

**STATE OF NORTH CAROLINA  
COUNTY OF MECKLENBURG**

**SEVENTH AMENDMENT TO THE AGREEMENT TO PROVIDE  
FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES**

**THIS SEVENTH AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES** (this "Seventh Amendment") is made and entered into this 1st of January 2022, by and between Knoll, Inc., a Delaware corporation doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

**Statement of Background and Intent**

- A. The City of Charlotte and the Company entered into an Agreement for furniture, installation, and related products and services dated January 1, 2020 (the "Contract") pursuant to which the Company agreed to provide furniture, installation, and related products and services for the City of Charlotte.
- B. The parties amended the Contract to add the Islands Collection and incorporate changes to the Delivery and Force Majeure clauses.
- C. The parties amended the Contract to add the k. base product line.
- D. The parties amended the Contract to add the k. screen product line.
- E. The parties amended the Contract to incorporate a modification to the list of public agencies in Exhibit E.
- F. The parties amended the Contract to incorporate price adjustments and the addition of the Domestic Procurement Preference clause to Exhibit D.
- G. The parties now desire to amend the Contract to replace the Commercial Non-Discrimination clause, add product lines, and incorporate adjustments to pricing and to certain other changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

**AGREEMENT**

- 1. The terms of the Contract are restated by and incorporated into this Seventh Amendment by reference.
- 2. Defined terms used in this Seventh Amendment shall have the same meaning as are assigned to such terms in the Contract.
- 3. The Pricing Sheets in Exhibit A of the Contract is hereby replaced in its entirety due to the addition of products lines and price adjustments in the 2021 verifiable manufacturer's list price catalogs which are attached hereto as Exhibit A.7.
- 4. Section 27 of the Contract ("Required By City Ordinance: Commercial Non-Discrimination") is hereby replaced in its entirety as provided below:

**REQUIRED BY CITY ORDINANCE: COMMERCIAL NON-DISCRIMINATION.** Knoll, Inc. agrees to comply with the Non-Discrimination Policy set forth in Chapter 2, Article V of the Charlotte City Code, which is available for review at <http://library.municode.com/index.aspx?clientId=19970>

and incorporated herein by reference. Knoll, Inc. consents to be bound by the award of any arbitration conducted thereunder.”

5. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.
6. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.

*[Signature Page Follows]*

IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each and every provision hereof, the parties have caused this Seventh Amendment to be executed as of the date first written above.

KNOLL, INC.

CITY OF CHARLOTTE:  
CITY MANAGER'S OFFICE

BY: *Peter J. Dallesandro*  
(signature)

BY: \_\_\_\_\_  
(signature)

PRINT NAME: *Peter J. Dallesandro*

PRINT NAME: \_\_\_\_\_

TITLE: *Director of Government Sales*

TITLE: \_\_\_\_\_

DATE: *11/4/21*

DATE: \_\_\_\_\_



**Digital Contract Routing Form  
Non-Encumbered**

Date Submitted: November 22, 2021

Submitted by: Genetta N. Carothers

Submitter email: [genetta.carothers@charlottenc.gov](mailto:genetta.carothers@charlottenc.gov)

Contract #: 2020000608

Amendment #: 7

Contract Name: Citywide Furniture (City Dist. One CBI)

Vendor Legal Name: Knoll, Inc.

Vendor #: 308719

**REQUIRED ATTACHMENT(S):**

Use the Paperclip icon to attach a full Contract Document Routing Packet for review by the authorized City individual with signature authority. The Routing Packet **MUST** include all required components per the direction provided at:

The following signatures, once completed, shall be incorporated by reference into the contractual document identified above.

**City of Charlotte**

eSigned via SeamlessDocs.com  
*Brent Cagle*  
Key: f98f2b82108208b08604836a6396b851

