

Cover Page - Binder Tabs

We were instructed at the pre-bid meeting that paper binders were not necessary. Therefore, we have opted to give this cover page to memorialize the beginning of our electronic binders, which can be found on the USB drives as a part of this proposal for our company:

Liftnow Automotive Equipment Corp.

PO Box 972, Yorktown Heights, NY 10598-0972

RFP 21-12

As per section 6, Binder Tabs, the USB Drives are arranged as the binder would be arranged:

Tab 1 – Draft Contract and Offer and Contract Signature Form (Appendix A) and Terms and Conditions Acceptance Form (Appendix B)

Tab 2 – Products/Pricing

Tab 3 – Performance Capability

Tab 4 – Qualification and Experience

Tab 5 – Value Add

Tab 6 – Additional Required Documents (Appendix C)

Addendum 1 – Signed

Addendum 2 – Signed

Please note that the notarized pages “Non-Collusion Affidavit” and “Stockholder Disclosure Certification” are included in the correct tabs without notary signatures in the electronic copies. We have affixed the paper copies with original notary signatures here.

Thank you and please reach out for any additional questions!

OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name Liftnow Automotive Equipment Corp.

Address PO Box 972

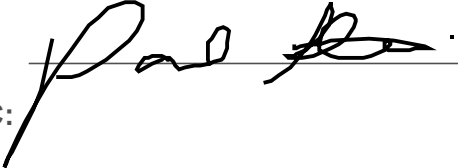
City/State/Zip Yorktown Heights, NY 10598-0972

Telephone No. 914-424-3479

Email Address pjstern@liftnow.com

Printed Name Paul Stern

Title Owner

Authorized signature 

Accepted by Region 4 ESC:

Contract No. _____

Initial Contract Term _____ to _____

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Appendix B

TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

Check one of the following responses:

- ☒ Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

- ☐ Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

[illegible]

OMNIA Service Program

We are proud to offer an industry-first service program specifically for the members of OMNIA as it relates to all services related to this RFP (Vehicle Lifts, Garage Equipment and other Associated Equipment). By implementing service agreements with a network of authorized inspectors and installers (specifically for vehicle lifts but some of the services extend to our other product categories), we will be able to offer these prices and programs to all OMNIA members in North America.

The difference between this program and the networks utilized by other companies and manufacturers is that these prices and arrangements are made between us as a sole source and the members of OMNIA and fulfilled through our service agreements on a standardized basis. Some companies and manufacturers offload services like installation and inspection, requiring the end user (in this case, a member of OMNIA) to arrange for these services after-the-fact, which can defeat the process of an easier, more streamlined path-to-purchase that OMNIA has created.

An additional strength of the OMNIA Service Program is that the program will act as a true single-point-of-contact, whereas the industry's current service programs are limited to a single manufacturer or company. Under the OMNIA Service Program, we are proud to not only offer services for our 20+ brands that we are bidding on in our Proposal, but services for dozens of other brands through our service network, including those brands that are now discontinued or defunct in the United States and Canada, but are still in operation by members of OMNIA.

Most of our products and services (where allowed by our brands) can be either requested (via an email quote) or directly ordered online via credit card/purchasing card – these services are no exception.

Furthermore, members of OMNIA receive **free** access to www.govgarage.com, which not only allows for the requesting and ordering of all products/services, but allows for tracking of orders and an inventory management system for all products/services maintained by the OMNIA member. Please see our supporting documentation on www.govgarage.com entitled "GovGarage."

Accompanying this executive summary of the OMNIA Service Program is an Excel Sheet entitled "OMNIA Service Program", which goes in further detail the pricing structures that we have decided to implement.

All pricing of the OMNIA Service Program is facilitated on flat-rate basis. Since most of these services are previously not offered. by any sole source, MSRPs are not available. However, due to the individual basis of service (especially on brands that fall outside of this RFP), we can at times utilize a custom quoting process. Please read the OMNIA Service Program document and Excel Sheet carefully and reach out with any questions.

All components of the OMNIA Service Program will yield 3.00 % on gross receipts, less all quantity discounts/etc.

Installation

- Installation prices vary based on the type of lift.
- Quantity discounts are available—quantity discounts are given based on the TOTAL number of lifts being installed, regardless of type. Additional discount given off gross receipt.

- Many of the wheel service products manage their own setup and training upon purchase, namely Hennessy (AMMCO/Coats) However, Bend Pak/Ranger has their own schedule of Setup Prices, that can be found in the sheet “BPRGSW SetupTraining”
- Vehicle Service Group/Rotary Lifts will all be installed by Rotary Authorized Installers to qualify the lifts for the increased 2 Year Functional Parts warranty.

Receiving/Transferring/Removing

- Our Service Network can also receive, transfer and remove lifts.
- Receiving a lift is the alternative to drop shipping at the Member’s designated location. This is rather rare but can be requested from time-to-time. The prices reflect both the unloading and storing of the machine until the Member is ready to receive the lift, within 30 days.
- Liftgate service is available for \$299/order and must be designated before the order is placed.
- Removing a lift means uninstalling the lift and varies by type of lift. We are not responsible for the underlying concrete, air/electrical, excavation, soil contaminates, permits, licensing, and disposal/scrap of the machinery. Machines will be left on site.
- Transferring a lift refers to the removal and subsequent reinstallation of a machine. We are glad to offer a discount to a Member who chooses to remove a lift and install the same lift elsewhere. The member is eligible for a roughly 10% discount on the combined price of the Removal and Installation (see Transfer Prices). Price does not include travel time, which is outlined in the next section.

Service and Hourly Rates

- We have an hourly rate schedule for different categories and brands, including brands that fit within the scope of the contract, but are not carried by us, or are discontinued/defunct. You’ll also see that there is a spot to choose an ALI-Certified Inspector Company to perform the service work needed. See “Inspection Footnotes” in this document to learn more about why an ALI Inspector commands more money for these services.
- Members must choose an ALI Inspector at the increased rate prior to service. There are times when a traditional repairer will not be available, and we will assign an ALI-Certified company. In this case, Members will pay the normal rate.
- Travel Time is charged at \$150/hr + \$1.50/mile driven.
- We have created a “Rush System” for Members with Urgent Situations. In these situations, a Member must designate the problem as urgent, and opt for a 48-hour or 24-hour turnaround (business hours/days).
 - Upon notification of urgency, the total anticipated estimate (or simply the total rate) (Hours, Travel, Parts) will be multiplied by:
 - 2.00x for 48-hour turnaround
 - 3.00x for 24-hour turnaround
 - The turnaround period begins **after** the Member has pre-approved the repair estimate.
 - We may need to call our vendor or check stock for Parts Orders for repairs before confirming that a Rush Fee is possible for the exact problem.

- If we are unable to complete the job within the allotted time frame, Member will be credited the upcharge due to the Rush Fee
- Service Call/Diagnostics
 - Minimum 2 Hours + Travel Time; 1 Hour Refundable against Services Ultimately Rendered

Parts

- Parts discounts vary greatly by manufacturer and brand and are outlined in the Excel Sheet.
- Worth noting is that we use OE parts wherever possible, but give members the option of using Aftermarket parts. This can be beneficial to keep costs lower without compromising quality. Additionally, the Aftermarket part supplier we use has their own Direct Fit brand and has acquired multiple now-defunct lift brands. **As a result, we can service dozens of brands that are no longer being supported, but are still being used by Members of OMNIA.**

Inspection

- We are proud to offer ALI-Certified Inspections for all types of lifts.
- ALI-Certified Inspectors and their Companies are highly decorated and vetted. See “Inspection Footnotes” at the end of this document to learn more.
- The financial commitment for an inspection made prior to inspection (a Purchase Order or Payment). An inspection charge is incurred regardless of a Pass/Fail Designation.
- If a lift receives a Fail designation, oftentimes the owner of the lift can oftentimes remedy these problems through servicing the lift. If the lift is serviced through our program, **there will be no additional charge to reinspect the lift.** However, if the lift is serviced independently of our program, there will be a charge to reinspect the lift equal to the greater of \$260 or 80% of the original inspection price paid by the Member, plus applicable travel time.
- We must retain a copy of all inspection reports for our company’s compliance with the Automotive Lift Institute.
- Because we believe in growing awareness of lift inspection and safety, in addition to our marketing plan and roll-out which we’ve described in further detail in the remainder of our proposal, we will match every advertising dollar that OMNIA contributes specifically to lift inspection and safety, up to the sum total of the administrative fee for this program. This advertising must be done independently of OMNIA’s existing marketing channels.
- For example, if year 1 sees \$100,000 in revenue from the Inspection Program, we will set aside up to \$2,500 if OMNIA chooses to contribute to a Lift Safety/Inspection Mailer, or similar. (This 1:1 Match is only eligible for the Inspection portion of the OMNIA Service Program).
- Non-ALI certified inspections will not be fulfilled under this program unless required by Municipality. There will be no price discount for non-ALI inspections.
- Quantity discounts are available.

