



Laboratory, Medical, and Industrial Gases, Accessories and Services
Executive Summary

Lead Agency: University of California

Solicitation: 002917-Sep2022

RFP Issued: February 24th, 2023

Pre-Proposal Date: March 10th, 2023 @ 9:00am PST

Response Due Date: April 14th, 2023

Proposals Received: # 5

Awarded to:

The University of California issued RFP #002917-Sep2022 on February 24th, 2023, to establish a national cooperative contract for Laboratory, Medical, and Industrial Gases, Accessories and Services.

The solicitation included cooperative purchasing language in Sections 1.2 and 2.1:

1.2 OMNIA Partners – National Program

The University of California, as the Principal Procurement Agency, defined in Exhibit A, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The UC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto as Exhibit C, or as otherwise agreed to. Exhibit A contains additional information about OMNIA Partners and the cooperative purchasing program.

2.1 RFP Objectives

The UC invites qualified and responsible Suppliers to prepare and submit proposals to this Request for Proposal (RFP) for Gases including but not limited to Laboratory, Industrial, Medical, and related Accessories and Services (together, the “Goods and Services”) all in accordance with Federal and State of California laws and the requirements of UC as further detailed in this RFP. The UC has partnered with OMNIA Partners to make the resultant agreement a national cooperative agreement which public agencies across the country will be able to utilize.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- University of California's CalUsource Website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On April 14th, 2023 proposals were received from the following offerors:

- Airgas
- Linde
- Matheson Tri-Gas
- Nitrex
- Encore

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Matheson Tri-Gas and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Matheson Tri-Gas successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of 11/1/2023.

Contract includes: Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial seven-year agreement from 11/1/2023 through 10/31/2030 with the option to renew for three (3) additional one-year periods through 10/31/2033.

Pricing/Discount: Not to exceed pricing available upon request.