



Request for Contract Update

Pursuant to the terms of contract number R191805 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Irwin Seating Company
(Contractor) hereby provides notice of the following update on
this date 8-9-2023.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

 Addition
 Deletion
 Supporting Documentation

Price Update

 Supporting Documentation

☒ **Products/Services**

X New Addition
 Update Only
X Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached please find Price List Addendum and Brochure for Irwin Seating Company's new Gathr folding chair. This product is offered as a new addition to our product line and supports the auditorium seating and telescopic seating products currently under contract (many customers have a need for folding chairs along with their purchase of fixed seating or telescopic seating systems. List pricing is indicated in the Addendum and is subject to our 50% contract discount in line with fixed and telescopic seating currently under contract. Call with questions.

Submitted By: Spence Benedict Spence Benedict

Title: Director of Sales

Email Address: spence.benedict@irwinseating.com

☐ **Approved by Email:** Date 8/11/2023 | 3:50 PM CDT

☐ **Denied by Email:** Date

DocuSigned by:
Robert Biegelmann
Region 4 ESC: 0B1D33BB0130490...

Purchase Contract Price List

Gathr Chair Addendum 08/2023





Terms & Conditions:

All pricing included is LIST PRICE, subject to discount per contract terms and conditions.





Pricing is good for product shipping through 12/31/2023.







Add 6% for shipment in 2024, 12% for shipment in 2025, etc.

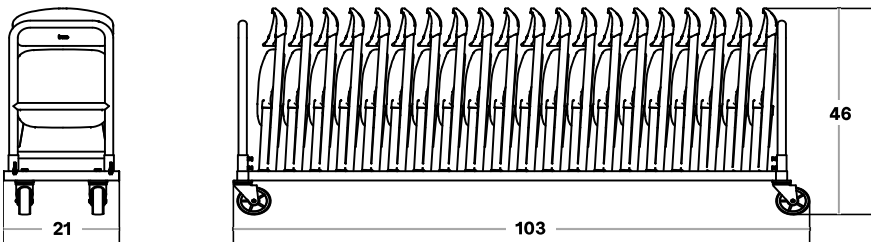
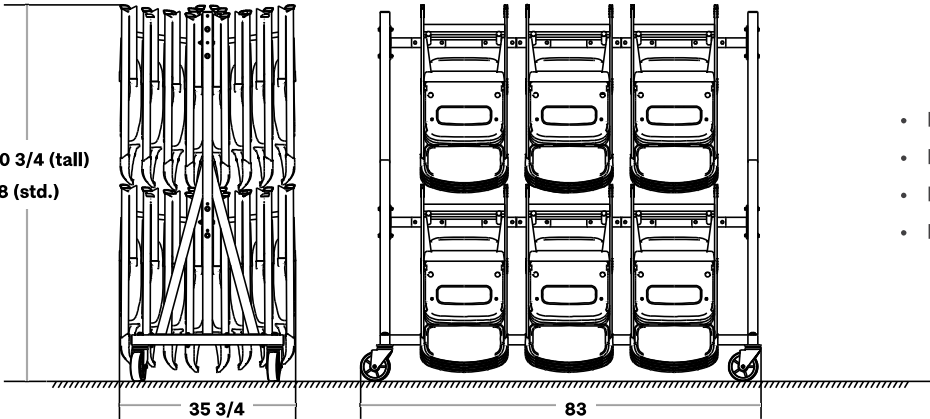
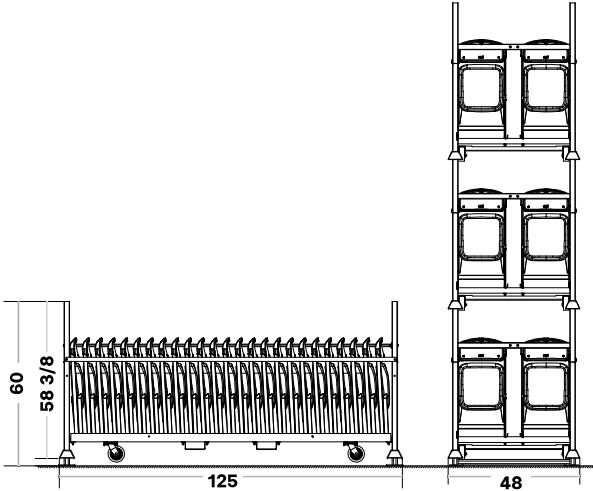
All pricing is based on product configuration as per the description. Changes in configuration will effect pricing.

Accessories are priced per item, not per chair, unless otherwise noted.