Training & Design

Training can be arranged through the OMNIA Service Program, using the Installers.

The training rate will be at the same hourly rates as the rest of the Hourly Rates for Service. The same hours, overtime and royalties apply.

Design is done by our inhouse design team using our partner Software, ECDesign. ECDesign creates beautiful, full-color renderings and walkthroughs of any type of repair shop or garage and has 1:1 digital models of nearly all equipment that we sell. This rate is slightly higher than other services offered in this Program but includes 1 Revision. A quantity discount is available. Measurement must be done by Member for facility. If Member wants measurement to be performed by Program, please see Hourly Rates.

Inspection Footnotes

Lift inspections are a small-yet-growing, and ever important, part of the automotive lift industry. While there are no current federally mandated safety guidelines or laws, OSHA has recognized lift safety as important, and the Automotive Lift Institute (ALI for short) has developed standards under the American National Standards Institute (ANSI) for:

- the safe construction, testing, validation of automotive lifts (ANSI/ALI ALCTV Standard (2017))
 - Applies to Lift Manufacturers→ All reputable lifts sold in the United States bear the ALI “Gold Label”. **Additionally, we only sell lifts certified under ANSI/ALI ALCTV.**
- the safe operation, inspection and maintenance of automotive lifts (ANSI/ALI ALOIM Standard (R2013))
 - Applies to Lift Operators/End Users→ Many lifts come with this booklet standard, and it lays out general guidelines for safe use/operation and maintenance of lifts, including recommending an annual lift inspection as a part of regular maintenance, which can be done through lift inspectors. Lift inspectors can either be ALI-Certified or Non-ALI Certified.
- the safe installation and service of automotive lifts (ANSI/ALI ALIS Standard (R2015))
 - Applies primarily to third-party companies that install and service automotive lifts for the end user for a fee. Lays out general guidelines for the proper installation and service of automotive lifts. Often, lift installers and lift inspectors are a part of the same company, but not always. Other times, the end user opts to install/service their own automotive lifts.

Additionally, states, cities and other localities have created their own laws surrounding automotive lift safety, such as mandating that all lifts receive an annual inspection. Many localities have taken these laws into their own hands because of lawsuits against businesses and municipalities in their respective or neighboring regions, and more importantly, loss of life due to negligence of these three standards. Please see two examples of this (one in Canada and one in the United States) in our supporting materials.

Every annual inspection includes readjusting and torqueing the bolts free-of-charge. Unlike many traditional inspections, we do not charge:

- A site charge (can be charged hourly or per-lift)

- A shop supply charge (for readjusting and torquing the bolts)
- Hourly/mileage charge for performing the services
- No additional charge for ALI-Certified Inspections (see below)

Also note that we have tiered the prices based on the quantity. This is based on the quantity of total machines **per physical facility**, regardless of machine category. For example:

- 11 Jacks at one location is eligible for the QTY 10-23 Tier (Total Price to Member = \$179.00 * 11 = \$1969.00)
- 1 Jack, 10 Two Post Lifts are all eligible for the QTY 10-23 Tier (Total Price to Member = \$179.00 * 1 + \$329.00 * 10 = \$3469.00)

Also note that all inspections are by ALI-Certified Inspectors, and every inspection will be accompanied with the ~6 pages of paperwork **per machine** that is standard for an ALI-Certified Inspection, including an Administrative Checklist and an Inspection Checklist (both included in the supporting documents of this RFP) that covers things like:

- Locating Safety Instructions, Operating Instructions, etc.
- Confirming Adequacy of Clearances
- Examining structural components, including welds, electrical components & wiring, lift controls, proper operation of movable jacking or free wheel systems, telescoping stops, proper function of swing arm restraints, proper tightness of all fastening devices including floor anchor bolts, exposed surfaces & edges
- Operating the lift and checking the operation of the positive stop & the lift locks
- The condition and proper operation of adapters for those lifts that employ adapters
- Operating a lift with a vehicle on the lift to check the lowering speed
- Checking all points requiring lubrication (according to specific manufacturer guidelines)
- Checking the operation of the synchronization or equalization system
- Checking railings and walking surfaces (of platform lifts)
- Verify the safety shutoff of lifts incorporating overhead structures
- Inspecting all chains & wire ropes
- Checking the tracking & level winding of wire ropes & chains
- Reporting unguarded pinch points
- Confirm single point operation of multiple powered posts
- Reporting water in sub-floor pits or enclosures
- Checking all accessories for construction & labeling
- Checking all accessible piping, tubing, hose, valves & fittings
- Reviewing lift oil consumption records
- Operating lift through full travel
 - With lift loaded
 - Without lift loaded
- Checking with operator to ascertain any other unusual operating characteristics
- Checking air-oil lifts for low oil control
- Checking floor/trench cover lifts for proper operation
- Confirming cylinder venting provisions

- Confirming rotation prevention devices on single post lifts.
- Confirming adequacy of oil level at fully raised position
- Checking integrity of tamper resistant seals on relief valves
- Checking for the presence of slack suspension wire rope or slack suspension chain sensing system
- Checking the operation of screw drive systems; checking for proper lubrication
 - Checking operation of the follower or safety nut
- Running lift through its full cycle & checking for shutoff at top & bottom of travel (multiple screw systems)
- For mobile wheel engaging lifts, check mobility of individual units
- Similar standards for pneumatic lifts

Only if an inspection is through an ALI-certified inspector can these criteria be ensured and tracked. Additionally, ALI-Certified Inspectors (and their Responsible Companies) must go through a rigorous and continuous verification process, including but not limited to ongoing practical and book study, examinations, yearly compliance checks, Code of Ethics signatures on a per-inspector basis, and so on. To learn more about the ALI process, go to www.autolift.org.

By creating the most complete and accurate paper trail of a lift's operating history and inspection, an industry-leading, legally defensible record of safety and compliance is created. **Moreover, these documents can all be made electronically available through our website on a per-lift basis at www.govgarage.com by request of the Member at the time of inspection.**

Return and Exchange Policy

We must adhere to the return programs and policies of each of our manufacturers, including restocking fees as necessary, which are usually expressed as a percentage of the initial purchase price. For the sake of brevity, we cannot include all return programs and policies here. We have included BendPak as samples of a return policy, while many others have return policies as a part of their warranties. Many of these manufacturers have a 14-60 day return policy with a restocking fee equal to a percentage of the purchase price, usually ranging from 10%-30%. We can provide any return policy information as requested and necessary to execute this contract.

In LIFTNOW's 17-year history, we maintain a nearly perfect customer satisfaction rating, with virtually no returns or exchanges for our entire line of equipment.

We have further researched this and concluded that a similar contract (Sourcewell's 061015 Contract which ran from 2015 to 2020) included less than 0.025% of returns or exchanges. We ask ESC/Omnia to independently verify this claim.

LIFTNOW is a hybrid between a distributor/reseller and a service provider. Our service network is independent. We make agreements with many of these independently-owned companies to perform service and inspections through the Omnia Service Program, which we will dispatch, manage and oversee. These agreements will be largely contingent upon award and execution of this contract. Please see "Dealer Networks" for a list of these service providers. The sales and service forces of LIFTNOW and our supply partners are all trained in using contracts and the benefit of using a streamlined purchasing cooperative such as Omnia. All equipment is dropshipped by the manufacturer to the end-user's (Omnia Member's) facility. See the Marketing section for more on training and empowering these groups.

