

CONTRACT NO. 1325

This number must appear
on all invoices

**PORT OF PORTLAND
AMENDMENT NUMBER 1
SERVICES CONTRACT TO FURNISH
DOCUMENT AND INFORMATION LIFECYCLE SERVICES
ON A REQUIREMENTS BASIS**

Parties: Port of Portland ("Port")
P.O. Box 3529
Portland, Oregon 97208

Iron Mountain Information Management, LLC ("Provider")
One Federal Street
Boston, MA 02110

RECITALS

- A.** The parties entered into a Services Contract effective January 22, 2021, (the "Contract") under which Provider provides Document and Information Lifecycle Services on a Requirements Basis (the "Services") to the Port.
- B.** The parties now wish to amend the Contract as follows:
- 1.** Amend the contract to allow for approved rate increase.
 - 2.** Modify the total Compensation.

AGREEMENT

1 COMPENSATION

1.1 Basis of Compensation

Section 4 of the Contract is amended to increase the pricing. Schedule 4.1, Iron Mountain Service Specific Pricing, shall be deleted and replaced in its entirety with the attached Schedule 4.1a1.

1.2 Total Compensation

Section 4.2 of the Contract is deleted in its entirety and will now read "Reserved."

2 INTEGRATION

Except as expressly provided otherwise by this Contract Amendment Number 1, all provisions of the Contract, as it may have been previously amended, shall remain in effect.

3 AUTHORITY OF SIGNERS

The individuals signing below represent that they are authorized by the party for which they sign to contractually bind that party to the provisions of this Contract Amendment Number 1.

Provider:

Port:

Iron Mountain Information Management, LLC

Port of Portland

By: DocuSigned by:
Sheila Poggi
616180A659C3425...

By: DocuSigned by:
Bobbi Matthews
052FD30738F4479...

Print name: Sheila Poggi

Print name: Bobbi Matthews

As its: Sr. Manager, Public Sector
Contracts and Compliance

As its: Contract and Procurement
Manager

Date signed: 2/23/2022

Date signed: 3/1/2022

Phone: 202.503.9806

Email: Sheila.Poggi@ironmountain.com

Approved as to Form and Legal Content:
Iron Mountain Legal Department
Christine G. Jennings
Christine G. Jennings, Counsel, Public Sector
Name: Port of Portland
Date: February 22, 2022

Schedule 4.1a1
Iron Mountain Service Specific Pricing - effective January 22, 2022

