

Request for Contract Update

	Furniture, Installation and
Pursuant to the terms of contract number <u>R191810</u> notify and receive approval from Region 4 ESC when there approved without the prior authorization of Region 4 ESC request.	
MeTEOR Education, LLC (Contractor)	hereby provides notice of the following update on
this date <u>8/13/2020</u> .	
without supporting documentation will be returned. This fo	d shall provide supporting documentation. Requests received orm is not intended for use if there is a material change in wnership, merger, etc. Material changes must be submitted m.
Authorized Distributors/Dealers Addition Deletion Supporting Documentation	Price UpdateSupporting Documentation
Products/Services New AdditionUpdate OnlySupporting Documentation	Discontinued Products/Services Supporting Documentation
States/Territories Supporting Documentation	OtherSupporting Documentation
Notes: Contractor may include other notes regarding the Offices To Go previously had separate discounting for the one discount for both lines. We request to combine their attached revised product and install matrices. (Freight in combined.)	eir "Casegoods" and "Seating" lines. Now they only have ir lines on the product and install matrices. Please see
Submitted By:Caroline Smith Title: _ Director of Strategic Sourcing	☐ Approved by Email: Date 8/13/2020 8:42 AM PDT☐ ☐ Denied by Email: Date
Email Address: CSmith@meteoreducation.com	Denied by Email: Date Docusigned by: Region 4 ESCROBUT Eingumann

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Request for Contract Update

Furniture, Installation and

for Related Services Pursuant to the terms of contract number R191810 Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request. MeTEOR Education, LLC hereby provides notice of the following update on this date 9/17/2020 Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned._ This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form. Authorized Distributors/Dealers Price Update Supporting Documentation Addition Deletion _Supporting Documentation **Discontinued Products/Services** \mathbf{x} **Products/Services** Supporting Documentation New Addition Update Only _Supporting Documentation Other States/Territories Supporting Documentation Supporting Documentation Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). New Lines - Reflected in all matrices: Hussey Seating, Claridge, Central Restaurant, Gear Grid and Whitney **Brothers** 9/30/2020 | 7:27 AM PDT Submitted By: <u>Caroline Smith</u> Approved by Email: Date Title: <u>Director of Strategic Sourcing</u> Denied by Email: Email Address: <u>CSmith@meteoreducation.com</u> Region 4 ESC



Request for Contract Update

Furniture, Installation and

for Related Services Pursuant to the terms of contract number R191810 Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request. MeTEOR Education, LLC hereby provides notice of the following update on this date 12/10/2020 Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned._ This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form. Authorized Distributors/Dealers Price Update Supporting Documentation Addition Deletion _Supporting Documentation **Discontinued Products/Services** X **Products/Services** Supporting Documentation **New Addition** Update Only __Supporting Documentation Other Value Add States/Territories Supporting Documentation Supporting Documentation Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). Please see attached page with listing of requested revisions. 12/16/2020 | 6:40 AM PST Approved by Email: Date Submitted By: <u>Caroline Smith</u> Title: <u>Director of Strategic Sourcing</u> Denied by Email: Email Address: <u>CSmith@meteoreducation.com</u>

Region 4/OMNIA Proposed Changes 12-10-2020

New Lines - Reflected in all matrices

- CASPR https://casprgroup.com/solutions/caspr-compact/
- Friant https://www.friant.com/resources/

New Line – Product Matrix

• Fomcore Shields

Value Add – Reflected in all Matrices

• It's Nanoed - https://itsnanoed.com/

Freight Matrix Revisions

- Increased Interior Concepts freight (for tiers 2-5).
- Increased MiEN's freight (for tiers 2-5).
- Increased Via freight (for tiers 2-5).

Install Matrix Revisions

- Increased Interior Concept's tier 2
- Added the following to the notes: Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
- Added the following to the notes: CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

Vendor Name Revisions

Changed Eagle Manufacturing to Eagle Manufacturing / Justrite Safety Group.



Price List

Product	Series	List Price
CASPR 200	CASPR Pro	24.00
CASPR 400	CASPR Pro	
CASPR 1000	CASPR Pro	
CASPR 2500	CASPR Pro	
CASPR 5000	CASPR Pro	
CASPR Compact	CASPR Pro	
CASPR Compact with Medik	CASPR Medik	

Price Books

View in Dropbox

Pricebook

Pricebook

My-Hite My-Hite Novo 10-Day System 2 **Collection** Collection **Interra Pricebook Novo Pricebook** Quickship **Standard** Quickship <u>Pricebook</u> Pricebook Pricebook **Pricebook** System 2 **Willow Gitana Pricebook Verity Dash Pricebook Mesa Pricebook** Quickship **Pricebook Pricebook Pricebook Casegoods Seating**



Fomcore Shields - 2020 SELL PRICER

FOR ADDITIONAL PRODUCTS & BEST PRICING, PLEASE CALL FOR QUOTE

Model #	Description	Sell Price
A-000069	CLEAR ACRYLIC SHIELD	
A-000070	CLEAR DIVIDER SHIELD	
A-000072	CLEAR QUAD SHIELD	



Price List

December 8, 2020

Product	Package	List Price
It's Nanoed Hand Sanitizer+	Case of 64 2-oz. bottles	
It's Nanoed Hand Sanitizer+	Case of 6 16-oz. bottles	
It's Nanoed Hand Sanitizer+	1 Gallon bottle	
It's Nanoed Hand Sanitizer+	55 Gallon Drum	
It's Nanoed Barrier Protectant	Case of 64 2-oz. bottles	
It's Nanoed Barrier Protectant	Case of 6 16-oz. bottles	
It's Nanoed Barrier Protectant	1 Gallon bottle	
It's Nanoed Barrier Protectant	55 Gallon Drum	
It's Nanoed HOCI – EPA	Case of 4 32-oz. bottles	
It's Nanoed HOCI – EPA	1 Gallon bottle	
It's Nanoed HOCI – EPA	55 Gallon Drum	









PRODUCT PRICING BY SUPPLIER 12-10-2020

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier		Price Tier	Price Tier	Price Tier
		1	II	III	IV	V
290 Signs	Signage solutions			Redacted		
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools			Redacted		
A2S Inc Balance of Line	Balance of Line			Redacted		
A2S Inc Flex Chair & Student Desks	Flex chair and student desks			Redacted		
Acrylic Source	Display solutions			Redacted		
Allied Plastics	Activity tables, science tables, and early childhood tables			Redacted		
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools			Redacted		
Alumni - Specifiable Products (YELLOW Heading on price list)	Classroom furniture	Redacted				
Alumni - Transactional Products (RED Heading on price list)	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products			Redacted		
Aurora Storage	Storage solutions			Redacted		
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Bulman	Paper racks	·		Redacted		
Byrne Electrical Specialists	Power and data solutions			Redacted		
Carpets for Kids	Children's educational rugs			Redacted		
CASPER	Disinfection Solutions			Redacted		
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts			Redacted		
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture			Redacted		
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)			Redacted		
Champion Sports	Athletic & physical education equipment			Redacted		
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture			Redacted		
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers			Redacted		
Clinton Industries	Recovery beds, sports training tables			Redacted		
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions			Redacted		
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture			Redacted		
Debourgh	Lockers			Redacted		
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment			Redacted		
Edsal	Commercial grade shelving, racking and storage systems			Redacted		
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating			Redacted		
eko	Collaborative, lounge and healthcare seating			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings			Redacted		
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches			Redacted		
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sitto-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting			Redacted		
Essendant	Furnishings and consumables			Redacted		
Fellowes	Office and school products			Redacted		
Fire King	Fireproof file cabinets and safes			Redacted		
Fit & Finish	Laminate casegoods & conference tables			Redacted		
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more			Redacted		
Flash Furniture*	Complete line of furnishings			Redacted		
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings			Redacted		
Flexi-Felt / IEG	Floor saver glides			Redacted		
FomCore	Soft Seating			Redacted		
FomCore - Sheilds	Shields			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating			Redacted		
Friant - Casegoods Standard Line	Casegoods			Redacted		
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories			Redacted		
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture			Redacted		
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products			Redacted		
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories			Redacted		
Global*	Metal filing, seating, casegoods, and storage			Redacted		
Great Openings (Including Sparkeology)	Metal filing and storage			Redacted		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			Redacted		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			Redacted		
Groupe Lincora Inc.	Casegoods, seating and tables			Redacted		
Hann	Art, science, drafting educational furniture			Redacted		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables			Redacted		
Hirsh Industries, LLC	Metal casegoods, filing and storage			Redacted		
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories			Redacted		
Humanscale	Seating, sit/stand products, and balance of line			Redacted		
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU			Redacted		
Humanscale	Lighting (Not including Artemide)			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Accessory Products (Ergo tools & Glare Filters)			Redacted		
Hussey Seating	Folding Seating, Stool Seating			Redacted		
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			Redacted		
Integra Seating	Soft Seating			Redacted		
Interior Concepts	Modular workstations & panel systems			Redacted		
Invincible Office	Metal office casegoods			Redacted		
IRN	Furniture recycling service			Redacted		
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage			Redacted		
It's Nanoed	Sanitation Products			Redacted		
Jasper Chair	Seating and tables			Redacted		
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture			Redacted		
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line			Redacted		
Joy Carpets	Early childhood carpets			Redacted		
KFI Seating	Seating			Redacted		
KI	Complete line of furnishings			Redacted		
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			Redacted		
Kore Design	Seating, active seating, alternative seating chairs			Redacted		
Legends Fitness	Weight room and workout room equipment			Redacted		
Leisure Craft	Outdoor furniture			Redacted		
LifeSecure	Emergency preparedness, lockdown kits, first aid products			Redacted		
Logiflex	Office furniture and lounge seating			Redacted		
M+A Matting (Fromerly	Indoor/outdoor mats, anti-slip &			Dades		
Andersen Mat Company)	anti-fatigue mats			Redacted		
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.			Redacted		
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Marvel: Pronto Series	Office furniture, seating and file cabinets			Redacted		
Maverick Desk	Laminate casegoods & conference tables			Redacted		
Maxon*	Panel System Furniture			Redacted		
Mayline	Casegoods, seating, training furniture, high density filing systems			Redacted		
McKesson / Moore Medical	Medical products			Redacted		
Mediatechnologies	Complete offering of library furniture			Redacted		
MeTEOR Catalog	Turn-key school furnishings			Redacted		
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture			Redacted		
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers			Redacted		
Mity-Lite*	Lightweight folding tables and carts			Redacted		
Momentum Group	Textiles (to be included on furniture from another vendor on contract)			Redacted		
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture			Redacted		
MooreCo - Sharewall ³	Sharewall			Redacted		
MooreCo - Soft Seating	Modular soft seating			Redacted		
MooreCo - Vanerum	Seating, desks, tables, visual communication			Redacted		
MTS Seating	Restaurant style tables and chairs			Redacted		
Muzo - Balance of Line	All other products			Redacted		
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer			Redacted		
National Office Furniture	Complete line of office, conference and lounge furnishings			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers			Redacted		
Nexel Shelving*	Wire shelving solutions			Redacted		
Nook Pod	Mobile modular huddle pod			Redacted		
NorvaNivel	Innovative educational furniture and learning spaces			Redacted		
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods			Redacted		
OFM*	Chairs, tables, desks, cubicles and storage solutions			Redacted		
Oklahoma Sound Corp	Portable sound systems			Redacted		
Olympic Kiln	Art kilns			Redacted		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks			Redacted		
Paragon Furniture	Office, computer, specialty storage, library furniture			Redacted		
Pavilion Furniture	Outdoor Furniture			Redacted		
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems			Redacted		
Playcore - BigToys	Outdoor playground equipment			Redacted		
Playcore - GT Grandstands	Grandstands			Redacted		
Playcore - Park & Play Structures	Playground equipment and accessories			Redacted		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds			Redacted		
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings			Redacted		
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment			Redacted		
Quantum Storage	Storage shelving			Redacted		
Raynor Group	Seating			Redacted		
Right Angle	Ergonomic products			Redacted		
S. P. Richards Company Safco*	Furnishings and consumables Bookcases, signs, flat files, literature organizers, media storage shelving			Redacted Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Sandusky Lee*	Metal casegood products, filing, and storage, and desking			Redacted		
Scholar Craft	Classroom and learning commons furniture			Redacted		
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating			Redacted		
Series Seating	Seating			Redacted		
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories			Redacted		
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)			Redacted		
Six Inch	Foam coated furniture and architectural products			Redacted		
Smith System	Classroom, library, office, and computer furniture.			Redacted		
Special T	Tables			Redacted		
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens			Redacted		
Takeform	Signage solutions			Redacted		
Tenjam	Unique seating for the library & media center			Redacted		
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving			Redacted		
Trendway	Office furniture. Discount does not include Feek line.			Redacted		
United Visual Products	Enclosed visual display boards, indoor/outdoor signage			Redacted		
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.	Redacted				
USA Capitol - Ntersect Line	Ntersect student desks and chairs			Redacted		
Versare Portable Products	Mobile partitions			Redacted		
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+		
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V		
VS America	Hokki Stools	Redacted						
Waddell	Trophy and Display Cases			Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories			Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products			Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products			Redacted				
Wenger Corp	Music equipment and storage products			Redacted				
Whitney Brothers	Early childhood furniture and learning products			Redacted				
Wood Designs	Early childhood furniture			Redacted				
	ADDITIONAL SE	ERVICES						
Freight	Drop ship and inside delivery options available	Please see	attached f	reight rates	by vendor			
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				ndor.		
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.						

NOTES:

- 1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they
- 2. If using purchasing cards, 2.5% fee will be assessed to order.
- 3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of
- 4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a
- *These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current



INSTALL TERMS BY SUPPLIER 12-10-20

Numbers below are the percentage add for installation services, organized by vendor and tier.

Redacted 9 To 5 Seating Redacted A2S Inc. Redact		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
9 To 5 Seating Redacted AZS Inc. ACYlic Source Redacted ALCYlic Source Redacted Allied Plastics Redacted Allied Redacted Allied Redacted Annia & Co Redacted Annia & Co Redacted Annia & Co Redacted Annia & Redacted BioFit Redacted Carpets for Kids Redacted Carpets for Kids Redacted Carpets for Kids Redacted Carpets for Kids Redacted CEF Redacted CEF Redacted CEF Redacted CF Stinson, LLC Champion Sports Redacted Chidren's Factory (The Children's Factory) Redacted Children's Factory (The Children's Factory) Redacted Copernicus Educational Products Redacted Copernicus Educational Products Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted Elkay Interior Systems (Formerly Interior Redacted Ergonomic Solutions (ESI) Redacted Figonomic Solutions (ESI) Redacted	Brand	Price Tier I	Price Tier II			Price Tier V
AZS Inc. Redacted Acrylic Source Redacted Allide Plastics Allied Plastics Allied Plastics Redacted Redacted Redacted Annia & Co Redacted Redacted Redacted Burrora Storage Redacted Bedacted BioFit Redacted Bedacted Berefrord Manufacturing Redacted Beredacted Bulman Redacted Beredacted Carpets for Kids Redacted Carpets for Kids Redacted Carpets for Kids Redacted Carpets for Kids Redacted Ceff Redacted Ceff Redacted Ceff Redacted Ceft Redacted Ceft Redacted Central Restaurant Redacted Central Restaurant Redacted Champion Sports Redacted Champion Sports Redacted Children's Factory (The Children's Factory) Redacted Children's Factory (The Children's Factory) Redacted Clinton Industries Redacted Copernicus Educational Products Redacted Corporate Identification Solutions Redacted Corporate Identification Solutions Redacted Debourgh Redacted Debourgh Redacted Debourgh Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Redacted	290 Signs			Redacted		
Acrylic Source Allied Plastics Allieating Allieating Alseating Alseating Alseating Alseating Alseating Amnia & Co AmTab Manufacturing Anora Storage Anora Storage AWT World Trade BioFit Bretford Manufacturing Bulman Redacted Bulman Redacted Burne Electrical Specialists Carpets for Kids Carpets for Kids Carpets for Kids CeF Redacted Cetral Restaurant CeF Central Restaurant CeF Champion Sports Champion Sports Charler's Factory (The Children's Factory) Claridge Claridge Clinton Industries Copernicus Educational Products Corporate Identification Solutions Creative Arts Unlimited Debourgh Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Educational Specialty Furnishings Redacted ERG International Redacted ERG Redacted ERG Redacted ERG Redacted ERG Redacted Corporate Identification Solutions Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted ERG International Redacted ERG Interna	9 To 5 Seating			Redacted		
Allied Plastics Allseating Allseating Allseating Allseating Redacted Alumni U.S. Redacted Annin & Co Redacted Annin & Co Redacted Annin & Co Redacted AWT World Trade BioFit BioFit Redacted Bretford Manufacturing Redacted Bulman Redacted Byrne Electrical Specialists Carpets for Kids Carpets for Kedacted Carpets for Kids Carpets for Kedacted Carpets for Kids Carpets for Kedacted Carpets for Kedacted Carpets for K	A2S Inc.			Redacted		
Allseating Redacted Alumni U.S. Redacted AmTab Manufacturing Redacted AmTab Manufacturing Redacted Amnin & Co Redacted R	Acrylic Source			Redacted		
Alumni U.S. AmTab Manufacturing Annia & Co Annia & Co Redacted Annia & Co Redacted Anvora Storage Redacted AWT World Trade BioFit Redacted BioFit Redacted Bulman Redacted Bulman Redacted Byrne Electrical Specialists Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted Carpets for Kids Redacted CEFF Redacted CEFF Redacted CEFF Redacted CF Stinson, LLC Champion Sports Redacted Children's Factory (The Children's Factory) Redacted Cilinton Industries Copernicus Educational Products Redacted Corporate Identification Solutions Redacted Creative Arts Unlimited Redacted Debourgh Redacted Debourgh Redacted Diversified Woodcrafts (including Shain Redacted Edisal Redacted Edisal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Rescandant (formerly United Stationers) Redacted Redacted Redacted Rescandant (formerly United Stationers) Redacted Redacted Fire King Redacted	Allied Plastics			Redacted		
Amriab Manufacturing Redacted Annin & Co Redacted Aurora Storage Redacted BioFit Redacted Carpets for Kids Redacted Carpets for Kids Redacted CASPR® Redacted CEF Redacted Central Restaurant Redacted Coentral Restaurant Redacted Champion Sports Redacted Champion Sports Redacted Children's Factory (The Children's Factory) Redacted Children's Factory (The Children's Factory) Redacted Clinton Industries Redacted Corporate Identification Solutions Redacted Corporate Identification Solutions Redacted Debourgh Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted ERG International Ergonomic Solutions (ESI) Redacted Fellowes ⁷ Redacted Fellowes ⁷ Redacted Fire King Redacted	Allseating			Redacted		
Annin & Co Aurora Storage Aurora Storage AWT World Trade BioFit Bretford Manufacturing Bretford Manufacturing Bretford Manufacturing Bretford Manufacturing Bredacted Bulman Redacted Byrne Electrical Specialists Redacted Carpets for Kids Redacted CCFF Redacted CCHampion Sports Redacted Champion Sports Redacted Children's Factory (The Children's Factory) Redacted Clinton Industries Redacted Copernicus Educational Products Corporate Identification Solutions Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Redacted Educational Specialty Furnishings - Redacted ERG International Redacted ERGacted ERG	Alumni U.S.			Redacted		
Aurora Storage Redacted AWT World Trade Redacted BioFit Redacted BioFit Redacted Bulman Redacted Bulman Redacted Byrne Electrical Specialists Redacted Carpets for Kids Redacted Carpets for Kids Redacted CCASPR® Redacted CCEF Redacted CCF Redacted CCF Redacted CCF Redacted CC Stinson, LLC Redacted CC Hampion Sports Redacted Champion Sports Redacted Claridge Redacted Claridge Redacted Clinton Industries Redacted Corporate Identification Solutions Redacted Corporate Identification Solutions Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Redacted Ediva Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Esseendant (formerly United Stationers) Fellowes Redacted Eredacted Eredacte	AmTab Manufacturing			Redacted		
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Bulman Redacted Byrne Electrical Specialists Redacted Carpets for Kids Redacted CASPR® Redacted CEF Redacted CEF Redacted CF Redacted CF Stinson, LLC Redacted Champion Sports Redacted Champion Sports Redacted Children's Factory (The Children's Factory) Claridge Redacted Clinton Industries Copernicus Educational Products Creative Arts Unlimited Da-Lite Screen Company Debourgh Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Educational Specialty Furnishings Redacted Elikay Interior Systems (Formerly Interior ERG International ERG International ERG International ERG International ERGacted Esseendant (formerly United Stationers) Fellows Fellows Fellows Fellows Fellows Feldacted Fellows Fellows Fellows Fellows Fellows Fellows Fellows Feldacted Fellows Fel	BioFit			Redacted		
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Carpets for Kids CASPR ⁸ Redacted CEF Redacted Central Restaurant Redacted CF Stinson, LLC Champion Sports Redacted Cherryman Children's Factory (The Children's Factory) Claridge Claridge Claridge Clinton Industries Redacted Copernicus Educational Products Creative Arts Unlimited Da-Lite Screen Company Debourgh Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Redacted Educational Specialty Furnishings - eko Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Redacted Ergonomic Solutions (Eslated Redacted Fiel King Redacted Redacted Redacted Redacted Redacted Redacted Redacted	Bulman			Redacted		
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CEF Redacted Central Restaurant CF Stinson, LLC Champion Sports Redacted Children's Factory (The Children's Factory) Redacted Claridge Redacted Clinton Industries Copernicus Educational Products Creative Arts Unlimited Da-Lite Screen Company Debourgh Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Educated Educational Specialty Furnishings - eko Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Ergen Kedacted Ergenomic Feliowes ⁷ Redacted Ergenomic Solutions Redacted Ergenomic Solutions Redacted Ergenomic Solutions Redacted Ergenomic Solutions (ESI) Redacted Ergenomic Solutions (ESI) Redacted Ergenomic Feliowes ⁷ Redacted Free King Redacted	Carpets for Kids			Redacted		
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Champion Sports Cherryman Redacted Children's Factory (The Children's Factory) Claridge Clinton Industries Copernicus Educational Products Creative Arts Unlimited Da-Lite Screen Company Debourgh Debourgh Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings Educational Specialty Furnishings Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Esseendant (formerly United Stationers) Fellowes ⁷ Redacted	Central Restaurant			Redacted		
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Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Fire King Redacted	ERG International					
Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Fire King Redacted						
Fellowes ⁷ Redacted Fire King Redacted	<u> </u>					
Fire King Redacted						
	Fit & Finish			Redacted		

