



Request for Contract Update

Pursuant to the terms of contract number R191808 Furniture, Installation & Related Services
R180402 for Furniture & Installation Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Krueger International (KI)

(Contractor)

hereby provides notice of the following update on
 this date March 16, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☒ **Authorized Distributors/Dealers**

X Addition

 Deletion

X Supporting Documentation

☐ **Products/Services**

 New Addition

 Update Only

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached you will find an updated Dealer list for Krueger International.

Submitted By: Andy Van Straten

Title: Contract Manager

Signature:

Email Address: andy.van.straten@ki.com

☐ **Approved by Email:** Date 3/16/2022 | 4:43 PM CDT

☐ **Denied by Email:** Date

DocuSigned by:

Region 4 ESC

30EE15BFEF1C4C6...



March 22, 2022

To: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services
Region 4 Education Service Center
7145 West Tidwell Road
Houston, TX 77092

RE: KI Material & Commodity Surcharge

Dear Valued Customer,

It's never easy to ask a customer to pay more for our products and services. However, given the ongoing economic and political disruptions taking place here in the United States and across the globe, we unfortunately must increase our surcharge to maintain the level of high-quality products and services you've come to expect from KI.

More specifically, KI will increase its surcharge from 5% to 10%, effective April 25th, 2022, or upon the terms of the agreement. This is to include all orders pertaining to the current contracts and agreed upon terms between KI and Region 4, contracts R180402 and R1914808. This change to the surcharge will go into effect thirty (30) days after approval and written notification from Region 4 ESC for both Region 4 Contracts. We opted to increase the surcharge rather than implement a price increase as we are committed to monitoring market conditions regularly and will adjust our surcharge if/when market conditions moderate.

This surcharge applies to products, options, and surface materials only. It will not be added to separate freight or installation charges. The surcharge is temporary. It protects our customers from having to permanently realize those cost / price increases which are transitory.

We are highly sensitive to the pressure this surcharge puts on you and your business. KI has never – and will never – enact a surcharge unless it's absolutely necessary. The reality is that current market conditions continue to drive up the cost of raw materials and freight*, a trend that is expected to continue for the foreseeable future. *We hope that by providing a 30-day advance notice, you will have an opportunity to place your orders prior to the surcharge becoming effective.*

*KI is committed to complete customer transparency. The below items detail the additional cost increases experienced since our surcharge was first implemented in the summer of 2021.

Truck Load Freight: 28%

LTL Freight: 21%

Import Containers: 167%

KI would like to thank you for your time and continual partnership.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Andrew Van Straten'.

Andrew Van Straten
Contract Manager
Krueger International, Inc.

KI
1330 Bellevue Street
P.O. Box 8100
Green Bay, WI 54308-8100

Tel 920-468-8100
Fax 920-468-0280



Request for Contract Update

Pursuant to the terms of contract number R180402 & R191808 for Furniture & Installation/ Furniture, Installation & Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Krueger International, Inc. (Contractor) hereby provides notice of the following update on
this date March 22, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

 Addition

 Deletion

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Products/Services**

 New Addition

 Update Only

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☒ **Other** Material & Commodity Surcharge

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).
KI will be increasing its surcharge from 5% to 10%, effective on April 25, 2022, or upon the terms of the agreement. This surcharge applies to products, options, and surface materials only. It will not be added to separate freight or installation charges. The Surcharge is not permanent.

Submitted By: Andy Van Straten

Title: Contract Manager

Email Address: andrew.van.straten@ki.com

☐ **Approved by Email:** Date 3/24/2022 | 8:45 AM CDT

☐ **Denied by Email:** Date

DocuSigned by:

Robert Zingelmann

Region 4 ESC:

081D33B50130490...



March 22, 2022

To: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services
Region 4 Education Service Center
7145 West Tidwell Road
Houston, TX 77092

RE: KI Material & Commodity Surcharge

Dear Valued Customer,

It's never easy to ask a customer to pay more for our products and services. However, given the ongoing economic and political disruptions taking place here in the United States and across the globe, we unfortunately must increase our surcharge to maintain the level of high-quality products and services you've come to expect from KI.

More specifically, KI will increase its surcharge from 5% to 10%, effective April 25th, 2022, or upon the terms of the agreement. This is to include all orders pertaining to the current contracts and agreed upon terms between KI and Region 4, contracts R180402 and R1914808. This change to the surcharge will go into effect thirty (30) days after approval and written notification from Region 4 ESC for both Region 4 Contracts. We opted to increase the surcharge rather than implement a price increase as we are committed to monitoring market conditions regularly and will adjust our surcharge if/when market conditions moderate.

