

## Wall System Solutions

Region 4 ESC - TX

Contract Number: **R221103**

January 1, 2023 through December 31, 2025

Option to renew for two (2) additional one-year periods through December 31, 2027

### PRICING/DISCOUNT MODEL

The KI pricing/discount model offers a full service experience for OMNIA Partners

- Purchase through approved dealer or directly from KI for same price
- Drop ship/Tailgate Discounting
- Installation and transportation charges are quoted on a project by project basis
- Price is for non-union labor, standard hours for install and delivery
- Discounting off current KI published price lists
- Discounting tier based on single order volume at list price
- Tier 5 is a minimum;  $\leq$  to Tier 4 upon quote review
- Discounts applies to product

### Additional Services

- Design Services - \$75.00 per hour
- Project Management Services - \$50.00 per hour

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and industry-leading suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

Through the economies of scale created by OMNIA Partners, our participants now have access to an extensive portfolio of competitively solicited and publicly awarded agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to K-12 education, state and local government, higher education and non-profits.

A trusted market resource and the number one preferred furniture supplier for educational solutions, KI provides personalized solutions and simple, durable product design.  
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For more information, visit [OMNIAPartners.com/publicsector](http://OMNIAPartners.com/publicsector).

