

### **PASSHE RFP #DOC528712455**

# Parking Management Solutions



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### **Transmittal Letter**

March 15, 2023

To Whom It May Concern:

iParq is pleased to have the opportunity to provide a complete proposal in response to the University System RFP# DOC528712455 Parking Management Solutions and Appendices A-E and Addenda 1 and 2. If selected, iParq will be the University System's single platform, sole source vendor for all your permit, citation, administrative and interfacing needs, with a proposed integration with PCS Mobile for LPR (License Plate Recognition) services and equipment.

iParq has provided our core systems to the University System in the recent past, which means if iParq is selected, implementation will be simple. After transferring the University System's current data back into our database, we will simply turn the University System's iParq system back on, and add the additional integrations and requested features.

Our secure, fully-hosted, and web-based parking management solution is designed to be intuitive and easy for you and your customers to use. In this proposal we detail how we will work with your current hardware and software providers, as well as offer options for iParq to provide all of the additional hardware, software and functionality needed to accomplish the University System's goals requested herein.

iParq benefits the University System by providing:

- Comprehensive real time Permit and Citation Management
- Mobile and Fixed LPR through integration with PCS Mobile/Genetec
- Real time Interfaces with pay stations, pay-by-phone, pay-by-plate, and more
- Vendor-agnostic Integration Support
- Virtual and Physical Permits
- Waitlist Management
- Pre-qualification Settings and Document Upload
- Citations: Electronically, by letter, or printed on site
- Electronic "tire-chalking" for monitoring fixed time zone parking
- Automated Aging Actions that trigger full-service notice fulfillment

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- Adjudication tools for Administrative Reviews and Hearings
- E-Commerce functionality from any Internet-ready device
- 100% PCI compliant payment processing
- Integrated Parking Customer Relationship Management tools
- Five-Star Customer Service and Ongoing Support
- Robust Reporting, including ad hoc and report scheduling
- Automated Notifications, Field Alerts, VIP, and Scofflaw
- 50 States DMV and Local Law Enforcement Database Interfaces
- Full-service, In-House Fulfillment Center
- Event Management, Online Reservations
- Unlimited Administrators for real time User-Level System Management
- Dedicated Teams for Training, Support, and Technology Interfacing Needs
- Bank-level data security, backup, and encryption
- Increased collections, revenues, and compliance

For over 23 years, iParq has provided a complete turnkey and outsourced solution to universities, colleges, municipalities, and parking operators across North America. iParq has the in-house experience, staff, facilities, and state of the art software to consistently and accurately achieve all of the requested requirements in a timely, supportive, and efficient manner.

With nearly two decades of experience implementing our highly developed and ready-to-use system, iParq offers efficient transition services that ensure the project will Go-Live on schedule, with training, support, and included upgrades throughout the life of the contract. Similar iParq clients across the country, including those in the northeastern United States, have benefitted from our ability to efficiently implement our system and services. After performing a significant number of similar successful implementations, we know what we are doing and do it well.

Whether you are using iParq or any other vendor's hardware, iParq's online system will become your virtual front counter. Your staff will find the administrative interface easy to learn and simple to use. Parking customers will find the online experience to be already familiar, and will have the choice to do everything they once did in your office or by mail from anywhere, at any time, with any Internet-ready device. With iParq's easy to use web interface, parking customers pay and appeal citations online, purchase permits, upload pre-qualification documents, view photographic evidence, manage their vehicle information 24/7/365, and more.

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Citation information is automatically transferred to and from iParq's Citation

Management system in real-time, enabling your officers to access up-to-date information and make better decisions in the field, and your administrators to manage any required back office processes with no delay. We look forward to the opportunity to show you how the iParq systems will improve your operations by reducing manual processes for your staff, increasing collections, improving customer service, and optimizing communications with your parking customers.

At iParq we invest in innovative technology and great people. This has been the key to our continued success for 23 years. Using modern coding platforms, architectures, and data exchange methods, our state of the art software has evolved into the mature, reliable, and tested product it is today, resulting in positive changes to how your parking customers will interact with the University System, offering both functionality and ease-of-use.

iParq develops software and systems focused on increasing revenues for our clients, reducing their costs, providing five-star customer service, and putting our clients more firmly in control of all aspects of their parking operations. New products and services are constantly in the pipeline, with a multitude of upgrades and improvements last year alone. Since our inception we have built the industry's most secure, tested, flexible and reliable parking management platform, and continue to be the standard to which all others are measured.

Based on our experience and knowledge of the University System's requirements, we are confident in our ability to provide a system that will exceed your expectations, including the service and development support required for long-term sustained success of the program. We look forward to providing the University System with robust solutions for your current and future parking services needs.

As requested in the RFP, Nate Ferraco and Todd Fisher are iParq's authorized representatives to communicate with the State System, conduct contract negotiations and sign a contract. You will find Mr. Ferraco's contact information on the cover page of this document and Mr. Fisher's information in the signature below.

We certify that iParq is not currently under suspension or debarment by the Commonwealth of Pennsylvania or any other state or the federal government to the best of our knowledge. We also certify that iParq is not currently tax delinquent with either the Pennsylvania Department of Revenue or the Pennsylvania Department of Labor.

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Since our inception, we have built the industry's most secure, tested, flexible, and reliable parking management platform, and continue to be the standard to which all others are measured. Based on our experience and knowledge of the University System's requirements, the iParq system will exceed your expectations while providing the service and support required for the short and long-term needs of the University System. We will honor the provisions of this proposal, and our offer shall remain valid for a period of not less than 60 days from the date of submission.

Sincerely,



Todd Fisher, CEO

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To the extent that this RFP contains language, demands and requests for respondents to provide confidential security information, confidential and proprietary systems information, information about data, personal, HIPAA information, PCI-DSS information, or other legally confidential information that iParq is not or may not be required or authorized to release to any non confidential third party, iParq objects to the release of information to any requestor.

To the extent that those requests violate any law, and to the extent that those requests violate laws designed to protect iParq, iParq's customers, clients, partners, integrations, or other related entities, iParq objects to those requests on behalf of itself and those other parties.

Regardless of the legality of the request, in a good faith effort to respond completely and to not be disqualified from the bidding process for failure to respond completely to the RFP iParq provides this information under protest, reserves all rights and provides this information confidentially and to the extent necessary to safeguard the rights for everyone involved, to only those persons who have a need to know. iParq, on behalf of its clients, customers, and related vendors formally demands that this information not be shared pursuant to any FOIA or other document requests for any outside entity or group. Further, if such a request is received, iParq formally requests a hearing in front of an appropriate magistrate so that iParq can protect its and other affected parties' rights prior to any release of such information.

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### **General Info**

### **Company Introduction**

iParq was founded in 1999 as a privately held corporation. For 23 years iParq has provided our clients with robust parking management systems and excellent customer service. As an experienced single source vendor, iParq will provide the University System with permit management, fulfillment, citation processing, training, support, and technology integration needs on our cloud-based platform. We do not require any third-party subcontractors. We have never been involved in a lawsuit or litigation, have 47 FTEs, and will provide all required insurances upon award.

Our Data Security Plan, Information Security Policy are available upon request.

### **Number of Clients**

We have over 40 clients that are provided the similar combination of services the University System requires, and hundreds of implementations of the individual services, in various permutations, that are being requested. This specific information is proprietary and confidential by contract. Please refer to our references for similar client installations.

### iParq Background

iParq built the first web-based parking system, and in the last 23 years, we've led major changes in the parking industry. We helped modernize the parking resources of a diverse group of colleges, universities, municipalities, law enforcement agencies, and private operators across the country.

We pride ourselves on offering a world-class, fully-hosted, high-availability system at an affordable cost. Our systems are always on. In 2022, iParq clients and their customers did not experience one second of perceived downtime. Simply, every time, every day, when customers or administrative users accessed iParq, their web requests were instant, and always ready. We realize that your customers will evaluate the University System's program every time they use the system. In today's connected world, there is no room for less than an easy to use, high quality experience for your users. The world has come to expect that, and iParq, as the leader in the parking industry, is uniquely positioned to provide that level of service to the University System and their users.



The system is integrated, robust, and extremely flexible to fit our clients' needs.

Services include all required processing, reviews, data entry, payments, internet site operation, collections, and all other areas of responsibility regarding parking citation processing.

iParq understands that the University System must have best of breed software and systems for citation issuance, processing, DMV integration, collections and dispute resolutions. The systems must be hardened to prevent outside intrusion, and still be usable by parkers with no training. It must provide full function handhelds capable of handling a wide range of requirements that will result in issuance of state-compliant parking violation notices, as well as the ability to work with legacy systems and handwritten citation books. The system must allow for the processing of that notice from issuance through collection, and must be able to integrate or work in conjunction with outside government systems including the California DMV (DMV), and National Law Enforcement Telecommunications System (NLETs). The system must be intuitive and easy to use, following established standards like common web interfaces already familiar to University System staff and your parkers. It must be organized to provide efficiency and be cost effective for the University System. It must provide methods to constantly increase collections of outstanding violations. The University System needs a vendor with experience processing large amounts of financial transactions, that maintains PCI compliance for all its systems, and has designed its products and service to exceed all industry standards required to process these transactions.

iParq is that vendor. We have over 23 years of experience in the implementation, operations and management of college, university, and municipal parking systems. We are an experienced, knowledgeable software development and citation processing vendor who will provide you a tested, world leading, cost effective, web-based citation management solution with the flexibility to handle the University System's needs. This system has been used by some of the largest parking operators in the United States to manage operations, providing efficiency and control. iParq is the working partner the University System needs to supply the software and manage the system that will provide an integrated online self-service portal, printing and mailing services, collections, processing, and much more.

We have the people, software systems, processes, and knowledgeable development teams in place to best meet all of the RFP requirements. Every member of the iParq team has real world experience in the parking industry and has been trained by iParq to provide the services and systems identified herein. We have outlined the project goals, explained the install/implementation



process and timeline, and identified the scope of services needed by the University System in the outline below.

### Staff Bios, Resumes

#### Jason Atkinson, iParq Project Manager

Mr. Atkinson has over a decade of experience specifically relevant to the University System's project. He oversees a team of system experts with decades of combined experience. Mr. Atkinson's parking industry background, project management skills, and intimate knowledge of iParq systems have resulted in successfully implementing and maintaining some of iParq's most complex University System assignments. He applies his strong planning, analytical, and technical skills to meet tight deadlines and delivers performance the University System can rely on. While leading the iParq Operations team, Jason's experience with University, municipal, police and related accounts during his tenure at iParq include: Xavier University, University of Akron, Bloomsburg University, City of Baltimore (PABC), City of Brea, City of Anaheim and City of Los Altos, and more.

His background in the parking industry, starting as an enforcement officer to managing university operations gives him the direct relevant experience best suited to meet and exceed the goals of University System. Mr. Atkinson has a unique experience of first being a client of iParq's. His experience as a client, rather than the vendor, provides him with a one-of-a-kind perspective, which has proven extremely useful for transition and IT project management. He has written parking citations and has been a technical lead for the implementation of parking systems in the university setting, prior to and during his employment with iParq. His experience directly correlates to his success at iParq; implementing a wide variety of online parking management solutions. Having been a client, Jason understands parking from both the client side and the iParq side, and brings that experience to each of his clients. In addition to his unparalleled project management abilities, iParq clients have benefited from his practical understanding of these systems and how they apply to the ever-growing needs of the University System.

As your dedicated hardware and software expert, Mr. Atkinson's main duty will be the oversight of the University System's implementation, comprising 95% to 100% of his time during implementation, including the training of University System staff. He is responsible for performing benchmark analysis, and meeting or exceeding the established timeframes with the University System. He will be the main point of contact to direct other iParq staff in their responsibilities, including our



Operations and Software Development teams. Should you need anything, Jason will be the University System's liaison, and you will have his direct cell phone number.

#### **Tien Dang, Client Services Manager**

With over ten years of parking management experience Ms. Dang has handled hundreds of implementations for municipalities, universities, private operators, medical facilities, professional sports programs and transportation authorities. Her extensive knowledge of the iParq system and experience training staff has allowed her to seamlessly transition each and every client for a high-level customer experience. Her portfolio includes multi-billion dollar agencies and extends throughout the Americas, providing you with the experienced manager the University System deserves.

Ms. Dang has worked for iParq for over a decade. The amount of implementations she has worked on is too long to list. She works with major cities, counties, universities, transit centers, and private operators on a daily basis to ensure all customer service needs are met.

Ms. Dang's main duties are to train and oversee Client Services staff, train clientele on new iParq modules, and to provide support to the iParq PM. This includes product testing and design, working with clients to implement new state of the art programs, improving processes and practices, and delivering a superior customer experience. She will assist the University System with any needs that may arise and will be your second point of contact, after your PM Jason Atkinson.

Tien's work commitments include providing leadership to the Client Services team that is responsible for supporting you and your customers. Her time is dedicated to your project as one of the primary points of support. Tien and the Client Services team are dedicated to providing prompt, accurate phone and online support to the University System's parking customers - a major component in the sustained success of the University System's parking management program.

#### Geoff Bonham, Controller

Mr. Bonham has more than 20 years' experience in finance and accounting with 10 years as a Finance Manager. He is adept in high volume accounting and finance in both the software and manufacturing industries. His broad experience includes managing the design and implementation of accounting systems and procedures, and he specializes in Financial Reporting, Budgeting, Contract Negotiation, and Internal/External audits.



Geoff's duties include management oversight of the iParq Accounting team, which is responsible for providing the University System with all statements and invoices, answering questions, setting up and monitoring bank accounts, reviewing deposit information, and randomly auditing your account. Geoff will be your personal accounting contact.

### **Keith Barcia, Chief Operating Officer**

Streamlining system implementations and improving operational efficiencies are Keith's primary objectives. Keith has served as a corporate executive for over 31 years, including 6 years at the nation's largest private parking provider. His industry experience as a Senior Executive Committee member provides a wealth of experience and insight to iParq's clients and development team. His time as a Vice President of Internal Audit and Revenue Control gives iParq an edge on the competition, being able to provide our clients with a system managed by a leading expert in the field.

His main responsibilities include executive oversight of iParq management teams, conducting quality and workflow control, and administration of our state-of-the-art Project Management system. Using scrum techniques within an Agile Software Development framework, the University System's implementation will be managed from start to finish with maximum oversight and follow-up, as well as, providing the necessary resources to "Go Live" on time or early. A robust tracking system within this Project Management system, complete with numerical assignments, allows our teams to communicate progress updates, both internally and externally, throughout your implementation.

In addition, Keith can commonly be found "in the trenches," offering guidance and support to enhance and streamline operations. He is directly available should the University System need him.

#### **Todd Fisher, Chief Executive Officer**

Todd is a recognized expert in electronic parking systems and has been a speaker for the IPI, CPPA, and other parking organizations throughout the United States, Europe, Asia, and the Middle East. He has more than 36 years of experience building computer systems and 26 years of experience as a CEO. Todd earned an undergraduate degree from the University of California, Santa Barbara and a Juris Doctorate from Golden Gate University in San Francisco.

Experience pertinent to this contract include:



- Architecting and implementing the first online citation and adjudication system in the world
- Building the first automated link to the DMV to link to an online parking management system
- The first to adopt a consultative approach to software development in the parking industry
- Inventing the concept of digital photography of the parked vehicle being automatically attached to a parking citation
- Inventing and developing the first smartphone application to write parking tickets

As the CEO, Mr. Fisher's duties include internal and external consultation, and oversight of the iParq company as a whole. He is directly available should the University System need him.

### **Team Organization/Personnel**

iParq project personnel will include our Operations, Client Services, Accounting, Software Development, the iParq Executive teams. Your Project Manager (PM) oversees the assigned tasks of all project staff to ensure that all of the University System's requirements are met in a timely and organized manner. Your PM will be your main contact for any needs during implementation; completing training, fielding questions, addressing issues if they arise, and most importantly, being there if you need him.

**iParq Operations Team:** The iParq Operations team takes the lead on iParq implementations. Your dedicated PM has been selected from these software and hardware specialists because of his unique skills. Our team of operations specialists will perform the University System training and support, and will handle the majority of your enforcement setup and training, including but not limited to: scofflaw setup, aging actions setup, booting & towing restrictions, appeal settings, payment methods, handheld training, and more.

Client Services Team: iParq's Client Services team is the professional and friendly voice, face and presence of iParq. This group of highly trained customer service professionals answers all customer inquiries via phone, the "Contact Us" button on your website, chat and email, providing resolutions based on client provided FAQs and best practices. Ms. Tien Dang leads our diverse Client Services staff who are fluent in multiple languages, including but not limited to: English, Spanish, Vietnamese, and Korean. This team, as well as, the rest of iParq's personnel, pride themselves on being culturally, ethnically, and gender diverse. iParq takes diversity seriously and has long recognized its positive impact on our business and our ability to understand our customers.



iParq Development Team: During implementation, iParq's Development team will work in the background to ensure that any custom and integration development work is performed on time and exceeds expectations. The most typical development work is the creation of custom reports or connection to APIs. We take great pride that this team is comprised of leaders in the development community. Several have traveled the U.S. lecturing about software code in their spare time. Rest assured that if you need any code work completed; this is the team to not only meet but exceed your expectations. We look forward to offering our diverse and proven development team's skill sets to meet and maintain the University System's software solutions goals.

**iParq Accounting Team:** iParq's Accounting team is your resource for revenue statements, invoices, reconciliations, transactional reports, audits, and all other accounting needs. During implementation, this team will ensure the University System's bank account is connected to the appropriate merchant processor, that all funds are delivered monthly from the merchant processor to the University System, and that all accounting and contractual pricing expectations are defined and met. After implementation, the Accounting team will continue to support the University System's needs by providing monthly statements and answering any day-to-day concerns. The Accounting team is led by iParq's Controller Geoffrey Bonham. His 23 years of leadership and accounting experience, along with his team of highly trained business analysts will serve the University System and help relieve the burdens related to accounting, financial controls, audit controls, audit assistance, banking, merchant processing, and much more.

### **Project Goals**

Provide Online Parking Permit Management System

- Online Permit Sales 24/7/365
- Fully hosted by iParq
- Supports integration with University System
- Single source solution with no third-party providers required

Improve customer service

- Streamline and automate workloads
- Permit Sales from your or any campus office
- Cloud-based online permit management
- Automatic in-house fulfillment



- All Front Office Administrative Tasks can also be accomplished online
- Transparent systems for easy auditing, review, and control by the University

### Help better manage communications with customers

- Parking Customer Relationship Management (PCRM) software to manage all aspects of customer communication, interactions, and service and maintain relationships with your parkers.
- Internal email system relays automated messages scripted by the University System to the customer.
- Mass Email module allowing messages to be drafted to specific groups of customers.
- Multiple Mailbox Types, allowing responses to customer inquiries from a variety of secureserver based mailbox options.
- Marketing built into the systems including the ability for the University System to brand its services and extend its online presence.

### Allow customers to complete all actions online

- Payments accepted online.
- Full and versatile Account Access through iParq's Online Front Counter. Customers can
  update personal information and vehicle registration, purchase permits, and get status
  updates at any time of day or night, plus more.
- Reduce customer questions and service load automated communication tools.

#### Cloud-based management

- Customers and administrators may access the system from anywhere at any time. Additionally, there is no cost to add administrative users.
- Monthly statement prepared and delivered by iParq, including a transparent database to allow independent at-will audits of every transaction.
- Complete audit trails of every transaction including entry source, user, external systems (if applicable, i.e., Merchant Processor, etc.) and more.
- 24/7/365 "always on" service.
- Geographic redundancy in over 10 regions, automated failover, automated backup and archiving.
- World-class bank level security.

### References

Bloomsburg University
 Leo Sokoloski, <u>Isokoloski@bloomu.edu</u>
 enforcement; permits; permit fulfillment



2. Rowan University
Walt Andres, <a href="mailto:andres@rowan.edu">andres@rowan.edu</a>
enforcement; permits; permit fulfillment

3. University of Northern Colorado Stephanie Kostick, <a href="mailto:stephanie.kostick@unco.edu">stephanie Kostick@unco.edu</a> enforcement; permits; permit fulfillment



### Work Plan

### **Implementation**

iParq has a reputation of delivering software and systems ahead of schedule and on budget. In 2022, every iParq time commitment was met or exceeded, including all "Go Live" target dates. We have implemented our Permit and Parking Citation Management System hundreds of times over the years, and the implementation process from analysis through Go Live is clearly defined in advance between iParq and the University System Project Manager. Additionally, our Sales team remains involved throughout the implementation process and beyond, unlike many other Sales teams in the industry, giving you a partner that is dedicated to the success of the University System parking program. We have implemented hundreds of clients and have the experience to help your team with your goals. We are a team player and want you to succeed.

### **Implementation Components**

A typical implementation includes a custom-build of your website, setting business rules, design of custom templates (citations and letters), data migration, DMV/Nlets integrations, system training (online is standard but in person is an option), third party integrations (LPR, pay stations, etc.); everything a University System needs to run their parking.

Citation fields are set up for the state's requirements. If additional fields are required, the iParq Project Manager will work with the University System to scope and price custom development.

### **Implementation Time Frame**

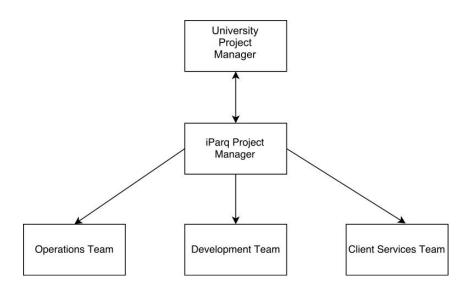
We implement quickly and correctly. Our typical implementation time frame is 60-120 days, depending on the complexity of the client requirements. We do not miss go live dates and we do not overpromise. If, during the early stages of the implementation process, a requirement is identified that was not previously mentioned, we make best efforts to accommodate the Go Live date, or consult with our clients on alternative solutions to keep the project on track. If custom work is needed, you will simply communicate with your PM to ensure the Go Live date is not affected.

### **Project Management Approach**



iParq will employ a dual Project Management (PM) approach that will tightly coordinate activities of the University System PM and the iParq PM. Both PMs will approve a written implementation plan, with timelines, milestones, and deliverables pursuant to the requirements of this RFP. Any items, processes or software that need additional scoping will be identified during the kickoff meetings using the detailed implementation checklists. The checklists are designed to identify all parts of the implementation process so each functional area is identified and covered at the beginning of the process. This detailed approach will identify items early in process that need a more detailed scope, require additional participants, additional meetings or additional resources and allow the PMs time to plan.

### Organizational Chart



### Implementation Plan

iParq's sample Implementation Checklist, detailed below, categorizes setup and training sections by job duties. For example, the Enforcement Setup category of the checklist contains: Handheld/Printer Setup, Violation Types, Enforcement Locations, Scofflaw (repeat offender) Settings, Appeal Settings, 2nd Level Appeals, Hearings, Collections, DMV Integration, third party Integrations, Custom Feature Development, Child Accounts, and Aging Actions. These are all modules in the iParq system that may be turned on or off based on the University System's needs, and iParq staff will provide the setup and training based on client provided input; most of this input is collected by



completing iParq's implementation questionnaire provided to the University System at the implementation kickoff meeting.

The following confidential and proprietary sample Implementation Checklist will be customized to the University System project by the iParq PM with input from the University System PM:

### Sample Implementation Checklist

"Client Name" Implementation Checklist									
iParq Main Point of Contact(s):									
Client Main Point of Contact(s):									
Mailing Address:									
Accounting Contact:									
INITIAL GO LIVE =									
FINAL GO LIVE =									

Action Item	Category	Modules	Sub- Category	Item Goal Week	Responsi bility	Sign- Off	Status
Contract Signing and Pricing Approval	Implementati on Overview				Sales		
Introduction Meeting	Implementati on Overview				Sales		
Client Questionnaire Provided	Implementati on Overview				Operation s		
Kick off Meeting	Implementati on Overview				Operation s/Client/S ales		
Implementation Timeframe (30, 60, 90 Day etc)	Implementati on Overview				Operation s		
List of Contacts of those people for communication purposes	Implementati on Overview				Operation s		
Mailing Address for Sending Invoices	Implementati on Overview				Operation s		

Who should receive the Statements/Invoices (Full names & Email)?	Implementati on Overview		Operation s	
Provide Work Plan/Implementation	Implementati on Overview		Operation s	
Do you want a QR code created for the website?	Implementati on Overview	Setup	Operation s	
Customer facing site as links on YOUR site	implementati on Overview	Setup	Operation s	
Data Review For Import (Format Check & Revisions)	Implementati on Overview		Operation s	
Setup all Modules	Implementati on Overview		Operation s	
Initial Training and Testing	Implementati on Overview		Operation s/Client	
Final Review and Go Live	Implementati on Overview		Operation s/Client	
Administrators	Client Homework Items	To-Do List	Client	

Locations	Client Homework Items	To-Do List	Client	
Message Templates	Client Homework Items	To-Do List	Client	
Violation Fees	Client Homework Items	To-Do List	Client	
Violation Types	Client Homework Items	To-Do List	Client	
Violation Fee - Responsibility Waiver Signed	Client Homework Items	To-Do List	Client	
Discuss/Create Aging Actions	Setup - iParq/Client Training	Aging Actions	Operation s/Client	
REQUIRED: add block appeal event if appeal option is turned on	Setup - iParq/Client Training	Aging Actions	Operation s/Client	

Discuss/Create Appeal Settings	Setup - iParq/Client Training	Appeal Settings	Operation s/Client	
Discuss physical letter fulfillment	Setup - iParq/Client Training	Appeal Settings	Operation s/Client	
Required contact types (email, phone, address)	Setup - iParq/Client Training	Appeal Settings	Operation s/Client	
Discuss Bulletins	Setup - iParq/Client Training	Bulletins	Operation s/Client	
Discuss/Create Extra Fields	Setup - iParq/Client Training	Extra Fields	Operation s/Client	
Assign extra fields to permit prequalification	Setup - iParq/Client Training	Extra Fields	Operation s/Client	
Training on editing extra field data in customer account	Setup - iParq/Client Training	Extra Fields	Operation s/Client	

Set General Print Settings	Setup - iParq/Client Training	Hand Held Settings	Operation s/Client	
Discuss/Create Field Alerts	Setup - iParq/Client Training	Hand Held Settings	Operation s/Client	
Discuss/Create Quick Notes	Setup - iParq/Client Training	Hand Held Settings	Operation s/Client	
Set general institution settings including the State	Setup - iParq/Client Training	Institutio n Info	Operation s/Client	
Timezone setting	Setup - iParq/Client Training	Institutio n Info	Operation s/Client	
Discuss/create mailboxes	Setup - iParq/Client Training	Mailboxe s	Operation s/Client	
Mail Routing	Setup - iParq/Client Training	Mailboxe s	Operation s/Client	

Enable/disable spam protection	Setup - iParq/Client Training	Mailboxe s	Operation s/Client	
AVS Requirement	Setup - iParq/Client Training	Payment Types	Operation s/Client	
Account Balance	Setup - iParq/Client Training	Payment Types	Operation s/Client	
American Express	Setup - iParq/Client Training	Payment Types	Operation s/Client	
Cash	Setup - iParq/Client Training	Payment Types	Operation s/Client	
Check	Setup - iParq/Client Training	Payment Types	Operation s/Client	
Discover	Setup - iParq/Client Training	Payment Types	Operation s/Client	

Electronic Check	Setup - iParq/Client Training		Payment Types	Operation s/Client	
Mastercard	Setup - iParq/Client Training		Payment Types	Operation s/Client	
Visa	Setup - iParq/Client Training		Payment Types	Operation s/Client	
Custom Payment Types	Setup - iParq/Client Training		Payment Types	Operation s/Client	
Discuss PDF Templates	Setup - iParq/Client Training		PDF Templat es	Operation s/Client	
Provide Word Document/PDF Backgrounds	Setup - iParq/Client Training		PDF Templat es	Client	
Discuss/Create Penalty Settings	Setup - iParq/Client Training	Enforce ment	Penalty Settings	Operation s/Client	

Collections Transfer Settings	Setup - iParq/Client Training	Enforce ment	Penalty Settings	Operation s/Client
DMV Requestor Codes (if necessary)	Setup - iParq/Client Training	Enforce ment	Penalty Settings	Operation s/Client
NLETS: ORI Number (If necessary)	Setup - iParq/Client Training	Enforce ment	Penalty Settings	Operation s/Client
NLETS: See task 7394 for documentation if application is needed due to no ORI or S-ORI	Setup - iParq/Client Training	Enforce ment	Penalty Settings	Operation s/Client
NLETS Test: Contact NLETS in advance of Go Live	Setup - iParq/Client Training	Enforce ment	Penalty Settings	Operation s/Client
NLETS: Request Sample Response (Check for custom parser)	Setup - iParq/Client Training	Enforce ment	Penalty Settings	Operation s/Client
Discuss Prequalification Lists	Setup - iParq/Client Training	Permits	Permit Types	Client Services

Annual Permits	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
Monthly Permits with Recurring Billing	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
- Recurring Billing Message Template	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
Daily/Short Term Permits	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
- Date Picker	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
Custom Temporary Permit Templates	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
Temporary Permit Settings	Setup - iParq/Client Training	Permits	Permit Types	Client Services	

Residential Permits	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
- Locations/Addresses	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
- Permits per address	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
Waitlists	Setup - iParq/Client Training	Permits	Permit Types	Client Services	
Prequalification List Import Setup (FTP Process)	Setup - iParq/Client Training	Permits	Permit Types	Operation s/Dev	
Custom Domain Name/Redirect	Setup - iParq/Client Training		Public Website	Operation s	
- Recaptcha for custom domain name	Setup - iParq/Client Training		Public Website	Operation s	

- Add domain to Authorize if using our merchant	Setup - iParq/Client Training		Public Website	Operation s	
Terms and Conditions	Setup - iParq/Client Training		Public Website	Client Services	
Virtual Front Counter Design/Branding	Setup - iParq/Client Training		Public Website	Operation s	
Discuss/Setup specific ecommerce behavior	Setup - iParq/Client Training		Public Website	Operation s	
Authorize.net Merchant Seal (RM2687)	Setup - iParq/Client Training		Public Website	Operation s	
Payment Failure Fee	Setup - iParq/Client Training	Permits	Recurrin g Billing	Operation s/Client	
Discuss/Create Total Cites Scofflaw	Setup - iParq/Client Training	Enforce ment	Scofflaw Settings	Operation s/Client	

Discuss/Create Open Cites Scofflaw	Setup - iParq/Client Training	Enforce ment	Scofflaw Settings	Operation s/Client
Discuss/Create Warning Cites Scofflaw	Setup - iParq/Client Training	Enforce ment	Scofflaw Settings	Operation s/Client
Discuss/Create Old Cites Scofflaw	Setup - iParq/Client Training	Enforce ment	Scofflaw Settings	Operation s/Client
Discuss report scheduling	Setup - iParq/Client Training	Permits	Schedul ed Reports	Operation s/Client
Create and add contacts for recurring Reconciliation Report for client	Setup - iParq/Client Training	Permits	Schedul ed Reports	Operation s/Client
Discuss/Setup of Physical Letters	Setup - iParq/Client Training	Permits	Renewal s	Operation s/Client
Discuss/Setup of Emails	Setup - iParq/Client Training	Permits	Renewal s	Operation s/Client

