



## Request for Contract Update

Pursuant to the terms of contract number R191806 for Jasper Seating Company, Inc. dba JSI Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Jasper Seating Company, Inc. dba JSI hereby provides notice of the following update on  
*(Contractor)*

this date July 11, 2024.

**Instructions:** Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

**Authorized Distributors/Dealers**

- Addition
- Deletion
- Supporting Documentation

**Price Update**

- Supporting Documentation

**Products/Services**

- New Addition
- Update Only
- Supporting Documentation

**Discontinued Products/Services**

- Supporting Documentation

**States/Territories**

- Supporting Documentation

**Other** \_\_\_\_\_  
Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). See the attached request for modification letter dated 7.11.24 which is attached to the email.

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Submitted By: Kathy R Vonderheide

Title: Contract Sales Manager

Email Address: [kvonderheide@jaspergroup.us.com](mailto:kvonderheide@jaspergroup.us.com)

**Approved by Email:** Date 7/15/2024 | 12:18 PM CDT

**Denied by Email:** Date \_\_\_\_\_

DocuSigned by:  
  
Region 4 ESC: \_\_\_\_\_  
ASA9F6Z707BB46B...



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July 12, 2024

Adam Tabor, MBA, RTSBA  
Director, Procurement  
Region 4 Education Service Center  
7145 West Tidwell Road  
Houston, TX 77092-2096

RE: Contract # R191806

Dear Mr. Tabor,

I am writing to inform you of some upcoming changes to our product pricing and offerings. Please accept this request of modification as follows. All other existing terms and conditions will remain unchanged.

Effective on July 1, 2024 JSI implemented a 3% commercial price increase across most of our product lines. However, there will be exceptions to this general increase as follows:

- The following series will have a 15% price increase: **Walden**
- The following series will have a 10% price increase: **Addison, Ansen, Class Act, Encore, Finale, Hoopz, Lincoln, Protocol, Trinity, Wellington, and Ziva.**
- The following series will have a 5% price increase: **BeSPACE, Cāav, Connect, Finn, Finn Nu, Flux, Indie, Moto, Poet, Prost, Reef, and Romy.**
- The following series will have a 4% price increase: **Arwyn**
- Please note that all **JSI height-adjustable table and desk SKUs** are exempt from this price increase.

Additionally, we are excited to introduce **Cosgrove**, our new task and conference chair. I request that this series be added to our existing offering.

Lastly, due to low volume sales, JSI has discontinued the following series from our offering:

- **Apogee, Collective Conference, Collective Motion (All models except for mobile pods CM4517 & CM4519), Melrose, Tara, Avalon, Esque, Murphy, Tyler, Cabaret, Laurel, Strata**

The link below contains all the updated price lists along with the commercial announcement letter in regards to these changes.

[7.1.24 JSI Price Lists](#)



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JASPER, INDIANA 47546



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812.482.1548 **FAX**



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We understand that these changes may affect your planning and procurement processes, and we are committed to working closely with you to ensure a smooth transition.

Thank you for your continued partnership and understanding.

A handwritten signature in blue ink that reads "Kathy R. Vonderheide".

Kathy R. Vonderheide,  
Contract Sales Manager



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