

STATE OF NORTH CAROLINA  
COUNTY OF MECKLENBURG

SIXTH AMENDMENT TO THE AGREEMENT TO PROVIDE  
FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES

THIS SIXTH AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES (this "Sixth Amendment") is made and entered into this of July 23, 2021 by and between Knoll, Inc., a Delaware corporation doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

**Statement of Background and Intent**

- A. The City of Charlotte and the Company entered into an Agreement for furniture, installation, and related products dated January 1, 2020 (the "Contract") pursuant to which the Company agreed to provide furniture, installation, and related products for the City of Charlotte.
- B. The parties amended the Contract to add the Islands Collection and incorporate changes to the Delivery and Force Majeure clauses.
- C. The parties amended the Contract to add the k. base product line.
- D. The parties amended the Contract to add the k. screen product line.
- E. The parties amended the Contract to incorporate a modification to the list of public agencies in Exhibit E.
- F. The parties amended the Contract to incorporate price adjustments and the addition of the Domestic Procurement Preference clause to Exhibit D.
- G. The parties now desire to amend the Contract to incorporate price adjustments and certain other changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

**AGREEMENT**

- 1. The terms of the Contract are restated by and incorporated into this Sixth Amendment by reference.
- 2. Defined terms used in this Sixth Amendment shall have the same meaning as are assigned to such terms in the Contract.
- 3. The Pricing Sheets in Exhibit A of the Contract is hereby replaced in its entirety due to the price adjustments in the 2021 verifiable manufacturer's list price catalogs which are attached hereto as Exhibit A.6.
- 4. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.
- 5. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.

*[Signature Page Follows]*

Contract#: 2020000608

Amendment#:6

Vendor#: 308719

IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each and every provision hereof, the parties have caused this Sixth Amendment to be executed as of the date first written above.

KNOLL, INC.

BY: Peter J. D'Allesandro  
(signature)

PRINT NAME: Peter J. D'Allesandro

TITLE: Director of Government Sales

DATE: 6/21/21

CITY OF CHARLOTTE:  
CITY MANAGER'S OFFICE

BY: \_\_\_\_\_  
(signature)

PRINT NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_



**Digital Contract Routing Form  
Non-Encumbered**

Date Submitted: July 23, 2021

Submitted by: Brian Winegard

Submitter email: [brian.winegard@charlottenc.gov](mailto:brian.winegard@charlottenc.gov)

Contract #: 2020000608

Amendment #: 6

Contract Name: Citywide Furniture (City Dist. One CBI)

Vendor Legal Name: Knoll, Inc

Vendor #: 308719

**REQUIRED ATTACHMENT(S):**

Use the Paperclip icon to attach a full Contract Document Routing Packet for review by the authorized City individual with signature authority. The Routing Packet **MUST** include all required components per the direction provided at:

The following signatures, once completed, shall be incorporated by reference into the contractual document identified above.

**City of Charlotte**

eSigned via SeamlessDocs.com  
*Brent Cagle*  
Key: 668f2b82108208b08604836a5396b891