Setup of shipping fees: Which Types - How Much - Parker/Client Pays	Setup - iParq/Client Training	Shipping Types	Operation s/Client	
USPS				
FedEx				
Discuss/setup Transaction Terminals	Setup - iParq/Client Training	Transacti on Terminal s	Operation s/Client	
Setup physical cash drawers (optional)	Setup - iParq/Client Training	Transacti on Terminal s	Operation s/Client	
Setup physical receipt printers (optional)	Setup - iParq/Client Training	Transacti on Terminal s	Operation s/Client	
Discuss and upload institution logo	Setup - iParq/Client Training	Upload Logo	Operation s/Client	

Permit Templates Approval	Additional Setup Items	Permits	Physical Permits	Client Services
Permit Insert Designs Approved (graphics, wording, paper color)	Additional Setup Items	Permits	Physical Permits	Client Services
Establish Inventory (over-the- counter vs iParq fulfillment)	Additional Setup Items	Permits	Physical Permits	Client Services
Fulfillment Confirms Permits Received	Additional Setup Items	Permits	Physical Permits	Client Services
Client Verifies First Batch of Letters Before Mailed	Additional Setup Items	Permits	Physical Permits	Client Services
Shipping Types	Additional Setup Items	Permits	Physical Permits	Client Services
Personal Reports	Additional Setup Items		Analytics	Operation s
- Train on ad-hoc reporting	Additional Setup Items		Analytics	Operation s
Custom Reports	Additional Setup Items		Analytics	Operation s

- iParq Provides Client with Custom Report Form	Additional Setup Items		Analytics	Operation s	
- Client Provides iParq with Completed Form/Examples	Additional Setup Items		Analytics	Operation s	
Scheduled Reports	Additional Setup Items		Analytics	Operation s	
Provide Handhelds/Printers (Turn off international calling on all new issued handhelds)	Additional Setup Items	Enforce ment	Hardwar e	Client Services	
- Train on handheld operation	Additional Setup Items	Enforce ment	Hardwar e	Operation s	
Provide paper for printers	Additional Setup Items	Enforce ment	Hardwar e	Client Services	
- Custom paper template	Additional Setup Items	Enforce ment	Hardwar e	Client Services/ Client	
- Custom paper order	Additional Setup Items	Enforce ment	Hardwar e	Client Services	
Custom Envelopes	Additional Setup Items	Enforce ment	Hardwar e	Client Services	

Provide cash drawers/receipt printers	Additional Setup Items	Enforce ment	Hardwar e	Client Services	
- Train on cash drawer operation	Additional Setup Items	Enforce ment	Hardwar e	Operation s	
- Install cash drawer software on client terminals	Additional Setup Items	Enforce ment	Hardwar e	Operation s	
IT/Development Setup	Speciality Add-on Items		Data Migration	Operation s	
Initial Data Import	Speciality Add-on Items		Data Migration	Operation s	
Client Review and Sign-off	Speciality Add-on Items		Data Migration	Client	
Final Data Import	Speciality Add-on Items		Data Migration	Operation s	
Cut-off operations with previous vendor	Speciality Add-on Items		Data Migration	Operation s	

Employees and Students login with the same portal, or is it separated?	Speciality Add-on Items		SSO	Operation s	
IT/Development Setup	Speciality Add-on Items		SSO	Operation s	
Initial Customer/User Import	Speciality Add-on Items		SSO	Operation s	
Daily User Import Setup	Speciality Add-on Items		SSO	Operation s	
Child Accounts for Guest Login	Speciality Add-on Items		SSO	Operation s	
Naming Conventions for SSO login / Guest Login	Speciality Add-on Items		SSO	Operation s	
Establish Locations and Location Codes	Speciality Add-on Items	Enforce ment	Park Then Pay	Operation s	

Automated Phone Permit Sales (IVR) Setup	Speciality Add-on Items	Enforce ment	Park Then Pay	Operation s	
- Create Purchase Logic	Speciality Add-on Items	Enforce ment	Park Then Pay	Operation s	
- Provide Script	Speciality Add-on Items	Enforce ment	Park Then Pay	Operation s	
- Dedicated Phone Line	Speciality Add-on Items	Enforce ment	Park Then Pay	Operation s	
iParq Daily Permit Sales  Mobile Application	Speciality Add-on Items	Enforce ment	Park Then Pay	Operation s	
Event Types	Speciality Add-on Items	Event Reservat ion	Bulk Event Reservat ions	Operation s	
Form/Questionnaire Templates	Speciality Add-on Items	Event Reservat ion	Bulk Event Reservat ions	Operation s	

Custom Form Design	Speciality Add-on Items	Event Reservat ion	Bulk Event Reservat ions	Operation s	
Event Resources	Speciality Add-on Items	Event Reservat ion	Bulk Event Reservat ions	Operation s	
Create Lots	Speciality Add-on Items	POD	POD	Operation s	
Create Positions	Speciality Add-on Items	POD	POD	Operation s	
Receipt Text	Speciality Add-on Items	POD	POD	Operation s	
Create Permits	Speciality Add-on Items	POD	POD	Operation s	
Parking Functions	Speciality Add-on Items	POD	POD	Operation s	

Green / Red List	Speciality Add-on Items	POD	POD	Operation s	
Searching Orders	Speciality Add-on Items	POD	POD	Operation s	
Live Updates	Speciality Add-on Items	POD	POD	Operation s	
POD Permit Sales Analytics	Speciality Add-on Items	POD	POD	Operation s	
Ship Printer and Handheld	Speciality Add-on Items	POD	POD HH/Print er	Operation s	
Default Print	Speciality Add-on Items	POD	POD HH/Print er	Operation s	
Take Cash / Card Payment	Speciality Add-on Items	POD	POD HH/Print er	Operation s	

Scan / Manual Entry For Green or Redlist	Speciality Add-on Items	POD	POD HH/Print er	Operation s
Administrator Page	Speciality Add-on Items	POD	POD HH/Print er	Operation s
Midshift / End Shift Audit	Speciality Add-on Items	POD	POD HH/Print er	Operation s
Client Merchant Account	Speciality Add-on Items		Third Party Integrati ons	Operation s
Authorize.net Set Up for BOTH iParq Managed and CLIENT Managed	Speciality Add-on Items		Third Party Integrati ons	Operation s
Client Merchant Account C.C. setup by Client	Speciality Add-on Items		Third Party Integrati ons	Operation s

**If using your own Merchant: E-Checks will be run by iParq**	Speciality Add-on Items	Third Party Integrati ons	Operation s	
LPR Integration	Speciality Add-on Items	Third Party Integrati ons	Operation s	
Multispace Meter Integration	Speciality Add-on Items	Third Party Integrati ons	Operation s	
Pay by Phone	Speciality Add-on Items	Third Party Integrati ons	Operation s	
Custom Development	Speciality Add-on Items	Third Party Integrati ons	Operation s	
Provide FAQ to iParq	Speciality Add-on Items	Custome r Service Hotline	Client Services	

Establish Document Disposal Guidelines	Speciality Add-on Items	Custome r Service Hotline	Client Services	
Establish Customer Service Hours	Speciality Add-on Items	Custome r Service Hotline	Client Services	
Dedicated Phone Line Setup	Speciality Add-on Items	Custome r Service Hotline	Client Services	
After-hours Service Guidelines	Speciality Add-on Items	Custome r Service Hotline	Client Services	
Rules for Elevation/Transfer to Client	Speciality Add-on Items	Custome r Service Hotline	Client Services	
Check all Banking Info and C.C. Performance Evaluation	Accounting Setup	Accounti ng	Accountin g/Operati ons	
Add all data to Monthly Client Checklist	Accounting Setup	Accounti	Accountin g	

Add Customer information to Accounting Software	Accounting Setup	Accounti	Accountin g	
Update Client Contact Sheet	Accounting Setup	Accounti	Accountin g/Operati ons	
<u>Update Recurring Billing Clients</u>	Accounting Setup	Accounti	Accountin g/Operati ons	
Create Statement Template	Accounting Setup	Accounti	Accountin g	
Save Final Signed Contract and Pricing Agreement on Accounting Server	Accounting Setup	Accounti	Accountin g	
Set up ACH Payment: Client - > iParq	Accounting Setup	Accounti	Accountin g	
Set up ACH Payment: iParq - > Client	Accounting Setup	Accounti	Accountin g	
Set up Recurring Invoices in Accounting Software	Accounting Setup	Accounti	Accountin g	

Provide List of Waitlist Customers	Customer Service Add- Ons	Custome r Service	Client	
Add Waitlist Customers	Customer Service Add- Ons	Custome r Service	Operation s	
Provide Customer Service FAQ	Customer Service Add- Ons	Custome r Service	Client/Clie nt Services	
Call Center Phone Number	Customer Service Add- Ons	Custome r Service	Client Services	
Send first transition email without site details	Customer Service Add- Ons	Custome r Service	Client Services	
Send second transition email with site details	Customer Service Add- Ons	Custome r Service	Client Services	
After Hours Customer Service Availability	Customer Service Add- Ons	Custome r Service	iParq/TBD	



Add Waitlist Customers	Customer Service Add- Ons	Custome r Service	Operation s	
Final Overview of System with Client			Operation s/Client Services/ Client	
Client Follow Up by Rep	Post Implementati on Follow Up Contact		Client Rep	

<sup>\*</sup>All timelines provided assume prompt response from client. Delays in response may result in timeline changes.

## Implementation Tasks for University System Staff

The below tasks are the main tasks/training that will require time commitments from University System staff. All tasks and training will be communicated to the University System PM by the iParq PM well in advance of any deadlines, and mutually agreed upon during the kickoff call by both parties, including the final go-live date. All system setup and training completed by the University

<sup>\*</sup>If listed in "Days" format, represents days after contract signing

<sup>\*</sup>The above Implementation Checklist is confidential and the sole property of INET Inc. dba iParq. It has been provided to the University System for their review only. Distribution of these materials beyond the entity defined will be considered a breach of confidentiality.



System PM will occur after comprehensive training, with the iParq PM available for guidance as necessary.

- Data accuracy review during preliminary and final datasets.
- FAQ creation for iParg customer service staff.
- Editing of standard letter and email templates.
- Provide purchase terms & conditions. (Examples may be provided by iParq if desired)
- DMV forms and setup of penalty aging actions (late fee trigger, days before lien request, etc.)
- Create administrative account logins and assign access levels.

Additional minor tasks and training will be necessary during implementation; a full list is reflected in the implementation checklist above.

## **Quality Assurance**

In 2022, iParq clients experienced no perceived downtime for the year. The iParq system is supported by experienced, well-trained technicians that utilize computerized project management systems to manage the identification and responses to requests for remedial maintenance, reports of system anomalies, and reports of user problems and system questions.

iParq uses redundant/parallel monitoring systems, which monitor slowing and failures on both a server and service level. If there are any issues with either a server or a service running on that server (such as email handlers, background processes, etc.), these monitoring services kick in to immediately notify us of the failure or slow-down, so that issues can be immediately addressed. Because these are redundant systems, even if one monitoring system fails, the others will catch the system issues.

These systems include Project Management (PM) and Customer Relationship Management (CRM) systems that were designed to implement parking operations, handle operational issues, and provide for software project management. This software employs numerical systems for issue tracking and resolution.

iParq project staff will include our Operations, Client Services, Accounting, Development team members and additional support staff as necessary. Your PM will oversee completed work of all project staff to ensure that all needs of the University System are being met in a timely and organized manner.



Before "Go Live," our systems are tested on a fully functional system test site. The University System will have a 360 degree testing environment, which includes the ability to test the handhelds and the system together, front to back, in addition to all of the other modules and features available. Other modules include payments, appeals, fulfillment, adjudication, and more. We believe that to test the components of the system, you will need access to the whole system— and we will provide that.

The iParq PM will stay in close contact with the University System after "Go Live" to ensure proper monitoring of the system in accordance with the requirements listed above. iParq's PM will assist the University System in constantly monitoring these and other performance metrics and will provide feedback on a mutually agreed upon timeframe.



## Compliance

iParq is committed to ensuring proper compliance and quality assurance on all levels for the University System's project. Many of our clients and our main office are located in California. We have regional knowledge of laws related to proper compliance, and our system is designed to comply and execute accordingly. While iParq is not a law firm and therefore cannot provide legal advice, iParq does work with expert legal counsel who specialize in vehicle code and parking mandates in the state of California on an ongoing basis. iParq's CEO is a Juris Doctorate and focuses his study on parking law. He has a working relationship with every attorney in California currently working on parking law, and has been sourced for input on parking law matters from the California State Attorney General's office. If legal advice is needed, iParq will do its best to assist the University System in procuring suitable counsel. If iParq becomes aware of legal issues regarding the University System's systems or services, iParq or iParq legal counsel will notify the University System as soon as possible.

iParq has a long relationship with the California DMV and interacts with their offices on a continuous basis. If DMV legal requirements or guidance is needed, iParq will work to help provide the communication channels necessary to provide answers for the University System.

As an NLET's strategic partner, iParq is uniquely positioned to provide the University System access to the NLETs team for questions regarding interstate license plates and collections activity.

Both the iParq and University System PMs will work together to implement the system so that Pennsylvania's Vehicle Code (VC) requirements are met. iParq will provide its system guidance and work with the University System to follow all state, local and federal laws, and will communicate any updates to the University System as they become known to us. The University System will be the beneficiary of a large group of iParq clients facing the same issues and best practices as gleaned by these clients. These practices and contacts will be shared with the University System and their agencies. It is important to note that University System rules and guidelines as well as changes specific to University System jurisdiction will need to be communicated to iParq during implementation. iParq will notify the University System, and obtain written sign off from the designated University System agent prior to updating forms and notices.

In short, we will work as a partner to ensure we provide the highest level of compliance possible and to meet the University System's goals and objectives.



## **Data Conversion, Migration, Transition**

## iParq Conversion Plan

iParq has imported current citation data (from a third party and from client) many times for similar clients. The system is designed specifically to ease this part of the transition for the University System, providing expert support when transitioning from another system.

## **Data Mapping**

For an additional charge, iParq can reformat your data migration taking the workload off your plate. We will take your existing data and turn it into a dataset that iParq can import, allowing all your data to be converted into your new system, making sure you don't lose any historical data. Timelines will be discussed on a case-by-case basis to determine the best outcome for the University System.

## **Migration Scope**

iParq will provide specifications for one preliminary dataset migration and one final dataset migration. If additional data migrations are required, iParq will provide revised pricing based on Scope of Work. Included pricing is based on a maximum of two years of historical data, but more may be requested prior to implementation. If additional years of data are required, iParq will provide revised pricing based on Scope of Work. Any additional data migrations requested by the University System, iParq will provide revised pricing based on Scope of Work.

## **Preliminary Dataset**

First data migration is based on a date range specified by the client for a partial dataset provided by University System to iParq, in Excel or CSV, and iParq format. Clients will review data in the iParq staging server and compare it to their current enterprise parking management system. Any variances will be resolved by the University System representative.

## **Final Dataset**

Second data migration based on full dataset through client-defined end date provided by the University System to iParq. Clients will review data in the iParq staging server and compare it to their current enterprise parking management system.



Due to the complexities involved with data migrations and the real time features of the iParq system, the website will not be available to the University System's administrators or customers until the Final Dataset is migrated and approved by the University System's PM.



## **Training**

During implementation, the University System will receive comprehensive training, focusing on real world scenarios including such topics as software functions, hardware use, and any system procedures that are unique to each particular job function. Training is organized by duties and responsibilities so that your staff learn about modules in their area of responsibility. iParq is an experienced provider and the training plan will be customized specifically to the University System's needs.

Implementation is broken up into several categories to ensure the most effective training.

iParq's detailed training plan will be developed and tailored specifically to the needs of designated University System staff for the operation of all system modules and processing functions. The plan encompasses a combination of online and/or in-person hands-on training in the use of both hardware and software, and all related citation processing policies and procedures. The most efficient iParq system training occurs online, with on-site training optional at the University System's discretion.

Typical training sessions are designed to be accomplished in one hour or less and will be completed through in-person and/or screen sharing training. Screen sharing is optimal for hands-on training because it gives the University System the opportunity to control the screen, record training, and to train from multiple locations. Additionally, this option is the most cost-effective method of training, potentially saving the University System thousands of dollars in training costs.

We will employ a "train the trainer" methodology and iParq operations staff will be available to these University System trainers directly. In addition, our Client Service staff will be available to your staff directly as needed for additional help or spot level refresher training.

## **User Guides / Training Manuals**

Handhelds are simple to use and typically require no manuals, however, iParq can provide an online or flash drive manual upon request.

## **Blended Training**

Blended learning means that we use all types of media and methods to instruct users, i.e., online, phone, sharing screens, emails, face to face, and user groups to provide training.



## **Customer Service & Support**

### **Customer Services Offered**

iParq offers call center services, including escalations, questions, and payments. Customers may contact courteous and knowledgeable customer service members by phone, IVR, or email. Staff is provided rigorous training upon hire that includes, but is not limited to phone etiquette, complaint resolution, credit card disputes, the iParq system, and iParq client business rules. Client business rules will be communicated to iParq via an online FAQ created by the University System, in collaboration with iParq's Client Services Manager.

All customer and client service processes are provided from the US, many in California. iParq is an American company and all personnel reside in the U.S., however, iParq client service personnel are fluent in English, Spanish, Vietnamese, Korean, and iParq can respond to over 100 languages via written correspondence. While you won't need us often, we will be there if you or your parkers have any questions.

Typical response times are 97% of emails responded to within 2 hours and 95% of calls are resolved within 15 minutes. Any items needing follow up will be assigned a case number and will be tracked through iParq's chosen CRM package. Ticket follow up will be provided by Client Services or the PM upon request. All ticket numbers will be provided to the University System PM and open status can be communicated on a regular basis by the iParq PM.

### **Client Services Center**

Client administrators may contact courteous client service members online (24/7/365). Our software support experts are available to the University System via email 24 hours a day, and immediate response is available for all iParq clients, Monday through Friday, 7:30 a.m. to 5:00 p.m. Pacific time via a toll free number. Chat, website support, and on-site technicians are also available to you, as needed.

University System staff may also submit online inquiries directly to the iParq team through the iParq portal using the Contact Us button from the system. iParq staff will receive an immediate notification, and the next available iParq team member will handle your inquiry in a prompt and professional manner. These inquiries are tracked, numbered, logged, and monitored in real time during all business hours, and will meet or exceed the organization's top level quality standards.



Further, while almost never used, University System administrators will have after hours cell phone numbers for iParq staff in case of emergency that can be used 24/7.

## **License Plate Recognition (LPR)**

iParq provides the license plate recognition technology and equipment required for the enforcement process of identifying vehicle license plates for both valid virtual permits and those vehicles not associated with a valid virtual permit via iParq's internal handheld LPR app on Samsung Galaxy A13's. Moreover, the system is flexible, allowing the University System a broad range of choices on vehicle and fixed LPR equipment and vendors.

## **Technical Requirements**

## **Permit Management**

iParq's permit management system provides the University System with a virtual front counter for online permit sales. The University System may offer any combination of permits for sale, including virtual permits. Our simple permit ordering process is intuitive and easy-to-use.

## iParq's Permit Solutions:

- Allow your organization to manage all virtual permit sales online, with the ability to set up
  unlimited permit sales sessions in advance and sell an unlimited variety of permits and
  parking products, including daily parking and more.
- Multiple vehicles associated with one permit permit holders may add/remove/or modify at least 3 vehicles. The iParq system is flexible and can allow permit holders the ability to add/remove/delete as many vehicles as the University System allows.
- Accept online payments using any form of payment accepted by your organization.
- Recurring Billing allows the service to bill your customer every week, month, or year
- Permit inventory tracking and control for permits sold both online and over the counter.
- Permits will include holographic security emblems.
- Secure online administrative access for authorized users within your organization with flexible, powerful, and easy to use reporting tools.
- Allow customers to park immediately with the temporary permit generated when their order is approved.
- A fully hosted "always on" solution with 99.9% availability, 24 hours per day, 7 days per week, 365 days per year.
- Dedicated **customer support** available for your organization and the public by phone, email, and online.

#### Additional Features:

- Leverage existing assets and save money. iParq's system is web-based. Any computer with an internet connection and a web browser can access the system with the proper credentials. It works with your existing PCs, printers, and network infrastructure.
- Complete audit trail. iParq's system logs all user activity, providing a complete audit trail of any changes in the system. These logs are available for review by your authorized administrators.
- Intuitive design. Anyone familiar with the web will instantly grasp how to use the system. The online ordering process is intuitive, using established website interfaces already familiar to your customers. Your customers will be able to utilize the customer website with no training. The payment process guides the customer through the checkout process and uses tabs to allow the customer to go back to any previous step at any time.



- Complete payment processing. Our online payment website accepts any payment type your organization accepts, and our system is PCI compliant from start to finish. All payments are reflected in the system in real-time.
- **Unlimited upgrades**. We will keep you up to date with your software at no additional cost, for the life of the contract. When software enhancements and new technology becomes available, you will be upgraded at no additional fee.
- No security concerns. We were the first parking vendor to achieve PCI compliance. Our security measures are the same as those used by banks and federal agencies, such as the FBI. Our cloud-based system and websites use SSL encryption. iParq protects against outside threats with firewalls, private keys, and multi-factor authentication for further protection.
- iParq delivers an **always-on, reliable service**. Historically, we have achieved 99.9% uptime. We were the first hosted solution for the parking industry. We understand that providing an available, always-on system is not an achievement it's a requirement.

## Benefits to your Operation:

### Reduce Workloads and Optimize Workflows

- Cloud-based permit management.
- Real time inventory tracking keeps you in control of sales and oversell opportunities.
- Reports can be sent to as many recipients as necessary, as frequently as required.

## Reduce Office Traffic and Simplify the Customer Experience

- Allows parking customers to order and pay online, and only offer the permits available to specific groups of people by requiring unique information, such as ID or specific documents.
- The customer webpage is customizable to function as a part of your organization's website with your brand, colors, information, FAQs and more for a seamless customer experience.

#### **Barcoded Passes**

Our handheld devices communicate wirelessly (or via cellular data plans), in real time, with our parking management system and via API to any third-party provider. A cellular or wireless connection transfers the data between the University System administrative system and the handheld unit. This gives the administrator immediate access to all necessary information. These low-cost, high-performance handhelds are fully integrated with iParq software and include integrated barcode scanners.

If the customer presents a barcoded parking pass, your organization attendant will scan the barcode and the system will check the validity of the pass in real time. If the pass is valid, the customer then proceeds to park. If the pass is invalid, the attendant will request payment or deny entry. Barcoded passes are tracked and recorded for reporting and auditing purposes. Barcoded passes may also be

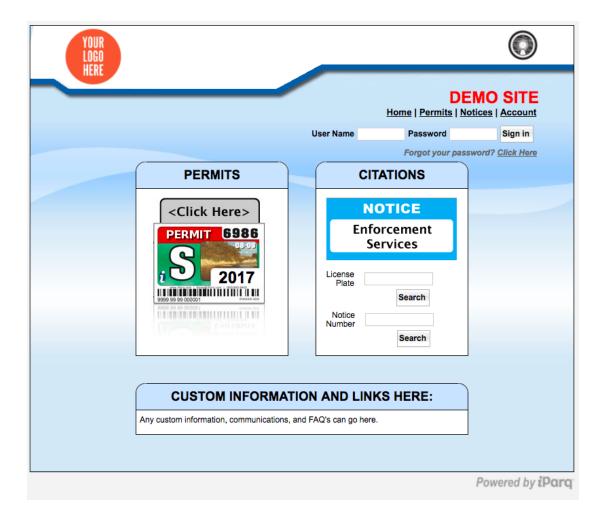


utilized to open barrier gates, when set up as a valid credential in PARC Systems equipped with barcode readers.

## **Virtual Permits**

License plates are the identifier for virtual permits and allow the parker, officer, or administrator to access the information they need by simple license plate lookup. The parker uses his/her license plate to look up and pay citations, and the officers use it to determine if the vehicle is valid to park.

Parkers may log in to our virtual front counter at any time of day or night to purchase virtual permits. Parkers may purchase virtual permits online using a major credit card (which may include Visa, MasterCard, Discover, and American Express), checking account, or custom payment type. The University System may choose which of these payment types they would like their customers to be able to use. iParq can accept any payment type the University System will accept.





## **Faculty/Staff Permits**

After being authenticated, faculty and staff have the ability to purchase Semester, Annual, or payroll deduction virtual permits online. iParq offers both pre-qualification processes (automated or manual) that ensure only qualified purchases are made. Automated payroll deduction, transfers to internal University System records systems, and Single Sign On are also available as automated verification (authentication).

## **Pre-Qualification**

Online permit sales can easily be set with a few clicks to only sell certain permits to specific, prequalified customers. Prequalification through Single Sign On is also an option, where once the customer is logged in, the system is set up to only sell permits available to that particular customer. There are many options to customize and automate the University System's online permit sales that remove manual processes and automate the entire process from before the order occurs to fulfillment.

## **Waitlist Management**

iParq benefits the University System by providing waitlist management as an available service. Waitlists can be first come first serve or lottery.

## **In-House Printing**

iParq has been designing and manufacturing permits for 23 years from our in-house printing and fulfillment center. Once ordered and approved, our in-house fulfillment center manufactures and ships permits directly to the customer in as little as one business day.



## **Citation System Overview**

iParq's system tracks each citation from the moment it's started on our handheld or once scanned for handwritten citations all the way through the citation life cycle. After a citation is issued, the violator can either pay or appeal. If still open, the system will automatically run the citation through the DMV processes, letter generation, and even outside tax return intercepts or collection systems. It can be transferred to an outside collector for their sole collection efforts or to an outside agency preserving the right to collect by the University System. This dual collection authority has solved many situations when a parker is ready to pay but is not in the proper office. For that parking customer, it's great customer service. And a proper integration can keep the payments and files up to date between the agencies and the University System.

Customers can quickly and easily pay citations over the web at our virtual front counter using a simple process. The customer enters either the citation or license number to access the full citation record. Recipients pay the citation using any form of payment currently accepted by the University System. iParq's systems and servers are PCI DSS compliant and securely handle online payments. For payment at a front counter including cash payments, iParq has detailed cashier reports and audit controls to ensure proper controls, receipts, and deposits.

iParq's system fully populates information relating to the citation as soon as the user enters either the citation or license number. If, after reviewing the citation's evidence, a customer would like to appeal, they simply hit the "appeal" button, enter an explanation into the text box, and upload any evidence files (electronic evidence files include most 21st century formats). For administrative ease, all information necessary to make an informed decision is displayed for the hearing officer on one screen. Once a decision is made, a simple push of a button will let the customer know the appeal decision, enter the decision in the record, and activate triggers to do such things as allow for payment options as needed.

iParq understands that historically the appeals process has been both time-consuming and expensive for all involved. For over 23 years we have refined the system to help the parker make the "right choice" when deciding whether to pay or appeal. This means that when a parker goes online or comes to a front counter to pay, the parker can review pictures, location information, details of the citation (including a scan of any handwritten citations), dates the DMV was contacted, copies of the notifications sent, all previous citations they have received, outcomes from hearings, payment history, and all amounts due and why. The system design guides the parker with visual cues and



readily identifiable evidence to encourage the parker to hit the pay button instead of the appeal button. This design increases collection rates and speed of collections for all iParq clients that use it.

The system has the ability to store unlimited notes. Each note is dated, time-stamped, and contains the user information of the person who wrote it. The system has the ability to apply a general note to the specific citation or the user account, and may be marked as private or public.

Furthermore, iParq provides communication networks via email, phone, and online chat. iParq provides software, online manuals (when necessary, standard forms, and a multitude of reporting features) to assist day to day operations.

iParq was the first to bring all these capabilities together on one easy to understand webpage. Clients using the system are constantly impressed by the ease of use, convenience, and high customer service level capability our system helps bring to their operations. We can include helpful items such as parking news, maps, links to your organization's websites, and much more.

Lastly, because we invented these systems, we understand how they foundationally work and how they can be improved. We actively collaborate with our clients as partners to identify additional improvements, and over 50% of our revenue is reinvested into the development of new technology. We continually evolve and refine our systems, so our partners have the best technology available on the market. Others in the industry may try to copy us, but they are years behind, unable to make improvements on par with iParq's industry leading technology.

## **E-Citations**

Electronic citations are available through iParq handhelds. A simple configuration on iParq's flexible backend system gives your team the ability to send citation notifications via email and/or letter notification with no printed ticket needed. An email database, ERP, DMV, or NLETs integration is required to notify appropriately. This process saves the officer time in the field, not having to step outside their vehicle and reduces costs as no citation paper purchase is required.



## **Enforcement Management (Citations)**

iParq's fully-hosted enforcement management system is designed to be intuitive and easy for you and your parking customers to use. We will provide the hardware and software you need, and our system will become your virtual front counter. Customers will have the choice to do everything they once did in your office from the comfort of their home, smart phone, or office computer. They can pay and appeal citations, view photographic evidence, and manage their vehicle information 24/7/365.

iParq's easy-to-read citation page includes color schemes and readily identifiable icons in an approachable format on a single screen. Detailed violation information including fine structure, customer name, ID number, status information, late fees, and an extensive notes field are all accessible by an authorized user.

## **DMV** lookup for all states

iParq automatically coordinates with your DMV and imports registered owner information into the system as needed. iParq's system can retrieve registered owner information nightly, place and release liens (where applicable), and automatically generate and send custom correspondence. Through this process, based on the information gathered by the enforcement officer, we can identify if the vehicle or individual has any affiliation with the University System, and therefore, adhere to the enforcement policies defined by the University System.

iParq's built-in task scheduler, once configured to the University System's rules in compliance with the state's vehicle code, will automatically place registration holds through the DMV based on the University System's specified aging actions and triggers.

In addition, iParq is a national strategic partner of NLETS, the National Law Enforcement Telecommunication System. NLETS links together and supports every state, local, and federal law enforcement, justice, and public safety agency with an ORI, for the purposes of sharing and exchanging critical information. This alliance allows us to obtain the most recent name and address of the registered vehicle owner nationwide for our authorized clients, providing an enforcement program for all 50 states. If additional data capture is required from external agencies, we can readily design an API to achieve this.



## iParg's Enforcement Solutions Provide:

- **Tracking each citation** from the moment it's written all the way through the citation life cycle, from issuance through 3rd level adjudication.
- Unlimited storage. There is no limitation on citation photo quantity or appeal evidence files.
- Secure online administrative access for authorized users within your organization with flexible and easy to use reporting tools.
- Secure online citation payment and appeals for parking customers (violators).
- Automated notification and fulfillment using customizable templates built for all aspects of customer communication. Based on aging actions and triggers chosen by your organization, appropriate correspondence is automatically sent to the customer via email or US Postal Service.
- Handheld notifications alert officers of repeat offenders (scofflaw), allowing your officers to take appropriate actions on warnings or citations such as booting and towing.
- **Registered Owner Information** retrieved automatically through the in-state DMV and/or iParg's partnership with NLETS for all other states.
- Lightweight, weather-resistant, and reliable **handhelds and printers** with **no-fault replacement** and spare equipment options for when things don't go as planned.

