



AUCTIONEER SERVICES AND RELATED PRODUCTS AND SERVICES  
Executive Summary

**Lead Agency:** Region 4 ESC

**Solicitation:** 24-06

**RFP Issued:** June 21, 2024

**Pre-Proposal Date:** July 9, 2024

**Response Due Date:** August 5, 2024

**Proposals Received:** # 6

**Awarded to:** Lemons Auctioneers, LLC., Lone Star Auctioneers, Inc., Liquidity Services Operations, LLC dba GovDeals, and Purple Wave, Inc.

Region 4 Education Service Center (ESC) Department of Procurement issued RFP 24-06 on June 21, 2024, to establish a national cooperative contract for Auctioneer Services and Related Products and Services.

The solicitation included cooperative purchasing language in Sections I. Scope of Work :

*Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners, Public Sector, Inc., a Delaware corporation (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Appendix D, or as otherwise agreed to. Appendix D contains additional information about OMNIA Partners and the cooperative purchasing program.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA

- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Abilene Reporter, TX or Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal
- Kennebec Journal, ME

On August 5, 2024 proposals were received from the following offerors:

- BIDCORP
- Lemons Auctioneers, LLC
- Lone Star Auctioneers, Inc.
- Liquidity Services Operations, LLC dba GovDeals
- Purple Wave, Inc.
- Rosen Systems, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Lemons Auctioneers, Lone Star Auctioneers, Liquidity Services Operations dba GovDeals, and Purple Wave; and proceeding with contract award(s) upon successful completion of negotiations.

Region 4 ESC, OMNIA Partners and the following offerors successfully negotiated a contract: Lemons Auctioneers, Lone Star Auctioneers, Liquidity Services Operations dba GovDeals, and Purple Wave. Region 4 ESC executed the agreements, each with a contract effective date of December 17, 2024.

Diversity Certifications:

- Lemons Auctioneers – Woman-Owned Business
- Lone Star Auctioneers – Small Business Enterprise and Disadvantaged Business Enterprise

Contract includes: The suppliers provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial three (3) year agreement from December 17, 2024 through December 31, 2027 with the option to renew for two (2) additional one-year periods through December 31, 2029.

Pricing: Pricing is available on the microsite for each awarded supplier.