



## REQUEST FOR CONTRACT UPDATE#07 - 100

Pursuant to the terms of your awarded contract, all Contractors must notify and receive approval from Region 14 Education Service Center ("Region 14 ESC") when there is an update to the contract. No request will be officially approved without the prior written authorization from Region 14 ESC. Region 14 ESC reserves the right to accept or reject any request.

Landscape Forms Inc (Contractor Name) hereby provides notice of the following update to Region 14 ESC contract number #07 - 100 for Outdoor Furniture (Contract Title) on this date 10-10-24.

**Instructions:**

**Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

*This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.*

**Authorized Affiliates/Dealers/Distributors/Resellers**

**Additions**

Deletions

**Products/Services (check all that apply)**

**Additions**

**X Deletions**

Modifications

Pricing Update

**Other** Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Landscape Forms is requesting an update to its OMNIA/NCPA Authorized Dealer List. See the 1 highlighted Dealers (in yellow) on the attached Landscape Forms Master OMNIA/NCPA Dealer List 10-9-24. Landscape Forms is also requesting a modification to add its "Scenic Collection (pages 100,101 of the OMNIA/NCPA price list) and to delete discontinued products as listed on the enclosed Discontinued Items Listing.

Landscape Forms Inc.

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Vendor Name

Jamie Northrop

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Submitted By



10-10-24

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Signature

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Date

**FOR USE BY Region 14 ESC ONLY:**

Emily Jeffrey, Chief Financial Officer

DocuSigned by:



10/10/2024 | 2:13 PM PDT

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Signature

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Date

Landscape Forms, Inc

10-10-24

OMNIA Contract #07-100

The following products listed below are no longer offered commercially and are being removed from the Landscape Forms OMNIA/NCPA Contract #07-100

Product Deletes

- Collect Litter – Ash urn option
- Gretchen Litter – Ash Urn option
- Petoskey Litter – Ash Urn Option
- Plainwell Litter – Ash Urn option
- Plexus Litter - Ash Urn option
- Presidio Litter - Ash Urn option
- Lakeside planter
- Neocombo Bench
- Neoromantico Bench
- Pitch Litter
- Poe Side opening litter with Ash Pan
- Sit Bench
- Sort Recycling System
- Windmark Ottoman
- Upfit

# PRICE BULLETIN

## Introducing Scenic

Landscape Forms is proud to introduce the Scenic adaptable outdoor structure system. A modular and scalable outdoor structure, Scenic offers versatile, modern style and endless flexibility to transform outdoor spaces into comfortable, welcoming and functional destinations.

Fully adjustable in its size, Scenic can scale up or down to precisely, elegantly, and durably meet the needs of outdoor spaces ranging from college and corporate campuses, to luxury hospitality settings, to rooftop amenity spaces, to high-traffic public outdoor areas. Scenic is offered in partnership with Renson®, a Belgium-based international leader in natural ventilation, outdoor sun protection systems and outdoor furnishings.

Unique to Scenic is its wide range of standard options and amenities that enable landscape architects, architects and designers to easily tailor its user experience, including an automated louvered roof, sliding and fixed wall panels, in-line and peninsula tables, integrated LED lighting, water management, and vetted third-party accessories like ceiling fans, heaters, pendant lighting, and audio.

Accompanying the launch of Scenic, Landscape Forms is also introducing a dedicated field services team to simplify and streamline Scenic installations across the country. This full-service option ensures installations meet the company's high standards for quality of fit and finish while improving the ease and efficiency of the customer experience.

**Expected Markets:** Corporate, University, and Healthcare Campuses; Hospitality Settings; Public Outdoor Areas; Rooftop Amenity Spaces; Streetscapes and Plazas

**Targeted specifier groups:** Architects, landscape architects, campus planners, urban planners, property management firms, facilities managers, municipalities, electrical engineers, designers and other specifiers

**Promotional plans for Scenic include:**

- Scenic Printed Sell Sheet
- Scenic Sales Presentation
- Scenic Digital Brochure
- Scenic Materials Sheet
- Scenic Product Data Sheet
- Scenic Planning Guide
- Scenic Image Library
- Website
- Scenic Social Media Copy and Images in Sprout Advocacy
- Advertisements (*post 9/30 date*)
- Social Promotions (*post 9/30 date*)
- E-blasts (*post 9/30 date*)

**Additional documents available for Scenic include:**

- Scenic Care & Maintenance
- Scenic Warranty
- Scenic FAQs (available on the website on 9/30)

**Lead Time Breakdown**

- Week 1: Layout Review and Approval (kickoff call)
- Weeks 2-3: Submittal Drawing and Review
- Weeks 4-10: Structural Engineering Calculations and Stamped Drawings
- Weeks 11-24: Manufacturing and Shipping

**Pricing:**

**Scenic Structure**

14'6"x16' Motorized Louvered Roof – Installation Included	\$46,125
14'6"x16' Motorized Louvered Roof - Supervision Only	\$38,560