		2021 Price				2022 Price			
Records Management		Tier 1	Tier 2	Tier 3	Enterprise	Tier 1	Tier 2	Tier 3	Enterprise
Service Offering - Standard Storage		0 - 10k CFT	10,001 - 50k CFT	50,001 - 100k+ CFT	100,001+ CFT	0 - 10k CFT	10,001 - 50k CFT	50,001 - 100k+ CFT	100,001+ CFT
Carton Storage	Cubic Foot	\$ 0.298	\$ 0.244	\$ 0.200		\$ 0.311	\$ 0.255	\$ 0.209	
Receiving and Entry-Carton	Cubic Foot	\$ 2.118	\$ 1.733	\$ 1.386		\$ 2.21	\$ 1.81	\$ 1.45	
Regular Retrieval-Carton	Cubic Foot	\$ 2.662	\$ 2.178	\$ 1.742		\$ 2.78	\$ 2.28	\$ 1.82	
Regular Refile-Carton	Cubic Foot	\$ 2.662	\$ 2.178	\$ 1.742		\$ 2.78	\$ 2.28	\$ 1.82	
Regular Retrieval-File From Carton	File	\$ 3.570	\$ 2.921	\$ 2.336		\$ 3.73	\$ 3.05	\$ 2.44	
Regular Refile - File	File	\$ 3.570	\$ 2.921	\$ 2.336		\$ 3.73	\$ 3.05	\$ 2.44	
Archival Destruction-Carton (plus regular retrieval charge)	Cubic Foot	\$ 3.237	\$ 2.648	\$ 2.119		\$ 3.38	\$ 2.77	\$ 2.21	
Archival Destruction-File from Carton (plus regular retrieval charge)	File	\$ 3.025	\$ 2.475	\$ 1.980		\$ 3.16	\$ 2.59	\$ 2.07	
Perm Withdrawal-Carton - CF, plus regular retrieval charge	Cubic Foot	\$ 4.023	\$ 3.292	\$ 2.633		\$ 4.20	\$ 3.44	\$ 2.75	
Perm Withdrawal-File (plus regular retrieval charge)	File	\$ 1.997	\$ 1.634	\$ 1.307		\$ 2.09	\$ 1.71	\$ 1.37	
Transport Handling Charge	Cubic Foot	\$ 2.420	\$ 1.980	\$ 1.584		\$ 2.53	\$ 2.07	\$ 1.66	
Next Day Delivery - Order by 3:00 PM for delivery next Business Day ¹	Trip	\$ 25.229	\$ 20.642	\$ 16.513		\$ 26.36	\$ 21.57	\$ 17.26	
Next Day Delivery - Zone 2 ¹	Trip	\$ 43.229	\$ 38.642	\$ 34.513		\$ 45.17	\$ 40.38	\$ 36.07	
Next Day Delivery - Zone 3 ¹	Trip	\$ 49.229	\$ 44.642	\$ 40.513		\$ 51.44	\$ 46.65	\$ 42.34	
Next Day Delivery - Zone 4 ¹	Trip	\$ 55.229	\$ 50.642	\$ 46.513		\$ 57.71	\$ 52.92	\$ 48.61	
Next Day Delivery - Zone Metro ¹	Trip	\$ 32.229	\$ 27.642	\$ 23.513		\$ 33.68	\$ 28.89	\$ 24.57	
Next Day Delivery - Zone Metro NYC ¹	Trip	\$ 40.229	\$ 35.642	\$ 31.513		\$ 42.04	\$ 37.25	\$ 32.93	
Half Day Delivery - Order by 10:00 AM for delivery same Business Day; or Order by 3:00 PM for delivery next Business Day by 12:00 PM ⁴	Trip	\$ 63.360	\$ 63.360	\$ 63.360		\$ 66.21	\$ 66.21	\$ 66.21	
Rush Delivery-Business Day - Delivery within 3 hours of placement of Order (for Orders received not later than 2:00 PM) on a Business Day ²	Trip	\$ 125.675	\$ 125.675	\$ 125.675	Members who qualify for the enterprise tier will receive a minimum 10% additional discount from the Tier 3 rates. Iron Mountain will work directly with member to create a mutually agreeable price schedule.	\$ 131.33	\$ 131.33	\$ 131.33	Members who qualify for the enterprise tier will receive a minimum 10% additional discount from the Tier 3 rates. Iron Mountain will work directly with member to create a mutually agreeable price schedule.
Rush Delivery-Weekends/Holidays/After Hrs - Delivery within 4 hours of placement of Order ²	Trip	\$ 252.450	\$ 252.450	\$ 252.450		\$ 263.81	\$ 263.81	\$ 263.81	
Regular Pickup - Pickup orders placed before 4:00 PM on a Business Day will be picked up within the following two Business Days ¹	Trip	\$ 25.229	\$ 20.642	\$ 16.513		\$ 26.36	\$ 21.57	\$ 17.26	
Regular Pickup - Zone 2 ¹	Trip	\$ 43.229	\$ 38.642	\$ 34.513		\$ 45.17	\$ 40.38	\$ 36.07	
Regular Pickup - Zone 3 ¹	Trip	\$ 49.229	\$ 44.642	\$ 40.513		\$ 51.44	\$ 46.65	\$ 42.34	
Regular Pickup - Zone 4 ¹	Trip	\$ 55.229	\$ 50.642	\$ 46.513		\$ 57.71	\$ 52.92	\$ 48.61	
Regular Pickup - Zone Metro ¹	Trip	\$ 32.229	\$ 27.642	\$ 23.513		\$ 33.68	\$ 28.89	\$ 24.57	
Regular Pickup - Zone Metro NYC ¹	Trip	\$ 40.229	\$ 35.642	\$ 31.513		\$ 42.04	\$ 37.25	\$ 32.93	
Rush Pickup - Pickup orders placed before 4:00 pm on a Business Day will be picked up on the following Business Day ¹	Trip	\$ 125.675	\$ 125.675	\$ 125.675		\$ 131.33	\$ 131.33	\$ 131.33	
Rush Retrieval-File From Carton	File	\$ 9.570	\$ 9.570	\$ 9.570		\$ 10.00	\$ 10.00	\$ 10.00	
Retrieval Carton Rush	Cubic Foot	\$ 7.260	\$ 7.260	\$ 7.260		\$ 7.59	\$ 7.59	\$ 7.59	
Individual List/Indexing	Each	\$ 0.737	\$ 0.737	\$ 0.737		\$ 0.77	\$ 0.77	\$ 0.77	
Interfile	Each	\$ 8.800	\$ 8.800	\$ 8.800		\$ 9.20	\$ 9.20	\$ 9.20	
Photocopy	Page	\$ 0.825	\$ 0.825	\$ 0.825		\$ 0.86	\$ 0.86	\$ 0.86	
Fax Transmission	Page	\$ 1.100	\$ 1.100	\$ 1.100		\$ 1.15	\$ 1.15	\$ 1.15	
Re-Boxing Charge (plus new carton, regular retrieval charge and refile charge)	Each	\$ 5.000	\$ 5.000	\$ 5.000		\$ 5.23	\$ 5.23	\$ 5.23	
Miscellaneous Services-Hourly Labor	Hour	\$ 65.120	\$ 65.120	\$ 65.120		\$ 68.05	\$ 68.05	\$ 68.05	
Storage Monthly Minimum Charge	Month	\$ 171.600	\$ 171.600	\$ 171.600		\$ 179.32	\$ 179.32	\$ 179.32	
Minimum Service Charge	Order	\$ 16.500	\$ 16.500	\$ 16.500		\$ 17.24	\$ 17.24	\$ 17.24	
Admin Fee - Summary	Per account ID	\$ 44.950	\$ 44.950	\$ 44.950		\$ 46.97	\$ 46.97	\$ 46.97	
Admin Fee - Detailed	Per account ID	\$ 92.750	\$ 92.750	\$ 92.750		\$ 96.92	\$ 96.92	\$ 96.92	
#2000A Auto-fold Letter / Legal (1.2 CF)	Each	\$ 0.66	\$ 0.66	\$ 0.66		\$ 3.95	\$ 3.95	\$ 3.95	
#2000 Standard Carton Letter / Legal (1.2 CF)	Each	\$ 4.92	\$ 4.92	\$ 4.92		\$ 5.14	\$ 5.14	\$ 5.14	
#450 Letter Transfile Carton (2.4 CF)	Each	\$ 3.60	\$ 3.60	\$ 3.60		\$ 3.76	\$ 3.76	\$ 3.76	
#550 Letter Transfile Carton (3.6 CF)	Each	\$ 6.24	\$ 6.24	\$ 6.24		\$ 6.52	\$ 6.52	\$ 6.52	
#200 X-Ray Carton	Each	\$ 7.36	\$ 7.36	\$ 7.36		\$ 7.69	\$ 7.69	\$ 7.69	
Service Offering - Open Shelf & Image on Demand		0 - 10k CFT	10,001 - 50k CFT	50,001 - 100k+ CFT	100,001+ CFT	0 - 10k CFT	10,001 - 50k CFT	50,001 - 100k+ CFT	100,001+ CFT
RFID Label	Each	\$ 0.660	\$ 0.660	\$ 0.660		\$ 0.69	\$ 0.69	\$ 0.69	
Open Shelf - Interfile	Each	\$ 5.885	\$ 5.885	\$ 5.885	Members who qualify for the enterprise tier will receive a minimum 10% additional discount from the Tier 3 rates. Iron Mountain will work directly with member to create a mutually agreeable price schedule.	\$ 6.15	\$ 6.15	\$ 6.15	Members who qualify for the enterprise tier will receive a minimum 10% additional discount from the Tier 3 rates. Iron Mountain will work directly with member to create a mutually agreeable price schedule.
Open Shelf Individual Listing	Each	\$ 0.737	\$ 0.737	\$ 0.737		\$ 0.77	\$ 0.77	\$ 0.77	
Open Shelf - Rush Retrieval- File	File	\$ 7.590	\$ 7.590	\$ 7.590		\$ 7.93	\$ 7.93	\$ 7.93	
Open Shelf Medical	Linear Foot	\$ 0.612	\$ 0.501	\$ 0.401		\$ 0.64	\$ 0.52	\$ 0.42	
Open Shelf Storage-X-Ray	Linear Foot	\$ 0.924	\$ 0.756	\$ 0.605		\$ 0.97	\$ 0.79	\$ 0.63	
Open Shelf - Receiving and Entry	Linear Foot	\$ 3.872	\$ 3.168	\$ 2.534		\$ 4.05	\$ 3.31	\$ 2.65	
Open Shelf Regular Retrieval- File	File	\$ 2.087	\$ 1.708	\$ 1.366		\$ 2.18	\$ 1.78	\$ 1.43	
Open Shelf Regular Refile	Linear Foot	\$ 2.087	\$ 1.708	\$ 1.366		\$ 2.18	\$ 1.78	\$ 1.43	
Open Shelf - Archival Destruction	Linear Foot	\$ 1.997	\$ 1.634	\$ 1.307		\$ 2.09	\$ 1.71	\$ 1.37	
Open Shelf - Permant Withdrawal	Linear Foot	\$ 1.997	\$ 1.634	\$ 1.307		\$ 2.09	\$ 1.71	\$ 1.37	
Image on Demand - Retrieval, File	File	\$ 3.570	\$ 2.921	\$ 2.336		\$ 3.73	\$ 3.05	\$ 2.44	
Image on Demand - Refile, File	File	\$ 3.237	\$ 2.648	\$ 2.119		\$ 3.38	\$ 2.77	\$ 2.21	
Image on Demand - Minimum ²	Order	\$ 23.50	\$ 23.50	\$ 21.50		\$ 24.56	\$ 24.56	\$ 22.47	
Image on Demand - Image ³	Image	\$ 0.22	\$ 0.22	\$ 0.20		\$ 0.23	\$ 0.23	\$ 0.21	

