

**STATE OF NORTH CAROLINA
COUNTY OF MECKLENBURG**

**EIGHTH AMENDMENT TO THE AGREEMENT TO PROVIDE
FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES**

THIS EIGHTH AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES (this "Eighth Amendment") is made and entered into this 15th of March 2022, by and between Knoll, Inc., a Delaware corporation doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

Statement of Background and Intent

- A. The City of Charlotte and the Company entered into an Agreement for furniture, installation, and related products and services dated January 1, 2020 (the "Contract") pursuant to which the Company agreed to provide furniture, installation, and related products and services for the City of Charlotte.
- B. The parties amended the Contract to add the Islands Collection and to incorporate changes to the Delivery and Force Majeure clauses.
- C. The parties amended the Contract to add the k. base product line.
- D. The parties amended the Contract to add the k. screen product line.
- E. The parties amended the Contract to incorporate a modification to the list of public agencies in Exhibit E.
- F. The parties amended the Contract to incorporate price adjustments and the addition to the Domestic Procurement Preference clause in Exhibit D.
- G. The parties amended the Contract to replace the Commercial Non-Discrimination clause and Pricing Sheets to add product lines and to incorporate price adjustments.
- H. The parties now desire to amend the Contract to make adjustments to unit pricing and to incorporate certain other changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

AGREEMENT

- 1. The terms of the Contract are restated by and incorporated into this Eighth Amendment by reference.
- 2. Defined terms used in this Eighth Amendment shall have the same meaning as are assigned to such terms in the Contract.
- 3. The Pricing Sheets in Exhibit A of the Contract is hereby replaced in its entirety due to the price adjustments in the February and March 2022 verifiable manufacturer's list price catalogs which are attached hereto as Exhibit A.8.

4. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.
5. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.

[Signature Page Follows]

IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each and every provision hereof, the parties have caused this Eighth Amendment to be executed as of the date first written above.

KNOLL, INC.

CITY OF CHARLOTTE:
CITY MANAGER'S OFFICE

BY: Peter J. Dallersandro
(signature)

BY: _____
(signature)

PRINT NAME: Peter J. Dallersandro

PRINT NAME: _____

TITLE: Director of Government Sales

TITLE: _____

DATE: 2/17/22

DATE: _____



**Digital Contract Routing Form
Non-Encumbered**

Date Submitted: March 03, 2022

Submitted by: Genetta N. Carothers

Submitter email: genetta.carothers@charlottenc.gov

Contract #: 2020000608

Amendment #: 8

Contract Name: Citywide Furniture (City Dist. One CBI)

Vendor Legal Name: Knoll, Inc.

Vendor #: 308719

REQUIRED ATTACHMENT(S):

Use the Paperclip icon to attach a full Contract Document Routing Packet for review by the authorized City individual with signature authority. The Routing Packet **MUST** include all required components per the direction provided at:

The following signatures, once completed, shall be incorporated by reference into the contractual document identified above.