#### Additional Features:

- Leverage existing assets and save money. iParq's system is web-based. Any computer with an internet connection and a web browser can access the system with the proper credentials. It works with your existing PCs, printers, and network infrastructure.
- **Complete audit trail.** iParq's system logs all user activity, providing a complete audit trail of any changes. These logs are available for review by your authorized administrators.
- Intuitive design. Anyone familiar with the web will instantly grasp how to use the system. The online ordering/payment process is intuitive, using established website interfaces already familiar to your customers. Your customers will be able to utilize the customer website with no training. The payment process guides the customer through the checkout process, and uses tabs to allow the customer to go back to any previous step at any time.
- **Complete payment processing**. Our online payment website accepts any payment type your organization accepts, and our system is PCI compliant from start to finish. All payments are reflected in the system in real-time.
- **Unlimited upgrades**. We will keep you up to date with your software and hardware <u>at no additional cost</u>, for the life of the contract. When software enhancements and new technology becomes available, you will be upgraded at no additional fee.
- No security concerns. We were the first parking vendor to achieve PCI compliance. Our security measures are the same as those used by banks and federal agencies, such as the FBI. Our cloud-based system and websites use SSL encryption. iParq protects against outside threats with firewalls, private keys, and multi-factor authentication for further protection.
- iParq delivers an always-on, reliable service. Historically, we have achieved 99.9% uptime. We were the first hosted solution for the parking industry. We understand that providing an available, always-on system is not an achievement it's a requirement.



### Benefits to your Operation:

#### Reduce Workloads and Optimize Workflows

- Cloud-based enforcement management.
- Real time connection between handhelds and the database offers instant access to all required information, and officers receive handheld notifications in the field.
- Reports can be sent to as many recipients as necessary, as frequently as required.

#### Reduce Office Traffic and Simplify the Customer Experience

- Allows parking customers (violators) to pay and appeal online, depending on your organization's rules.
- The customer webpage is customizable to function as a part of your organization's website with your brand, information, FAQs and more for a seamless customer experience.
- Citation evidence is available for online lookup in real time, including evidence such as photos.
- Appeal evidence may be uploaded by the parking customer (violator) upon online appeal.

## **Handwritten Citations**

Citation entry (manually inputting data from handwritten citations) may be completed by University System staff as a standard feature of the system. iParq's enforcement module allows staff to quickly enter manual citations into the cloud-based system. Basic vehicle information and violation selection is required, with many additional optional fields to meet the University System's needs. Multiple violations are allowed per citation, depending on the University System's rules and scanned images of the original violation may be attached to the citation record. Once a citation is entered, it is immediately available online both to the violator and University System staff.

Handwritten citations can also be mailed to iParq or scanned and sent to iParq for post processing by iParq's data entry systems. Citations data entry is completed every day. This service helps relieve the burden of data entry for iParq clients across the US, allowing for professional data processing options for the University System. This flexible service can be used as a stand-alone capability or in conjunction with University System staff processing citations in house. One time help, or processing every citation every day, the options are available to provide University System management the tools they need to meet the demands of diverse, always changing parking challenges.

## **Aging Actions**



The iParq system tracks citations from issuance through adjudication and collection. No citations are ever "lost," regardless of what part of the process a citation may be in. iParq's aging action triggers are configurable and will be set according to the business rules of the University System. Once set up to comply with your requirements, they may only be changed at the sole discretion of the University System.

Examples of aging actions are email notice, letter notice, late fee, DMV lien, transfer to student account, close citation, and block appeal.

All aging actions can be set to be suspended automatically during an appeal review period, and if necessary, will automatically resume once a decision has been made. Due dates can be canceled upon payment in full. They can be suspended/held during the time an initial appeal is being reviewed, an administrative hearing has been requested, and/or an appointment with superior court has been scheduled.

These are features standard within our system logic and are user-definable by the University System during implementation. Like all iParq systems, if client policy changes, the system can be changed to cut over to the new policy without fear of affecting previous citations, actions, hearing, or other parts of the system. Your historical data and rules are always preserved for audit or investigative purposes. This preserves evidence, custody, and reliability of the University System's data, regardless of the rule or law changes throughout the term of the University System's use.

## **Adjudications**

iParq invented the process of online adjudication and understands that historically the appeals process has been both time-consuming and expensive for all involved. For over 23 years we have refined the system to help the parker make the "right choice" when deciding whether to pay or appeal. This means that when a parker goes online or comes to a front counter to pay, the parker can review pictures, location information, details of the citation (including a scan of any handwritten citations), dates the DMV was contacted, copies of the notifications sent, all previous citations they have received, outcomes from hearings, payment history, and all amounts due and why. The system design guides the parker with visual cues and readily identifiable evidence to encourage the parker to hit the pay button instead of the appeal button. This design increases collection rates and speed of collections for all iParq clients that use it.



If a customer appeals, all information necessary to make an informed adjudication decision is displayed for the hearing officer on one screen. Once a decision is made, a simple push of a button will let the customer know the appeal decision, enter the decision in the record, and activate payment options as needed.

The system handles all types of adjudication (hearings) from 100% online adjudication to online hearing scheduling, to paper applications, to manually created hearings. It is simply the most robust adjudication system ever built. We look forward to showing you the benefits and convenience of the system.

## Hearing Module

Our Hearing module provides all requirements to successfully process a requested hearing. Clients have options for prepayment, custom forms including Level 2 Hearing forms, and automated communications.

## **Collection Process**

iParq's system tracks each citation from the moment it's started on the handheld (or entered for handwritten citations) all the way through the adjudication process. After a citation is issued, the violator can either pay or appeal. If still open, the system automatically runs the citation through the aging action triggers on the University System's prescribed timetable, which may include DMV processes (or retrieval of out of state RO information via NLETs), notice generation and fulfillment, outside tax return intercepts, and collection systems. It can be transferred to an outside collector for their sole collection efforts or can be transferred to outside agencies preserving the right to collect by the University System. From issuance through adjudication, all citation information (activity and history) is available to the University System's staff and parking customers online 24/7/365.

## **Scofflaw**

Scofflaw alerts for citations and warnings is an included and standard function of the iParq system. The University System may enable penalties or warning triggers that notify the officer in the field of the scofflaw status. iParq's scofflaw feature will be set up according to the University System's business rules and the state vehicle code, and can be updated as rules or ordinances change. The module also offers flexibility to enforce compliance and to incorporate educational tools to better serve your parking customers. For example, the Scofflaw Field Alert may instruct the officer to initiate boot/tow, and it could also be set up to provide a warning to a first time offender. The



flexibility and functionality is designed to give the University System the tools they need to manage scofflaw-related actions based on the rules and goals of the University System.

Scofflaw information is available for queries and reports that are downloadable in convenient export formats and viewable online.

## **Triggers**

The Scofflaw setup has a variety of triggers that can be based on Total Citations, Open Citations, Warning Citations, and/or Old Citations. Each of the trigger sets may be used independently or in conjunction with each other to set thresholds for amounts outstanding, date or total day ranges, and a number of other variables that define and automate the scofflaw procedures of the University System. Once set up, the system handles all the tracking, reporting, and actions required to manage scofflaws, eliminating any manual processes University System staff may be currently using to discover and manage repeat offenders.

#### Field Alerts

Field alerts contain custom instructions for any unique circumstances, typically used for scofflaw, but could also be used as "do not cite" for undercover or VIP vehicles. Handheld notifications will automatically alert issuing officers in the field in "real time" of repeat offenders (scofflaw), when a vehicle has five or more citations, which are at least 21 days old, and have not been paid. This allows your officers to take appropriate actions on warnings or citations such as booting and towing.

#### Notes

The officer has the ability to store unlimited notes (both from a preset drop-down and freeform) to describe reasons for actions in the field. Each note is dated, time-stamped, and contains the user information of the person who wrote it. The system has the ability to apply a general note to the specific citation or the user account, and may be marked as private or public. Private notes are only visible to authorized University System administrators, and Public notes are accessed by both violators and University System administrators. This includes the automated correspondence (emails, text, etc) generated by the system. All notes, history, and communication are neatly organized for use by University System staff.



## Chalking

iParq has a unique chalking feature available at no additional charge. iParq's chalking feature allows for the monitoring of vehicles in fixed time zone parking areas. The enforcement handheld maintains a file of chalked vehicles in fixed time parking areas and, at any time, displays the elapsed time and previous information of the vehicle. The handheld alerts the enforcement officer of a match to issue a citation with one click. Evidence is captured for each "chalk image" recorded on the citation to ensure violators have appropriate proof to encourage online payments. The system can also work with LPR (License Plate Recognition)-based chalking.



## **Notice/Letter Generation**

The iParq system and fulfillment centers are designed and operate automatically based on University System rules to generate, mail, and track notices on official letterhead. Custom letter templates can be established "on the fly" or embedded as part of a standard step within the adjudication process. Direct access to letter history is provided, as well as storing a copy of the letter in the history.

iParq provides the necessary postage, correspondence, and form tracking to meet all applicable state and local laws regarding citation processing and adjudication. Beyond what may be legally required, iParq uses USPS tools and other methods to monitor its fulfillment quality. We track mail down to the individual letter to ensure that the notices aren't only mailed but tracked and delivered successfully. All activity is logged in the iParq system to be used by University System staff to handle appeal evidence more precisely, monitor legal compliance, and monitor iParq's quality commitments.

Using integrated mailer technology, our in-house fulfillment center ships permits directly to the customer within 1 business day of placing the order online. iParq's fulfillment center sends over 500,000 pieces of mail out per day, providing a high quality, low cost permit fulfillment for the University System. This robust fulfillment service provides end to end processing, including automated handling of returned mail and post mail processing through the iParq system. Our mail house has been perfecting the process for over 23 years. Fulfillment of permit orders, mailers, and various other marketing materials is solidly built into our business processes.

iParq's processes are transparent and audit-ready, allowing the University System to stay in control of processes that are historically difficult to manage and track. The University System can audit the system and iParq's performance at any time, without needing to contact iParq. These tools allow system transparency, allowing the University System to see the system operation in real time, 24/7/365. iParq is responsible, the University System has control.

## Templates

iParq's system provides an extensive library of customizable templates built for efficient customer communication, including the ability to customize appeal documents, requirements, and information. Customized templates can be created on a wide variety of topics and stored in the database for future use. Your authorized personnel can use our built-in task scheduler to configure automatic



printed or email correspondence based on the University System's specified aging actions and triggers. iParq's in-house fulfillment assures your notices are sent on a timely and consistent basis and helps maximize your collections.

Our system is designed to simplify and automate client interaction, which we call Parking Customer Relationship Management (PCRM). Each notification sent is time and date stamped and stored in the customer communication log. iParq provides you with a clear record of past communications, and makes sure that you and your customers are always on the same page.

iParq's Parking Customer Relationship Management (PCRM) software manages all aspects of customer interactions and service, and maintains relationships with parking customers with the following features:

- Internal email system that relays automated messages scripted by the University System to the parking customer.
- Mass emailing allows messages to be drafted and sent to particular groups of customers.
- Automated fulfillment of citation letters, including automated returned mail processing.
- Multiple mailbox types can be created, allowing responses to customer inquiries from a variety of secure-server based mailbox options.

#### Delinquent violation notices

iParq's system retrieves registered owner information daily from the DMV, places, and releases liens where applicable, and sends delinquent violation notices to registered owners.

#### Penalties/fees on past due citations.

iParq's built-in task scheduler, once configured to the City's rules in compliance with the state vehicle code, will automatically place penalties and fees on past due citations based on the City's specified Aging Actions and triggers.

#### Real time access to citation information

Any changes made to parking customer accounts, including citation information, are made in real time and visible to the violators and all authorized users within the system immediately. This means your staff has access to the most up-to-date information at all times, with no waiting for uploads or batches to complete, and your parkers have immediate online access to pay or appeal their citations.



## Customized payment portal

iParq's site sits quietly behind our clients, allowing full web enabled marketing portals for their parkers and staff. The City will have the ability to link the public webpage from the City Parking Services webpage. Once it has been branded with your logo and customized with colors, specific wording, and links to City specific sites such as parking lot maps, it will operate like part of the City's website, not a third party site.

As a cloud-based system, iParq's database is available 24/7/365 and is accessible from any internet-compatible device, from any 21st century web or mobile browser. iParq's historical uptime exceeds 99.9%, ensuring that the system is always on and available for your parkers and staff. This user-friendly system is flexible and allows violators to view, pay, contest, upload photos or other evidence and print their citations. iParq continuously tests it systems for compatibility with browser updates, ensuring broad browser compatibility and to take advantage of increased browser capability. This keeps iParq's user-friendly system flexible to meet the needs of the City today and tomorrow.

## Link to the payment site from your parking services page

The University System will have the ability to link the public webpage from the University System Parking Services webpage. Once it has been branded with your logo and customized with colors, specific wording, and links to University System specific sites such as parking lot maps, it will operate like part of the University System's website, not a third-party site.

#### Accessible from any browser

As a cloud-based system, iParq's database is available 24/7/365 and is accessible from any internet-compatible device, from any 21st century web or mobile browser. iParq's historical uptime exceeds 99.9%, ensuring that the system is always on and available for your parkers and staff. This user-friendly system is flexible and allows violators to view, pay, contest, upload photos or other evidence and print their citations. iParq continuously tests its systems for compatibility with browser updates, ensuring broad browser compatibility and to take advantage of increased browser capability. This keeps iParq's user-friendly system flexible to meet the needs of the University System today and tomorrow.



#### **Hot Lists**

Hot lists for stolen permits, stolen vehicles, or even VIP plates can be tracked in the system with whitelists or blacklists, and notify field personnel when encountered, or grant whitelist access for VIP status. The permit status is also tracked by the system, so for stolen permits, the permit status can be changed from "Active" to "Stolen." The permit status is then communicated to officers in the field by a handheld notification when the permit is scanned or entered, which may then prompt the officer to take further action based on the rules of the University System.

Whitelist and blacklists can be utilized to notify field staff through field alerts that the vehicle they have encountered may have a special, pre-defined status, such as "Do Not Cite" or "Vehicle Approved for Construction Parking in Area 1." The list can be generated by our system, which means the field staff is updated in real time. If we are getting the lists from a third party, the field alerts are updated as often as we receive the information.

Field alerts allow the University System to instruct the actions of any handheld user based on the specific status of the white or blacklist vehicles as the officers encounter them. The field alerts have a multitude of functions depending on the University System's needs. The iParq PM will coordinate with the University System's PM to determine and create the appropriate setup for the desired solution to increase the effectiveness and service levels offered to the University System's parking customers.

This flexible alert and notification system can help the University System and their enforcement officers stay on top of diverse issues, including booting, towing, events, Do-Not-Cite lists, special needs requirements (i.e. disabled or medical vehicles or users), undercover operations, and more.

#### **Handheld Hardware**

Empowering our clients and their Parking Enforcement Officers (PEO) to do their job by giving them the best tools available has been a focus for us since we started. We recognize that officers face a number of challenges in the field, and their handheld devices can help them dramatically, which is why Android Samsung A13 smartphones are part of iParq's citation management solution.

We invented the concept of writing parking citations on smartphones, and we were the first company to offer online parking management solutions. Since then, we have worked constantly to make our handheld software more efficient and easier to use. Our handhelds are the best in the industry, and



that translates to revenue well beyond the cost of the software and devices. In most cases, a 1% increase in efficiency of the officer is sufficient to pay for the entire cost of the devices and software. We understand that quality counts. Looking at it another way, shorting yourself on the quality of the product is too expensive. The system quality pays for itself so quickly, there is no financially justifiable reason to use second best.

When you use the iParq handheld equipment, all citations are written on iParq's handheld citation software and transferred to the system in real time. Pictures are uploaded to the system at the same time as the citation details and are available online to the violator, vastly reducing the number of appeals received by iParq clients due to the evidence gathering capabilities of this software. Officers have the ability to attach as many photographs as needed to provide ample evidence of the violation, or even perhaps evidence of pre-existing vehicle damage prior to a boot or a tow. The system is flexible and will be set up to meet or exceed your photo evidence needs. The officer may capture photographs associated with the citation at any point before printing the citation, which gives the officer the ability to capture sometimes vital information as conditions change in the field.

University System administrators also may upload and attach photographs to any account to support citations previously written in the field, including photographs taken from other devices that may be relevant to the citation or account.

Our handheld devices communicate wirelessly (or via cellular data plans), in real time, with our parking management system and via API to any third-party provider. A cellular or wireless connection transfers the data between the University System's administrative system and the handheld unit. This gives the administrator immediate access to all necessary information. These low-cost, high-performance handhelds are fully integrated with iParq software and include integrated barcode scanners.

Handhelds in the field have full internet browsing capability, which is usually limited by the University System to allow for only parking-related uses. The University System can choose the level of internet access the officers receive.

Vehicle-based LPR is integrated directly with iParq's handheld, printer, and backend system for a seamless experience.







If data connection is unavailable (communication dead zones), enforcement still continues. The citation information is stored in the handheld, and once the signal is restored, the enforcement data is automatically transmitted as a batch, effectively clearing the handheld of all pending data.

If necessary, officers have the ability to look up all citations issued on the same day by plate number, but don't have the ability to scroll through issued citations on the handheld. However, depending on the reason for the need, there may be another solution iParq may offer, given more detail.

Parking citations print from a lightweight thermal printer that can be worn on the belt, mounted in a vehicle, carried, or worn on a sling. The handheld device and printer communicate automatically through a wireless Bluetooth connection that is electronically paired to a single officer's handheld for data security. With custom development, iParq printers also have the ability to print other information such as a map, should the need arise.







iParq equipment is also capable of Wi-Fi communication and is still PCI-DSS compliant

iParq handhelds connect to the database in real time utilizing SIM cards to connect to the cell provider's 4G network or via Wi-Fi 4G technology has improved in recent years, making data outages rare and unusual, and if Wi-Fi 4G is available as a backup to the data signal, outages will be almost non-existent.

While all iParq handsets come with cellular connectivity automatically, they are also Wi-Fi 4G capable, <u>as a requirement</u>. All of our software complies with PCI-DSS regulations, including Wi-Wi-Fi 4G, and we are audited quarterly by an independent third party to ensure compliance.

#### Weather-Resistant Equipment

Our low-cost, high-performance handhelds are designed to be used outdoors in all weather conditions. Our handheld units have been in service for years in climates as disparate as Arizona, New England, and Canada. The units are water-resistant, have backlit VGA color display, a barcode scanner, GPS, motion-sensing, high-capacity quick-recharge batteries, and the handheld screens are easily visible in direct sunlight. The units are weather-resistant and designed for everyday use in any weather condition and are further ruggedized with your organization's choice of durable Supcase Beetle Unicorn or Otterbox Defender cases for maximum protection against the elements and potential rough handling by staff.

iParq hardware is resistant to rough handling, being dropped, inclement weather or other physical challenges



Each unit comes with a screen protector, durable drop resistant Supcase Beetle or Otterbox Defender case, charger, and a Bluetooth paired printer. Printers can be worn or mounted in many ways so as to not fatigue the user and to limit inclement weather exposure as desired. All printers are more susceptible to weather as there is an opening in the device, unlike handhelds, which is part of why iParq provides a two-part unit. iParq handhelds have been tested in the most extreme environments, including many Midwest and east coast locations, high heat locations in the US deserts, and extreme cold and snow conditions in Alaska and Canada.

#### Tested Durability

iParq supplies Galaxy A13 handhelds and Zebra printers, both industry leaders in their fields for functionality and durability. We protect our handsets with Beetle Unicorn SUPCASE or OtterBox Defender cases for extra water-resistance and shock resistance. In all cases, the companies who provide this hardware thoroughly test their product up to market standards. Otterbox alone does over 238 hours of testing on each case model to ensure it meets their standard in protection from water, dust, scratches, and drops. The SUPCASE Unicorn Beetle has a built-in screen protector without compromising touchscreen sensitivity, and all ports are covered to increase weather resistance, including snow. Both cases are designed to withstand heavy use and demanding conditions. In addition, iParq will replace any damaged or malfunctioning piece of equipment for free for the duration of the lease agreement and contract, and if desired, iParq will store one live backup unit for every ten units ordered on-site at your organization at no extra cost, removing any worry your organization may have about durability.

#### Handheld Device and Printer Specifications

# SAMSUNG

Samsung Galaxy A13

#### Mobile Field Printer



Type: Super AMOLED capacitive touchscreen, 16M colors

Platform: Android™ 6.0.1 Marshmellow

CPU Processor: Quad-core 2.5 GHx Krait 400

**Battery** 

• Standby: 4G: Up to 288 Hours

• Talk Time: Up to 27 Hours

Battery Type & Size: Li-ion 3000 mAh

 Internet Use: 4G: Up to 8 Hours; Wi-Fi: Up to 8 Hours

Memory

Internal: RAM (2GB), ROM (16GB)

• External/microSD: Up to 64GB

microSD

Camera

Resolution: 12 MP

Front-Facing: 5 MP

Digital Optical Zoom: 4x

Physical Characteristics (n.)

Type: ZQ310

This mini Zebra printer offers compact, up to three-inch-wide receipt printing, ideal for mobile

POS and citation issuance.

Resolution: 203 dpi/8 dots per mm

Print Method: Direct Thermal Maximum Print Speed: 4 ips

Print Area

Maximum Width: 1.9"/48mm

Maximum Length: Continuous

Memory

128MB RAM; 256MB Flash

**Physical Characteristics** 

Width: 3.68"

Length: 5.12"

• Height: 1.95"

Weight (with battery): 0.81 lbs.



Width: 2.74"

Depth: 0.32"Height: 5.36"

• Weight: 5.36 oz

Display

Main Resolution: 1080x1920 pixel

Display Size: 5.1"

#### **Batteries & Chargers**

The Samsung A13 has a 2,800 mAh battery, which means it only requires a minimum of one full charge once daily, even under continuous use for multiple shifts. The included quick charger allows for high-capacity charging in short periods of time, allowing for significant recharge in 15 – 30 minutes if the battery is discharged more quickly due to heavy use. The Zebra RW230 printer equipped with a 1500 mAh battery is capable of printing hundreds of permits and/or receipts before requiring recharge. A minimum of one full charge daily will ensure multiple shifts can continuously operate the equipment. Corded chargers, charging bays, and vehicle charging adapters are available to facilitate the charging process that best suits your needs.

For typical parking use, a full overnight charge process will allow the equipment to function normally to fulfill the daily and nightly operational needs of your organization. If the handhelds are also used for other functionality, such as recording video or internet browsing, as a backup process, the option for staff to use portable quick chargers, during a lunch break for example, will further ensure the equipment is charged and ready for use.

#### Portable Charging

While completely optional, another power option is to provide external batteries for portable charging. The Anker Powercore-2 20,000 mAh pack features three USB ports to charge three devices at once and can charge a Galaxy A13 6-7 times. This low-cost portable power option can be provided by iParq to you as a pass-through cost, meaning if you need the functionality, we will provide it at no markup to the cost of the devices.



The printer batteries are designed to print hundreds of times on one charge; however, the printer batteries are charged externally, separate from the device, and iParq can provide extra printer batteries upon request. Printer batteries are easily switched out with a single motion and require no tools to do so. Between the portable handheld charger option and extra printer batteries, your staff will never run short on power, even under the heaviest use.

#### Citation Paper

iParq is a supplier of custom citation stock and optional envelopes. We can provide distinctly different citation paper with color differences to easily distinguish where the citation was received. iParq's PM can also work with the University System PM to source paper that meets the University System's needs. Custom text and fields may be placed on paper. Additionally, iParq offers a standard citation roll that offers less customization for economic clients. All iParq paper is thermal (no smears), water resistant, and tear resistant. Standard paper is 1.5" W x 6.5" L.

iParq can provide yellow citation envelopes upon request. Most iParq clients forgo this option as all paper is extremely water resistant and the customer/parker interaction encourages online payments and/or appeals. Mailing is no longer a necessary requirement for most iParq clients.

#### Handheld Device Accessories

iParq has the following accessories that may be bundled with a handheld unit, dependent on the University System or officer preference. Bundles may include a printer belt clip, handheld belt clip, printer shoulder strap, handheld waterproof case, stylus pen, single car charger, and single wall unit charger. Samples of these may be shipped to the University System to physically review if desired.



#### License Plate Recognition (LPR)

iParq provides the license plate recognition technology and equipment required for the enforcement process of identifying vehicle license plates for both valid virtual permits and those vehicles not associated with a valid virtual permit via iParq's internal handheld LPR app on Samsung Galaxy A13's. Moreover, the system is flexible, allowing the University System a broad range of choices on vehicle and fixed LPR equipment and vendors.

We are proposing a PCS Mobile LPR that uses Genetec technology and equipment for vehicle LPR. iParq is already integrated with this third party. To integrate with LPR directly, iParq's enforcement system must be leased at an additional cost.

#### Lease Agreement

The increasing speed of handheld hardware improvements, along with the fact that hardware is becoming less expensive every year, means that purchasing hardware does not make as much sense as it used to. Being tied to old, outdated devices that no longer work with new technology is a thing of the past. iParq primarily leases our equipment for precisely this reason.

iParq has come to recognize the cost of a handheld not working in terms of lost citation revenue can be dramatic. One iParq client reported that the cost of a client-owned handheld being down and the institution not being able to cite with the unit for 2 days exceeded the cost of an iParq handheld unit's annual lease. Calculating on an annual return on investment for the cost of leased handheld and printer was an ROI 100% in 2 days, or was 18,250% per year ROI. Looked at in this way, it is clear the handhelds are critical equipment for parking departments and their enforcement officers. Lease options, ensuring the officers are always ready and able to work, have become an economic necessity. It doesn't just make sense, it makes dollars.

Unless our clients choose to purchase their own handheld equipment, iParq provides an extremely affordable, fully warranted lease program that ensures you get the latest equipment with the least capital or monthly expense required to get you up quickly and stay running with the best of breed hardware and software.

If an iParq leased handheld is damaged for any reason during the lease term, iParq will provide a no-fault replacement within one business day. If hardware is purchased through iParq, iParq will comply with the warranty for the handheld equipment up to the manufacturer's warranty.



With all of that said, iParq has provided both optional pricing of Samsung Galaxy
A13 handheld devices for sale at comparable costs to most other retailers, and optional pricing for the lease option described above.

In direct compliance and response to this requirement, iParq also has the capability of providing and licensing the use of our proprietary handheld software to the University System for use on University System-provided Samsung Galaxy A13 smartphones.



#### **Customer Web Interface**

Customers may easily apply for a permit on the same website as they pay and appeal citations. From this site, the customer can apply for a permit, check status, pay using a credit card or checking account, and much more.

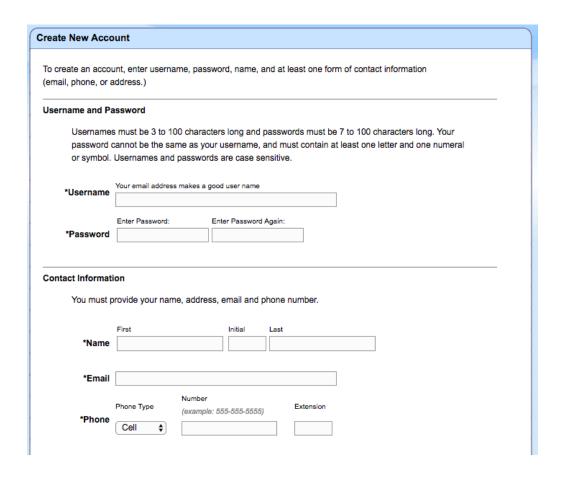
Your customer-facing website will be customized with your process flow requirements, logo or branding, parking terms and conditions, and specific workflow requirements needed to verify identity. We can include helpful items such as parking news, maps, links to your organization's websites, and much more. iParg performs web interface customization at no charge.

During implementation, iParq will customize your customer web interface for:

- Logo and branding
- Links to other applicable sites
- Integrating the payment gateway
- Developing a unique URL for your program
- Including key personnel contact information
- Including organization-specific help text
- Including organization-specific terms and conditions
- Including organization-specific workflows, such as permit approval process

#### **New Users**

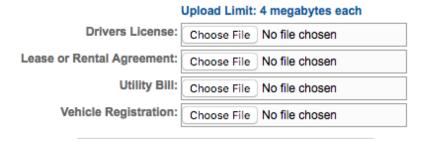
A new user will be prompted to create an account, which will collect all of the relevant information required by the University System, including vehicle information, and any verification documents required by the University System to prove eligibility. The system guides the user through the simple, one-screen, account creation process. After account creation, the parking customer is logged in and ready to purchase available permits (if eligible), upload additional address verification documents, or edit their account information.



#### Examples of Eligibility Document Types for Upload

#### Upload Attachments.

Please upload the required attachments below. The other uploads are optional.



## **Existing Users**

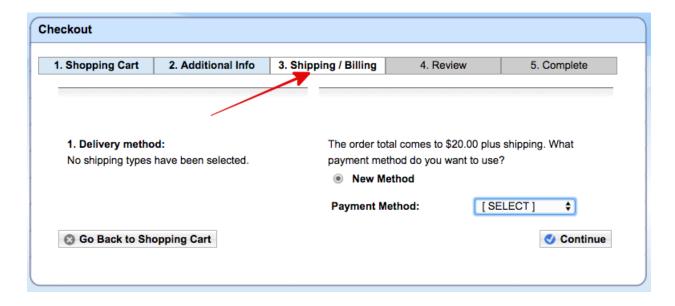
Existing users log in using a common and familiar web interface:



#### **Special Features for Online Ordering**

Your organization will have the ability to link the online ordering website from your organization website. Once it has been branded with your logo and customized with colors, specific wording, and links to your specific information and products, it will operate like part of your organization's website, not a third-party site.

The online ordering process is intuitive, using established website interfaces already familiar to your customers. Your customers will be able to order from the parking website with no training. The ordering process guides the customer through the checkout process and uses tabs to allow the customer to go back to any previous step at any time during the checkout process.



• The customer benefits by having the ability to log in to their account to print or reprint any products purchased. After account creation, the purchase process going forward is expedited for the customer, allowing the customer to choose the desired product and quickly check out. Your organization benefits from the account creation feature by collecting customer information that can be used to better serve the known customer base versus selling permits anonymously. Collecting basic parking customer information allows for valuable communications to customers, such as emailed receipts, schedule changes or event cancellations, potential for marketing uses, and more.