Service Descriptions:
<https://www.ironmountain.com/support/how-it-works>

Notes:

- 1) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.
- 2) IOD order minimum charge includes the first 50 page scans
- 3) IOD Per Image fee applies to any page scan past the 50 Image IOD Minimum

Iron Mountain Service Specific Pricing - effective January 22, 2022

		2021 Price				2022 Price			
Climate Controlled Storage		Tier 1	Tier 2	Tier 3	Enterprise	Tier 1	Tier 2	Tier 3	Enterprise
Service Offering - Vault Services		0 - 10k CFT	10,001 - 50k CFT	50,001 - 100k+ CFT	100,001+ CFT	0 - 10k CFT	10,001 - 50k CFT	50,001 - 100k+ CFT	100,001+ CFT
Vault Storage	Cubic Foot	\$ 1.82	\$ 1.46	\$ 1.27		\$ 1.90	\$ 1.53	\$ 1.33	
Receiving & Entry	Cubic Foot	\$ 2.03	\$ 1.62	\$ 1.42		\$ 2.12	\$ 1.69	\$ 1.48	
Retrievals - Carton	Cubic Foot	\$ 3.10	\$ 2.48	\$ 2.17		\$ 3.24	\$ 2.59	\$ 2.27	
Retrievals - Carton, Rush	Cubic Foot	\$ 3.10	\$ 2.48	\$ 2.17		\$ 9.78	\$ 7.83	\$ 6.84	
Retrievals - Item	Each	\$ 9.36	\$ 7.49	\$ 6.55		\$ 4.19	\$ 3.34	\$ 2.93	
Retrievals - Item, Rush	Each	\$ 4.01	\$ 3.20	\$ 2.80		\$ 12.61	\$ 10.09	\$ 8.83	
Refills, Carton	Cubic Foot	\$ 12.07	\$ 9.66	\$ 8.45	Please Note, pricing assumes net new materials. Final rate schedule shall be provided at the time of request and shall be based on the scope of service (# tapes stored, frequency, etc.)	\$ 3.24	\$ 2.59	\$ 2.27	Please Note, pricing assumes net new materials. Final rate schedule shall be provided at the time of request and shall be based on the scope of service (# tapes stored, frequency, etc.)
Refills, Item	Each	\$ 3.10	\$ 2.48	\$ 2.17		\$ 4.19	\$ 3.34	\$ 2.93	
Destruction - Carton	Cubic Foot	\$ 4.01	\$ 3.20	\$ 2.80		\$ 4.19	\$ 3.34	\$ 2.93	
Destruction - File From Carton	Each	\$ 1.49	\$ 1.20	\$ 1.05		\$ 1.56	\$ 1.25	\$ 1.10	
Permanent Withdrawals - File	Each	\$ 2.24	\$ 1.79	\$ 1.57		\$ 2.34	\$ 1.87	\$ 1.64	
Permanent Withdrawals - Carton	Cubic Foot	\$ 3.10	\$ 2.48	\$ 2.17		\$ 3.24	\$ 2.59	\$ 2.27	
Next Day Trips ^{1,2}	Trip	\$ 9.36	\$ 7.49	\$ 6.55		\$ 9.78	\$ 7.83	\$ 6.84	
Half Day Trips ^{1,2}	Trip	\$ 115.54	\$ 115.54	\$ 115.54		\$ 120.74	\$ 120.74	\$ 120.74	
Rush Trips ^{1,2}	Trip	\$ 221.19	\$ 221.19	\$ 221.19		\$ 231.14	\$ 231.14	\$ 231.14	
Emergency Trips ^{1,2}	Trip	\$ 337.92	\$ 337.92	\$ 337.92		\$ 353.13	\$ 353.13	\$ 353.13	
Pick-Up ^{1,2}	Trip	\$ 28.33	\$ 28.33	\$ 28.33		\$ 29.60	\$ 29.60	\$ 29.60	
Rush Pick-Up ^{1,2}	Trip	\$ 221.19	\$ 221.19	\$ 221.19		\$ 231.14	\$ 231.14	\$ 231.14	
Handling	Cubic Foot	\$ 2.68	\$ 2.68	\$ 2.68		\$ 2.80	\$ 2.80	\$ 2.80	
Interfile	Each	\$ 8.80	\$ 8.80	\$ 8.80		\$ 9.20	\$ 9.20	\$ 9.20	
Miscellaneous Services-Hourly Labor	Hour	\$ 65.12	\$ 65.12	\$ 65.12		\$ 68.05	\$ 68.05	\$ 68.05	

Service Descriptions:
<https://www.ironmountain.com/support/how-it-works>

- Notes:**
- 1) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at ic.ironmountain.com/FuelSurcharge.
 - 2) Pricing does not apply to locations more than 50 miles from an Iron Mountain Service Depot.

Standard Pathology

Service Offering	Unit	2021 Price	2022 Price	Notes
Initial Move / Inventory Adds	Cubic Foot	Call For Quote	Call For Quote	
Temperature Controlled Storage	Cubic Foot	\$2.15	\$2.25	
Receiving & Entry	Case	\$5.56	\$5.81	
Regular Retrieval - Case	Case	\$2.98	\$3.11	
Rush Retrieval - Case	Case	\$6.75	\$7.05	
Regular Refile - Case	Case	\$2.98	\$3.11	
Permanent Withdrawal - Case from Container	Case Plus Regular Retrieval Charge	\$3.20	\$3.34	
Regular Retrieval - Container	Cubic Foot + Labor	\$3.35	\$3.50	
Regular Refile - Container	Cubic Foot + Labor	\$6.75	\$7.05	
Rush Retrieval - Container	Cubic Foot + Labor	\$3.35	\$3.50	
Permanent Withdrawal - Container	Cubic Foot plus Regular Retrieval Charge	\$3.29	\$3.44	
Regular Interfile	Slide or Block	\$4.63	\$4.84	
Individual Listing	Case	\$0.58	\$0.61	
Minimum Service Order Charge	Order	\$14.50	\$15.15	
Monthly Minimum Storage	Month	\$156.00	\$163.02	
Next Day Delivery ^{1,2}	Visit + Handling	\$36.34	\$37.98	
Regular Pickup ^{1,2}	Visit + Handling	\$56.45	\$58.99	
Rush Delivery - Business Day ^{1,2}	Visit + Handling	\$112.00	\$117.04	
Rush Delivery - Weekend / Holiday / After Hours ^{1,2}	Visit + Handling	\$225.00	\$235.13	
Rush Pick up - Business Day ^{1,2}	Visit + Handling	\$36.34	\$37.98	
Miscellaneous Services - Labor	Hour	\$58.00	\$60.61	
Re-boxing charge	Hour + new container cost	\$58.00	\$60.61	
Handling	Cubic Foot	\$3.47	\$3.63	
Administrative Fee (Summary Billing)	Account ID per Month	\$25.65	\$26.80	
Administrative Fee (Detailed Billing)	Account ID per Month	\$64.10	\$66.98	

Please Note, pricing assumes net new materials. Final rate schedule shall be provided at the time of request and shall be based on the scope of service (# tapes stored, frequency, etc.)

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>

Notes:

1) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.

