KOMPAN Playground and Outdoor Fitness EquipmentInstallation Price List #200- 2017

STATE	DESCRIPTION	RATE
ALABAMA	INSTALLATION SERVICES	39.00%
ALASKA	INSTALLATION SERVICES	50.00%
ARIZONA	INSTALLATION SERVICES	50.00%
ARKANSAS	INSTALLATION SERVICES	39.00%
CALIFORNIA	INSTALLATION SERVICES	50.00%
COLORADO	INSTALLATION SERVICES	45.00%
CONNECTICUT	INSTALLATION SERVICES	45.00%
DELAWARE	INSTALLATION SERVICES	45.00%
DC	INSTALLATION SERVICES	45.00%
FLORIDA	INSTALLATION SERVICES	39.00%
GEORGIA	INSTALLATION SERVICES	39.00%
HAWAII	INSTALLATION SERVICES	50.00%
IDAHO	INSTALLATION SERVICES	45.00%
ILLINOIS	INSTALLATION SERVICES	45.00%
INDIANA	INSTALLATION SERVICES	45.00%
IOWA	INSTALLATION SERVICES	45.00%
KANSAS	INSTALLATION SERVICES	45.00%
KENTUCKY	INSTALLATION SERVICES	39.00%
LOUISIANA	INSTALLATION SERVICES	45.00%
MAINE	INSTALLATION SERVICES	45.00%
MARYLAND	INSTALLATION SERVICES	45.00%
MASSACHUSETTS	INSTALLATION SERVICES	45.00%
MICHIGAN	INSTALLATION SERVICES	45.00%
MINNESOTA	INSTALLATION SERVICES	45.00%
MISSISSIPPI	INSTALLATION SERVICES	45.00%
MISSOURI	INSTALLATION SERVICES	39.00%
MONTANA	INSTALLATION SERVICES	50.00%
NEBRASKA	INSTALLATION SERVICES	45.00%
NEVADA	INSTALLATION SERVICES	45.00%
NEW HAMPSHIRE	INSTALLATION SERVICES	45.00%
NEW JERSEY	INSTALLATION SERVICES	45.00%
NEW MEXICO	INSTALLATION SERVICES	45.00%
NEW YORK	INSTALLATION SERVICES	45.00%
NORTH CAROLINA	INSTALLATION SERVICES	39.00%
NORTH DAKOTA	INSTALLATION SERVICES	45.00%
OHIO	INSTALLATION SERVICES	45.00%
OKLAHOMA	INSTALLATION SERVICES	39.00%
OREGON	INSTALLATION SERVICES	45.00%
PENNSYLVANIA	INSTALLATION SERVICES	45.00%
RHODE ISLAND	INSTALLATION SERVICES	45.00%
SOUTH CAROLINA	INSTALLATION SERVICES	39.00%
SOUTH DAKOTA	INSTALLATION SERVICES	45.00%
TENNESSEE	INSTALLATION SERVICES	39.00%
TEXAS	INSTALLATION SERVICES	39.00%
UTAH	INSTALLATION SERVICES	45.00%
UTAII	INSTALLATION SLIVICES	45.00%

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KOMPAN Playground and Outdoor Fitness Equipment Installation Price List #200- 2017

STATE	DESCRIPTION	RATE
VERMONT	INSTALLATION SERVICES	45.00%
VIRGINIA	INSTALLATION SERVICES	45.00%
WASHINGTON	INSTALLATION SERVICES	39.00%
WEST VIRGINIA	INSTALLATION SERVICES	45.00%
WISCONSIN	INSTALLATION SERVICES	45.00%
WYOMING	INSTALLATION SERVICES	50.00%

Rates are a maximum allowable percentage rate under the contract.

Minimum Installation Fee of \$5,000.00

Installation is calculated based on retail list price of equipment.

Unless otherwise noted in the quote, the installation charge includes the below:

- Receiving shipment on site and off-loading equipment
- Layout and excavation of footing holes for equipment provided by KOMPAN
- Assembly of equipment provided by KOMPAN
- · Concrete footings (where applicable)

Below is a list of services that are not automatically included in the quote for equipment installation, but may be available for an extra charge

Please inquire with your local KOMPAN sales associate for details:

- · Demolition/removal of existing equipment, surfacing, etc.
- Off-site disposal of packaging from delivered equipment
- Removal of excavated soil from site
- Installation of resilient surfacing
- · Installation of playground borders
- Additional site excavation not involving equipment footings
- Permits
- Storage of Equipment
- Site Fence Security
- Installation in stages
- Non-standard working hours (i.e. nights, weekends, holidays)

Unless otherwise noted, the quoted installation charge assumes the following site conditions:

- Adequate access to the site for vehicles and equipment
- A flat, level site (less than 1% grade) with no existing surfacing,
 - drain rock, or other landscaping material
- · Clear markings of play site borders and finished grade height
- Good soil conditions for excavation (i.e. no large rocks,
 - tree roots, underground structures, etc.)
- All underground utilities marked clearly by customer prior to installation
 - crew arriving on site and without those utilities interfering
 - with necessary footing holes
- If products are ordered as "surface mount" and will be anchored to an existing concrete slab, that the slab meets the thickness and strength requirements associated with the equipment.

If any of the above site conditions are not met, this may result in an inability to complete the installation and/or may result in additional installation charges.

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