**Panels and Accessories**

Integrated Fixscreen®	\$2,250+
Louvered Panels – Fixed Louvers	\$6,040+
Louvered Panels – Privacy/Rotating Louvers	\$9,375+
Glass Sliding Doors	\$5,255+
In-line Bar Table (Wood or Metal Tabletop)	\$720
In-line Bench	\$1,630
Peninsula Table, Dining Height, Wood Tabletop	\$2,760
Peninsula Table, Dining Height, Metal Tabletop	\$2,280
Peninsula Table, Standing Height, Wood Tabletop	\$2,760
Peninsula Table, Standing Height, Metal Tabletop	\$2,280
Whiteboard, Bar Height	\$2,045
Whiteboard, Wall Height	\$2,415

*Note: Pricing varies depending on structure size, features, etc.  
Please contact [Structure-Sales@landscapeforms.com](mailto:Structure-Sales@landscapeforms.com) for specific pricing information.*

## Landscape Forms OMNIA/NCPA Contract Price List - October 1, 2024



### OVERVIEW

Landscape Forms is the industry leader in integrated solutions of high-design outdoor site furniture and advanced LED lighting. For almost 50 years we have produced site furnishings that help designers and other clients achieve beautiful, functional environments that enhance the experience of outdoor space.

Landscape Forms solutions include a wide range of elements from seating, shelters and signage, to bike racks and bollards, litters and LED lights. Our solutions are evidence - and experience - based. We pursue ongoing dialog with the movers and shakers in design and sponsor intelligence-gathering events, including Roundtables on targeted issues, Xtreme Landscape Architecture (XTLA) charrettes for future leaders of the profession and students, and seminars such as Lighting Leadership Exchanges (LLXC) at leading universities. We apply our findings to designing and manufacturing products that address the needs of our customers and emerging issues in the landscape; and we work with designers who are experts in their fields and bring unique aesthetic viewpoints.

We are a North American-based company that since our founding in 1969 has earned a reputation for exceptional products and service. Our headquarters and primary manufacturing facility are located in Kalamazoo, Michigan with two satellite facilities nearby. We have sales representatives throughout North America, the United Kingdom, Australia, the United Arab Emirates and Asia and have formed global marketing partnerships with select companies that share our commitment to design. We have an installed base of products in the U.S. and around the world.

Our secret is simple. Design, Culture and Craft drive everything we do.

### CONTRACT INFO

**Awarded Vendor:**

Landscape Forms

**Contract Awarded:**

Furniture, Supplemental

**Contract Number:**

07-100

**Lead Agency:**

Region 14 ESC

**Contract Term:**

4 year term, September 1, 2022 to September 30, 2025

*\*Option to renew for five (5) additional one (1) year periods.*

## DUE DILIGENCE

### **Request for Proposal:**

RFP for Furniture, Supplemental

### **Awarded Vendor Response:**

Landscape Forms' Response to RFP

### **Evaluation:**

Bid Tab & Request for RFP List

### **Award Letter:**

Region 14 Award Letter

### **Renewal Letter:**

4th Year Renewal Letter

### **Advertisements:**

USA Today Ad 1

USA Today Ad 2

NCPA Website Ad

## CONTACT INFO

**Nichole Thompson**

Contract Coordinator

Email: [nicolet@landscapeforms.com](mailto:nicolet@landscapeforms.com)

Phone: 800-441-1945 x1387

Fax: 269-337-1387

## 2024 Net Price Book

All prices are net, FOB destination, with shipping and handling added to the invoice. Prices do not include shipping and handling, sales tax, GST, duties, or brokerage fees. Each product may have additional information that could affect pricing. Please see online lighting product data sheets for order codes and additional information. For Canadian shipments GST will be added to the invoice. Prices subject to change without notice. For definitive pricing, please contact Customer Service for a formal quote.

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### All updated pricing was made effective Feb 1 2024 w commercial customers

#### Landscape Forms NCPA Discounting Terms:

Landscape Forms NCPA Discounts for All Standard Site Furnishings - 12.1%

Landscape Forms NCPA Discount for all Escofet Products - 5% as noted within this Price List

#### Landscape Forms NCPA Custom/Non-Standard Products - Pricing Policy:

Landscape Forms makes available custom and non-standard products to all NCPA Members under this contract. By the nature of their being developed as custom/special item products with the customer, these products are not shown in a standard commercial price list.

Product costs for all material and labor are prepared based on Landscape Forms Studio 431 commercial practices in association with customer approved drawings and specifications. A final NCPA quotation is prepared and product pricing is then discounted by 12.1% as awarded under this contract.

Orders for Custom/Non-Standard products may be subject to longer lead times than standard products, and are accepted under the purchase order terms as quoted with each customer project and that may vary.

#### Landscape Forms NCPA Inside Delivery Services Fee:

Inside Delivery Services are available at a fee of 12% of NCPA Net Product price value. Prevailing Wage rate services may be negotiated on a "not to exceed" 20% of net order value basis. Customers may request and negotiate reduced rates based on the scope of work and what they deem to be fair and reasonable. These services may be provided thru local dealers who will be working on behalf of Landscape Forms contract. Purchase Orders may be placed as "Landscape Forms C/O (Local Dealer)" and must reference the NCPA Contract #. Inside Delivery Services shall be quoted and line itemed separately on all Purchase Orders. Landscape Forms retains responsibility for invoicing all NCPA Customers/Members

#### Landscape Forms NCPA Freight and Delivery Terms

All products are shipped FOB Destination. Delivery/Freight Charges are determined based on Landscape Forms Freight Zone/Region charges and are FOB Origin - Prepaid and Invoiced to the customer