2) Pricing does not apply to locations more than 50 miles from an Iron Mountain Service Depot.

Secure Shredding

Off-Site Services^{1,2,3,4,5}	Unit	2021 Price	2022 Price
Shred Offsite Minimum - First 3 Bins	Work Order	\$ 34.96	\$ 36.530
Offsite Scheduled - Console	Container	\$ 5.00	\$ 5.230
Offsite Scheduled - 65 Gallon	Container	\$ 5.00	\$ 5.230
Offsite Scheduled - 95 Gallon	Container	\$ 5.00	\$ 5.230
Offsite Scheduled - Box	Container	\$ 5.00	\$ 5.230
Offsite Scheduled - Mini Console	Box	\$ 5.00	\$ 5.230
Offsite Scheduled - Off- Cycle Trip Charge	Work Order	\$ 50.40	\$ 52.670
On-Site Services^{1,2,3,4,5}	Unit	2021 Price	2022 Price
Shred Onsite Minimum - First 3 Bins	Work Order	\$ 43.70	\$ 45.670
Onsite Scheduled - Console	Container	\$ 7.00	\$ 7.320
Onsite Scheduled - 65 Gallon	Container	\$ 7.00	\$ 7.320
Onsite Scheduled - 95 Gallon	Container	\$ 7.00	\$ 7.320
Onsite Scheduled - Box	Container	\$ 7.00	\$ 7.320
Onsite Scheduled - Mini Console	Box	\$ 7.00	\$ 7.320
Onsite Scheduled - Off- Cycle Trip Charge	Work Order	\$ 50.40	\$ 52.670
Additional Transportation	Unit	2021 Price	2022 Price
Transportation - Zone 2 (within 75 mile radius)	Trip	N/A	\$ 17.980
Transportation - Zone 3 (within 100 mile radius)	Trip	N/A	\$ 24.720
Transportation - Zone 4 (greater than a 100 mile radius)	Trip	N/A	\$ 31.440
Transportation - Metro	Trip	N/A	\$ 5.610
Transportation - NY Metro	Trip	N/A	\$ 13.480
Purge Services^{1,2,3,4,5}	Unit	2021 Price	2022 Price
Offsite Purge - 65 Gallon	Container	N/A	\$ 8.98
Offsite Purge - 95 Gallon	Container	N/A	\$ 14.05
Offsite Purge - Box	Container	N/A	\$ 5.05
Offsite Purge - Trip Charge	Per Trip plus corresponding Offsite Purge Container Fee(s)	N/A	\$ 67.40
Onsite Purge - 65 Gallon	Container	N/A	\$ 16.85
Onsite Purge - 95 Gallon	Container	N/A	\$ 22.47
Onsite Purge - Box (Carton)	Container	N/A	\$ 5.61
Onsite Purge - Trip Charge	Per Trip plus corresponding Offsite Purge Container Fee(s)	N/A	\$ 78.64
Additional Services^{1,2,3,4}	Unit	2021 Price	2022 Price
Shred Hourly Labor ⁶	Hour	\$ 68.65	\$ 71.740
Container Pickup / Delivery	Container	\$ 10.00	\$ 10.450
Plastics Destruction	Per Pound	\$ 0.75	\$ 0.780
Shred Contamination Fee ⁷	Container	\$ 85.00	\$ 88.830

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>

Notes:

- 1) Unless otherwise specified, pricing is for paper based shredding services.
- 2) Pricing is for services provided directly by Iron Mountain, within 50 miles of an Iron Mountain transportation depot. Services performed out of Iron Mountain standard service areas or by Approved Subcontractors shall be priced separately.
- 3) Customer locations with restricted access or non-standard service requirements may be subject to additional fees.
- 4) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.
- 5) Paper recycling surcharge adjusts monthly and is applied against secure shred services. The paper recycling surcharge is indexed to the national average of recovered paper prices as published by FastMarket RISI's PPI Pulp & Paper Week. The current monthly paper recycling surcharge information can be found at <https://www.ironmountain.com/support/how-it-works/resources/paper-recycling>
- 6) Special Project Services provided outside the scope of routine services will be quoted on a per project basis. Pricing for transactional services listed on the Pricing Schedule may differ when they are part of a special project. Additional Labor Fees and a Minimum Service Fee may apply.
- 7) Fee assessed when shred transportation teams identify contamination (i.e., non-paper materials) upon "tipping" customers' shred collection container.

IT Asset Disposition Services

Service Offering	Unit	2021 Price	2022 Price
Offsite – Bulk Tapes/Plastics	Pound	\$ 0.37	\$ 0.39
Offsite – Bulk Hard Drives	Item	\$ 10.55	\$ 11.02
Offsite – Bulk Mixed Hard Drives/Tapes	Pound	\$ 1.20	\$ 1.25
Offsite – Vault Itemized Tapes	Item	\$ 1.68	\$ 1.76
Offsite – Vault Itemized Hard Drives	Item	\$ 5.77	\$ 6.03
Onsite - Itemized Tapes/Plastics - 1-1000	Item	\$ 3.74	\$ 3.91
Onsite - Itemized Tapes/Plastics - 1001-2000	Item	\$ 3.20	\$ 3.34
Onsite - Itemized Tapes/Plastics - 2001-3000	Item	\$ 2.89	\$ 3.02
Onsite - Itemized Tapes/Plastics - 3001-4000	Item	\$ 2.35	\$ 2.46
Onsite - Itemized Tapes/Plastics - 4001-5000	Item	\$ 2.04	\$ 2.13
Onsite - Itemized Tapes/Plastics - 5001+	Item	\$ 1.81	\$ 1.89
Onsite - Itemized Hard Drives - 1-250	Item	\$ 13.90	\$ 14.53
Onsite - Itemized Hard Drives - 251-500	Item	\$ 12.83	\$ 13.41
Onsite - Itemized Hard Drives - 501-1000	Item	\$ 10.69	\$ 11.17
Onsite - Itemized Hard Drives - 1001-1500	Item	\$ 8.55	\$ 8.93
Onsite - Itemized Hard Drives - 1501-2500	Item	\$ 7.49	\$ 7.83
Onsite - Itemized Hard Drives - 2501+	Item	\$ 6.41	\$ 6.70
Onsite - Mobilization Fee >100 Miles	Mile	\$ 6.21	\$ 6.49
Onsite - Order Minimum	Order	\$ 1,511.34	\$ 1,579.35
Offsite - Bulk E-waste Recycling up to 500 lbs	Pallet	\$ 240.57	\$ 251.40
Offsite - Bulk E-waste Recycling 500+ lbs (Per lb. greater than 500 lbs.)	Pound	\$ 0.48	\$ 0.50
IT Asset Audit & Remarketing	Item	\$ 11.55	\$ 12.07
Media Destruction – Standard Run (within 50 mile radius)	Transportation Visit	\$ 48.12	\$ 50.29
Shipping - Tape Destruction ¹	Pallet	\$ 149.16	\$ 155.87
Shipping - Hard Drive, e-Waste, Remarketing ¹	Pallet	\$ 336.81	\$ 351.97
Labor - On-site Packing (Per person, per hour)	Hour	\$ 48.12	\$ 50.29

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>

Notes:

1) *Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at [cic.ironmountain.com/FuelSurcharge](https://www.ironmountain.com/FuelSurcharge).*

Data Management

Service Offering - Standard Storage & Services¹	Unit	2021 Price	2022 Price
Slotted Media	Slot	\$ 0.17	\$ 0.18
Closed Container (Compact)	Container	\$ 7.28	\$ 7.61
Closed Container (Small)	Container	\$ 7.28	\$ 7.61
Closed Container (Medium)	Container	\$ 11.55	\$ 12.07
Closed Container (Large)	Container	\$ 12.26	\$ 12.81
Closed Container (Extra Large)	Container	\$ 54.08	\$ 56.51
Transport Container	Container	\$ 4.49	\$ 8.80
Media Handling-Active (With Elec File)	Item	\$ 0.53	\$ 0.55
Tape Handling	Item	\$ 0.19	\$ 0.20
Media Handling Monthly Minimum ²	Month	\$ 24.83	\$ 25.95
Closed Container Handling	Item	\$ 2.60	\$ 2.72
Transport Container Handling	Item	\$ 2.60	\$ 2.72
Scheduled Service – Monthly (1-2 Trips per month) ^{3,4}	Trip	\$ 33.17	\$ 34.66
Scheduled Service – Weekly (3-10 Trips per month) ^{3,4}	Trip	\$ 40.48	\$ 42.30
Scheduled Service – Daily (11 plus Trips per month) ^{3,4}	Trip	\$ 33.17	\$ 34.66
Service Offering - Premium Services¹	Unit	2021 Price	2022 Price
Standard Special Transport (24 hours) ⁴	Trip/Sub-Account	\$ 134.27	\$ 140.31
Critical Special Transport (3 hours) ⁴	Trip/Sub-Account	\$ 167.53	\$ 175.07
Holiday Charge ⁴	Trip/Sub-Account	\$ 124.10	\$ 129.68
Container Locks	Lock	\$ 14.89	\$ 15.56
Security Clips	Clip	\$ 3.41	\$ 3.56
Service Offering - Custom Storage, Program Fees & Services¹	Unit	2021 Price	2022 Price
Slotted Media Storage - Round Reel	Slot	\$ 0.32	\$ 0.33
Administrative Fees	Account ID per Month	\$ 16.59	\$ 17.34
Minimum Monthly Fee	Account ID per Month	\$ 168.52	\$ 176.10
Storage Cart	Cart	\$ 120.25	\$ 125.66
Transport Cart	Cart	\$ 120.25	\$ 125.66
Media Destruction	TBD	Call for quote	Call for quote
Special Project	TBD	Call for quote	Call for quote
Closed Container (Cabinet)	Container	N/A	\$ 204.18
Transport Rental	Each per Day	N/A	\$ 1.25
Scheduled Same Building/Same Campus Transport ⁴	Trip	N/A	\$ 20.92
Scheduled Same Place/Same Floor Transport ⁴	Trip	N/A	\$ 13.88
Custom Bar Code Labels	Label	N/A	\$ 1.32
Slotted Media Storage - Oversized	Slot	N/A	\$ 2.05
Labor	Hour	N/A	\$ 70.37

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>

Notes:

- 1) Costs are not inclusive of third party transportation which are the responsibility of the Customer or which are billed directly by the Carrier to the Customer. Third Party Transportation is priced per shipment.
- 2) In months where customers requests tapes / containers, a monthly minimum for media handling will apply. Minimum does not apply in months where media is not requested.
- 3) Additional media requests for a scheduled service must be placed on or before 7:00 PM the previous business day. All "add-on" requests received before 7:00 PM the previous business day will be delivered on the next scheduled service.
- 4) Fuel Surcharge - A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found on the website at cic.ironmountain.com/FuelSurcharge.

