

STATE OF NORTH CAROLINA
COUNTY OF MECKLENBURG

**TENTH AMENDMENT TO THE AGREEMENT TO PROVIDE
FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES**

THIS TENTH AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES (this "Tenth Amendment") is made and entered into this 24th of March 2023, by and between Knoll, Inc., a Delaware corporation doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

Statement of Background and Intent

- A. The City of Charlotte and the Company entered into an Agreement for furniture, installation, and related products and services dated January 1, 2020 (the "Contract") pursuant to which the Company agreed to provide furniture, installation, and related products and services for the City of Charlotte.
- B. The parties amended the Contract to add the Islands Collection and to incorporate changes to the Delivery and Force Majeure clauses.
- C. The parties amended the Contract to add the k. base product line.
- D. The parties amended the Contract to add the k. screen product line.
- E. The parties amended the Contract to incorporate a modification to the list of public agencies in Exhibit E.
- F. The parties amended the Contract to incorporate price adjustments and the addition to the Domestic Procurement Preference clause in Exhibit D.
- G. The parties amended the Contract to replace the Commercial Non-Discrimination clause and Pricing Sheets to add product lines and to incorporate price adjustments.
- H. The parties amended the Contract to replace the Pricing Sheets due to price adjustments.
- I. The parties amended the Contract to make adjustments to pricing and to incorporate certain other changes.
- J. The parties now desire to amend the Contract to add the Knoll Textiles product line and to incorporate certain other changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

A G R E E M E N T

- 1. The terms of the Contract are restated by and incorporated into this Tenth Amendment by reference.
- 2. Defined terms used in this Tenth Amendment shall have the same meaning as are assigned to such terms in the Contract.
- 3. The Pricing Sheets in Exhibit A of the Contract are hereby replaced in their entirety due to the addition of a product line which are attached hereto as Exhibit A.10.
- 4. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.

Contract#: 2020000608

Amendment#: 10

Vendor#: 10719

5. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.

[Signature Page Follows]

IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each and every provision hereof, the parties have caused this Tenth Amendment to be executed as of the date first written above.

KNOLL, INC:

CITY OF CHARLOTTE:
CITY MANAGER'S OFFICE

BY: Peter J. Dallerandro
(signature)

BY: _____
(signature)

PRINT NAME: Peter J. Dallerandro

PRINT NAME: _____

TITLE: Government Account Executive

TITLE: _____

DATE: 3/20/23

DATE: _____



**Digital Contract Routing Form
Non-Encumbered**

Date Submitted: March 23, 2023

Submitted by: Lenore Bishop

Submitter email: lenore.bishop@charlottenc.gov

Contract #: 2020000608

Amendment #: 10

Contract Name: Citywide Furniture (City Dist. One CBI)

Vendor Legal Name: Knoll, Inc.

Vendor #: 10719

REQUIRED ATTACHMENT(S):

Use the Paperclip icon to attach a full Contract Document Routing Packet for review by the authorized City individual with signature authority. The Routing Packet **MUST** include all required components per the direction provided at:

The following signatures, once completed, shall be incorporated by reference into the contractual document identified above.