- Event parking permits purchased in advance on the online ordering website utilize barcode technology, which are verified by handhelds in the field, and also may be used to vend parking gates equipped with barcode readers. This unifying functionality allows your organization to sell a wide variety of products online, better serving the needs of customers, and is not restricted to attendant-staffed field sales. Your organization benefits by having the ability to sell a wide variety of online parking products from iParq's single platform that integrates with your existing infrastructure.
- An unlimited number of products may be offered for sale on the website. These products
  may be set up in advance and set to only appear on the website between sale date ranges.
  The administrator also chooses when the products are valid, so barcoded event permits sold
  in advance can only be used for the events they are intended for. The ability to set up event
  parking sales for all known events throughout the year in advance gives your administrators
  sophisticated planning tools for maximum preparedness.
- iParq will accept any form of payment your organization accepts.

The products sold on the online ordering website are customized and completely managed by your administrators. While iParq Client Services and your dedicated iParq Project Manager are always available to help your staff, your authorized administrators will be fully trained to manage the products offered for sale on the website themselves without ongoing costs or iParq involvement. Your administrators are in complete control of the online products sold, and like many of our clients, will become your in-house system experts. iParq's powerful planning and scheduling tools benefit both your staff and customers by offering the structure upon which your large-scale and complex operations are managed fluidly. When parking becomes a non-event, your customers may not notice the improvement, but you and your staff will, and that's our goal.



# **Payments**

iParq's administrative and customer web interfaces accept any payment type the University System accepts, including credit cards (which may include Visa, MasterCard, Discover, and American Express), debit cards, ACH (checks), checking account, etc. Through custom integration, gift cards can also be made available as a payment method.

Administrators easily set what payment types will be accepted and set prices through the web interface. When customers log in to our online front counter at any time of day or night, they can pay citations or purchase permits through a simple registration and payment process ending with the creation of an immediately printable temporary permit. Once the payment has been completed, a receipt will automatically be emailed to the user.

All payment types available to the parking customers on the public website are available to the University System administrator from the administrative website, and depending on his/her access level, the University System administrator may have additional payment options to offer the parking customer based on tender type or customer type (i.e. cash, payroll deduction or student account payment acceptance).

Our system is PCI-compliant from start to finish and all payments are reflected in the system in real time.

# **Convenience Fee Charges**

For information on convenience fee charges for credit card or electronic check transactions, please refer to our pricing.



# Reporting

iParq's system tracks each citation from the moment it's started on our handheld or once scanned for handwritten citations all the way through the citation life cycle. After a citation is issued, the violator can either pay or appeal. If still open, the system will automatically run the citation through the DMV processes, letter generation, and even outside tax return intercepts or collection systems. It can be transferred to an outside collector for their sole collection efforts or to an outside agency preserving the right to collect by the University System. This dual collection authority has solved many situations when a parker is ready to pay but is not in the proper office. For that parking customer, it's great customer service. And a proper integration can keep the payments and files up to date between the agencies and the University System.

Customers can quickly and easily pay citations over the web at our virtual front counter using a simple process. The customer enters either the citation or license number to access the full citation record. Recipients pay the citation using any form of payment currently accepted by the University System. iParq's systems and servers are PCI DSS compliant and securely handle online payments. For payment at a front counter including cash payments, iParq has detailed cashier reports and audit controls to ensure proper controls, receipts, and deposits.

iParq's system fully populates information relating to the citation as soon as the user enters either the citation or license number. If, after reviewing the citation's evidence, a customer would like to appeal, they simply hit the "appeal" button, enter an explanation into the text box, and upload any evidence files (electronic evidence files include most 21st century formats). For administrative ease, all information necessary to make an informed decision is displayed for the hearing officer on one screen. Once a decision is made, a simple push of a button will let the customer know the appeal decision, enter the decision in the record, and activate triggers to do such things as allow for payment options as needed.

iParq understands that historically the appeals process has been both time-consuming and expensive for all involved. For over 23 years we have refined the system to help the parker make the "right choice" when deciding whether to pay or appeal. This means that when a parker goes online or comes to a front counter to pay, the parker can review pictures, location information, details of the citation (including a scan of any handwritten citations), dates the DMV was contacted, copies of the notifications sent, all previous citations they have received, outcomes from hearings, payment history, and all amounts due and why. The system design guides the parker with visual cues and



readily identifiable evidence to encourage the parker to hit the pay button instead of the appeal button. This design increases collection rates and speed of collections for all iParq clients that use it.

The system has the ability to store unlimited notes. Each note is dated, time-stamped, and contains the user information of the person who wrote it. The system has the ability to apply a general note to the specific citation or the user account and may be marked as private or public.

Furthermore, iParq provides communication networks via email, phone, and online chat. iParq provides software, online manuals (when necessary, standard forms, and a multitude of reporting features) to assist day to day operations.

iParq was the first to bring all these capabilities together on one easy to understand webpage. Clients using the system are constantly impressed by the ease of use, convenience, and high customer service level capability our system helps bring to their operations. We can include helpful items such as parking news, maps, links to your organization's websites, and much more.

Lastly, because we invented these systems, we understand how they foundationally work and how they can be improved. We actively collaborate with our clients as partners to identify additional improvements, and over 50% of our revenue is reinvested into the development of new technology. We continually evolve and refine our systems so our partners have the best technology available on the market. Others in the industry may try to copy us, but they are years behind, unable to make improvements on par with iParq's industry leading technology.

## **Standard Reports**

During implementation, the system will be set up to automatically generate and send the required reports to the appropriate University System staff. University System administrators may also generate and schedule reports without the assistance of iParq. Reporting is available online 24/7/365 and is provided in real time. Any and every transaction within the iParq system is reportable. Reports are available in daily, monthly, or annual time frames, or via custom date ranges. Formats and content may be pre-defined and scheduled to be received via email on a recurring basis. Reports can be generated in many formats, including on screen, in Excel format, delimited format, and more. For data export, iParq's revenue reports are available in a variety of formats, including PDF, Microsoft Excel, CSV, and tab-delimited ASCII. Calendar views are available and will be scoped as part of your implementation.



Reporting is very flexible and easily adaptable. If additional standard reports are needed, or if specialized tailored reports are required, our Client Services staff and Operations team will assist the department in creating those reports that will remain as standard reporting within University System's suite of reports.

In addition to standard reports, ad-hoc reporting is a standard feature in the iParq system and can be easily used by any authorized staff to create personalized ad hoc reports that give the user the exact information they need.

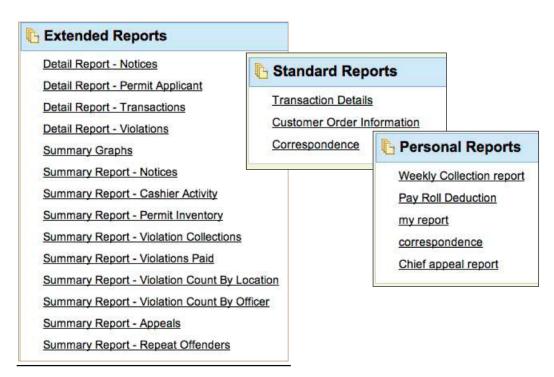
#### **Ad Hoc Reporting**

iParq has been developing and refining reports for more than 23 years, and as a result, ad hoc reporting is a standard feature in the iParq system. The standard suite of reports the University System requires will be included with your system as part of your implementation. The ad hoc reporting function allows standard reports to be targeted to the user's specific needs. In short, your staff can refine broad reports down to the specific details they need for their particular job function, then schedule those reports to arrive in their inbox on the date and time they need them.

#### **Custom Reporting**

Custom reports required outside of the included Standard and Ad Hoc reporting capabilities can be developed upon request to suit the needs of the University System. If additional standard reports are needed, our Client Services staff and our Operations Team will assist the University System in creating reports that will become and remain standard reporting within the University System's suite of Personal or Extended Reports.

#### **Sample Report Types**



With over 600 reports available, your staff have the information they need at their fingertips. In addition, with the simple to use ad hoc reporting tool, reports can be generated, refined and scheduled to exactly meet the needs of your staff and the specific report requirements for each job function. We have not included a complete list of additional reports available as there are simply too many to list, but the following are lists of common reports, standard to the System, that are utilized by many of our clients.

#### **Enforcement Reports**

- Voided Citations by Year
- Voided Citations by Month
- Violation Transaction Report
- Violation Payment Type Report
- Violation Payment Date Report
- Liens Paid at DMV
- Liens at DMV
- Delinquent Notices
- Repeat Offender Report



- Scofflaw Report
- Field Alert Report
- Citation Notice Report
- Notices Detail Report
- Letters Pending Address Report
- Rejected Appeals Report
- Accepted Appeals Report
- Adjusted Citation Report
- Unpaid Payment Plan Report
- Collection Transfer Report
- Lien Report
- Open Citation Report
- Paid Citation Report
- Summary Violation Count by Location Report
- Summary Violations Count by Officer Report
- Summary Appeal Status Report
- Summary Hearing Schedule Report

#### Transactional Reports

- Detail Transaction Report
- Custom Payment Type Report
- Summary Notices Report
- Summary Violation Collections Report
- Summary Violations Paid Report

#### Other Reports

- FTB Report
- DMV Daily Report
- DMV Monthly Report
- DMV Hold Report
- Bail Report (Only Available in Certain States with statutes allowing "bailment")
- Mailing List Report

# Sample Report: Violation Count by Location

Violation Type	Total	Gym Lot	Library Lot	Lot A	Other
Total	18	4	1	11	2
001 - Handicap Parking	2	0	0	1	1
003 - Invalid Permit	2	1	0	1	0
004 - No Parking Area	2	0	0	2	0
006 - Vehicle Not Registered	3	1	0	2	0
007 - Testing Violation	1	0	0	1	0
008 - *Parking Permit- 1 hr*	3	2	0	1	0
009 - Rules and Regulations	4	0	1	2	1
102 - GENERAL PERMIT REQUIRED	1	0	0	1	0

# Sample Report: Appeals

Appeal Status	# Total	Tech Support	Ruben martinez	Madison Huemmer	An Nguyen	Bob Greber	Jason Atkinson	Neph Drummer	Florida International
Open	26	0	0	0	0	0	0	0	0
Rejected	16	3	2	1	1	4	4	1	0
Adjusted	3	0	0	0	0	0	3	0	0
Accepted	3	0	0	0	0	0	1	0	2
Removed	0	0	0	0	0	0	0	0	0
Accepted With Fee	0	0	0	0	0	0	0	0	0

# Sample Report: Violation Count by Officer

					_		_
Violation Type	Total	Caleb D Reed	Jean-Luc Matthews	Night Shift2	Part Time	Russ May	Wayne W Westerholm
Total	945	251	92	21	396	170	15
01 - 01 Vehicle Not	302	32	0	0	233	37	0
02 - 02 Parked in a	316	93	34	0	103	84	2
03 - 03 Parked in a	64	30	12	0	7	6	9
04 - 04 Not Parked i	113	67	38	0	3	5	0
05 - 05 Permit Not P	14	1	0	0	13	0	0
06 - 06 Parked in a	32	3	5	0	6	18	0
07 - 07 Parked in a	10	1	1	0	0	8	0
09 - 09 Parked on Gr	4	0	2	0	2	0	0
10 - 10 Parked in a	7	1	0	0	0	6	0
11 - 11 Parked in a	46	21	0	0	24	1	0
12 - 12 Blocking Tra	7	0	0	0	0	3	4
13 - 13 Parked in a	21	0	0	21	0	0	0
17 - 17 Tow Warning	9	2	0	0	5	2	0

The permit types listed below are on sale or will be on sale	in the future.	Download to Excel				Schedule			
Permit Type	Sale Start Date	Sale End Date	On Sale Now	Permits Remaining	% Remaining All Locations	# Remaining @ Web	# Remaining @ Client	Total Inventory Printed	
201 S Ash Garage - 2017 Month-to-Month permits	01/01/2017	12/06/2017	yes	0	0%	0	0	0	
20 TO TOTAL CONTROLL TO MONTH PONTE	08/01/2017	12/31/2017	yes	0	0%	0	0	0	
City Hall Monthly Permit - 2017 Month-to-Month permits	00/01/2017							_	
		12/02/2017	yes	0	0%	0	0	0	



# Security, Back-Up, Disaster Recovery (DR), Encryption

# **Website Data Security & Encryption**

Security is a top priority at iParq. Our security measures are the same as those used by banks and federal agencies, such as the FBI, and our cloud-based system and websites use SSL encryption. We protect against outside threats with passwords, firewalls, private keys, and multi-factor authentication, and utilize world-leading web providers and cloud-based disaster recovery services that enable fast disaster recovery of infrastructure and data through multiple redundancy protocols. We support DR architectures from pilot light environments that are ready to scale up at a moment's notice, to hot standby environments that enable rapid failover. Our data centers are in 10 regions within the United States, providing geographic redundancy.

#### **Hosting Provider**

iParq data centers are in 10 regions within the contiguous United States, providing geographic redundancy.

#### **Access Levels**

iParq's system bundles several scalable controls for user security access to ensure only authorized personnel can access the system. User level management allows the University System to grant varying levels of access rights and security privileges, including void/dismiss citations, accept payments, read-only or insert/edit/delete ability, by simply choosing a job-based "permission set" or by specific access selection for parking staff. Administrators will be given job-duty specific access to provide your staff with varying levels of access and modification capabilities pursuant to their responsibilities and security level.

Set up of a new user takes less than a minute and there is no limit to the amount of administrative users your organization can create. These individual accounts reflect the access defined for that user. Usernames are alphanumeric and passwords are case-sensitive. If necessary, an authorized administrator can revoke an individual's administrative access any time in mere seconds.

For security and audit trail purposes, all user IP addresses are captured during login for all users. All user access is continuously logged and periodically audited, and any changes made to a record on



the iParq system are permanently recorded for easy auditing. Changes are date and time-stamped with the user's login credentials, so the University System knows who accessed what and when.

iParq software developers are Level 3 CJIS Security Test Certified, and undergo extensive fingerprint background checks.

#### **Data Segregation**

iParq provides each client a unique ID which is assigned to all data records pertaining to the client. This unique ID is used as a primary key to prevent access by any other client in the system that does not meet the key requirement.

#### **Data Ownership**

All University System data is owned by the University System. This is not only a fundamental philosophy of iParq's, but also a legal requirement in the USA. iParq provides you with access to all of your organization's own data at any time, 24/7/365. Simply, the data is yours and iParq will not get in the way with how you use it, even if your organization wants to transfer it to another system. The APIs are already provided. We use security-protected open architectures, open source, and open APIs in our software design, and we do this so your organization never feels like it is trapped in a software relationship.

Through all the clients we onboard, we understand that other parking software vendors intentionally make it hard to change systems. We have designed all our systems to give you peace of mind that your organization will not be held hostage. We call it playing nice in the sandbox and it is a fundamental difference our clients appreciate.

## **System Modifications/History Retention**

A fundamental principle of the iParq system is that history/evidence is in-volatile. That means that the original evidence of a citation is never changed. As such, the iParq software keeps track of any changes made to a citation or user account and provides extensive reports for audits. Authorized University System administrators have the ability to make modifications to edit, update, or correct any aspect of the parking citation, registered owner information, disposition and/or notes, but all history is preserved, and changes are logged and available for review in real time. iParq's system maintains a full history of all user activity, providing a complete date/time stamped audit trail of all



actions and modifications made within the system. Each citation will show its current status and exactly what has happened with that citation during its life cycle. All data retention is in compliance with state and federal regulations.

#### **Audits**

As an NLETs provider, iParq's Security plan, Disaster Recovery plan, hardware and software systems are continuously audited by NLETs. iParq has a perfect audit record. Further, iParq's banking, credit card processing, SSL and many other systems are independently audited by outside agencies. As the first PCI-compliant vendor in the parking industry, iParq is proud to have a perfect PCI compliance and audit record.

iParq's Confidential Security policy is available separately upon request.



# Response to RFP Requirements

1. Parking Pay Stations: Offerors must provide details for pay and display stations to support paid parking for both on-street and surface lot parking operations and should detail the installation, warranty, and ongoing operation. Offerors must define a price per pay station unit (in its Cost Proposal), and an outline of recommended spare parts and enhanced services, including integration and/or development that would be the responsibility of the purchasing entity.

iParq is not a service provider for pay stations hardware or software. We have multiple partners and vendors that will enable us to either recommend service providers and/or integrate with existing pay stations with existing APIs or ones that can be developed pending scope.

**2. GEOfencing Technology**: Offerors must provide information on their ability to provide GEOfencing technology.

iParq does not provide GEOfencing other than our existing relationships with ALPR vendors who provide this service and can integrate with our parking platform. If the client has specific vendor requirements, iParq has the ability to integrate with their vendor of choice.

**3. License Plate Recognition (LPR) Technology:** Offerors must provide detailed information on a complete mobile LPR system, including equipment, installation, training, ongoing operations/communications, licensing and extended warranty.

iParq provides the license plate recognition technology and equipment required for the enforcement process of identifying vehicle license plates for both valid virtual permits and those vehicles not associated with a valid virtual permit via iParq's internal handheld LPR app on Samsung Galaxy A13's. Moreover, the system is flexible, allowing the University System a broad range of choices on vehicle and fixed LPR equipment and vendors.

**4. NCIC and CLEAN Reporting:** Offerors should have the ability to provide live information on vehicle owners from the NCIC (National Crime Information Center) and CLEAN (Commonwealth Law enforcement Assistant Network), and other reporting agencies, as requested.

iParq currently does not have this ability, but has similar integrations with various DMV entities and NLETs. Our development team will scope this requirement to provide these services should they be required.

**5. Citation Processing Management and Support Services:** Offerors should be able to provide citation processing management and support services details. The structure shall include all licensing, training, system updates, system integration requirements and vendor-hosted services. Offeror shall describe the services proposed in the model, including ongoing support and hardware upgrades.

For a complete description of iParq's Citation Processing System, please see the Citation Overview and Enforcement Management sections above. The iParq system tracks citations from issuance



through adjudication and collection. No citations are ever "lost," regardless of what part of the process a citation may be in. iParq's aging action triggers are configurable and will be set according to the business rules of the University System. Once set up to comply with your requirements, they may only be changed at the sole discretion of the University System.

Examples of aging actions are: email notice, letter notice, late fee, DMV lien, transfer to student account, close citation, and block appeal.

The system handles all types of adjudication (hearings) from 100% online adjudication, to online hearing scheduling, to paper applications, to manually created hearings. It is simply the most robust adjudication system ever built.

During implementation, the system will be set up to automatically generate and send the required reports to the appropriate University System staff. University System administrators may also generate and schedule reports without the assistance of iParq. Reporting is available online 24/7/365 and is provided in real time. Any and every transaction within the iParq system is reportable.

Unless our clients choose to purchase their own handheld equipment, iParq provides an extremely affordable, fully warranted lease program that ensures you get the latest equipment with the least capital or monthly expense required to get you up quickly, and stay running with the best of breed hardware and software.

If an iParq leased handheld is damaged for any reason during the lease term, iParq will provide a no fault replacement within one business day. If hardware is purchased through iParq, iParq will comply with the warranty for the handheld equipment up to the manufacturer's warranty.

iParq provides Software As A Service (SAAS) to all of its Clients. For the duration of the contract iParq will grant University System and its users the right to use iParq SAAS software and services pursuant to iParq's published standard user agreement. The University System will have an unlimited number of user accounts with varying levels of access based on your administration assignment. This standard agreement governs all iParq users and reserves the data and confidentiality rights to each iParq client individually. No iParq client will have any rights to University System data and University System will have no rights to other iParq client's data.



There are no system integration requirements unless dictated by the University System. iParq is a self-hosted all in one platform. iParq hosts through Amazon Web Services (AWS), the worldwide leader in security and hosting. Any third-party Integration requirements will be scoped and implemented as part of the University System's solution.

All patches, upgrades, and updates are provided to the University System at no cost during the lifespan of the contract. iParq is always improving the software and systems, working closely with our clients in a consultative role to build and provide new services and software releases for the benefit of all iParq clients. This process results in a continuous release of upgrades and updates, which in 2022 pushed over 450 updates, features and improvements.

All planned system maintenance/upgrades are performed during non-peak hours to ensure little to no interruption to the University System or its customers. iParq rarely has any downtime, including scheduled downtime, which is always performed at non-peak hours. In 2022, iParq clients experienced no perceived downtime for the entire year. If a scheduled window of maintenance downtime is required, iParq will notify the University System in advance.

During implementation, the University System will receive comprehensive training, focusing on real world scenarios including such topics as software functions, hardware use, and any system procedures that are unique to each particular job function. Training is organized by duties and responsibilities so that your staff learn about modules in their area of responsibility. iParq is an experienced provider and the training plan will be customized specifically to the University System's needs. For a complete description of our implementation, training and customer support services, including a Sample Implementation Plan, please the subsections above.

**6. Permit Management System:** The Permit Management System shall include all licensing, training, system updates and vendor-hosted services.

For complete details, please see the Permit Management section above.

iParq provides Software As A Service (SAAS) to all of its Clients. For the duration of the contract iParq will grant University System and its users the right to use iParq SAAS software and services pursuant to iParq's published standard user agreement. The University System will have an unlimited number of user accounts with varying levels of access based on your administration assignment. This standard agreement governs all iParq users and reserves the data and



confidentiality rights to each iParq client individually. No iParq client will have any rights to University System data and University System will have no rights to other iParq client's data.

There are no system integration requirements unless dictated by the University System. iParq is a self-hosted all in one platform. iParq hosts through Amazon Web Services (AWS), the worldwide leader in security and hosting. Any third-party Integration requirements will be scoped and implemented as part of the University System's solution.

All patches, upgrades, and updates are provided to the University System at no cost during the lifespan of the contract. iParq is always improving the software and systems, working closely with our clients in a consultative role to build and provide new services and software releases for the benefit of all iParq clients. This process results in a continuous release of upgrades and updates, which in 2022 pushed over 450 updates, features and improvements.

All planned system maintenance/upgrades are performed during non-peak hours to ensure little to no interruption to the University System or its customers. iParq rarely has any downtime, including scheduled downtime, which is always performed at non-peak hours. In 2022, iParq clients experienced no perceived downtime for the entire year. If a scheduled window of maintenance downtime is required, iParq will notify the University System in advance.

During implementation, the University System will receive comprehensive training, focusing on real world scenarios including such topics as software functions, hardware use, and any system procedures that are unique to each particular job function. Training is organized by duties and responsibilities so that your staff learn about modules in their area of responsibility. iParq is an experienced provider and the training plan will be customized specifically to the University System's needs.

**7. Integration:** Offerors' system may be required to integrate with the certain student information systems such Ellucian Banner used by PASSHE.

iParq has experience integrating with Banner in a multitude of universities and colleges across the United States. Ellucian Banner connects to iParq systems using Single Sign On (SSO) access control. There are multiple options for SSO implementations (such as LDAP, CAS, and Shibboleth), and iParq will work with your technical staff to integrate the one that is most appropriate to your



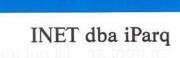
University System's infrastructure. iParq can also provide the technology necessary to accomplish financial or HR integration as needed.

8. Purging and Archiving: Explain the proposed solutions' purging and archiving capabilities.

All data retention is in compliance with state and federal regulations. iParq's system updates information in real time. Our data pruning or data purge process is by request only. When notified in writing by the University System, iParq will delete all records based upon the specified date range provided. Once completed, data is purged, and this process is non-reversible.

**9. Warning Letters:** Purchasing entities may issue warning letters. Please explain any limits on free tickets. If there are any additional costs associated with warning tickets, please include a price list with your Cost Proposal.

There are no limits on the number of Warnings that can be issued through the system, or 'free' tickets. There is still a fee to issue the Warning through the software, but no additional processing fees will be administered. You can issue physical warning letters as well, there is a fee associated with this processing as well consistent with any physical mailing. Please see the following page for a front and back example of iParq's warning ticket.



# 502500050067000

ST / LICENSE: CA / IPARQ01 REG MONTH/YR:

MAKE / COLOR: Acura / Black

ISSUED: 03/13/2023 12:46PM ISSUED BY: 24

LOCATION: Lot a

WARNING:

[34-1] No Valid Permit

THERE IS NO FINE ASSOCIATED WITH THIS NOTICE, FUTURE VIOLATIONS MAY RESULT IN A PARKING NOTICE.

PAY ONLINE: iparq.thepermitstore.com

OR REMIT PAYMENT TO:

PO Box 60309 San Diego, CA 92166 805- 562- 8200

# NOTICE

# You must do one of the following:

- 1 **Pay the fine.** To avoid future penalties and resolve this, you must pay the fine by the fine due date. Pay ONLINE at the website listed on the front.
- 2. **Contest.** Wait 24 hrs. from time of issue, then you must do the following by the due date on the front.
- a. Go online to the website on front and fill out the special form. You will receive a conformation of your appeal filing and decision via email.

# If you fail to respond.

One or more of the following actions will occur:

- a A withholding of your next vehicle registration.
- b A civil judgment issued against you.
- c. An additional fine/penalty will be added to the original fine/penalty amount.



10. Data Storage: Explain available data storage limits.

iParq's system features unlimited storage. When issuing citations with our handhelds, there is no limitation on citation photo quantity or appeal evidence files. Additionally, each citation is tracked throughout its citation life cycle. A fundamental principle of the iParq system is that history/evidence is in-volatile. That means that the original evidence of a citation is never changed. As such, the iParq software keeps track of any changes made to a citation or user account and provides extensive reports for audits. Authorized University System administrators have the ability to make modifications to edit, update, or correct any aspect of the parking citation, registered owner information, disposition and/or notes, but all history is preserved, and changes are logged and available for review in real time. iParq's system maintains a full history of all user activity, providing a complete date/time stamped audit trail of all actions and modifications made within the system. Each citation will show its current status and exactly what has happened with that citation during its life cycle. All data retention is in compliance with state and federal regulations.

11. Reporting: A reporting tool shall be included in the proposal system, allowing end users the ability to create custom reports within the system. A complete description of the reporting tool capabilities must be included within the Offeror's Technical Proposal. Offerors must allow, at a minimum, read-only access to the back-end of the database to the owner.

Please see the Reporting section above for a full description of iParq's reporting capabilities. Our reporting is very flexible and easily adaptable. If additional standard reports are needed, or if specialized tailored reports are required, our Client Services staff and Operations team will assist the department in creating those reports that will remain as standard reporting within the University System's suite of reports. Standard and Ad-Hoc reports are generated in real time, using up-to-the-second data from your database. All data captured in our system can be queried and reported in real time by an authorized administrator.

# **Mandatory Requirements**

Offerors must demonstrate that they meet all of the following mandatory requirements:

1. The ability to provide a full parking enforcement module which enables the Universities to issue, enforce and adjudicate tickets and fees, accept payments and provide customer service

Compliant. Please the Enforcement Management section of the Work Plan section of this document for specific details. iParq's system tracks citations from the moment they are written on our handhelds through their entire lifecycle from adjudication to final payment. The iParq system and fulfillment centers are designed and operate automatically based on University



System rules to generate, mail, and track notices on official letterhead.

Custom letter templates can be established "on the fly" or embedded as part of a standard step within the adjudication process. Direct access to letter history is provided, as well as storing a copy of the letter in the history.

Our intuitive web interface makes it easy for customers (students and faculty?) to apply for and purchase permits and pay citations at one branded site that is linked from the universities' parking division pages. iParq offers call center services, including escalations, questions, and payments. Customers may contact courteous and knowledgeable customer service members by phone, IVR, or email.

2. The ability for parking enforcement officers to utilize mobile license plate recognition to scan vehicles parked in surface lots and issue citations as required

Compliant. iParq provides the license plate recognition technology and equipment required for the enforcement process of identifying vehicle license plates for both valid virtual permits and those vehicles not associated with a valid virtual permit via iParq's internal handheld LPR app on Samsung Galaxy A13's. Moreover, the system is flexible, allowing the University System a broad range of choices on vehicle and fixed LPR equipment and vendors.

3. Ability for parking enforcement officers to utilize a smart device in the field to access all customer, vehicle and citation information and issue citations as required

Compliant. iParq supplies Samsung Galaxy A13 handhelds and Zebra printers, which communicate wirelessly (or via cellular data plans), in real time, with our parking management system and via API to any third-party provider.



4. Capability to track parking enforcement officer locations.

Compliant. Our Client Services staff is available to assist you with this process.

5. Ability to maintain data, images and/or video, and transactions for tickets issued to drivers and vehicles.

Compliant. When you use the iParq handheld equipment, all citations are written on iParq's handheld citation software and transferred to the system in real time. Pictures are uploaded to the system at the same time as the citation details and are available online to the violator, vastly reducing the amount of appeals received by iParq clients due to the evidence gathering capabilities of this software. Officers have the ability to attach as many photographs as needed to provide ample evidence of the violation, or even perhaps evidence of pre-existing vehicle damage prior to a boot or a tow. The system is flexible and will be set up to meet or exceed your photo evidence needs. The officer may capture photographs associated to the citation at any point before printing the citation, which gives the officer the ability to capture sometimes vital information as conditions change in the field.

University System administrators also may upload and attach photographs to any account to support citations previously written in the field, including photographs taken from other devices that may be relevant to the citation or account.

iParq's system maintains a full history of all user activity, providing a complete date/time stamped audit trail of all actions and modifications made within the system.

6. Offer multiple ways to pay and adjudicate tickets.

Compliant. iParq's administrative and customer web interfaces accept any payment type the University System accepts, including credit cards (which may include Visa, MasterCard, Discover, and American Express), debit cards, ACH (checks), checking account, etc.. All payment types available to the parking customers on the public website are available to the University System administrator from the administrative website, and depending on his/her access level, the University System administrator may have additional payment options to offer the parking customer based on tender type or customer type (i.e., cash, payroll deduction or student account payment acceptance).



#### **Adjudications**

iParq invented the process of online adjudication and understands that historically the appeals process has been both time-consuming and expensive for all involved. For over 23 years we have refined the system to help the parker make the "right choice" when deciding whether to pay or appeal. This means that when a parker goes online or comes to a front counter to pay, the parker can review pictures, location information, details of the citation (including a scan of any handwritten citations), dates the DMV was contacted, copies of the notifications sent, all previous citations they have received, outcomes from hearings, payment history, and all amounts due and why. The system design guides the parker with visual cues and readily identifiable evidence to encourage the parker to hit the pay button instead of the appeal button. This design increases collection rates and speed of collections for all iParq clients that use it.

If a customer appeals, all information necessary to make an informed adjudication decision is displayed for the hearing officer on one screen. Once a decision is made, a simple push of a button will let the customer know the appeal decision, enter the decision in the record, and activate payment options as needed.

The system handles all types of adjudication (hearings) from 100% online adjudication, to online hearing scheduling, to paper applications, to manually created hearings. It is simply the most robust adjudication system ever built. We look forward to showing you the benefits and convenience of the system.

#### Hearing Module

Our Hearing module provides all requirements to successfully process a requested hearing. Clients have options for prepayment, custom forms including Level 2 Hearing forms, and automated communications.

7. Maintain up-to-date and accurate information on customers, vehicles, tickets, and fees. The solution should have a means for deleting or disposing of archived customers data after a period set forth by the requesting entity.

Compliant. iParq's system updates information in real time. Our data pruning or data purge process is by request only. When notified in writing by the University System, iParq will delete all records based upon the specified date range provided. Once completed, data is purged, and this process is non-reversible.