Our sales force is comprised of 4 full-time, inside sales professionals and an office administrator. Our team has combined decades in experience in sales and logistics of capital equipment transactions. Additionally, upon execution of this contract, we will hire 1 or more (as needed) fulltime contract administrator to specifically field requests and inquiries as it relates to Omnia and its Members.

Our service network is comprised of nearly 1000 of full-time, independently-owned companies that install, service and maintain all equipment outlined in this RFP. Our inspection network is comprised of approximately 300 full-time companies that inspect automotive lifts under the Automotive Lift Institute Certification and represent nearly 120,000 annual, national lift inspections.

Some of our manufacturers manage service themselves with their own technicians. We have direct access to all of these technicians in both America and Canada through our Omnia Service Program.

Outside experts/contractors needed on the "open-market" can be located by our inside sales team for the United States and Canada. Please see Dealer Networks for more information.

MARKETING

We will implement an integrated marketing strategy that both utilizes LIFTNOW's existing channels, as well as identifies new channels as they relate specifically to the Omnia Member's Path to Purchase for the products and services outlined in this RFP. Upon notification of award before official roll-out, we will spend approximately one month conducting in-depth market research. We will start by studying the publicly available Omnia Membership List and cross-referencing it against both publicly available information, as well as proprietary information and purchase history from our brands to identify sales cycles, product preferences (including often-purchased accompaniments), as well as information on those eligible customers that have purchased equipment, but have not joined Omnia, along with any differences in their purchasing habits, geography, etc. Additionally, we will ask Omnia for any purchase history that they have specifically relating to earlier iterations of this contract, along with purchasing members.

After we have defined customer types among Omnia members and non-members, we will target the following groups:

1. Non-Members of Omnia who have purchased related products/services
2. Existing Members of Omnia who have purchased related products/services
3. Non-Members of Omnia who have not yet purchased related products/services
4. Existing Members of Omnia who have not yet purchased related products/services.

Each group of members warrants a different strategy to advance the interests of:

- 1) The Contract outlined in this RFP
- 2) Increasing Omnia Membership as a means to streamline the process (and decrease the friction) of purchasing the products and services as outlined in this RFP.

Upon award, we will first execute an omnichannel marketing message to announce our partnership with Omnia, across social media, our website/blog, and various printed marketing materials. We will also incorporate a fillable web form to request hard copies of our online content in an easily digestible format.

One of our strongest channels will lie in our Omnia dedicated Member Portal, www.govgarage.com. This will serve as a continuous point of engagement to inform consumers on the newest product innovations and technologies, best practices in safety and operation, and serve as a responsible source for techniques, new procedures, protocols, and tips on all products and services. This portal is fully operational as-is, but will have additional functionality and an improved user interface/experience well before the launch of the contract.

After we've broadcasted our initial announcement and message and identified the four core groups as discussed above, we will develop integrated marketing strategies for each. This will include, but is not limited to:

Direct Marketing: Postcards/Flyers/Catalogs, Email Marketing, Fax Marketing, Text Message Marketing, Phone Marketing

Digital Marketing: SEO, SEM, Google AdWords/AdSense, PPC, ACoS, etc. Please see more in item 33 on this specifically.

Print Marketing: Paid Media--Advertisement in Trade Journals, Newsletters, Magazines. Advertising can easily be done nationally, with the Omnia logo displayed prominently in all advertising materials.

Media Marketing: Podcasts

PR: Community Engagement with Local and Regional "Influencer" Agencies and Bodies: For example, NYC DCAS - Department of City Administrative Services, which helps guide policy and procedure in New York City or ASE, the National Institute for Automotive Service Excellence, which accredits schools and instructors alike on automotive repair. There are many ways to engage key groups of people that fall into one of the four core groups identified above which we can further explore once we have done more research into the demographics, habits and behavior of these groups.

Event Marketing: There are many events throughout the year that align well with the four core groups discussed - including regional and national "reverse trade shows" for procurement professionals. As we define our core groups and strategy over the 1-year, 3- year and 5-year time frame, we will exhibit at these shows and, with the continued and anticipated success of our project, reinvest into increased presence at these events.

Some of these events include but are not limited to APTA (American Public Transportation Association), NCSFA (National Conference of State Fleet Administrators), NTEA (National Truck Equipment Association), APWA (American Public Works Association)

Content Marketing: Content marketing is an important and ever-growing tool in the marketer's toolbox. Content marketing refers to creation of new and thought-provoking content for customers to help them in one of the three main stages of decision making: awareness, consideration, and decision. When the content is original, novel and helpful, a reader is more likely to make their decision with your company in mind. We've used content marketing not only on our own website ("Owned Media"), but have used it in a variety of trade journals, newsletters and websites ("Earned Media"). These publications have worked closely with us on a now-regular basis to generate exciting and valuable content for their readers. We plan on replicating this model for the sectors to which Omnia members belong.

Consumer Promotion: Consumer promotion refers to incentivizing an increase in purchasing for a certain product or product line during a specified period of time. While the intention of the RFP is to deliver consistently low and flat-rate prices to the Members of Omnia, there are occasional brand-sponsored specials. At Omnia's instruction, we are willing and able to broadcast these specials to the members on a continuous basis as we receive them. We will pass along the vast majority of the promotion directly to the Members. Due to the nature of consumer promotion/specials, we are unable to predict this promotion as a percentage or dollar amount.

Personal Selling: Personal selling refers to in-person selling. Personal selling will be best done through our service network, who will have increased face-to-face contact with the end customer during delivery, installation, and subsequent interactions. As a part of the agreement with the service network, they are encouraged and incentivized to promote the Omnia Service Program.

Social Media Marketing: Please see line item 33 below to learn more about Social Media marketing as it relates to this RFP.

Partnerships: Partnerships refer to partnering with complementary organizations to help our dual cause of promoting sales on the contract, as well increasing Omnia membership as a means of reducing friction for the remainder of nationwide sales of our brand portfolio.

For example, a partnership may be with other Omnia Vendors, like Construction contractors, to help fuel one another's efforts. Construction partners may stimulate business for us by letting us know that a municipality wants to construct a new maintenance facility. Likewise, we would find existing customers that want to expand or otherwise modify their facilities, where we would call the Construction partners. For non-Members, this is equally powerful: Omnia vendors on different contracts could align as a vertically-integrated solution available most economically and productively through Omnia, inducing member enrollment.

As a result of these partnerships (which Omnia could be helpful in fostering), we are open to exploring "edge transactions" and how they could benefit Omnia as a whole. For example, a construction contractor who also does considerable work for Automotive Repair Shops in his region or nationally may help stimulate our business even though it has taken place outside of the scope of this RFP. For these types of future transactions, we intend on compensating Omnia accordingly. More specifics, including timelines, will be made more apparent after the research phase of our marketing plan.

Another important stakeholder group to engage in our marketing plan is the Sales and Service Network for each vendor. Upon award, we will mobilize all Sales and Service Personnel for each vendor (you can see some of these listed in “Dealer Networks”), describing our contract with Omnia, as well as a guide to selling through the contract. Personnel that work directly for the manufacturer (as opposed to a distributor) will be engaged and given a handbook (created with the help of Omnia) on how to sell the equipment best through the contract. Additionally, sales personnel from each brand will be trained on a continuous basis, as we will host periodical webinars discussing sales methods and tools and identify products with greater velocity or greater opportunity (based on our data-driven marketing and engagement approach). All sales personnel will also receive LIFTNOW and Omnia-specific marketing materials, including brochures and multimedia pieces. For example, we’ve created scale models of products using cardboard, interactive QR-code brochures, virtual reality renderings, and more. Please note that these samples created are samples for a brand, Hunter Engineering, that we are not bidding in this contract (this brand is only carried by our regional branch in New York). We will also leverage this contract into additional marketing cooperative dollars, which is available through almost all our manufacturers.