Freight and installation available on a per project, prepay and add basis.

Model	Description	100+	25-99	1-24
Gathr Now	 <ul style="list-style-type: none"> • Padded, upholstered seat • Non-upholstered back • Ganging mechanism • Black powder coated (paint) frame • Black seat bottom and chair back • Available with Reli Black or Grey upholstery • No substitutions 	273.80	342.25	410.70
Gathr Essential	 <ul style="list-style-type: none"> • Padded, upholstered seat • Non-upholstered back • Ganging mechanism • Standard colors for powder coated (paint) frame • Standard colors for seat bottom and chair back • Provided with Reli upholstery • All available options 	273.80	342.25	410.70
Gathr Essential	 <ul style="list-style-type: none"> • Padded, upholstered seat • Padded, upholstered back • Ganging mechanism • Standard colors for powder coated (paint) frame • Standard colors for seat bottom and chair back • Provided with Reli upholstery • All available options 	297.95	372.44	446.93
Gathr Elite	 <ul style="list-style-type: none"> • Padded, upholstered seat • Deluxe, fully-upholstered back • Ganging mechanism • Standard colors for powder coated (paint) frame • Standard colors for seat bottom and chair back • Provided with Reli upholstery • All available options 	649.47	811.84	974.211

Options	Description	100+	25-99	1-24
Tall Chair	 <ul style="list-style-type: none"> • Essential 33.5" (standard height is 32") • Elite 39.25" (standard height is 37.25") 	5.20	6.50	7.80
Eliminate Ganging	 <ul style="list-style-type: none"> • Deduction to eliminate quick-connect gang connector from Essential or Elite 	(5.80)	(7.25)	(8.70)
Key Slot Ganging	 <ul style="list-style-type: none"> • Change quick-connect ganging to key slot ganging • Change to Key Slot Ganging - 2" extension (For Elite with Arms) • Change to Key Slot Ganging - 4" extension (For Elite with Cup Holder Arms) 	No Change	No Change	No Change
Elite Armrest	 <ul style="list-style-type: none"> • Single right-hand armrest 	33.20	41.50	49.80
Elite Armrest	<ul style="list-style-type: none"> • Double armrests 	66.40	83.00	99.60
Elite Cupholder Armrest	 <ul style="list-style-type: none"> • Single right-hand cupholder armrest 	46.40	58.00	69.60
Elite Cupholder Armrest	<ul style="list-style-type: none"> • Double cupholder armrests 	92.80	116.00	139.20
Embroidered Logo	 <ul style="list-style-type: none"> • 1 - 3 thread colors • Minimum charge for embroidered logo is \$1,000 (list price) 	40.63	50.79	60.95
Non-Standard Color	<ul style="list-style-type: none"> • Extended Irwin plastic color • Essential back • Essential & Elite seat bottom • Bumpers and glides to remain black • Minimum charge for non-standard plastic is \$1,500 (list price) 	30.00	37.50	45.00
Non-Standard Color	<ul style="list-style-type: none"> • Extended Irwin powder coat (paint) color • Minimum charge for non-standard powder coat is \$1,500 (list price) 	30.00	37.50	45.00

Options	Description		Price per cart
Studio Cart		<ul style="list-style-type: none">• Field assembled• Black Powder coat finish• Now & Essential Capacity = 20 chairs• Elite Capacity = 17	1562.50
Hanging Cart		<ul style="list-style-type: none">• Field assembled• Black Powder coat finish• Now & Essential Capacity = 48 chairs• Elite Capacity = 36	2287.50
Stacking Cart		<ul style="list-style-type: none">• Field assembled• Black Powder coat finish• Now & Essential Capacity = 50 chairs• Elite Capacity = 44	2750.00

Fabric Upgrades for Gathr Chairs	100+	25-99	1-24
Essential Seat (w plastic back)			
Grade 1	\$13.30	16.63	19.95
Grade 2	14.70	18.38	22.05
Grade 3	16.10	20.13	24.15
Grade 4	18.40	23.00	27.60
Grade 5	20.70	25.88	31.05
Grade 6	23.00	28.75	34.50
Grade 7	25.40	31.75	38.10
Grade 8	30.00	37.50	45.00
Grade 9	34.60	43.25	51.90
Grade 10	39.20	49.00	58.80
Essential Upholstered Back & Seat			
Grade 1	12.55	15.69	18.83
Grade 2	14.55	18.19	21.83
Grade 3	16.65	20.81	24.98
Grade 4	20.05	25.06	30.08
Grade 5	23.55	29.44	35.33
Grade 6	26.95	33.69	40.43
Grade 7	30.35	37.94	45.53
Grade 8	37.25	46.56	55.88
Grade 9	44.35	55.44	66.53
Grade 10	51.05	63.81	76.58
Elite Upholstered Back & Seat			
Grade 1	8.93	11.16	13.40
Grade 2	13.93	17.41	20.90
Grade 3	19.03	23.79	28.55
Grade 4	27.43	34.29	41.15
Grade 5	35.93	44.91	53.90
Grade 6	44.33	55.41	66.50
Grade 7	52.73	65.91	79.10
Grade 8	69.63	87.04	104.45
Grade 9	86.53	108.16	129.80
Grade 10	103.43	129.29	155.15