8. Provide electronic access to evidence for ticket-issuing officers.

Compliant. Your enforcement officers will have access to real-time information through their Galaxy A13 handhelds.

9. Provide images, audio and/or video of all documents, transactions and any other documents associated with a case or ticket.

Compliant. iParq's system tracks the citation in real time. Any files associated with the citation are available as soon as they are uploaded.

10. The system shall track the payment and aging of all tickets.

#### Compliant.

11. The system shall generate an electronic report of tickets issued at parking meters which shall include, at a minimum, the location of the meter and the ticket numbers issued.

Compliant. Our robust reporting system is flexible and easy to use. In addition to standard reports, ad-hoc reporting is a standard feature in the iParq system and can be easily used by any authorized staff to create personalized ad hoc reports that give the user the exact information they need.

12. Administration of the system is critically important. The system must provide the ability to set up multiple types of user permissions, permitting one employee to assess certain modules and certain data within those modules, which another employee could have read-only access to certain data with a group of administrators having full access, for example. The user permission will be controlled by the purchasing entity.

Compliant. iParq's system bundles several scalable controls for user security access to ensure only authorized personnel can access the system. User level management allows the University System to grant varying levels of access rights and security privileges, including void/dismiss citations, accept payments, read-only or insert/edit/delete ability, by simply choosing a jobbased "permission set" or by specific access selection for parking staff. Administrators will be given job-duty specific access to provide your staff with varying levels of access and modification capabilities pursuant to their responsibilities and security level.

13.A complete back-end auditing module must be included within the system and provide the ability to track log-in and log-out activity, as well as user actions during this time. Any changes to the system must be logged. Every transaction must have the ability to be recreated through the auditing tool. Every financial transaction will be completely tracked and able to be reconciled at any time.



Compliant. The iParq software keeps track of any changes, financial or otherwise, made to a citation or user account and provides extensive reports for audits. Authorized University System administrators have the ability to make modifications to edit, update, or correct any aspect of the parking citation, registered owner information, disposition and/or notes, but all history is preserved, and changes are logged and available for review in real time. iParq's system maintains a full history of all user activity, providing a complete date/time stamped audit trail of all actions and modifications made within the system.

14. The ability to add guest parking for special events.

Compliant. iParq supports guest parking permits.

15. Universities may be comprised of more than one campus. As such, the Offeror may be required to provide a system to encompass all campuses.

Compliant. Depending on the University System's needs, iParq can set up Child Accounts or other means to support permit sales and citation management across the system's campuses and provide a hierarchy of access for a global overview by a specified University.



# **Deliverables**

PASSHE expects to achieve process efficiencies and cost savings through this collaborative Parking Management Solutions RFP. In order to achieve synergies, PASSHE expects the Offeror will propose a "shared services" model where resources are shared across campuses in key areas, including but not limited to:

A. Cloud-based Integrated Parking Access Revenue Control Systems (PARCS)

Compliant. Existing integrations and capable of additional integrations with scope.

B. Real-Time Dynamic Space and Vehicle Counting System

Not compliant. This service is not offered with our software and would be resident with the equipment/hardware installed by the parking operator if referring to vehicle ingress and egress.

If referring to permit sales, we are compliant.

C. Parking Guidance Signs (PGS)

Not compliant. This service is not offered with our software and would be resident with the equipment/hardware installed by the parking operator.

D.RFID Readers/Gate Operations

Not compliant. This service is not offered with our software and would be resident with the equipment/hardware installed by the parking operator. We can integrate with this system to ensure a valid permit exists.

E. Single Sign-On Capabilities

Compliant. iParq can implement all Single Sign On products.

F. Wayfinding/Brand and Preferred Optional Integrated Services, including:

1. Parking Pay Stations/Meters

Compliant - Integration with software only. iParq does not provide Hardware or installation services.

2. Mobile Payment

Compliant



3. Citation/Permit Management Software

### Compliant

4. Enforcement Handhelds

### Compliant

5. Collection Services

Compliant, and will integrate with any third party Collection Agency that the client prefers with appropriate executed MNDAs and indemnifications.

6. Mobile/Handheld License Plate Recognition Technology

Compliant, Mobile Device and Handheld. In addition, have existing integrations with Fixed/Vehicle ALPR vendors and the ability to integrate with any vendor the client chooses.



# Value-added Services Attributes

Describe in detail any value-added services that your company can provide in addition to the services required herein. Identify whether your company is part of any state, national, or global network for information sharing on information security best practices or situational awareness. Provide information, knowledge, and suggestions of new concepts, products, use of technologies, and re-engineering opportunities that would enhance and benefit the State System.

# **POD (Permit on Demand)**

iParq's event parking POD solution is a fully hosted, outdoor-rated, point of sale cellular handheld payment and online parking reservation solution designed to be intuitive and easy to use. We are a single source vendor for all your parking needs, with no third party providers required. We will provide all the hardware and software you need, and our system will meet or exceed the goals to manage parking for all events of any attendance size.

# iParq's Event Parking Solutions:

- Allow your organization to manage all parking sales prior to and during events of any size.
- Accept payments online or in the field using any form of payment currently accepted by your organization.
- **Reduce shrinkage** by limiting the amount of cash handling in the field by accepting PCI Compliant credit card payments, while offering **tight controls** on payment handling, audit, and reconciliation procedures.
- Accurately track payments in real-time, access audit-ready reporting, and facilitate best practices for all cash and card handling processes from start to finish.
- Reduce traffic by increasing transaction speed and attendant accuracy.
- **Increase revenue** by accelerating the velocity of ingress or egress while offering **convenience** of multiple payment options and advance reservations.
- Flexible and easy to use reporting tools.
- A fully-hosted "always on" solution with 99.9% availability, 24 hours per day, 7 days per week, 365 days per year.
- Dedicated customer support available for your organization and the public by phone, email, and online.

### Additional Features:

• Leverage existing assets and save money. iParq's system is web-based. Any computer with an internet connection and a web browser can access the system with the proper credentials. It works with your existing PCs, printers, and network infrastructure.



- Complete audit trail. iParq's system logs all user activity, providing a complete audit trail of any changes. These logs are available for review by your authorized administrators.
- Intuitive design. Anyone familiar with the web will instantly grasp how to use the system. The online ordering process is intuitive, using established website interfaces already familiar to your customers. Your customers will be able to order from the customer website with no training. The ordering process guides the customer through the checkout process, and uses tabs to allow the customer to go back to any previous step at any time.
- Complete payment processing. Our online payment website accepts any payment type your organization accepts, and our system is PCI compliant from start to finish. All payments are reflected in the system in real time. Unlimited upgrades. We will keep you up-to-date with your software and hardware at no additional cost, for the life of the contract. When software enhancements and new technology becomes available, you will be upgraded at no additional fee.
- No security concerns. We were the first parking vendor to achieve PCI compliance. Our security measures are the same as those used by banks and federal agencies, such as the FBI. Our cloud-based system and websites use SSL encryption. iParq protects against outside threats with firewalls, private keys, and multi-factor authentication for further protection.
- iParq delivers an always-on, reliable service. Historically, we have achieved 99.9% uptime. We were the first hosted solution for the parking industry. We understand that providing an available, always-on system is not an achievement it's a requirement.

# iParq equipment print receipts

Event transactions produce receipts that are printed out with the handheld unit at the time of sale by your staff. Your administrators may designate the content of the receipt at will, per catalog item sold, as a standard feature of the software. Further, the units can vend parking permits, handle handicap requirements, manage complimentary passes like taxi drop offs and much more.

# **POD Reporting**

Permit on Demand (POD) provides the University System with all the tools needed to organize tracking of sales by user and location (audit trail), and clear audit-ready reporting. These processes, workflows, reports, and system capabilities work together to ensure best practices in cash and payment handling. In addition, iParq's cloud-based system provides complete audit trails of every transaction, including entry source, user, external systems (DMV, NLETS, Notice Fulfillment, Merchant Processor, etc.) and more. Even evidence has an audit trail, using independent third party verification when available.



POD administrative users have the ability to run reports in real time using any date range and time, down to the minute. Reports may be pulled by any combination of lots, users (staff), transaction type, and catalog item. Reports are available to be viewed online, may be downloaded in CSV or PDF formats, sent via email, or printed. Authorized administrators can use POD reports to check sales occurring in the field in real time, monitor cashier suspicious activity (or inactivity), in addition to preparing reports after all sales are finalized. Reports may also be utilized to verify and audit transactions by user, which are used to verify and audit Z-Total reports printed from the handheld.

### Integrations with other equipment

iParq offers multiple solutions for iParq-generated credentials to be recognized as valid by other equipment and software. iParq is first and foremost a software company, and our systems can integrate with any 21st century system. Integration may be accomplished by iParq developed APIs or existing APIs to push data to or from their system (i.e., white or black lists). In either case, APIs are something iParq is very familiar with and have done frequently for other third party integrations.

# **API** option workflow

iParq system generated barcode "whitelist" information is shared automatically through API with other systems.

Another option not requiring API is manual download and upload of whitelist information. Information such as barcode whitelists for online reservations may also be downloaded from the iParq system by your staff at any time, and uploaded to other systems to allow the barcode credential to be used at any reader-ready PARCS locations for customer entry or exit. This offers an alternative that is always available and may be useful to your organization even if APIs are in place.

# Staff option workflow

- Your staff query iParq and download auto-generated barcode data associated with online sales.
- Your staff upload barcode data to other systems resulting in barcodes sold online accepted at PARCS locations of your choice.



iParq's POD handhelds and printers have been used for many years to run event parking at some of the largest event venues in the country, including Qualcomm stadium, Oakland A's stadium, and the San Diego Convention Center for Comic Con. The continuous use of these handhelds and printers while processing a high volume of transactions over long periods of time shows the equipment is proven effective in many real-world scenarios that are similar to the needs of your organization. Offering further battery and charging options only ensures functionality when your staff and operation need it most.

## **Terminology and Workflows**

#### Lots

iParq's software offers unlimited lot location designations for events. An administrator can easily set up a new lot at will. The system has the ability to keep inventory of space counts at each location. Short descriptions of each lot will be viewable on the handheld device for straightforward sales.

#### Lanes

Unlimited lanes may be set up to track the in and out lanes in each lot and track which staff member is selling by each lane. The ability to assign cashiers to different lanes tracks sales by both cashier and location and offers more detailed reporting. It also allows your organization the flexibility to set up different credential requirements for different lanes. Lots with multiple lanes might be utilized to direct traffic in a certain direction, or require specialized credentials to limit who may enter (i.e. ADA reserved lots, oversized vehicle lots, general parking, etc).

### Catalog Items

Unlimited Catalog Items allow your organization to sell as many types of parking products as needed, where needed. An administrator can easily add new Catalog Items at will, and assign items to the lots they are to be sold in. This feature allows your staff to easily and quickly sell multiple types of event tickets or parking credentials from the same handheld unit. Catalog items can be specified to particular lot locations so that event staff can sell event tickets that pertain to that location.

Items are then paid for and printed out with the handheld and printer combo at the time of sale by staff. Each staff member has their own login, and may be assigned to lots and specific lanes,



and therefore the reporting feature is able to track all sales by cashier, products sold, and location. Staff user information and access level are individualized per staff member by user login. Usernames are alphanumeric, and passwords are case sensitive providing secure individual logins that link each user to only the transactions conducted by that user.

#### Users

Users are your event staff, which are set up to have differing roles for events.

Cashier (i.e., attendant, cashier, field personnel)

Functions: Sales Only

Workflow: Greets customer in lane, receives payment, issues credential and/or receipt, blind drop deposit capability

Administrator (i.e., supervisor, manager)

Functions: Cashier Audit

Workflow: May perform "X Totals" for real time field audit or cash drop, and "Z Totals" for end-of-shift audit and clearing totals

Master Administrator (i.e., manager, administration, accounting)

Functions: All setup and reporting capabilities: Setup and view Lots, Lanes, Catalog Items, Prices, Payment Types, Reconciliation, Reports

POD provides your organization all the tools needed to create the proper separation of duties, organized tracking of sales by user and location (audit trail), and clear audit-ready reporting. These processes, workflows, reports, and system capabilities work together to ensure best practices in cash and payment handling, and also contribute to reductions in shrinkage.

# **Set Your Pricing**

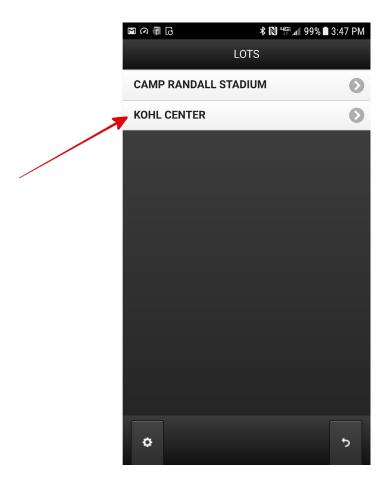
Each parking product or catalog item (Lot, Lane, Credential, Ticket, Event, etc.) may be priced individually to be sold for any given event at will by the master administrator. Multiple Catalog Items, such as different rates for different lots, or multiple events occurring at the same time can be sold by one cashier with one handheld by assigning different catalog items to that location. Only the Catalog Items assigned and intended for sale appear on the handheld screen and are available for the field staff to sell. Prices are clearly indicated to the field staff on the handheld screen.

Please see examples of handheld screens on the following pages:



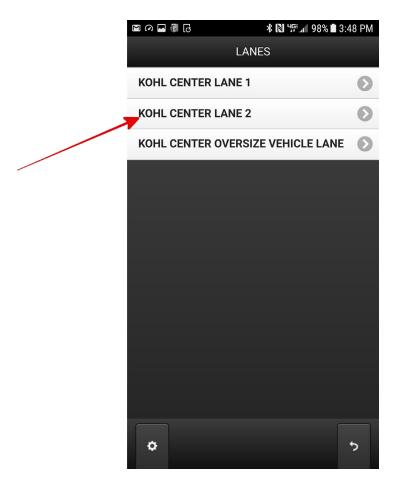
Examples of what the field staff see:

Cashier chooses assigned Lot with a tap:



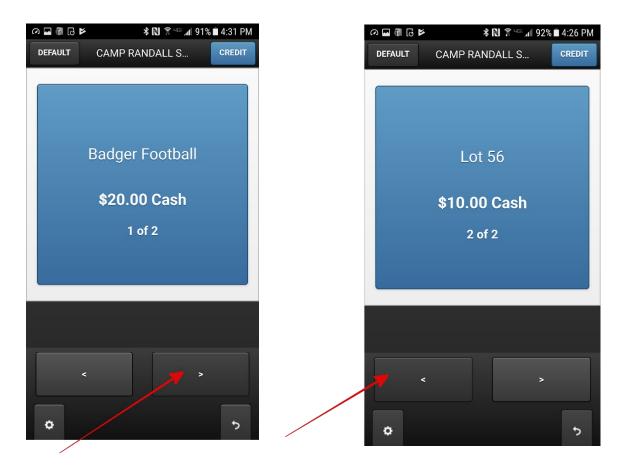


Cashier chooses Assigned Lane with a tap.



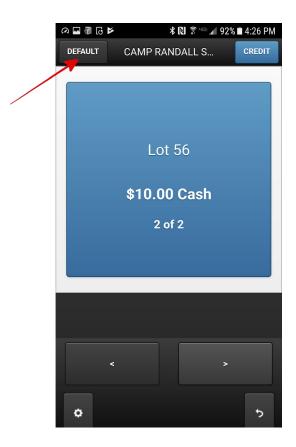


Cashier may scroll through each Catalog Item with forward and back arrows:



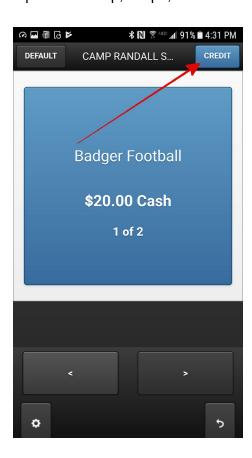


Cashier may set the most commonly used Catalog Item as "Default," and POD will revert back to this item at beginning of the next transaction:



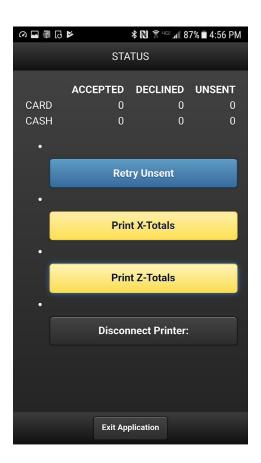


If Cash and Credit are accepted for the same catalog item, the cashier may tap credit to Tap, Swipe, and Print for a credit card transaction in under ten seconds:





Supervisors with the appropriate access level may audit any cashier at any time, transaction statuses may be monitored in real time, and cashiers may create blind drops during or at the end of their shift verified by supervisors with the following status and reconciliation controls:



### **User Interface**

The user interface allows for both the supervisor and the field staff to easily gain the information they are each interested in.

#### Field Staff Interface

When Field Staff log in, the first screen on the handheld is Lots, which offers all of the location choices available for that cashier. All of the lots can be made available to all field staff, allowing the flexibility to send different cashiers to different locations without changing handhelds. Because the cashier can change lots from the user interface, even if a cashier moves several times in one day, the reporting and financials are separated by lot, and if desired, by lane. Once



a cashier is logged in to a lot and lane, all of the catalog items available for that lot and lane are available for sale with the push of an on-screen button.

### Supervisor Interface

Supervisors may be assigned varying levels of access depending on the needs and rules of your organization. The information each staff member is interested in varies, and is available to that staff member based on user access level. For example, supervisors may be granted access that is limited to only the audit and reconciliation of cashiers through the handheld interface or may be granted more access to pull on-screen reports for any information the supervisor is interested in through the online web interface, such as where devices are being used and by which users. Depending on the needs of your organization, appropriate user access is granted at the level needed for the role your organization staff member is fulfilling. Supervisors may even be granted administrative access, which will allow them to administer the Lots, Lanes, Catalog Items and Users. Administrative access allows for user-defined labeling, and the modification of all aspects of what is sold and where. In short, the POD system is designed to be flexible to the needs of your organization while maintaining the necessary separations between staff roles. Cash transactions can be reconciled any time as "blind drops" at any point during or after the cashier shift to identify and minimize cashier shrink or overages.

Management has options for programming field hardware for diverse types of transactions and pricing.

Users with administrative access may program multiple types of transactions and pricing into the POD application through the web interface. POD can be set up to accept any form of payment or barcode credential your organization accepts, and prices may be set for an unlimited amount of parking products called Catalog Items. The options for selling multiple Catalog Items at multiple prices, including verifying and redeeming pre-sold credentials (which may or may not be associated with a white or third party blacklist), are diverse.

### Accepting Pre-sold Credentials

Administrators easily set what payment types will be accepted and set prices through the web interface. If pre-sold credentials are accepted, the cashier will scan the barcode on the credential, and the system can be set up to check for the validity of the credential and record that it has been redeemed, eliminating the possibility of field staff accepting fraudulent or copied



credentials. Real time processing allows the system to identify and prohibit entry if the pre-sold credential has already been used (either on the same day or a different day).

### Selling Credentials with Multiple Prices

The ability to set an unlimited number of Catalog Items allows multiple products to be sold at varying prices. Catalog Items can be sold at any price your organization sets, with any form of payment your organization accepts. If forms of payment or the valid credentials vary by Lot, the handhelds for each Lot may be set to only accept the forms of payment or specific to that Lot.

### Handling Cash or Credit

POD may be set to accept any form of payment your organization accepts. Depending on the velocity of the type of payment accepted (by cashier), the handheld can be set up to allow that primary sale item to be the initial screen selection, expediting the transaction as a tap and print scenario. The flexibility of programming separated by Users, Lots, Lanes, and Catalog Item all ensure there is a proper audit trail and clear reporting of all event sales by User, Lot, Lane, Catalog Items, and Payment Type. your organization will know the who, what, where and when for every transaction all neatly organized in Reports for accurate reconciliation and auditing.

#### Other Features to Enhance Staff Efficiency

The user interface for the field staff is intuitive and designed to increase speed and reduce human error. When multiple Catalog Items are available for sale, the Cashier has the option to set the most-used item as default, which simply puts the most common item up first in the list of Catalog Items available for sale. Defaulting to the most common item eliminates the need for the cashier to make any choices after a transaction is complete. Once a transaction is completed, the interface is ready to take payment for the next transaction. Unless there is something different about the next transaction, the cashier simply pushes the on-screen icon to start the next sale. This increases transaction speed and reduces cashier errors from selecting the incorrect Catalog Item. Which reduces lines at your facilities.

### **Online Customer Interface**

iParq offers multiple options for customers to purchase event parking in advance, to make parking reservations, pre-purchase credentials, or to simply find event parking information



online. The customer-facing interface is a customizable webpage that reflects your branding, such as a logo, color, header, and footer based on graphics approved by your organization. The page will offer event parking sales, reservations, and information relevant to your organization's needs, and will behave like a part of your organization website.

The customer-facing interface allows customers to make Event Parking Reservations or prepurchase Event Parking Permits. Your administrators can customize the information presented and offer different products for sale, which allow parking customers to pre-purchase event parking, and print barcoded credentials that serve as entry into the lot when presented to field staff at the event.

### Management Workflow

Your iParq-trained staff will use the administrator web interface to set up all of the online Event Parking pre-sale and reservations for the public to purchase online. Online Event Parking sales may be set up in advance for all planned events throughout the year, and can be added or removed at will. Your organization has complete control over what permits or reservations are offered, how many are available, what dates they are valid, what price, and more.

### Parking Customer Workflow

Customers may log-in to the customer interface at any time, day or night, and can pre-purchase their event parking credential through a simple registration and payment process. The purchase is complete with the creation of an immediately printable barcoded permit. The permit can include custom information useful to the customer such as directions to the specific lot they have purchased parking in and more. The day of the event, the parking customer will present the barcode credential to the field staff, who will then scan the barcode and grant entry. If field staff are not part of the workflow for the event, the credential may be displayed in the vehicle as a valid permit.

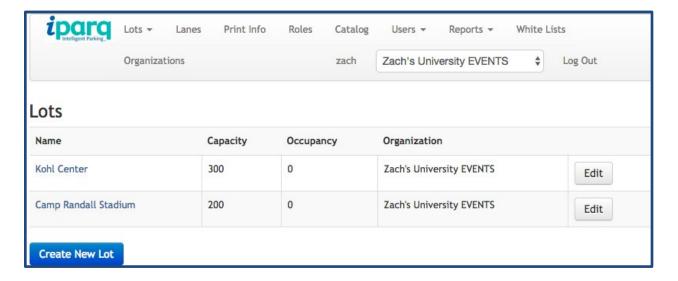
#### Administrative Interface

iParq gives your organization complete control to offer a wide variety of Event Parking options and products, including the ability to change how the event is presented to field staff. The internal-facing interface for event parking offers unlimited lot location designations for events. An administrator can easily set up a new lot at will. The system has the ability to keep inventory of space counts at each location. Short descriptions of each lot are viewable on the handheld



device for straightforward sales. In addition, lanes may be set up to track each lot's in and out lanes and track the sales location of each staff member.

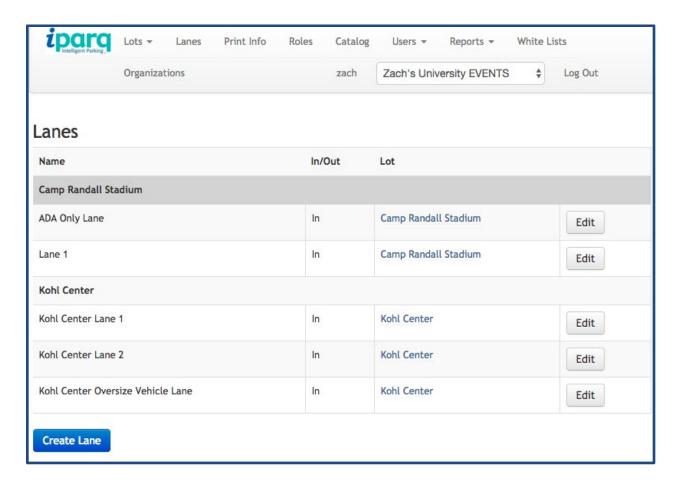
Example of internal interface showing administrative setup of lots:



In the example above, note that the administrative user can create an unlimited number of Lots using the "Create New Lot" button. While creating a new lot, the admin sets the Capacity of the lot, which is tracked in real time by sales in the field, represented in the Occupancy column to the right of Capacity. The field staff are then prompted to discontinue sales when the lot is full, eliminating the need for physical lot counts.



Example of internal interface showing administrative setup of Lanes within each lot:



In the example above, note that the administrative user can create an unlimited number of Lanes. This allows the administrator to track the in/out Lanes within Lots and assign cashiers to specific Lanes. This feature allows for detailed reporting, the flexibility to divide large lots into sections, and create different price points for different parking areas. In the above example, the "Kohl Center Oversize Vehicle Lane" represents how the ability to name the Lane might offer functionality for workflows in the field, such as clearly naming locations that are otherwise difficult to describe and communicate to staff. The flexibility in the setup allows your organization to customize and establish workflows, which are then described and executed by the system. Your organization staff are the event operations experts, and POD allows your administrators to configure the system to handle their specialized and specific needs.



Example of internal interface showing administrative setup of catalog items:

Short description	Price	Active ?	Long description	No Print	Enable Scanning	Verify Scan	License Plate	TAP Card	Cash	Credit	Upload date	
BADGER1	\$40.00	Y	OVERSIZE - Cash						1		06-20- 2017	Edit
BADGER2	\$40.00	Υ	OVERSIZE - Credit							1	06-20- 2017	Edit
GENCASH	\$20.00	Y	General - Cash						1		06-20- 2017	Edit
GEN-CR	\$0.02	Y	Badger Football						1	1	06-20- 2017	Edit
GENCRED	\$20.00	Y	General - Credit							1	03-21- 2017	Edit
Lot 56	\$0.00	Y	Go Badgers!		1	1			1	1	06-27- 2017	Edit
PREREGI	\$0.00	Υ	Reservation - Scan		1						03-21- 2017	Edit

In the example above, note that the administrative user can create an unlimited number of Catalog Items. Catalog Items can be set up to sell any parking product. The administrator has the ability to name the product, set the price, and configure which payment types the POD handheld will accept indicated by the green check marks above. Products can be configured in different ways, which gives management options for changing the way an event is presented to field staff. In the example above, Catalog Item "Lot 56" is configured to accept multiple payments from one Catalog Item. In the "BADGER1" and "BADGER2" examples, separate Catalog Items are set up to sell by separate payment types for the same Lot. In both the "Lot 56" and the "BADGER1 & 2" examples, the cashier is capable of selling the Lot from one handheld, but the Catalog Item is presented on screen to the field staff differently. Both accomplish the same goal of selling the parking in the Lot, but may have certain advantages



depending on the needs of your organization. Because Catalog Items are flexible and can be named, priced and limited by transaction type, any number of set up combinations can be utilized to accommodate any event parking product or sales situation. The set up is easily customized by your administrators, and the field staff are able to run transactions with the fewest "clicks" possible.

### **Integrations with Other Systems**

### Application Programming Interface (API)

iParq is first and foremost a software company; integrations are easily accomplishable with nearly any 21st century system through APIs. iParq currently handles multiple ongoing integrations through Application Programming Interfaces without complication.

#### Extraction or Insertion of Data

POD offers a full suite of reporting tools with export functionality, which allows your organization to extract all of their data at any time. POD imports validation lists which allows your organization to insert data to verify barcode scans against a set list of known barcodes for the purposes of "whitelist" or "blacklist" credential functions.

# **POD Reports (Field Staff Sales)**

POD administrative users have the ability to run reports in real time using any date range and time, down to the minute. Reports may be pulled by any combination of lots, users (staff), transaction type, and catalog item. Reports are available to be viewed online, may be downloaded in CSV or PDF formats, sent via email, or printed. Authorized administrators can use POD reports to check sales occurring in the field in real time, monitor cashier suspicious activity (or inactivity), in addition to preparing reports after all sales are finalized. Reports may also be utilized to verify and audit transactions by user, which are used to verify and audit Z-Total reports printed from the handheld.

### Pre-Sale Reports (Online Sales)

All online transaction reporting is available to your administrators through iParq's Standard Transaction Detail Report. The Transaction Detail Report encompasses all of the reporting required to track online sales. Using iParq's ad hoc reporting tool, the Standard Transaction Detail Report fields can easily be narrowed to only show user-defined information relevant to the



specific administrator using the report. Once an administrator has created the ad hoc report to suit their needs, that report remains available for the administrator's future repeated use as a Personal Report. Personal Reports may be viewed online, downloaded, printed, and emailed. Administrators may also schedule reports to be automatically generated and sent to their email inbox on a specific date/time or interval.

The ability to auto-generate and schedule reports allows each administrator to automatically query for the user-defined information relevant to their specific role. The Transaction Detail Report tracks all online sales in detail, and includes the following fields as needed:

Transaction ID

Date

Amount

Status

Transaction Type

Payment Type

Account #

Order#

**Customer Name** 

**Transaction Entry Source** 

Permit Amount

**Event Amount** 

**Recurring Amount** 

Payee Name

Response Code

Response Message

Note

**Parent Transaction** 

**Transaction Terminal** 

Institution

Gateway Transaction ID

**Items** 

Merchant Account



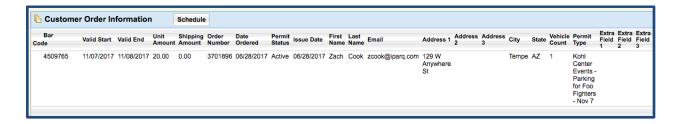
iParq's administrative site provides a standard suite of commonly used reports, which can be easily accessed, sorted, viewed online, and exported into universal formats, such as PDF, CSV, and Excel. Standard reports are generated in real time, using upto-the-second data from your database. All data captured in our system can be queried and reported in real time by an authorized administrator.

### Standard Reports Relevant to Online Sales:

Transaction Detail Report Example (viewed online)



Customer Order Information Report Example (viewed online)



Each of the above reports are relevant to online sales and would list every transaction within the defined timeframe (there is only one test transaction reflected here). More specific ad hoc reports can easily be created and sorted by administrative users specific to their job function as described in section 4.3.9 above.

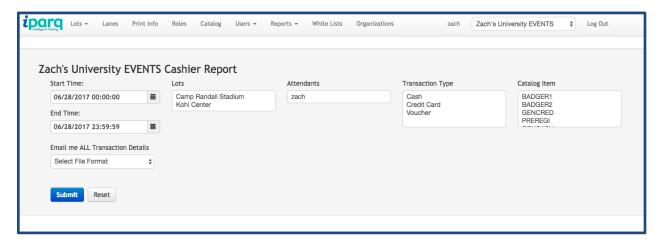
### Standard Reports Relevant to Field Sales:

### Cashier Reports Example

The following example shows what fields can be selected to generate Cashier Reports by Time, Lot, Attendant(s), Transaction Type, and Catalog Items. Reports are then generated to reflect the specific information the admin is looking for, or all of the information available by selecting all of the options available. Any report may be viewed online or exported in CSV or PDF format, and emailed.