The service network will be similarly empowered, as we will engage them more individually (due to the nature of their independent-business status). Each service network will be given a flowchart of the sales and service process, along with equipment surveys that are mandatory with every visit. These equipment surveys will be submitted to us to strengthen our continued marketing approach. They will also be armed with periodical service-specific webinars and a suite of marketing materials specific to service, inspection, and maintenance. Finally, each member of our service network receives unlimited digital access to operations and parts manuals that we’ve compiled over 10 years to help them specifically diagnose and repair certain lifts. Each member also receives Excel versions of the ALI Certificate forms (which you can find in the folder “Additional Information”) to more expediently fill out the forms and send them to both the customer and to us for reporting purposes.

Performance Capability

- i. Include a detailed response to Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how Offeror will educate its national sales force about the Contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

Please see attached word document entitled "Performance Capability Bullet i"

- ii. The successful Offeror will be required to sign Appendix D, Exhibit B, OMNIA Partners Administration Agreement prior to Contract award. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to OMNIA Partners Administration Agreement on Appendix B, Terms and Conditions Acceptance Form.

Liftnow acknowledges this requirement and is willing to sign Appendix D, Exhibit B prior to contract award.

- iii. Include completed Appendix D, Exhibits F. Federal Funds Certifications and G. New Jersey Business Compliance.

Please see included Appendix D Exhibits F and G.

- iv. What is Offeror's average on time delivery rate? Describe Offeror's history of meeting the shipping and delivery timelines. i. Describe delivery time for stock and non-stock items.

Since we have over 25 vendors under this proposal, we are not able to obtain a per-brand delivery rate that is representative of each vendor's overall business. That being said, most brands achieve a greater than 95% on time delivery rate except for the recent COVID crisis, which has notoriously impacted costs and lead times. Delivery times range from few days for in-stock items up to multiple months for larger, custom orders.

- v. How do you respond to emergency orders?

While emergency orders for equipment are more rare, emergency orders for service can be quite common. As a part of the proposed industry leading Omnia Service Program, we have specified emergency rates for 24 and 48 hour time frames (constrained by parts availability). We can be reached 24/7 via email with the subject line "Emergency Call".

- vi. What is Offeror's average Fill Rate and distribution of parts?

Please see bullet iv for the answer to this question.

- vii. Describe Offeror's customer service/problem resolution process. Include hours of operation, number of services, etc.

Our customer service program is second-to-none. Because we have a diverse portfolio of products, we are able to be the one phone call, instead of ten. Oftentimes, a garage of one of the Omnia Members can have over a dozen brands of automotive capital equipment as covered by this RFP.

Calling LIFTNOW, they will only have to make one call for all of their automotive equipment needs, in a way that few other companies can boast. We are not only open 60 hours/week (M-F, 8AM-8PM) through our toll-free 800 number that directs to our office in Yorktown Heights, NY, but we also implement a live-chat on our website www.liftnow.com, where visitors can get a real-time person (not a robot) to talk to them about their needs. Please see more on communication in our Omnia Service Program, which outlines a member-facing Portal that we believe will complement Omnia's existing efforts well.

Additionally, we will implement a dedicated email address specifically to field Omnia requests (Omnia@liftnow.com). Our brands incentivize Dealers and Service Providers for responsiveness to service calls. We will also discuss response-time tracking and Customer Satisfaction Index of our service providers in later questions, both of which help us to strengthen our customer service program.

There are no Omnia Member sectors that we will deny products or services. We will proudly offer our suite of brands and services, including the Omnia Service Program, to all interested Members. This extends not only to brands we represent, but through the Omnia Service Program, brands that are still in use by Omnia Members but are no longer being properly repaired or maintained.

- viii. Describe Offeror's invoicing process. Include payment terms and acceptable methods of payments. Offerors shall describe any associated fees pertaining to credit cards/p-cards.

Invoices are delivered once the equipment ships or the project is complete depending on the project. In certain scenarios, we may reserve the right to pursue a partial deposit depending on the equipment and project. Payment terms are generally Net 30 unless a user needs extended terms. As discussed we accept EFT, ACH, Paper Check, and P-Card/Credit Cards at no additional cost to the user.

- ix. Describe Offeror's contract implementation/customer transition plan.

Please see Performance Capability – Bullet I document for more about our marketing and contract implementation plan.

- x. Describe the financial condition of Offeror.

LIFTNOW is a privately held, New York State S-Corporation and is owned 100% by Paul Stern. Over its nearly 17-year life, LIFTNOW has sold well over \$30 million of various shop equipment and supplies to its thousands of customers, with a nearly 100% customer satisfaction rating and virtually no returns or chargebacks. LIFTNOW's financial stability is second to none. The

corporation has no outstanding debts or notes, including no long-term debt or interest payments. This also includes no outstanding or otherwise delinquent balances to any of our vendors; we're known for prompt and early payments. LIFTNOW is a privately-held company with a total annual estimated volume between \$2mm and \$3mm, and we have annually audited financial statements. If copies of financial statements are needed for evaluation purposes, we will release these with the request that they are for Omnia in-house use only, and will not be shared under any freedom of information requests from other government agencies, competitors or associated companies. LIFTNOW's bond rating is unknown, yet bonding is always available. Please see attached bank reference.

x. Provide a website link in order to review website ease of use, availability, and capabilities related to ordering, returns and reporting. Describe the website's capabilities and functionality.

www.liftnow.com and www.govgarage.com (GovGarage can be rebranded for Omnia if necessary). Please see the GovGarage document that describes the website, along with screenshots.

xi. Describe the Offeror's safety record.

We currently have a perfect safety record with no losses, injuries or deaths.

xii. Describe Offeror's green or sustainability program. What types of green/sustainability reporting or reviews are available?

As a distributor and service provider, our company does not itself receive certifications for the equipment or products included in the Proposal related to energy efficiency or conservation, life-cycle design and other green/sustainability factors.

xiii. Provide any additional information relevant to this section.

There is no additional information to provide for this section. That being said, if a question arises from ESC or Omnia do not hesitate to reach out.

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. LIFTNOW Automotive Equipment Corp.	
2 Business name/disregarded entity name, if different from above	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5 Address (number, street, and apt. or suite no.) See instructions. PO Box 972	Requester's name and address (optional)
6 City, state, and ZIP code Yorktown Heights, NY 10598	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-			-		
or								
Employer identification number								
7	4		-	3	0	9	3	2 2 6

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► 	Date ► 08/12/2021
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
 - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
 - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
 - Form 1099-S (proceeds from real estate transactions)
 - Form 1099-K (merchant card and third party network transactions)
 - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
- If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*

Exhibit F
Federal Funds Certifications

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

DEFINITIONS

Contract means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non-Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non-Federal entity that, consistent with 31 U.S.C. 6302–6305:

- (a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non-Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;
- (b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non-Federal entity in carrying out the activity contemplated by the Federal award.
- (c) The term does not include:
 - (1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or
 - (2) An agreement that provides only:
 - (i) Direct United States Government cash assistance to an individual;
 - (ii) A subsidy;
 - (iii) A loan;
 - (iv) A loan guarantee; or
 - (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

- (a)(1) The Federal financial assistance that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or
- (2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.
- (b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.
- (c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).
- (d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non-Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

- (a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;
- (b) Is not organized primarily for profit; and
- (c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

Obligations means, when used in connection with a non-Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non-Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

Recipient means a non-Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non-Federal entity may purchase property or services using small purchase methods. Non-Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$250,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

Subaward means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

Subrecipient means a non-Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES PS Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency

(EPA)

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that

Version May 27, 2021

it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES PS Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES PS Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: Liftnow Automotive Equipment Corp.

Address, City, State, and Zip Code: PO Box 972, Yorktown Heights, NY 10598-0972

Phone Number: 914-424-3479 Fax Number:
914-734-7479

Printed Name and Title of Authorized Representative:

Paul Stern, Owner

Email Address: pjstern@liftnow.com

Signature of Authorized Representative: Paul Stern

Date: 08/26/2021

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form- LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, Liftnow Automotive Equipment Corp., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 et seq., apply to this certification and disclosure, if any.


