



LAWSON Products

The People and Products TO GET YOUR JOB DONE



Optimized Inventory Management

Your Lawson Representative provides products according to your operational needs and usage.

- Products are always on-hand when you need them—no overstocks, no-out-of stocks
- Inventory is neatly kept and organized in durable product storage and dispensing equipment
- Accurate labeling allows quick identification so you get the right part every time

The Right Products For Every Job

Your Lawson Representative helps you work confidently knowing you always have the right product for the job.

- Exclusive, maintenance engineered Lawson brands that meet a variety of specifications
- Assortments and kits for the products you use most to keep your shop running efficiently
- Recognized national brands you know and trust

Problem-Solving People You Can Count On

Your Lawson Representative is your single point-of-contact for keeping your shop up and running.

- Product recommendations are made to meet your needs and specifications
- Product knowledge is shared through demonstrations appropriate for your business
- Regular visits are established, according to your schedule, to provide a reliable presence

LAWSON MANAGED INVENTORY SOLUTIONS

Optimized Inventory Management

Your Lawson Representative takes time to understand your business and inventory usage patterns. A proven approach is used to plan and manage your inventory.

HOW IT WORKS



Shop Evaluation



Efficient System Design



Cabinet & Drawer Installation



Initial Stocking



Ongoing Inventory Management



The Right Products For Every Job



FASTENERS

- Anchors
- Hex Cap Screws
- Threaded Inserts
- Nuts
- Pins
- Retaining Rings
- Rivets
- Screws
- Sockets
- Washers



ELECTRICAL

- Battery Cable, Terminals, Lugs, Connectors
- Cable Ties
- Conduit Fittings & Accessories
- Cords, Plugs & Receptacles
- Electrical Tools
- Fuses, Industrial & Automotive
- Heat Shrink Tubing
- Terminals & Connectors
- Wire
- Work Lights & Flashlights



CUTTING TOOLS

- Drill Bits
- End Mills
- Extractors
- Hole Saws
- Reamers
- Saw Blades
- Taps & Dies
- Thread Repair



ABRASIVES

- Carbide Burs
- Coated Abrasives
- Cut-Off Wheels
- Files
- Flap Discs & Wheels
- Grinding Wheels
- Wire Brushes



FLUID POWER

- Air Line Components & Accessories
- Brake System Tubing & Fittings
- Brass / Iron / Steel Fittings
- Hydraulic Brake Lines
- Hydraulic Hose Components
- Hose Clamps
- Industrial Hose Components
- Lubrication Equipment & Fittings
- Tire Repair Products

Lawson's Private Label Brands





AUTOMOTIVE & FLEET

- Body Hardware (Clips, Retainers, Rivets & Accessories)
- Fleet Lighting, Reflectors & Conspicuity Tape
- Key Blanks and Cutting Machines
- Tractor-Trailer Connections
- Vehicle Fluid Line Repair
- Wheel Bolts & Nuts
- Wheel Weights & Tire Balancing
- Wiper Blades

WELDING

- Brazing Alloys
- Hardfacing Alloys
- Soldering Alloys
- Welding Alloys—MIG, TIG & Stick
- Welding Helmets & Accessories

CHEMICALS

- Adhesives
- Cleaners
- Floor Care
- Grounds Maintenance
- Lubricants
- Odor Control
- Paints & Coatings
- Patching Products
- Pest Control
- Sewer & Drain Maintenance

SAFETY

Personal Safety Equipment

- Ear Plugs
- Gloves
- Hard Hats
- Protective Clothing
- Respiratory
- Safety Glasses

Facility Safety

- First Aid
- Flammable Storage
- Matting
- Signs & Identification
- Sorbents & Spill Control

AND MORE

SHOP SUPPLIES

- Brooms, Brushes & Squeegees
- Tape (Duct, Masking, Packaging, Moulding, etc.)
- Wipers, Rags & Shop Towels

MATERIAL HANDLING

- Chains, Hardware & Accessories
- Slings
- Wire Rope & Accessories

HAND TOOLS

- Power & Pneumatic Tools
- Sockets, Screwdrivers, Cutters/Pliers

National Brands



PROBLEM SOLVING PEOPLE AND TOOLS

That Make Doing Business Easier

On-Site Your Lawson Representative



- Your Lawson Representative provides on-site inventory management services--stocking orders received, identifying future inventory needs, and preparing orders for approval.
- Our Special Products Sourcing Team locates hard-to-find products
- Dedicated Strategic Account Managers support multi-location contracts

On The Phone USA: 866.LAWSON4U (866.529.7664) Canada: 800.563.1717



- Professional customer service representatives offer guidance about product solutions and specifications
- Technical support engineers and product category experts are ready to give application advice specific to your operations

Online lawsonproducts.com



- Anytime, anywhere access provides convenience
- Easily search to find up-to-date product information, including safety data sheets and other technical documents
- Register to get account pricing, check stock, order history, track orders and special offers



Scanning Solutions

- Achieve faster ordering with a hand-held bar code scanning device
- Put inventory control in your hands and eliminate manual keying errors and paper transactions



Vending Solutions

- Flexible inventory management dispenses supplies near the point of use and is available 24/7
- Solutions can be configured to accommodate different size and shaped supplies and provide intelligent usage reporting



E-Procurement Solutions

- Connect through SAP Ariba, Coupa, Oracle, and more
- Easy access to products, pricing and personalized E-Quotes from your procurement system
- Ask your Lawson Representative for details



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