



Parking Management Solutions
Executive Summary

Lead Agency: Pennsylvania State System of Higher Education (PASSHE)

Solicitation: Doc528712455

RFP Issued: January 8, 2023

Pre-Proposal Date: February 8, 2023

Response Due Date: March 15, 2023

Proposals Received: 5



Awarded to:

Contract # CW19118

The PASSHE Procurement Shared Services Office issued RFP # Doc528712455 on January 8, 2023, to establish a national cooperative contract for Parking Management Solutions.

The solicitation included cooperative purchasing language in Section II Post Award, National Contract:

“Pennsylvania’s State System of Higher Education, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities; public and private primary, secondary and higher education entities; non-profit entities; and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Pennsylvania’s State System of Higher Education is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Purchasing Cooperative Agreement, a form of which is attached hereto on Appendix D, or as otherwise agreed to. Appendix D contains additional information about OMNIA Partners and the cooperative purchasing program.”

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Aribia Discovery website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses were notified of the Request for Proposal

On March 15, 2023, proposals were received from the following offerors:

- Cardinal Tracking, Inc.
- INET, inc. dba iParq
- IPS Group, Inc.
- Smarter City Solutions, Inc.
- T2 Systems

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with INET, Inc. dba iParq and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses, but it did not impact the score for the national award.

PASSHE, OMNIA Partners and iParq, Inc. successfully negotiated a contract, and the PASSHE executed the agreement with a contract effective date of September 22, 2023.

Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Contract includes a secure cloud-based all-in-one parking management system that simplifies, and streamlines permits, enforcement and event parking operations allowing administrators to manage their entire platform from one software suite.

Platform also offers the ability for specialty services to “plug” into their system (LPR, pay by cell, pay stations, SSO, DMV, etc). LPR integration with PCS Mobile/Genetec.

Term:

Initial three-year agreement from September 22, 2023 through September 21, 2026 with the option to renew for two (2) additional one-year periods through September 21, 2028

Pricing/Discount:

Pricing submitted is set at a not-to-exceed. Current pricing will be available on the Consortiums website. Potential clients can review this pricing at any time without iParq involvement

Website:

[iPARQ | OMNIA Partners | Contract Documents](#)