Signature of Contractor's Authorized Official

Paul Stern, Owner

Name and Title of Contractor's Authorized Official

08/26/2021

Date"

10. Procurement of Recovered Materials.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act at 42 U.S.C. § 6962). See 2 C.F.R. Part 200, Appendix II, ¶ J; 2 C.F.R. § 200.322; *PDAT Supplement*, Chapter V, ¶ 7.
- c. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials

to this contract.”

Additional contract clauses per 2 C.F.R. § 200.325

For applicable construction/reconstruction/renovation and related services: A payment and performance bond are both required for 100 percent of the contract price. A “performance bond” is one executed in connection with a contract to secure fulfillment of all the contractor’s obligations under such contract. A “payment bond” is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided in the contract.

Offeror agrees to comply with all terms and conditions outlined in the FEMA Special Conditions section of this solicitation.

Offeror’s Name:

Liftnow Automotive Equipment Corp.

Address, City, State, and Zip Code:

PO Box 972, Yorktown Heights, NY 10598-0972

Phone Number: 914-424-3479 Fax Number:

914-734-7479

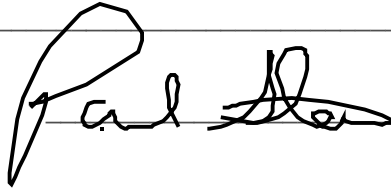
Printed Name and Title of Authorized

Representative: Paul Stern, Owner

Email Address:

pjstern@liftnow.com

Signature of Authorized Representative:
08/26/2021



Date:

Exhibit G
New Jersey Business Compliance

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

- DOC #1 Ownership Disclosure Form
- DOC #2 Non-Collusion Affidavit
- DOC #3 Affirmative Action Affidavit
- DOC #4 Political Contribution Disclosure Form
- DOC #5 Stockholder Disclosure Certification
- DOC #6 Certification of Non-Involvement in Prohibited Activities in Iran
- DOC #7 New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of**Organization:** Liftnow Automotive Equipment Corp. _____**Organization****Address:** PO Box 972, Yorktown Heights, NY 10598-0972 _____**Part I Check the box that represents the type of business organization:**

- ☐ Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- ☐ Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- ☒ For-Profit Corporation (any type) ☐ Limited Liability Company (LLC)
- ☐ Partnership ☐ Limited Partnership ☐ Limited Liability Partnership (LLP)
- ☐ Other (be specific): _____

Part II

- ☒ The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

- ☐ No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address
Paul Stern	563 Croton Avenue, Cortlandt Manor, NY 10567 (100%)

--	--

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**

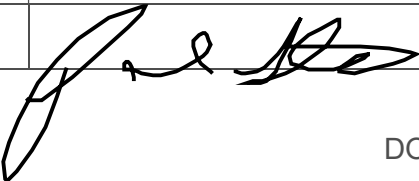
Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s
n/a	

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II **other than for any publicly traded parent entities referenced above.** The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address
n/a	

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **<name of contracting unit>** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with **<type of contracting unit>** to notify the **<type of contracting unit>** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **<type of contracting unit>** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Paul Stern	Title:	Owner
Signature:		Date:	08/26/2021

DOC #2

NON-COLLUSION AFFIDAVIT

STANDARD BID DOCUMENT REFERENCE	
	Reference: VII-H
Name of Form:	NON-COLLUSION AFFIDAVIT
Statutory Reference:	No specific statutory reference State Statutory Reference N.J.S.A. 52:34-15
Instructions Reference:	Statutory and Other Requirements VII-H
Description:	The Owner's use of this form is optional. It is used to ensure that the bidder has not participated in any collusion with any other bidder or Owner representative or otherwise taken any action in restraint of free and competitive bidding.

NON-COLLUSION AFFIDAVIT

State of New Jersey (New York)

County of KINGS

SS:

I, Paul Stern residing in

Cortlandt Manor

(name of affiant)

(name of municipality)

in the County of Westchester and State of

New York

of full age, being duly sworn according to law on my oath depose and say that:

I am Owner of the firm of

Liftnow Automotive Equipment Corp.

(title or position)

(name of firm)

_____ the bidder making this Proposal for the bid

entitled Omnia Bid Proposal, and that I executed the said proposal with

(title of bid proposal)

full authority to do so that said bidder has not, directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above named project; and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that the ESC/Omnia Partners relies upon the truth of the statements contained in said Proposal

(name of contracting unit)

and in the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

Liftnow Automotive Equipment Corp.

Subscribed and sworn to

before me this day

Signature

_____, 2____

(Type or print name of affiant under signature)

Notary public of

My Commission expires _____

(Seal)

**AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)**

Company Name: Liftnow Automotive Equipment Corp.
Street: PO Box 972
City, State, Zip Code: Yorktown Heights, NY 10598-0972

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photo copy of their Certificate of Employee Information Report

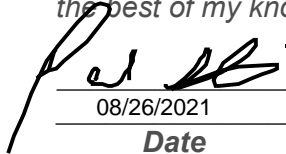
OR

3. A complete Affirmative Action Employee Information Report (AA302)_____

Public Work – Over \$50,000 Total Project Cost:

- A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the
- B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.



08/26/2021
Date

OWNER

Authorized Signature and Title

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE
PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative

Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

Signature of Procurement Agent

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used “as-is”, subject to edits as described herein.
 - e. The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to

section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM


Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information

Vendor Name:	Liftnow Automotive Equipment Corp.		
Address:	PO Box 972		
City:	Yorktown Heights	State: NY	Zip: 10598

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.



 Signature

Paul Stern

 Printed Name

Owner

 Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☒ Check here if disclosure is provided in electronic form

[illegible]☐ Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM
THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-
BASED, CUSTOMIZABLE FORM.**

STOCKHOLDER DISCLOSURE CERTIFICATION**Name of Business:**

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership



Corporation



Sole Proprietorship



Limited Partnership



Limited Liability Corporation



Limited Liability Partnership



Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name: Paul Stern	Name:
Home Address: 563 Crootn Avenue, Cortlandt Manor NY 10567-6247	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this ____ day of _____, 2__.	_____ (Affiant)
(Notary Public)	<u>Paul Stern, Owner</u> (Print name & title of affiant)
My Commission expires:	_____ (Corporate Seal)

Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here:

http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

DOC #7

**NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)**

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<https://www.njportal.com/DOR/BusinessRegistration/>

EEOAA EVIDENCE

Equal Employment Opportunity/Affirmative Action
Goods, Professional Services & General Service Projects

EEO/AA Evidence

Vendors are required to submit evidence of compliance with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 in order to be considered a responsible vendor.

One of the following must be included with submission:

- Copy of Letter of Federal Approval
- Certificate of Employee Information Report
- Fully Executed Form AA302
- Fully Executed EEO-1 Report

See the guidelines at: http://www.state.nj.us/treasury/contract_compliance/pdf/pa.pdf for further information.

I certify that my bid package includes the required evidence per the above list and State website.

Name: Paul Stern Title: Owner

Signature:  Date: 08/26/2021

DOC #9
MCBRIDE-PRINCIPLES



STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY

33 WEST STATE STREET, P.O. BOX 230
TRENTON, NEW JERSEY 08625-0230

MACBRIDE PRINCIPALS FORM

BID SOLICITATION #: RFP 21-12

VENDOR/BIDDER: Liftnow Automotive Equipment Corp.

**VENDOR'S/BIDDER'S REQUIREMENT
TO PROVIDE A CERTIFICATION IN COMPLIANCE WITH THE MACBRIDE PRINCIPALS
AND NORTHERN IRELAND ACT OF 1989**

Pursuant to Public Law 1995, c. 134, a responsible Vendor/Bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, must complete the certification below by checking one of the two options listed below and signing where indicated. If a Vendor/Bidder that would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Director may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another Vendor/Bidder that has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Director finds contractors to be in violation of the principals that are the subject of this law, he/she shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

I, the undersigned, on behalf the Vendor/Bidder, certify pursuant to N.J.S.A. 52:34-12.2 that:

CHECK THE APPROPRIATE BOX

☒ X

The Vendor/Bidder has no business operations in Northern Ireland; or

OR

☐

The Vendor/Bidder will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principals of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principals.

CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor/Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor/Bidder is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I will be subject to criminal prosecution under the law, and it will constitute a material breach of **my** agreement(s) with the State, permitting the State to declare any contract(s) resulting from this certification to be void and unenforceable.

Signature

Paul Stern

Print Name and Title

08/26/2021

Date

Certificate Number
732421

Registration Date: 08/16/2021
Expiration Date: 08/15/2022



State of New Jersey

Department of Labor and Workforce Development Division of Wage and Hour Compliance

Public Works Contractor Registration Act

Pursuant to N.J.S.A. 34:11-56.48, et seq. of the Public Works Contractor Registration Act, this certificate of registration is issued for purposes of bidding on any contract for public work or for engaging in the performance of any public work to:

Liftnow Automotive Equipment Corp.

2021

Responsible Representative(s):

Paul Stern, President

A handwritten signature in black ink, reading "RA Angelo".

Robert Asaro-Angelo, Commissioner
Department of Labor and Workforce Development

NON TRANSFERABLE

This certificate may not be transferred or assigned and may be revoked for cause by the Commissioner of Labor and Workforce Development.

**STATE OF NEW JERSEY -- DIVISION OF PURCHASE AND PROPERTY
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN**

Quote Number: _____

Bidder/Offeror: _____

PART 1: CERTIFICATION

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

FAILURE TO CHECK ONE OF THE BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. **Failure to complete the certification will render a bidder's proposal non-responsive.** If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party

PLEASE CHECK THE APPROPRIATE BOX:

☐ I certify, pursuant to Public Law 2012, c. 25, that neither the bidder listed above nor any of the bidder's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. **I will skip Part 2 and sign and complete the Certification below.**

OR

☐ I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

EACH BOX WILL PROMPT YOU TO PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, CLICK THE "ADD AN ADDITIONAL ACTIVITIES ENTRY" BUTTON.

Name _____ Relationship to Bidder/Offeror _____

Description of Activities _____

Duration of Engagement _____ Anticipated Cessation Date _____

Bidder/Offeror Contact Name _____ Contact Phone Number _____

ADD AN ADDITIONAL ACTIVITIES ENTRY

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): _____

Signature: _____

Title: _____

Date: _____

Confirmation

Congratulations! You have successfully submitted a Public Works Contractor Registration application.

PLEASE PRINT A COPY OF THIS PAGE FOR YOUR RECORDS

A copy of this information will be emailed to your Business email address.

Please add pwcr@dol.nj.gov to your email contact list to prevent important notices or your registration certificate from being filtered into your spam/junk folder.

Your submission will be reviewed by the New Jersey Department of Labor and Workforce Development. Please allow 30 calendar days for processing the contractor registration certificate application.

Business Name:

Liftnow Automotive Equipment Corp.

Registration Length:

One Year Registration

Application Date:

8/12/2021 3:13:36 PM

Reference ID:

2122428005

Application Summary

FEIN:

*****3226

Business Name:

Liftnow Automotive Equipment Corp.

Legal Name:

Liftnow Automotive Equipment Corp.

Business Street Address:

563 Croton Ave Cortlandt Manor, NY 10567, US

Mailing Address:

PO Box 972 Yorktown Heights, NY 10598, US

Business Phone:

9144243479

Business Email:

pjstern@liftnow.com

WebSite:

www.liftnow.com

Business Type:

Out-of-State Corporation

Date of Incorporation/Formation:

10/16/2020

State of Incorporation:

NY

NJ Business/Corporation Number:

0450555464

Number of Employees:

2

Registered Agent Name:

New Jersey Registered Agent LLC

Registered Agent Address:

525 Route 73 North STE 10 Marlton, NJ 08053

Registered Agent Phone:

8564521972

Pay Period Ends:

Fri

Scheduled Payday:

Fri

Method of Payment:

Direct Deposit

Form of Record Keeping:

Managers keep track of jobs through Service Software.

Payroll Records at different address:

No

Permit to Maintain Payroll Records

Certified By:

Paul Stern

Title:

President

Owner/Officer Name:

Paul Stern

Owner/Officer Title:

President

% of Financial Ownership:

100

Owner/Officer Home Address:

563 Croton Ave Cortlandt Manor, NY 19567

Owner/Officer Phone:

9144243479

Owner/Officer Interest in another Business:

No

Owner/Officer Prohibited/Debarred:

No

NJ Labor Law Violation:

No

Federal Labor Law Violation:

No

Owner/Officer Other Law Violation:

No

Owner/Officer Alleged Unlawful Acts:

No

Workers' Compensation:

Workers' Compensation Carrier Name:

Ohio Security Insurance Co.

Policy Number:

XWS59629513

Effective Date:

08/01/2021

End Date:

08/01/2022

NAICS Codes:

423110 - Automobile and Other Motor Vehicle Merchant Wholesalers

Business Violations

Alleged Unlawful Acts:

No

Prohibited/Debarred:

No

NJ Labor Law Violation:

No

Federal Labor Law Violation:

No

Other Law Violation:

No

Apprenticeship Program

Craft:

Other

Other Craft:

Vehicle Lift Service

Participation:

No- The contractor does not participate in a registered apprenticeship program for this craft.

Details:

No registered apprenticeship program exists.

No Participation Details:

None exist for our trade.

I do not participate in any registered apprenticeship programs
and above is an explanation why.

Certified By:

Paul Stern

Title:

President

Applicant Statement

Certified By:

Paul Stern

Owner

08/12/2021

Addendum – Certification Statements

Permit to Maintain Payroll Records Outside of New Jersey

If business maintains payroll records outside of New Jersey, applicant certified that all payroll records will be made available in the State of New Jersey upon request to authorized representatives of the Department of Labor and Workforce Development within 10 days of request. Furthermore, applicant certified that to the best of his/her knowledge and belief, all statements regarding payroll records are true and correct.

No Workers' Compensation Coverage

If business has no workers' compensation coverage, applicant certified that applicant is a sole proprietor, partnership or LLC with no workers' compensation coverage and has no employees.

Apprenticeship Program

If applicant certifies that they participate in a registered apprenticeship program, they selected one of the five (5) methods of participation:

1. The contractor is signatory to a collective bargaining agreement through which the contractor has access to a registered apprenticeship program;
2. The contractor is signatory to an agreement with a workforce intermediary, such as an industry association, consortium of businesses, community-based organization, or educational institution, through which the contractor has access to a registered apprenticeship program;
3. The contractor is the sponsor of a registered apprenticeship program;
4. The contractor currently employs at least one apprenticeship who is registered with the United States Department of Labor within a registered apprenticeship program;
5. During the one-year period immediately preceding submission to the Department of the Application for PWCR, the contractor employed at least one apprentice who was registered with the United States Department of Labor within a registered apprenticeship program.

The applicant also certifies that they are in possession of documentation, which will be made available to the Department upon request, establishing that if directly employing craftworkers, they participate in a registered apprenticeship program for each craft that they employ.

Applicant Statement

Applicant certified that as a representative of the contractor named above and on behalf of the contractor named above, for whom this Application is submitted, that it is understood that any Public Works Contractor Registration and receipt of any funds for any work for which the payment of prevailing wage is required in the state of New Jersey and contracts are fully conditioned on the compliance of the contractor and all of its owners, officers, directors, shareholders, founders, managers, agents, servants, employees, representatives and/or independent contractors with all applicable state and federal laws, including all federal and state affirmative

action requirements, all federal and state prevailing wage requirements, as well and any other labor laws, statutes, rules and/or regulations, including the New Jersey Wage Payment Law, N.J.S.A. 34:11-56 et seq., the New Jersey Prevailing Wage Act, N.J.S.A. 34:11-56.25 et seq., and all related laws, statutes, rules and regulations. It is further understood that the above contractor's Public Works Contractor Registration may be denied, suspended or revoked, and any subsequent public works funds and/or contracts will be received in violation of this certification and the law, and the contractor named above and its owners, officers, directors, shareholders, founders, managers, agents, servants, employees, representatives and/or independent contractors may also be subject to suspension pending debarment, debarment, repayment of funds to public agencies, payment of back wages to employees, and payment of other damages and/or civil penalties under the New Jersey Wage Payment Law, N.J.S.A. 34:11-56 et seq., and the New Jersey Prevailing Wage Act, N.J.S.A. 34:11-56.25 et seq., as well as other related laws, statutes, rules and regulations, including the New Jersey False Claims Act, N.J.S.A. 2A:32C-1 et seq.