City of Charlotte

eSigned via SeamlessDocs.com
Liz Babson
Key: f08f2b82106208b08604836a6d96b6

KNOLL - CONTRACT 2020000608-10
EXHIBIT A.10 - PRICING SHEET

1. FIXED PERCENTAGE (%) DISCOUNT OFF THE MANUFACTURER'S LIST PRICE - FURNITURE CATEGORIES AND OTHER RELATED PRODUCTS			
CATEGORY	VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE	DROP SHIP	INSIDE DELIVERY
Systems Furniture	Antenna Workspaces, Date: October 2022	68.5%	65.5%
Systems Furniture	AutoStrada, Date: October 2022	68.5%	65.5%
Systems Furniture	Currents, Date: October 2022	68.5%	65.5%
Systems Furniture	Dividends Horizon, Date: October 2022	68.5%	65.5%
Systems Furniture	ReffProfiles Vol I: 26_1/2" Planning, Date: October 2022	68.5%	65.5%
Systems Furniture	ReffProfiles Vol II: 28_3/8" Planning, Date: October 2022	68.5%	65.5%
Systems Furniture	Series 2, Date: October 2022	68.5%	65.5%
Freestanding Furniture	Crinion Open Table Date: October 2022	59.5%	56.5%
Freestanding Furniture	DatesWeiser, Highline Collection Date: October 2022	41.0%	38.0%
Freestanding Furniture	DatesWeiser, Highline Vector, Date: October 2022	41.0%	38.0%
Freestanding Furniture	DatesWeiser, JD Collection Date: October 2022	41.0%	38.0%
Freestanding Furniture	Islands Collection, Date: October 2022	57.5%	54.5%
Freestanding Furniture	k. base: k. stand Price List, Date: October 2022	68.5%	65.5%
Freestanding Furniture	k. bench, Date: October 2022	68.5%	65.5%
Freestanding Furniture	k. screen, Date: October 2022	68.5%	65.5%
Freestanding Furniture	KnollExtra, Date: October 2022	59.5%	56.5%
Freestanding Furniture	KnollStudio Date: October 2022	52.5%	49.5%
Freestanding Furniture	LSM Collection, Date: October 2022	52.5%	49.5%
Freestanding Furniture	Pixel Collection, Date: October 2022	57.0%	54.0%
Freestanding Furniture	Propeller Collection, Date: October 2022	52.5%	49.5%
Freestanding Furniture	Muuto, Date: September Q3-2022	23.0%	20.0%
Freestanding Furniture	Rockwell Unscripted, Date: October 2022	57.5%	54.5%
Freestanding Furniture	Tone, Date: October 2022	68.5%	65.5%
Freestanding Furniture	Upstart, Date: October 2022	68.5%	65.5%
Seating / Chairs	Office Seating (Newson Task Seating, k. task, Remix, Life, Generation, Regeneration, Multigeneration), Date: October 2022	59.5%	56.5%
Seating / Chairs	Office Seating (Moment, Ollo), Date: October 2022	52.0%	49.0%
Soft Seating	k. lounge, Date: October 2022	57.0%	54.0%
Soft Seating	Pixel Lounge Date: October 2022	57.5%	54.5%
Filing Systems, Storage & Equipment	Anchor, Date: October 2022	68.5%	65.5%
Filing Systems, Storage & Equipment	Calibre, Date: October 2022	59.5%	56.5%
Filing Systems, Storage & Equipment	Quoin, Date: October 2022	68.5%	65.5%
Filing Systems, Storage & Equipment	Template, Date: October 2022	68.5%	65.5%

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OTHER RELATED PRODUCTS	VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE	DROP SHIP	INSIDE DELIVERY
Renewal / Replacement Parts	24 Response, Date October 2022	40.0%	n/a
Knoll Textiles	US & Canada Price List 2022	5.0%	n/a
3. FIXED RATE:			
Storage			\$1.65/sq ft.

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2. UNIONS - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																									
Additional Services & Solutions	AL	AK	AZ	AR	CA	CO	CT	DE	FL	GA	HI	ID	IL	IN	IA	KS	KV	LA	ME	MD	MA	MI	MN	MS	MO
Union Installation - Normal Hours	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Installation - After Hours	\$210.47-\$227.31	\$210.47-\$227.32	\$210.47-\$227.33	\$210.47-\$227.34	\$210.47-\$227.35	\$210.47-\$227.36	\$210.47-\$227.37	\$210.47-\$227.38	\$210.47-\$227.39	\$210.47-\$227.40	\$210.47-\$227.41	\$210.47-\$227.42	\$210.47-\$227.43	\$210.47-\$227.44	\$210.47-\$227.45	\$210.47-\$227.46	\$210.47-\$227.47	\$210.47-\$227.48	\$210.47-\$227.49	\$210.47-\$227.50	\$210.47-\$227.51	\$210.47-\$227.52	\$210.47-\$227.53	\$210.47-\$227.54	\$210.47-\$227.55
Union Project Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Asset Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Refurbishment	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job
3. UNIONS - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																									
Additional Services & Solutions	MT	NE	NV	NH	NJ	NM	NY	NC	ND	OH	OK	OR	PA	RI	SC	SD	TN	TX	UT	VT	VA	WA	WV	WI	WY
Union Installation - Normal Hours	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Installation - After Hours	\$210.47-\$227.31	\$210.47-\$227.32	\$210.47-\$227.33	\$210.47-\$227.34	\$210.47-\$227.35	\$210.47-\$227.36	\$210.47-\$227.37	\$210.47-\$227.38	\$210.47-\$227.39	\$210.47-\$227.40	\$210.47-\$227.41	\$210.47-\$227.42	\$210.47-\$227.43	\$210.47-\$227.44	\$210.47-\$227.45	\$210.47-\$227.46	\$210.47-\$227.47	\$210.47-\$227.48	\$210.47-\$227.49	\$210.47-\$227.50	\$210.47-\$227.51	\$210.47-\$227.52	\$210.47-\$227.53	\$210.47-\$227.54	\$210.47-\$227.55
Union Project Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Asset Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Refurbishment	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job

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3. FIXED MONTHLY RATE FOR STORAGE
Standard Fixed Monthly Rate
\$1.65/sq ft.

4. PRICING INCENTIVES AND REBATES:	
Company must define the tier and add rows as required. Please identify any incentives and rebates offered based on volume, dollar amounts, or other criteria below:	
Incentives / Rebates Description	Amount or Percentage
N/A	N/A