This surcharge applies to products, options, and surface materials only. It will not be added to separate freight or installation charges. The surcharge is temporary. It protects our customers from having to permanently realize those cost / price increases which are transitory.

We are highly sensitive to the pressure this surcharge puts on you and your business. KI has never – and will never – enact a surcharge unless it's absolutely necessary. The reality is that current market conditions continue to drive up the cost of raw materials and freight*, a trend that is expected to continue for the foreseeable future. *We hope that by providing a 30-day advance notice, you will have an opportunity to place your orders prior to the surcharge becoming effective.*

*KI is committed to complete customer transparency. The below items detail the additional cost increases experienced since our surcharge was first implemented in the summer of 2021.

Truck Load Freight: 28% LTL Freight: 21% Import Containers: 167%

KI would like to thank you for your time and continual partnership.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Andrew Van Straten'.

Andrew Van Straten
Contract Manager
Krueger International, Inc.

KI
1330 Bellevue Street
P.O. Box 8100
Green Bay, WI 54308-8100

Tel 920-468-8100
Fax 920-468-0280



Request for Contract Update

Pursuant to the terms of contract number R191808 for Furniture & Installation/ Furniture, Installation & Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Krueger International, Inc.

(Contractor)

hereby provides notice of the following update on

this date April 19, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

____ Addition

____ Deletion

____ Supporting Documentation

☒ **Price Update**

____ Supporting Documentation

☐ **Products/Services**

____ New Addition

____ Update Only

____ Supporting Documentation

☒ **Discontinued Products/Services**

____ Supporting Documentation

☐ **States/Territories**

____ Supporting Documentation

☐ **Other** _____

____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Spacesaver pricing update; 2022 price list includes removal of obsolete product along with the addition of a 14% surcharge effective 30 days upon approval.

Surcharge will be temporary and for just the Spacesaver products the surcharge would be 14%.

Submitted By: Andy Van Straten

Title: Contract Manager

Email Address: andrew.van.straten@ki.com

☐ **Approved by Email:** Date 4/25/2022 | 11:47 AM CDT

☐ **Denied by Email:** Date _____

DocuSigned by:

Robert Zingelmann

Region 4 ESC:

0B1D33BB0130490...



Spacesaver Corporation
1450 Janesville Avenue
Fort Atkinson, Wisconsin, USA 53538-2798
Tel: 920-563-6362 | Fax: 920-563-2702
www.spacesaver.com

To: Spacesaver Customers

From: Laurel Harrison, VP Sales & Marketing

Date: April 12, 2022

Re: Spacesaver Material Surcharge Increase Effective Monday, May 9th

Dear Spacesaver Customer,

Spacesaver and your local Spacesaver Distributor want to thank you for purchasing or considering the purchase of Spacesaver storage solutions. We are proud to be a long-standing and leading provider of quality storage products designed to meet the needs of many business and institutional organizations throughout North America and the world.

We, like many businesses, continue to be faced with cost increases, labor and supply shortages, and widespread inflation. The ongoing economic and political disruptions taking place in the United States and across the world are contributing to these material and transportation cost increases. As a result, effective Monday, May 9, 2022, Spacesaver will increase our material surcharge to 14% of list price. All orders placed through Friday, May 6, 2022, will be honored with our current list price and surcharge.

We strongly encourage you to work with your local Spacesaver Distributor if you have an outstanding quote, or if you are considering placing an order for Spacesaver product, to mitigate any impact that this cost increase may pose to your project.

Spacesaver truly appreciate your business. We look forward to serving you and providing you with high-quality Spacesaver storage products now and in the future. If you have any questions, please contact your local Spacesaver distributor.

Best Regards,

A handwritten signature in black ink, appearing to read 'Laurel'.

Laurel Harrison
Vice President of Sales & Marketing

lharrison@spacesaver.com

www.spacesaver.com





Request for Contract Update

Pursuant to the terms of contract number R191808 Furniture, Installation & Related Services
R180402 for Furniture & Installation Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Krueger International (KI)

(Contractor)

hereby provides notice of the following update on
 this date May 18, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☒ **Authorized Distributors/Dealers**

X Addition

 Deletion

X Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Products/Services**

 New Addition

 Update Only

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached you will find an updated Dealer list for Krueger International.

Submitted By: Andy Van Straten


Title: Contract Manager

Signature: 

Email Address: andy.van.straten@ki.com

☐ **Approved by Email:** Date 5/23/2022 | 11:43 AM CDT

☐ **Denied by Email:** Date

DocuSigned by:
 Region 4 ESC: 
 30EE15BFEF1C4C6...