### **Query Interface**



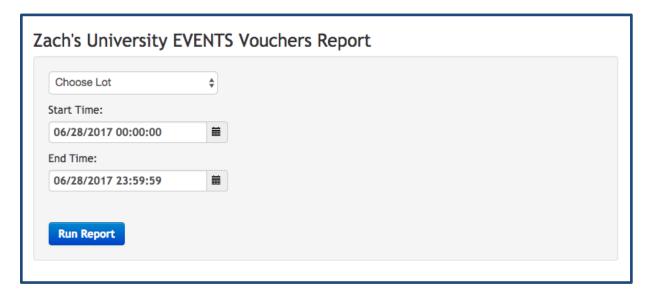
### Example Report



## Vouchers Report Example

The vouchers report provides reporting on all event parking pre-sale barcode credentials accepted in the field through the POD handheld.

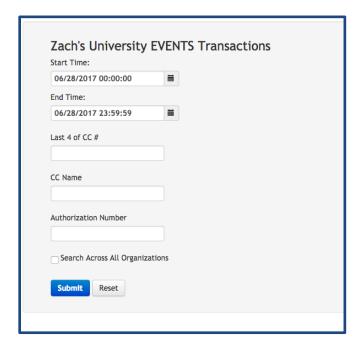
### **Query Interface**



## Find Transactions Report Example

Find transactions allows administrators to look up specific transactions by Time, Last four digits of credit card number, Name or Authorization Number.

### **Query Interface**





### Financials Summary Report Example:

The Financials Summary Report allows administrators to query financial summaries by Date providing a clear report summary of all transactions within the date range.

	Returns	# of Returns	Chargebacks	# of Chargebacks	Sales	# of Sales	Net
			Collected By	/ iParq			
American Express	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Discover	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Visa/Mastercard	\$0.00	0	\$0.00	0	\$0.02	1	\$0.02
Unknown CC	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
		Colle	ected By Zach's U	niversity EVENTS			
Cash					\$40.04	3	\$40.04
Vouchers						3	
			Totals	1			
Totals	\$0.00	0	\$0.00	0	\$50.06	7	\$50.06

Because iParq is a fully hosted system, it is accessible from any internet enabled device such as a computer, tablet, or cell phone 24/7/365. Only an internet connection and browser are needed, which means that iParq's system will work with your organization's existing infrastructure, and any internet-ready device. iParq's historical uptime exceeds 99.9%, ensuring that the system is always available for your parkers and staff. It will simply always be on and ready. This user-friendly system is flexible to meet the needs of your organization today and tomorrow.

Additionally, iParq is routinely audited and tested by outside agencies. iParq will provide copies, on a confidential basis, of all security and other audits to your organization upon request.

#### Data Query

iParq offers a full suite of reporting tools with export functionality, allowing your authorized administrators access to extract all of your organization's data at any time. APIs may be utilized to facilitate data access between systems as needed. If additional queries are required beyond



what is currently available, our Client Services, Operations and Development staff are always available to assist.

#### **APIs**

iParq can work with existing or develop custom APIs as needed. During implementation, iParq's development team will work in the background to ensure that all custom development work (if any) is performed on time and exceeds expectations. The most typical development work is the connection to APIs or the creation of custom reports. We take great pride that our development team is composed of leaders in the development community, and several have traveled the U.S. lecturing about software code, as well as being published authors in their field of expertise. If your organization requires any code work to be completed, the iParq development team is experienced and ready to develop what is needed.

The specific End User data that is collected from parking customers will be defined by your organization before implementation.

#### End User Data Import

End User data may be imported from universal format files to identify any affiliates that your organization may want to grant access or priority to purchase specific parking products based on affiliation status for "whitelist" or "blacklist" functionality. Examples of End User data that may be relevant to your project, known as "Extra Fields," include Student ID, Faculty ID, phone number, Last Name, or others. Extra Fields allow your organization to offer parking products exclusively to affiliates that meet certain criteria, allowing your administrators to set up parking products specifically for known individuals or groups. The system can then be set to autoapprove specific products for online sales to individuals meeting the set criteria, while concurrently selling other products to the general public not meeting the set criteria.

Note on End User Data: iParq's systems are designed to allow compliance with FERPA requirements, and iParq never intentionally stores sensitive information such as SSNs. iParq maintains the highest security control standards in the industry, as demonstrated by third party audits conducted by law enforcement agency partners.



### End User Data Export

Your organization will have access to all End User data accessed from iParq's full suite of reporting tools with export functionality. Data may also be exported through existing or development of APIs.

### **Payment Handling and Information Flow**

### Field Sales Payment Processing

When customers arrive at the event, they are greeted by your attendants equipped with iParq POD Handhelds and Printers. The customer pays the attendant with any form of payment your organization accepts or presents a barcoded pass that was purchased in advance. Our systems were developed based on accuracy and expediency to avoid queues at the ingress, thus, our steps for processing are minimal and straightforward.

### Flow of information and payment from start to finish

If the customer presents a barcoded parking pass, your organization attendant will scan the barcode and the system will check the validity of the pass in real time. If the pass is valid, the customer then proceeds to park. If the pass is invalid, the attendant will request payment or deny entry. Barcoded passes are tracked and recorded for reporting and auditing purposes. Barcoded passes may also be utilized to open barrier gates, when set up as a valid credential in PARC Systems equipped with barcode readers.

If the customer presents cash to the attendant, the attendant taps the Cash icon, and the printer issues a receipt and/or a permit to be displayed on the dash, if applicable. The customer proceeds to park. Cash transactions can be reconciled any time as "blind drops" to identify and minimize cashier shrink or overages.

If the customer presents a credit card to the attendant, the attendant taps the Credit icon and swipes the credit card on the printer. Payment information is then securely sent via data connection to the authorization network for approval. Within seconds the transaction is approved or denied. Upon approval, the printer issues a receipt and/or a permit to be displayed on the dash, if applicable. The customer proceeds to park. If declined, the cashier requests another form of payment. The entire process typically takes less than ten seconds.



In the background, the transaction is securely uploaded to the authorization network. Money is then transferred to your bank account (typically settled the next day). The process is 100% PCI compliant from start to finish.

### Online Sales Payment Processing

When customers visit the website to pre-purchase barcoded parking passes, they are greeted by a web page that is similar to any online shopping website that customers have already encountered and are familiar with. The interface clearly shows the event parking products for sale by name of event, date, and location. After choosing the product or products the customer wishes to purchase, the items are added to a shopping cart, and the customer is guided through the checkout process.

Customers may use any form of payment accepted by your organization. When the checkout process is started, the flow of information and money begins with the customer creating an account. The account allows your organization to collect any information that is desired such as name, email, phone number, license plate, and more. The account also allows the customer the ability to reprint any barcoded passes they have purchased, and keeps a record of purchases available both to the customer and your organization.

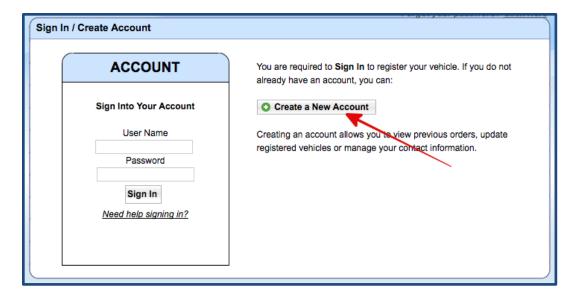
### Flow of information and payment from start to finish

Product Selection



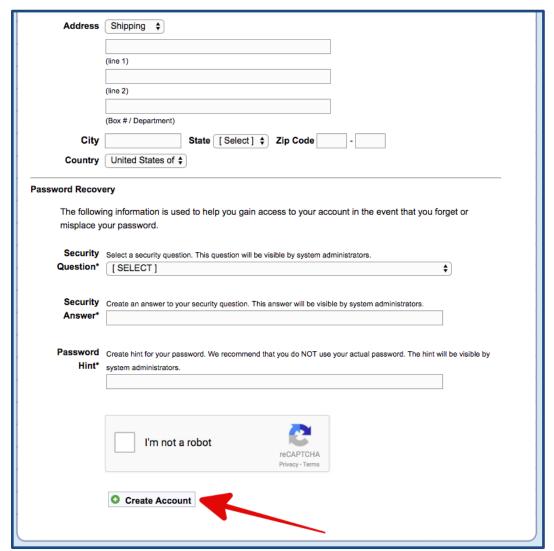


### **Customer Account Creation or Login**

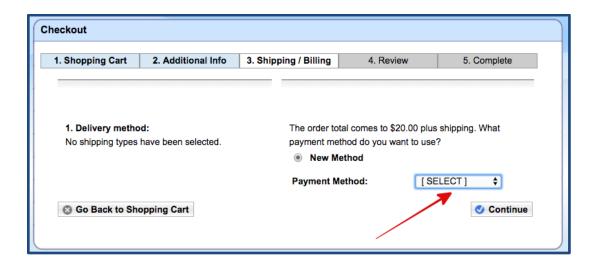


Create New Acco	ount	
To create an accou	ount, enter username, password, name, and at least one form of contact information address.)	
Username and Pa	assword	
Usernames	es must be 3 to 100 characters long and passwords must be 7 to 100 characters long. Your	
password o	cannot be the same as your username, and must contain at least one letter and one numeral	
or symbol.	. Usernames and passwords are case sensitive.	
*Username	Your email address makes a good user name	
	Enter Password: Enter Password Again:	
*Password		
	tion provide your name and at least one form of contact information: one and/or Address.	
	First Initial Last	
*Name		1
Email		



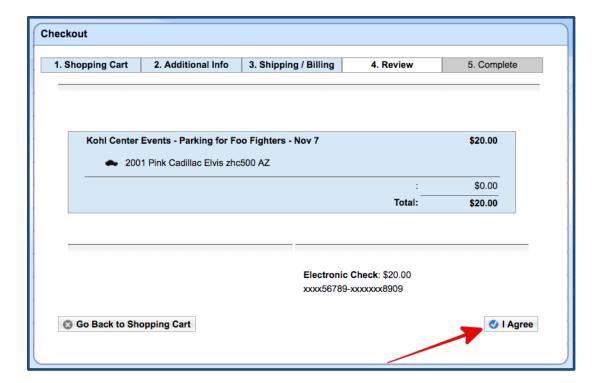


### Select Payment Type





Customer Review, Clicking "I Agree" starts Payment Process



Payment information is then securely sent to the authorization network for approval. Our system receives approval from the authorization network and sends notification to the customer. The customer is prompted to print barcoded passes for future use at the event (or may print later by logging into account). The transaction is securely uploaded to the authorization network and the iParq system emails the customer a receipt. Money is then transferred to your bank account (typically settled the next day).

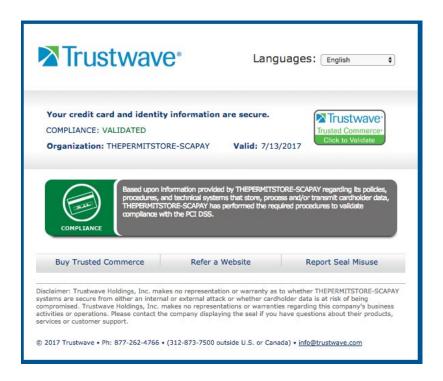
# iParq PCI Compliance

iParq was the first parking company to obtain PCI compliance and all of our systems and servers are PCI DSS-compliant. Processing of credit card transactions is handled by SSL encrypted SML connection between iParq servers and Authorize.net. Use of a CIM package provided by Authorize.net further secures all credit card information for future billing. iParq only possesses a token, which is passed back to Authorize.net to confirm the credit card information is valid. iParq only stores PCI compliant information, and does not store credit card numbers.

iParq continuously monitors and maintains PCI compliance on all of its servers and systems, and will continue to do so. To ensure compliance, we utilize Trustwave as an independent



resource to provide periodic vulnerability scans on our system. We have provided the following copy of our current PCI Certification for your reference and the results of our latest vulnerability scan. To provide a high level of assurance to our client, this certificate is updated in real time and is always available for iParg clients to view online.



Furthermore, iParq has never had a security breach, intrusion, or unauthorized access to cardholder data. Pursuant to iParq's NLETs approved security policy, iParq will assume responsibility for notifying all affected customers and the Chief Information Security Officer in accordance with applicable law. Since iParq has never encountered a security breach, we have been able to maintain the appropriate PCI status level required based on the volume of transactions processed. As such, <u>any vendor with a PCI level higher than required based on transaction volume</u>, has experienced a security breach.

### Merchant of Record

iParq has extensive experience in all permutations of payment processing configurations between institutions, iParq, authorization networks, and banks. In the payment processing examples outlined above, iParq has explained the use of our preferred payment processor, with transfer of funds to your organization bank account. However, this is not the only option available. iParq does allow for your organization to be the Merchant of Record, and we have



experience integrating with other payment processors. iParq offers both outside payment processing and Authorize.net as processing options to your organization.

### Information Security

Security is a top priority at iParq. Fraud prevention processes occur at the both the user level and system wide.

### User Level Data Security:

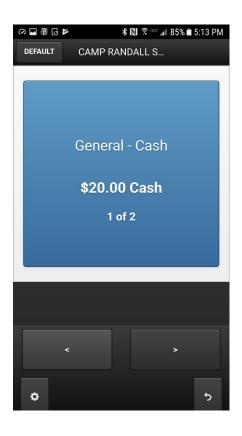
iParq's program bundles several scalable controls for user access security to ensure only authorized personnel can access the system. A unique log in ID and password is given to each of your staff members, and this individual account reflects the access defined for that user. User level management allows your organization to grant varying levels of access rights and security privileges, including read-only or insert/edit/delete ability, by simply choosing a job-based "permission set" or by specific access selection for parking staff. Set up of a new user takes less than a minute. There is no limit to the amount of administrative users your organization can create. Furthermore, an authorized administrator can revoke an individual's administrative access any time in mere seconds.

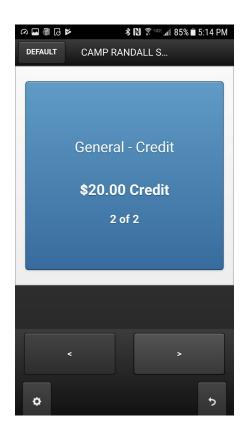
# **Payment Options in the Field**

iParq's POD setup is flexible and can be configured in a variety of ways to display Catalog Items for sale and to accept different forms of payment. The following is a simple scenario in which the field staffer is assigned to one lane at Camp Randall Stadium and is only able to accept cash or credit for one "General Parking" Catalog Item at \$20.00 per vehicle.

In this setup, the cashier simply scrolls using the left or right arrows to the appropriate payment type and taps the Catalog Item square. The entire process is Tap, Tender Cash or Swipe Card, and Print permit, and only takes seconds.

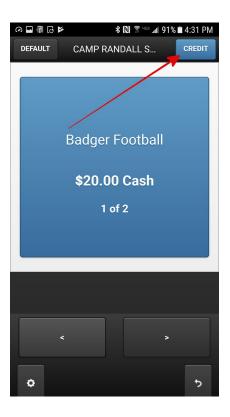






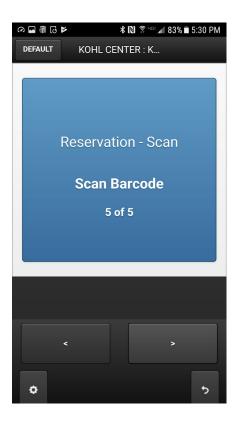
In the same scenario, the user interface could be set up to have one Catalog Item button and require the cashier to select "credit" from the same screen to process credit transactions. This one screen approach is especially helpful when the cashier has multiple Catalog Items for sale. Both setups accomplish the same end but provide your organization with the flexibility to set up the interface according to the needs of the operation.





An unlimited number of Catalog Items may be set up, and the handheld will be configured to accept any form of payment or barcode credential. Barcodes, typically from the pre-sale of parking reservations, may be scanned by the handheld to record entry. A lot where reservations are expected may be set up for the field staff to Tap, Scan Barcode, and Print Permit. All field staff workflows take only a few seconds, ensuring transaction times are minimal, and ingress occurs smoothly.





## Field Staff Sales Workflows:

• Accepting Cash: Tap, Tender, Print

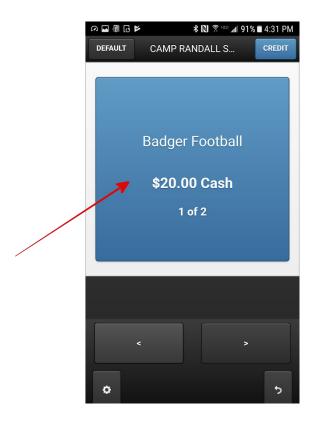
• Accepting Credit Card: Tap, Swipe, Print

• Accepting Barcode Credential: Tap, Scan, Print

Simple workflows with fast transaction times result in five-star customer service and cashier accuracy.

#### Field Attendant User Interface

The following light blue Catalog Item titled "Badger Football" is tapped by the cashier, then payment is accepted and the permit prints on the printer. Example of Catalog Item on screen:



# *i*parq



# **Event Planning Portal**

iParq's Event Planning Portal (EPP), allows our customers to manage all aspects of event planning for your organization. In addition to parking needs, the EPP gives your internal departments the ability to request resources Equipment, Personnel and Transportation.

Departments can make inquiries for resources and confirm vendors including in-house parties or external (third party) entities. The portal allows online payments by both the Event Organizer and their customers, allowing for payment via in-house invoice process (Scope TBD) or via accepted credit card methods through client or iParq merchant processors. This module is also compatible with third party systems, such as Single Sign-On (SSO), Merchant Processor, and Enterprise Resource Planning (ERP).

## **Build Custom Events**

Provide customers with a simple, online form that you can track through every step of the event process. Set specific resource allocations from cones to people to spaces with your rates for each event, while maintaining full control of your inventory.



## **Build Custom Event Request Forms**

Not sure what to ask for? No problem. Our customizable form allows you the chance to get as detailed as you want to be when requesting details from those that wish to host an event at your

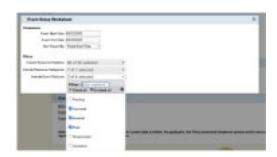
site. Making fields optional or required gives you the chance to allow for flexibility with your Event Requester.





## **Build Custom Invoices**

Every event needs a process for payment. This reservation System will give you the means to brand your Invoices so that customers can pay you without second guessing you, or the decisions made.



## **Online Payment Portal**

Even if the events span for days, you will have a tracking process that breaks down the event into daily activities making it easier to understand and digest. Taking payments will be a breeze with either over-the-counter payments for that customer friendly touch, or a convenient online approach allowing your customers to take care of it from anywhere.

## Analytics: Robust reporting feature.

Analyzing your data has never been easier with all of the reporting functions housed in one place. All the transactions happening in real-time are reportable in real time, and getting access has never been more straightforward with the ability to schedule those reports to fly into your email when you want them.

## **Additional Information**

## Third-Party Integrations

iParq being the Software company that it is, understands that integrating with your systems can be a game changer. Whether it's (Single Sign On) SSO, a custom Merchant Processor, or Enterprise Resource Planning (ERP) we are here to help make sure you have a successful experience when you partner with us.

#### Use in Unison with our other Event Sales Services

No one wants to wait to buy their parking last minute on the day of the Event. Easily set up Pre-Sales for different levels of parking so that Event Customers can buy in advance and have peace of mind knowing they can pull up, and park with ease. Online payments make it safe and easy for attendees to get the parking taken care of as far in advance as you want them to.



Our (Permit On Demand) POD setup is a fantastic way to take payment for those that didn't order online in advance. If the attendee missed their opportunity, it's okay! You can still collect payment with a valid receipt for them to park while taking cash or card in the field. All this is reported in real time with the system that runs it all behind the scenes. Combining this tool with the Pre-Sale option gives you a fully supported experience for you and your customers.



# Appendix C

## **Trade Secret/Confidential Proprietary Information Notice**

#### **Instructions:**

The University may not assert on behalf of a third party an exception to the public release of materials that contain trade secrets or confidential proprietary information unless the materials are accompanied, at the time they are submitted, by this form or a document containing similar information.

It is the responsibility of the party submitting this form to ensure that all statements and assertions made below are legally defensible and accurate. The University will not provide a submitting party any advice with regard to trade secret law.

## Name of submitting party:

**Contact information for submitting party:** 

Please provide a brief overview of the materials that you are submitting (e.g. bid proposal, grant application, technical schematics):

Please provide a brief explanation of why the materials are being submitted to the University (e.g. response to bid #12345)

Please provide a list detailing which portions of the material being submitted you believe constitute a trade secret or confidential proprietary information, and please provide an explanation of why you think those materials constitute a trade secret or confidential proprietary information. Also, please mark the submitted material in such a way to allow a reviewer to easily distinguish between the parts referenced below. (You may attach additional pages if needed)

**Note:** The following information will not be considered a trade secret or confidential proprietary information:

- Any information submitted as part of a vendor's cost proposal
- Information submitted as part of a vendor's technical response that does not pertain to specific business practices or product specification
- Information submitted as part of a vendor's technical or small diverse business response that is otherwise publicly available or otherwise easily obtained
- Information detailing the name, quantity, and price paid for any product or service being purchased by the University

Page Number Description

**Explanation** 

## Acknowledgment

The undersigned party hereby agrees that it has read and completed this form, and has marked the material being submitted in accordance with the instructions above. The undersigned party acknowledges that the University is not liable for the use or disclosure of trade secret data or confidential proprietary information that has not been clearly marked as such, and which was not accompanied by a specific explanation included with this form.

The undersigned agrees to defend any action seeking release of the materials it believes to be trade secret or confidential, and indemnify and hold harmless the University, its agents and employees, from any judgments awarded against the University in favor of the party requesting the materials, and any and all costs connected with that defense. This indemnification survives so long as the University has possession of the submitted material, and will apply to all costs unless and until the undersigned provides a written statement or similar notice to the University stating that it no longer wishes to exempt the submitted material from public disclosure.

The undersigned acknowledges that the University is required to keep all records for at least as long as specified in its published records retention schedule.

The undersigned acknowledges that the University reserves the right to reject the undersigned's claim of trade secret/confidential proprietary information if the University determines that the undersigned has not met the burden of establishing that the information constitutes a trade secret or is confidential. The undersigned also acknowledges that if only a certain part of the submitted material is found to constitute a trade secret or is confidential, the remainder of the submitted material will become public; only the protected information will be removed and remain nonpublic.

If being submitted electronically, the undersigned agrees that the mark below is a valid electronic signature.

Signature Title Date

# Appendix E

# 3.0 Supplier Response

Supplier must supply the following information for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners.

## 3.1 Company

A. Brief history and description of Supplier to include experience providing similar products and services.

iParq was founded in 1999 as a privately held corporation. For 23 years iParq has provided our clients with robust parking management systems and excellent customer service. As an experienced single source vendor, iParq will provide the University System with permit management, fulfillment, citation processing, training, support, and technology integration needs on our cloud-based platform. We do not require any third-party subcontractors. We have never been involved in a lawsuit or litigation, have 47 FTEs, and will provide all required insurances upon award.

B. Total number and location of salespersons employed by Supplier.

Three sales persons - two in California and one in Idaho

C. Number and location of support centers (if applicable) and location of corporate office.

iParq's corporate office is located in San Diego, California. Our support staff are located in the United States. We have staff available in Pacific, Central and Eastern time zones.

D. Annual sales for the three previous fiscal years.

2022: \$13.6M 2021: \$9M 2020: \$7.4M

a. Submit FEIN and Dunn & Bradstreet report

FEIN 37-1566208 DUNS 05-017-2085

E. Describe any green or environmental initiatives or policies.

iParq supports all its clients' green initiatives and internally has reduced its carbon footprint via the inherent nature of a software development provider business model. We encourage



telecommuting, a paperless environment, and leverage all cloud solutions, to minimize the use of any required hardware or resources. All equipment provided to our clients is regularly inspected and returned to us if deemed end of life to be incorporated into a long-standing recycling or donation program.

F. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a list of diversity alliances and a copy of their certifications.

INET Inc. dba iParq has maintained a Voluntary Affirmative Action Diversity and Inclusion Program for well over a decade. Our vendor relationships are fully inclusive and in the best interest of our clients. We do not maintain a list of alliances or certifications for our current vendor partners. There are no pricing implications for participating in a diversity alliance. iParq always provides Best Pricing regardless of resources used.

G. Indicate if supplier holds any of the below certifications in any classified areas and include proof of such certification in the response:

a. Minority Women Business Enterprise Yes No x  If yes, list certifying agency:	
b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE) Yes No state of the state of th	X
c. Historically Underutilized Business (HUB) Yes No x If yes, list certifying agency:	
d. Historically Underutilized Business Zone Enterprise (HUBZone) Yes No x If yes, list certifying agency:	

e. Other recognized diversity certificate holder Yes x No

If yes, list certifying agency: Southern California Minority Supplier Development Council





H. List any relationships with subcontractors or affiliates intended to be used when providing services and identify if subcontractors meet minority-owned standards. If any, list which certifications subcontractors hold and certifying agencies.

iParq is an experienced single source vendor for the University System's parking management system, citation processing, training, support, and technology integration needs - with no third party subcontractors required.

I. Describe how the supplier differentiates itself from its competitors.

iParq built the first web-based parking system, and in the last 23 years, we've led major changes in the parking industry. We helped modernize the parking resources of a diverse group of colleges, universities, municipalities, law enforcement agencies, and private operators across the country.

We pride ourselves on offering a world-class, fully hosted, high-availability system at an affordable cost. Our systems are always on. In 2022, iParq clients and their customers did not experience one second of perceived downtime. Simply, every time, every day, when customers or administrative users accessed iParq, their web requests were instant, and always ready. We realize that your customers will evaluate the University System's program every time they use



the system. In today's connected world, there is no room for less than an easy to use, high quality experience for your users. The world has come to expect that, and iParq, as the leader in the parking industry, is uniquely positioned to provide that level of service to the University System and their users.

The system is integrated, robust, and extremely flexible to fit our clients' needs. Services include all required processing, reviews, data entry, payments, internet site operation, collections, and all other areas of responsibility regarding parking citation processing.

J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

iParq has never been involved in a lawsuit or litigation in its 23-year history.

- K. Felony Conviction Notice: Indicate if the supplier
  - a. is a publicly held corporation and this reporting requirement is not applicable;
  - b. is not owned or operated by anyone who has been convicted of a felony;

iParg is not owned or operated by anyone who has been convicted of a felony.

- c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.
- L. Describe any debarment or suspension actions taken against supplier

No such actions have ever been taken against iParq.

# 3.2 Distribution, Logistics

A. Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by the supplier.

iParq offers secure, reliable, cloud-based parking management platform that simplifies and streamlines permits, enforcement and event parking operations. Our Platform offers the ability for specialty services to "plug" into our system (LPR, pay by cell, pay stations, SSO, DMV, etc). This all-in-one parking management system allows administrators to manage their entire platform from one software suite.

iParq's Enforcement module features a powerful combination of permit and citation data, coupled with the tools necessary to ensure parking compliance. Our module adds a level of safety for enforcement personnel giving them the right **information** at the **right time**, to make



the **right decision.** Our enforcement module can stand alone or be coupled with our permit management module.

Our Permit Management module is a virtual front counter for permit sales and an administrative system for complete back-end control. iParq's cloud-based permit management module gives community managers full control of the property's parking, including individualized permission-based permitting.

All permit information is automatically communicated to the enforcement devices. Parkers can glide through an easy-to-use online portal to request access and receive digital parking permits. Physical parking permits will be automatically mailed if necessary, whereas virtual permits will be assigned and ready to use, in real-time.

The Event Parking Management module is simple to use for departments and individuals. It gives organizations complete control over what permits or reservations are offered, how many are available, dates they are valid, price, and more. In-lane cash and credit card transactions, as well as validations are auditable in field or from the back office.

B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

Software is "shipped" virtually. Hardware and materials are shipped with normal carrier services (FEDEX, UPS). At this time our services are offered in the US (all 50 states) without limitations or restrictions.

C. Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

As with any Consortium, current pricing will be available on the Consortiums website. Potential clients can review this pricing at any time without iParq involvement. As we are a B2B vendor relationship, all other concerns do not apply.

D. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

iParq is responsible for all shipping of products to the end user. We do not provide Drop Ship services to our clients to ensure an internal QA process is completed prior to delivery to our



clients. Therefore, only major carriers (FEDEX, UPS, USPS) will be utilized for all shipments to and from our clients.

E. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable

We have multiple distribution points based on client needs. We do not maintain significant inventory as this is not applicable to our business or client needs, therefore warehouse operations are not applicable. While our Fulfillment facility is located in the greater Los Angeles area, we are able to distribute from locations in every time zone in the US.

# 3.3 Marketing and Sales

A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

iParq has an established Onboarding process for all consortiums of which we are a member. We will work with our Omnia Representative to ensure all steps are completed. Our Marketing team will also become engaged in an effort to complete various announcements via Campaigns, and all Social media channels. Our Sales team is already aware of this relationship and prepared to include in their individual sales strategies as soon as this RFP is approved.

a. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days

Our executive team will immediately endorse this consortium as a Sales strategy across any and all appropriate Omnia members that are applicable to iParq's vertical market.

b. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 day

iParq looks forward to this training. We have been asking for this since the acquisition of NCPA as we are a current partner of this consortium as well.

B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

i. Creation and distribution of a co-branded press release to trade publications

We have had copy available for distribution since the NCPA acquisition. We have been on hold with Omnia pending this RFP



ii. Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days

This will be done immediately, as soon as Omnia provides us the appropriate materials. We have been on hold with accomplishing this since the NCPA acquisition.

iii. Design, publication, and distribution of co-branded marketing materials within first 90 days

This will be done immediately, as soon as Omnia provides us the appropriate materials. We have been on hold with accomplishing this since the NCPA acquisition.

iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement

iParq attends appropriate trade shows and meetings depending on potential client attendance. We will continue to support OMNIA Partners in that regard and look forward to the various invitations.

v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.

iParq attends appropriate trade shows and meetings depending on potential client attendance. We will continue to support OMNIA Partners in that regard and look forward to the various invitations.

vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

This is standard operating procedures within our Marketing program. We look forward to collaborating with Omnia Partners in this effort.

vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)

This is standard operating procedures within our Marketing program. We look forward to collaborating with Omnia Partners in this effort.

viii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:

- OMNIA Partners standard logo;
- · Copy of original Request for Proposal;



- Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;
- Summary of Products and pricing;
- Marketing Materials
- Electronic link to OMNIA Partners' website including the online registration page;
- · A dedicated toll-free number and email address for OMNIA Partners

We will work with our Web designers to incorporate as much materials as possible into our current webpage(s) without bias to existing partnerships and/or significantly modifying the feel of the website. All inbound inquiries are sent to the same location. No dedicated numbers or email addresses are required for the appropriate monitoring of inbound leads.