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
FlagHouse			Redacted			
Flash Furniture			Redacted			
Fleetwood Group			Redacted			
Flexi-Felt / IEG			Redacted			
FomCore			Redacted			
Friant			Redacted			
FurnitureLab			Redacted			
Gear Grid			Redacted			
Gigli & Massimo			Redacted			
Global			Redacted			
Great Openings (Including Sparkeology)			Redacted			
Greene Manufacturing, Inc.			Redacted			
Gressco LTD			Redacted			
Groupe Lincora Inc.			Redacted			
Hann			Redacted			
High Point Furniture Industries (HPFI)			Redacted			
Hirsh Industries, LLC			Redacted			
Holmris B8			Redacted			
Horizon Seating/Oak Harbor			Redacted			
Humanscale			Redacted			
Hussey Seating			Redacted			
IFC/Oak Harbor			Redacted			
Integra Seating			Redacted			
Interior Concepts			Redacted			
Invincible Office			Redacted			
IRN			Redacted			
Ironwood Manufacturing			Redacted			
It's Nanoed			Redacted			
Jasper Chair			Redacted			
Jaxx Bean Bags/OneUp Innovations			Redacted			
Jonti-Craft			Redacted			
Joy Carpets			Redacted			
KFI Seating			Redacted			
KI			Redacted			
Kidstuff Playsystems, Inc.			Redacted			
Kore Design			Redacted			
Legends Fitness			Redacted			
Leisure Craft			Redacted			
LifeSecure			Redacted			
Logiflex			Redacted			
M+A Matting (Fromerly Andersen Mat			Redacted			
Marc Wilson Designs			Redacted			
Marco Group						
Marvel	Redacted Redacted					
Maverick Desk	Redacted Redacted					
Maxon	Redacted Redacted					
Mayline	Redacted Redacted					
McKesson / Moore Medical	Redacted Redacted					
Mediatechnologies			Redacted			
MeTEOR			Redacted			
			Redacted			
MeTEOR - Outdoor			neuacteu			

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
MiEN			Redacted			
Mitchell Furniture Systems			Redacted			
Mity-Lite			Redacted			
Momentum Group			Redacted			
MooreCo - Standard, Soft Seating, and			Redacted			
MooreCo - Sharewall ²			Redacted			
MTS Seating			Redacted			
Muzo			Redacted			
National Office Furniture			Redacted			
National Public Seating			Redacted			
Nexel Shelving			Redacted			
Nook Pod			Redacted			
NorvaNivel			Redacted			
Offices To Go (A Division of Global			Redacted			
OFM			Redacted			
Oklahoma Sound Corp			Redacted			
Olympic Kiln			Redacted			
Palmieri			Redacted			
Paragon Furniture			Redacted			
Pavilion Furniture			Redacted			
Platnium Visual			Redacted			
Platinum Visual - FCS with framing			Redacted			
Platinum Visual - FCS without framing			Redacted			
Playcore			Redacted			
Plymold			Redacted			
Premiere Stage Supply			Redacted			
Quantum Storage			Redacted			
Raynor Group			Redacted			
Right Angle			Redacted			
S. P. Richards Company			Redacted			
Safco			Redacted			
Sandusky Lee			Redacted			
Scholar Craft			Redacted			
Sedia Systems			Redacted			
Series Seating			Redacted			
Sheridan Seating			Redacted			
Sico America			Redacted			
Six Inch			Redacted			
Smith System			Redacted			
Special T			Redacted			
Sports Graphics			Redacted			
Takeform			Redacted			
Tenjam	Redacted					
Tennsco Corp			Redacted			
Trendway	1		Redacted			
United Visual Products	Redacted					
USA Capitol			Redacted			
Versare Portable Products	Redacted					
Via Seating			Redacted			
VS			Redacted			
Waddell	1		Redacted			
vvuudell			neuacieu			

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+			
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V			
Watson Furniture		•	Redacted		•			
WB Manufacturing			Redacted					
Webcoat		Redacted						
Wenger		Redacted						
Whitney Brothers			Redacted					
Wood Designs			Redacted					
	ADDITIONAL S	ERVICES						
Miscellaneous Labor	Please see Ac	lditional Serv	ices Price Lis	t.				
	Personalized	professional	services whic	ch ensure sit	e and end			
MeTEOR Enhanced Installation	user readines	user readiness prior to installation, as well as best fit user						
We reok enhanced installation	training upon installation. Please see Additional Services Price							
	List.							
Additional Support Services	Please see Ac	lditional Serv	ices Price Lis	t.				

NOTES:

- 1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
- 2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
- 3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
- 4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
- 5. Quotes will be provided upon request.
- 6. Prevailing Wage Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 7. Union Labor Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
- 9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.



FREIGHT TERMS BY SUPPLEIER 12-10-20

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4	Redacted				
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AmTab Manufacturing	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Byrne Electrical Specialists	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
Children's Factory (The Children's Factory)	Zone 4 Freight added			Redacted		
,	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Da-Lite Screen Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Debourgh	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Edsal	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fit & Finish	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fleetwood Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flexi-Felt / IEG	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gear Grid	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gressco LTD	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Groupe Lincora	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hann	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hussey Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Interior Concepts	Freight Paid					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IRN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jonti-Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4			Redacted		
Joy Carpets	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maverick Desk	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maxon	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mayline	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
McKesson / Moore Medical	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mitchell Furniture Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mity-Lite	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Momentum Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MooreCo	Freight Added			D-1 : 1		
	Zone 1	<u> </u>		Redacted		
	Zone 2			Redacted		
	Zone 3	<u> </u>		Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4			Redacted		
MTS Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Muzo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Office Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Public Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving - Balance of Line	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving - Wire products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual - FCS	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Sandusky Lee	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sedia Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	<u> </u>		Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
USA Capitol	Freight Added			Redacted		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
Versare Portable	Zone 4 Freight Paid Tier II - V			Redacted		
Products	7ons 1			Redacted		
	Zone 1 Zone 2			Redacted		
				Redacted		
	Zone 3 Zone 4			Redacted		
Via Seating	Freight Paid Tier II - V			Neudeleu		
via Seatilig	Zone 1			Redacted		
	ZOIIE I	<u> </u>		neuacteu		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Webcoat	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wenger Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Whitney Brothers	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Wood Designs	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3	Redacted					
	Zone 4	Redacted					

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck For Truckload - Up to \$1,000.00 per truck

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck Appointment Needed - Up to \$80 per truck Redelivery Fee - Up to \$385 per truck

NOTES

- 1. Quotes will be provided upon request.
- 2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon re



Request for Contract Update

Furniture, Installation and

for Related Services Pursuant to the terms of contract number R191810 Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request. MeTEOR Education, LLC hereby provides notice of the following update on this date 2/2/2021 Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned._ This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form. Authorized Distributors/Dealers Price Update Supporting Documentation Addition Deletion _Supporting Documentation **Discontinued Products/Services** \mathbf{x} **Products/Services** Supporting Documentation X New Addition Update Only _Supporting Documentation Other States/Territories Supporting Documentation Supporting Documentation Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). New Line - Reflected in all matrices: Luxor | H. Wilson. New Line - Reflected in Product Matrix: SICO - parts 2/24/2021 | 8:50 AM PST Approved by Email: Date Submitted By: <u>Caroline Smith</u> Title: <u>Director of Strategic Sourcing</u> Denied by Email: Email Address: <u>CSmith@meteoreducation.com</u> Region 4 ESC



PRODUCT PRICING BY SUPPLIER 2-1-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier		Price Tier	Price Tier	Price Tier
		1	II	III	IV	V
290 Signs	Signage solutions			Redacted		
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc Balance of Line	Balance of Line			Redacted		
A2S Inc Flex Chair & Student Desks	Flex chair and student desks			Redacted		
Acrylic Source	Display solutions			Redacted		
Allied Plastics	Activity tables, science tables, and early childhood tables			Redacted		
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools			Redacted		
Alumni - Specifiable Products (YELLOW Heading on price list)	Classroom furniture	Redacted				
Alumni - Transactional Products (RED Heading on price list)	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.			Redacted		
Annin & Co	Indoor/outdoor flag products			Redacted		
Aurora Storage	Storage solutions			Redacted		
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Bulman	Paper racks	·		Redacted		
Byrne Electrical Specialists	Power and data solutions			Redacted		
Carpets for Kids	Children's educational rugs			Redacted		
CASPER	Disinfection Solutions			Redacted		
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts			Redacted		
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture			Redacted		
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)			Redacted		
Champion Sports	Athletic & physical education equipment			Redacted		
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture			Redacted		
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers			Redacted		
Clinton Industries	Recovery beds, sports training tables			Redacted		
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.			Redacted		
Corporate Identification Solutions	Signage solutions			Redacted		
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture			Redacted		
Debourgh	Lockers			Redacted		
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment			Redacted		
Edsal	Commercial grade shelving, racking and storage systems			Redacted		
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating			Redacted		
eko	Collaborative, lounge and healthcare seating			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings			Redacted		
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches			Redacted		
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sitto-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting					
Essendant	Furnishings and consumables			Redacted		
Fellowes	Office and school products			Redacted		
Fire King	Fireproof file cabinets and safes			Redacted		
Fit & Finish	Laminate casegoods & conference tables			Redacted		
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more			Redacted		
Flash Furniture*	Complete line of furnishings			Redacted		
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides			Redacted		
FomCore	Soft Seating			Redacted		
FomCore - Sheilds	Shields			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating			Redacted		
Friant - Casegoods Standard Line	Casegoods			Redacted		
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories			Redacted		
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture			Redacted		
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products			Redacted		
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories			Redacted		
Global*	Metal filing, seating, casegoods, and storage			Redacted		
Great Openings (Including Sparkeology)	Metal filing and storage			Redacted		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			Redacted		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			Redacted		
Groupe Lincora Inc.	Casegoods, seating and tables			Redacted		
Hann	Art, science, drafting educational furniture			Redacted		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables			Redacted		
Hirsh Industries, LLC	Metal casegoods, filing and storage			Redacted		
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	r Redacted				
Humanscale	Seating, sit/stand products, and balance of line			Redacted		
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU			Redacted		
Humanscale	Lighting (Not including Artemide)			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Accessory Products (Ergo tools &			Redacted		
Hussey Seating	Glare Filters) Folding Seating, Stool Seating			Redacted		
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			Redacted		
Integra Seating	Soft Seating			Redacted		
Interior Concepts	Modular workstations & panel systems			Redacted		
Invincible Office	Metal office casegoods			Redacted		
IRN	Furniture recycling service			Redacted		
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage			Redacted		
It's Nanoed	Sanitation Products			Redacted		
Jasper Chair	Seating and tables			Redacted		
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture			Redacted		
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line			Redacted		
Joy Carpets	Early childhood carpets			Redacted		
KFI Seating	Seating			Redacted		
KI	Complete line of furnishings			Redacted		
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			Redacted		
Kore Design	Seating, active seating, alternative seating chairs			Redacted		
Legends Fitness	Weight room and workout room equipment			Redacted		
Leisure Craft	Outdoor furniture			Redacted		
LifeSecure	Emergency preparedness, lockdown kits, first aid products			Redacted		
Logiflex	Office furniture and lounge seating			Redacted		
Luxor H. Wilson	Classroom and office products			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets			Redacted		
Marvel: Pronto Series	Office furniture, seating and file cabinets			Redacted		
Maverick Desk	Laminate casegoods & conference tables			Redacted		
Maxon*	Panel System Furniture			Redacted		
Mayline	Casegoods, seating, training furniture, high density filing systems			Redacted		
McKesson / Moore Medical	Medical products			Redacted		
Mediatechnologies	Complete offering of library furniture			Redacted		
MeTEOR Catalog	Turn-key school furnishings			Redacted		
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture			Redacted		
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers			Redacted		
Mity-Lite*	Lightweight folding tables and carts			Redacted		
Momentum Group	Textiles (to be included on furniture from another vendor on contract)			Redacted		
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture			Redacted		
MooreCo - Sharewall ³	Sharewall			Redacted		
MooreCo - Soft Seating	Modular soft seating			Redacted		
MooreCo - Vanerum	Seating, desks, tables, visual communication			Redacted		
MTS Seating	Restaurant style tables and chairs			Redacted		
Muzo - Balance of Line	All other products			Redacted		
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Office Furniture	Complete line of office, conference and lounge furnishings			Redacted		
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers			Redacted		
Nexel Shelving*	Wire shelving solutions			Redacted		
Nook Pod	Mobile modular huddle pod			Redacted		
NorvaNivel	Innovative educational furniture and learning spaces			Redacted		
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods			Redacted		
OFM*	Chairs, tables, desks, cubicles and storage solutions			Redacted		
Oklahoma Sound Corp	Portable sound systems			Redacted		
Olympic Kiln	Art kilns			Redacted		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks			Redacted		
Paragon Furniture	Office, computer, specialty storage, library furniture			Redacted		
Pavilion Furniture	Outdoor Furniture			Redacted		
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems			Redacted		
Playcore - BigToys	Outdoor playground equipment			Redacted		
Playcore - GT Grandstands	Grandstands			Redacted		
Playcore - Park & Play Structures	Playground equipment and accessories			Redacted		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds			Redacted		
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings			Redacted		
Plymold	Cafeteria booths, tables, dining chairs			Redacted		
Premiere Stage Supply	Theatre and stage equipment			Redacted		
Quantum Storage	Storage shelving			Redacted		
Raynor Group	Seating			Redacted		
Right Angle	Ergonomic products			Redacted		
S. P. Richards Company	Furnishings and consumables			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier	Price Tier IV	Price Tier V
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving			Redacted	10	V
Sandusky Lee*	Metal casegood products, filing, and storage, and desking			Redacted		
Scholar Craft	Classroom and learning commons furniture			Redacted		
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating			Redacted		
Series Seating	Seating			Redacted		
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories			Redacted		
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)			Redacted		
SICO – parts	Table parts			Redacted		
Six Inch	Foam coated furniture and architectural products			Redacted		
Smith System	Classroom, library, office, and computer furniture.			Redacted		
Special T	Tables			Redacted		
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens			Redacted		
Takeform	Signage solutions			Redacted		
Tenjam	Unique seating for the library & media center			Redacted		
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving			Redacted		
Trendway	Office furniture. Discount does not include Feek line.			Redacted		
United Visual Products	Enclosed visual display boards, indoor/outdoor signage			Redacted		
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.			Redacted		
USA Capitol - Ntersect Line	Ntersect student desks and chairs			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Versare Portable Products	Mobile partitions			Redacted		
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating			Redacted		
VS America	Hokki Stools			Redacted		
Waddell	Trophy and Display Cases			Redacted		
Watson Furniture	Tables, desks, storage, markerboards, accessories			Redacted		
WB Manufacturing	Moveable casework, fixed casework, classroom products			Redacted		
Webcoat	Outdoor tables, benches, receptacles and related products			Redacted		
Wenger Corp	Music equipment and storage products			Redacted		
Whitney Brothers	Early childhood furniture and learning products			Redacted		
Wood Designs	Early childhood furniture			Redacted		
	ADDITIONAL SE	RVICES				
Freight	Drop ship and inside delivery options available	Please see	attached f	reight rates	by vendor	
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				ndor.
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see	Additional	Services Pr	rice List.	

NOTES:

- 1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they
- 2. If using purchasing cards, 2.5% fee will be assessed to order.
- 3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of
- 4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a
- *These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current



INSTALL TERMS BY SUPPLIER 2-1-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior	Redacted				
ERG International	Redacted				
Ergonomic Solutions (ESI)	Redacted				
Esscendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
IRN			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating KI			Redacted Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Fromerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
MeTEOR - Outdoor			Redacted			
MiEN			Redacted			
Mitchell Furniture Systems			Redacted			
Mity-Lite			Redacted			
Momentum Group			Redacted			
MooreCo - Standard, Soft Seating, and			Redacted			
MooreCo - Sharewall ²			Redacted			
MTS Seating			Redacted			
Muzo			Redacted			
National Office Furniture			Redacted			
National Public Seating			Redacted			
Nexel Shelving			Redacted			
Nook Pod			Redacted			
NorvaNivel			Redacted			
Offices To Go (A Division of Global			Redacted			
OFM			Redacted			
Oklahoma Sound Corp			Redacted			
Olympic Kiln			Redacted			
Palmieri			Redacted			
Paragon Furniture			Redacted			
Pavilion Furniture			Redacted			
Platnium Visual			Redacted			
Platinum Visual - FCS with framing			Redacted			
Platinum Visual - FCS without framing			Redacted			
Playcore			Redacted			
Plymold			Redacted			
Premiere Stage Supply			Redacted			
Quantum Storage			Redacted			
Raynor Group			Redacted			
Right Angle			Redacted			
S. P. Richards Company			Redacted			
Safco			Redacted			
Sandusky Lee			Redacted			
Scholar Craft			Redacted			
Sedia Systems			Redacted			
Series Seating			Redacted			
Sheridan Seating			Redacted			
Sico America			Redacted			
Six Inch			Redacted			
Smith System			Redacted			
Special T			Redacted			
Sports Graphics			Redacted			
Takeform	Redacted					
Tenjam			Redacted			
Tennsco Corp	Redacted					
Trendway			Redacted			
United Visual Products			Redacted			
USA Capitol			Redacted			
Versare Portable Products			Redacted			
Via Seating			Redacted			
VS			Redacted			
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	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+		
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V		
Waddell			Redacted				
Watson Furniture			Redacted				
WB Manufacturing			Redacted				
Webcoat			Redacted				
Wenger			Redacted				
Whitney Brothers			Redacted				
Wood Designs			Redacted				
	ADDITIONAL S	ERVICES					
Miscellaneous Labor	Please see Ac	lditional Serv	ices Price Lis	t.			
	Personalized	professional	services which	ch ensure sit	e and end		
MeTEOR Enhanced Installation	user readines	user readiness prior to installation, as well as best fit user					
INTETEOR ETHIBLICED HIStallation	training upon	training upon installation. Please see Additional Services Price					
	List.						
Additional Support Services	Please see Ac	lditional Serv	ices Price Lis	t.			

NOTES

- 1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
- 2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
- 3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
- 4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
- 5. Quotes will be provided upon request.
- 6. Prevailing Wage Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 7. Union Labor Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
- 9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.



FREIGHT TERMS BY SUPPLEIER 2-1-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AmTab Manufacturing	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Byrne Electrical Specialists	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
Children's Factory (The Children's Factory)	Zone 4 Freight added			Redacted		
,	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Da-Lite Screen Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Debourgh	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Edsal	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fit & Finish	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fleetwood Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flexi-Felt / IEG	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gear Grid	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gressco LTD	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Groupe Lincora	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hann	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hussey Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Interior Concepts	Freight Paid					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IRN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jonti-Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4			Redacted		
Joy Carpets	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Luxor H. Wilson	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maverick Desk	Freight Added			5 1 . 1		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maxon	Freight Added			Dada eta d		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted Redacted		
Mouling	Zone 4			neuacteu		
Mayline	Freight Added			Redacted		
	Zone 1 Zone 2			Redacted		
				Redacted		
	Zone 3	l		neuacteu		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Vendoi		Price Herr	Price fiel ii		Price fiel iv	Price fiel v
	Zone 4			Redacted		
McKesson / Moore Medical	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mitchell Furniture Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mity-Lite	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Momentum Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 4			Redacted		
MooreCo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MTS Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Muzo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Office Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Public Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving - Balance of Line	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving - Wire products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Freight Added			<u> </u>		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Freight Added			D 1 : 1		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
51	Zone 4			Redacted		
Platnium Visual	Freight Added			Daded		
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual - FCS	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
S. P. Richards Company	Zone 4 Freight Added			Redacted		
St. Fractional as Company				Dodestad		
	Zone 1			Redacted Redacted		
	Zone 2 Zone 3			Redacted		
				Redacted		
	Zone 4			neudcieu		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Safco	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sedia Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 4			Redacted		
Special T	Freight Added			nedacted		
Special 1	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
LICA Constant	Zone 4			Redacted		
USA Capitol	Freight Added			Podastod		
	Zone 1 Zone 2			Redacted Redacted		
	Zone 2 Zone 3			Redacted		
	Zone 3 Zone 4			Redacted		
Versare Portable	Freight Paid Tier II - V			Neudcleu		
Products				Redacted		
	Zone 1			neuacteu		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Via Seating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Webcoat	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		_
Wenger Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Whitney Brothers	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wood Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck For Truckload - Up to \$1,000.00 per truck

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck Appointment Needed - Up to \$80 per truck

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Redelivery Fee - Up to \$385 per truck						

NOTES

- 1. Quotes will be provided upon request.
- 2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon re



Request for Contract Update

Furniture, Installation and

for Related Services Pursuant to the terms of contract number R191810 Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request. MeTEOR Education, LLC hereby provides notice of the following update on this date 3/19/2021 Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned._ This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form. Authorized Distributors/Dealers Price Update Supporting Documentation Addition Deletion _Supporting Documentation **Discontinued Products/Services** \mathbf{x} **Products/Services** Supporting Documentation X New Addition Update Only _Supporting Documentation States/Territories Supporting Documentation Supporting Documentation Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). New Line - Reflected in all matrices: Global Industrial Approved by Email: Date 3/26/2021 | 9:35 AM PDT Submitted By: Caroline Smith Denied by Email: Title: <u>Director of Strategic Sourcing</u> Email Address: <u>CSmith@meteoreducation.com</u>



PRODUCT PRICING BY SUPPLIER 3-19-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions		-	Redacted		
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools			Redacted		
A2S Inc Balance of Line	Balance of Line			Redacted		
A2S Inc Flex Chair & Student Desks	Flex chair and student desks			Redacted		
Acrylic Source	Display solutions			Redacted		
Allied Plastics	Activity tables, science tables, and early childhood tables			Redacted		
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture			Redacted		
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.			Redacted		
Annin & Co	Indoor/outdoor flag products			Redacted		
Aurora Storage	Storage solutions			Redacted		
AWT World Trade	Drying racks, and screen printing equipment.			Redacted		
BioFit	Seating, mobile folding tables and carts			Redacted		
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks			Redacted		
Byrne Electrical Specialists	Power and data solutions			Redacted		
Carpets for Kids	Children's educational rugs			Redacted		
CASPR	Disinfection Solutions			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V	
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts			Redacted			
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted					
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)			Redacted			
Champion Sports	Athletic & physical education equipment			Redacted			
Cherryman	Complete line of reception, executive office and conference furnishings			Redacted			
Children's Factory (The Children's Factory)	Soft play furniture			Redacted			
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers			Redacted			
Clinton Industries	Recovery beds, sports training tables			Redacted			
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.			Redacted			
Corporate Identification Solutions	Signage solutions			Redacted			
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries			Redacted			
Da-Lite Screen Company	Presentation screens and furniture			Redacted			
Debourgh	Lockers			Redacted			
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted					
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted					
Edsal	Commercial grade shelving, racking and storage systems			Redacted			

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating			Redacted		
eko	Collaborative, lounge and healthcare seating			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches			Redacted		
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sitto-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting			Redacted		
Essendant	Furnishings and consumables			Redacted		
Fellowes	Office and school products			Redacted		
Fire King	Fireproof file cabinets and safes			Redacted		
Fit & Finish	Laminate casegoods & conference tables			Redacted		
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more			Redacted		
Flash Furniture*	Complete line of furnishings			Redacted		
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings			Redacted		
Flexi-Felt / IEG	Floor saver glides			Redacted		
FomCore	Soft Seating			Redacted		
FomCore - Sheilds	Shields			Redacted		
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating			Redacted		
Friant - Casegoods Standard Line	Casegoods			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories			Redacted		
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture			Redacted		
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products			Redacted		
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories			Redacted		
Global*	Metal filing, seating, casegoods, and storage			Redacted		
Global Industrial	Metal filing and office equipment			Redacted		
Great Openings (Including Sparkeology)	Metal filing and storage			Redacted		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			Redacted		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			Redacted		
Groupe Lincora Inc.	Casegoods, seating and tables			Redacted		
Hann	Art, science, drafting educational furniture			Redacted		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables			Redacted		
Hirsh Industries, LLC	Metal casegoods, filing and storage			Redacted		
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories			Redacted		
Humanscale	Seating, sit/stand products, and balance of line			Redacted		
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)			Redacted		
Humanscale	Accessory Products (Ergo tools & Glare Filters)			Redacted		
Hussey Seating	Folding Seating, Stool Seating			Redacted		
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Integra Seating	Soft Seating	•	"	Redacted	IV	V
Interior Concepts	Modular workstations & panel systems			Redacted		
Invincible Office	Metal office casegoods			Redacted		
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage			Redacted		
It's Nanoed	Sanitation Products			Redacted		
Jasper Chair	Seating and tables			Redacted		
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture			Redacted		
Jonti-Craft	Early childhood furniture and learning products			Redacted		
Jonti-Craft	Berries line			Redacted		
Joy Carpets	Early childhood carpets			Redacted		
KFI Seating	Seating			Redacted		
KI	Complete line of furnishings			Redacted		
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			Redacted		
Kore Design	Seating, active seating, alternative seating chairs			Redacted		
Legends Fitness	Weight room and workout room equipment			Redacted		
Leisure Craft	Outdoor furniture			Redacted		
LifeSecure	Emergency preparedness, lockdown kits, first aid products			Redacted		
Logiflex	Office furniture and lounge seating			Redacted		
Luxor H. Wilson	Classroom and office products			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats			Redacted		
Marc Wilson Designs	Graphic design elements, signage, and décor			Redacted		
Marco Group	Seating, desks, tables, makerspace storage.			Redacted		
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables			Redacted		
Maxon*	Panel System Furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mayline	Casegoods, seating, training furniture, high density filing systems			Redacted		
McKesson / Moore Medical	Medical products			Redacted		
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings			Redacted		
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture			Redacted		
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers			Redacted		
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture			Redacted		
MooreCo - Sharewall ³	Sharewall			Redacted		
MooreCo - Soft Seating	Modular soft seating			Redacted		
MooreCo - Vanerum	Seating, desks, tables, visual communication			Redacted		
MTS Seating	Restaurant style tables and chairs			Redacted		
Muzo - Balance of Line	All other products			Redacted		
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer			Redacted		
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier	Price Tier IV	Price Tier V
Nook Pod	Mobile modular huddle pod	·		Redacted		•
NorvaNivel	Innovative educational furniture and learning spaces			Redacted		
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods			Redacted		
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems			Redacted		
Olympic Kiln	Art kilns			Redacted		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks			Redacted		
Paragon Furniture	Office, computer, specialty storage, library furniture			Redacted		
Pavilion Furniture	Outdoor Furniture			Redacted		
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems			Redacted		
Playcore - BigToys	Outdoor playground equipment			Redacted		
Playcore - GT Grandstands	Grandstands			Redacted		
Playcore - Park & Play Structures	Playground equipment and accessories			Redacted		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds			Redacted		
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings			Redacted		
Plymold	Cafeteria booths, tables, dining chairs			Redacted		
Premiere Stage Supply	Theatre and stage equipment			Redacted		
Quantum Storage	Storage shelving			Redacted		
Raynor Group	Seating			Redacted		
Right Angle	Ergonomic products			Redacted		
S. P. Richards Company	Furnishings and consumables			Redacted		
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving			Redacted		
Sandusky Lee*	Metal casegood products, filing, and storage, and desking			Redacted		
Scholar Craft	Classroom and learning commons furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating			Redacted			
Series Seating	Seating			Redacted			
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories			Redacted			
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted					
SICO – parts	Table parts			Redacted			
Six Inch	Foam coated furniture and architectural products			Redacted			
Smith System	Classroom, library, office, and computer furniture.			Redacted			
Special T	Tables			Redacted			
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens			Redacted			
Takeform	Signage solutions			Redacted			
Tenjam	Unique seating for the library & media center			Redacted			
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving			Redacted			
Trendway	Office furniture. Discount does not include Feek line.			Redacted			
United Visual Products	Enclosed visual display boards, indoor/outdoor signage			Redacted			
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.	Redacted					
USA Capitol - Ntersect Line	Ntersect student desks and chairs			Redacted			
Versare Portable Products	Mobile partitions			Redacted			
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating			Redacted			
VS America	Hokki Stools			Redacted			
Waddell	Trophy and Display Cases			Redacted			

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Watson Furniture	Tables, desks, storage, markerboards, accessories			Redacted		
WB Manufacturing	Moveable casework, fixed casework, classroom products			Redacted		
Webcoat	Outdoor tables, benches, receptacles and related products			Redacted		
Wenger Corp	Music equipment and storage products			Redacted		
Whitney Brothers	Early childhood furniture and learning products			Redacted		
Wood Designs	Early childhood furniture			Redacted		
	ADDITIONAL SE	RVICES				
Freight	Drop ship and inside delivery options available	Please see	attached f	reight rates	by vendor	
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

NOTES:

- 1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they become available. Please contact MeTEOR to ensure most accurate pricing.
- 2. If using purchasing cards, 2.5% fee will be assessed to order.
- 3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of project cost. Rate is subject to change, so please confirm bonding rate at time of order placement.
- 4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a separate line item at the local rate.

^{*}These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current rates are as follows:Copernicus (7%), ESI Ergo (5%), Flash Furniture (10.5%, Global (up to 12.5%), Maxon (2.95%), Mity-Lite (2%, National Public Seating (5%), Nexel (12%), OFM (up to 25%), Offices to Go *up to 12.5%), Safco (up to 7.3%), Sandusky (5-9%), and Via Seating (2.5%).



INSTALL TERMS BY SUPPLIER 3-19-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		
eko	Redacted				
Elkay Interior Systems (Formerly Interior	Redacted				
ERG International	Redacted				
Ergonomic Solutions (ESI)	Redacted				
Esscendant (formerly United Stationers)	Redacted				
Fellowes ⁷	Redacted				
Fire King	Redacted				
Fit & Finish			Redacted		
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Price Tier Pri		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Flash Furniture Fleatwood Group Fleak-Felty / IEG Fleek-Felty / IEG Flowcore Frinant Redacted Forniture / Redacted FurnitureLab Redacted Gear Grid Redacted Global Redacted Great Openings (Including Sparkeology) Flowcore / Redacted Great Openings (Including Sparkeology) Flowcore / Redacted Great Openings (Including Sparkeology) Flowcore / Redacted Hann Redacted Hann Redacted High Point Furniture Industries (HPFI) Redacted High Point Furniture Industries (HPFI) Redacted High Point Furniture Industries (HPFI) Redacted Horizon Seating/Oak Harbor Redacted Humanscale Redacted Humanscale Redacted Hussey Seating Redacted Hussey Seating Redacted Hussey Seating Redacted Interior Concepts Interior Concepts Interior Concepts Interior Concepts Interior Redacted It's Nanoed Redacted Jasper Chair Redacted Jasper Seating Redacted KI Redacted Jonti-Craft Jasper Chair Redacted Jonti-Craft Redacted Jonti-Craft Redacted Jonti-Craft Redacted Jonti-Craft Redacted Life Secure Redacted Life Secure Redacted Medacted Mark Wilson Redacted Mark Wilson Redacted Mark Wilson Redacted Mark Wilson Redacted Marco Group Redacted Marco Group Redacted Marvel Redacted Maverick Desk Maxon Redacted Mayline Redacted Mediatechnologies Redacted Mediatechnologies	Brand	Price Tier I	Price Tier II			Price Tier V	
Fleexheold Group Flexi-Felt / IEG Redacted Flexi-Felt / IEG Redacted Flexi-Felt / IEG Redacted Friant Redacted Friant Redacted FurnitureLab Redacted Gear Grid Redacted Gigli & Massimo Redacted Gigli & Massimo Redacted Gigli & Massimo Redacted Giglobal Redacted Global Redacted Great Openings (Including Sparkeology) Redacted Great Openings (Including Sparkeology) Redacted Great Openings (Including Sparkeology) Redacted Gressco LTD Redacted Gressco LTD Redacted Gressco LTD Redacted Hann Redacted Hann Redacted Hann Redacted Hirsh Industries, LLC Redacted Hirsh Industries, LLC Redacted Holmris B8 Redacted Holmris B8 Redacted Hussey Seating Redacted Hussey Seating Redacted Hussey Seating Redacted Interior Concepts Interior Concepts Redacted Interior Concepts Redacted Interior Concepts Redacted Interior Price Redacted Interior Redacted	FlagHouse			Redacted			
Flexi-Felt / IEG FomCore FomCore Friant Redacted FurnitureLab Redacted FurnitureLab Redacted Gear Grid Redacted Gigli & Massimo Redacted Gigli & Massimo Redacted Giobal Industrial Redacted Giobal Industrial Redacted Giobal Industrial Redacted Giobal Industrial Redacted Giobal Redacted Giobal Industrial Redacted Great Openings (Including Sparkeology) Redacted Great Openings (Including Sparkeology) Redacted Gresoco LTD Redacted Groupe Lincora Inc. Redacted Hann Redacted High Point Furniture Industries (HPFI) Redacted High Point Furniture Industries (HPFI) Redacted High Point Furniture Redacted Interior Concepts Redacted Interior Concepts Redacted Interior Concepts Redacted Invincible Office Redacted Redacted Invincible Office Redacted Redacte	Flash Furniture			Redacted			
FomCore Friant Friant Redacted Friant Redacted Friant Redacted Gear Grid Redacted Gigli & Massimo Global Global Global Industrial Great Openings (Including Sparkeology) Redacted Great Openings (Including Sparkeology) Redacted Gressco LTD Redacted Grossco LTD Redacted Grossco LTD Redacted Hann Redacted High Point Furniture Industries (HPFI) High Point Furniture Industries (HPFI) Hirsh Industries, LLC Redacted Humanscale Humanscale Redacted Hussey Seating Redacted Hussey Seating Redacted Interior Concepts Interior Concepts Interior Concepts Interior Concepts Redacted Interior Concepts Redacted Interior Redacted Interior Concepts Interior Concepts Redacted Interior Redacted It's Nanoed Redacted Jasper Chair Jasx Bean Bags/OneUp Innovations Redacted Interior Redacted Interior Concepts Redacted It's Nanoed Redacted Redacted Redacted Redacted Lasper Chair Redacted It's Redacted	Fleetwood Group			Redacted			
Friant FurnitureLab Gear Grid Redacted Gigli & Massimo Redacted Gigli & Massimo Redacted Gigli & Massimo Redacted Gigli & Massimo Redacted Giobal Redacted Giobal Redacted Giobal Redacted Giobal Redacted Great Openings (Including Sparkeology) Redacted Great Openings (Including Sparkeology) Redacted Gressco LTD Redacted Grouge Lincora Inc. Redacted Hann Redacted High Point Furniture Industries (HPFI) Redacted High Point Furniture Industries (HPFI) Redacted High Redacted Hirsh Industries, LLC Redacted Horizon Seating/Oak Harbor Redacted Horizon Seating/Oak Harbor Redacted Redacted Hussey Seating Redacted Redacted Redacted Interior Concepts Redacted Interior Concepts Redacted Interior Concepts Redacted Invincible Office Redacted It's Nanoed Redacted Jasper Chair Jasx Bean Bags/OneUp Innovations Redacted Jonti-Craft Redacted Ionti-Craft Redacted Ionti-Craft Redacted Listen Listen Redacted LifeSecure Legends Fitness Redacted LifeSecure Legends Fitness Redacted Luxor H. Wilson Redacted Marvorl Maverian Redacted Marvorl Maverian Redacted Marvorl Redacted Marvorl Redacted Marvorl Redacted Maverick Redacted Mavorl Redacted Mavorl Redacted Mavorl Redacted Mavorl Redacted Mavorl Redacted Mavorl Redacted Maverick Desk Mackesson / Moore Medical Mediatechnologies Redacted Mediatechnologies	Flexi-Felt / IEG			Redacted			
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OFIM Redacted Oklahoma Sound Corp Redacted Olympic Kiln Redacted Parigon Furniture Redacted Parigon Furniture Redacted Pavilion Furniture Redacted Platnium Visual Redacted Platnium Visual - FCS with framing Redacted Platnium Visual - FCS with framing Redacted Platnium Visual - FCS without framing Redacted Platnium Fusual - FCS without framing Redacted Platnium Storage Redacted Plymoid Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Raynor Group Redacted Raynor Group Redacted S. P. Richards Company Redacted Safco Redacted Safco Redacted Safco Redacted Scholar Craft Redacted Scholar Craft Redacted Scholar Graft Redacted Series Seating Redacted Six Inch Redacted Six Inch Redacted Six Inch Redacted Special T Redacted Sports Graphics Redacted Tenjam Redacted Tenjam Redacted Usa Capitol Redacted	NorvaNivel			Redacted			
Oklahoma Sound Corp Redacted Olympic Kiln Redacted Palmieri Redacted Paragon Furniture Redacted Paragon Furniture Redacted Platnium Visual Redacted Platnium Visual Redacted Platinum Visual FCS with framing Redacted Platnium Visual - FCS without framing Redacted Platrore Redacted Plymold Redacted Premiere Stage Supply Redacted Premiere Stage Supply Redacted Raynor Group Redacted Right Angle Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Six Inch Redacted Six Inch Redacted Special T Redacted Special T Redacted Takeform Redacted Tenjam Redacted Tenjam Redacted USA Capitol Redacted USA Capitol Redacted Tendacted USA Capitol Redacted Tendacted Tendacted Tendacted Tendacted USA Capitol Redacted USA Capitol Redacted USA Capitol Redacted USA Capitol Redacted Tendacted USA Capitol Redacted	Offices To Go (A Division of Global			Redacted			
Olympic Kiln Redacted Palmieri Redacted Paragon Furniture Redacted Paragon Furniture Redacted Paragon Furniture Pavilion Furniture Redacted Platinum Visual Redacted Platinum Visual - FCS with framing Redacted Platinum Visual - FCS without framing Redacted Platy Redacted Playcore Redacted Plymold Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Raynor Group Redacted Right Angle Redacted Safco Redacted Safco Redacted Scholar Craft Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Sico America Redacted Six Inch Redacted Special T Redacted Sports Graphics Redacted Tenjam Redacted Tennsoc Corp Redacted USA Capitol Redacted Versare Portable Products Redacted Versare Portable Products	OFM			Redacted			
Palmieri Redacted Paragon Furniture Redacted Parlion Furniture Redacted Paltinum Visual Redacted Platnium Visual - FCS with framing Redacted Platinum Visual - FCS without framing Redacted Platycore Redacted Plymold Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Safco Redacted Sandusky Lee Redacted Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Six Inch Redacted Six Inch Redacted Spix Inch Redacted Spix Inch Redacted Sports Graphics Redacted Sports Graphics Redacted Tenjam Redacted Tenjam Redacted USA Capitol Redacted	Oklahoma Sound Corp			Redacted			
Paragon Furniture Redacted Pavilion Furniture Redacted Platnium Visual Platnium Visual - FCS with framing Redacted Platinum Visual - FCS without framing Redacted Plymoid Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Raynor Group Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Safco Redacted Safco Redacted Safco Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Six Juch Redacted Six America Redacted Six America Redacted Six Inch Redacted Special T Redacted Special T Redacted Special T Redacted Takeform Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted United Visual Products Redacted Usa Capitol Versare Portable Products Redacted Versare Portable Products	Olympic Kiln			Redacted			
Pavilion Furniture Platnium Visual Platinum Visual - FCS with framing Platinum Visual - FCS with framing Platinum Visual - FCS without framing Platycore Playcore Playcore Playcore Playcore Playcore Playcore Premiere Stage Supply Redacted Premiere Stage Supply Redacted Raynor Group Redacted Raynor Group Redacted Right Angle S. P. Richards Company Redacted Sarfco Redacted Sarfco Redacted Sarfusly Lee Redacted Sacted Series Seating Redacted Series Seating Redacted Sheridan Seating Redacted Sito America Sito America Sito America Special T Redacted Special T Redacted Sports Graphics Redacted Tenjam Redacted Tennsco Corp Redacted Usa Capitol Redacted Usa Capitol Redacted Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products	Palmieri			Redacted			
Platnium Visual Redacted Platinum Visual - FCS with framing Redacted Platinum Visual - FCS without framing Redacted Playcore Redacted Plymold Redacted Premiere Stage Supply Redacted Raynor Group Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Sheridan Seating Redacted Six Inch Redacted Six Inch Redacted Special T Redacted Special T Redacted Special T Redacted Tenjam Redacted Trendway Redacted USA Capitol Versare Portable Products Redacted Usa Redacted Usa Redacted Usa Redacted Usa Redacted Usa Redacted R	Paragon Furniture			Redacted			
Platinum Visual - FCS with framing Redacted Platinum Visual - FCS without framing Redacted Playcore Redacted Plymold Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Series Seating Redacted Six Inch Redacted Six Inch Redacted Six Inch Redacted Spocial T Redacted Sports Graphics Redacted Tenjam Redacted Trendway Redacted USA Capitol Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products Redacted Re	Pavilion Furniture			Redacted			
Platinum Visual - FCS without framing Redacted Playcore Redacted Plymold Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Raynor Group Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Series Seating Redacted Sheridan Seating Redacted Six Inch Redacted Sixinch Redacted Sixinch Redacted Special T Redacted Special T Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted United Visual Products Premiers Redacted United Visual Products Versare Portable Products Redacted Premiers Redacted Redacted Redacted Redacted Versare Portable Products Redacted Red	Platnium Visual			Redacted			
Platinum Visual - FCS without framing Redacted Playcore Redacted Plymold Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Raynor Group Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Series Seating Redacted Sheridan Seating Redacted Six Inch Redacted Sixinch Redacted Sixinch Redacted Special T Redacted Special T Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted United Visual Products Premiers Redacted United Visual Products Versare Portable Products Redacted Premiers Redacted Redacted Redacted Redacted Versare Portable Products Redacted Red	Platinum Visual - FCS with framing			Redacted			
Playcore Redacted Plymold Redacted Premiere Stage Supply Redacted Quantum Storage Redacted Raynor Group Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Scholar Craft Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Six Inch Redacted Six Inch Redacted Six Inch Redacted Special T Redacted Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted USA Capitol Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products				Redacted			
Premiere Stage Supply Quantum Storage Redacted Raynor Group Redacted Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Six Inch Redacted Six Inch Redacted Special T Redacted Special T Redacted Sports Graphics Redacted Tenjam Redacted Tensoc Corp Redacted Trendway United Visual Products Redacted				Redacted			
Quantum StorageRedactedRaynor GroupRedactedRight AngleRedactedS. P. Richards CompanyRedactedSafcoRedactedSandusky LeeRedactedScholar CraftRedactedSedia SystemsRedactedSeries SeatingRedactedSheridan SeatingRedactedSico AmericaRedactedSix InchRedactedSmith SystemRedactedSpecial TRedactedSports GraphicsRedactedTakeformRedactedTenjamRedactedTennsco CorpRedactedTrendwayRedactedUnited Visual ProductsRedactedVersare Portable ProductsRedacted	Plymold			Redacted			
Raynor Group Right Angle Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Sico America Redacted Six Inch Redacted Smith System Redacted Special T Redacted Special T Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted USA Capitol Versare Portable Products Redacted	Premiere Stage Supply			Redacted			
Right Angle Redacted S. P. Richards Company Redacted Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Sico America Redacted Six Inch Redacted Smith System Redacted Smith System Redacted Special T Redacted Special T Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted United Visual Products Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products Redacted Versare Portable Products	Quantum Storage			Redacted			
S. P. Richards Company Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sico America Redacted Six Inch Redacted Special T Redacted Special T Redacted Tenjam Redacted Tenjam Redacted Tennsco Corp Trendway United Visual Products Versare Portable Products Redacted	Raynor Group			Redacted			
S. P. Richards Company Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sico America Redacted Six Inch Redacted Special T Redacted Special T Redacted Tenjam Redacted Tenjam Redacted Tennsco Corp Trendway United Visual Products Versare Portable Products Redacted	Right Angle			Redacted			
Safco Redacted Sandusky Lee Redacted Scholar Craft Redacted Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Sico America Redacted Six Inch Redacted Smith System Redacted Special T Redacted Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted USA Capitol Redacted Versare Portable Products Redacted				Redacted			
Scholar Craft Sedia Systems Redacted Series Seating Redacted Sheridan Seating Redacted Sico America Redacted Six Inch Redacted Smith System Redacted Special T Redacted Sports Graphics Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted Versare Portable Products Redacted				Redacted			
Sedia SystemsRedactedSeries SeatingRedactedSheridan SeatingRedactedSico AmericaRedactedSix InchRedactedSmith SystemRedactedSpecial TRedactedSports GraphicsRedactedTakeformRedactedTenjamRedactedTennsco CorpRedactedTrendwayRedactedUnited Visual ProductsRedactedUSA CapitolRedactedVersare Portable ProductsRedacted	Sandusky Lee			Redacted			
Series Seating Sheridan Seating Redacted Sico America Redacted Six Inch Redacted Smith System Redacted Special T Redacted Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted Versare Portable Products Redacted	Scholar Craft			Redacted			
Sheridan Seating Sico America Redacted Six Inch Redacted Smith System Redacted Special T Redacted Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Versare Portable Products Redacted	Sedia Systems			Redacted			
Sico America Redacted Six Inch Redacted Smith System Redacted Special T Redacted Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted USA Capitol Redacted Versare Portable Products Redacted Redacted Redacted Redacted Redacted Redacted Redacted	Series Seating			Redacted			
Six Inch Smith System Redacted Special T Redacted Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted USA Capitol Versare Portable Products	Sheridan Seating			Redacted			
Smith System Special T Redacted Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted Versare Portable Products Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted	Sico America			Redacted			
Special T Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Versare Portable Products Redacted	Six Inch			Redacted			
Sports Graphics Redacted Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted USA Capitol Versare Portable Products Redacted Redacted Redacted Redacted Redacted	Smith System			Redacted			
Takeform Redacted Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted USA Capitol Redacted Versare Portable Products Redacted	Special T			Redacted			
Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted USA Capitol Redacted Versare Portable Products Redacted	Sports Graphics						
Tenjam Redacted Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted USA Capitol Redacted Versare Portable Products Redacted							
Tennsco Corp Redacted Trendway Redacted United Visual Products Redacted USA Capitol Redacted Versare Portable Products Redacted	Tenjam	Redacted					
Trendway Redacted United Visual Products Redacted USA Capitol Redacted Versare Portable Products Redacted	-	Redacted					
United Visual Products USA Capitol Versare Portable Products Redacted Redacted Redacted	'						
USA Capitol Redacted Versare Portable Products Redacted	•						
Versare Portable Products Redacted		Redacted					
	<u>'</u>						
via Seating Kedacted	Via Seating	Redacted					

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+		
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V		
VS			Redacted				
Waddell			Redacted				
Watson Furniture			Redacted				
WB Manufacturing			Redacted				
Webcoat			Redacted				
Wenger			Redacted				
Whitney Brothers			Redacted				
Wood Designs			Redacted				
	ADDITIONAL SI	ERVICES					
Miscellaneous Labor	Please see Ad	lditional Serv	ices Price Lis	t.			
	Personalized	professional	services whic	ch ensure site	e and end		
MeTEOR Enhanced Installation	user readines	user readiness prior to installation, as well as best fit user					
INTELEGRALIMATICEU INSTAITATION	training upon	training upon installation. Please see Additional Services Price					
	List.						
Additional Support Services	Please see Ad	Please see Additional Services Price List.					