Iron Mountain Service Specific Pricing - effective January 22, 2022

Data Center

Service Offering - Standard Storage & Services ¹	Unit	2022 Price
Monthly Federal Colocation Services - WPA1 - 4.99 kW	Per month	\$ 1,620.97
Monthly Federal Colocation Services - WPA1 - 8.64 kW	Per month	\$ 2,664.24
Monthly Federal Colocation Services - WPA1 - 14.40 kW	Per month	\$ 4,204.92
Monthly Federal Colocation Services - WPA1 - 20.00 kW	Per month	\$ 5,489.76
Monthly Federal Colocation 5 kW Expansion - WPA1 (20.00 - 40.00 kW)	Per month	\$ 1,372.44
Monthly Federal Colocation Services - WPA1 - 40.00 kW	Per month	\$ 10,792.64
Monthly Federal Colocation 5 kW Expansion - WPA1 (40.00 - 80.00 kW)	Per month	\$ 1,349.08
Monthly Federal Colocation Services - WPA1 - 80.00 kW	Per month	\$ 21,304.95
Monthly Federal Colocation 5 kW Expansion - WPA1 (80.00 - 160.00 kW)	Per month	\$ 1,331.56
Monthly Federal Colocation Services - WPA1 - 160.00 kW	Per month	\$ 41,862.35
Monthly Federal Colocation 5 kW Expansion - WPA1 (160.00 - 320.00 kW)	Per month	\$ 1,308.20
Monthly Federal Colocation Services - WPA1 - 320.00 kW	Per month	\$ 82,229.62
Monthly Federal Colocation 5 kW Expansion - WPA1 (320.00 - 1000.00 kW)	Per month	\$ 1,284.84
Monthly Federal Colocation Services - WPA1 - 1000.00 kW	Per month	\$ 251,127.38
Monthly Federal Colocation 50 kW Expansion - WPA1 (1000.00 - 2000.00 kW)	Per month	\$ 12,556.37
Monthly Federal Colocation Services - WPA1 - 2000.00 kW	Per month	\$ 483,566.21
Monthly Federal Colocation 50 kW Expansion - WPA1 (>2000.00 kW)	Per month	\$ 12,089.16
Monthly Federal Colocation Services - BOS1 - 4.99 kW	Per month	\$ 1,655.29
Monthly Federal Colocation Services - BOS1 - 8.64 kW	Per month	\$ 2,835.80
Monthly Federal Colocation Services - BOS1 - 14.40 kW	Per month	\$ 4,675.88
Monthly Federal Colocation Services - BOS1 - 20.00 kW	Per month	\$ 5,840.17
Monthly Federal Colocation 5 kW Expansion - BOS1 (20.00 - 40.00 kW)	Per month	\$ 1,460.04
Monthly Federal Colocation Services - BOS1 - 40.00 kW	Per month	\$ 11,366.75
Monthly Federal Colocation 5 kW Expansion - BOS1 (40.00 - 80.00 kW)	Per month	\$ 1,420.84
Monthly Federal Colocation Services - BOS1 - 80.00 kW	Per month	\$ 22,519.70
Monthly Federal Colocation 5 kW Expansion - BOS1 (80.00 - 160.00 kW)	Per month	\$ 1,407.48
Monthly Federal Colocation Services - BOS1 - 160.00 kW	Per month	\$ 44,665.63
Monthly Federal Colocation 5 kW Expansion - BOS1 (160.00 - 320.00 kW)	Per month	\$ 1,395.80
Monthly Federal Colocation Services - BOS1 - 320.00 kW	Per month	\$ 88,583.72
Monthly Federal Colocation 5 kW Expansion - BOS1 (320.00 - 1000.00 kW)	Per month	\$ 1,384.12
Monthly Federal Colocation Services - BOS1 - 1000.00 kW	Per month	\$ 273,320.03
Monthly Federal Colocation 50 kW Expansion - BOS1 (>1000.00 kW)	Per month	\$ 13,666.00
Monthly Federal Colocation Services - KCM1 - 4.99 kW	Per month	\$ 1,760.91
Monthly Federal Colocation Services - KCM1 - 8.64 kW	Per month	\$ 3,047.73
Monthly Federal Colocation Services - KCM1 - 14.40 kW	Per month	\$ 5,079.55
Monthly Federal Colocation Services - KCM1 - 20.00 kW	Per month	\$ 6,859.34
Monthly Federal Colocation 5 kW Expansion - KCM1 (20.00 - 40.00 kW)	Per month	\$ 1,714.84
Monthly Federal Colocation Services - KCM1 - 40.00 kW	Per month	\$ 13,485.06
Monthly Federal Colocation 5 kW Expansion - KCM1 (40.00 - 80.00 kW)	Per month	\$ 1,685.64
Monthly Federal Colocation Services - KCM1 - 80.00 kW	Per month	\$ 26,125.69
Monthly Federal Colocation 5 kW Expansion - KCM1 (80.00 - 160.00 kW)	Per month	\$ 1,632.85
Monthly Federal Colocation Services - KCM1 - 160.00 kW	Per month	\$ 50,382.53
Monthly Federal Colocation 5 kW Expansion - KCM1 (160.00 - 320.00 kW)	Per month	\$ 1,574.45
Monthly Federal Colocation Services - KCM1 - 320.00 kW	Per month	\$ 97,171.79
Monthly Federal Colocation 5 kW Expansion - KCM1 (320.00 - 1000.00 kW)	Per month	\$ 1,518.30
Monthly Federal Colocation Services - KCM1 - 1000.00 kW	Per month	\$ 293,443.22
Monthly Federal Colocation 50 kW Expansion - KCM1 (>1000.00 kW)	Per month	\$ 14,672.16
Monthly Federal Colocation Services - VA1/VA2 - 4.99 kW	Per month	\$ 1,370.24
Monthly Federal Colocation Services - VA1/VA2 - 8.64 kW	Per month	\$ 2,371.58
Monthly Federal Colocation Services - VA1/VA2 - 14.40 kW	Per month	\$ 3,952.63
Monthly Federal Colocation Services - VA1/VA2 - 20.00 kW	Per month	\$ 5,372.96
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (20.00 - 40.00 kW)	Per month	\$ 1,343.24
Monthly Federal Colocation Services - VA1/VA2 - 40.00 kW	Per month	\$ 10,512.31
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (40.00 - 80.00 kW)	Per month	\$ 1,314.04
Monthly Federal Colocation Services - VA1/VA2 - 80.00 kW	Per month	\$ 20,183.63
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (80.00 - 160.00 kW)	Per month	\$ 1,261.48
Monthly Federal Colocation Services - VA1/VA2 - 160.00 kW	Per month	\$ 39,432.84
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (160.00 - 320.00 kW)	Per month	\$ 1,232.28
Monthly Federal Colocation Services - VA1/VA2 - 320.00 kW	Per month	\$ 75,127.97
Monthly Federal Colocation 5 kW Expansion - VA1/VA2 (320.00 - 1000.00 kW)	Per month	\$ 1,173.87
Monthly Federal Colocation Services - VA1/VA2 - 1000.00 kW	Per month	\$ 217,254.39
Monthly Federal Colocation 50 kW Expansion - VA1/VA2 (1000.00 - 2000.00 kW)	Per month	\$ 10,862.72
Monthly Federal Colocation Services - VA1/VA2 - 2000.00 kW	Per month	\$ 427,500.57
Monthly Federal Colocation 50 kW Expansion - VA1/VA2 (>2000.00 kW)	Per month	\$ 10,687.51
120V Circuit & Installation	Each	\$ 344.57
208V 1-Phase Circuit & Installation	Each	\$ 461.37
208V 3-Phase Circuit & Installation	Each	\$ 578.18
Cross Connections	Each	\$ 105.12
Dark Fiber (1 pair)	Per Pair	\$ 5,840.17
Dark Fiber (2 pairs)	Per 2 Pairs	\$ 9,928.29
Managed Internet Access (10-150 Mbps)	Per 1 Mbps	\$ 4.38
Managed Internet Access (151-500 Mbps)	Per 1 Mbps	\$ 3.80
Managed Internet Access (501 Mbps-1 Gbps)	Per 1 Mbps	\$ 2.92
Managed Internet Access (1-4 Gbps)	Per 1 Mbps	\$ 2.63
Managed Internet Access (4-10 Gbps)	Per 1 Mbps	\$ 2.34
Helping Hands	Per Hour	\$ 134.32
Monthly Federal Colocation Services - DEN1 - 20.00 kW	Per month	\$ 4,844.33
Monthly Federal Colocation 5 kW Expansion - DEN1 (20.00 - 40.00 kW)	Per month	\$ 1,211.08
Monthly Federal Colocation Services - DEN1 - 40.00 kW	Per month	\$ 9,600.58
Monthly Federal Colocation 5 kW Expansion - DEN1 (40.00 - 80.00 kW)	Per month	\$ 1,200.07
Monthly Federal Colocation Services - DEN1 - 80.00 kW	Per month	\$ 17,615.75
Monthly Federal Colocation 5 kW Expansion - DEN1 (80.00 - 160.00 kW)	Per month	\$ 1,100.98
Monthly Federal Colocation Services - DEN1 - 160.00 kW	Per month	\$ 34,174.56
Monthly Federal Colocation 5 kW Expansion - DEN1 (160.00 - 320.00 kW)	Per month	\$ 1,067.95
Monthly Federal Colocation Services - DEN1 - 320.00 kW	Per month	\$ 62,007.44
Monthly Federal Colocation 5 kW Expansion - DEN1 (320.00 - 1000.00 kW)	Per month	\$ 968.87
Monthly Federal Colocation Services - DEN1 - 1000.00 kW	Per month	\$ 182,763.41
Monthly Federal Colocation 50 kW Expansion - DEN1 (1000.00 - 2000.00 kW)	Per month	\$ 9,138.17
Monthly Federal Colocation Services - DEN1 - 2000.00 kW	Per month	\$ 354,516.97
Monthly Federal Colocation 50 kW Expansion - DEN1 (>2000.00 kW)	Per month	\$ 8,862.92
1-4MW Variable Metered Power License Fee - VA-1 and VA-2 (per KW/per month)	Per KW / Per Month	\$ 91.38
4MW+ Variable Metered Power License Fee - VA-1 and VA-2 (per KW/per month)	Per KW / Per Month	\$ 91.38
Variable Metered Power - Utility Power Usage - VA-1 and VA-2 (per KW/per month)	Per KW / Per Month	\$ 58.35
1MW -4MW Variable Metered Power License Fee - DEN 1 (per KW/per month)	Per KW / Per Month	\$ 97.99
Variable Metered Power - Utility Power Usage - DEN 1 (per KW/per month)	Per KW / Per Month	\$ 78.17
208V 1-Phase Circuit & Installation for Variable Metered Power (2 circuits, 1 pair)	Each	\$ 2,196.46
208V 3-Phase Circuit & Installation for Variable Metered Power (2 circuits, 1 pair)	Each	\$ 2,752.46

