



KYOCERA Document Solutions America, Inc.

225 Sand Road  
PO Box 40008  
Fairfield, NJ 07004-0008  
973-808-8444  
usa.kyoceradocumentsolutions.com

August 19, 2021

Deborah Bushnell, CTSBO  
Contract Manager  
OMNIA Partners, Public Sector

Dear Deborah:

In follow up to our conversation today and as a point of clarification, the lease documents submitted with our bid response are to be used when Kyocera is invoicing the customer directly. Under Kyocera's Partnership Program which allows authorized Kyocera dealers and subsidiaries to invoice the customer using the Kyocera OMNIA contract, 3<sup>rd</sup> party leasing is an available option to the customer.

At the customers discretion they can execute a 3<sup>rd</sup> party lease agreement. The terms and conditions of the 3<sup>rd</sup> party lease agreement the customer executes are the terms and conditions that apply to the lease transaction. All other non-leasing terms and conditions, products and pricing available in the OMNIA / Kyocera agreement still apply.

Kyocera appreciates our contractual relationship with OMNIA, and we are looking forward to continuing to meet the needs of the OMNIA Partners, Public Sector Customers.

Sincerely,

A handwritten signature in cursive script that reads "Joseph Dolce".

Joseph Dolce

Sr. Director Bids and Contracts  
Kyocera Document Solutions America, Inc.

Cc: B. Boggia, Kyocera  
J. Walker Omnia Partners