NOTES:

- 1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
- 2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
- 3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
- 4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
- 5. Quotes will be provided upon request.
- 6. Prevailing Wage Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 7. Union Labor Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
- 9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.



FREIGHT TERMS BY SUPPLEIER 3-19-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4	Redacted				
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AmTab Manufacturing	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Byrne Electrical Specialists	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
Children's Factory (The Children's Factory)	Zone 4 Freight added			Redacted		
Ciliaren 3 ractory)	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Da-Lite Screen Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Debourgh	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Edsal	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fit & Finish	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
-1	Zone 4			Redacted		
Fleetwood Group	Freight Added			D a da ata d		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted Redacted		
Flowi Folk / IFC	Zone 4			Redacted		
Flexi-Felt / IEG	Freight Added Zone 1			Redacted		
	Zone 1			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Freight Added			neuacteu		
Tonicore	Zone 1			Redacted		
	Zone 2			Redacted		
	ZUITE Z	1		Neudcieu		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gear Grid	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global Industrial	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gressco LTD	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Groupe Lincora	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hann	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hussey Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Interior Concepts	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jonti-Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4			Redacted		
Joy Carpets	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Luxor H. Wilson	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maverick Desk	Freight Added			5 1 . 1		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
Maxon	Freight Added			Dada eta d		
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Mouling	Zone 4			Redacted		
Mayline	Freight Added			Redacted		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	l		neuacteu		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Vendoi		Price Herr	Price fiel ii		Price fiel iv	Price fiel v
	Zone 4			Redacted		
McKesson / Moore Medical	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mitchell Furniture Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mity-Lite	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Momentum Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4			Redacted		
MooreCo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MTS Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Muzo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Office Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Public Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4	Redacted				
Nexel Shelving -						
Wire products (Now Sold	Freight Added					
Under Global Equipment	Treight Hadea					
Company)						
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Nook Pod	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Pavilion Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual - FCS	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V			Redacted		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3 Zone 4			Redacted		
Right Angle	Freight Added			ncuacteu		
Night Aligie	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Vendoi		THE HELL			Trice fier v	
	Zone 1 Zone 2			Redacted Redacted		
	Zone 2 Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Freight Paid Tier II - V			Redacted		
Jaico	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Freight Added					
ouridatily lee	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4	Redacted				
Sedia Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
6' 1 1	Zone 4			Redacted		
Six Inch	Freight added			Dodestad		
	Zone 1	Redacted				
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
USA Capitol	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 4			Redacted		
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Via Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Webcoat	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Wenger Corp	Freight Added					

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4	Redacted				
Whitney Brothers	Freight Added					
	Zone 1	Redacted				
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wood Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4		·	Redacted		•

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut California	
Missouri	Indiana	Delaware	Colorado
Montana	lowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck For Truckload - Up to \$1,000.00 per truck

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck Appointment Needed - Up to \$80 per truck Redelivery Fee - Up to \$385 per truck

NOTES

- 1. Quotes will be provided upon request.
- 2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon request.



Request for Contract Update

	Furniture, Installation and
Pursuant to the terms of contract number R191810	for Related Services Contractor must
notify and receive approval from Region 4 ESC when there	· · · · · · · · · · · · · · · · · · ·
approved without the prior authorization of Region 4 ESC.	. Region 4 ESC reserves the right to accept or reject any
request.	
MeTEOR Education, LLC	nereby provides notice of the following update on
(Contractor)	,,
this date 5/5/2021 .	
Instructions: Contractor must check all that may apply and	I shall provide supporting documentation. Requests received
without supporting documentation will be returned. This fo	orm is not intended for use if there is a material change in
	nership, merger, etc. Material changes must be submitted
on a "Notice of Material Change to Vendor Contract" form	n.
☐ Authorized Distributors/Dealers	☐ Price Update
Addition	Supporting Documentation
Deletion	
Supporting Documentation	
-	Discontinued Brodusts/Sorvices
▼ Products/Services	☐ Discontinued Products/ServicesSupporting Documentation
New Addition	supporting accumentation
X Update Only	
X Supporting Documentation	
	Other
	Supporting Documentation
Supporting Documentation	
Notes: Contractor may include other notes regarding the	
New Lines - Reflected in all matrices: BOSS/Norstar and C	•
USA Capitol Ntersect in the product matrix. Increased An	itab s Freight and install.
Submitted By: <u>Caroline Smith</u>	Approved by Email: Date 11:36 AM PD
Title: <u>Director of Strategic Sourcing</u>	Denied by Email: Date
	DocuSigned by:
	Robert Zingelmann
Email Address: <u>CSmith@meteoreducation.com</u>	Region 4 ESC:



PRODUCT PRICING BY SUPPLIER 4-28-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+		
Brand	Description	Price Tier		Price Tier	Price Tier	Price Tier		
Brana		1	II	Ш	IV	V		
290 Signs	Signage solutions			Redacted				
	Task seating, management							
9 To 5 Seating*	seating, executive seating, guest			Redacted				
	seating, drafting stools							
A2S Inc Balance of Line	Balance of Line			Redacted				
A2S Inc Flex Chair &	Flex chair and student desks			Redacted				
Student Desks	riex chair and student desks							
Acrylic Source	Display solutions			Redacted				
Allied Plastics	Activity tables, science tables, and			Redacted				
Allica Flastics	early childhood tables			neddeted				
	Task seating, management							
Allseating	seating, executive seating, guest	Redacted						
	seating, drafting stools							
Alumni	Classroom furniture			Redacted				
AmTab Manufacturing	Tables, stages, risers, cafeteria							
Corporation	tables and furnishings, etc.	Redacted						
•	-							
Annin & Co	Indoor/outdoor flag products			Redacted				
Aurora Storage	Storage solutions			Redacted				
AWT World Trade	Drying racks, and screen printing equipment.			Redacted				
D. 50	Seating, mobile folding tables and			D - d - d - d				
BioFit	carts			Redacted				
BOSS/Norstar	Chairs, Panels & brackets, flip top,			Redacted				
BO33/NOIStai	tables, and components			Neuacteu				
BOSS/Norstar	Casegoods, training tables, and			Redacted				
BO33/NOIStal	simple system			Neuacteu				
	Power and data solutions.							
Bretford	Discount does not apply to			Redacted				
	licensing.							
Bulman	Paper racks			Redacted				
Byrne Electrical Specialists	Power and data solutions			Redacted				
Carpets for Kids	Children's educational rugs			Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions		"	Redacted	IV	V
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts			Redacted		
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture			Redacted		
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments			Redacted		
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)			Redacted		
Champion Sports	Athletic & physical education equipment			Redacted		
Cherryman	Complete line of reception, executive office and conference furnishings			Redacted		
Children's Factory (The Children's Factory)	Soft play furniture			Redacted		
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers			Redacted		
Clinton Industries	Recovery beds, sports training tables			Redacted		
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.			Redacted		
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture			Redacted		
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment			Redacted		
Edsal	Commercial grade shelving, racking and storage systems			Redacted		
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating			Redacted		
eko	Collaborative, lounge and healthcare seating			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings			Redacted		
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches			Redacted		
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sitto-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting			Redacted		
Essendant	Furnishings and consumables			Redacted		
Fellowes	Office and school products			Redacted		
Fire King	Fireproof file cabinets and safes			Redacted		
Fit & Finish	Laminate casegoods & conference tables			Redacted		
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings			Redacted		
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings	e Redacted				
Flexi-Felt / IEG	Floor saver glides			Redacted		
FomCore	Soft Seating			Redacted		
FomCore - Sheilds	Shields			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier	Price Tier	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating			Redacted		
Friant - Casegoods Standard Line	Casegoods			Redacted		
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories			Redacted		
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture			Redacted		
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products			Redacted		
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories			Redacted		
Global*	Metal filing, seating, casegoods, and storage			Redacted		
Global Industrial	Metal filing and office equipment			Redacted		
Great Openings (Including Sparkeology)	Metal filing and storage			Redacted		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			Redacted		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			Redacted		
Groupe Lincora Inc.	Casegoods, seating and tables			Redacted		
Hann	Art, science, drafting educational furniture			Redacted		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables			Redacted		
Hirsh Industries, LLC	Metal casegoods, filing and storage			Redacted		
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	r Redacted				
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU			Redacted		
Humanscale	Lighting (Not including Artemide)			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V	
Humanscale	Accessory Products (Ergo tools & Glare Filters)			Redacted		-	
Hussey Seating	Folding Seating, Stool Seating			Redacted			
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			Redacted			
Integra Seating	Soft Seating			Redacted			
Interior Concepts	Modular workstations & panel systems			Redacted			
Invincible Office	Metal office casegoods			Redacted			
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage			Redacted			
It's Nanoed	Sanitation Products			Redacted			
Jasper Chair	Seating and tables			Redacted			
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture			Redacted			
Jonti-Craft	Early childhood furniture and learning products			Redacted			
Jonti-Craft	Berries line	Redacted					
Joy Carpets	Early childhood carpets			Redacted			
KFI Seating	Seating			Redacted			
KI	Complete line of furnishings			Redacted			
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			Redacted			
Kore Design	Seating, active seating, alternative seating chairs			Redacted			
Legends Fitness	Weight room and workout room equipment			Redacted			
Leisure Craft	Outdoor furniture			Redacted			
LifeSecure	Emergency preparedness, lockdown kits, first aid products			Redacted			
Logiflex	Office furniture and lounge seating			Redacted			
Luxor H. Wilson	Classroom and office products			Redacted			
M+A Matting (Fromerly	Indoor/outdoor mats, anti-slip &	anti-slin &		Redacted			
Andersen Mat Company)	anti-fatigue mats	Redacted					
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted					
Marco Group	Seating, desks, tables, makerspace storage.			Redacted			
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets			Redacted			

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Marvel: Pronto Series	Office furniture, seating and file cabinets			Redacted		
Maverick Desk	Laminate casegoods & conference tables			Redacted		
Maxon*	Panel System Furniture			Redacted		
Mayline	Casegoods, seating, training furniture, high density filing systems			Redacted		
McKesson / Moore Medical	Medical products			Redacted		
Mediatechnologies	Complete offering of library furniture			Redacted		
MeTEOR Catalog	Turn-key school furnishings			Redacted		
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture			Redacted		
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers			Redacted		
Mity-Lite*	Lightweight folding tables and carts			Redacted		
Momentum Group	Textiles (to be included on furniture from another vendor on contract)			Redacted		
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture			Redacted		
MooreCo - Sharewall ³	Sharewall			Redacted		
MooreCo - Soft Seating	Modular soft seating			Redacted		
MooreCo - Vanerum	Seating, desks, tables, visual communication			Redacted		
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers			Redacted		
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions			Redacted		
Nook Pod	Mobile modular huddle pod			Redacted		
NorvaNivel	Innovative educational furniture and learning spaces			Redacted		
Offices To Go (A Division	Complete line of seating and			Redacted		
of Global Total Office)*	casegoods			Redacted		
OFM*	Chairs, tables, desks, cubicles and storage solutions			Redacted		
Oklahoma Sound Corp	Portable sound systems			Redacted		
Olympic Kiln	Art kilns			Redacted		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks			Redacted		
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture			Redacted		
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems			Redacted		
Playcore - BigToys	Outdoor playground equipment			Redacted		
Playcore - GT Grandstands				Redacted		
Playcore - Park & Play Structures	Playground equipment and accessories			Redacted		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds			Redacted		
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving			Redacted		
Raynor Group	Seating			Redacted		
Right Angle	Ergonomic products			Redacted		
S. P. Richards Company	Furnishings and consumables			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier	Price Tier IV	Price Tier V
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted		V		
Sandusky Lee*	Metal casegood products, filing, and storage, and desking			Redacted		
Scholar Craft	Classroom and learning commons furniture			Redacted		
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating			Redacted		
Series Seating	Seating			Redacted		
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories			Redacted		
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)			Redacted		
SICO – parts	Table parts			Redacted		
Six Inch	Foam coated furniture and architectural products			Redacted		
Smith System	Classroom, library, office, and computer furniture.			Redacted		
Special T	Tables			Redacted		
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens			Redacted		
Takeform	Signage solutions			Redacted		
Tenjam	Unique seating for the library & media center			Redacted		
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving			Redacted		
Trendway	Office furniture. Discount does not include Feek line.			Redacted		
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+		
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V		
Task seating, management Via Seating* seating, executive seating, guest seating, lounge seating		Redacted						
VS America	Hokki Stools			Redacted				
Waddell	Trophy and Display Cases			Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories			Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products			Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted						
Wenger Corp	Music equipment and storage products	Redacted						
Whitney Brothers	Early childhood furniture and learning products			Redacted				
Wood Designs	Early childhood furniture			Redacted				
	ADDITIONAL SE	RVICES						
Freight	Drop ship and inside delivery options available	Please see	attached f	reight rates	by vendor			
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	or Please see attached installati		nstallation	rates by ve	ndor.		
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see	Additional	Services Pr	rice List.			

NOTES:

- 1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they become available. Please contact MeTEOR to ensure most accurate pricing.
- 2. If using purchasing cards, 2.5% fee will be assessed to order.
- 3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of project cost. Rate is subject to change, so please confirm bonding rate at time of order placement.
- 4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a separate line item at the local rate.
- *These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current rates are as follows:Copernicus (7%), ESI Ergo (5%), Flash Furniture (10.5%, Global (up to 12.5%), Maxon (2.95%), Mity-Lite (2%, National Public Seating (5%), Nexel (12%), OFM (up to 25%), Offices to Go *up to 12.5%), Safco (up to 7.3%), Sandusky (5-9%), and Via Seating (2.5%).



INSTALL TERMS BY SUPPLIER 4-28-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier	Price Tier	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids					
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings - Outdoor	oor Redacted				
eko	Redacted				
Elkay Interior Systems (Formerly Interior	Redacted				
ERG International	Redacted				
Ergonomic Solutions (ESI)	Redacted				
Esscendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Fit & Finish			Redacted			
FlagHouse			Redacted			
Flash Furniture			Redacted			
Fleetwood Group			Redacted			
Flexi-Felt / IEG			Redacted			
FomCore			Redacted			
Friant			Redacted			
FurnitureLab			Redacted			
Gear Grid			Redacted			
Gigli & Massimo			Redacted			
Global			Redacted			
Global Industrial			Redacted			
Great Openings (Including Sparkeology)			Redacted			
Greene Manufacturing, Inc.			Redacted			
Gressco LTD			Redacted			
Groupe Lincora Inc.			Redacted			
Hann			Redacted			
High Point Furniture Industries (HPFI)			Redacted			
Hirsh Industries, LLC			Redacted			
Holmris B8			Redacted			
Horizon Seating/Oak Harbor			Redacted			
Humanscale			Redacted			
			Redacted			
Hussey Seating IFC/Oak Harbor			Redacted			
,			Redacted			
Integra Seating			Redacted			
Interior Concepts Invincible Office			Redacted			
			Redacted			
Ironwood Manufacturing It's Nanoed			Redacted			
			Redacted			
Jasper Chair						
Jaxx Bean Bags/OneUp Innovations			Redacted			
Jonti-Craft			Redacted			
Joy Carpets			Redacted			
KFI Seating			Redacted			
KI			Redacted			
Kidstuff Playsystems, Inc.			Redacted			
Kore Design			Redacted			
Legends Fitness			Redacted			
Leisure Craft			Redacted			
LifeSecure			Redacted			
Logiflex			Redacted			
Luxor H. Wilson			Redacted			
M+A Matting (Fromerly Andersen Mat			Redacted			
Marc Wilson Designs	Redacted					
Marco Group	Redacted					
Marvel	Redacted					
Maverick Desk			Redacted			
Maxon	Redacted					
Mayline			Redacted			
McKesson / Moore Medical			Redacted			
Mediatechnologies			Redacted			
MeTEOR			Redacted			

	\$0-\$14,999		\$15,000- \$30,000- \$100,000-					
		\$29,999	\$99,999	\$199,999	\$200,000+			
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V			
MeTEOR - Outdoor	Redacted							
MiEN			Redacted					
Mitchell Furniture Systems			Redacted					
Mity-Lite			Redacted					
Momentum Group			Redacted					
MooreCo - Standard, Soft Seating, and			Redacted					
MooreCo - Sharewall ²			Redacted					
MTS Seating			Redacted					
Muzo			Redacted					
National Office Furniture			Redacted					
National Public Seating			Redacted					
Nexel Shelving (Now Sold Under Global			Redacted					
Equipment Company)			Dadii I					
Nook Pod			Redacted					
NorvaNivel			Redacted					
Offices To Go (A Division of Global			Redacted					
OFM			Redacted					
Oklahoma Sound Corp			Redacted					
Olympic Kiln			Redacted					
Palmieri			Redacted					
Paragon Furniture			Redacted					
Pavilion Furniture			Redacted					
Platnium Visual			Redacted					
Platinum Visual - FCS with framing			Redacted					
Platinum Visual - FCS without framing			Redacted					
Playcore Plymold			Redacted					
Premiere Stage Supply			Redacted Redacted					
Quantum Storage			Redacted					
Raynor Group			Redacted					
Right Angle			Redacted					
S. P. Richards Company			Redacted					
Safco			Redacted					
Sandusky Lee			Redacted					
Scholar Craft			Redacted					
Sedia Systems			Redacted					
Series Seating			Redacted					
Sheridan Seating			Redacted					
Sico America			Redacted					
Six Inch			Redacted					
Smith System			Redacted					
Special T			Redacted					
Sports Graphics			Redacted					
Takeform			Redacted					
Tenjam	Redacted							
Tennsco Corp			Redacted					
Trendway	Redacted							
United Visual Products	Redacted							
USA Capitol	Redacted							
Versare Portable Products	Redacted							
Via Seating	Redacted							
VS	Redacted							
Waddell			Redacted					

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+			
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V			
Watson Furniture			Redacted					
WB Manufacturing			Redacted					
Webcoat		Redacted						
Wenger			Redacted					
Whitney Brothers			Redacted					
Wood Designs			Redacted					
	ADDITIONAL S	ERVICES						
Miscellaneous Labor	Please see Ad	ditional Servi	ces Price List					
	· ·	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user						
MeTEOR Enhanced Installation	training upon	training upon installation. Please see Additional Services Price						
	List.	List.						
Additional Support Services	Please see Ad	ditional Servi	ces Price List					

NOTES:

- 1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
- 2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
- 3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
- 4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
- 5. Quotes will be provided upon request.
- 6. Prevailing Wage Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 7. Union Labor Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
- 8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
- 9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.



FREIGHT TERMS BY SUPPLEIER 4-28-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

	_	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
BOSS/Norstar	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted	· · · · · · · · · · · · · · · · · · ·	

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
			\$23,333	, , , , , , , , , , , , , , , , , , ,	\$133,333	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
эрестапэсэ	Zone 1			Redacted		
	Zone 2	1		Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Certwood Limited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Children's Factory (The Children's Factory)	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Debourgh	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Edsal	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fleetwood Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flexi-Felt / IEG	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Gear Grid	Freight Added					
33	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global Industrial	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gressco LTD	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Groupe Lincora	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hann	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hussey Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Interior Concepts	Freight Added	THE HETT	Trice fiel ii	Trice fier in	THICE HEITV	Trice fier v
interior concepts	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added			neddeted		
monetal control	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jonti-Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Joy Carpets	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
		D: =: .				D: =: 1/
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Luxor H. Wilson	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maverick Desk	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maxon	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		
Mayline	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
McKesson / Moore Medical	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mitchell Furniture Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mity-Lite	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Momentum Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MooreCo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MTS Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Muzo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Office Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Public Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving -						
Balance of Line (Now	Freight Added					
Sold Under Global	Treight Added					
Equipment Company)						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual - FCS	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3		Redacted			
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
		D: =: .				D: =: 1/
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sedia Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1	Redacted				
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
USA Capitol	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Via Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Webcoat	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wenger Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Whitney Brothers	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Wood Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck For Truckload - Up to \$1,000.00 per truck

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck Appointment Needed - Up to \$80 per truck Redelivery Fee - Up to \$385 per truck

NOTES

- 1. Quotes will be provided upon request.
- 2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon request.



Request for Contract Update

	Furniture, Installation and
Pursuant to the terms of contract number R191810	for Related Services Contractor must
	e is an update in the contract. <u>No request will be officially</u>
	C. Region 4 ESC reserves the right to accept or reject any
request.	
MeTEOR Education, LLC	hereby provides notice of the following update on
(Contractor)	- /-
this date6/4/2021	
Instructions: Contractor must check all that may apply an	d shall provide supporting documentation. Requests received
	form is not intended for use if there is a material change in
	wnership, merger, etc. Material changes must be submitted
on a "Notice of Material Change to Vendor Contract" for	
.	
☐ Authorized Distributors/Dealers	☐ Price Update
Addition	Supporting Documentation
Deletion	<u> </u>
Supporting Documentation	
	☐ Discontinued Products/Services
X New Addition	Supporting Documentation
Update Only	
X Supporting Documentation	
0	□ out
☐ States/Territories	U OtherSupporting Documentation
Supporting Documentation	supporting Documentation
Notes: Contractor may include other notes regarding the	e contract update here: (attach another page if necessary).
New Lines - Reflected in all matrices: Gratnells and TON	
Submitted By: Caroline Smith	Approved by Email: Date 6/8/2021 1:24 PM PDT
Title. Director of Strategic Sourcing	
Title: <u>Director of Strategic Sourcing</u>	· ———
	DocuSigned by:
Email Address: CSmith@meteoreducation.com	Region 4 ESC:
	0B1D33BB0130490



PRODUCT PRICING BY SUPPLIER 6-4-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier		Price Tier III	Price Tier	Price Tier V
290 Signs	Signage solutions		II	Redacted	IV	V
230 018113	Task seating, management					
9 To 5 Seating*	seating, executive seating, guest			Redacted		
- 10 0 000 m.g	seating, drafting stools					
A2S Inc Balance of Line	Balance of Line			Redacted		
A2S Inc Flex Chair & Student Desks	Flex chair and student desks			Redacted		
Acrylic Source	Display solutions			Redacted		
Allied Plastics	Activity tables, science tables, and early childhood tables			Redacted		
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture			Redacted		
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions			Redacted		
AWT World Trade	Drying racks, and screen printing equipment.			Redacted		
BioFit	Seating, mobile folding tables and carts			Redacted		
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components			Redacted		
BOSS/Norstar	Casegoods, training tables, and simple system			Redacted		
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions		"	Redacted	IV	V
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts			Redacted		
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers			Redacted		
Clinton Industries	Recovery beds, sports training tables			Redacted		
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.			Redacted		
Corporate Identification Solutions	Signage solutions			Redacted		
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V	
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment			Redacted			
Edsal	Commercial grade shelving, racking and storage systems	Redacted					
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating			Redacted			
eko	Collaborative, lounge and healthcare seating			Redacted			
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings	Redacted					
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted					
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sitto-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting						
Essendant	Furnishings and consumables			Redacted			
Fellowes	Office and school products			Redacted			
Fire King	Fireproof file cabinets and safes			Redacted			
Fit & Finish	Laminate casegoods & conference tables			Redacted			
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more			Redacted			
Flash Furniture*	Complete line of furnishings			Redacted			
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings	Redacted					
Flexi-Felt / IEG Floor saver glides		Redacted					
FomCore	Soft Seating	Redacted					
FomCore - Sheilds	Shields			Redacted			

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods			Redacted		
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories			Redacted		
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture			Redacted		
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products			Redacted		
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories			Redacted		
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing and office equipment	Redacted				
Gratnells	Storage bins and carts			Redacted		
Great Openings (Including Sparkeology)	Metal filing and storage			Redacted		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			Redacted		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			Redacted		
Groupe Lincora Inc.	Casegoods, seating and tables			Redacted		
Hann	Art, science, drafting educational furniture			Redacted		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables			Redacted		
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	or Redacted				
Humanscale	Seating, sit/stand products, and balance of line			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU			Redacted		
Humanscale	Lighting (Not including Artemide)			Redacted		
Humanscale	Accessory Products (Ergo tools & Glare Filters)			Redacted		
Hussey Seating	Folding Seating, Stool Seating			Redacted		
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			Redacted		
Integra Seating	Soft Seating			Redacted		
Interior Concepts	Modular workstations & panel systems			Redacted		
Invincible Office	Metal office casegoods			Redacted		
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables			Redacted		
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products			Redacted		
Jonti-Craft	Berries line			Redacted		
Joy Carpets	Early childhood carpets			Redacted		
KFI Seating	Seating			Redacted		
KI	Complete line of furnishings			Redacted		
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			Redacted		
Kore Design	Seating, active seating, alternative seating chairs			Redacted		
Legends Fitness	Weight room and workout room equipment			Redacted		
Leisure Craft	Outdoor furniture			Redacted		
LifeSecure	Emergency preparedness, lockdown kits, first aid products			Redacted		
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Fromerly	Indoor/outdoor mats, anti-slip &	Nodastad				
Andersen Mat Company)	anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marco Group	Seating, desks, tables, makerspace storage.			Redacted		
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets			Redacted		
Marvel: Pronto Series	Office furniture, seating and file cabinets			Redacted		
Maverick Desk	Laminate casegoods & conference tables			Redacted		
Maxon*	Panel System Furniture			Redacted		
Mayline	Casegoods, seating, training furniture, high density filing systems			Redacted		
McKesson / Moore Medical	Medical products			Redacted		
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings			Redacted		
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers			Redacted		
Mity-Lite*	Lightweight folding tables and carts			Redacted		
Momentum Group	Textiles (to be included on furniture from another vendor on contract)			Redacted		
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture			Redacted		
MooreCo - Sharewall ³	Sharewall			Redacted		
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers			Redacted		
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions			Redacted		
Nook Pod	Mobile modular huddle pod			Redacted		
NorvaNivel	Innovative educational furniture and learning spaces			Redacted		
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods			Redacted		
OFM*	Chairs, tables, desks, cubicles and storage solutions			Redacted		
Oklahoma Sound Corp	Portable sound systems			Redacted		
Olympic Kiln	Art kilns			Redacted		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture			Redacted		
Pavilion Furniture	Outdoor Furniture			Redacted		
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems			Redacted		
Playcore - BigToys	Outdoor playground equipment			Redacted		
Playcore - GT Grandstands	Grandstands			Redacted		
Playcore - Park & Play Structures	Playground equipment and accessories			Redacted		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving			Redacted		
Raynor Group	Seating			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Right Angle	Ergonomic products	•	"	Redacted	IV	V
S. P. Richards Company	Furnishings and consumables			Redacted		
or remarks company	Bookcases, signs, flat files,					
Safco*	literature organizers, media	Redacted				
	storage shelving					
	Metal casegood products, filing,					
Sandusky Lee*	and storage, and desking			Redacted		
Cabalan Cuaft	Classroom and learning commons			Dodostod		
Scholar Craft	furniture			Redacted		
	Lecture hall, classroom,					
Sedia Systems	auditorium and multi-purpose			Redacted		
	seating					
Series Seating	Seating			Redacted		
	Bleachers, platforms, stages,					
Sheridan Seating	basketball equipment, and	Redacted				
	accessories					
	Cafeteria booths, tables, dining					
Sico America	chairs and stages (Parts are not	Redacted				
Sico America	included with this discount			ricudeted		
	structure)					
SICO – parts	Table parts			Redacted		
Six Inch	Foam coated furniture and			Redacted		
	architectural products					
Smith System	Classroom, library, office, and			Redacted		
·	computer furniture.			5 1 . 1		
Special T	Tables			Redacted		
	Scoring tables, wall padding,			Darda aka d		
Sports Graphics	bleacher enclosures, wall graphics			Redacted		
Tallafama	and wind screens			Redacted		
Takeform	Signage solutions			Redacted		
Tenjam	Unique seating for the library & media center			Redacted		
	Metal storage cabinets &					
Tennsco Corp	bookcases, storage shelving	Redacted				
	Outdoor furniture with indoor	Redacted				
TONIK WLP, LLC	capabilities					
	Office furniture. Discount does	 				
Trendway	not include Feek line.	Redacted				
	Enclosed visual display boards,	+				
United Visual Products	indoor/outdoor signage	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted					
Versare Portable Products	Mobile partitions	Redacted					
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted					
VS America	Hokki Stools	Redacted					
Waddell	Trophy and Display Cases			Redacted			
Watson Furniture	Tables, desks, storage, markerboards, accessories			Redacted			
WB Manufacturing	Moveable casework, fixed casework, classroom products			Redacted			
Webcoat	Outdoor tables, benches, receptacles and related products			Redacted			
Wenger Corp	Music equipment and storage products	Redacted					
Whitney Brothers	Early childhood furniture and learning products	Redacted					
Wood Designs	Early childhood furniture	Redacted					
ADDITIONAL SERVICES							

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier	Price Tier	Price Tier
Didilu	Description	1	II	III	IV	V



INSTALL TERMS BY SUPPLIER 6-4-2021

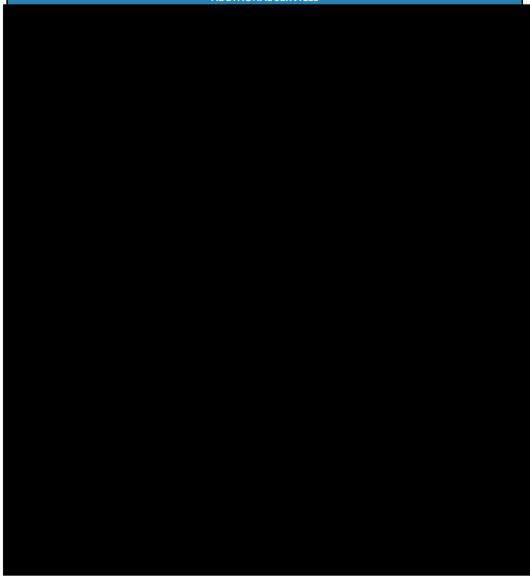
Numbers below are the percentage add for installation services, organized by vendor and tier.

Brand Price Tier I Price Tier II Price Tier III III Price Tier III Price Tier III Price Tier III Price Tier III III Price Tier III Price Tier III Price Tier III Price Tier III III Price Tier III Price Tier III Price Tier III Price Tier III III Price Tier III Price Tier III Price Tier III Price Tier III III Price Tier III Price Tier III III III Price Tier III III Price Tier III III Price Tier III III III Pr		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
9 To 5 Seating AZS Inc. ACYPIC SOURCE ALPINE SEATOR SOURCE ALTOR SEATOR SOURCE ACACTED ALTOR SEATOR SOURCE ACACTED ACACTED ACACTED ACAC	Brand	Price Tier I	Price Tier II			Price Tier V
Azylic. Redacted Acrylic Source Redacted Allied Plastics Redacted Amnab Manufacturing Redacted Amrab Manufacturing Redacted BioFit Redacted Carpets for Kids Redacted Carpets for Kids Redacted Carpets for Kids Redacted Casper Redacted Casper Redacted Ceff Redacted Ceff Redacted Ceff Redacted Certwood Limited Redacted Champion Sports Redacted Children's Factory (The Children's Factory) Redacted Children's Factory (The Children's Factory) Redacted Clinton Industries Redacted Coperate Identification Solutions Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Debourgh Redacted Diversified Woodcrafts (including Shain Redacted Diversified Woodcrafts (including Shain Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted ERG International Redacted ERG International Redacted ERG International Redacted Fellowes Acadeted Fellowes Redacted	290 Signs			Redacted		
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Allised Plastics Allseating Amrab Manufacturing Redacted Alloria & Co Redacted Alloria & Redacted BioFit Redacted BoSS/Norstar Redacted BoSS/Norstar Redacted BioFit Redacted Boss Redacted BioFit Redacted BioFit Redacted BioFit Redacted Boss Redacted BioFit Redacted BioFit Redacted BioFit Redacted BioFit Redacted BioFit Redacted BioFit Redacted Carpers for Kids Redacted Carpers Redacted Certwood Limited Redacted Certwood Limited Redacted Certwood Limited Redacted Certwoon Limited Redacted Champion Sports Redacted Champion Sports Redacted Children's Factory (The Children's Factory) Redacted Children's Factory (The Children's Factory) Redacted Clinton Industries Redacted Copernicus Educational Products Redacted Corporate Identification Solutions Redacted Corporate Identification Solutions Redacted Da-Lite Screen Company Redacted Debourgh Redacted Diversified Woodcrafts (including Shain Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted ERG International Redacted ERG International Redacted Fellowes ⁷ Redacted	A2S Inc.			Redacted		
Allseating Redacted Alumni U.S. Redacted AmTab Manufacturing Redacted AmTab Manufacturing Redacted Redacted Redacted Rannin & Co Redacted	Acrylic Source			Redacted		
Alumni U.S. AmTab Manufacturing Annin & Co Redacted Aurora Storage Redacted Aurora Storage Redacted BioFit Redacted BoSS/Norstar Redacted Carpets for Kids Redacted Carpets for Kids Redacted CEF Redacted Cetral Restaurant Redacted Cetral Restaurant Redacted CF Stinson, LLC Redacted CF Stinson, LLC Redacted Champion Sports Redacted Champion Sports Redacted Chidren's Factory (The Children's Factory) Redacted Cilinton Industries Redacted Copernicus Educational Products Redacted Copporate Identification Solutions Redacted Debourgh Redacted Debourgh Redacted Diversified Woodcrafts (including Shain Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Fellowes ⁷ Redacted Fellowes ⁷ Redacted	Allied Plastics			Redacted		
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Bulman Redacted Byrne Electrical Specialists Redacted Carpets for Kids Redacted CASPR® Redacted CEF Redacted CEF Redacted Central Restaurant Redacted Certwood Limited Redacted CF Stinson, LLC Redacted Champion Sports Redacted Charnyman Redacted Children's Factory (The Children's Factory) Redacted Cliaridge Redacted Clinton Industries Redacted Copernicus Educational Products Copernicus Educational Products Redacted Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Elikay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers)	BOSS/Norstar			Redacted		
Byrne Electrical Specialists Carpets for Kids Carpets for Kids CASPR ⁸ Redacted CEF Redacted Cetral Restaurant Redacted Certwood Limited Certwood Limited Champion Sports Redacted Champion Sports Redacted Children's Factory (The Children's Factory) Claridge Clinton Industries Corpernicus Educational Products Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Redacted Elikay Interior Systems (Formerly Interior Redacted Ergonomic Solutions Redacted Essecndant (formerly United Stationers) Redacted	Bretford Manufacturing			Redacted		
Carpets for Kids CASPR ⁸ Redacted CEF Redacted Central Restaurant Redacted Certwood Limited Crystinson, LLC Champion Sports Redacted Chidren's Factory (The Children's Factory) Claridge Clinton Industries Corporate Identification Solutions Creative Arts Unlimited Da-Lite Screen Company Debourgh Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings - Outdoor eko Redacted Ergonomic Solutions (ESI) Redacted	Bulman			Redacted		
Carpets for Kids CASPR ⁸ Redacted CEF Redacted Central Restaurant Redacted Certwood Limited Crystinson, LLC Champion Sports Redacted Chidren's Factory (The Children's Factory) Claridge Clinton Industries Corporate Identification Solutions Creative Arts Unlimited Da-Lite Screen Company Debourgh Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings - Outdoor eko Redacted Ergonomic Solutions (ESI) Redacted	Byrne Electrical Specialists			Redacted		
CEF Redacted Central Restaurant Certwood Limited CF Stinson, LLC Champion Sports Cherryman Children's Factory (The Children's Factory) Claridge Claridge Claridge Claridge Claridge Creative Arts Unlimited Creative Arts Unlimited Chacted Charts Specialty Furnishings Called Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings - Outdoor eko Elikay Interior Systems (Formerly Interior ERGOACTER Central Vander Central Redacted Central Redacted Chardacted Chardacted Chardacted Chertyman Redacted Copernicus Educational Products Redacted Redacted Redacted Redacted Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes				Redacted		
CEF Redacted Central Restaurant Certwood Limited CF Stinson, LLC Champion Sports Cherryman Children's Factory (The Children's Factory) Claridge Claridge Claridge Claridge Claridge Creative Arts Unlimited Creative Arts Unlimited Chacted Charts Specialty Furnishings Called Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings - Outdoor eko Elikay Interior Systems (Formerly Interior ERGOACTER Central Vander Central Redacted Central Redacted Chardacted Chardacted Chardacted Chertyman Redacted Copernicus Educational Products Redacted Redacted Redacted Redacted Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes	<u> </u>			Redacted		
Certwood Limited CF Stinson, LLC Redacted Champion Sports Redacted Cherryman Redacted Children's Factory (The Children's Factory) Claridge Claridge Clinton Industries Redacted Copernicus Educational Products Creative Arts Unlimited Da-Lite Screen Company Debourgh Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings Educational Specialty Furnishings Edwacted Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Ergel Redacted Esscendant (formerly United Stationers) Redacted Esscendant (formerly United Stationers) Redacted Educational Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Educational Redacted Ergonomic Solutions (ESI) Redacted				Redacted		
CF Stinson, LLC Champion Sports Redacted Cherryman Redacted Children's Factory (The Children's Factory) Claridge Redacted Clinton Industries Redacted Copernicus Educational Products Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings Educational Specialty Furnishings Elikay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Fedacted	Central Restaurant			Redacted		
Champion Sports Cherryman Redacted Cherryman Redacted Children's Factory (The Children's Factory) Claridge Redacted Clinton Industries Redacted Copernicus Educational Products Corporate Identification Solutions Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor eko Redacted Elkay Interior Systems (Formerly Interior Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted Fedacted	Certwood Limited			Redacted		
Champion Sports Cherryman Redacted Cherryman Redacted Children's Factory (The Children's Factory) Redacted Claridge Redacted Clinton Industries Redacted Copernicus Educational Products Corporate Identification Solutions Redacted Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor eko Redacted Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Fedacted	CF Stinson, LLC			Redacted		
Cherryman Redacted Children's Factory (The Children's Factory) Claridge Redacted Clinton Industries Copernicus Educational Products Corporate Identification Solutions Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor eko Elkay Interior Systems (Formerly Interior ERG International Esscendant (formerly United Stationers) Fellowes ⁷ Redacted				Redacted		
Claridge Redacted Clinton Industries Redacted Copernicus Educational Products Redacted Corporate Identification Solutions Redacted Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor Redacted Elkay Interior Systems (Formerly Interior Redacted Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted				Redacted		
Claridge Redacted Clinton Industries Redacted Copernicus Educational Products Redacted Corporate Identification Solutions Redacted Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor Redacted Elkay Interior Systems (Formerly Interior Redacted Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted	Children's Factory (The Children's Factory)			Redacted		
Clinton Industries Redacted Copernicus Educational Products Redacted Corporate Identification Solutions Redacted Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Fellowes ⁷ Redacted				Redacted		
Corporate Identification Solutions Creative Arts Unlimited Redacted Da-Lite Screen Company Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor Redacted Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted				Redacted		
Creative Arts Unlimited Da-Lite Screen Company Redacted Debourgh Redacted Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings - Outdoor eko Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted	Copernicus Educational Products					
Da-Lite Screen Company Debourgh Redacted Diversified Woodcrafts (including Shain Redacted Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings - Outdoor Ekko Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted	Corporate Identification Solutions	Redacted				
Debourgh Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings - Outdoor Eko Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted	Creative Arts Unlimited			Redacted		
Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings - Outdoor eko Redacted Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Redacted Redacted Redacted Redacted Redacted Redacted	Da-Lite Screen Company			Redacted		
Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group Edsal Educational Specialty Furnishings Educational Specialty Furnishings - Outdoor eko Redacted Elkay Interior Systems (Formerly Interior ERG International Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Redacted Redacted Redacted Redacted Redacted Redacted				Redacted		
Eagle Manufacturing / Justrite Safety Group Edsal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor Redacted eko Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted				Redacted		
Edsal Redacted Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor Redacted eko Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted				Redacted		
Educational Specialty Furnishings Redacted Educational Specialty Furnishings - Outdoor Redacted eko Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted				Redacted		
Educational Specialty Furnishings - Outdoor Redacted eko Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted	Educational Specialty Furnishings			Redacted		
eko Redacted Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted						
Elkay Interior Systems (Formerly Interior Redacted ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted						
ERG International Redacted Ergonomic Solutions (ESI) Redacted Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted						
Ergonomic Solutions (ESI) Esscendant (formerly United Stationers) Fellowes ⁷ Redacted Redacted						
Esscendant (formerly United Stationers) Redacted Fellowes ⁷ Redacted						
Fellowes ⁷ Redacted						
	, ,					
	Fire King			Redacted		

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier	Price Tier	Price Tier V	
Fit & Finish			Redacted			
FlagHouse			Redacted			
Flash Furniture			Redacted			
Fleetwood Group			Redacted			
Flexi-Felt / IEG			Redacted			
FomCore			Redacted			
Friant			Redacted			
FurnitureLab			Redacted			
Gear Grid			Redacted			
Gigli & Massimo			Redacted			
Global			Redacted			
Global Equipment Company / Global			neddeted			
Industrial (Includes Nexel)			Redacted			
Gratnells			Redacted			
	+		Redacted			
Great Openings (Including Sparkeology)	+					
Greene Manufacturing, Inc.			Redacted			
Gressco LTD			Redacted			
Groupe Lincora Inc.			Redacted			
Hann			Redacted			
High Point Furniture Industries (HPFI)			Redacted			
Hirsh Industries, LLC			Redacted			
Holmris B8			Redacted			
Horizon Seating/Oak Harbor			Redacted			
Humanscale			Redacted			
Hussey Seating			Redacted			
IFC/Oak Harbor			Redacted			
Integra Seating			Redacted			
Interior Concepts			Redacted			
Invincible Office			Redacted			
Ironwood Manufacturing			Redacted			
It's Nanoed			Redacted			
Jasper Chair			Redacted			
Jaxx Bean Bags/OneUp Innovations			Redacted			
Jonti-Craft			Redacted			
Joy Carpets			Redacted			
KFI Seating			Redacted			
KI			Redacted			
Kidstuff Playsystems, Inc.			Redacted			
Kore Design			Redacted			
Legends Fitness			Redacted			
Leisure Craft			Redacted			
LifeSecure			Redacted			
Logiflex			Redacted			
Luxor H. Wilson			Redacted		_	
M+A Matting (Fromerly Andersen Mat	Redacted					
Marc Wilson Designs	Redacted					
Marco Group	Redacted					
Marvel	Redacted					
Maverick Desk	Redacted					
Maxon			Redacted			
Mayline	Redacted					
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McKesson / Moore Medical	Redacted					
Mediatechnologies			Redacted			

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+		
		\$29,999	\$99,999	\$199,999			
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V		
MeTEOR	Redacted						
MeTEOR - Outdoor		Redacted					
MiEN			Redacted				
Mitchell Furniture Systems			Redacted				
Mity-Lite			Redacted				
Momentum Group			Redacted				
MooreCo - Standard, Soft Seating, and			Redacted				
MooreCo - Sharewall ²			Redacted				
MTS Seating			Redacted				
Muzo			Redacted				
National Office Furniture			Redacted				
National Public Seating			Redacted				
Nexel Shelving (Now Sold Under Global							
Equipment Company)			Redacted				
Nook Pod			Redacted				
NorvaNivel			Redacted				
Offices To Go (A Division of Global			Redacted				
OFM			Redacted				
Oklahoma Sound Corp			Redacted				
Olympic Kiln			Redacted				
Palmieri			Redacted				
Paragon Furniture			Redacted				
Pavilion Furniture			Redacted				
Platnium Visual			Redacted				
Platinum Visual - FCS with framing			Redacted				
Platinum Visual - FCS without framing			Redacted				
Playcore			Redacted				
Plymold			Redacted				
Premiere Stage Supply			Redacted				
Quantum Storage			Redacted				
Raynor Group			Redacted				
Right Angle			Redacted				
S. P. Richards Company			Redacted				
Safco			Redacted				
Sandusky Lee			Redacted				
Scholar Craft			Redacted				
Sedia Systems			Redacted				
Series Seating			Redacted				
Sheridan Seating			Redacted				
Sico America			Redacted				
Six Inch			Redacted				
Smith System			Redacted				
Special T			Redacted				
Sports Graphics			Redacted				
Takeform			Redacted				
Tenjam			Redacted				
Tennsco Corp	Redacted						
TONIK WLP, LLC	Redacted						
Trendway	Redacted						
United Visual Products	Redacted						
USA Capitol			Redacted				
Versare Portable Products			Redacted				
Via Seating			Redacted				

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+			
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V			
VS		Redacted						
Waddell		Redacted						
Watson Furniture			Redacted					
WB Manufacturing			Redacted					
Webcoat			Redacted					
Wenger		Redacted						
Whitney Brothers		Redacted						
Wood Designs		Redacted						
ADDITIONAL SERVICES								





FREIGHT TERMS BY SUPPLEIER 6-4-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
BOSS/Norstar	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted	· · · · · · · · · · · · · · · · · · ·	

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
			\$29,999	בבב,בבל	\$199,999	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Certwood Limited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Children's Factory (The Children's Factory)	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Debourgh	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Edsal	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Fit & Finish	Freight Added						
	Zone 1			Redacted			
	Zone 2	Redacted					
	Zone 3			Redacted			
	Zone 4			Redacted			
FlagHouse	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3			Redacted			
	Zone 4			Redacted			
Flash Furniture	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3			Redacted			
	Zone 4			Redacted			
Fleetwood Group	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3			Redacted			
	Zone 4			Redacted			
Flexi-Felt / IEG	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3			Redacted			
	Zone 4			Redacted			
FomCore	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3			Redacted			
	Zone 4			Redacted			
Friant	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3			Redacted			
	Zone 4			Redacted			
FurnitureLab	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3			Redacted			
	Zone 4			Redacted			

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gratnells	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
		THE HELL	Trice fier ii	Trice rier iii	THICE HEITV	Trice rier v
Gressco LTD	Freight Added Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Groupe Lincora	Freight Added			Nedacted		
Groupe Lincora	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hann	Freight Added			Neddeted		
Humi	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V			Neddeted		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hussey Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
IFC/Horizon Seating/Oak						
Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Interior Concepts	Freight Added			5 1 . 1		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added			Redacted		
	Zone 1			Redacted		
	Zone 2 Zone 3			Redacted		
	Zone 4			Redacted		
ronwood Manufacturing	Freight Added			Reddeted		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Jonti-Craft	Freight Added					
John Clare	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Joy Carpets	Freight Added					
, ,	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Luxor H. Wilson	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
Maverick Desk	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
		Price Her I	Price Her II	Filce Hei III	Price fiel iv	Price fiel v
Maxon	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3		Redacted			
	Zone 4			Redacted		
Mayline	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
McKesson / Moore Medical	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Mitchell Furniture Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
		1				

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mity-Lite	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Momentum Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MooreCo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MTS Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Muzo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
National Office Furniture	Zone 4 Freight Added			Redacted		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Public Seating	Freight Added			D - dt - d		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
N 101 1 :	Zone 4			Redacted		
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual - FCS	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
		D: =: .				D: =: 1/
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Sedia Systems	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1	Redacted				
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
TONIK WLP, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
USA Capitol	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
Via Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Webcoat	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wenger Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Whitney Brothers	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Wood Designs	Freight Added						
	Zone 1			Redacted			
	Zone 2			Redacted			
	Zone 3	Redacted					
	Zone 4			Redacted			

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	





Request for Contract Update

Pursuant to the terms of contract number R191810 notify and receive approval from Region 4 ESC when there approved without the prior authorization of Region 4 ESC. request.	•
MeTEOR Education, LLC h	nereby provides notice of the following update on
Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.	
Authorized Distributors/Dealers	☐ Price Update
Addition	Supporting Documentation
Deletion Supporting Documentation	
Products/Services X New Addition X Update Only X Supporting Documentation	Discontinued Products/Services Supporting Documentation
States/Territories Supporting Documentation	OtherSupporting Documentation
Notes: Contractor may include other notes regarding the of New Lines - Reflected in all matrices: Ghent. Changed Worevised discount structure.	
Submitted By: <u>Caroline Smith</u> Title: <u>Director of Strategic Sourcing</u>	☐ Approved by Email: Date 7/15/2021 8:17 AM CD
Email Address: CSmith@meteoreducation.com	Region 4 ESC: Region 4 ESC: Region 5 Englinary Region 6 ESC: Region 6 ESC: Region 7 Esc. September 18 Englinary Region 8 ESC: Region 8 ESC: Region 9 Esc. September 18



PRODUCT PRICING BY SUPPLIER 7-1-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier		Price Tier III	Price Tier	Price Tier V
290 Signs	Signage solutions		II	Redacted	IV	V
230 318113	Task seating, management					
9 To 5 Seating*	seating, executive seating, guest			Redacted		
- 10 0 000 m.g	seating, drafting stools	8				
A2S Inc Balance of Line	Balance of Line			Redacted		
A2S Inc Flex Chair & Student Desks	Flex chair and student desks			Redacted		
Acrylic Source	Display solutions			Redacted		
Allied Plastics	Activity tables, science tables, and early childhood tables			Redacted		
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture			Redacted		
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.			Redacted		
Annin & Co	Indoor/outdoor flag products			Redacted		
Aurora Storage	Storage solutions			Redacted		
AWT World Trade	Drying racks, and screen printing equipment.			Redacted		
BioFit	Seating, mobile folding tables and carts			Redacted		
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components			Redacted		
BOSS/Norstar	Casegoods, training tables, and simple system			Redacted		
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks			Redacted		
Byrne Electrical Specialists	Power and data solutions	_		Redacted		
Carpets for Kids	Children's educational rugs			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions		"	Redacted	IV	V
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)			Redacted		
Champion Sports	Athletic & physical education equipment			Redacted		
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture			Redacted		
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers			Redacted		
Clinton Industries	Recovery beds, sports training tables			Redacted		
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.			Redacted		
Corporate Identification Solutions	Signage solutions			Redacted		
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sitto-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting					
Essendant	Furnishings and consumables			Redacted		
Fellowes	Office and school products			Redacted		
Fire King	Fireproof file cabinets and safes			Redacted		
Fit & Finish	Laminate casegoods & conference tables			Redacted		
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more			Redacted		
Flash Furniture*	Complete line of furnishings			Redacted		
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings	e Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating			Redacted		
FomCore - Sheilds	Shields			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				•
Friant - Casegoods Standard Line	Casegoods	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories			Redacted		
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture			Redacted		
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products			Redacted		
Ghent	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,			Redacted		
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories			Redacted		
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing and office equipment	Redacted				
Gratnells	Storage bins and carts			Redacted		
Great Openings (Including Sparkeology)	Metal filing and storage			Redacted		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			Redacted		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			Redacted		
Groupe Lincora Inc.	Casegoods, seating and tables			Redacted		
Hann	Art, science, drafting educational furniture			Redacted		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables			Redacted		
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU			Redacted		
Humanscale	Lighting (Not including Artemide)			Redacted		
Humanscale	Accessory Products (Ergo tools & Glare Filters)			Redacted		
Hussey Seating	Folding Seating, Stool Seating			Redacted		
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			Redacted		
Integra Seating	Soft Seating			Redacted		
Interior Concepts	Modular workstations & panel systems			Redacted		
Invincible Office	Metal office casegoods			Redacted		
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products			Redacted		
Jasper Chair	Seating and tables			Redacted		
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture			Redacted		
Jonti-Craft	Early childhood furniture and learning products			Redacted		
Jonti-Craft	Berries line			Redacted		
Joy Carpets	Early childhood carpets			Redacted		
KFI Seating	Seating			Redacted		
KI	Complete line of furnishings			Redacted		
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			Redacted		
Kore Design	Seating, active seating, alternative seating chairs			Redacted		
Legends Fitness	Weight room and workout room equipment			Redacted		
Leisure Craft	Outdoor furniture			Redacted		
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Fromerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.			Redacted		
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets			Redacted		
Marvel: Pronto Series	Office furniture, seating and file cabinets			Redacted		
Maverick Desk	Laminate casegoods & conference tables			Redacted		
Maxon*	Panel System Furniture			Redacted		
Mayline	Casegoods, seating, training furniture, high density filing systems			Redacted		
McKesson / Moore Medical	Medical products			Redacted		
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings			Redacted		
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture			Redacted		
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers			Redacted		
Mity-Lite*	Lightweight folding tables and carts			Redacted		
Momentum Group	Textiles (to be included on furniture from another vendor on contract)			Redacted		
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs			Redacted		
Muzo - Balance of Line	All other products			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers			Redacted		
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions			Redacted		
Nook Pod	Mobile modular huddle pod			Redacted		
NorvaNivel	Innovative educational furniture and learning spaces			Redacted		
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods			Redacted		
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems			Redacted		
Olympic Kiln	Art kilns			Redacted		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks			Redacted		
Paragon Furniture	Office, computer, specialty storage, library furniture			Redacted		
Pavilion Furniture	Outdoor Furniture			Redacted		
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems			Redacted		
Playcore - BigToys	Outdoor playground equipment			Redacted		
Playcore - GT Grandstands	Grandstands			Redacted		
Playcore - Park & Play Structures	Playground equipment and accessories			Redacted		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Premiere Stage Supply	Theatre and stage equipment	'	"	Redacted	10	•	
Quantum Storage	Storage shelving			Redacted			
Raynor Group	Seating			Redacted			
Right Angle	Ergonomic products			Redacted			
S. P. Richards Company	Furnishings and consumables			Redacted			
. ,	Bookcases, signs, flat files,						
Safco*	literature organizers, media			Redacted			
	storage shelving						
Canada alua I a a *	Metal casegood products, filing,			Dadastad			
Sandusky Lee*	and storage, and desking			Redacted			
Scholar Craft	Classroom and learning commons			Redacted			
Scholar Craft	furniture			Redacted			
	Lecture hall, classroom,						
Sedia Systems	auditorium and multi-purpose			Redacted			
	seating						
Series Seating	Seating			Redacted			
	Bleachers, platforms, stages,						
Sheridan Seating	basketball equipment, and			Redacted			
	accessories						
	Cafeteria booths, tables, dining						
Sico America	chairs and stages (Parts are not	Redacted					
Sico America	included with this discount						
	structure)						
SICO – parts	Table parts			Redacted			
Six Inch	Foam coated furniture and			Redacted			
SIX IIICII	architectural products			neadeted			
Smith System	Classroom, library, office, and			Redacted			
Similar System	computer furniture.						
Special T	Tables			Redacted			
	Scoring tables, wall padding,						
Sports Graphics	bleacher enclosures, wall graphics			Redacted			
	and wind screens						
Takeform	Signage solutions			Redacted			
Tenjam	Unique seating for the library &			Redacted			
,	media center						
Tennsco Corp	Metal storage cabinets &			Redacted			
	bookcases, storage shelving						
TONIK WLP, LLC Outdoor furniture with indoor				Redacted			
, ,	capabilities						
Trendway Office furniture. Discount does Redacted							
,	not include Feek line.						
United Visual Products	Enclosed visual display boards,			Redacted			
	indoor/outdoor signage						

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions			Redacted		
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools			Redacted		
Waddell	Trophy and Display Cases			Redacted		
Watson Furniture	Tables, desks, storage, markerboards, accessories			Redacted		
WB Manufacturing	Moveable casework, fixed casework, classroom products			Redacted		
Webcoat	Outdoor tables, benches, receptacles and related products			Redacted		
Wenger Corp	Music equipment and storage products			Redacted		
Whitney Brothers	Early childhood furniture and learning products			Redacted		
Wood Designs	Early childhood furniture			Redacted		
	ADDITIONAL SE	RVICES				
Freight	Drop ship and inside delivery options available			Redacted		
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Redacted				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material			Redacted		



INSTALL TERMS BY SUPPLIER 7-1-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company	<u> </u>		Redacted		
Debourgh Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety					
Group	Redacted				
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
eko			Redacted			
Elkay Interior Systems (Formerly Interior			Redacted			
ERG International			Redacted			
Ergonomic Solutions (ESI)			Redacted			
Esscendant (formerly United Stationers)			Redacted			
Fellowes ⁷			Redacted			
Fire King			Redacted			
Fit & Finish			Redacted			
FlagHouse			Redacted			
Flash Furniture			Redacted			
Fleetwood Group			Redacted			
Flexi-Felt / IEG			Redacted			
FomCore			Redacted			
Friant			Redacted			
FurnitureLab			Redacted			
Gear Grid			Redacted			
Ghent			Redacted			
Gigli & Massimo			Redacted			
Global			Redacted			
Global Equipment Company / Global			neddeted			
Industrial (Includes Nexel)			Redacted			
Gratnells			Redacted			
Great Openings (Including Sparkeology)			Redacted			
Greene Manufacturing, Inc.			Redacted			
Gressco LTD			Redacted			
Groupe Lincora Inc.			Redacted			
Hann			Redacted			
			Redacted			
High Point Furniture Industries (HPFI)						
Hirsh Industries, LLC Holmris B8			Redacted Redacted			
Horizon Seating/Oak Harbor			Redacted			
Humanscale			Redacted			
Hussey Seating			Redacted			
IFC/Oak Harbor			Redacted			
Integra Seating			Redacted			
Interior Concepts			Redacted			
Invincible Office			Redacted			
Ironwood Manufacturing			Redacted			
It's Nanoed	Redacted					
Jasper Chair	Redacted					
Jaxx Bean Bags/OneUp Innovations	Redacted					
Jonti-Craft	Redacted					
Joy Carpets			Redacted			
KFI Seating			Redacted			
KI			Redacted			

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Kidstuff Playsystems, Inc.			Redacted			
Kore Design			Redacted			
Legends Fitness			Redacted			
Leisure Craft			Redacted			
LifeSecure			Redacted			
Logiflex			Redacted			
Luxor H. Wilson			Redacted			
M+A Matting (Fromerly Andersen Mat			Redacted			
Marc Wilson Designs			Redacted			
Marco Group			Redacted			
Marvel			Redacted			
Maverick Desk			Redacted			
Maxon			Redacted			
Mayline			Redacted			
McKesson / Moore Medical			Redacted			
Mediatechnologies			Redacted			
MeTEOR			Redacted			
MeTEOR - Outdoor			Redacted			
MiEN			Redacted			
Mitchell Furniture Systems			Redacted			
Mity-Lite			Redacted			
Momentum Group			Redacted			
MooreCo - Standard, Soft Seating, and			Redacted			
MooreCo - Sharewall ²			Redacted			
MTS Seating			Redacted			
Muzo			Redacted			
National Office Furniture			Redacted			
National Public Seating			Redacted			
Nexel Shelving (Now Sold Under Global			Redacted			
Equipment Company)						
Nook Pod			Redacted			
NorvaNivel			Redacted			
Offices To Go (A Division of Global			Redacted			
OFM			Redacted			
Oklahoma Sound Corp			Redacted			
Olympic Kiln			Redacted			
Palmieri			Redacted			
Paragon Furniture			Redacted			
Pavilion Furniture			Redacted			
Platnium Visual	Redacted					
Platinum Visual - FCS with framing	Redacted					
Platinum Visual - FCS without framing	Redacted					
Playcore	Redacted					
Plymold			Redacted			
Premiere Stage Supply			Redacted			

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Quantum Storage			Redacted			
Raynor Group			Redacted			
Right Angle			Redacted			
S. P. Richards Company			Redacted			
Safco	Redacted					
Sandusky Lee			Redacted			
Scholar Craft			Redacted			
Sedia Systems			Redacted			
Series Seating			Redacted			
Sheridan Seating			Redacted			
Sico America			Redacted			
Six Inch			Redacted			
Smith System			Redacted			
Special T			Redacted			
Sports Graphics			Redacted			
Takeform			Redacted			
Tenjam			Redacted			
Tennsco Corp			Redacted			
TONIK WLP, LLC			Redacted			
Trendway			Redacted			
United Visual Products			Redacted			
USA Capitol			Redacted			
Versare Portable Products			Redacted			
Via Seating			Redacted			
VS			Redacted			
Waddell			Redacted			
Watson Furniture			Redacted			
WB Manufacturing			Redacted			
Webcoat			Redacted			
Wenger			Redacted			
Whitney Brothers			Redacted			
Wood Designs			Redacted			
ADDITIONAL SERVICES						
Miscellaneous Labor			Redacted			
MeTEOR Enhanced Installation	Redacted					
Additional Support Services			Redacted			



FREIGHT TERMS BY SUPPLEIER 7-1-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
BOSS/Norstar	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted	· · · · · · · · · · · · · · · · · · ·	

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
			\$29,999	בבב,בבל	\$199,999	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Certwood Limited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Children's Factory (The Children's Factory)	Freight added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Debourgh	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Edsal	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
eko						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fleetwood Group	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flexi-Felt / IEG	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ghent	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gratnells	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Greene Manufacturing, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gressco LTD	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Groupe Lincora	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hann	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Humanscale	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Hussey Seating	Freight Added					
massay containing	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Interior Concepts	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jasper Chair	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Jaxx Bean/OneUp Innovations	Freight Added					
illiovacions	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jonti-Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Joy Carpets	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KFI Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Leisure Craft	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
LifeSecure	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Luxor H. Wilson	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4	Redacted				
M+A Matting (Fromerly Andersen Mat Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Venden	Fortists France	Duine Tiend				Dulas Tisa M
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Her III	Price Tier IV	Price Tier V
Maverick Desk	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maxon	Freight Added			De de et e d		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted Redacted		
Mardina	Zone 4			Redacted		
Mayline	Freight Added Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
McKesson / Moore	20116-4			Neuacteu		
Medical	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
MeTEOR Catalog -	Zone 4 Freight Added			Redacted		
Indoor Lines						
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

Vendor Freight Terms Price Tier I Price Tier III Price Tier III Price Tier III Price Tier IV Accharded Preight Added Price Tier IV Price Tier IV <th></th> <th></th> <th>\$0-\$14,999</th> <th>\$15,000- \$29,999</th> <th>\$30,000- \$99,999</th> <th>\$100,000- \$199,999</th> <th>\$200,000+</th>			\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Mitchell Furniture	Vendor	Freight Terms	Price Tier I				Price Tier V
Systems Zone 1							
Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 4 Redacted Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 4 Redacted Zone 6 Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 4 Redacted Zone 6 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 6 Redacted Zone 6 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Zone 2 Redacted Zone 2 Redacted Zone 4 Redacted Zone 6 Redacted Zone 8 Redacted Zone 9 Redacted Zone 9 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 6 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone	Systems	Freight Added					
Zone 3 Redacted		Zone 1			Redacted		
Zone 4 Redacted		Zone 2			Redacted		
Mity-Lite Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Momentum Group Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted MooreCo Freight Added Zone 4 Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted MITS Seating Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Muzo Freight Added Zone 1 Redacted Muzo Freight Added Zone 3 Redacted National Office Furniture Freight Added Zone 2 Redacted Zone 3 Redacted Zone 3 <td< th=""><th></th><th>Zone 3</th><th></th><th></th><th>Redacted</th><th></th><th></th></td<>		Zone 3			Redacted		
Zone 1		Zone 4			Redacted		
Zone 2	Mity-Lite	Freight Added					
Zone 3		Zone 1					
Zone 4 Redacted		Zone 2					
Momentum Group Freight Added Zone 1 Redacted		Zone 3					
Zone 1					Redacted		
Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted MooreCo	Momentum Group						
Zone 3							
Zone 4 Redacted		Zone 2			Redacted		
MooreCoFreight AddedZone 1RedactedZone 2RedactedZone 3RedactedZone 4RedactedMTS SeatingFreight AddedZone 1RedactedZone 2RedactedZone 3RedactedZone 4RedactedMuzoFreight AddedZone 1RedactedZone 2RedactedZone 3RedactedZone 4RedactedRedactedRedactedZone 3RedactedNational Office FurnitureFreight AddedZone 1RedactedZone 2RedactedZone 3RedactedZone 4RedactedZone 3RedactedZone 4RedactedNational Public SeatingFreight AddedYane 1RedactedRedactedRedactedRedactedRedactedRedactedRedactedRedactedRedactedRedactedRedactedRedactedRedactedRedactedRedacted		Zone 3			Redacted		
Zone 1		Zone 4			Redacted		
Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted MTS Seating Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 5 Redacted Zone 6 Redacted Zone 7 Redacted Zone 8 Redacted Zone 9 Redacted Zone 9 Redacted Zone 1 Redacted Zone 1 Redacted Zone 1 Redact	MooreCo	Freight Added					
Zone 3 Redacted Zone 4 Redacted MTS Seating		Zone 1			Redacted		
Zone 4 Redacted		Zone 2			Redacted		
MTS Seating Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Muzo Freight Added Zone 1 Redacted Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Zone 3 Redacted Zone 3 Redacted Zone 4 Redacted Zone 4 Redacted National Office Furniture Freight Added Zone 2 Redacted Zone 1 Redacted Redacted National Office Furniture Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Zone 4 Redacted Zone 4 Redacted National Public Seating Freight Added National Public Seating Freight Added		Zone 3			Redacted		
Zone 1		Zone 4			Redacted		
Zone 2 Zone 3 Redacted Zone 4 Redacted Muzo Freight Added Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted National Office Furniture Freight Added Zone 2 Redacted Redacted Redacted Redacted Redacted Redacted In the preight Added Redacted Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Redacted Zone 3 Redacted Zone 4 Redacted Redacted Redacted Tone 4 Redacted Redacted Redacted Redacted Redacted Redacted Redacted	MTS Seating	Freight Added					
Zone 3 Redacted Zone 4 Redacted Muzo Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Redacted Zone 4 Redacted Redacted Zone 4 Redacted Redacted Redacted Redacted I Redacted Redacted Redacted Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted Redacted Zone 4 Redacted Zone 4 Redacted Redacted Zone 4 Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted		Zone 1			Redacted		
Zone 4 Redacted Muzo Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted National Office Furniture Freight Added Zone 1 Redacted Zone 2 Redacted Redacted Redacted Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Zone 3 Redacted Zone 3 Redacted Zone 4 Redacted Zone 4 Redacted Redacted National Public Seating Freight Added Zone 1 Redacted		Zone 2			Redacted		
MuzoFreight AddedZone 1RedactedZone 2RedactedZone 3RedactedZone 4RedactedNational Office FurnitureFreight AddedZone 1RedactedZone 2RedactedZone 3RedactedZone 4RedactedNational Public SeatingFreight AddedZone 1Redacted		Zone 3			Redacted		
Zone 1 Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted National Office Furniture Freight Added Zone 1 Redacted Redacted Zone 2 Redacted Zone 2 Redacted Zone 3 Redacted Redacted Redacted Redacted Redacted Zone 3 Redacted Zone 4 Redacted		Zone 4			Redacted		
Zone 2 Zone 3 Redacted Zone 4 Redacted National Office Furniture Freight Added Zone 1 Redacted Zone 2 Redacted Zone 2 Redacted Zone 3 Redacted Zone 3 Redacted Redacted Zone 4 Redacted Redacted Zone 4 Redacted Redacted Redacted Redacted Redacted Redacted Redacted Redacted	Muzo	Freight Added					
Zone 3 Zone 4 Redacted National Office Furniture Freight Added Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 3 Redacted Redacted Zone 4 Redacted		Zone 1			Redacted		
Zone 4RedactedNational Office FurnitureFreight AddedZone 1RedactedZone 2RedactedZone 3RedactedZone 4RedactedNational Public SeatingFreight AddedZone 1Redacted		Zone 2			Redacted		
National Office Furniture Zone 1 Zone 2 Redacted Zone 3 Redacted Zone 4 National Public Seating Zone 1 Redacted Redacted Redacted Redacted Redacted		Zone 3			Redacted		
Zone 1 Redacted Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted National Public Seating Freight Added Zone 1 Redacted		Zone 4			Redacted		
Zone 2 Redacted Zone 3 Redacted Zone 4 Redacted National Public Seating Redacted Tone 1 Redacted	National Office Furniture	Freight Added					
Zone 2 Zone 3 Redacted Zone 4 Redacted National Public Seating Redacted Zone 1 Redacted		Zone 1			Redacted		
Zone 4 Redacted National Public Seating Freight Added Zone 1 Redacted							
National Public Seating Freight Added Zone 1 Redacted		Zone 3			Redacted		
Zone 1 Redacted							
Zone 1 Redacted	National Public Seating	Freight Added					
					Redacted		
Lone L		Zone 2	Redacted				
Zone 3 Redacted							
Zone 4 Redacted							

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Olympic Kiln	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual	Freight Added					
	Zone 1		Redacted			
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual - FCS	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vandan	Fusisht Tames	Duine Tieu I				Duine Tien V
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Her III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Freight Paid Tier II - V			<u> </u>		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Freight Added			<u> </u>		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sedia Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Freight added					
	Zone 1		Redacted			
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Smith System	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Takeform	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
TONIK WLP, LLC	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Freight Added					
	Zone 1		Redacted			
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
USA Capitol	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
Via Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
VS America	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Waddell	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
WB Manufacturing (Casework)	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Webcoat	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Wenger Corp	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
Whitney Brothers	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Wood Designs	Freight Added					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut California	
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

Email Address: CSmith@meteoreducation.com



Request for Contract Update

Furniture, Installation and Pursuant to the terms of contract number R191810 for Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request. hereby provides notice of the following update on MeTEOR Education, LLC this date__10/19/2021 Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form. Authorized Distributors/Dealers Price Update Supporting Documentation Addition _Deletion Supporting Documentation **Discontinued Products/Services** \mathbf{X} Products/Services Supporting Documentation X New Addition _Update Only __Supporting Documentation Other States/Territories Supporting Documentation Supporting Documentation Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). Please see attached page with listing of requested revisions. Approved by Email: Date ______ | 9:39 AM CDT Submitted By: <u>Caroline Smith</u> Denied by Email: Title: Director of Strategic Sourcing

Region 4/OMNIA Proposed Changes 10-19-2021

New Lines - Reflected in all matrices

Tesco Industries

Additional Services Changes

- Removed the Following:
 - High Impact Learning Environment Support Services Onsite
 - High Impact Learning Environment Support Services Remote
 - Post Occupancy Training, Safety and Orientation Level I
 - o Post Occupancy Training, Safety and Orientation Level II
 - o Post Occupancy Training, Safety and Orientation Level III
 - Instructional Design Services
- Added the Following:
 - o Teacher Orientation Hybrid/Virtual
 - o Teacher Orientation Hybrid/Onsite
 - o On-Demand Program (One Person)
 - On-Demand Program (For Group Rate)
 - o On-Demand Program (For Group Rate with Virtual)
 - o Learning Services Virtual Session
 - o Learning Services On-Site Session



ADDITIONAL SERVICES PRICING 10-19-2021

Additional Service	Description	Notes
Freight	Drop ship and inside delivery options available	Redacted
Installation	Professional installation- furniture set in place, ready for use, dunnage removed	Redacted
Miscellaneous Labor	Miscellaneous labor not covered in installation matrix	Redacted
Tariff Surcharge	US Government tariff on Chinese imports	Redacted
MeTEOR Connect	Online Project Management Services	Redacted
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation.	Redacted
Furniture Recycling Donation	Removal of unwanted furniture which will be donated to a school or nonprofit organization in need	Redacted
Rhithm MEEPS Assessment	Assessment of five categories (Mental, Emotional, Energy, Physical, Social – "MEEPS")	Redacted
Teacher Orientation Hybrid/Virtual	End-user support for new learning environment. through the LMS and virtual webinars. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	Redacted
Teacher Orientation Hybrid/Onsite	End-user support for new learning environment. through the LMS and onsite session. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	Redacted
On-Demand Program (One Person)	Learning Pathway/Program via Learning Management System	Redacted

Additional Service	Description	Notes
On-Demand Program (For Group Rate)	Learning Pathway/Program via Learning Management System (For 5 Persons)	Redacted
On-Demand Program (For Group Rate with Virtual)	Learning Pathway/Program via Learning Management System with Three Live Webinar(s) embedded in Learning Pathway/Program (For 5 Persons)	Redacted
Learning Services Virtual Session	Virtual One-Hour Training or Coaching Session with an education expert focused on student centered learning and ProSocial Learning Ecosystem™ elements.	Redacted
Learning Services On-Site Session	Onsite Training/Modeling/Reflective Lesson Planning and/or Coaching with an education expert focused on student centered learning and ProSocial Learning Ecosystem™ elements.	Redacted
Dining Commons Professional Development	Consulting services for turning under- utilized dining space into a multipurpose, revenue generating campus hot spot	Redacted
Interior Design Services	Interior design and specification	Redacted
Advanced Interior Design Services	Senior-level interior design and specification	Redacted
Printed Materials	Printed material to supplement High Impact Learning Services to include books, thinking guides, etc.	Redacted



PRODUCT PRICING BY SUPPLIER 10-19-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier		Price Tier III	Price Tier	Price Tier V
290 Signs	Signage solutions		II	Redacted	IV	V
230 318113	Task seating, management					
9 To 5 Seating*	seating, executive seating, guest			Redacted		
- 10 0 000 m.g	seating, drafting stools					
A2S Inc Balance of Line	Balance of Line			Redacted		
A2S Inc Flex Chair & Student Desks	Flex chair and student desks			Redacted		
Acrylic Source	Display solutions			Redacted		
Allied Plastics	Activity tables, science tables, and early childhood tables			Redacted		
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools			Redacted		
Alumni	Classroom furniture			Redacted		
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.			Redacted		
Annin & Co	Indoor/outdoor flag products			Redacted		
Aurora Storage	Storage solutions			Redacted		
AWT World Trade	Drying racks, and screen printing equipment.			Redacted		
BioFit	Seating, mobile folding tables and carts			Redacted		
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components			Redacted		
BOSS/Norstar	Casegoods, training tables, and simple system			Redacted		
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted		Redacted		
Bulman	Paper racks			Redacted		
Byrne Electrical Specialists	Power and data solutions	_		Redacted		
Carpets for Kids	Children's educational rugs			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions		"	Redacted	IV	V
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture			Redacted		
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments			Redacted		
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)			Redacted		
Champion Sports	Athletic & physical education equipment			Redacted		
Cherryman	Complete line of reception, executive office and conference furnishings			Redacted		
Children's Factory (The Children's Factory)	Soft play furniture			Redacted		
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers			Redacted		
Clinton Industries	Recovery beds, sports training tables			Redacted		
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.			Redacted		
Corporate Identification Solutions	Signage solutions			Redacted		
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers			Redacted		
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems			Redacted		
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating			Redacted		
eko	Collaborative, lounge and healthcare seating			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings			Redacted		
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sitto-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting			Redacted		
Essendant	Furnishings and consumables			Redacted		
Fellowes	Office and school products			Redacted		
Fire King	Fireproof file cabinets and safes			Redacted		
Fit & Finish	Laminate casegoods & conference tables			Redacted		
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings			Redacted		
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides			Redacted		
FomCore	Soft Seating			Redacted		
FomCore - Sheilds	Shields			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				•
Friant - Casegoods Standard Line	Casegoods			Redacted		
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories			Redacted		
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture			Redacted		
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products			Redacted		
Ghent	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,			Redacted		
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories			Redacted		
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing and office equipment			Redacted		
Gratnells	Storage bins and carts			Redacted		
Great Openings (Including Sparkeology)	Metal filing and storage			Redacted		
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings			Redacted		
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods			Redacted		
Groupe Lincora Inc.	Casegoods, seating and tables			Redacted		
Hann	Art, science, drafting educational furniture			Redacted		
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Seating, sit/stand products, and balance of line			Redacted		
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU			Redacted		
Humanscale	Lighting (Not including Artemide)			Redacted		
Humanscale	Accessory Products (Ergo tools & Glare Filters)			Redacted		
Hussey Seating	Folding Seating, Stool Seating			Redacted		
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating			Redacted		
Integra Seating	Soft Seating			Redacted		
Interior Concepts	Modular workstations & panel systems			Redacted		
Invincible Office	Metal office casegoods			Redacted		
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products			Redacted		
Jasper Chair	Seating and tables			Redacted		
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture			Redacted		
Jonti-Craft	Early childhood furniture and learning products			Redacted		
Jonti-Craft	Berries line			Redacted		
Joy Carpets	Early childhood carpets			Redacted		
KFI Seating	Seating			Redacted		
KI	Complete line of furnishings			Redacted		
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.			Redacted		
Kore Design	Seating, active seating, alternative seating chairs			Redacted		
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Fromerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.			Redacted		
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets			Redacted		
Marvel: Pronto Series	Office furniture, seating and file cabinets			Redacted		
Maverick Desk	Laminate casegoods & conference tables			Redacted		
Maxon*	Panel System Furniture			Redacted		
Mayline	Casegoods, seating, training furniture, high density filing systems			Redacted		
McKesson / Moore Medical	Medical products			Redacted		
Mediatechnologies	Complete offering of library furniture			Redacted		
MeTEOR Catalog	Turn-key school furnishings			Redacted		
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture			Redacted		
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers			Redacted		
Mity-Lite*	Lightweight folding tables and carts			Redacted		
Momentum Group	Textiles (to be included on furniture from another vendor on contract)			Redacted		
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication			Redacted		
MTS Seating	Restaurant style tables and chairs			Redacted		
Muzo - Balance of Line	All other products			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer			Redacted		
National Office Furniture	Complete line of office, conference and lounge furnishings			Redacted		
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers			Redacted		
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions			Redacted		
Nook Pod	Mobile modular huddle pod			Redacted		
NorvaNivel	Innovative educational furniture and learning spaces			Redacted		
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods			Redacted		
OFM*	Chairs, tables, desks, cubicles and storage solutions			Redacted		
Oklahoma Sound Corp	Portable sound systems			Redacted		
Olympic Kiln	Art kilns			Redacted		
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks			Redacted		
Paragon Furniture	Office, computer, specialty storage, library furniture			Redacted		
Pavilion Furniture	Outdoor Furniture			Redacted		
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems			Redacted		
Playcore - BigToys	Outdoor playground equipment			Redacted		
Playcore - GT Grandstands	Grandstands			Redacted		
Playcore - Park & Play Structures	Playground equipment and accessories			Redacted		
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings			Redacted		
Plymold	Cafeteria booths, tables, dining chairs			Redacted		

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Description	Price Tier	Price Tier II	Price Tier	Price Tier IV	Price Tier V	
Premiere Stage Supply	Theatre and stage equipment			Redacted		•	
Quantum Storage	Storage shelving			Redacted			
Raynor Group	Seating			Redacted			
Right Angle	Ergonomic products			Redacted			
S. P. Richards Company	Furnishings and consumables			Redacted			
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving			Redacted			
Sandusky Lee*	Metal casegood products, filing, and storage, and desking			Redacted			
Scholar Craft	Classroom and learning commons furniture			Redacted			
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating			Redacted			
Series Seating	Seating			Redacted			
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories			Redacted			
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)			Redacted			
SICO – parts	Table parts			Redacted			
Six Inch	Foam coated furniture and architectural products			Redacted			
Smith System	Classroom, library, office, and computer furniture.			Redacted			
Special T	Tables			Redacted			
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens			Redacted			
Takeform	Signage solutions			Redacted			
Tenjam	Unique seating for the library & media center			Redacted			
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted					
Tesco Industries	Media space, wardrobe and storage cabinets, classroom cabinetry, filing solutions/bookcases, classroom furniture and soft seating	Redacted			Redacted		
TONIK WLP, LLC	Outdoor furniture with indoor capabilities			Redacted			

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Trendway	Office furniture. Discount does not include Feek line.			Redacted		
United Visual Products	Enclosed visual display boards, indoor/outdoor signage			Redacted		
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.			Redacted		
Versare Portable Products	Mobile partitions			Redacted		
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating			Redacted		
VS America	Hokki Stools			Redacted		
Waddell	Trophy and Display Cases			Redacted		
Watson Furniture	Tables, desks, storage, markerboards, accessories			Redacted		
WB Manufacturing	Moveable casework, fixed casework, classroom products			Redacted		
Webcoat	Outdoor tables, benches, receptacles and related products			Redacted		
Wenger Corp	Music equipment and storage products			Redacted		
Whitney Brothers	Early childhood furniture and learning products			Redacted		
Wood Designs	Early childhood furniture			Redacted		
	ADDITIONAL SE	RVICES				
Freight	Drop ship and inside delivery options available			Redacted		
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Redacted				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material		Redacted			



INSTALL TERMS BY SUPPLIER 10-19-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh	Redacted				
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group	Redacted				
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings - Outdoor			Redacted		

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier	Price Tier	Price Tier V
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)	Redacted				
Esscendant (formerly United Stationers)	Redacted				
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Ghent			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Equipment Company / Global					
Industrial (Includes Nexel)			Redacted		
Gratnells			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed	Redacted				
Jasper Chair	Redacted				
Jaxx Bean Bags/OneUp Innovations	Redacted				
Jonti-Craft	Redacted				
Joy Carpets	Redacted				
KFI Seating	Redacted				
KI	Redacted				
Kidstuff Playsystems, Inc.			Redacted		

Kore Design Legends Fitness Leisure Craft LifeSecure Logiflex Luxor H. Wilson M+A Matting (Fromerly Andersen Mat Marc Wilson Designs Marco Group	Price Tier I	\$29,999 Price Tier II	\$99,999 Price Tier III	\$199,999 Price Tier			
Kore Design Legends Fitness Leisure Craft LifeSecure Logiflex Luxor H. Wilson M+A Matting (Fromerly Andersen Mat Marc Wilson Designs	Price Tier I	Price Tier II	III				
Legends Fitness Leisure Craft LifeSecure Logiflex Luxor H. Wilson M+A Matting (Fromerly Andersen Mat Marc Wilson Designs				IV	Price Tier V		
Leisure Craft LifeSecure Logiflex Luxor H. Wilson M+A Matting (Fromerly Andersen Mat Marc Wilson Designs			Redacted	Redacted			
LifeSecure Logiflex Luxor H. Wilson M+A Matting (Fromerly Andersen Mat Marc Wilson Designs			Redacted				
Logiflex Luxor H. Wilson M+A Matting (Fromerly Andersen Mat Marc Wilson Designs		Redacted					
Luxor H. Wilson M+A Matting (Fromerly Andersen Mat Marc Wilson Designs		Redacted					
M+A Matting (Fromerly Andersen Mat Marc Wilson Designs	Redacted						
Marc Wilson Designs	Redacted						
			Redacted				
Marco Group			Redacted				
			Redacted				
Marvel			Redacted				
Maverick Desk			Redacted				
Maxon			Redacted				
Mayline			Redacted				
McKesson / Moore Medical			Redacted				
Mediatechnologies			Redacted				
MeTEOR			Redacted				
MeTEOR - Outdoor			Redacted				
MiEN			Redacted				
Mitchell Furniture Systems			Redacted				
Mity-Lite			Redacted				
Momentum Group			Redacted				
MooreCo - Standard, Soft Seating, and			Redacted				
MooreCo - Sharewall ²			Redacted				
MTS Seating			Redacted				
Muzo			Redacted				
National Office Furniture			Redacted				
National Public Seating			Redacted				
Nexel Shelving (Now Sold Under Global							
Equipment Company)			Redacted				
Nook Pod			Redacted				
NorvaNivel			Redacted				
Offices To Go (A Division of Global			Redacted				
OFM			Redacted				
Oklahoma Sound Corp			Redacted				
Olympic Kiln			Redacted				
Palmieri			Redacted				
Paragon Furniture			Redacted				
Pavilion Furniture			Redacted				
Platnium Visual	Redacted						
Platinum Visual - FCS with framing	Redacted						
Platinum Visual - FCS without framing	Redacted						
Playcore	Redacted						
Plymold	Redacted						
Premiere Stage Supply	Redacted						
Quantum Storage			Redacted				
Raynor Group			Redacted				

	\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+	
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V	
Right Angle			Redacted			
S. P. Richards Company			Redacted			
Safco			Redacted			
Sandusky Lee			Redacted			
Scholar Craft	Redacted					
Sedia Systems	Redacted					
Series Seating			Redacted			
Sheridan Seating			Redacted			
Sico America			Redacted			
Six Inch			Redacted			
Smith System			Redacted			
Special T			Redacted			
Sports Graphics			Redacted			
Takeform			Redacted			
Tenjam	Redacted					
Tennsco Corp			Redacted			
Tesco Industries			Redacted			
TONIK WLP, LLC			Redacted			
Trendway			Redacted			
United Visual Products			Redacted			
USA Capitol			Redacted			
Versare Portable Products			Redacted			
Via Seating			Redacted			
VS			Redacted			
Waddell			Redacted			
Watson Furniture			Redacted			
WB Manufacturing			Redacted			
Webcoat			Redacted			
Wenger			Redacted			
Whitney Brothers			Redacted			
Wood Designs			Redacted			
	ADDITIONAL S	ERVICES				
Miscellaneous Labor			Redacted			
MeTEOR Enhanced Installation			Redacted			
Additional Support Services			Redacted			



FREIGHT TERMS BY SUPPLEIER 10-19-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
AmTab Manufacturing	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Annin & Co	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Aurora Storage	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AWT World Trade	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Biofit	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
BOSS/Norstar	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bretford Manufacturing	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Bulman	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
			\$29,999	ووو,وو و	\$199,999	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Carpets for Kids	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CASPR	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CEF	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Central Restaurant	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Certwood Limited	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
CF Stinson, LLC	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Champion Sports	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Cherryman	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Children's Factory (The Children's Factory)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Claridge	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Clinton Industries	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Copernicus Educational Products	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Corporate Identification Solutions	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Creative Arts Unlimited	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Da-Lite Screen Company	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Debourgh	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Diversified Woodcrafts (including Shain Shopbuilt)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Eagle Manufacturing / Justrite Safety Group	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Edsal	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings - Indoor Lines	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Educational Specialty Furnishings- Outdoor Lines	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
eko	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
ERG International	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ergonomic Solutions (ESI)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Esscendant (formerly United Stationers)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fellowes	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fire King	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
			\$23,333	\$33,333	\$199,999	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Redacted					
	Zone 1			Redacted		
	Zone 2	Redacted				
	Zone 3			Redacted		
	Zone 4			Redacted		
FlagHouse	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flash Furniture	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Fleetwood Group	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Flexi-Felt / IEG	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FomCore	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Friant	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
FurnitureLab	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ghent	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gigli & Massimo	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gratnells	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Great Openings (Including Sparkeology)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Greene Manufacturing, Inc.	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Gressco LTD	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Groupe Lincora	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hann	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
High Point Furniture Industries (HPFI)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Hirsh Industries, LLC	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Holmris B8	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3	Redacted				
	Zone 4			Redacted		
Humanscale	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Hussey Seating	Redacted	THE HETT	THECHEL II	Trice fier in	THE HEIT	Trice fier v
nussey seating	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Integra Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Interior Concepts	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Invincible Office	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Ironwood Manufacturing	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
It's Nanoed	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
In a second Charles	Zone 4			Redacted		
Jasper Chair	Redacted			Dade -tl		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Jaxx Bean/OneUp Innovations	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Jonti-Craft	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Joy Carpets	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KFI Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
KI	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kidstuff Playsystems, Inc.	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Kore Design	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Legends Fitness	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Leisure Craft	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
LifeSecure	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Logiflex	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Luxor H. Wilson	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
M+A Matting (Fromerly Andersen Mat Company)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marc Wilson Designs	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marco Group	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Marvel	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Maverick Desk	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Maxon	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mayline	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
McKesson / Moore Medical	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mediatechnologies	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Indoor Lines	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MeTEOR Catalog - Outdoor Lines	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MiEN	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Mitchell Furniture Systems	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Mity-Lite	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Momentum Group	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MooreCo	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
MTS Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Muzo	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Office Furniture	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
National Public Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4		-	Redacted	-	

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Nook Pod	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
NorvaNivel	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
Offices To Go (A Division of Global Total Office)	Zone 4 Redacted			Redacted		
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
OFM	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Oklahoma Sound Corp	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
			\$23,333	\$33,333	\$199,999	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Olympic Kiln	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Palmieri	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Paragon Furniture	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Pavilion Furniture	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Platnium Visual - FCS	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Playcore Companies	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Plymold	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Premiere Stage Supply	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Quantum Storage	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Raynor Group	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Right Angle	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
S. P. Richards Company	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Safco	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sandusky Lee	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Scholar Craft	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Sedia Systems	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Series Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sheridan Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sico America	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Six Inch	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Smith System	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Special T	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Sports Graphics	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
			\$29,999	\$33,333	\$199,999	
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Takeform	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tenjam	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tennsco Corp	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Tesco Industries	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
TONIK WLP, LLC	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Trendway	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
United Visual Products	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
USA Capitol	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II		Price Tier IV	Price Tier V
Versare Portable Products	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Via Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
VS America	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Waddell	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Watson Furniture	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
WB Manufacturing	Redacted					
	Zone 1			Redacted		
	Zone 2	1		Redacted		
	Zone 3	1		Redacted		
WB Manufacturing	Zone 4 Redacted			Redacted		
(Casework)						
	Zone 1	<u> </u>		Redacted		
	Zone 2	1		Redacted		
	Zone 3	+		Redacted		
Waharat	Zone 4			Redacted		
Webcoat	Redacted			Dodastad		
	Zone 1			Redacted		
	Zone 2			Redacted Redacted		
	Zone 3	1		Redacted		
	Zone 4	1		neuacteu		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Wenger Corp	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3		Redacted			
	Zone 4	Redacted				
Whitney Brothers	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4			Redacted		
Wood Designs	Redacted					
	Zone 1	Redacted				
	Zone 2			Redacted	·	
	Zone 3			Redacted		
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

Email Address: CSmith@meteoreducation.com



Request for Contract Update

Furniture, Installation and Pursuant to the terms of contract number R191810 for Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request. MeTEOR Education. LLC hereby provides notice of the following update on this date 12/28/2021 Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form. Authorized Distributors/Dealers Price Update Supporting Documentation Addition _Deletion Supporting Documentation **Discontinued Products/Services** Products/Services Supporting Documentation New Addition X__Update Only __Supporting Documentation Other States/Territories Supporting Documentation Supporting Documentation Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). Please see attached page with listing of requested revisions. Approved by Email: Date _____ 7:55 AM CST Submitted By: <u>Caroline Smith</u> Denied by Email: Title: Director of Strategic Sourcing

Region 4/OMNIA Proposed Changes 12-28-2021

New Lines - Reflected in all matrices

- Added new line, Kimball
- Added new line, Poppin

Revised Lines - Reflected in all matrices

• National Office Furniture changed to National Office Furniture (Includes Etc)

Product Matrix Changes:

- Eagle Manufacturing / Justrite Safety Group changed to sell pricer
- Bretford revised discount structure

Product/Material surcharges updated at bottom of product matrix. Please see attached letters.

• Big Toys: 18.5%

• Bio Fit: 5%

• Cherryman: 5.5%

• Essendant: Fuel charge subjected to change every month

Fire King: Up to 14.74%Friant Gitana Line: 25%Great Openings: 20.4%

Humanscale: 5%

• KI: 5%

Kimball/National Office: 10%

Leisurecraft: 10%Offices to Go: 20%Paragon: 3%

• Platinum Visual: 7.5%

Sico: 5%

Tennsco: 58.25%
Trendway: 3.2%
Ultraplay: 22%
Ultrasite: 22%
Webcoat: 10.5%

Install Matrix Changes:

- Changed Amtab into two lines
 - Balance of Life
 - o Graphics Amtab has added a new service which includes graphics packages for schools.

Freight Matrix Changes:

- SP Richards Freight increased to 23% for tiers 2-5. Please see attached letter.
- Temporary 10% Freight Surcharge across all lines. Please see attached letter.



PRODUCT PRICING BY SUPPLIER 12-28-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

Brand	Description
290 Signs	Signage solutions
	Task seating, management
9 To 5 Seating	seating, executive seating, guest
	seating, drafting stools
A2S Inc Balance of Line	Balance of Line
A2S Inc Flex Chair &	Flow shair and student design
Student Desks	Flex chair and student desks
Acrylic Source	Display solutions
Allied Plastics	Activity tables, science tables, and
Anicu riastics	early childhood tables
	Task seating, management
Allseating	seating, executive seating, guest
	seating, drafting stools
Alumni	Classroom furniture
AmTab Manufacturing	Tables, stages, risers, cafeteria
Corporation	tables and furnishings, etc.
Annin & Co	Indoor/outdoor flag products
Aurora Storage	Storage solutions
AWT World Trade	Drying racks, and screen printing
Avvi vvoilu ilaue	equipment.
DioCi+*	Seating, mobile folding tables and
BioFit*	carts
DOSC/Norstan	Chairs, Panels & brackets, flip top,
BOSS/Norstar	tables, and components
POSS/Norstar	Casegoods, training tables, and
BOSS/Norstar	simple system
	Power and data solutions.
Bretford	Discount does not apply to
	licensing.
Bulman	Paper racks
Byrne Electrical Specialists	Power and data solutions
Carpets for Kids	Children's educational rugs
CASPR	Disinfection Solutions

Brand	Description
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)
Champion Sports	Athletic & physical education equipment
Cherryman*	Complete line of reception, executive office and conference furnishings
Children's Factory (The Children's Factory)	Soft play furniture
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers
Clinton Industries	Recovery beds, sports training tables
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.
Corporate Identification Solutions	Signage solutions
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries
Da-Lite Screen Company	Presentation screens and furniture
Debourgh	Lockers
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment

Brand	Description
Edsal	Commercial grade shelving, racking and storage systems
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating
eko	Collaborative, lounge and healthcare seating
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboar combinations, power solutions, si to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting
Essendant*	Furnishings and consumables
Fellowes	Office and school products
Fire King*	Fireproof file cabinets and safes
Fit & Finish	Laminate casegoods & conference tables
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more
Flash Furniture*	Complete line of furnishings
Fleetwood Group	Library, science, computer, mobil cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings
Flexi-Felt / IEG	Floor saver glides
FomCore	Soft Seating
FomCore - Sheilds	Shields
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating
Friant - Casegoods Standard Line	Casegoods

Brand	Description
Friant - Gitana Line*	Desks, Cabinets, Bookcases,
	Tables, Accessories
FurnitureLab	Cafeteria, breakroom, café, and
	lounge furniture
Gear Grid	Fire & EMS, Athletic & Education,
	and Public Works Products
Ghent	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,
	Chairs, mirrors, wash units, cash
Gigli & Massimo	desks, cosmetology, and
olgii & Wassiiio	accessories
	Metal filing, seating, casegoods,
Global*	and storage
Global Equipment	Metal filing, office equipment,
Company / Global	and wire shelving solutions
Industrial (Includes Nexel)	and the one may be a set of the
Gratnells	Storage bins and carts
Great Openings (Including	
Sparkeology)*	Metal filing and storage
opar neorogy/	Automotive, computer Furniture,
	cosmetology lab furniture, green
Greene Manufacturing,	house, office & media furniture,
Inc.	science & nursing and seating
	furnishings
	Library Chairs, Tables, Book
Gressco LTD	Browsers, Activity Centers, and
	Soft Goods
Groupe Lincora Inc.	Casegoods, seating and tables
	Art, science, drafting educational
Hann	furniture
High Point Furniture	Casegoods, seating and tables
Industries (HPFI)	casegoous, seating and tables
Hirsh Industries, LLC	Metal casegoods, filing and
im sii iiiuustiles, LLC	storage
	Office desks, tables, seating,
Holmris B8	storage, lounge furniture, outdoor
	furniture, and accessories
	Tarine and added sorres

Brand	Description	
Humanscale*	Seating, sit/stand products, and balance of line	
Humanscale*	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	
Humanscale*	Lighting (Not including Artemide)	
Humanscale*	Accessory Products (Ergo tools & Glare Filters)	
Hussey Seating	Folding Seating, Stool Seating	
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	
Integra Seating	Soft Seating	
Interior Concepts	Modular workstations & panel systems	
Invincible Office	Metal office casegoods	
	Classroom & computer tables,	
Ironwood Manufacturing	drafting tables, mobile storage, teacher desks, musical instrument storage	
It's Nanoed	Sanitation Products	
Jasper Chair	Seating and tables	
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	
Jonti-Craft	Early childhood furniture and learning products	
Jonti-Craft	Berries line	
Joy Carpets	Early childhood carpets	
KFI Seating	Seating	
KI*	Complete line of furnishings	
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	
Kimball - Ancillary*	Complete line of office, conference and lounge furnishing	
Kimball - Metal Filing & Systems*	Complete line of office, conference and lounge furnishings	
Kore Design	Seating, active seating, alternative seating chairs	
Legends Fitness	Weight room and workout room equipment	
Leisure Craft	Outdoor furniture	
LifeSecure	Emergency preparedness, lockdown kits, first aid products	

Brand	Description
Logiflex	Office furniture and lounge
Loginex	seating
Luxor H. Wilson	Classroom and office products
M+A Matting (Fromerly	Indoor/outdoor mats, anti-slip &
Andersen Mat Company)	anti-fatigue mats
Marc Wilson Designs	Graphic design elements, signage, and décor
Marco Group	Seating, desks, tables, makerspace storage.
1900/200 E2 01/201 ASES 112 DESCRIPTION	Office furniture, seating and file
Marvel: Non-Pronto Series	cabinets
50000 20 5000 Vi No 100	Office furniture, seating and file
Marvel: Pronto Series	cabinets
	Laminate casegoods & conference
Maverick Desk	tables
Maxon*	Panel System Furniture
IVIdXUII	Casegoods, seating, training
Maulina	
Mayline	furniture, high density filing
Makana / Mana	systems
McKesson / Moore Medical	Medical products
Mediatechnologies	Complete offering of library
Wicaldteelinologies	furniture
MeTEOR Catalog	Turn-key school furnishings
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers
Mity-Lite*	Lightweight folding tables and carts
Momentum Group	Textiles (to be included on furniture from another vendor on contract)
MooreCo (Including	Marker and bulletin boards, AV carts & stands, computer
Balt/Best-Rite)	furniture
Balt/Best-Rite) MooreCo - Sharewall ³	furniture Sharewall

Description
Seating, desks, tables, visual communication
Restaurant style tables and chairs
All other products
Kite, Wave, Mini Mobile,
Versatilis, Waltzer
Complete line of office,
conference and lounge furnishings
Folding tables and chairs, seating,
cafeteria tables, mobile choral
risers
Mobile modular huddle pod
Innovative educational furniture
and learning spaces
Complete line of seating and
casegoods
Chairs, tables, desks, cubicles and storage solutions
Portable sound systems
Art kilns
Tables, Desks, Seating, Shelving,
kiosks, displays and book trucks
Office, computer, specialty
storage, library furniture
Outdoor Furniture
Markerboards, chalkboards,
tackboards and visual display
systems
Outdoor playground equipment
Grandstands
Playground equipment and
accessories
Outdoor playgrounds
Outdoor furnishings

Brand	Description	
Dhamada	Cafeteria booths, tables, dining	
Plymold	chairs	
Poppin	Office furniture and supplies	
Premiere Stage Supply	Theatre and stage equipment	
Quantum Storage	Storage shelving	
Raynor Group	Seating	
Right Angle	Ergonomic products	
S. P. Richards Company	Furnishings and consumables	
	Bookcases, signs, flat files,	
Safco*	literature organizers, media	
	storage shelving	
	Metal casegood products, filing,	
Sandusky Lee*	and storage, and desking	
01106	Classroom and learning commons	
Scholar Craft	furniture	
	Lecture hall, classroom,	
Sedia Systems	auditorium and multi-purpose	
	seating	
Series Seating	Seating	
<u> </u>	Bleachers, platforms, stages,	
Sheridan Seating	basketball equipment, and	
one naun ocusing	accessories	
	Cafeteria booths, tables, dining	
	chairs and stages (Parts are not	
Sico America	included with this discount	
	structure)	
SICO – parts	Table parts	
	Foam coated furniture and	
Six Inch	architectural products	
ports substitute later and	Classroom, library, office, and	
Smith System	computer furniture.	
Special T	Tables	
openial i	Scoring tables, wall padding,	
Sports Graphics	bleacher enclosures, wall graphics	
oporto orapinos	and wind screens	
Takeform	Signage solutions	
- Canada Maria	Unique seating for the library &	
Tenjam	media center	
MONE MANA	Metal storage cabinets &	
Tennsco Corp	bookcases, storage shelving	
	nookcases, storage stierving	

	1	
Brand	Description	
	Media space, wardrobe and	
	storage cabinets, classroom	
Tesco Industries	cabinetry, filing	
A PRODUCT OF CONTROL AND	solutions/bookcases, classroom	
	furniture and soft seating	
	Outdoor furniture with indoor	
TONIK WLP, LLC	capabilities	
	Office furniture. Discount does	
Trendway	not include Feek line.	
	Enclosed visual display boards,	
United Visual Products	indoor/outdoor signage	
	Student desks and chairs, activity	
	tables, teacher's desks, combo	
USA Capitol	desks/chairs combinations.	
	Includes Ntersect Line.	
Versare Portable Products	Mobile partitions	
	Task seating, management	
Via Seating*	seating, executive seating, guest	
	seating, lounge seating	
VS America	Hokki Stools	
Waddell	Trophy and Display Cases	
Watson Furniture	Tables, desks, storage,	
Watsom uniture	markerboards, accessories	
WB Manufacturing	Moveable casework, fixed	
VVD IVIAIIGIACCUITING	casework, classroom products	
Webcoat	Outdoor tables, benches,	
Vescout	receptacles and related products	
Wenger Corp	Music equipment and storage	
Wenger corp	products	
Whitney Brothers	Early childhood furniture and	
Williams Diothers	learning products	
Wood Designs	Early childhood furniture	
	ADDITIONAL SE	RVICES
Freight	Drop ship and inside delivery	Please see attached freight rates by vendor.
	options available	
	Professional installation -	
Installation	furniture set in place, ready for	Please see attached installation rates by vendor.
	use, dunnage removed	
	High-Impact Learning	
Additional Support	Environment and High-Impact	Please see Additional Services Price List.
Services	Learning Experience Support	
	Services and Printed Material	

		\$0- \$14,999			\$100,000- \$199,999	
Brand	Description	Price Tier	Price Tier II	Price Tier III	Price Tier IV	Price Tier V





INSTALL TERMS BY SUPPLIER 12-28-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

Brand
290 Signs
9 To 5 Seating
A2S Inc.
Acrylic Source
Allied Plastics
Allseating
Alumni U.S.
AmTab Manufacturing - Balance of Life
AmTab Manufacturing - Graphics
Annin & Co
Aurora Storage
AWT World Trade
BioFit
BOSS/Norstar
Bretford Manufacturing
Bulman
Byrne Electrical Specialists
Carpets for Kids
CASPR ⁹
CEF
Central Restaurant
Certwood Limited
CF Stinson, LLC
Champion Sports
Cherryman
Children's Factory (The Children's Factory)
Claridge
Clinton Industries
Copernicus Educational Products
Corporate Identification Solutions
Creative Arts Unlimited
Da-Lite Screen Company
Debourgh
Diversified Woodcrafts (including Shain)
Eagle Manufacturing / Justrite Safety
Group
Edsal
Educational Specialty Furnishings
Educational Specialty Furnishings -
eko
Elkay Interior Systems (Formerly Interior)
ERG International
Ergonomic Solutions (ESI)
Esscendant (formerly United Stationers)
Fellowes ⁸

Brand
Fire King
Fit & Finish
FlagHouse
Flash Furniture
Fleetwood Group
Flexi-Felt / IEG
FomCore
Friant
FurnitureLab
Gear Grid
Ghent
Gigli & Massimo
Global
Global Equipment Company / Global
Industrial (Includes Nexel)
Gratnells
Great Openings (Including Sparkeology)
Greene Manufacturing, Inc.
Gressco LTD
Groupe Lincora Inc.
Hann
High Point Furniture Industries (HPFI)
Hirsh Industries, LLC
Holmris B8
Horizon Seating/Oak Harbor
Humanscale
Hussey Seating
IFC/Oak Harbor
Integra Seating
Interior Concepts
Invincible Office
Ironwood Manufacturing
It's Nanoed
Jasper Chair
Jaxx Bean Bags/OneUp Innovations
Jonti-Craft
Joy Carpets
KFI Seating KI
Kidstuff Playsystems, Inc.
Kimball
Kore Design
Legends Fitness
Leisure Craft
LifeSecure
Logiflex
Luxor H. Wilson
M+A Matting (Fromerly Andersen Mat
Marc Wilson Designs
Marco Group
Marvel
Maverick Desk
Maxon

Brand
Mayling
Mayline McKesson / Moore Medical
Mediatechnologies
MeTEOR
MeTEOR - Outdoor
MiEN
Mitchell Furniture Systems
Mity-Lite
Momentum Group
MooreCo - Standard, Soft Seating, and
MooreCo - Sharewall ²
MTS Seating
Muzo
National Office Furniture (Includes Etc)
National Public Seating
Nook Pod
NorvaNivel
Offices To Go (A Division of Global
OFM
Oklahoma Sound Corp
Olympic Kiln
Palmieri
Paragon Furniture
Pavilion Furniture
Platnium Visual
Platinum Visual - FCS with framing
Platinum Visual - FCS without framing
Playcore
Plymold
Poppin
Premiere Stage Supply
Quantum Storage
Raynor Group
Right Angle
S. P. Richards Company
Safco
Sandusky Lee
Scholar Craft
Sedia Systems
Series Seating
Sheridan Seating
Sico America
Six Inch
Smith System
Special T
Sports Graphics
Takeform
Tenjam
A CONTRACT C
United Visual Products
Tennsco Corp Tesco Industries TONIK WLP, LLC Trendway United Visual Products

25. (6		
Brand		
una o na l		
USA Capitol		
Versare Portable Products		
Via Seating		
VS		
Waddell		
Watson Furniture		
WB Manufacturing		
Webcoat		
Wenger		
Whitney Brothers		
Wood Designs		
1		



FREIGHT TERMS BY SUPPLEIER 12-28-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

Vendor	Freight Terms
290 Signs	Freight Added
230 318.13	Zone 1
	Zone 2
	Zone 3
	Zone 4
9 To 5 Seating	Freight Added
3 to 3 seating	Zone 1
	Zone 2
	Zone 3
	Zone 4
A2S Inc.	Freight Added
50.0000000	Zone 1
	Zone 2
	Zone 3
	Zone 4
Acrylic Source	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Allied Plastics	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Allseating	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Alumni U.S.	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
AmTab Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Annin & Co	Freight Added
	Zone 1
	Zone 2
	Zone 3
200	Zone 4
Aurora Storage	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
AWT World Trade	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Biofit	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
BOSS/Norstar	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Bretford Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Bulman	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms	
Byrne Electrical Specialists	Freight Added	
•	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Carpets for Kids	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
CASPR	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
CEF	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Central Restaurant	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Certwood Limited	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
CF Stinson, LLC	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Champion Sports	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	

Vendor	Freight Terms
Cherryman	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Children's Factory (The Children's Factory)	Freight added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Claridge	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Clinton Industries	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Copernicus Educational Products	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Corporate Identification Solutions	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Creative Arts Unlimited	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

VendorFreight TermsDa-Lite Screen CompanyFreight AddedZone 1Zone 2Zone 3Zone 4DebourghFreight AddedZone 1Zone 1Zone 2Zone 3Zone 3Zone 4Diversified Woodcrafts (including Shain Shopbuilt)Freight AddedZone 1Zone 2Zone 2Zone 3Zone 4Zone 4Eagle Manufacturing / Justrite Safety GroupFreight AddedZone 1Zone 2Zone 3Zone 4EdsalFreight AddedZone 1Zone 1Zone 2Zone 3Zone 3Zone 4Educational Specialty Furnishings - Indoor LinesFreight AddedZone 1Zone 1Zone 2Zone 2
Zone 1 Zone 2 Zone 3 Zone 4 Pebourgh Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Diversified Woodcrafts (including Shain Shopbuilt) Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 2 Zone 3 Zone 4 Pebourgh Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Diversified Woodcrafts (including Shain Shopbuilt) Freight Added Zone 1 Zone 2 Zone 3 Zone 3 Zone 4 Eagle Manufacturing / Freight Added Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 3 Zone 4 Debourgh Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Diversified Woodcrafts (including Shain Shopbuilt) Zone 1 Zone 2 Zone 3 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 4 Freight Added Zone 1 Zone 2 Zone 3 Zone 4
Debourgh Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Diversified Woodcrafts (including Shain Shopbuilt) Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Freight Added Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Freight Added Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 1 Zone 2 Zone 3 Zone 4 Diversified Woodcrafts (including Shain Shopbuilt) Zone 1 Zone 2 Zone 3 Zone 3 Zone 4 Eagle Manufacturing / Freight Added Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 3 Zone 4 Edsal Freight Added Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 2 Zone 3 Zone 4 Diversified Woodcrafts (including Shain Shopbuilt) Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 3 Zone 4 Diversified Woodcrafts (including Shain Shopbuilt) Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Diversified Woodcrafts (including Shain Shopbuilt) Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Diversified Woodcrafts (including Shain Shopbuilt) Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
(including Shain Shopbuilt) Zone 1 Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Freight Added Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 2 Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Zone 1 Zone 2 Zone 3 Zone 4 Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 3 Zone 4 Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Zone 2 Zone 3 Zone 4 Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Eagle Manufacturing / Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Edsal Zone 1 Zone 2 Zone 3 Zone 4 Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Justrite Safety Group Zone 1 Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 2 Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 3 Zone 4 Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Edsal Freight Added Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 1 Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 2 Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Zone 3 Zone 4 Educational Specialty Furnishings - Indoor Lines Zone 1
Educational Specialty Furnishings - Indoor Lines Zone 4 Freight Added Zone 1
Educational Specialty Furnishings - Indoor Lines Zone 1
Furnishings - Indoor Freight Added Lines Zone 1
TO BELLEVIE
Zone 2
Zone 3
Zone 4
Educational Specialty Furnishings- Freight Added Outdoor Lines
Zone 1
Zone 2
Zone Z
Zone 2 Zone 3

Vendor	Freight Terms
eko	
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
ERG International	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Ergonomic Solutions (ESI)	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Esscendant (formerly United Stationers)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Fellowes	Freight Added
	Zone 1
	Zone 2
	Zone 3
Fine IC.	Zone 4
Fire King	Freight Added
	Zone 1
	Zone 2
	Zone 3
Fit & Finish	Zone 4
rit & riiiisii	Freight Added Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
FlagHouse	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Flash Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Fleetwood Group	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Flexi-Felt / IEG	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
FomCore	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Friant	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
FurnitureLab	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Gear Grid	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Ghent	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Gigli & Massimo	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Global	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Global Equipment Company / Global Industrial (Includes Nexel)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Gratnells	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Great Openings	Freight Added
(Including Sparkeology)	
	Zone 1
	Zone 1 Zone 2
	Zone 2
	Zone 2 Zone 3 Zone 4 Freight Added
(Including Sparkeology) Greene Manufacturing,	Zone 2 Zone 3 Zone 4 Freight Added Zone 1
(Including Sparkeology) Greene Manufacturing,	Zone 2 Zone 3 Zone 4 Freight Added Zone 1 Zone 2
(Including Sparkeology) Greene Manufacturing,	Zone 2 Zone 3 Zone 4 Freight Added Zone 1

Vendor	Freight Terms
Gressco LTD	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Groupe Lincora	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Hann	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Hirsh Industries, LLC	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Holmris B8	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Humanscale	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Hussey Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
IFC/Horizon Seating/Oak Harbor	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Integra Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Interior Concepts	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Invincible Office	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Ironwood Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
It's Nanoed	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Jasper Chair	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Jaxx Bean/OneUp Innovations	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Jonti-Craft	Freight Added
Jointralait	Zone 1
	Zone 2
	Zone 3
	Zone 4
lau Camata	
Joy Carpets	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
KFI Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
KI	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Kimball	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Kidstuff Playsystems, Inc.	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Kore Design	Freight Added
No. 0 Design	Zone 1
	Zone 2
	Zone 3
1 1 21	Zone 4
Legends Fitness	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms	
Leisure Craft	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
LifeSecure	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
01 12421	Zone 4	
Logiflex	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Luxor H. Wilson	Freight Added	
	Zone 1	
	Zone 2 Zone 3	
	ALD COLLEGE CO	
	Zone 4	
M+A Matting (Fromerly Andersen Mat Company)	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Marc Wilson Designs	Freight Added	
	Zone 1	
	Zone 2	
	Zone 2 Zone 3	
	Zone 4	
Marco Group	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Marvel	Freight Paid Tier II - V	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	

Vendor	Freight Terms
Maverick Desk	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Maxon	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Mayline	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
McKesson / Moore Medical	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Mediatechnologies	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MeTEOR Catalog - Indoor Lines	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MeTEOR Catalog - Outdoor Lines	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MiEN	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
	2000 3

Vendor	Freight Terms
Mitchell Furniture Systems	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Mity-Lite	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Momentum Group	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MooreCo	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MTS Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Muzo	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
National Office Furniture (Includes Etc)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
National Public Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3 Zone 4

Vendor	Freight Terms
Nook Pod	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
NorvaNivel	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Offices To Go (A Division of Global Total Office)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
OFM	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Oklahoma Sound Corp	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Olympic Kiln	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Palmieri	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Paragon Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Pavilion Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Platnium Visual	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Platnium Visual - FCS	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Playcore Companies	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Plymold	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Poppin	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Premiere Stage Supply	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Quantum Storage	Freight Added
	Zone 1
	Zone 2
	Zone 3

Vendor Freight Terms	
Raynor Group Freight Paid Tier II - V	
Zone 1	
Zone 2	
Zone 3	
Zone 4	
Right Angle Freight Added	
Zone 1	
Zone 2	
Zone 3	
Zone 4	
P. Richards Company Freight Added	
Zone 1	
Zone 2	
Zone 3	
Zone 4	
Safco Freight Paid Tier II - V	
Zone 1	
Zone 2	
Zone 3	
Zone 4	
Sandusky Lee Freight Added	
Zone 1	
Zone 2	
Zone 3	
Zone 4	
Scholar Craft Freight Added	
Zone 1	
Zone 2	
Zone 3	
Zone 4	
Sedia Systems Freight Added	
Zone 1	
Zone 2	
Zone 3	
Zone 4	
Series Seating Freight Added	
Zone 1	
Zone 2	
Zone 3	
Zone 4	

Vendor	Freight Terms	
heridan Seating	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Sico America	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Six Inch	Freight added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Smith System	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Special T	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Sports Graphics	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Takeform	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	
Tenjam	Freight Added	
	Zone 1	
	Zone 2	
	Zone 3	
	Zone 4	

Vendor	Freight Terms
Tennsco Corp	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Tesco Industries	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
TONIK WLP, LLC	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Trendway	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
United Visual Products	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
USA Capitol	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Versare Portable Products	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Via Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
VS America	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Waddell	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Watson Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
WB Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
WB Manufacturing (Casework)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Webcoat	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Wenger Corp	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Whitney Brothers	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms		
Wood Designs	Freight Added		
	Zone 1		
	Zone 2		
	Zone 3		
	Zone 4		

		\$0-\$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	lowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