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>

Program Management & Operations

Service Offering	Unit	2021 Price	2022 Price
Vault Specialist	Hour	\$ 38.11	\$ 39.82
Vault Coordinator	Hour	\$ 62.46	\$ 65.27
Records Specialist	Hour	\$ 38.11	\$ 39.82
Records Coordinator	Hour	\$ 62.46	\$ 65.27
Operations Supervisor	Hour	\$ 71.98	\$ 75.22
Project Specialist	Hour	\$ 38.11	\$ 39.82
Project Coordinator	Hour	\$ 62.46	\$ 65.27
Project Supervisor	Hour	\$ 69.86	\$ 73.00
Operations Manager	Hour	\$ 103.74	\$ 108.41
Data Entry Specialist	Hour	\$ 34.94	\$ 36.51
Data Entry Coordinator	Hour	\$ 44.46	\$ 46.46
Quality Assurance Specialist	Hour	\$ 34.94	\$ 36.51
Quality Assurance Coordinator	Hour	\$ 44.46	\$ 46.46
ROI Specialist	Hour	\$ 32.82	\$ 34.30
ROI Coordinator	Hour	\$ 62.46	\$ 65.27
Courier Assistant	Hour	\$ 35.99	\$ 37.61
Courier Light Truck	Hour	\$ 42.35	\$ 44.26
Courier Heavy Truck	Hour	\$ 52.93	\$ 55.31
Courier Tractor Trailer	Hour	\$ 52.93	\$ 55.31
Transportation Service Coordinator	Hour	\$ 58.23	\$ 60.85
Transportation Supervisor	Hour	\$ 71.98	\$ 75.22
Program Manager I	Hour	\$ 117.50	\$ 122.79
Program Manager II	Hour	\$ 129.15	\$ 134.96
Program Director	Hour	\$ 176.79	\$ 184.75
Program Executive	Hour	\$ 245.59	\$ 256.64
Systems Engineer I	Hour	\$ 81.51	\$ 85.18
Systems Engineer II	Hour	\$ 106.92	\$ 111.73
Systems Administration Manager I	Hour	\$ 131.26	\$ 137.17
Systems Administration Manager II	Hour	\$ 174.67	\$ 182.53
Systems Architect	Hour	\$ 147.14	\$ 153.76
Principal Engineer	Hour	\$ 196.90	\$ 205.76
Implementation Manager I	Hour	\$ 85.75	\$ 89.61
Implementation Manager II	Hour	\$ 101.62	\$ 106.19