C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

iParq honors all existing contracts and pricing, or contracts and pricing currently in negotiation, requiring no modifications. Existing clients who qualify and/or potential clients in negotiation will be offered this as an option only if advantageous to the client. This Master agreement will be positioned only as the potential client is qualified to use it. iParq offers Cooperative Agreement pricing as a first option. If the client is a member of multiple Cooperatives that iParq can offer, we will provide all alternatives without bias for the client to select based on ease of application and approval.

D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.

For Cross Promotional purposes, iParq will provide all materials required for use. iParq will require identical stipulations that Omnia Partners requires. Use of our marketing materials and/or logo will require permission for reproduction on a case by case basis. We agree to the stipulation that Omnia Partners requires permission for use and reproduction. iParq requires the same.

E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:

- a. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- b. Best government pricing
- c. No cost to participate

#### d. Non-exclusive

iParq agrees to these stipulations, however, to be precise, OMNIA Partners information will not be included in all Sales materials unless pertinent to the promotion and/or client solicitation. Our Sales materials will remain the property of iParq and maintain iParq branding unless advantageous to do otherwise.

F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:

- a. Key features of Master Agreement
- b. Working knowledge of the solicitation process
- c. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
- d. Knowledge of benefits of the use of cooperative contracts

Agreed. As pricing as already been established (Consortium/CoOp Pricing), our Sales staff is already trained and looking forward to additional lead opportunities based on OMNIA Partner members.

G. Provide the name, title, email and phone number for the person(s), who will be responsible for:

- a. Executive Support Todd Fisher, CEO, todd@iparg.com, 805-963-9400
- b. Marketing Nate Ferraco, iParq Sales, iparqsales@iparq.com, 805-963-9400
- c. Sales iParq Sales, <u>iparqsales@iparq.com</u>, 805-963-9400
- d. Sales Support Nate Ferraco, iParq Sales, <a href="mailto:nate@iparq.com">nate@iparq.com</a>, 805-963-9400
- e. Financial Reporting Geoff Bonham, Controller, <u>accounting@iparq.com</u>, 805-963-9400
- f. Accounts Payable, Geoff Bonham, Controller, <u>accounting@iparq.com</u>, 805-963-9400
- g. Contracts Keith Barcia, COO, Geoff Bonham, CFO, <a href="mailto:accounting@iparq.com">accounting@iparq.com</a>, 805-963-9400

H. Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

\$ .00	in	year	one
\$ .00	in	year	two
\$ .00	in	year	three

To the extent Supplier guarantees minimum Contract Sales, the Administrative Fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales



Other than Confidential Total Sales goals, iParq does not provide quotas for specific entities or groups. Our goal is to provide mutually beneficial pricing to potential clients that will establish long term relationships.

I. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- a. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- b. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- c. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- d. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.
- e. Detail Supplier's strategies under these options when responding to a solicitation.

Agreed. This is the method already established for all Consortiums and Cooperatives partners.

## Exhibit F Federal Funds Certifications

### FEDERAL CERTIFICATIONS

#### ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

#### TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

#### **DEFINITIONS**

**Contract** means a legal instrument by which a non–Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non–Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

**Contractor** means an entity that receives a contract as defined in Contract.

**Cooperative agreement** means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non–Federal entity that, consistent with 31 U.S.C. 6302–6305:

- (a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non–Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;
- (b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non–Federal entity in carrying out the activity contemplated by the Federal award.
- (c) The term does not include:
  - (1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or
  - (2) An agreement that provides only:
    - (i) Direct United States Government cash assistance to an individual:
    - (ii) A subsidy;
    - (iii) A loan;
    - (iv) A loan guarantee; or
    - (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

- (a)(1) The Federal financial assistance that a non–Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or
  - (2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non–Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.
- (b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.
- (c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).
- (d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

**Non–Federal entity** means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

- (a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;
- (b) Is not organized primarily for profit; and
- (c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

**Obligations** means, when used in connection with a non–Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non–Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

**Recipient** means a non–Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non–Federal entity may purchase property or services using small purchase methods. Non–Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$250,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

**Subaward** means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

**Subrecipient** means a non–Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

**Termination** means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Per FAR 52.204-24 and FAR 52.204-25, solicitations and resultant contracts shall contain the following provisions.

# 52.204-24 Representation Regarding Certain Telecommunications and Video Surveillance Services or Equipment (Oct 2020)

The Offeror shall not complete the representation at paragraph (d)(1) of this provision if the Offeror has represented that it "does not provide covered telecommunications equipment or services as a part of its offered products or services to the Government in the performance of any contract, subcontract, or other contractual instrument" in paragraph (c)(1) in the provision at  $\underline{52.204-26}$ , Covered Telecommunications Equipment or Services—Representation, or in paragraph (v)(2)(i) of the provision at  $\underline{52.212-3}$ , Offeror Representations and Certifications-Commercial Items. The Offeror shall not complete the representation in paragraph (d)(2) of this provision if the Offeror has represented that it "does not use covered telecommunications equipment or services, or any equipment, system, or service that uses covered telecommunications equipment or services" in paragraph (c)(2) of the provision at  $\underline{52.204-26}$ , or in paragraph (v)(2)(ii) of the provision at  $\underline{52.204-26}$ , or in paragraph (v)(2)(iii) of the provision at  $\underline{52.204-26}$ .

#### (a) Definitions. As used in this provision—

Backhaul, covered telecommunications equipment or services, critical technology, interconnection arrangements, reasonable inquiry, roaming, and substantial or essential component have the meanings provided in the clause <u>52.204-25</u>, Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment.

- (b) Prohibition.
- (1) Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2019, from procuring or obtaining, or extending or renewing a contract to procure or obtain, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. Nothing in the prohibition shall be construed to—
- (i) Prohibit the head of an executive agency from procuring with an entity to provide a service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or
- (ii) Cover telecommunications equipment that cannot route or redirect user data traffic or cannot permit visibility into any user data or packets that such equipment transmits or otherwise handles.
- (2) Section 889(a)(1)(B) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2020, from entering into a contract or extending or renewing a contract with an entity that uses any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. This prohibition applies to the use of covered telecommunications equipment or services, regardless of whether that use is in performance of work under a Federal contract. Nothing in the prohibition shall be construed to—
- (i) Prohibit the head of an executive agency from procuring with an entity to provide a service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or
- (ii) Cover telecommunications equipment that cannot route or redirect user data traffic or cannot permit visibility into any user data or packets that such equipment transmits or otherwise handles.
- (c) *Procedures*. The Offeror shall review the list of excluded parties in the System for Award Management (SAM) (<a href="https://www.sam.gov">https://www.sam.gov</a>) for entities excluded from receiving federal awards for "covered telecommunications equipment or services".
  - (d) Representation. The Offeror represents that—
- (1) It  $\Box$  will not provide covered telecommunications equipment or services to the Government in the performance of any contract, subcontract or other contractual instrument resulting from this solicitation. The Offeror shall provide the additional disclosure information required at paragraph (e)(1) of this section if the Offeror responds "will" in paragraph (d)(1) of this section; and
  - (2) After conducting a reasonable inquiry, for purposes of this representation, the Offeror represents that—
- It  $\Box$  does,  $\Box$  does not use covered telecommunications equipment or services, or use any equipment, system, or service that uses covered telecommunications equipment or services. The Offeror shall provide the additional disclosure information required at paragraph (e)(2) of this section if the Offeror responds "does" in paragraph (d)(2) of this section.
  - (e) Disclosures.
- (1) Disclosure for the representation in paragraph (d)(1) of this provision. If the Offeror has responded "will" in the representation in paragraph (d)(1) of this provision, the Offeror shall provide the following information as part of the offer.
  - (i) For covered equipment—
- (A) The entity that produced the covered telecommunications equipment (include entity name, unique entity identifier, CAGE code, and whether the entity was the original equipment manufacturer (OEM) or a distributor, if known);
- (B) A description of all covered telecommunications equipment offered (include brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); and
- (C) Explanation of the proposed use of covered telecommunications equipment and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(1) of this provision.
  - (ii) For covered services—
- (A) If the service is related to item maintenance: A description of all covered telecommunications services offered (include on the item being maintained: Brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); or
- (B) If not associated with maintenance, the Product Service Code (PSC) of the service being provided; and explanation of the proposed use of covered telecommunications services and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(1) of this provision.
- (2) Disclosure for the representation in paragraph (d)(2) of this provision. If the Offeror has responded "does" in the representation in paragraph (d)(2) of this provision, the Offeror shall provide the following information as part of the offer:
  - (i) For covered equipment—
- (A) The entity that produced the covered telecommunications equipment (include entity name, unique entity identifier, CAGE code, and whether the entity was the OEM or a distributor, if known);

- (B) A description of all covered telecommunications equipment offered (include brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); and
- (C) Explanation of the proposed use of covered telecommunications equipment and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(2) of this provision.
  - (ii) For covered services—
- (A) If the service is related to item maintenance: A description of all covered telecommunications services offered (include on the item being maintained: Brand; model number, such as OEM number, manufacturer part number, or wholesaler number; and item description, as applicable); or
- (B) If not associated with maintenance, the PSC of the service being provided; and explanation of the proposed use of covered telecommunications services and any factors relevant to determining if such use would be permissible under the prohibition in paragraph (b)(2) of this provision.

# 52.204-25 Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment (Aug 2020).

#### (a) Definitions. As used in this clause—

Backhaul means intermediate links between the core network, or backbone network, and the small subnetworks at the edge of the network (e.g., connecting cell phones/towers to the core telephone network). Backhaul can be wireless (e.g., microwave) or wired (e.g., fiber optic, coaxial cable, Ethernet).

Covered foreign country means The People's Republic of China.

Covered telecommunications equipment or services means-

- (1) Telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities);
- (2) For the purpose of public safety, security of Government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities);
  - (3) Telecommunications or video surveillance services provided by such entities or using such equipment; or
- (4) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

#### Critical technology means-

- (1) Defense articles or defense services included on the United States Munitions List set forth in the International Traffic in Arms Regulations under subchapter M of chapter I of title 22, Code of Federal Regulations;
- (2) Items included on the Commerce Control List set forth in Supplement No. 1 to part 774 of the Export Administration Regulations under subchapter C of chapter VII of title 15, Code of Federal Regulations, and controlled-
- (i) Pursuant to multilateral regimes, including for reasons relating to national security, chemical and biological weapons proliferation, nuclear nonproliferation, or missile technology; or
  - (ii) For reasons relating to regional stability or surreptitious listening;
- (3) Specially designed and prepared nuclear equipment, parts and components, materials, software, and technology covered by part 810 of title 10. Code of Federal Regulations (relating to assistance to foreign atomic energy activities):
- (4) Nuclear facilities, equipment, and material covered by part 110 of title 10, Code of Federal Regulations (relating to export and import of nuclear equipment and material);
- (5) Select agents and toxins covered by part 331 of title 7, Code of Federal Regulations, part 121 of title 9 of such Code, or part 73 of title 42 of such Code; or
- (6) Emerging and foundational technologies controlled pursuant to section 1758 of the Export Control Reform Act of 2018 (50 U.S.C. 4817).

Interconnection arrangements means arrangements governing the physical connection of two or more networks to allow the use of another's network to hand off traffic where it is ultimately delivered (e.g., connection of a customer of telephone provider A to a customer of telephone company B) or sharing data and other information resources.

Reasonable inquiry means an inquiry designed to uncover any information in the entity's possession about the identity of the producer or provider of covered telecommunications equipment or services used by the entity that excludes the need to include an internal or third-party audit.

Roaming means cellular communications services (e.g., voice, video, data) received from a visited network when unable to connect to the facilities of the home network either because signal coverage is too weak or because traffic is too high.

Substantial or essential component means any component necessary for the proper function or performance of a piece of equipment, system, or service.

## (b) Prohibition.

- (1) Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2019, from procuring or obtaining, or extending or renewing a contract to procure or obtain, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. The Contractor is prohibited from providing to the Government any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR 4.2104.
- (2) Section 889(a)(1)(B) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2020, from entering into a contract, or extending or renewing a contract, with an entity that uses any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR 4.2104. This prohibition applies to the use of covered telecommunications equipment or services, regardless of whether that use is in performance of work under a Federal contract.
  - (c) Exceptions. This clause does not prohibit contractors from providing—
- (1) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or
- (2) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

#### (d) Reporting requirement.

- (1) In the event the Contractor identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the Contractor is notified of such by a subcontractor at any tier or by any other source, the Contractor shall report the information in paragraph (d)(2) of this clause to the Contracting Officer, unless elsewhere in this contract are established procedures for reporting the information; in the case of the Department of Defense, the Contractor shall report to the website at <a href="https://dibnet.dod.mil">https://dibnet.dod.mil</a>. For indefinite delivery contracts, the Contractor shall report to the Contracting Officer for the indefinite delivery contract and the Contracting Officer(s) for any affected order or, in the case of the Department of Defense, identify both the indefinite delivery contract and any affected orders in the report provided at <a href="https://dibnet.dod.mil">https://dibnet.dod.mil</a>.
  - (2) The Contractor shall report the following information pursuant to paragraph (d)(1) of this clause
- (i) Within one business day from the date of such identification or notification: the contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.
- (ii) Within 10 business days of submitting the information in paragraph (d)(2)(i) of this clause: any further available information about mitigation actions undertaken or recommended. In addition, the Contractor shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.
- (e) Subcontracts. The Contractor shall insert the substance of this clause, including this paragraph (e) and excluding paragraph (b)(2), in all subcontracts and other contractual instruments, including subcontracts for the acquisition of commercial items.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of

Appendix II to Part 200, as applicable.

#### **APPENDIX II TO 2 CFR PART 200**

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES \_\_\_\_\_\_\_Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES \_\_\_\_\_\_Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES \_\_\_\_\_\_Initials of Authorized Representative of offeror

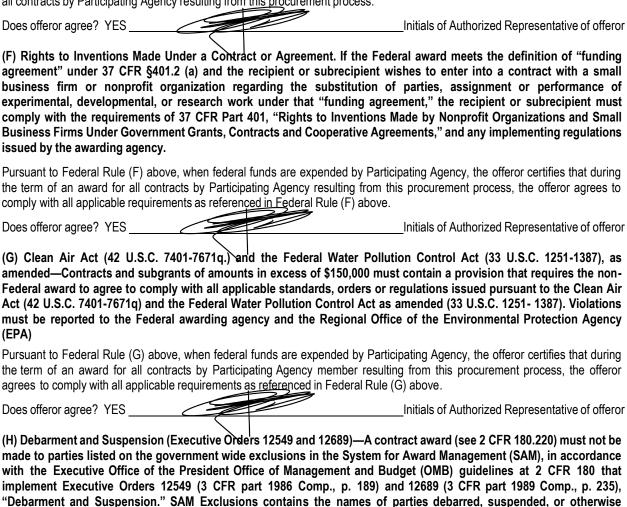
(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148), When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non - Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES \_\_\_\_\_\_Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this <u>pro</u>curement process.



Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any

excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive

Order 12549.

federal department or agency, the offeror will notify the Participating Agency.
Does offeror agree? YESInitials of Authorized Representative of offe
(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,00 must file the required certification. Each tier certifies to the tier above that it will not and has not used Feder appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employe of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier mu also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award Such disclosures are forwarded from tier to tier up to the non-Federal award.
Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (3 U.S.C. 1352). The undersigned further certifies that:  (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendmentor modification of a Federal contract, grant, loan, or cooperative agreement.  (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclosure accordingly.
Does offeror agree? YESInitials of Authorized Representative of offe
RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS
When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offer certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies the
offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgranted submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed
submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed
submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.  Does offeror agree? YESInitials of Authorized Representative of offeror.
Does offeror agree? YESInitials of Authorized Representative of offe  CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT  When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies the it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy.
Does offeror agree? YES  Initials of Authorized Representative of offe  CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT  When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies the it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18
Does offeror agree? YES
Does offeror agree? YES

#### CERTIFICATION OF COMPLIANCE WITH BUY AMERICAN PROVISIONS

#### 7 CFR Part 210.21 School Lunch Procurement.

The school food authority must include the following provisions in all cost reimbursable contracts, including contracts with cost reimbursable provisions, and in solicitation documents prepared to obtain offers for such contracts:

(i) Allowable costs will be paid from the nonprofit school food service account to the contractor net of all discounts, rebates and other applicable credits accruing to or received by the contractor or any assignee under the contract, to the extent those credits are allocable to the allowable portion of the costs billed to the school food authority:

(ii)

- (A) The contractor must separately identify for each cost submitted for payment to the school food authority the amount of that cost that is allowable (can be paid from the nonprofit school food service account) and the amount that is unallowable (cannot be paid from the nonprofit school food service account); or
- (B) The contractor must exclude all unallowable costs from its billing documents and certify that only allowable costs are submitted for payment and records have been established that maintain the visibility of unallowable costs, including directly associated costs in a manner suitable for contract cost determination and verification;
- (iii) The contractor's determination of its allowable costs must be made in compliance with the applicable Departmental and Program regulations and Office of Management and Budget cost circulars;
- (iv) The contractor must identify the amount of each discount, rebate and other applicable credit on bills and invoices presented to the school food authority for payment and individually identify the amount as a discount, rebate, or in the case of other applicable credits, the nature of the credit. If approved by the State agency, the school food authority may permit the contractor to report this information on a less frequent basis than monthly, but no less frequently than annually;
- (v) The contractor must identify the method by which it will report discounts, rebates and other applicable credits allocable to the contract that are not reported prior to conclusion of the contract; and
- (vi) The contractor must maintain documentation of costs and discounts, rebates and other applicable credits, and must furnish such documentation upon request to the school food authority, the State agency, or the Department.

Unless Supplier is exempt (See FAR 25.103), when authorized by statute or explicitly indicated by Participating Public Agency, Buy American requirements will apply where only unmanufactured construction material mined or produced in the United States shall be used (see Subpart 25.6 – American Recovery and Reinvestment Act-Buy American statute for additional details).

## CERTIFICATION OF ACCESS TO RECORDS - 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES \_\_\_\_\_\_Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS
Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.
Does offeror agree? YESInitials of Authorized Representative of offeror
Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.
Offeror's Name:INET Inc, dba iParq
Address, City, State, and Zip Code: 4100 W. Flamingo Rd. Suite 1403, Las Vegas, NV 89103
Phone Number: 805-963-9400 Fax Number: (888) 900-7845
Printed Name and Title of Authorized Representative: Owner, CEO
Email Address: iparqsales@iparq.com
Signature of Authorized Representative:

#### **FEMA SPECIAL CONDITIONS**

Awarded Supplier(s) may need to respond to events and losses where products and services are needed for the immediate and initial response to emergency situations such as, but not limited to, water damage, fire damage, vandalism cleanup, biohazard cleanup, sewage decontamination, deodorization, and/or wind damage during a disaster or emergency situation. By submitting a proposal, the Supplier is accepted these FEMA Special Conditions required by the Federal Emergency Management Agency (FEMA).

"Contract" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as the "Master Agreement".

"Contractor" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as "Supplier" or "Awarded Supplier".

#### **Conflicts of Interest**

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3. i. FEMA considers a "financial interest" to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an "apparent" conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of the Participating Public Agency nor the Participating Public Agency ("NFE") must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE's may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE's written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE's employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

#### **Contractor Integrity**

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended, as described in and subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non-procurement Debarment and Suspension), must be rejected and cannot receive contract awards at any level.

## **Public Policy**

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:

- a. Equal opportunity and nondiscrimination laws
- b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7
- c. Applicable prevailing wage laws, regulations, and executive orders

#### **Affirmative Steps**

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

- 1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- 2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- 3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- 4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
- 5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

#### **Bid Guarantee**

For proposals that are to include <u>construction/reconstruction/renovation</u> and related services, bids must be accompanied by Certified or Cashier's Check or an approved Bid Bond in the amount of not less than five percent (5%) of the total bid. Surety shall provide a copy of the Power of Attorney authorizing the Executing Agent the authority to execute the bid bond documents and bind the surety to the bid bond conditions. The bid bond shall have a corporate Surety that is licensed to conduct business in the state of the lead agency and authorized to underwrite bonds in the amount of the bid bond.

#### **Prevailing Wage Requirements**

When applicable, the awarded Contractor (s) and any and all subcontractor(s) agree to comply with all laws regarding prevailing wage rates including the Davis-Bacon Act, applicable to this solicitation and/or Participating Public Agencies. The Participating Public Agency shall notify the Contractor of the applicable pricing/prevailing wage rates and must apply any local wage rates requested. The Contractor and any subcontractor(s) shall comply with the prevailing wage rates set by the Participating Public Agency.

#### **Federal Requirements**

If products and services are issued in response to an emergency or disaster recovery the items below, located in this FEMA Special Conditions section of the Federal Funds Certifications, are activated and required when federal funding may be utilized.

#### 2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

#### 1. CONTRACT REMEDIES

Contracts for more than the federal simplified acquisition threshold (SAT), the dollar amount below which an NFE may purchase property or services using small purchase methods, currently set at \$250,000 for procurements made on or after June 20, 2018,4 must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms and must provide for sanctions and penalties as appropriate.

## 1.1 Applicability

This contract provision is required for contracts over the SAT, currently set at \$250,000 for procurements made on or after June 20, 2018. Although not required for contracts at or below the SAT, FEMA suggests including a remedies provision.

#### 1.2 Additional Considerations

For FEMA's Assistance to Firefighters Grant (AFG) Program, recipients must include a penalty clause in all contracts for any AFG-funded vehicle, regardless of dollar amount. In that situation, the contract must include a clause addressing that non-delivery by the contract's specified date or other vendor nonperformance will require a penalty of no less than \$100 per day until such time that the vehicle, compliant with the terms of the contract, has been accepted by the recipient. This penalty clause should, however, account for force majeure or acts of God. AFG recipients should refer to the

applicable year's Notice of Funding Opportunity (NOFO) for additional information, which can be accessed at FEMA.gov.

#### 2. TERMINATION FOR CAUSE AND CONVENIENCE

- **a.** Standard. All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity, including the manner by which it will be effected and the basis for settlement. See 2 C.F.R. Part 200, Appendix II(B).
- **b.** Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.

#### 3. EQUAL EMPLOYMENT OPPORTUNITY

When applicable:

- a. Standard. Except as otherwise provided under 41 C.F.R. Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, Equal Employment Opportunity (30 Fed. Reg. 12319, 12935, 3 C.F.R. Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, Amending Executive Order 11246 Relating to Equal Employment Opportunity, and implementing regulations at 41
  - C.F.R. Part 60 (Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor). See 2 C.F.R. Part 200, Appendix II(C).

#### **b.** Key Definitions.

- i. Federally Assisted Construction Contract. The regulation at 41 C.F.R. § 60-1.3 defines a "federally assisted construction contract" as any agreement or modification thereof between any applicant and a person for construction work which is paid for in whole or in part with funds obtained from the Government or borrowed on the credit of the Government pursuant to any Federal program involving a grant, contract, loan, insurance, or guarantee, or undertaken pursuant to any Federal program involving such grant, contract, loan, insurance, or guarantee, or any application or modification thereof approved by the Government for a grant, contract, loan, insurance, or guarantee under which the applicant itself participates in the construction work.
- ii. <u>Construction Work</u>. The regulation at 41 C.F.R. § 60-1.3 defines "construction work" as the construction, rehabilitation, alteration, conversion, extension, demolition or repair of buildings, highways, or other changes or improvements to real property, including facilities providing utility services. The term also includes the supervision, inspection, and other onsite functions incidental to the actual construction.
- **c.** Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.
- **d.** Required Language. The regulation at 41 C.F.R. Part 60-1.4(b) requires the insertion of the following contract clause.

#### During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following:

Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.

- (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.
- (3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.
- (4) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- **(5)** The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- **(6)** The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- (7) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance:

Provided, however, that in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

The applicant further agrees that it will be bound by the above equal opportunity clause with respect to its own employment practices when it participates in federally assisted construction work: *Provided*, That if the applicant so participating is a State or local government, the above equal opportunity clause is not applicable to any agency, instrumentality or subdivision of such government which does not participate in work on or under the contract.

The applicant agrees that it will assist and cooperate actively with the administering agency and the Secretary of Labor in obtaining the compliance of contractors and subcontractors with the equal opportunity clause and the rules, regulations, and relevant orders of the Secretary of Labor, that it will furnish the administering agency and the Secretary of Labor such information as they may require for the supervision of such compliance, and that it will otherwise assist the administering agency in the discharge of the agency's primary responsibility for securing compliance.

The applicant further agrees that it will refrain from entering into any contract or contract modification subject to Executive Order 11246 of September 24, 1965, with a contractor debarred from, or who has not demonstrated eligibility for, Government contracts and federally assisted construction contracts pursuant to the Executive Order and will carry out such sanctions and penalties for violation of the equal opportunity clause as may be imposed upon contractors and subcontractors by the administering agency or the Secretary of Labor pursuant to Part II, Subpart D of the Executive Order. In addition, the applicant agrees that if it fails or refuses to comply with these undertakings, the administering agency may take any or all of the following actions: Cancel, terminate, or suspend in whole or in part this grant (contract, loan, insurance, guarantee); refrain from extending any further assistance to the applicant under the program with respect to which the failure or refund occurred until satisfactory assurance of future compliance has been received from such applicant; and refer the case to the Department of Justice for appropriate legal proceedings.

## 4. DAVIS-BACON ACT

a. <u>Standard</u>. All prime construction contracts in excess of \$2,000 awarded by non- Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction). <u>See 2</u> C.F.R. Part 200, Appendix II(D). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.

- **b.** Applicability. The Davis-Bacon Act applies to the Emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program.
- **c** Requirements. If applicable, the non-federal entity must do the following:
  - i. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.
  - ii. Additionally, pursuant 2 C.F.R. Part 200, Appendix II(D), contracts subject to the Davis-Bacon Act, must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti- Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.
  - iii. Include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction").

<u>Suggested Language</u>. The following provides a sample contract clause: Compliance with the Davis-Bacon Act.

- a. All transactions regarding this contract shall be done in compliance with the Davis-Bacon Act (40 U.S.C. 3141- 3144, and 3146-3148) and the requirements of 29 C.F.R. pt. 5 as may be applicable. The contractor shall comply with 40 U.S.C. 3141-3144, and 3146-3148 and the requirements of 29 C.F.R. pt. 5 as applicable.
- b. Contractors are required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor.
- Additionally, contractors are required to pay wages not less than once a week.

#### 5. COPELAND ANTI-KICKBACK ACT

**a.** Standard. Recipient and subrecipient contracts must include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States").

- **b.** Applicability. This requirement applies to all contracts for construction or repair work above \$2,000 in situations where the Davis-Bacon Act also applies. It DOES NOT apply to the FEMA Public Assistance Program.
- Requirements. If applicable, the non-federal entity must include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). Each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA. Additionally, in accordance with the regulation, each contractor and subcontractor must furnish each week a statement with respect to the wages paid each of its employees engaged in work covered by the Copeland Anti-Kickback Act and the Davis Bacon Act during the preceding weekly payroll period. The report shall be delivered by the contractor or subcontractor, within seven days after the regular payment date of the payroll period, to a representative of a Federal or State agency in charge at the site of the building or work.

Sample Language. The following provides a sample contract clause:

#### Compliance with the Copeland "Anti-Kickback" Act.

- a. Contractor. The contractor shall comply with 18 U.S.C. §874, 40 U.S.C.
   § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.
- b. Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses.
- c. Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. §5.12."

#### 6. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT

- <u>Standard</u>. Where applicable (<u>see</u> 40 U.S.C. §§ 3701-3708), all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. <u>See</u> 2 C.F.R. Part 200, Appendix II(E). Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. Further, no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous.
- **b.** Applicability. This requirement applies to all FEMA contracts awarded by the non-federal

entity in excess of \$100,000 under grant and cooperative agreement programs that involve the employment of mechanics or laborers. It is applicable to construction work. These requirements do not apply to the purchase of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

c. <u>Suggested Language</u>. The regulation at 29 C.F.R. § 5.5(b) provides contract clause language concerning compliance with the Contract Work Hours and Safety Standards Act. FEMA suggests including the following contract clause:

#### Compliance with the Contract Work Hours and Safety Standards Act.

- (1) Overtime requirements. No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in suchworkweek.
- (2) Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (b)(1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section, in the sum of
- \$27 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1) of this section.
- (3) Withholding for unpaid wages and liquidated damages. The Federal agency or loan/grant recipient shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (b)(2) of this section.
- (4) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (b)(1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (4) of this section.

#### 7. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT ORAGREEMENT

**a** Standard. If the FEMA award meets the definition of "funding agreement" under 37C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or

performance of experimental, developmental, or research work under that "funding agreement," the non- Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II(F).

- b. Applicability. This requirement applies to "funding agreements," but it DOES NOT apply to the Public Assistance, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households Other Needs Assistance Grant Program, as FEMA awards under these programs do not meet the definition of "funding agreement."
- <u>Funding Agreements Definition</u>. The regulation at 37 C.F.R. § 401.2(a) defines "funding agreement" as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.

#### 8. CLEAN AIR ACT AND THE FEDERAL WATER POLLUTION CONTROL ACT

- <u>Standard</u>. If applicable, contracts must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q.) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. <u>See</u> 2 C.F.R. Part 200, Appendix II(G).
- **b.** <u>Applicability</u>. This requirement applies to contracts awarded by a non-federal entity of amounts in excess of \$150,000 under a federal grant.
- **c.** Suggested Language. The following provides a sample contract clause.

#### Clean Air Act

- 1. The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
- The contractor agrees to report each violation to the Participating Public Agency and understands and agrees that the Participating Public Agency will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- 3. The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

#### Federal Water Pollution Control Act

- The contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
- 2. The contractor agrees to report each violation to the Participating Public Agency and understands and agrees that the Participating Public Agency will, in turn, report each violation as required to assure notification to the Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

#### 9. DEBARMENT AND SUSPENSION

- a. <u>Standard</u>. Non-Federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non-procurement Debarment and Suspension).
  - **b.** Applicability. This requirement applies to all FEMA grant and cooperative agreement programs.

#### c. Requirements.

- i. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II(H); and 2 C.F.R. § 200.213. A contract award must not be made-to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530.
- ii. In general, an "excluded" party cannot receive a Federal grant award or a contract within the meaning of a "covered transaction," to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a "covered transaction," which is any non-procurement transaction (unless excepted) at either a "primary" or "secondary" tier. Although "covered transactions" do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS's implementing regulations, it does include some contracts awarded by recipients and subrecipients.
- iii. Specifically, a covered transaction includes the following contracts for goods or services:

- 1. The contract is awarded by a recipient or subrecipient in the amount of at least \$25,000.
- 2. The contract requires the approval of FEMA, regardless of amount.
- 3. The contract is for federally-required auditservices.
- 4. A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of \$25,000.
- d. <u>Suggested Language</u>. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified.

