



August 28, 2020

Mr. David Clark
Thomas.Staves@jci.com
VP of Commercial Operations
Johnson Controls, Inc.
5757 North Green Bay Avenue
Milwaukee, WI 53209

Re: Award of Contract #R200402

Dear Mr. Clark:

Per official action taken by the Board of Directors of Region 4 Education Service Center on August 25, 2020, we are pleased to announce that after successful negotiated terms and conditions, Johnson Controls, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #20-04) submitted on July 14, 2020:

<u>Commodity/Service</u>	<u>Supplier</u>
HVAC Equipment, Installation, Services & Related Products	Johnson Controls, Inc.

This contract is effective October 1, 2020 and will expire on September 30, 2023. As indicated above, your contract # is R200402. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Johnson Controls, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services