In accordance with the New Jersey Child Support Improvement Act, N.J.S.A. 2A:17-56.44d, I am hereby certifying that I do not have a child support obligation or I have such an obligation but the arrearage amount does not equal or exceed the amount of the child support payable for six months and any court-ordered health coverage has been provided for the past six months. Furthermore, I certify that I have not failed to respond to a subpoena relating to a paternity or child support proceeding or I am not the subject of a child support related warrant. I understand that making a false statement may subject my contractor registration certificate to immediate revocation or suspension.

I hereby certify that I have all valid and effective licenses, registrations or certificates required by State law, including registrations or certifications required to do business in New Jersey.

I hereby certify that I am in possession of documentation, which will be made available to the Department upon request, that I have all valid and effective licenses, registrations or certificates required by State law, including registrations or certifications required to do business in New Jersey.

Certification 63197

CERTIFICATE OF EMPLOYEE INFORMATION REPORT INITIAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-JUN-2020** to **15-JUN-2027**

LIFTNOW AUTOMOTIVE EQUIPMENT CORP.
563 CROTON AVENUE
CORTLANDTMANOR NY 10567



A handwritten signature in cursive script, reading "Elizabeth Maher Muoio", is positioned above the printed name.

ELIZABETH MAHER MUOIO
State Treasurer

c) Qualification and Experience

Provide a brief history of the Offeror, including year it was established and corporate office location. **Liftnow Automotive Equipment Corp ("LIFTNOW") is one of the largest distributors of automotive equipment in the New York Tristate Area. Our customer base includes new car dealers, collision repair shops, mechanical repair shops, educational institutions, municipalities and utilities. LIFTNOW was founded in 2003 by Paul Stern, who has owned a repair shop, ran the equipment division of another distributor for 10 years and has nearly 30 years' experience in the automotive equipment industry.**

LIFTNOW meticulously chooses among various industry-leading manufacturers to offer the total, comprehensive solution to ensure the highest level of value, quality, and safety with the ability to serve the complete needs of any service facility.

LIFTNOW's philosophy is that a service facility's needs continue beyond purchase. Providing installation, training, inspection, and subsequent maintenance creates an all-encompassing solution that a facility and its employees can rely on for maximum efficiency, safety, and lowest total cost of ownership.

ii. Describe Offeror's reputation in the marketplace.

Liftnow's reputation in the marketplace is small but growing as the preeminent government supplier of garage equipment due to both the vast breadth of our offering (25 brands and growing versus a single brand or a couple of brands) and a nationwide service network. Moreover, while not as easily quantified, we have a reputation for configuring and selecting equipment as a responsible and specialized liaison/consultant of the end user, rather than a parts store or order taker. We have this reputation by being equipment-focused for nearly 20 years.

iii. Describe Offeror's reputation of products and services in the marketplace.

The combined influence and reputation of our 25+ vendors is second to none in the industry, maintaining a majority of market share in their respective categories. Our portfolio of brands have collectively received hundreds of awards related to product innovation, manufacturing prowess, environmental sustainability, safety compliance, and more. Most products of all brands have required and sometimes optional certifications related to quality/safety and more.

iv. Describe the experience and qualification of key employees.

For cooperative purchasing contracts, Paul Stern and Paul Stern Jr. serve as the main points of contact. Paul Stern has been in the automotive equipment industry for nearly 30 years and is responsible for building and growing the local business as well as the local service business for Liftnow, and is a product knowledge maven. Meanwhile, Paul Stern Jr. joined Liftnow 4 years ago and is largely responsible for growing the government business and acting as contract manager for contract sales including Sourcewell, HGAC, BuyBoard and more. Paul Stern Jr. has experience in public-private sector partnerships, marketing consulting and sales. Paul Stern Jr. received a Bachelor's of Science in Finance and Marketing from the New York University Leonard N. Stern School of Business.

v. Describe Offeror's experience working with the government sector.

We have had years of experience working with the government sector, first in the New York area for multiple years, and since adding our government business in 2019, we have become the fastest growing government sector business for automotive equipment. To date we have done in business in

approximately 30 states representing multiple millions of dollars in annual revenue in our first full year, 2021.

vi. Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.

Liftnow nor its officers/directors have ever had, currently have or have pending any litigation, bankruptcy, reorganization, or state investigation.

vii. Provide a minimum of 5 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, years serviced, description of services and annual volume.

Please see attached References Document. Additional references can be furnished upon request.

viii. If Offeror anticipates Participating Public Agencies will sign a service agreement, Offeror must include their company's standard service agreement with their RFP response.

Liftnow does not anticipate that Participating Public Agencies will sign a service agreement.

ix. Provide any additional information relevant to this section.

There is no additional information to provide for this section. That being said, if a question arises from ESC or Omnia do not hesitate to reach out.

Entity Name	Contact Name Title	City	State	Phone
Kingdom Support Services	Chris Torgeson Purchasing	Kingston	NY	8455240083
Con Edison of New York	Bill Gonzalez Supervisor	Queens	NY	7182042407
Department of Sanitation NY	George Kambo Specification Development	New York	NY	7183348948
City of Hyattsville	Hal Metzler Deputy Supervisor	Hyattsville	MD	2406328959
City of Savannah	Ervin Williams Assistant Fleet Manager	Savannah	GA	9123513891
City of Stamford	Bill Klous Fleet Manager	Stamford	CT	2039775520
Los Angeles World Airport	Charles Nelson Equipment Specialist II	Los Angeles	CA	4246467978

Years Serviced Description of Services Annual Volume (est.)

2010-Present	Lifts, Wheel Service	\$	25,000.00
2018-Present	Lifts, Wheel Service, Lif	\$	20,000.00
2015-Present	Wheel Service	\$	100,000.00
2021-Present	Lifts, Wheel Service, Sh		Not enough data
2020-Present	Wheel Service		Not enough data
2021-Present	Lifts, Lift Service		Not enough data
2021-Present	Lifts, Lift Service		Not enough data

Value Add

Training Programs

Installers for all of our lift brands (Challenger Lifts, Bend Pak) can provide training for shop technicians as part of the installation package. Additionally, through the Automotive Lift Institute (ALI), multiple training materials are available, such as the "Lifting it Right" package, which acts as a handy, single source of information. The package includes a manual and a DVD, and LIFTNOW has these packages in stock. These, and other ALI Materials (like the ANSI/AILOM "Blue Book", which acts as a compendium for lift operation and maintenance knowledge for a variety of lift types, designs and working environments) are available to purchase through the Omnia Service Program, under the tab Manuals in the Excel Sheet. Additionally, as a part of the Omnia Service Program, we have access to all operation and parts manuals for hundreds of types of lifts, for both in-operation and out-of-operation machines.

After the sale, should a Omnia member require any additional training, we can provide these services using our Service Network directly through our Omnia Service Program. The Omnia Service Program provides predictable and menu pricing for training for all products as covered by this RFP.

Other brands have varying degrees of training, which can be found in the Service Program Excel Sheet under the column "Training". The nature of many of these brands require little-to-no training and are shipped ready to use. However, training can be scheduled for any brand and any product.

