in supremous of Josephin vid. MRI and Fram members to maintain quality boxes project delinerables. Offers holds as advanced degree or other specialized toximing.	Hour	N/A	s	206.99
	Monnum years of experience X Monnum education requirement X/EX				
	Develops colutions and detivers expert leadership and support to proyect teams by investiging knowledge of theories, principles, or technology in the development final (domain) or discipline (fundament and). Contributes to the implementation of discases and helps above the impact of industry inventor.			Г	
Tubject Matter Specialist	Devices conducts and delivers report leadership and support to proper beautify in wronging transleding of theories, principles, or technology in the devolgement find planning or disciples in foundation and purport of the proper devolution and purport of the proper devolution and purport of the proper devolution and produces and produces reduced better and expertant makes indeed the proper devolution and evidence and indeed the produces reduced better and expertant makes indeed they are personal of bits retired TMEs and beam members to maintain quality access project definientables, Office holds as abhanced degree as other speculated traverage.	Hour	N/A	8	185.00
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	Misses and information of the control of the contro		-		
	completion within coops and bulget. Exercise a sense freel analytical correspondent within engagement train, temporate for contributing to work plan embelopment, reading engagement informations, antimizating expedit, project train, applies becauses investeding, prosecus modernies, antibiocones develope techniques. Conductionally on all appropriate conculting their, to satisfy program requirements, and orates project define cables. Formulation diagnoses through				
Senior Associate II	framilal or cranisation modering, accesses appropriate alternatives, and offers conclusions to Managing Staff, this position performs analyses and makes diagnoses, as well as defines symptoms and problems, and develop conclusions. Participates in organizational assessments, and leads performance measures	Hour	ngin.	s	21700
	and indicates analysis.				
	Minimus pous of experience. 3 Minimus educition requirement. Bu/ES				
	Founds acres from any last and page and page Contribute to appear on an Arthritis Designation of the Smith Stage Support appears that to a second or a				
	Techniques: Conducts analysis of appropriate consulting tools to statisfy program requirements, and creates project delinerables. Formulates diagnoses through financial or statistical modeling, accesses appropriate attenuatives, and offers conclusions to Managing Staff, this position performs analyses and makes				285.30
Senior Associate I	diagnoses, as well as defines symptoms and problems, and develops conclusions. Participates in organizational assessments, and leads performance measures and indicators analysis.	ALC:	N/A	3	195.30
	Melonum years of experience: 3 Minorum education requirement BA/ES				
	Provides analytical and program support, and is facused on high performance work. Completes accopied engagement tasks within the project scope and budget, while meeting deliverable resourcements, benefit is ken analytical encourse on enaggement team. Assumes resourced to fair candidating references.				
	Procedure and purpose in purpose, and it focused in vital performance with Company in impact of any within the purpose interpolation of the control of the performance with Company in impact of any other control of the control of th				
Associate II	organizational assessments, and performance measures and midications.	Haur	N/A	\$	166-23
	Minimum years of experiences: 1 (Minimum educational requirement: IA/III)				
	Provide analytical and program support, and it faccined on high performance work. Complities assigned engagement tasks within the project scope and budget, while necessing deliverable requirements, tenness is also you object recovers on engagement tasks assumes reproducing for an advantage enhancement of a state of providing and an advantage enhancement of a state of providing and assume an advantage engagement of a state of providing and assume an advantage enhancement of providing an assumption of a state of providing an assumption of a state of providing and assume assume as a state of providing an advantagement of the state of providing an advantagement of the state of providing and assume as a state of the				
Associate 1	stationing data, and ordering regions. Activity images sectionary one and internationally to a men proper superview and samples programmatagement. Administration repositioning ordering sectionaries practices and forcering completion and accuracy of option documentation. May participate to organizational assessments, and performance measures and indication.	Hour	N/A	5	165.69
	Motorum years of experiences: 0 Motorum educational requirement: IN/III				
	Manussis exactional requirement. IA/SB. Frontier administrative support and data entry on client engagements. Performs document enaugement Staks outs an document preparation, snaging, document basiness as stopping and singuing quantification.				
Analysis	discurrent and media storage and shipping coordination. Minimum years of experience: 2	Hour	N/A	s	70.51
	Mannum park of traplectors. 2 Mannum and virtual immuniment state school revisions. Planting and virtual immuniment state school revisions. Planting and virtual immuniment state school revisions of the school discussed framework school and discussed and single planting and discussed and single planting accordance to the school and schoo				
Analysts	document and media storage and stripping soonteration. Minimum wast of experience: 1	Hour	N/A	s	38.30
	Manning says of regionals: I Manning and virtuals womensomers with inclusion receives. Providing informational ways of an addition erry on these negligeness. Performs discussed management tasks such as discussed preparation, imaging, discurrent and media taskspea and copying consolidation.				
