



MATRIX

OMNIA PARTNERS & MATRIX FITNESS

PRIVATE SECTOR

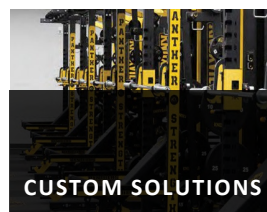
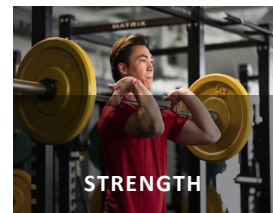
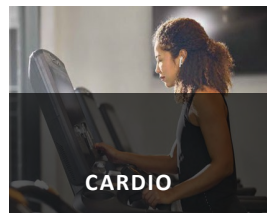
A Strategic, Manufacturer-Direct Fitness Partner

Matrix Fitness, a brand of Johnson Health Tech, delivers OMNIA Partners Private Sector members a manufacturer-direct fitness solution designed to reduce procurement complexity, lower total cost of ownership, and enhance user experience. When you choose Matrix, you're not just investing in the world's finest fitness equipment; you're building a lasting partnership designed for long-term success directly with the manufacturer. Positioned as "Your Partner in Fitness," Matrix supports OMNIA's cooperative purchasing mission through scale, consistency, and dedicated partnership.

MATRIX KEY BENEFITS

- ✓ Contract Pricing & Savings
- ✓ Industry Leading Warranties
- ✓ Fast Lead Times
- ✓ White Glove Installation Services
- ✓ Industry Leading Technology & Integrations
- ✓ Unmatched Customer Support
- ✓ Preventative Maintenance Services
- ✓ Finance & Leasing Options
- ✓ Facility Planning Support
- ✓ 2D and 3D Layouts
- ✓ Product Customization
- ✓ Full Library of Matrix Learning

PRODUCT OFFERING



LET'S GET IN TOUCH!

WHY MATRIX?

Differentiated Manufacturer-Direct Partnership

Members work directly with Matrix, the manufacturer, eliminating layers of complexity. A dedicated Matrix Category Specialist supports every phase, assessment, layout planning, equipment selection, installation, and ongoing support, ensuring fast, consistent implementation.

Faster Speed to Value

Five U.S. warehouse locations ensure reliable product availability and faster delivery timelines. Standardized OMNIA pricing, pre-negotiated terms, and a streamlined onboarding process help members realize value quickly.

Lower Total Cost of Ownership

Matrix equipment is engineered for durability and uptime, reducing maintenance and replacement costs. OMNIA members benefit from:

- Exclusive contract pricing
- Extended 4-year parts & labor warranty
- Data-driven equipment monitoring through Facility 360

Scalable Solutions Across Member Types

Matrix supports corporate wellness, hospitality, multifamily, and municipal environments with scalable cardio, strength, and functional training solutions. Members can standardize across portfolios while retaining flexibility at the site level.

Value-Added Services at No Additional Cost

Matrix delivers meaningful value-adds that require minimal incremental cost but provide strong member impact:

- Complimentary space planning and standardization assessments
- National service and installation coordination
- Ongoing reporting and performance insights
- Training, education, and marketing support resources

Reduced Risk & Supply Chain Confidence

With nearly one million square feet of U.S. warehouse space, a national service network, and global manufacturing scale, Matrix mitigates supply chain risk for renovations, new builds, and multi-site rollouts.

Sustainability & Responsible Partnership

As a part of Johnson Health Tech, our commitment to being a responsible global citizen is unwavering in everything we do. We focus on advanced sustainability, ethical business practices, and employee well-being as we strive to maximize human health while minimizing our environmental impact.

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