

**STATE OF NORTH CAROLINA
COUNTY OF MECKLENBURG**

**THIRD AMENDMENT TO THE AGREEMENT TO PROVIDE
FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES**

THIS THIRD AMENDMENT TO THE AGREEMENT TO PROVIDE FURNITURE, INSTALLATION, AND RELATED PRODUCTS AND SERVICES (this "Third Amendment") is made and entered into this 26th of October 2020, by and between Knoll, Inc., a Delaware corporation doing business in North Carolina (the "Company"), and the City of Charlotte, a North Carolina municipal corporation (the "City").

Statement of Background and Intent

- A. The City of Charlotte and the Company entered into an Agreement for furniture, installation, and related products and services dated January 1, 2020 (the "Contract") pursuant to which the Company agreed to provide furniture, installation, and related products and services for the City of Charlotte.
- B. The parties amended the Contract to add the Islands Collection product line and incorporate changes to the Delivery and Force Majeure clauses.
- C. The parties amended the Contract to add the k. base product line.
- D. The parties now desire to amend the Contract to add the k. screen product line and to incorporate certain other changes.

NOW, THEREFORE, in consideration of the mutual covenants and agreements contained herein, the parties hereby agree to the following:

AGREEMENT

- 1. The terms of the Contract are restated by and incorporated into this Third Amendment by reference.
- 2. Defined terms used in this Third Amendment shall have the same meaning as are assigned to such terms in the Contract.
- 3. The Pricing Sheets in Exhibit A of the Contract is hereby replaced in its entirety due to the addition of the new product line which are attached hereto as Exhibit A.4.
- 4. Except to the extent specifically provided above, this amendment shall not be interpreted or construed as waiving any rights, obligations, remedies, or claims the parties may otherwise have under the Contract.
- 5. In all other respects and except as modified herein, the terms of the Contract shall remain in force and effect.

[Signature Page Follows]

IN WITNESS WHEREOF, and in acknowledgement that the parties hereto have read and understood each provision hereof, the parties have caused this Third Amendment to be executed as of the date first written above.

KNOLL, INC.

**CITY OF CHARLOTTE:
CITY MANAGER'S OFFICE**

BY: *Peter J Dallessandro*
(signature)

BY: _____
(signature)

PRINT NAME: *Peter J Dallessandro*

PRINT NAME: _____

TITLE: *Director of Government Sales*

TITLE: _____

DATE: *10/29/20*

DATE: _____



**CITY OF
CHARLOTTE**
Digital Contract Routing Form
Non-Encumbered

Date Submitted: November 25, 2020

Submitted by: Genetta N. Carothers

Submitter email: gcarothers@charlottenc.gov

Contract #: 2020000608

Amendment #: 3

Contract Name: Citywide Furniture (City Dist. One CBI)

Vendor Legal Name: Knoll, Inc.

Vendor #: 308719

REQUIRED ATTACHMENT(S):

Use the Paperclip icon to attach a full Contract Document Routing Packet for review by the authorized City individual with signature authority. The Routing Packet **MUST** include all required components per the direction provided at:

<https://cnet/kbus/finance/Finance/pm/Pages/Contract-Review.aspx>

The following signatures, once completed, shall be incorporated by reference into the contractual document identified above.

City of Charlotte

eSigned via SeamlessDocs.com


Key: f99f2b6210d208b08604836a6d99eb831

**KNOLL - CONTRACT 2020000608-3
EXHIBIT A.4 - PRICING SHEET**

1. FIXED PERCENTAGE (%) DISCOUNT OFF THE MANUFACTURER'S LIST PRICE - FURNITURE CATEGORIES AND OTHER RELATED PRODUCTS

CATEGORY	VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE	DROP SHIP	INSIDE DELIVERY
Systems Furniture	Antenna Workspaces, Date: March 2019	68.5%	65.5%
Systems Furniture	AutoStrada, Date: March 2019	68.5%	65.5%
Systems Furniture	Currents, Date: March 2019	68.5%	65.5%
Systems Furniture	Dividends Horizon, Date: March 2019	68.5%	65.5%
Systems Furniture	ReffProfiles Vol I: 26_1/2" Planning, Date: March 2019	68.5%	65.5%
Systems Furniture	ReffProfiles Vol II: 28_3/8" Planning, Date: March 2019	68.5%	65.5%
Systems Furniture	Series 2, Date: March 2019	68.5%	65.5%
Freestanding Furniture	DatesWeiser, Date: January 2018	41.0%	38.0%
Freestanding Furniture	Islands Collection, Date: March 2020	57.5%	54.5%
Freestanding Furniture	k. base; k. stand Price List, Date: March 2020	68.5%	65.5%
Freestanding Furniture	k. bench, Date: March 2019	68.5%	65.5%
Freestanding Furniture	k. screen, Date: March 2020	68.5%	65.5%
Freestanding Furniture	k. stand, Date: March 2019	68.5%	65.5%
Freestanding Furniture	KnollExtra, Date: March 2019	59.5%	56.5%
Freestanding Furniture	KnollStudio Volume I, Date: March 2019	52.5%	49.5%
Freestanding Furniture	KnollStudio Volume II, Date: March 2019	52.5%	49.5%
Freestanding Furniture	KnollStudio (Pixel), Date: March 2019	57.0%	54.0%
Freestanding Furniture	Muuto, Date: Q2 2019	23.0%	20.0%
Freestanding Furniture	Rockwell Unscripted, Date: March 2019	57.5%	54.5%
Freestanding Furniture	Tone, Date: March 2019	68.5%	65.5%
Freestanding Furniture	Upstart, Date: March 2019	68.5%	65.5%
Seating / Chairs	Office Seating (Chadwick Seating, k. task, Remix, Life, Generation, Regeneration, Multigeneration), Date: March 2019	59.5%	56.5%
Seating / Chairs	Office Seating (Moment, Ollo), Date: March 2019	52.0%	49.0%
Soft Seating	k. lounge, Date: March 2019	57.0%	54.0%
Filing Systems, Storage & Equipment	Anchor, Date: March 2019	68.5%	65.5%
Filing Systems, Storage & Equipment	Calibre, Date: March 2019	59.5%	56.5%
Filing Systems, Storage & Equipment	Template, Date: March 2019	68.5%	65.5%
OTHER RELATED PRODUCTS	VERIFIABLE MANUFACTURER'S LIST PRICE CATALOG AND DATE	DROP SHIP	INSIDE DELIVERY
Renewal / Replacement Parts	24 Response, Date May 2019	40.0%	n/a

3. FIXED RATE:

Storage	\$1.65/sq ft.
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**KNOLL - CONTRACT 2020000608-3
EXHIBIT A.4 - PRICING SHEET**

2. UNION - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																									
Additional Services & Solutions	AL	AK	AZ	AR	CA	CO	CT	DE	FL	GA	HI	ID	IL	IN	IA	KS	KY	LA	ME	MD	MA	MI	MN	MS	MO
Union Installation - Normal Hours	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Installation - After Hours	\$210.47-\$227.31	\$210.47-\$227.32	\$210.47-\$227.33	\$210.47-\$227.34	\$210.47-\$227.35	\$210.47-\$227.36	\$210.47-\$227.37	\$210.47-\$227.38	\$210.47-\$227.39	\$210.47-\$227.40	\$210.47-\$227.41	\$210.47-\$227.42	\$210.47-\$227.43	\$210.47-\$227.44	\$210.47-\$227.45	\$210.47-\$227.46	\$210.47-\$227.47	\$210.47-\$227.48	\$210.47-\$227.49	\$210.47-\$227.50	\$210.47-\$227.51	\$210.47-\$227.52	\$210.47-\$227.53	\$210.47-\$227.54	\$210.47-\$227.55
Union Project Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Asset Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Refurbishment	Quoted per job																								
UNION - FIXED HOURLY RATE RANGE FOR INSTALLATION AND OTHER ADDITIONAL SERVICES AND SOLUTIONS BY STATE:																									
Additional Services & Solutions	MT	NE	NV	NH	NJ	NM	NY	NC	ND	OH	OK	OR	PA	RI	SC	SD	TN	TX	UT	VT	VA	WA	WV	WI	WY
Union Installation - Normal Hours	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Installation - After Hours	\$210.47-\$227.31	\$210.47-\$227.32	\$210.47-\$227.33	\$210.47-\$227.34	\$210.47-\$227.35	\$210.47-\$227.36	\$210.47-\$227.37	\$210.47-\$227.38	\$210.47-\$227.39	\$210.47-\$227.40	\$210.47-\$227.41	\$210.47-\$227.42	\$210.47-\$227.43	\$210.47-\$227.44	\$210.47-\$227.45	\$210.47-\$227.46	\$210.47-\$227.47	\$210.47-\$227.48	\$210.47-\$227.49	\$210.47-\$227.50	\$210.47-\$227.51	\$210.47-\$227.52	\$210.47-\$227.53	\$210.47-\$227.54	\$210.47-\$227.55
Union Project Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Union Asset Management	\$140.31-\$151.54	\$140.31-\$151.55	\$140.31-\$151.56	\$140.31-\$151.57	\$140.31-\$151.58	\$140.31-\$151.59	\$140.31-\$151.60	\$140.31-\$151.61	\$140.31-\$151.62	\$140.31-\$151.63	\$140.31-\$151.64	\$140.31-\$151.65	\$140.31-\$151.66	\$140.31-\$151.67	\$140.31-\$151.68	\$140.31-\$151.69	\$140.31-\$151.70	\$140.31-\$151.71	\$140.31-\$151.72	\$140.31-\$151.73	\$140.31-\$151.74	\$140.31-\$151.75	\$140.31-\$151.76	\$140.31-\$151.77	\$140.31-\$151.78
Refurbishment	Quoted per job																								