Junior Analysi	discurrent and med is storage and stripping conditions Minimum years of experiences. O	Hour	N/A	s	18.11
	atomic ple in imperiors. Microsoft delicitation and March Malacitation and American and America				
	training requirements, develops training plan, establishes baseline, the asserted others. Develops the course orders, materials, because plans, and training also. Delivers training in person, live websites, recorded arisine excused, Asia to access toking impact, monitors and report results, and recommend training internal training and the course of the training internal	Mari	N/A		179.00
areas training operatory account	Minimum print of experience: 3 Minimum educational requirement: IA/85		44		
	Minimum educational requirement, Mi ₂ MS Develops training content, plans, courses, and programs. Works with the client to develop baseline training requirements, develops training plan, establishes		-		
	Develops/Stolling laber(et plans, counts), and progress. Works with the client is sheeing baseline training requirements, develops stolling plans, establishes baselines photocomment of the A. Develops of the current cottens, develops, record plans, and stolling plans, believes training (in person, line withinsse, mosted of the counts of the counts of training in person, line withinsse, mosted of the counts of the counts of training in person, and the counts of	Hour			13543
Training Specialist / Indirector	Minimum years of experience. I	Place			
	Minimum educational requirement: 80/85		N/A	8	
	Supports development of training content, plans, courses, and programs, hoosts client with developing boortine toxing requirements, training plans, and		N/A	5	
Training Coordinator	Supports development of "traveng content, plans, courses, and programs. AutOst Clear with developing Southine Southing Implements, Suttoning plans, and Southine Productions of Windows Medicing Content and Content of Content of Contents and Contents of Conte	Mor	N/A	5	99.30
Training Coordinator	Support development of braming enterior, plans, canine, and programs. Association with development business traceing importances, traceing plans, and association plans are considered programs. Association of the considered programs are considered programs and association of the considered programs and association of the considered programs are considered programs. Moreover, post of experiences of programs are considered programs and considered programs are considered programs.	Mour		5	
Training Coordinator	Special management of these partner, areas, course, after partner, sound on the through plants are treat partners, through plant, and formation in administration of the partners of the part	Hour	N/A.	5	99.80
Training Coordinates Sudiena Analysi III	Name in security of First quarter, plans course, plans quarter, and projects the strong specimens to recognize the course of the strong specimens to recognize the course of the strong specimens and support to recognize the strong specimens and specimens are recognized to recognize the strong specimens. I have been strong specimens and specimens are recognized to recognize the strong specimens and specimens are recognized to recognize the strong specimens and specimens are recognized to recognize the strong specimens and specimens are recognized to recognize the strong specimens are recognized to recognize the specimens are recognized to recognize the strong specimen	Maur		s s	
Training Coordinator Training Coordinator	Productive learning on the learning process parking of design, suppressions, and implementation of further in training the some processed and behavior requirements. Stilling (options), resissors, and personnel to carry and analysis to support management's questfor performance improvement to determine the most control business statistics. Minimum spots of experiences. T	Maur Maur	N/A.	s s	99.80
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1325a1 Iron Mountain 10 of 12 Industry Specific Retention Schedules / Policy Cents

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softwaten fahrene finnsesten and Exhibition - Review current reconferentien schedule, spilcie and malerniae schedule erlap Prisany Corlent - Corduit current, eherling recond type (Brany, disk ocurren, processing administration

Contain and Deliver Retention and (in Privary Retenants from two Mountains Stabult Remarks Remains (SIM) May, Deliver, and Validate Retention Stabulate - May citations to reconstructions on splant rules and exceptions, may privary stiligates Enging Remark-Microston Schedule - Contin entonion partial and Lona administration actors.