Technological Advances

Thankfully, we are a distributor and not a manufacturer. This affords us the luxury to deploy a carefully chosen portfolio of brands committed to technological advancements in their given categories. Any single brand is inherently limited by its individual ability to innovate. By offering Members multiple choices, we can tailor our offering to the Member's actual individual needs and match those needs to the brand whose technology exceeds those needs. While some manufacturers contend that vehicle lifts may be a low-tech commodity, or praise the addition of years-old technology, you can never be sure you're comparing apples to apples. For example, one of our manufacturers, Challenger Lifts employs patented Versymmetric Technology, which allows for simultaneous symmetric and asymmetric lifting of vehicles, thereby eliminating the need for two lifts with two different use cases, or the only 2 Post 15,000-lb lift with 3 Stage Arms currently available on the market. Another example: Autel makes the most comprehensive solution for Advanced Driver-Assist Systems (ADAS) Calibration Equipment with greater coverage than any other brand currently on the market. This technology will be especially important going forward as more vehicles come standard with ADAS. Other technological advances can be found in every brand we represent; as a part of our ongoing strategy, communicating these technological advances is a part of our marketing plan and communicated through our greatest technological innovation, the GovGarage Portal. We've shown the GovGarage Portal in this RFP and the dedicated folder, entitled "GovGarage". It's a fully dedicated portal for members of Omnia, where Members can upload their equipment, learn more about the products through the Education Center, and file and manage service requests, maintenance, and inspections directly. It also serves as an e-procurement portal and an order tracking platform.

Never before has a platform of this type been introduced into the automotive equipment industry in any fashion.

Other Unique Attributes

Our uniqueness as a company lies in our breadth. Breadth in brands, products and services that render us a unique and industry-first point of contact that acts as the true “sole source” that most accurately reflects Member needs in a way that any single manufacturer (or manufacturer with 3-4 value-added suppliers) simply cannot boast. Through our Omnia Service Program, we can even assist on brands that we didn’t bid on, brands that are no longer in business, or brands that are no longer sold in the United States or Canada as a courtesy which will foster additional future sales. While we firmly believe it’s important to outline all of a customer’s options, we don’t want to confuse them. Our highly-trained sales team will assist the Member in breaking through the clutter, which is the traditional downside of breadth. With an informed decision in hand, the Member can put faith in not only the product, but all services related to the product from the moment of purchase to the moment of scrap for dozens of brands of equipment, with one phone number, one website, and one company: LIFTNOW. With powerful tools like a completely unique and industry-first equipment management portal, this single point of contact is not limited to phone calls and emails but clicks and searches on a 24/7 basis. Further, the advantage of breadth extends to our service network. We have already leveraged data from our various manufacturers to create what is now the largest service network available in the automotive equipment industry, with our ever-growing list of over 1000 unique entries in a variety of disciplines, from Lift Repair & Inspection to Wheel Service to Lubrication, Compressors, and more.

ACKNOWLEDGMENT AND ACCEPTANCE
OF REGION 4 ESC's OPEN RECORDS POLICY

OPEN RECORDS POLICY

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- ☒ We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.
- ☐ We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confidential and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

08/26/2021

Date


Authorized Signature & Title

Owner

ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)
Attorney General Form

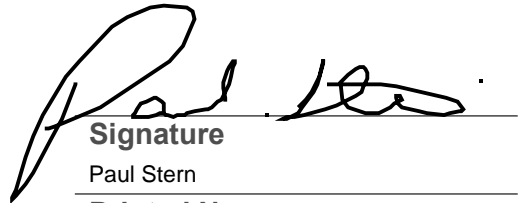
I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company

Liftnow Automotive Equipment Corp.

Contact


Signature
Paul Stern

Printed Name

Owner

Position with Company

Address

PO Box 972

Yorktown Heights, NY 10598-0972

**Official
Authorizing
Proposal**

Signature

Printed Name

Position with Company

Phone

914-424-3479

Fax

914-734-7479

Implementation of House Bill 1295

Certificate of Interested Parties (Form 1295):

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

Filing Process:

Starting on January 1, 2016, the commission made available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. This process is known as acknowledging the certificate. The commission will post the acknowledged Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency. The posted acknowledged form does not contain the declaration of signature information provided by the business.

A certificate will stay in the pending state until it is acknowledged by the governmental agency. Only acknowledged certificates are posted to the commission's website.

Electronic Filing Application:

https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

Frequently Asked Questions:

https://www.ethics.state.tx.us/resources/FAQs/FAQ_Form1295.php

Changes to Form 1295: <https://www.ethics.state.tx.us/data/filinginfo/1295Changes.pdf>

Texas Government Code 2270 Verification Form

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the Texas Government Code to add Subchapter F, prohibits contracting with a company engaged in business with Iran, Sudan or a foreign terrorist organization identified on a list prepared by the Texas Comptroller.

I, Paul Stern, as an authorized representative of

Liftnow Automotive Equipment Corp., a contractor engaged by

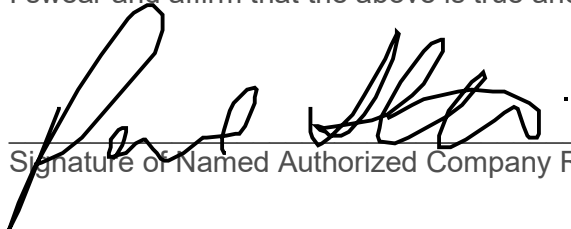
Insert Name of Company

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.



Signature of Named Authorized Company Representative

08/26/2021

Date

4 Education Service Center	08/26/2021	Pending
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7145 West Tidwell Road ~ Houston, Texas 77092

(713)-462-7708

www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 1

Solicitation Number 21-12

Request for Proposal (“RFP”)
by

Region 4 Education Service Center (“ESC”)
for
Automotive Parts and Supplies

SUBMITTAL DEADLINE: Tuesday, August 17, 2021, 2:00 PM CENTRAL TIME

This Addendum No. 1 amends the Request for Proposals (RFP) for Automotive Parts and Supplies (“Addendum”). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

Region 4 Education Service Center (“Region 4 ESC”) requests proposals from qualified suppliers with the intent to enter into a Contract for Automotive Parts and Supplies. Addendum No. 1 is hereby issued as follows:

1. **II. Calendar of Events Deadline** corrected to read:

<u>Event</u>	<u>Date</u>
Issue RFP	June 30, 2021
Pre-proposal Conference	July 13, 2021
Deadline for receipt of questions via email	July 16, 2021
Issue Addenda (if required)	TBD
Proposal Due Date	August 17, 2021
Approval from Region 4 ESC	October 26, 2021
Contract Effective Date	January 1, 2022

2. **III. INSTRUCTION TO OFFEROR #5, Proposal Format replaced with the following:**

Proposals must contain two (2) electronic copies on flash drives (signed). Offeror must also submit two (2) electronic proposals free of proprietary information to be posted, if awarded a Contract.

Only sealed responses will be accepted. Faxed or electronically transmitted responses will not be accepted. Sealed responses may be submitted on any or all items, unless stated otherwise.

Responses must be provided in a binder format (see #6. Binder Tabs) clearly identified with the name of the Offeror's company and the solicitation name and number.

Tabs should be used to separate the proposal into sections. The following items identified must be included behind the tabs listed below. Each section should contain both the section of the RFP referenced and the Offeror's response to that section. Offerors failing to organize in the manner listed may be considered non-responsive and may not be evaluated.

RECEIPT OF ADDENDUM NO. 1 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Liftnow Automotive Equipment Corp.

Contact Person Paul Stern

Signature _____

Date 08/26/2021

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist



7145 West Tidwell Road ~ Houston, Texas 77092

(713)-462-7708

www.esc4.net

NOTICE TO OFFEROR

ADDENDUM NO. 2

Solicitation Number 21-12

Request for Proposal ("RFP")
by
Region 4 Education Service Center ("ESC")
for
Automotive Parts and Supplies

SUBMITTAL DEADLINE: Tuesday, August 31, 2021, 2:00 PM CENTRAL TIME

This Addendum No. 2 amends the Request for Proposals (RFP) for Automotive Parts and Supplies ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

Region 4 Education Service Center ("Region 4 ESC") requests proposals from qualified suppliers with the intent to enter into a Contract for Automotive Parts and Supplies. Addendum No. 2 is hereby issued as follows:

1. **Submittal Deadline:** The submittal deadline for this RFP is hereby changed from Tuesday, August 17, 2021 @ 2:00 PM Central Time and extended as indicated below and above:
 - Tuesday, August 31, 2021 @ 2:00 PM Central Time

RECEIPT OF ADDENDUM NO. 2 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Liftnow Automotive Equipment Corp.

Contact Person Paul Stern

Signature 

Date 08/26/2021

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist