



# UNIVERSITY OF CALIFORNIA

STRATEGIC SOURCING  
OFFICE OF THE PRESIDENT  
1111 Franklin Street, 10<sup>th</sup> Floor  
Oakland, California 94607-5200

DATE: 2/5/2024  
TO: Whom It May Concern  
FROM: Robert Stueber  
Sourcing & Process Solutions Manager  
University of California

SUBJECT: RFP# 002917-Sep2022 UC System-wide Laboratory, Medical, and Industrial Gases  
Accessories & Services

The University of California, Office of the President issued RFP # 002917-Sep2022 for Gases, Accessories, and Services on 2/24/2023. Proposals were issued and received within the University of California’s e-procurement platform, CalUsource. Because of this e-procurement platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single document. Proposals were opened on 4/14/2023 by 5 PM PST in the University of California’s e-procurement platform, CalUsource, from the following suppliers:

- Airgas, Linde, Matheson, Nitrex, Encore

The solicitation was evaluated based on the following evaluation criteria:

- Company profile, General and National capabilities 30%, Pricing, Pricing Model, Discounts 30%, Value Add Services 20%, Sustainability, Corporate Social Responsibility, Small Business First Program 15%, E-commerce competency 5%.

The Evaluation Committee reviewed, evaluated, and scored response(s) based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

Supplier Name	Overall Questionnaire Score	Overall Price Sheet Score	Event Score
	70%	30%	100%
<b>Matheson Tri-Gas</b>	3.71	4.2	<b>3.227</b>
<b>Linde Gas &amp; Equipment, Inc.</b>	3.46	2.8	<b>2.842</b>
<b>Nitrex</b>	1.73	0.1	<b>1.226</b>
<b>Airgas Inc.</b>	2.78	4.4	<b>2.606</b>
<b>Encore Gas &amp; Supply</b>	2.44	2.8	<b>2.128</b>



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Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- Airgas, Linde, Matheson, Nitrex, Encore

As a result of negotiations, Matheson Tri-Gas was awarded a contract for Gases Accessories and Services for a term starting on 11/1/2023 and ending on 10/31/2030 with three (3) options to renew for one (1) year.

Sincerely,

Robert Stueber  
Sourcing & Process Solutions Manager  
University of California Office of the President  
Robert.Stueber@ucop.edu