#### Suspension and Debarment

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such, the contractor is required to verify that none of the contractor's principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by the Participating Public Agency. If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to the Participating Public Agency, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

#### 10. BYRD ANTI-LOBBYING AMENDMENT

- Standard. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. FEMA's regulation at 44 C.F.R. Part 18 implements the requirements of 31 U.S.C. § 1352 and provides, in Appendix A to Part 18, a copy of the certification that is required to be completed by each entity as described in 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the Federal awarding agency.
- b. Applicability. This requirement applies to all FEMA grant and cooperative agreement

programs. Contractors that apply or bid for a contract of \$100,000 or more under a federal grant must file the required certification. <u>See 2 C.F.R. Part 200, Appendix II(I)</u>; 31 U.S.C. § 1352; and 44 C.F.R. Part 18.

**c.** Suggested Language.

#### Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency.

**d.** Required Certification. If applicable, contractors must sign and submit to the non-federal entity the following certification.

#### APPENDIX A, 44 C.F.R. PART 18 - CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- 3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a

prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, INET Inc., dba iParq , certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Contractor's Authorized Official

Todd Fisher, CEO

Name and Title of Contractor's Authorized Official

03/13/2023

Date

#### 11. PROCUREMENT OF RECOVERED MATERIALS

- <u>Standard</u>. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. <u>See 2 C.F.R. Part 200, Appendix II(J); and 2 C.F.R. §200.322.</u>
- **b.** Applicability. This requirement applies to all contracts awarded by a non- federal entity under FEMA grant and cooperative agreement programs.
- c. Requirements. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired by the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

#### d. Suggested Language.

- i. In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired—
- 1. Competitively within a timeframe providing for compliance with the contract performance schedule:
- 2. Meeting contract performance requirements; or
- 3. At a reasonable price.
  - ii. Information about this requirement, along with the list of EPA- designated items, is available at EPA's Comprehensive Procurement Guidelines web site, https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program.
  - iii. The Contractor also agrees to comply with all other applicable requirements of Section 6002 of the Solid Waste Disposal Act."

#### 12. DOMESTIC PREFERENCES FOR PROCUREMENTS

As appropriate, and to the extent consistent with law, CONTRACTOR should, to the greatest extent practicable under a federal award, provide a preference for the purchase, acquisition, or use of goods, products or materials produced in the United States. This includes, but is not limited to, iron, aluminum, steel, cement, and other manufactured products.

<u>Applicability</u> For purchases in support of FEMA declarations and awards issued on or after November 12, 2020, all FEMA recipients and subrecipients are required to include in all contracts and purchase orders for work or products a contract provision encouraging domestic preference for procurements.

<u>Domestic Preference for Procurements</u> As appropriate, and to the extent consistent with law, the contractor should, to the greatest extent practicable, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States. This includes, but is not limited to iron, aluminum, steel, cement, and other manufactured products. For purposes

of this clause: Produced in the United States means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States. Manufactured products mean items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber."

#### 13. ACCESS TO RECORDS

a. <u>Standard</u>. All recipients, subrecipients, successors, transferees, and assignees must acknowledge and agree to comply with applicable provisions governing DHS access to records, accounts, documents, information, facilities, and staff. Recipients must give DHS/FEMA access to, and the right to examine and copy, records, accounts, and other documents and sources of information related to the federal financial assistance award and permit access to facilities, personnel, and other individuals and information as may be necessary, as required by DHS regulations *and* other applicable laws or program guidance. <u>See</u> DHS Standard Terms and Conditions: Version 8.1 (2018). Additionally, Section 1225 of the Disaster Recovery Reform Act of 2018 prohibits FEMA from providing reimbursement to any state, local, tribal, or territorial government, or private non-profit for activities made pursuant to a contract that purports to prohibit audits or internal reviews by the FEMA administrator or Comptroller General.

Access to Records. The following access to records requirements apply to this contract:

- i.The Contractor agrees to provide Participating Public Agency, the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- ii. The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- iii. The Contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.
- iv.In compliance with the Disaster Recovery Act of 2018, the Participating Public Agency and the Contractor acknowledge and agree that no language in this contract is intended to prohibit audits or internal reviews by the FEMA Administrator or the Comptroller General of the United States.

#### 14. CHANGES

- a. <u>Standard</u>. To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope.
- b. <u>Applicability</u>. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

#### 15. DHS SEAL, LOGO, AND FLAGS

- a. <u>Standard</u>. Recipients must obtain permission prior to using the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials. <u>See DHS</u> Standard Terms and Conditions: Version 8.1 (2018).
- b. <u>Applicability</u>. FEMA recommends that all non-Federal entities place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.
- c. "The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval.

#### 16. COMPLIANCE WITH FEDERAL LAW, REGULATIONS, AND EXECUTIVE ORDERS

- a. <u>Standard</u>. The recipient and its contractors are required to comply with all Federal laws, regulations, and executive orders.
- b. <u>Applicability</u>. FEMA recommends that all non-Federal entities place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable Federal law, regulations, executive orders, and FEMA policies, procedures, and directives.
- c. "This is an acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract. The contractor will comply with all applicable Federal law, regulations, executive orders, FEMA policies, procedures, and directives."

#### 17. NO OBLIGATION BY FEDERAL GOVERNMENT

- a. <u>Standard</u>. FEMA is not a party to any transaction between the recipient and its contractor. FEMA is not subject to any obligations or liable to any party for any matter relating to the contract.
- b. <u>Applicability</u>. FEMA recommends that the non-Federal entity include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.
- c. "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

#### 18. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS

- a. <u>Standard</u>. Recipients must comply with the requirements of The False Claims Act (31 U.S.C. §§ 3729-3733) which prohibits the submission of false or
  - fraudulent claims for payment to the federal government. <u>See DHS</u> Standard Terms and Conditions: Version 8.1 (2018); and 31 U.S.C. §§ 3801-3812, which details the administrative remedies for false claims and statements made. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- b. <u>Applicability</u>. FEMA recommends that the non-Federal entity include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- c. "The Contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the Contractor's actions pertaining to this contract."

## Offeror agrees to comply with all terms and conditions outlined in the FEMA Special Conditions section of this solicitation.

Offeror's Name: INET Inc, dba iParq
Address, City, State, and Zip Code: 4100 W. Flamingo Rd. Suite 1403, Las Vegas, NV 89103
Phone Number: 805-963-9400 Fax Number: 888-900-7845
Printed Name and Title of Authorized Representative: Todd Fisher, CEO
Email Address: iparqsales@iparq.com
Signature of Authorized Representative:
Date:03/13/2023

## **Exhibit G New Jersey Business Compliance**

#### **NEW JERSEY BUSINESS COMPLIANCE**

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statues. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

DOC #1	Ownership Disclosure Form
DOC #2	Non-Collusion Affidavit
DOC #3	Affirmative Action Affidavit
DOC #4	Political Contribution Disclosure Form
DOC #5	Stockholder Disclosure Certification
DOC #6	Certification of Non-Involvement in Prohibited Activities in Iran
DOC #7	New Jersey Business Registration Certificate
DOC #8	EEOAA Evidence
DOC #9	MacBride Principals Form

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

## STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

<u>Name</u>	of Organization:		
<u>Orgar</u>	nization Address:		
<u>Part</u>	I Check the box that represen	ts the typ	e of business organization:
✓ So	ole Proprietorship (skip Parts II a	nd III, exe	cute certification in Part IV)
$\square_{N^{Q}}$	on-Profit Corporation (skip Parts	II and III,	execute certification in Part IV)
<b>□</b> Fo	or-Profit Corporation (any type)	Limited	Liability Company (LLC)
			Limited Liability Partnership (LLP)
_	ther (be specific):		
Part	II		
	corporation who own 10 perce partners in the partnership wh members in the limited liability	ent or moi lo own a ´ / compan	addresses of all stockholders in the re of its stock, of any class, or of all individual 10 percent or greater interest therein, or of all y who own a 10 percent or greater interest TE THE LIST BELOW IN THIS SECTION)
	OF	₹	, and the second se
✓	class, or no individual partner	in the par r in the lin	owns 10 percent or more of its stock, of any rtnership owns a 10 percent or greater nited liability company owns a 10 percent or by be. ( <b>SKIP TO PART IV</b> )
(Pleas	e attach additional sheets if more spa	ace is need	<u>ed):</u>
Na	me of Individual or Business Entity		Home Address (for Individuals) or Business Address

## <u>Part III</u> DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. Attach additional sheets if more space is needed.

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

## Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the <name of contracting unit> is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with <type of contracting unit> to notify the <type of contracting unit> in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the <type of contracting unit> to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Todd Fisher	Title:	Owner, CEO
Signature:		Date:	03/13/2023

## NON-COLLUSION AFFIDAVIT

STANDARD BID DOCUMENT REFERENCE				
	Reference: VII-H			
Name of Form:	NON-COLLUSION AFFIDAVIT			
Statutory Reference:	No specific statutory reference State Statutory Reference N.J.S.A. 52:34-15			
Instructions Reference:	Statutory and Other Requirements VII-H			
Description:	The Owner's use of this form is optional. It is used to ensure that the bidder has not participated in any collusion with any other bidder or Owner representative or otherwise taken any action in restraint of free and competitive bidding.			

## NON-COLLUSION AFFIDAVIT

	New Jersey		
County	of	SS:	
I.	Nathaniel Ferraco	residing in San Diego	
-,	(name of affiant)	(name of municipality)	
in the C	County of San Diego	and State of California	of full
age, be	ing duly sworn according to law	on my oath depose and say that:	
Lam	Director of Sales	of the firm of	
	(title or position)	(name of	of firm)
INI	ET Inc., dba iParq	the bidder making this Proposal for the bi	d
entitled	Parking Management Solutions (title of bid proposal)	and that I executed the said proposal with	
particip connect affidav	pated in any collusion, or otherwation with the above named project are true and correct, and made a relies upname of contracting unit)	has not, directly or indirectly entered into any agree vise taken any action in restraint of free, competitivect; and that all statements contained in said propose with full knowledge that the pon the truth of the statements contained in said P affidavit in awarding the contract for the said projection.	ve bidding in osal and in this roposal
contrac fee, exc	t upon an agreement or understa	ng agency has been employed or retained to solice anding for a commission, percentage, brokerage, on a fide established commercial or selling agencies	or contingent
Subscri	ibed and sworn to		
before	me this day	Signature	
IARE H	14 ,2023	Nathaniel Ferraco	
Ci	7, 2020	(Type or print name of affiant under signat	ture)
Notary	public of		
Му Со	mmission expires DEC 13	2026	
(Seal)			
	CIARA TIUMA COMM. # 23A NOTARY PUBLIC • CAL SAN DIEGO COLU		

## AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)

Compai	ny Name:	INET Inc., dba iParq	
Street:	4100 W FI	amingo Road #1403	
City, St	ate, Zip Co	de: Las Vegas, NV 89103	

#### **Proposal Certification:**

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

#### **Required Affirmative Action Evidence:**

Procurement, Professional & Service Contracts (Exhibit A)

#### Vendors must submit with proposal:

1. A photocopy of a valid letter that the contractor is operating under an existing Federally approved or sanctioned affirmative action program (good for one year from the date of the letter);

OR

2. A photocopy of a Certificate of Employee Information Report approval, issued in accordance with N.J.A.C. 17:27-4;

OR

3. A photocopy of an Employee Information Report (Form AA302) provided by the Division of Contract Compliance and Equal Employment Opportunity in Public Contracts and distributed to the public agency to be completed by the contractor in accordance with N.J.A.C. 17:27-4.

## <u>Public Work – Over \$50,000 Total Project Cost:</u>

- A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201. A project contract ID number will be assigned to your firm upon receipt of the completed Initial Project Workforce Report (AA201) for this contract.
- B. Approved Federal or New Jersey Plan certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

03/13/2023		
Date	Authorized Signature and Title	

#### DOC #3, continued

## P.L. 1995, c. 127 (N.J.A.C. 17:27) MANDATORY AFFIRMATIVE ACTION LANGUAGE

## PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent	

#### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

#### **Public Agency Instructions**

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns\_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

- 1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
- 2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
- 3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
- 4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
  - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at <a href="http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12">http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12</a>. They will be updated from time-to-time as necessary.
  - b. A public agency using these forms should edit them to properly reflect the correct legislative district(s). As the forms are county-based, they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.
  - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
  - d. The form may be used "as-is", subject to edits as described herein.
  - e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
  - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
- 5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at <a href="http://www.nj.gov/dca/divisions/dlgs/resources/lfns\_2006.html">http://www.nj.gov/dca/divisions/dlgs/resources/lfns\_2006.html</a>). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

#### DOC #4, continued

#### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

#### **Contractor Instructions**

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee\*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
  - o of the public entity awarding the contract
  - o of that county in which that public entity is located
  - o of another public entity within that county
  - o or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

<u>N.J.S.A.</u> 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.** 

\* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

## DOC #4, continued

## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Todd Fisher CEO	no lat	er than 10 days prior to	the award of the con	itract.
Name   Name	Dort I Vandar Informatio	n		
Address: 4100 W Flamingo Road #1403 City: Las Vegas State: NV Zip: 89103  The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.  Todd Fisher CEO Printed Name Title  Part II - Contribution Disclosure  Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.  Check here if disclosure is provided in electronic form  Contributor Name Recipient Name Date Dollar Amount				
The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.  Todd Fisher CEO Printed Name Title  Part II - Contribution Disclosure  Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.  Check here if disclosure is provided in electronic form  Contributor Name Recipient Name Date Dollar Amount		·		
Todd Fisher CEO  Printed Name Title  Part II - Contribution Disclosure  Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.  Check here if disclosure is provided in electronic form  Contributor Name Recipient Name Date Dollar Amount	City: Las Vegas	State: NV	Zip: 89103	
Printed Name Title  Part II – Contribution Disclosure  Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.  Check here if disclosure is provided in electronic form  Contributor Name Recipient Name Date Dollar Amount		•		
Part II − Contribution Disclosure  Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.  □ Check here if disclosure is provided in electronic form  Contributor Name Recipient Name Date Dollar Amount		Todd Fisher	CEO	
Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.  ☐ Check here if disclosure is provided in electronic form  ☐ Contributor Name	Signature	Printed Name	Title	
political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.  Check here if disclosure is provided in electronic form  Contributor Name Recipient Name Date Dollar Amount	Part	II - Contribu	tion Disclo	sure
Contributor Name Recipient Name Date Dollar Amount	political contributions (more the committees of the govern	than \$300 per election of the state of the s	cycle) over the 12 n he form provided by	nonths prior to submission to
				Data Dollar Amount
	Contributor Name	Recipient IVa		

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Check here if the information is continued on subsequent page(s)

#### DOC #4, continued

## List of Agencies with Elected Officials Required for Political Contribution Disclosure N.J.S.A. 19:44A-20.26

**County Name:** 

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders County Clerk Sheriff

{County Executive} Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED, CUSTOMIZABLE FORM.

## STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:			
I certify that the list below contains the na holding 10% or more of the issued and ou <b>OR</b>	nes and home addresses of all stockholders standing stock of the undersigned.		
I certify that no one stockholder owns 10% the undersigned.	% or more of the issued and outstanding stock of		
Check the box that represents the type of busin	ness organization:		
Partnership	Sole Proprietorship		
Limited Partnership Limited Liability	Corporation Limited Liability Partnership		
Subchapter S Corporation			
ign and notarize the form below, and, if necess	sary, complete the stockholder list below.		
tockholders:			
Name:	Name:		
Home Address:	Home Address:		
Name:	Name:		
Home Address:	Home Address:		
Name:	Name:		
Home Address:	Home Address:		
Subscribed and sworn before me this 4 day of MKPCH,	(Affiant)		
(Notary Public)	Nathaniel Ferraco, Director of Sales		
(Notary Public) Company Public) Commission expires: DEC 13 262 Le	(Print name & title of affiant)		
	(Corporate Seal)		





#### **Certification of Non-Involvement in Prohibited Activities in Iran**

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 - 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 - 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here: http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure investmentact.pdf.

Offerors should submit the above form completed with their proposal.

## NEW JERSEY BUSINESS REGISTRATION CERTIFICATE (N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

https://www.njportal.com/DOR/BusinessRegistration/

#### EEOAA EVIDENCE

Equal Employment Opportunity/Affirmative Action Goods, Professional Services & General Service Projects

## **EEO/AA Evidence**

Vendors are required to submit evidence of compliance with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 in order to be considered a responsible vendor.

One of the following must be included with submission:

- Copy of Letter of Federal Approval
- Certificate of Employee Information Report
- Fully Executed Form AA302
- Fully Executed EEO-1 Report

## See the guidelines at:

https://www.state.nj.us/treasury/contract\_compliance/documents/pdf/guidelines/pa.pdf for further information.

I certify that my bid package includes the required evidence per the above list and State website.

Name:	Todd Fisher	Title:	CEO
Signatu	re:	Date:	03/13/2023
		-	



## **Employee Handbook**

All policy statements below reflect requirements or standards based on INET Inc., dba iParq (the Company) classification as an Employer with less than 25 or 50 Employees (depending on applied standards), unless otherwise noted.

Previous Handbook sections Deleted as Confidential and not material to the Omnia PASSHE RFP response. Sections are provided below only as a response to the Omnia PASSHE RFP.

## INET Inc. Voluntary Affirmative Action Diversity and Inclusion Program

INET Inc. has instituted action programs to eliminate identified problem areas and to help achieve specific affirmative action goals. These programs include:

- 1. Conducting annual analyses of job descriptions to ensure they accurately reflect job functions;
- 2. Reviewing job descriptions by department and job title using job performance criteria;
- 3. Making job descriptions available to recruiting sources and available to all members of management involved in the recruiting, screening, selection and promotion processes;
- 4. Evaluating the total selection process to ensure freedom from bias through:
  - a. Reviewing job applications and other pre-employment forms to ensure information requested is job-related;
  - b. Evaluating selection methods that may have a disparate impact to ensure that they are job-related and consistent with business necessity;
  - c. Training personnel and management staff on proper interview techniques;
  - d. Training in EEO for management and supervisory staff;
- 5. Using techniques to improve recruitment and increase the flow of Federal Protected Class applicants. INET Inc. presently undertakes the following actions:
  - a. Include the phrase "Equal Opportunity/Affirmative Action Employer" in all printed employment advertisements;
  - b. Place help wanted advertisement, when appropriate, in local Federal Protected Classes media;
  - c. Disseminate information on job opportunities to organizations representing Federal Protected Classes and employment development agencies when job opportunities occur;
  - d. Encourage all employees to refer qualified applicants;
  - e. Actively recruit at secondary schools, junior colleges, colleges and universities with Federal Protected Class enrollments; and
  - f. Request employment agencies to refer qualified Federal Protected Class candidates;



- 6. Ensuring that all employees are given equal opportunity for promotion. This is achieved by:
  - a. Posting promotional opportunities;
  - b. Offering counseling to assist employees in identifying promotional opportunities, training and educational programs to enhance promotions and opportunities for job rotation or transfer; and
  - c. Evaluating job requirements for promotion.

The Personnel Manager is responsible for the effective implementation of the AAP; however, responsibility is likewise vested with each department manager and supervisor. The AAP is designed to:

- Measure the effectiveness of the AAP/EEO program;
- Document personnel activities;
- Identify problem areas where remedial action is needed; and
- Determine the degree to which INET Inc.'s AAP goals and objectives have been obtained. The following personnel activities are reviewed to ensure nondiscrimination and equal employment opportunity for all individuals without regard to their Federal Protected Classes:
- Recruitment, advertising, and job application procedures;
- Hiring, promotion, upgrading, award of tenure, layoff, recall from layoff;
- Rates of pay and any other forms of compensation including fringe benefits;
- Job assignments, job classifications, job descriptions, and seniority lists;
- Sick leave, leaves or absence, or any other leave;
- Training, apprenticeships, attendance at professional meetings and conferences; and
- Any other term, condition, or privilege of employment.

Managers and supervisors are asked to report any current or foreseeable EEO problem areas and are asked to outline their suggestions/recommendations for solutions. If problem areas arise, the manager or supervisor is to report problem areas immediately to the Personnel Manager.

- 1. The Personnel Manager will discuss any problems relating to significant rejection ratios, EEO charges, etc., with the CEO; and
- 2. The Personnel Manager will report the status of the INET Inc.'s AAP goals and objectives to the CEO. The Personnel Manager will recommend remedial actions for the effective implementation of the AAP.

## **Discrimination Guidelines**

It is the policy of INET Inc. to take affirmative action to insure that applicants are employed, without regard to their Federal Protected Classes. Such action includes, but is not limited to the following employment practices: hiring, promotion, demotion, transfer, recruitment or recruitment advertising, layoff, termination, rates of pay or other forms of compensation and selection for training. Employment practices have been reviewed to determine whether members of the Federal



Protected Classes are receiving fair consideration for job opportunities. Attention has been directed toward executive and middle management levels.

- 1. The policy concerning INET Inc.'s obligation to provide equal employment opportunity without regard to Federal Protected Classes is communicated to all employees via the Affirmative Action Program.
- 2. Internal procedures have been developed in this program to insure that INET Inc.'s obligation to provide equal employment opportunity without regard is being fully implemented.
- 3. Employees are informed at least annually of INET Inc.'s commitment to equal employment opportunity for all persons, without regard to Federal Protected Classes.
- 4. When applicable, Recruiting sources have been informed of our commitment to provide equal employment opportunity without regard to Federal Protected Classes.
- 5. Employment records of all employees are reviewed to determine the availability of promotable and transferable employees.
- 6. INET Inc. engages in recruitment activities at educational institutions with substantial enrollments of Federal Protected Classes.
- 8. Reasonable accommodations to the religious observances and practices of employees or prospective employees will be made, unless doing so would result in undue hardship. In determining whether undue hardship exists, factors such as the cost to the company and the impact on the rights of other employees would be considered.

Additional Handbook sections redacted here. Sections are provided below only as a response to the Omnia PASSHE RFP.

## **INET Inc. Sexual Harassment Procedure**

## <u>Objective</u>

The objective of INET Inc. (the "Company") in implementing and enforcing this policy is to define workplace sexual harassment, prohibit it in all forms, carry out appropriate disciplinary measures in the case of violations, and provide procedures for lodging complaints about conduct that violates this policy and investigating sexual harassment claims.

## **Scope**

This policy applies to all employees of the Company and those working for the Company at all locations. All workers, including supervisors and managers, will be subject to discipline, up to and including discharge, for any act of sexual harassment they commit.

**Defining Sexual Harassment** 



"Sexual harassment" is unwelcome conduct of a sexual nature that is sufficiently persistent or offensive to unreasonably interfere with an employee's job performance or create an intimidating, hostile or offensive working environment. Sexual harassment is defined by the Equal Employment Opportunity Commission Guidelines as unwelcome sexual advances, requests for sexual favors and other verbal or physical conduct of a sexual nature when, for example: a) submission to such conduct is made either explicitly or implicitly a term or condition of an individual's employment, b) submission to or rejection of such conduct by an individual is used as the basis for employment decisions affecting such individual, or c) such conduct has the purpose or effect of unreasonably interfering with an individual's work performance or creating an intimidating, hostile or offensive working environment.

Under Title VII of the Civil Rights Act of 1964, there are two types of sexual harassment: a) quid pro quo and 2) hostile work environment. Sexual harassment can be physical and psychological in nature. An aggregation of a series of incidents can constitute sexual harassment even if one of the incidents considered on its own would not be harassing. Employees are prohibited from harassing other employees whether or not the incidents of harassment occur on employer premises and whether or not the incidents occur during working hours.

### Examples of prohibited conduct

Though sexual harassment encompasses a wide range of conduct, some examples of specifically prohibited conduct include the following:

- Physical assaults of a sexual nature, such as rape, sexual battery, molestation
  or attempts to commit these assaults, and intentional physical conduct that is
  sexual in nature, such as touching, pinching, patting, grabbing, brushing
  against another employee's body or poking another employee's body.
- Unwelcome sexual advances, propositions or other sexual comments, such as sexually oriented gestures, noises, remarks, jokes or comments about a person's sexuality or sexual experience.
- Preferential treatment or promises of preferential treatment to an employee for submitting to sexual conduct, including soliciting or attempting to solicit any employee to engage in sexual activity for compensation or reward.
- Subjecting, or threats of subjecting, an employee to unwelcome sexual attention or conduct or intentionally making performance of the employee's job more difficult because of that employee's sex.
- Sexual or discriminatory displays or publications anywhere in the Company's workplace by the Company employees.
- Retaliation for sexual harassment complaints.

Responding to Conduct in Violation of Policy Employees



If an employee believes that he or she has been subject to sexual harassment or any unwelcome sexual attention, he or she may address the situation directly and immediately to the harasser, if possible. If the inappropriate conduct does not cease, or if the employee is unable to or uncomfortable with addressing the alleged harasser directly, he or she should report the incident to his or her own supervisor or manager, or to the human resource (HR) director. It is helpful, but not required, to provide a written record of the date, time and nature of the incident(s) and the names of any witnesses.

It is important to report any and all concerns of sexual harassment or inappropriate sexual conduct to the HR director or a supervisor/manager as soon as possible. Management must be made aware of the situation so that it can conduct an immediate and impartial investigation and take appropriate action to remediate or prevent the prohibited conduct from continuing.

### Managers and Supervisors

Managers and supervisors must deal expeditiously and fairly with allegations of sexual harassment within their departments whether or not there has been a written or formal complaint. They must:

Take all complaints or concerns of alleged or possible harassment or discrimination seriously no matter how minor or who is involved.

Ensure that harassment or inappropriate sexually oriented conduct is immediately reported to HR so that a prompt investigation can occur.

Take any appropriate action to prevent retaliation or prohibited conduct from recurring during and after any investigations or complaints.

Managers and supervisors, who knowingly allow or tolerate sexual harassment or retaliation, including the failure to immediately report such misconduct to HR, are in violation of this policy and subject to discipline.

#### Human Resources

The HR director is responsible for:

- 1. Ensuring that both the individual filing the complaint (hereafter referred to as the "complainant") and the accused individual (hereafter referred to as the "respondent") are aware of the seriousness of a sexual harassment complaint.
- 2. Explaining the Company's sexual harassment policy and investigation procedures to the complainant and the respondent.
- 3. Exploring informal means of resolving sexual harassment complaints.
- 4. Notifying the police if criminal activities are alleged.
- 5. Arranging for an investigation of the alleged harassment and the preparation of a written report.



- 6. Submitting a written report summarizing the results of the investigation and making recommendations to designated Company officials.
- 7. Notifying the complainant and the respondent of the corrective actions to be taken, if any, and administering those actions.
- 8. Complaint Resolution Procedures

Individuals should report complaints of conduct believed to violate Company's sexual harassment policy according to the policy's complaint procedures. To initiate a formal investigation into an alleged violation of this policy, employees may be asked to provide a written statement about the alleged misconduct to the HR director. Complaints should be submitted as soon as possible after an incident has occurred. The HR director may assist the complainant in completing the statement.

To ensure the prompt and thorough investigation of a sexual harassment complaint, the complainant should provide as much of the following information as is possible:

- 1. The name, department and position of the person or persons allegedly causing the harassment.
- 2. A description of the incident(s), including the date(s), location(s) and the presence of any witnesses.
- 3. The effect of the incident(s) on the complainant's ability to perform his or her job, or on other terms or conditions of his or her employment.
- 4. The names of other individuals who might have been subject to the same or similar harassment.
- 5. What, if any, steps the complainant has taken to try to stop the harassment.
- 6. Any other information the complainant believes to be relevant to the harassment complaint.

#### **Discipline**

Employees who violate this policy are subject to appropriate discipline. If an investigation results in a finding that this policy has been violated, the mandatory minimum discipline is a written reprimand. The discipline for very serious or repeat violations is termination of employment. Persons who violate this policy may also be subject to civil damages or criminal penalties.

#### Confidentiality

All inquiries, complaints and investigations are treated confidentially. Information is revealed strictly on a need-to-know basis. Information contained in a formal complaint is kept as confidential as possible. However, the identity of the complainant is usually revealed to the respondent and witnesses. The HR director takes adequate steps to ensure that the complainant is protected from retaliation during the period of the investigation. All information pertaining to a sexual harassment complaint or investigation is maintained by the HR director in secure files. The HR director can answer any questions relating to the procedures for



handling information related to sexual harassment complaints and investigations to complainants and respondents.

## Department of Fair Employment and Housing Harassment Training

All employers of 5 or more employees are REQUIRED to provide 1 hour of sexual harassment and abusive conduct prevention training to nonsupervisory employees and 2 hours of sexual harassment and abusive conduct prevention training to supervisors and managers once every two years, in addition to completion of the course within 6 months of hiring. You are required to Save the Certificate and send it to the Human Resources Director.

In addition, the Employer is required to provide this training to 3<sup>rd</sup> Party staff (Independent Contractors) who maintain a consistent, compensated relationship with the employer. The law requires the training to include practical examples of harassment based on gender identity, gender expression, and sexual orientation. If the 3rd Party has a valid certification of completion of this training, provide it to the Human Resources Director to be exempt from this offered training.

The Department of Fair Employment and Housing provides free online training courses on preventing sexual harassment and abusive conduct in the workplace that satisfy California's legal training requirements pursuant to Gov't Code 12950.1.

Note: Based on advice of counsel and the rigid requirements for the state of California, INET Inc. will utilize the following resources as guidance for this program.

The videos are online at <a href="https://www.dfeh.ca.gov/shpt/">https://www.dfeh.ca.gov/shpt/</a>

#### Other Available Procedures

The procedures available under this policy do not preempt or supersede any legal procedures or remedies otherwise available to a victim of sexual harassment under local, state or federal law.

#### Administration

This policy will be administered through Company's HR director.

## DOC #9 **MACBRIDE-PRINCIPLES**



## STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY DIVISION OF PURCHASE AND PROPERTY

33 WEST STATE STREET, P.O. BOX 230 TRENTON, NEW JERSEY 08625-0230

I, the undersigned, on behalf the Vendor/Bidder, certify pursuant to N.J.S.A. 52:34-12.2 that:

#### MACBRIDE PRINCIPALS FORM

BID SOLICITATION #: [	DOC528712455	VENDOR/BIDDER:	INET Inc., dba iParq
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# VENDOR'S/BIDDER'S REQUIREMENT TO PROVIDE A CERTIFICATION IN COMPLIANCE WITH THE MACBRIDE PRINCIPALS AND NORTHERN IRELAND ACT OF 1989

Pursuant to Public Law 1995, c. 134, a responsible Vendor/Bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, must complete the certification below by checking one of the two options listed below and signing where indicated. If a Vendor/Bidder that would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Director may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another Vendor/Bidder that has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Director finds contractors to be in violation of the principals that are the subject of this law, he/she shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

abla	CHECK THE APPROPRIATE BOX
<u> </u>	The Vendor/Bidder has no business operations in Northern Ireland; or
	<i>OR</i> The Vendor/Bidder will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principals of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principals.

## **CERTIFICATION**

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor/Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor/Bidder is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I will be subject to criminal prosecution under the law, and it will constitute a material breach of my agreement(s) with the State, permitting the State to declare any contract(s) resulting from this certification to be void and unenforceable.

	03/13/2023
Signature	Date
Todd Fisher, CEO	
Print Name and Title	