**KNOLL – CONTRACT 2020000608-6**  
**EXHIBIT A.6 – PRICING SHEET**

<b>1. FIXED PERCENTAGE (%) DISCOUNT OFF THE MANUFACTURER'S LIST PRICE - FURNITURE CATEGORIES AND OTHER RELATED PRODUCTS</b>			
<b>CATEGORY</b>	<b>VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE</b>	<b>DROP SHIP</b>	<b>INSIDE DELIVERY</b>
Systems Furniture	Antenna Workspaces, Date: May 2021	68.5%	65.5%
Systems Furniture	AutoStrada, Date: May 2021	68.5%	65.5%
Systems Furniture	Currents, Date: May 2021	68.5%	65.5%
Systems Furniture	Dividends Horizon, Date: May 2021	68.5%	65.5%
Systems Furniture	ReffProfiles Vol I: 26_1/2" Planning, Date: May 2021	68.5%	65.5%
Systems Furniture	ReffProfiles Vol II: 28_3/8" Planning, Date: May 2021	68.5%	65.5%
Systems Furniture	Series 2, Date: May 2021	68.5%	65.5%
Freestanding Furniture	DatesWeiser, Date: July 2019	41.0%	38.0%
Freestanding Furniture	Islands Collection, Date: May 2021	57.5%	54.5%
Freestanding Furniture	k. base; k. stand Price List, Date: May 2021	68.5%	65.5%
Freestanding Furniture	k. bench, Date: May 2021	68.5%	65.5%
Freestanding Furniture	k. screen, Date: May 2021	68.5%	65.5%
Freestanding Furniture	k. stand, Date: May 2021	68.5%	65.5%
Freestanding Furniture	KnollExtra, Date: May 2021	59.5%	56.5%
Freestanding Furniture	KnollStudio Volume I, Date: May 2021	52.5%	49.5%
Freestanding Furniture	KnollStudio Volume II, Date: May 2021	52.5%	49.5%
Freestanding Furniture	LSM Collection, Date: May 2021 - Product previously included in Knoll Studio Price List. Revised to have its own price list but discounts remained unchanged.	52.5%	49.5%
Freestanding Furniture	Pixel Collection, Date: May 2021 - Product previously included in Knoll Studio Price List. Revised to have its own price list but discounts remained unchanged.	57.0%	54.0%
Freestanding Furniture	Propeller Collection, Date: May 2021 - Product previously included in Knoll Studio Price List. Revised to have its own price list but discounts remained unchanged.	52.5%	49.5%
Freestanding Furniture	Muuto, Date: Q2 2021	23.0%	20.0%
Freestanding Furniture	Rockwell Unscripted, Date: May 2021	57.5%	54.5%
Freestanding Furniture	Tone, Date: May 2021	68.5%	65.5%
Freestanding Furniture	Upstart, Date: May 2021	68.5%	65.5%
Seating / Chairs	Office Seating (Chadwick Seating, k. task, Remix, Life, Generation, Regeneration, Multigeneration), Date: May 2021	59.5%	56.5%
Seating / Chairs	Office Seating (Moment, Ollo), Date: May 2021	52.0%	49.0%
Soft Seating	k. lounge, Date: May 2021	57.0%	54.0%
Filing Systems, Storage & Equipment	Anchor, Date: May 2021	68.5%	65.5%
Filing Systems, Storage & Equipment	Calibre, Date: May 2021	59.5%	56.5%
Filing Systems, Storage & Equipment	Quoin, Date: May 2021	68.5%	65.5%
Filing Systems, Storage & Equipment	Template, Date: May 2021	68.5%	65.5%
<b>OTHER RELATED PRODUCTS</b>	<b>VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE</b>	<b>DROP SHIP</b>	<b>INSIDE DELIVERY</b>
<b>Renewal / Replacement Parts</b>	<b>24 Response, Date May 2021</b>	<b>40.0%</b>	<b>n/a</b>
<b>3. FIXED RATE:</b>			
Storage			\$1.65/sq ft.



**KNOLL – CONTRACT 2020000608-6**  
**EXHIBIT A.6 – PRICING SHEET**

## 2. FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:

[illegible]

FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE	
Alabama	\$100 - \$150
Alaska	\$150 - \$200
Arizona	\$100 - \$150
Arkansas	\$100 - \$150
California	\$100 - \$150
Colorado	\$100 - \$150
Connecticut	\$100 - \$150
Delaware	\$100 - \$150
District of Columbia	\$100 - \$150
Florida	\$100 - \$150
Georgia	\$100 - \$150
Hawaii	\$150 - \$200
Idaho	\$100 - \$150
Illinois	\$100 - \$150
Indiana	\$100 - \$150
Iowa	\$100 - \$150
Kansas	\$100 - \$150
Kentucky	\$100 - \$150
Louisiana	\$100 - \$150
Maine	\$100 - \$150
Maryland	\$100 - \$150
Massachusetts	\$100 - \$150
Michigan	\$100 - \$150
Minnesota	\$100 - \$150
Mississippi	\$100 - \$150
Missouri	\$100 - \$150
Montana	\$100 - \$150
Nebraska	\$100 - \$150
Nevada	\$100 - \$150
New Hampshire	\$100 - \$150
New Jersey	\$100 - \$150
New Mexico	\$100 - \$150
New York	\$100 - \$150
North Carolina	\$100 - \$150
North Dakota	\$100 - \$150
Ohio	\$100 - \$150
Oklahoma	\$100 - \$150
Oregon	\$100 - \$150
Pennsylvania	\$100 - \$150
Rhode Island	\$100 - \$150
South Carolina	\$100 - \$150
South Dakota	\$100 - \$150
Tennessee	\$100 - \$150
Texas	\$100 - \$150
Utah	\$100 - \$150
Vermont	\$100 - \$150
Virginia	\$100 - \$150
Washington	\$100 - \$150
West Virginia	\$100 - \$150
Wisconsin	\$100 - \$150
Wyoming	\$100 - \$150

[illegible]

## EXHIBIT A.6 – PRICING SHEET

[illegible][illegible]