rwwy Center Enletten - Quick Start Engagement	Service Description	Units	3021 Prior	300	Prine
Model Implementation	implementation for a steet that operates in one State and must believ an extensibly prescribed Retiretion Schedule (i.e., SAREL or State Level equations). Client discussificación may bun Mountain legic research to support the criterion schedule.	One-Time	N/A	5 2	2,377.00
Pulisy Center Eduction - Professional with Chibal Sepansh Levice	inglementation for a steel that operates, is one titate that is not required to follow an externally prescribed finitedian takeship (i.e., NISE or titate Level equivalent). Client requires the applicable taget research to suppose the retention schedule.	OverStone	16/0	5 4	2,095.00
Pulsy Genier Eduction - Professional with Educal Separath Service and Privacy	inglementation for a steel that operates in one title that is not require the follow an externally prescribed federal in Substitute (i.e., SUML or State Level equivalent). Client requires the applicable legicland privacy research to suggest the retiretion substitute.	One-Sane	N/A	\$ 11	H,902.00
Pulsy Genier Eduction - Professional with Educal Separath Levice	Annual Subscription to Policy Center	Annal	14/4	t	9,828.00
Policy Contex Eduction - Professional SPI Medicle	dald-in-module to Pulsy Genier Professional that allows dend integration to downloan contest management platforms	Annal	N/A	ı	4,150.00
Pulity Center Eduction - Professional Privacy Module	Add-on-module to Policy Center Professional that allows for the identification and mapping of Privacy regulation to the Relaxition Schedule	Annal	N/A	t	4,150.00
Stokal Bessenth Service Legal Subscription	Annual Balanception line has Legal Research (US Pederal and One State)	Annual	N/A	t	2,245.00
Stehal Bessenth Service Privary Subscription	Annual Subscription for the privacy data continuous montenance	Annual	N/A	\$	118.00
	Leadensider requested for the remains of an information Guerrance program and manager of time Mauritain Frincipals and other resources delivering the program. This persons an actionabeligned expect in Information Governance acrosschefuld Mesyade from Society Chrasgly-Policy Development, Implementation of both program and option and Operation of the program.				
Managing Principal	Minimum prais, of experiments 12 Minimum education requirement (IA/W)	-	5 384.60	•	154.1
	Principal Lead remotive respectible for remotion of the engagement. An expert is information-Governance and brooking below nation- Governance initiations, Serverin on advisory capacity, providing members of the project leave and the client organization a level of				
Principal	quality review to being sole the proper is sensor on schedule and within budget. Provides management and inclinate inview, industry and inflammation Commance resigns, some resolution, and employ, proven prolifers schedule (inchiques, direct contact decision making. Tecanonicle for revocate quality seasons or.	New	5 204.66		276.50
	Minimum years of experience: 20				
	Montain relatation requirement (AUE) Assaults ribe the aditation of physical and electronic content in accordance with the information governance publies governing that contents.				
Securit Snalysi	Minimum prais of experience 1	New	5 11127	8	118.9
	Monoum enksaland requirements EdyEs. Contacts legal research regarding information governance (referetion, privacy, unsuring, etc.) and analysis mapping inguf-authorities to			_	
Legal Researcher	cled recordificate.	New	5 11121	5	1172
	Minimum relatational resolvements EA/EI. Frescher strong sensor level management. En/EI. Frescher strong sensor level management. Enquantitle for propert delivery and assemble of they business exclusive as properts and Annual Portion of the Sensor Sen				
	Proader forms sweet level management. Responsible for propri defency and averagin of the positives excited in a special seal described and a second of the cost task. Assert excited in the description of the second cost of the description of				
Project Manager III	groups a pression is insulpristation, and suppringers. Proteins contemporaries are project than in presiment in the work, and reviews the quality of all work products. Organizes, device, and confident the planning and production of content support activities. Requested for staffing, project planning, project financials, and daff direction and concepts.	New	N/A S	5	233.2
	Minimum years of experiences E Minimum education requirement: 81/95				
	resume stange enter-new management, integration of operation of the state of the property and integral to the state of the				
	across projects and delevables. Performs day to day management of contract support operations, possibly tending multiple tacks and groups of presented at multiple locations, on a single propert. Provides inviting guidance in the project leave on performance of the contract the contract the contract of the contract the contract of the contract the contract of the contract the				
Project Manager II	unit, and reconstruction of a new products. Organize, servis, and construct parting and products in corn act suggest activities. Requestible for staffing, project planning, project financials, and staff direction and oversight.	100	N/A		1473
	Minimum prais of experiments 5 Minimum reducation requirement 8.6/85				
	Emparation for project delivery and oversight of they business enables on projects and identification of exects for new tools. Assumes, resides interestions and communications with the delegated Client representatives. Mantans represented by the managing business.				
	regular intraction and communications with the delegated Cent representations. Manutasis required by the manage polymers, suitations, delegating appropriate remarkes, and laborating quality assumance principles reason projects and deleverables. Personness day to day management of contract support operations, possibly involving multiple table and groups of previously all multiple locations, on a		16/0		177.5
region busings (single populs. From the throat guarants is the populs from an promotion of some care, an involvement quary or at some products. Organism, dends, and sometimizes the planning and production of contact support activities. Emprovide for staffing, project planning, project fearurials, and staff climition and oversight.		N/M	,	
	Minimum natural anteriora 1		-	-	
	Emerlings shall also, and delivers request leadership and support is project. Drawnlay lover gaing thousandings of themses, principles, or includings in the impropriet Bright project and the project and the includings and the improvementation of strategy and helps assert the impact of makeing themse, publics, and implements benefit provided as the improvements and project and and an extraction of makeing themse, publics, and implements bend practices.		l	l	
tulgest Matter Specialist III	are or express, years servey is approximal flower level SMS; and least members to mandain quality across project deliverables. Often holds or advanced degree or other specials of training.	Floor	16/06	1	2410
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	American relations reperserment larger. An administration of the second process of the s			Г	
Balgesi Matter Specialisi II	 — second previous, passess, second accessors removabilities. Understands, articulates, and implements held practices resided to their areas of experience. New Second States and States and Second St	New	16/0.	1	2019
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	Drawleys subditions and delivers expect traderably and support to project treaming tree aging broadings of theories, principles, or				
	ercomming in the angularies the journal, or this journal processor arts ; Communes is the important and exactly are stops, assess the impact of enhality breads, justice, and joint landard metabolitipes. Unless classed, art includes, and implements been grantees related to their areas of expertise. Works directly in approxime of lower level SMS candidram members in mandain quality across				
Labject Matter Specialis	project defines ables. Often holds, on advanced degree or other specialized training. Minimum unaccod nonethnice. It	nau	N/O.		135.4
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	regigement Lanks to completion within stage and leafings. However, as a view loved annihizad commenced within enginement teams, frequential for contributing to work place development, member progressions into little, and stating regist profess Lank. Applies lookers consisting process analysis, and lookers designish shouper. Contains, analysis of properties remaining families to stillly group commencements, and coasta propriot defermedates. Proceedings and progression contained to still progression and contained to the contribution of the				
terior Associate II	defines symptoms and problems, and develops combations. Participates in organizational assessments, and leads performance measures and indicators analysis.		N/A		2270
	Minimum prant of experiment 5 Minimum enhances requirement EA/WI				
	Proofer unsize freet analytical and program support. Certifishers in engagement work plan development and others book audigmed engagement stack to complete must miss may as all eagless. Entervals a service freet analytical interreportation subtracting engagement intervals. In a service free and book and book proof of the analytical engagement intervals and book greatly and the service free and book greatly and the service free and the s				
	Enquesible for contributing to unit plan obserbprent, making engagement mindomes, and healing specific project take. Applies business modeling, parties modeling, and business design indusings Combusts, and puts of appropriate consoliting took to study program responsements, and one to project deliverables. Normaldes diagnoses through financial or skalakuid modeling, asserses				
terior Associated	program requirements, and creater proposit delimedates. Formulater diagnoses through financial or databasis madeling, assense appropriate allementates, and offers combinisms to Managing Staff. The position performs analyses and makes diagnoses, as well as defines, symptoms analysisform, and directings combinisms. Facingates in arganizational assenserial, and leads performance	New	N/A	5	189.3
	Minimum prais of experiences 1				
	Moneum relacation impairment: EU/WS Provides analytical and program copport, and E-Toursed on high performance work. Completes assigned engagement tasks within the				
	Noodes undysteed and program appears, and Advanced on high performance work. Completes uniqued engagement social establishes the polysit scape and looker, while meeting deflorability requirements, between as also parallised resource or engagement form. Advances responsibility for conducting reformat research, doubling golds, and century programs, Antimy engages consulting lands and enabled great internal proposition of complete programmanagement assistants. Miderators responsibly for public parallers are				
Sourciate II	practices and federing completion and accuracy of sydem discumentation. May participate in organizational assessments, and performance measures and indicators.	New	N/A	8	1660
	Uniones principales 3 Silicons de information and SASS Annales configurate de information and such a				
	Freedors analytical and program support, and followed on high performance with. Completins assigned engagement ladar will be to explore in the property in the property and the property and the property and the property of				
Soon state (methodologies to meet project objectives and complete program management activities. Milorates responsibility for quality assurance practices and holenting completion and accuracy of system discumentation. May participate in organizational assessments, and	New	16/46		161.6
	Minimum spans of experience 0				
	Visional educational requirements EU/EL Frieddrisdrinds blue support and data entry on client engagements, Performs document management tasks such as document.				