Request for Contract Update

Pursuant to the terms of contract number R191808 Furniture, Installation & Related Services
R180402 for Furniture & Installation Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Krueger International (KI) hereby provides notice of the following update on
 this date June 10, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☒ **Authorized Distributors/Dealers**

X Addition
 Deletion
X Supporting Documentation

☐ **Products/Services**

 New Addition
 Update Only
 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached you will find an updated Dealer list for Krueger International.

Submitted By: Andy Van Straten

Title: Contract Manager

Signature:

Email Address: andy.van.straten@ki.com

☐ **Approved by Email:** Date 6/13/2022 | 11:33 AM CDT

☐ **Denied by Email:** Date

DocuSigned by:
Robert Engelmann
 Region 4 ESC: 30EE15BFEF1C4C6...

DocuSigned by:
Robert Zingelmann
Region 4 ESC: 0B1D33BB0130490...



Request for Contract Update

Pursuant to the terms of contract number R191808 Furniture, Installation & Related Services
R180402 for Furniture & Installation Contractor must
 notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially
 approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any
 request.

Krueger International (KI)
 (Contractor) hereby provides notice of the following update on
 this date August 17, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☒ **Authorized Distributors/Dealers**

X Addition
 Deletion
X Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Products/Services**

 New Addition
 Update Only
 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached you will find an updated Dealer list for Krueger International.

Submitted By: Andy Van Straten

Title: Contract Manager

Signature:

Email Address: andy.van.straten@ki.com

☐ **Approved by Email:** Date 8/17/2022 | 2:59 PM CDT

☐ **Denied by Email:** Date

DocuSigned by:
Robert Zingelmann
 Region 4 ESC: 30EE15BFEF1C4C6...



Request for Contract Update

Pursuant to the terms of contract number R191808 Furniture, Installation & Related Services
R180402 for Furniture & Installation Contractor must
 notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially
 approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any
 request.

Krueger International (KI)
(Contractor) hereby provides notice of the following update on
 this date August 17, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☒ **Authorized Distributors/Dealers**

X Addition
 Deletion
X Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Products/Services**

 New Addition
 Update Only
 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached you will find an updated Dealer list for Krueger International.

Submitted By: Andy Van Straten

Title: Contract Manager

Signature: 

Email Address: andy.van.straten@ki.com

☐ **Approved by Email:** Date 8/17/2022 | 2:59 PM CDT

☐ **Denied by Email:** Date

DocuSigned by:
Robert Zingelmann
 Region 4 ESC: 30EE15BFEF1C4C6...



Request for Contract Update

#R191808 & #R180402

Furniture, Installation & Related Services
Furniture & Installation

Pursuant to the terms of contract number _____ for _____ Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Krueger International (KI)

_____ hereby provides notice of the following update on
(Contractor)
this date November 21st, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☒ **Authorized Distributors/Dealers**

_____ ☒ Addition

_____ Deletion

_____ Supporting Documentation

☐ **Price Update**

_____ Supporting Documentation

☐ **Products/Services**

_____ New Addition

_____ Update Only

_____ Supporting Documentation

☐ **Discontinued Products/Services**

_____ Supporting Documentation

☐ **States/Territories**

_____ Supporting Documentation

☐ **Other** _____

_____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached you will find an updated Dealer list for Krueger International

Submitted By: Andy Van Straten

Title: Contract Manager

Email Address: Andy.Van.Straten@KI.COM

☐ **Approved by Email:** Date 11/28/2022 | 9:23 AM CST

☐ **Denied by Email:** Date _____

DocuSigned by:

Region 4 ESC: Robert Eigelmann
30EE15BFE1C4C6...



Request for Contract Update

#R191808 & #R180402

Furniture, Installation & Related Services
Furniture & Installation

Pursuant to the terms of contract number _____ for _____ Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

Krueger International (KI)

_____ hereby provides notice of the following update on
(Contractor)
this date November 21st, 2022.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☒ **Authorized Distributors/Dealers**

_____ ☒ Addition

_____ Deletion

_____ Supporting Documentation

☐ **Price Update**

_____ Supporting Documentation

☐ **Products/Services**

_____ New Addition

_____ Update Only

_____ Supporting Documentation

☐ **Discontinued Products/Services**

_____ Supporting Documentation

☐ **States/Territories**

_____ Supporting Documentation

☐ **Other** _____

_____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Attached you will find an updated Dealer list for Krueger International

Submitted By: Andy Van Straten

Title: Contract Manager

Email Address: Andy.Van.Straten@KI.COM

☐ **Approved by Email:** Date 11/28/2022 | 9:23 AM CST

☐ **Denied by Email:** Date _____

DocuSigned by:

Region 4 ESC: Robert Eigelmann
30EE15BFE1C4C6...