**KNOLL - CONTRACT 2020000608-7  
EXHIBIT A.7 - PRICING SHEET**

**1. FIXED PERCENTAGE (%) DISCOUNT OFF THE MANUFACTURER'S LIST PRICE - FURNITURE CATEGORIES AND OTHER RELATED PRODUCTS**

<b>CATEGORY</b>	<b>VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE</b>	<b>DROP SHIP</b>	<b>INSIDE DELIVERY</b>
Systems Furniture	Antenna Workspaces, Date: <b>October 2021</b>	68.5%	65.5%
Systems Furniture	AutoStrada, Date: <b>October 2021</b>	68.5%	65.5%
Systems Furniture	Currents, Date: <b>October 2021</b>	68.5%	65.5%
Systems Furniture	Dividends Horizon, Date: <b>October 2021</b>	68.5%	65.5%
Systems Furniture	ReffProfiles Vol I: 26_1/2" Planning, Date: <b>October 2021</b>	68.5%	65.5%
Systems Furniture	ReffProfiles Vol II: 28_3/8" Planning, Date: <b>October 2021</b>	68.5%	65.5%
Systems Furniture	Series 2, Date: <b>October 2021</b>	68.5%	65.5%
<b>Freestanding Furniture</b>	<b>Crinion Open Table Date: October 2021</b>	<b>59.5%</b>	<b>56.5%</b>
<b>Freestanding Furniture</b>	<b>DatesWeiser, Highline Collection Date: October 2021</b>	<b>41.0%</b>	<b>38.0%</b>
<b>Freestanding Furniture</b>	<b>DatesWeiser, Highline Vector, Date: June 2021</b>	<b>41.0%</b>	<b>38.0%</b>
<b>Freestanding Furniture</b>	<b>DatesWeiser, JD Collection Date: October 2021</b>	<b>41.0%</b>	<b>38.0%</b>
Freestanding Furniture	Islands Collection, Date: <b>October 2021</b>	57.5%	54.5%
Freestanding Furniture	k. base; k. stand Price List, Date: <b>October 2021</b>	68.5%	65.5%
Freestanding Furniture	k. bench, Date: <b>October 2021</b>	68.5%	65.5%
Freestanding Furniture	k. screen, Date: <b>October 2021</b>	68.5%	65.5%
Freestanding Furniture	k. stand, Date: <b>October 2021</b>	68.5%	65.5%
Freestanding Furniture	KnollExtra, Date: <b>October 2021</b>	59.5%	56.5%
Freestanding Furniture	KnollStudio Volume I, Date: <b>October 2021</b>	52.5%	49.5%
Freestanding Furniture	KnollStudio Volume II, Date: <b>October 2021</b>	52.5%	49.5%
Freestanding Furniture	LSM Collection, Date: <b>October 2021</b>	52.5%	49.5%
Freestanding Furniture	Pixel Collection, Date: <b>October 2021</b>	57.0%	54.0%
Freestanding Furniture	Propeller Collection, Date: <b>October 2021</b>	52.5%	49.5%
Freestanding Furniture	Muuto, Date: <b>August Q3 2021</b>	23.0%	20.0%
Freestanding Furniture	Rockwell Unscripted, Date: <b>October 2021</b>	57.5%	54.5%
Freestanding Furniture	Tone, Date: <b>October 2021</b>	68.5%	65.5%
Freestanding Furniture	Upstart, Date: <b>October 2021</b>	68.5%	65.5%
Seating / Chairs	Office Seating (Chadwick Seating, k. task, Remix, Life, Generation, Regeneration, Multigeneration), Date: <b>October 2021</b>	59.5%	56.5%
Seating / Chairs	Office Seating (Moment, Ollo), Date: <b>October 2021</b>	52.0%	49.0%
Soft Seating	k. lounge, Date: <b>October 2021</b>	57.0%	54.0%
<b>Soft Seating</b>	<b>Pixel Lounge Date: May 2021</b>	<b>57.5%</b>	<b>54.5%</b>
Filing Systems, Storage & Equipment	Anchor, Date: <b>October 2021</b>	68.5%	65.5%
Filing Systems, Storage & Equipment	Calibre, Date: <b>October 2021</b>	59.5%	56.5%
Filing Systems, Storage & Equipment	Quoin, Date: <b>October 2021</b>	68.5%	65.5%
Filing Systems, Storage & Equipment	Template, Date: <b>October 2021</b>	68.5%	65.5%
<b>OTHER RELATED PRODUCTS</b>	<b>VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE</b>	<b>DROP SHIP</b>	<b>INSIDE DELIVERY</b>
<b>Renewal / Replacement Parts</b>	<b>24 Response, Date October 2021</b>	<b>40.0%</b>	<b>n/a</b>
<b>3. FIXED RATE:</b>			
Storage			\$1.65/sq ft.