Seralpol II	preparation, imaging, discussed and media storage and disping coordination.	New	N/A	1	20.5
	Minimum educational requirements Fligh School Diploma				
Indet	research among and in digital and seal artery on cents inguigements. Personnic accument management case, can accument preparation, imaging, document and media closure and disping coordination.	New	20		58.5
	Minimum prais of experiments 1 Minimum educational requirements High School Explana			-	
lumier deatheil	Prooders administrative support and data entry on clent engagements. Performs document management lades such as document preparation, imaging, document and media storage and-dripping coordination.	New	N/A		55.2
	Minimum prani of experiences C Minimum educational requirements High-School Diploma				
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Serior Training Specialisi / Instructor	asses beining impail, moritor and report results, and ecommend training improvements. May also conduct "brisis the trainer" sessions to resulte the climb to furtilistic training course.	New	16/06	8	1794
	Minimum prais of experiments 5 Minimum educational requirements EU/VS				
	Develops training content, plans, courses, and programs. Works with the climit to develop bondow training requirements, develops training plan, establishes baseline/measurement criteria. Develops the course criteria, molecule, becomplem, and sustring also.				
Daining Specialisi / Instructor	Enternationing in present the entitions, mointed uniter section), After its parent variety expect, monitor and report results, and recommend to bring improvements. May also conduct "transiter to be resulted to extend the client to facilitate is noting course.	New	N/A	8	135.6
	Minimum prais of experience, I Minimum educational requirements EU/EI		l	l	
	Supports directionment of training content, years, courses, and programs. Assists stand with directioping baseline is storing requirements, training plans, and baseling/instruments or tents. Helps directing the course materials, frame glans, and continues and contents of the contents.			Г	
Craining Coundinator	resonantes supports to inter in debening couries. Minimum pass of experiment 1	New	N/A	8	99.8
	Marine and relative of constructions and the Salary Photographs			\vdash	
	Provides knowledge in business process and system analysis, design, improvement, and implementation efforts or in translating localizations are distributed industrial requirements. These solvers are sent and				
listres Andyti II	Proades invaled get industries up owner, and spirom analysis, design, improvement, and explanementation effects or in Conditing bookenequeues central shall be desirable analysis of the Condition, consume, and desirable information desirable in support management's upon the proformance exponenced is determined the mod unfull business shallow.	2	N/A	5	186.6
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Schedule 4.1a1

Iron Mountain Service Specific Pricing - effective January 22, 2022

Digital Transformation

Service Offering	Service Description	Price
Media Restoration and Migration	For many organizations, moving to a cloud environment is a key element to modernize their IT infrastructure. However, skyrocketing data volumes makes it difficult to make that first data ingest into the cloud, or in the event of widespread disruption, recovery of a large volume of data. Additionally, transmitting large volumes of data through a limited network can take days if not months to complete. And while an organization can increase the size of their network bandwidth, the cost to do so is prohibitive. Iron Mountain Iron Cloud Data Migration is an Iron Mountain managed data migration service that enables you to move massive amounts of data, in and out of the cloud without the challenges or expense of limited network bandwidth. Using a specially designed appliance, Iron Mountain leverages our security, logistical expertise and chain-of-custody to provide an offline transportation methodology to move large volumes of data for first time cloud ingest or large scale retrieval.	Call for Quote
Iron Mountain InSight™	Most organizations recognize the potential of their data but struggle to uncover its value because they have too much unstructured and unclassified information, lack the internal resources and skills to analyze it, or both. By combining Iron Mountain's content analytics, data management and information governance expertise with Google Cloud's Machine Learning (ML) and Artificial Intelligence (AI) capabilities, you can mine your data to uncover new revenue stream opportunities and cost savings.	Call for Quote
Clean Start	Moving or renovating your workspace? Iron Mountain can access your current space, manage the clean-out process and offer practical advice on how to best manage your information moving forward.	Call for Quote
Iron Mountain Library Services	Your library is the academic fulcrum and knowledge center of your university, the heart of your city, or the focal point of your community. Your library is also prime real estate and every square foot is precious and coveted. Libraries like yours are always under pressure to create space. Space for dynamic learning, social interaction and new services. Whether you're at the helm of a huge research library or a treasured local hub – you are examining ways to balance the evolving needs of your community while ensuring the protection of and access to your collections.	Call for Quote

Service Descriptions: https://www.ironmountain.com/support/how-it-works

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