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Region 4/OMNIA Proposed Changes 4-24-2023

New Suppliers –

- Uline

Additional Services – Added the following

- The Journey - Site License A 1 Year
- The Journey - Site License B 1 Year
- The Journey - Site License C 3 Year
- The Journey - Site License D 3 Year
- The Journey - Orientation Support

ONLINE 2023 Sell Pricer

Vendor Item #	Item Description	Sell Price
H-1750-72	BLACK WIRE SHELVING UNIT - 48 X 24 X 72"	\$ 445.16
H-1748-72	BLACK WIRE SHELVING UNIT - 36 X 18 X 72"	\$ 327.10
H-1749-72	BLACK WIRE SHELVING UNIT - 48 X 18 X 72"	\$ 373.55
H-7031	SIT/STAND DESKTOP RISER - CORNER	\$ 783.87
H-4516	ABS PLASTIC FOLDING TABLE - 72 X 30 X 29"	\$ 725.81
H-3083	FOLDING TABLE DOLLY - 74 X 32 X 43"	\$ 812.90
H-9769	DOWNTOWN END TABLE - 24 X 24 X 20"	\$ 261.29
H-3766-72	BLACK WIRE SHELVING UNIT - 48 X 36 X 72"	\$ 658.06
H-9132	DOWNTOWN GUEST CHAIR - OVERSIZED	\$ 493.55



ADDITIONAL SERVICES PRICING 4-24-2023

Additional Service	Description	Notes
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.
Installation	Professional installation- furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.
Miscellaneous Labor	Miscellaneous labor not covered in installation matrix	Guaranteed maximum price of \$150/man-hour with \$500 minimum trip charge.
Tariff Surcharge	US Government tariff on Chinese imports	Maximum addition of 25%* *Subject to change based on US Government regulations
MeTEOR Connect	Online Project Management Services	Offered at no additional cost for MeTEOR Connect for High Impact Learning Environments with the purchase of furniture package.
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation.	Standard installation pricing + 10% (based off of product pricing)
Furniture Recycling Donation	Removal of unwanted furniture which will be donated to a school or nonprofit organization in need	Pricing will be quoted per project. Guaranteed maximum price of \$6,200 per container and \$125/man-hour with \$500 minimum trip charge. Meteor partners with The Institution Recycling Network (IRN) and Furniture Reuse Solutions.
Rhythm MEEPS Assessment	Assessment of five categories (Mental, Emotional, Energy, Physical, Social – “MEEPS”)	\$4,500
Environment Orientation Hybrid/Virtual	End-user support for new learning environment. through the LMS and virtual webinars. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	\$50/Per Person
Environment Orientation Hybrid/Onsite	End-user support for new learning environment. through the LMS and onsite session. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	\$1,850 Per Session
On-Demand Program (One Person)	Learning Pathway/Program via Learning Management System	\$249
On-Demand Program (For Group Rate)	Learning Pathway/Program via Learning Management System (For 5 Persons)	\$1,000
On-Demand Program (For Group Rate with Virtual)	Learning Pathway/Program via Learning Management System with Three Live Webinar(s) embedded in Learning Pathway/Program (For 5 Persons)	\$1,500
Learning Services Virtual Session	Virtual One-Hour Training or Coaching Session with an education expert focused on student centered learning and ProSocial Learning Ecosystem™ elements.	\$400

Additional Service	Description	Notes
Learning Services On-Site Session	Onsite Training/Modeling/Reflective Lesson Planning and/or Coaching with an education expert focused on student centered learning and ProSocial Learning Ecosystem™ elements.	\$3,000
Dining Commons Professional Development	Consulting services for turning under-utilized dining space into a multipurpose, revenue generating campus hot spot	\$2,000 for 2-hour training/professional development
Interior Design Services	Interior design and specification	\$85 per hour
Advanced Interior Design Services	Senior-level interior design and specification	\$120 per hour
Printed Materials	Printed material to supplement High Impact Learning Services to include books, thinking guides, etc.	SELL PRICER
Extended Parts & Labor Warranty	Extended parts and labor warranty to match length of manufacturer warranty	2.5% of the product cost
Furniture Assessment & Micro-Environment Master Planning	Evaluation of existing furniture, fixtures, and equipment of entire district, school(s), or functional area(s). Detailed report and suggested master plan included.	Pricing is based on scope. Quote provided upon request.
Add-on: Environment Orientation Hybrid/Virtual	Additional end-user support for new learning environment with onsite session and access to Environment Orientation's Library of Resources. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	\$50/per person
Add-on: Environment Orientation Hybrid/Onsite	Additional end-user support for new learning environment with onsite session and access to Environment Orientation's Library of Resources. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	\$1,850
Leadership Services Virtual Session	Virtual One-Hour Training or Coaching Session with an education expert focused on Leadership and ProSocial Learning Ecosystem™ elements	\$400
Leadership Services On-Site Session	Onsite Training and/or Coaching with an education expert focused on Leadership, ProSocial Learning Ecosystem™ elements	\$3,500
Elem Holistic Assessment Of Ff&E	Meteor to provide professional valuations of furnishings and environments. The functional interiors of each room will be assessed and assigned utility scores for items commonly found within functional areas of the building. Each building and functional area will receive a cumulative score in order to rank the functional interiors of each school across a district to help identify priorities in a modernization master plan of the microenvironments to create equity and provide up to date and better environments for staff and students. The deliverable upon completion will include a comprehensive written report including pictures and budget costs	\$750

Additional Service	Description	Notes
Ms Holistic Assessment Of Ff&E	Meteor to provide professional valuations of furnishings and environments. The functional interiors of each room will be assessed and assigned utility scores for items commonly found within functional areas of the building. Each building and functional area will receive a cumulative score in order to rank the functional interiors of each school across a district to help identify priorities in a modernization master plan of the microenvironments to create equity and provide up to date and better environments for staff and students. The deliverable upon completion will include a comprehensive written report including pictures and budget costs.	\$2,000
Hs Holistic Assessment Of Ff&E	Meteor to provide professional valuations of furnishings and environments. The functional interiors of each room will be assessed and assigned utility scores for items commonly found within functional areas of the building. Each building and functional area will receive a cumulative score in order to rank the functional interiors of each school across a district to help identify priorities in a modernization master plan of the microenvironments to create equity and provide up to date and better environments for staff and students. The deliverable upon completion will include a comprehensive written report including pictures and budget costs.	\$2,500
Elem Inventory Assessment Of Ff&E	Meteor to provide professional valuations of furnishings and environments. The functional interiors of each room will be, INDIVIDUALLY COUNTED, assessed and assigned utility scores for items commonly found within functional areas of the building. Each building and functional area will receive a cumulative score in order to rank the functional interiors of each school across a district to help identify priorities in a modernization master plan of the microenvironments to create equity and provide up to date and better environments for staff and students. The deliverable upon completion will include a comprehensive written report including pictures and budget costs.	\$1,800
Ms Inventory Assessment Of Ff&E	Meteor to provide professional valuations of furnishings and environments. The functional interiors of each room will be, INDIVIDUALLY COUNTED, assessed and assigned utility scores for items commonly found within functional areas of the building. Each building and functional area will receive a cumulative score in order to rank the functional interiors of each school across a district to help identify priorities in a modernization master plan of the microenvironments to create equity and provide up to date and better environments for staff and students. The deliverable upon completion will include a comprehensive written report including pictures and budget costs.	\$4,000

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Hol Min	MINIMUM 12 CLASSROOMS HOLISTIC ASSESSMENT OF FF&E Or MIN 1 MEDIA CENTER OR 2 COMMONS AREAS OR MIN 1 ADMIN AREA OF A SCHOOL	\$250
Inv Min	MINIMUM 12 CLASSROOMS HOLISTIC ASSESSMENT OF FF&E Or MIN 1 MEDIA CENTER OR 2 COMMONS AREAS OR MIN 1 ADMIN AREA OF A SCHOOL	\$500
Half Day Prof Dvlpmt Wkshp	Meteor Education Services Team to provide a strategic design workshop to align leadership around a common vision for equitable Learning ecosystems	\$2,000
Reimagine Workshop Onsite Session	Meteor Education Services Team to provide an onsite half-day strategic design workshop to align leadership around a common vision for equitable Learning ecosystems.	\$2,000
The Journey - Site License A 1 Year	The Journey - Site License A includes 1 year of digital access to The Journey resources for all educators on a campus with 1000 or fewer students. Resources are accessed directly through the 'Kajabi' Platform.	\$4,000
The Journey - Site License B 1 Year	The Journey - Site License B includes 1 year of digital access to The Journey resources for all educators on a campus with more than 1000 students. Resources are accessed directly through the 'Kajabi' Platform.	\$6,000
The Journey - Site License C 3 Year	The Journey - Site License C includes 3 years of digital access to The Journey resources for all educators on a campus with less than 1000 students. Resources are accessed directly through the 'Kajabi' Platform.	\$12,000
The Journey - Site License D 3 Year	The Journey - Site License D includes 3 years of digital access to The Journey resources for all educators on a campus with more than 1000 students. Resources are accessed directly through the 'Kajabi' Platform.	\$18,000

Additional Service	Description	Notes
The Journey - Orientation Support	Meteor’s education services team will provide up to 4 hours of professional development and site based support for the campus’ Journey Committee. This support will be conducted during a single day of presence on a campus, and will provide the Journey Committee with tools and strategies to improve their independent roll-out of The Journey resources on their campus.	\$5,000