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>

Digitization Services

Service Offering	Unit	2021 Price	2022 Price
Standard Scanning - Minimum Fee	Project	\$ 333.460	\$ 348.466
Standard Scanning - Tier 1	Image	\$ 0.077	\$ 0.080
Standard Scanning - Tier 2	Image	\$ 0.063	\$ 0.066
Standard Scanning - Tier 3	Image	\$ 0.052	\$ 0.054
Standard Scanning - Tier 4+ Minimum Fee	Project	\$ 94,395.700	\$ 98,643.507
Standard Scanning - Tier 4	Image	\$ 0.047	\$ 0.049
Standard Scanning - Tier 5	Image	\$ 0.043	\$ 0.045
Standard Scanning - Tier 6	Image	\$ 0.040	\$ 0.042
Bound Book Scanning - Minimum Fee	Project	\$ 1,026.040	\$ 1,072.212
Bound Book Scanning - Tier 1	Image	\$ 0.250	\$ 0.261
Bound Book Scanning - Tier 2	Image	\$ 0.238	\$ 0.249
Bound Book Scanning - Tier 3	Image	\$ 0.226	\$ 0.236
Bound Book Scanning - Tier 4+ Minimum Fee	Project	\$ 51,301.990	\$ 53,610.580
Bound Book Scanning - Tier 4	Image	\$ 0.190	\$ 0.199
Bound Book Scanning - Tier 5	Image	\$ 0.175	\$ 0.183
Bound Book Scanning - Tier 6	Image	\$ 0.175	\$ 0.183
Flatbed Scanning - Minimum Fee	Project	\$ 2,052.080	\$ 2,144.424
Flatbed Scanning - Tier 1	Image	\$ 0.431	\$ 0.450
Flatbed Scanning - Tier 2	Image	\$ 0.421	\$ 0.440
Flatbed Scanning - Tier 3	Image	\$ 0.410	\$ 0.428
Flatbed Scanning - Tier 4+ Minimum Fee	Project	\$ 51,301.990	\$ 53,610.580
Flatbed Scanning - Tier 4	Image	\$ 0.343	\$ 0.358
Flatbed Scanning - Tier 5	Image	\$ 0.319	\$ 0.333
Flatbed Scanning - Tier 6	Image	\$ 0.319	\$ 0.333
Color Setup - Regular-size paper	Project	\$ 307.820	\$ 321.672
Document Preparation - Light	Image	\$ 0.018	\$ 0.019
Document Preparation - Standard	Image	\$ 0.031	\$ 0.032
Document Preparation - Heavy	Image	\$ 0.065	\$ 0.068
Document Reassembly - Simple	Image	\$ 0.003	\$ 0.003
Document Reassembly - Partial	Image	\$ 0.014	\$ 0.015
Document Reassembly - Full	Image	\$ 0.032	\$ 0.033
Scan Resolution - 300dpi - Standard	Image	\$ 0.005	\$ 0.005
Scan Resolution - 300dpi - Bound Book	Image	\$ 0.074	\$ 0.077
Scan Resolution - 300dpi - Flatbed	Image	\$ 0.155	\$ 0.162
Quality Assurance - 100% vs. Image	Image	\$ 0.030	\$ 0.031
Quality Assurance - With Clean-up	Image	\$ 0.009	\$ 0.009
Image Output - Searchable PDF	Image	\$ 0.004	\$ 0.004
Indexing - Standard	Keystroke	\$ 0.007	\$ 0.007
Indexing - Bound Book	Keystroke	\$ 0.008	\$ 0.008
Indexing - Flatbed	Keystroke	\$ 0.009	\$ 0.009
Document Classification - Standard 2-5 Doc Types	Image	\$ 0.003	\$ 0.003
Document Classification - Standard 6-10 Doc Types	Image	\$ 0.006	\$ 0.006
Document Classification - Standard 11-25 Doc Types	Image	\$ 0.011	\$ 0.011
Document Classification - Flatbed 2-5 Doc Types	Image	\$ 0.012	\$ 0.013
Document Classification - Flatbed 6-10 Doc Types	Image	\$ 0.029	\$ 0.030
Document Classification - Flatbed 11-25 Doc Types	Image	\$ 0.054	\$ 0.056
Wide Format B Scanning - Minimum Fee	Project	\$ 3,591.140	\$ 3,752.741
Wide Format B Scanning - Tier 1	Image	\$ 0.783	\$ 0.818
Wide Format B Scanning - Tier 2	Image	\$ 0.614	\$ 0.642
Wide Format C Scanning - Minimum Fee	Project	\$ 4,104.160	\$ 4,288.847
Wide Format C Scanning - Tier 1	Image	\$ 0.857	\$ 0.896
Wide Format C Scanning - Tier 2	Image	\$ 0.674	\$ 0.704
Wide Format D Scanning - Minimum Fee	Project	\$ 5,130.200	\$ 5,361.059
Wide Format D Scanning - Tier 1	Image	\$ 1.026	\$ 1.072
Wide Format D Scanning - Tier 2	Image	\$ 0.804	\$ 0.840
Wide Format E Scanning - Minimum Fee	Project	\$ 6,669.260	\$ 6,969.377
Wide Format E Scanning - Tier 1	Image	\$ 1.383	\$ 1.445
Wide Format E Scanning - Tier 2	Image	\$ 1.085	\$ 1.134
Color Setup - Wide-format	Project	\$ 307.820	\$ 321.672
Wide-format Document Preparation - Light	Image	\$ 0.079	\$ 0.083
Wide-format Document Preparation - Standard	Image	\$ 0.408	\$ 0.426
Wide-format Document Preparation - Heavy	Image	\$ 1.010	\$ 1.055
Wide-format Document Reassembly - Simple	Image	\$ 0.039	\$ 0.041
Wide-format Document Reassembly - Partial	Image	\$ 0.083	\$ 0.087
Wide-format Document Reassembly - Full	Image	\$ 0.214	\$ 0.224
Scan Resolution - Wide Format B	Image	\$ 0.552	\$ 0.577
Scan Resolution - Wide Format C	Image	\$ 0.640	\$ 0.669
Scan Resolution - Wide Format D	Image	\$ 0.829	\$ 0.866
Scan Resolution - Wide Format E	Image	\$ 1.239	\$ 1.295
Quality Assurance - 100% vs. Image	Image	\$ 0.024	\$ 0.025
Quality Assurance - With Clean-up	Image	\$ 0.005	\$ 0.005
Image Output - Searchable PDF	Image	\$ 0.004	\$ 0.004
Indexing - Wide-format	Keystroke	\$ 0.008	\$ 0.008
Microfilm Scanning - Minimum Fee	Roll	\$ 15.390	\$ 16.083
Microfilm Scanning - 16mm	Image	\$ 0.008	\$ 0.008
Microfilm Scanning - 35mm	Image	\$ 0.032	\$ 0.033
Microfiche Scanning - Minimum Fee	Sheet	\$ 0.510	\$ 0.533
Microfiche Scanning - COM	Image	\$ 0.014	\$ 0.015
Microfiche Scanning - Jacketed / Step & Repeat	Image	\$ 0.030	\$ 0.031
Aperture Card Scanning - Minimum Fee	Project	\$ 25.650	\$ 26.804
Aperture Card Scanning - Hollerith Punch Code	Image	\$ 0.184	\$ 0.192
Aperture Card Scanning - Non-Hollerith Punch Code	Image	\$ 0.257	\$ 0.269
Digital Archive Writer	Image	\$ 0.020	\$ 0.021
16mm Duplicate - Silver Halide	Roll	\$ 41.483	\$ 43.350
16mm Duplicate - Diazo	Roll	\$ 9.368	\$ 9.790
35mm Duplicate - Silver Halide	Roll	\$ 47.947	\$ 50.105
35mm Duplicate - Diazo	Roll	\$ 12.773	\$ 13.348
Diazo Duplicate - Microfiche	Sheet	\$ 0.955	\$ 0.998
Diazo Duplicate - Aperture Cards	Sheet	\$ 0.974	\$ 1.018
Imaging Data Entry Specialist	Hour	\$ 33.640	\$ 35.154
Imaging Operations Manager	Hour	\$ 91.780	\$ 95.910
Imaging Production Coordinator	Hour	\$ 42.210	\$ 44.109
Imaging Production Specialist I	Hour	\$ 34.560	\$ 36.115
Imaging Production Specialist II	Hour	\$ 37.590	\$ 39.282
Imaging Production Supervisor	Hour	\$ 54.840	\$ 57.308
Implementation Manager - DMS	Hour	\$ 87.020	\$ 90.936
Software Engineer	Hour	\$ 105.150	\$ 109.882
Principal Software Engineer	Hour	\$ 125.730	\$ 131.388

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>

Industry Specific Retention Schedule / Policy Center
This is the Industry Specific Retention Schedule / Policy Center. It contains the retention schedule for all records created on or after January 1, 2000. It is intended to be used in conjunction with the Iron Mountain Service Specific Pricing Schedule. It is not intended to be used for records created before January 1, 2000. It is not intended to be used for records that are not subject to the retention schedule. It is not intended to be used for records that are not subject to the retention schedule.

Table with 5 columns: Retention Schedule, Description, Unit, Price, and Volume. Rows include various retention schedules such as Policy Center, Policy Center, Policy Center, etc., with detailed descriptions of each schedule's scope and application.

Schedule 4.1a1
 Iron Mountain Service Specific Pricing - effective January 22, 2022

Digital Transformation

Service Offering	Service Description	Price
Media Restoration and Migration	<p>For many organizations, moving to a cloud environment is a key element to modernize their IT infrastructure. However, skyrocketing data volumes makes it difficult to make that first data ingest into the cloud, or in the event of widespread disruption, recovery of a large volume of data.</p> <p>Additionally, transmitting large volumes of data through a limited network can take days if not months to complete. And while an organization can increase the size of their network bandwidth, the cost to do so is prohibitive.</p> <p>Iron Mountain Iron Cloud Data Migration is an Iron Mountain managed data migration service that enables you to move massive amounts of data, in and out of the cloud without the challenges or expense of limited network bandwidth. Using a specially designed appliance, Iron Mountain leverages our security, logistical expertise and chain-of-custody to provide an offline transportation methodology to move large volumes of data for first time cloud ingest or large scale retrieval.</p>	Call for Quote
Iron Mountain InSight™	<p>Most organizations recognize the potential of their data but struggle to uncover its value because they have too much unstructured and unclassified information, lack the internal resources and skills to analyze it, or both.</p> <p>By combining Iron Mountain’s content analytics, data management and information governance expertise with Google Cloud’s Machine Learning (ML) and Artificial Intelligence (AI) capabilities, you can mine your data to uncover new revenue stream opportunities and cost savings.</p>	Call for Quote
Clean Start	<p>Moving or renovating your workspace? Iron Mountain can access your current space, manage the clean-out process and offer practical advice on how to best manage your information moving forward.</p>	Call for Quote
Iron Mountain Library Services	<p>Your library is the academic fulcrum and knowledge center of your university, the heart of your city, or the focal point of your community. Your library is also prime real estate and every square foot is precious and coveted.</p> <p>Libraries like yours are always under pressure to create space. Space for dynamic learning, social interaction and new services. Whether you’re at the helm of a huge research library or a treasured local hub – you are examining ways to balance the evolving needs of your community while ensuring the protection of and access to your collections.</p>	Call for Quote

Service Descriptions:

<https://www.ironmountain.com/support/how-it-works>