gathr.



Irwin.

Love at first sit



If you simply see a folding chair, look again.

Gathr is something different—a thoughtfully designed seating solution that's as innovative as it is joyfully uncomplicated. Here, form and function work together to offer up contoured, human-centered comfort at every turn with smooth lines and fewer crevices for easy cleanability. But don't let its streamlined construction fool you, Gathr delivers incredible, beyond-tough performance that's sure to please every staff member. And every guest. Every time.

Easy chair

Easy one-handed carry, easy side-to-side ganging, easy release, easy folding, easy storage—they all add up to the fastest set-up and tear down times in the industry. And serious comfort too. Built to handle even your toughest crowds in rugged, indestructible style, Gathr is the surprisingly lightweight seating superhero that lives up to its name...wherever people come together.



Irwin's revolutionary new ganging design delivers a smarter way to come together with easy Slide-and-Guide connection. Just slide the rear leg into the adjoining bracket and guide the front leg to secure. No struggles. No sharp edges either. You've never seen set-up this simple—or this fast!

Designed with natural grab area at the bottom of seat back for comfortable clutch and carry

Long lasting seat foam will stand the test of time and use

Heavy-duty plywood base, durable plastic components and molded foam seat will all stand the test of time and use

Integrated dry erase marker surface for easy numbering/naming on the bottom of the seat

Smooth, rectangular leg design means a sleek modern profile with no crevices to collect dirt

Rugged 18-gauge powder coated steel tubing is built to handle plenty of action—year in and year out

Non-marring TPU polymer feet for added stability

Simply smarter assembly with fewer overall parts and multifunctional off-the-shelf components

32" / 39.375"

18" / 19.5"



NOW

- Our basic model is anything but—available in two classic color combinations you can get, well... now!
- Upholstered molded seat cushion
 - Non-upholstered backrest
 - Standard with quick-secure heavy-duty ganging device
 - Non-marring feet



ESSENTIAL (Standard and Tall)

- Padded back. Comfort-driven molded seat. Customizable upholstery, plastic and powder coated color combinations—and standard or tall profile option to boot. They're all essential to a great seating experience!
- Upholstered back pad and molded seat cushion
 - Quick-secure Slide-and-Glide ganging device (Optional)
 - Non-marring feet for added stability
 - Available in both Standard and Tall versions
 - Option for embroidered logo



ELITE (Wide and Wide & Tall)

- When you hear elite, you think exclusive. VIP. Here, it's all about a personal experience from the ample back and seat proportions, to a kaleidoscopic offering of fully-customizable upholstery. This is seating that takes any gathering to the next level.
- Large upholstered back and seat cushions
 - Quick-secure Slide-and-Glide ganging device (Optional)
 - Non-marring feet for added stability
 - Available in both Wide and Wide & Tall versions
 - Option for embroidered logo

Upholstery

Reli



Black Gray

Upholstery

Reli (plus all Now options)



Charcoal Ocean Spruce Bordeaux

Upholstery

Florentino (plus all Now & Essential options)



Sable Scarlet Fern Sapphire Jet Cream Plum Chili Latte Lipstick
Dijon Marine Slate Biscuit Sepia Bark Caramel Dove Khaki Mango
Mocha Jonquil Willow Bluejay Mushroom Basil Turquoise

Steel / Plastic



Black

Steel / Plastic

(plus all Now options)



Cadet Grey Blue Dusk Silver*

Steel / Plastic

(plus all Now & Essential options)



Crimson Myrtle Green

* Metallic - For steel only



With manufacturing facilities in Michigan and Illinois, Irwin is always thinking through innovative ways to keep jobs rooted in our community, using local suppliers whenever possible. Around here, every action is framed in homegrown respect—for our employees, the environment, and our customers. As a fourth generation, family-owned company, staying true to our mission means helping to create the spaces where life happens with American-made seating our customers can really believe in for generations to come.