City of Charlotte

eSigned via SeamlessDocs.com
Brent Cagle
Key: 668f2b82108208b08604836a5396b891

KNOLL - CONTRACT 2020000608-8
EXHIBIT A.8 - PRICING SHEET

1. FIXED PERCENTAGE (%) DISCOUNT OFF THE MANUFACTURER'S LIST PRICE - FURNITURE CATEGORIES AND OTHER RELATED PRODUCTS			
CATEGORY	VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE	DROP SHIP	INSIDE DELIVERY
Systems Furniture	Antenna Workspaces, Date: February 2022	68.5%	65.5%
Systems Furniture	AutoStrada, Date: February 2022	68.5%	65.5%
Systems Furniture	Currents, Date: February 2022	68.5%	65.5%
Systems Furniture	Dividends Horizon, Date: February 2022	68.5%	65.5%
Systems Furniture	ReffProfiles Vol I: 26_1/2" Planning, Date: February 2022	68.5%	65.5%
Systems Furniture	ReffProfiles Vol II: 28_3/8" Planning, Date: February 2022	68.5%	65.5%
Systems Furniture	Series 2, Date: February 2022	68.5%	65.5%
Freestanding Furniture	Crinion Open Table Date: February 2022	59.5%	56.5%
Freestanding Furniture	DatesWeiser, Highline Collection Date: March 2022	41.0%	38.0%
Freestanding Furniture	DatesWeiser, Highline Vector, Date: March 2022	41.0%	38.0%
Freestanding Furniture	DatesWeiser, JD Collection Date: March 2022	41.0%	38.0%
Freestanding Furniture	Islands Collection, Date: February 2022	57.5%	54.5%
Freestanding Furniture	k. base; k. stand Price List, Date: February 2022	68.5%	65.5%
Freestanding Furniture	k. bench, Date: February 2022	68.5%	65.5%
Freestanding Furniture	k. screen, Date: February 2022	68.5%	65.5%
Freestanding Furniture	KnollExtra, Date: February 2022	59.5%	56.5%
Freestanding Furniture	KnollStudio Date: March 15, 2022	52.5%	49.5%
Freestanding Furniture	LSM Collection, Date: February 2022	52.5%	49.5%
Freestanding Furniture	Pixel Collection, Date: February 2022	57.0%	54.0%
Freestanding Furniture	Propeller Collection, Date: February 2022	52.5%	49.5%
Freestanding Furniture	Muuto, Date: January Q1-2022	23.0%	20.0%
Freestanding Furniture	Rockwell Unscripted, Date: February 2022	57.5%	54.5%
Freestanding Furniture	Tone, Date: February 2022	68.5%	65.5%
Freestanding Furniture	Upstart, Date: February 2022	68.5%	65.5%
Seating / Chairs	Office Seating (Chadwick Seating, k. task, Remix, Life, Generation, Regeneration, Multigeneration), Date: February 2022	59.5%	56.5%
Seating / Chairs	Office Seating (Moment, Ollo), Date: February 2022	52.0%	49.0%
Soft Seating	k. lounge, Date: February 2022	57.0%	54.0%
Soft Seating	Pixel Lounge Date: February 2022	57.5%	54.5%
Filing Systems, Storage & Equipment	Anchor, Date: February 2022	68.5%	65.5%
Filing Systems, Storage & Equipment	Calibre, Date: February 2022	59.5%	56.5%
Filing Systems, Storage & Equipment	Quoin, Date: February 2022	68.5%	65.5%
Filing Systems, Storage & Equipment	Template, Date: February 2022	68.5%	65.5%

OTHER RELATED PRODUCTS	VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE	DROP SHIP	INSIDE DELIVERY
Renewal / Replacement Parts	24 Response, Date February 2022	40.0%	n/a
3. FIXED RATE:			
Storage			\$1.65/sq ft.

EXHIBIT A.8 - PRICING SHEET

2. FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:

[illegible]

FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:

[illegible]

KNOLL - CONTRACT 2020000608-8
EXHIBIT A.8 - PRICING SHEET

2. UNION - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																									
Additional Services & Solutions	AL	AK	AZ	AR	CA	CO	CT	DE	FL	GA	HI	ID	IL	IN	IA	KS	KY	LA	ME	MD	MA	MI	MN	MS	MO
<u>Union Installation - Normal Hours</u>	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
<u>Union Installation - After Hours</u>	\$210.47-\$227.31	\$210.47-\$227.32	\$210.47-\$227.33	\$210.47-\$227.34	\$210.47-\$227.35	\$210.47-\$227.36	\$210.47-\$227.37	\$210.47-\$227.38	\$210.47-\$227.39	\$210.47-\$227.40	\$210.47-\$227.41	\$210.47-\$227.42	\$210.47-\$227.43	\$210.47-\$227.44	\$210.47-\$227.45	\$210.47-\$227.46	\$210.47-\$227.47	\$210.47-\$227.48	\$210.47-\$227.49	\$210.47-\$227.50	\$210.47-\$227.51	\$210.47-\$227.52	\$210.47-\$227.53	\$210.47-\$227.54	\$210.47-\$227.55
<u>Union Project Management</u>	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
<u>Union Asset Management</u>	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
<u>Refurbishment</u>	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job
UNION - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																									
Additional Services & Solutions	MT	NE	NV	NH	NJ	NM	NY	NC	ND	OH	OK	OR	PA	RI	SC	SD	TN	TX	UT	VT	VA	WA	WV	WI	WY
<u>Union Installation - Normal Hours</u>	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
<u>Union Installation - After Hours</u>	\$210.47-\$227.31	\$210.47-\$227.32	\$210.47-\$227.33	\$210.47-\$227.34	\$210.47-\$227.35	\$210.47-\$227.36	\$210.47-\$227.37	\$210.47-\$227.38	\$210.47-\$227.39	\$210.47-\$227.40	\$210.47-\$227.41	\$210.47-\$227.42	\$210.47-\$227.43	\$210.47-\$227.44	\$210.47-\$227.45	\$210.47-\$227.46	\$210.47-\$227.47	\$210.47-\$227.48	\$210.47-\$227.49	\$210.47-\$227.50	\$210.47-\$227.51	\$210.47-\$227.52	\$210.47-\$227.53	\$210.47-\$227.54	\$210.47-\$227.55
<u>Union Project Management</u>	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
<u>Union Asset Management</u>	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
<u>Refurbishment</u>	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job	Quoted per job