



November 4, 2022

Ms. Stephanie Restivo
srestivo@loftwall.com
VP of Sales
Loftwall, Inc.
2617 N Great Southwest Pkwy Ste 100
Grand Prairie, TX 75050

Re: Award of Contract #R221104

Dear Ms. Restivo:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 25, 2022, we are pleased to announce that Loftwall, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #22-11) submitted on July 6, 2022:

<u>Commodity/Service</u>	<u>Supplier</u>
Wall System Solutions	Loftwall, Inc.

This contract is effective January 1, 2023, and will expire on December 31, 2025. As indicated above, your contract # is R221104. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Loftwall, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services



To: Christine Dorantes
Contract Manager

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: October 25, 2022

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on October 25, 2022, the following contract was approved as presented:

➤ **Wall System Solutions**

- DIRT Environmental Solutions
- Inscape, Inc.
- Loftwall, Inc.
- Krueger International, Inc.

Contract is effective January 1, 2023. If you have any questions, please let me know.



To: Board of Directors
From: Robert Zingelmann
Date: October 25, 2022
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on July 6, 2022 for RFP # 22-11 for Wall System Solutions. There were six (6) proposals submitted:

- DIRT Environmental Solutions
- Inscape, Inc.
- Krueger International, Inc.
- Loftwall, Inc.
- Trendway Corporation
- Vari Sales Corporation

After careful review of all proposals, the Evaluation Team has determined that four (4) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Wall System Solutions	DIRTT Environmental Solutions Inscape, Inc. Krueger International, Inc. Loftwall, Inc.	(3) years with option of (2) one-year renewals

Support documentation has been attached for your reference.
Enclosure: Bid Tab Summary



To: Dr. Rodney Watson
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: October 25, 2022

Re: Wall System Solutions; RFP # 22-11

The Evaluation Committee has reviewed the responses and recommends that the following companies be awarded:

- DIRT Environmental Solutions
- Inscape, Inc.
- Krueger International, Inc.
- Loftwall, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.