



Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 8/13/2020.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**
☐ Addition
☐ Deletion
☐ Supporting Documentation

☐ **Products/Services**
☐ New Addition
☐ Update Only
☐ Supporting Documentation

☐ **States/Territories**
☐ Supporting Documentation

☒ **Price Update**
☐ Supporting Documentation

☐ **Discontinued Products/Services**
☐ Supporting Documentation

☐ **Other** _____
☐ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Offices To Go previously had separate discounting for their "Casegoods" and "Seating" lines. Now they only have one discount for both lines. We request to combine their lines on the product and install matrices. Please see attached revised product and install matrices. (Freight matrix remains unchanged as freight was already combined.)

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 8/13/2020 | 8:42 AM PDT

☐ **Denied by Email:** Date _____

DocuSigned by:
Region 4 ESC Robert Engelmann
0B1D33BB0130490...



Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 9/17/2020.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

 Addition

 Deletion

 Supporting Documentation

☒ **Products/Services**

 X New Addition

 Update Only

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

New Lines – Reflected in all matrices: Hussey Seating, Claridge, Central Restaurant, Gear Grid and Whitney Brothers

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 9/30/2020 | 7:27 AM PDT

☐ **Denied by Email:** Date

DocuSigned by:
Robert Zingelmann
Region 4 ESC: 0B1D33BB0130490...



Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 12/10/2020.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

 Addition

 Deletion

 Supporting Documentation

☒ **Products/Services**

 X New Addition

 X Update Only

 X Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☒ **Other** Value Add

 X Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).
Please see attached page with listing of requested revisions.

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 12/16/2020 | 6:40 AM PST

☐ **Denied by Email:** Date

DocuSigned by:
Robert Engelmann
Region 4 ESC: 0B1D33BB0130490...

Region 4/OMNIA Proposed Changes 12-10-2020

New Lines - Reflected in all matrices

- CASPR - <https://casprgroup.com/solutions/caspr-compact/>
- Friant - <https://www.friant.com/resources/>

New Line – Product Matrix

- Fomcore Shields

Value Add – Reflected in all Matrices

- It's Nanoed - <https://itsnanoed.com/>

Freight Matrix Revisions

- Increased Interior Concepts freight [REDACTED] (for tiers 2-5).
- Increased MiEN's freight [REDACTED] (for tiers 2-5).
- Increased Via freight [REDACTED] (for tiers 2-5).

Install Matrix Revisions

- Increased Interior Concept's tier 2 [REDACTED] and tiers 3-4 [REDACTED]
- Added the following to the notes: Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
- Added the following to the notes: CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

Vendor Name Revisions

- Changed Eagle Manufacturing to Eagle Manufacturing / Justrite Safety Group.



Technology From Space To Protect You Here, On Earth

- Up to 99.96% kill rate on surfaces
- Effective against bacteria, viruses, and mold
- Easy installation, low maintenance
- Effective against odors and VOCs
- Safe, discreet, and virtually silent



Price List

Product	Series	List Price
CASPR 200	CASPR Pro	
CASPR 400	CASPR Pro	
CASPR 1000	CASPR Pro	
CASPR 2500	CASPR Pro	
CASPR 5000	CASPR Pro	
CASPR Compact	CASPR Pro	
CASPR Compact with Medik	CASPR Medik	

Price Books

[View in Dropbox](#)

[My-Hite
Collection
Pricebook](#)

[My-Hite
Collection
Quickship
Pricebook](#)

[Interra Pricebook](#)

[Novo Pricebook](#)

[Novo 10-Day
Quickship
Pricebook](#)

[System 2
Standard
Pricebook](#)

[System 2
Quickship
Pricebook](#)

[Verity
Pricebook](#)

[Dash Pricebook](#)

[Gitana Pricebook](#)

[Mesa Pricebook](#)

[Willow
Pricebook](#)

[Casegoods
Pricebook](#)

[Seating
Pricebook](#)



Fomcore Shields - 2020 SELL PRICER

FOR ADDITIONAL PRODUCTS & BEST PRICING, PLEASE CALL FOR QUOTE

Model #	Description	Sell Price
A-000069	CLEAR ACRYLIC SHIELD	
A-000070	CLEAR DIVIDER SHIELD	
A-000072	CLEAR QUAD SHIELD	



Price List
December 8, 2020

Product	Package	List Price
It's Nanoed Hand Sanitizer+	Case of 64 2-oz. bottles	
It's Nanoed Hand Sanitizer+	Case of 6 16-oz. bottles	
It's Nanoed Hand Sanitizer+	1 Gallon bottle	
It's Nanoed Hand Sanitizer+	55 Gallon Drum	
It's Nanoed Barrier Protectant	Case of 64 2-oz. bottles	
It's Nanoed Barrier Protectant	Case of 6 16-oz. bottles	
It's Nanoed Barrier Protectant	1 Gallon bottle	
It's Nanoed Barrier Protectant	55 Gallon Drum	
It's Nanoed HOCl – EPA	Case of 4 32-oz. bottles	
It's Nanoed HOCl – EPA	1 Gallon bottle	
It's Nanoed HOCl – EPA	55 Gallon Drum	



*Product images are not to scale

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PRODUCT PRICING BY SUPPLIER 12-10-2020

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni - Specifiable Products (YELLOW Heading on price list)	Classroom furniture	Redacted				
Alumni - Transactional Products (RED Heading on price list)	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				
CASPER	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Shields	Shields	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Caseloads Standard Line	Caseloads	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, caseloads, and storage	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Caseloads, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Caseloads, seating and tables	Redacted				
Hirsh Industries, LLC	Metal caseloads, filing and storage	Redacted				
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
IRN	Furniture recycling service	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving*	Wire shelving solutions	Redacted				
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving	Redacted				
Raynor Group	Seating	Redacted				
Right Angle	Ergonomic products	Redacted				
S. P. Richards Company	Furnishings and consumables	Redacted				
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.	Redacted				
USA Capitol - Ntersect Line	Ntersect student desks and chairs	Redacted				
Versare Portable Products	Mobile partitions	Redacted				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

NOTES:

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they
2. If using purchasing cards, 2.5% fee will be assessed to order.
3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of
4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a
*These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 12-10-20

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
IRN			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		
MeTEOR - Outdoor			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MIEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platnium Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		
Waddell			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Watson Furniture	Redacted				
WB Manufacturing	Redacted				
Webcoat	Redacted				
Wenger	Redacted				
Whitney Brothers	Redacted				
Wood Designs	Redacted				
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

NOTES:

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
5. Quotes will be provided upon request.
6. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
7. Union Labor – Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 12-10-20

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Freight Added					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Freight Paid Tier II - V					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
AmTab Manufacturing	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Annin & Co	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Aurora Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AWT World Trade	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Biofit	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bretford Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bulman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Byrne Electrical Specialists	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Carpets for Kids	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
CASPR	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CEF	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Central Restaurant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CF Stinson, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Champion Sports	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Cherryman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Children's Factory (The Children's Factory)	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Claridge	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Clinton Industries	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Copernicus Educational Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Corporate Identification Solutions	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Creative Arts Unlimited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
eko						
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
ERG International	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fellowes	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fire King	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fit & Finish	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FlagHouse	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flash Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fleetwood Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flexi-Felt / IEG	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FomCore	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Friant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FurnitureLab	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gear Grid	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gigli & Massimo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Greene Manufacturing, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gressco LTD	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Groupe Lincora	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hann	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Holmrise B8	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Humanscale	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hussey Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Integra Seating	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Interior Concepts	Freight Paid					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Invincible Office	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IRN	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ironwood Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
It's Nanoed	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jasper Chair	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jonti-Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Joy Carpets	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
KFI Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
KI	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Kidstuff Playsystems, Inc.	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Kore Design	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Legends Fitness	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Leisure Craft	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
LifeSecure	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Logiflex	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marc Wilson Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marvel	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maverick Desk	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maxon	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mayline	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
McKesson / Moore Medical	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Mediatechnologies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MiEN	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mitchell Furniture Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mity-Lite	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Momentum Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MooreCo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MTS Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Muzo	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
National Office Furniture	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
National Public Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nexel Shelving - Balance of Line	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nexel Shelving - Wire products	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nook Pod	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
NorvaNivel	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
OFM	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Oklahoma Sound Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Olympic Kiln	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Palmieri	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Pavilion Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual - FCS	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Playcore Companies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Plymold	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Quantum Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Raynor Group	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Right Angle	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
S. P. Richards Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Safco	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Sandusky Lee	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Scholar Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sedia Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Series Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sheridan Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sico America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Six Inch	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Smith System	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Special T	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Sports Graphics	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Takeform	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Tenjam	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Tennsco Corp	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Trendway	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
United Visual Products	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
USA Capitol	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Versare Portable Products	Zone 4	Redacted				
	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Via Seating	Zone 4	Redacted				
	Freight Paid Tier II - V					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
VS America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Waddell	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Watson Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing (Casework)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Webcoat	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wenger Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Whitney Brothers	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Wood Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck
For Truckload - Up to \$1,000.00 per truck

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck
Appointment Needed - Up to \$80 per truck
Redelivery Fee - Up to \$385 per truck

NOTES

1. Quotes will be provided upon request.
2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon request.



Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 2/2/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

 Addition

 Deletion

 Supporting Documentation

☒ **Products/Services**

 X New Addition

 Update Only

 Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

New Line - Reflected in all matrices: Luxor | H. Wilson. New Line - Reflected in Product Matrix: SICO – parts

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 2/24/2021 | 8:50 AM PST

☐ **Denied by Email:** Date

DocuSigned by:
Robert Zingelmann
Region 4 ESC: 0B1D33BB0130490...

METEOR EDUCATION

PRODUCT PRICING BY SUPPLIER 2-1-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni - Specifiable Products (YELLOW Heading on price list)	Classroom furniture	Redacted				
Alumni - Transactional Products (RED Heading on price list)	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				
CASPER	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Shields	Shields	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Casegoods, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmrise B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
IRN	Furniture recycling service	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving*	Wire shelving solutions	Redacted				
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving	Redacted				
Raynor Group	Seating	Redacted				
Right Angle	Ergonomic products	Redacted				
S. P. Richards Company	Furnishings and consumables	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.	Redacted				
USA Capitol - Ntersect Line	Ntersect student desks and chairs	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Versare Portable Products	Mobile partitions	Redacted				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

NOTES:

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they
 2. If using purchasing cards, 2.5% fee will be assessed to order.
 3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of
 4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a
- *These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 2-1-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group)			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
IRN			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platnium Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Waddell	Redacted				
Watson Furniture	Redacted				
WB Manufacturing	Redacted				
Webcoat	Redacted				
Wenger	Redacted				
Whitney Brothers	Redacted				
Wood Designs	Redacted				
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

NOTES:

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
5. Quotes will be provided upon request.
6. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
7. Union Labor – Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 2-1-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
9 To 5 Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
A2S Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Acrylic Source	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allied Plastics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allseating	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Alumni U.S.	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AmTab Manufacturing	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Annin & Co	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Aurora Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AWT World Trade	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Biofit	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bretford Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bulman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Byrne Electrical Specialists	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Carpets for Kids	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
CASPR	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CEF	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Central Restaurant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CF Stinson, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Champion Sports	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Cherryman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Children's Factory (The Children's Factory)	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Claridge	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Clinton Industries	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Copernicus Educational Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Corporate Identification Solutions	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Creative Arts Unlimited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
eko						
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
ERG International	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fellowes	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fire King	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fit & Finish	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FlagHouse	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flash Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fleetwood Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flexi-Felt / IEG	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FomCore	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Friant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FurnitureLab	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gear Grid	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gigli & Massimo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Greene Manufacturing, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gressco LTD	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Groupe Lincora	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hann	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Holmrise B8	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Humanscale	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hussey Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Integra Seating	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Interior Concepts	Freight Paid					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Invincible Office	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IRN	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ironwood Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
It's Nanoed	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jasper Chair	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jonti-Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Joy Carpets	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
KFI Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
KI	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Kidstuff Playsystems, Inc.	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Kore Design	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Legends Fitness	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Leisure Craft	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
LifeSecure	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Logiflex	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Luxor H. Wilson	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marc Wilson Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marvel	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maverick Desk	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maxon	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mayline	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
McKesson / Moore Medical	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Mediatechnologies	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MeTEOR Catalog - Indoor Lines	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MeTEOR Catalog - Outdoor Lines	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MiEN	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Mitchell Furniture Systems	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Mity-Lite	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Momentum Group	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MooreCo	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MTS Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Muzo	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
National Office Furniture	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
National Public Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nexel Shelving - Balance of Line	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nexel Shelving - Wire products	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nook Pod	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
NorvaNivel	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
OFM	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Oklahoma Sound Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Olympic Kiln	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Palmieri	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Pavilion Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual - FCS	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Playcore Companies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Plymold	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Quantum Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Raynor Group	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Right Angle	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
S. P. Richards Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Safco	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sandusky Lee	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Scholar Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sedia Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Series Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sheridan Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sico America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Six Inch	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Smith System	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Special T	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Sports Graphics	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Takeform	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Tenjam	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Tennsco Corp	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Trendway	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
United Visual Products	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
USA Capitol	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Versare Portable Products	Zone 4	Redacted				
	Freight Paid Tier II - V					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Via Seating	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
VS America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Waddell	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Watson Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing (Casework)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Webcoat	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wenger Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Whitney Brothers	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wood Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck
For Truckload - Up to \$1,000.00 per truck

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck
Appointment Needed - Up to \$80 per truck

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Redelivery Fee - Up to \$385 per truck						

NOTES

1. Quotes will be provided upon request.
2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon re



Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 3/19/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

_____ Addition

_____ Deletion

_____ Supporting Documentation

☒ **Products/Services**

_____ ☒ New Addition

_____ Update Only

_____ Supporting Documentation

☐ **States/Territories**

_____ Supporting Documentation

☐ **Price Update**

_____ Supporting Documentation

☐ **Discontinued Products/Services**

_____ Supporting Documentation

☐ **Other** _____

_____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

New Line - Reflected in all matrices: Global Industrial

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 3/26/2021 | 9:35 AM PDT

☐ **Denied by Email:** Date _____

DocuSigned by:
Robert Zingelmann
Region 4 ESC: _____
0B1D33BB0130490...



PRODUCT PRICING BY SUPPLIER 3-19-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				
CASPR	Disinfection Solutions	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Shields	Shields	Redacted				
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Industrial	Metal filing and office equipment	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Casegoods, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmrise B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving	Redacted				
Raynor Group	Seating	Redacted				
Right Angle	Ergonomic products	Redacted				
S. P. Richards Company	Furnishings and consumables	Redacted				
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol - General Line	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes all lines EXCEPT Ntersect.	Redacted				
USA Capitol - Ntersect Line	Ntersect student desks and chairs	Redacted				
Versare Portable Products	Mobile partitions	Redacted				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

NOTES:

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they become available. Please contact MeTEOR to ensure most accurate pricing.
2. If using purchasing cards, 2.5% fee will be assessed to order.
3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of project cost. Rate is subject to change, so please confirm bonding rate at time of order placement.
4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a separate line item at the local rate.
*These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current rates are as follows: Copernicus (7%), ESI Ergo (5%), Flash Furniture (10.5%), Global (up to 12.5%), Maxon (2.95%), Mity-Lite (2%), National Public Seating (5%), Nexel (12%), OFM (up to 25%), Offices to Go *up to 12.5%), Safco (up to 7.3%), Sandusky (5-9%), and Via Seating (2.5%).

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 3-19-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain Eagle Manufacturing / Justrite Safety Group)			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Industrial			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving (Now Sold Under Global Equipment Company)			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platinum Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
VS	Redacted				
Waddell	Redacted				
Watson Furniture	Redacted				
WB Manufacturing	Redacted				
Webcoat	Redacted				
Wenger	Redacted				
Whitney Brothers	Redacted				
Wood Designs	Redacted				
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

NOTES:

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
5. Quotes will be provided upon request.
6. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
7. Union Labor – Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 3-19-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
9 To 5 Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
A2S Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Acrylic Source	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allied Plastics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allseating	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Alumni U.S.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AmTab Manufacturing	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Annin & Co	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Aurora Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AWT World Trade	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Biofit	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bretford Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bulman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Byrne Electrical Specialists	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Carpets for Kids	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
CASPR	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CEF	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Central Restaurant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CF Stinson, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Champion Sports	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Cherryman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Children's Factory (The Children's Factory)	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Claridge	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Clinton Industries	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Copernicus Educational Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Corporate Identification Solutions	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Creative Arts Unlimited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
eko						
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
ERG International	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fellowes	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fire King	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fit & Finish	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FlagHouse	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flash Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fleetwood Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flexi-Felt / IEG	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FomCore	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Friant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FurnitureLab	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gear Grid	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gigli & Massimo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global Industrial	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Greene Manufacturing, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gressco LTD	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Groupe Lincora	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hann	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Holmrise B8	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Humanscale	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hussey Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Integra Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Interior Concepts	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Invincible Office	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ironwood Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
It's Nanoed	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jasper Chair	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jonti-Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Joy Carpets	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
KFI Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
KI	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Kidstuff Playsystems, Inc.	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Kore Design	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Legends Fitness	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Leisure Craft	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
LifeSecure	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Logiflex	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Luxor H. Wilson	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marc Wilson Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marvel	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maverick Desk	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maxon	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mayline	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
McKesson / Moore Medical	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Mediatechnologies	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MeTEOR Catalog - Indoor Lines	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MeTEOR Catalog - Outdoor Lines	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MiEN	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Mitchell Furniture Systems	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Mity-Lite	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Momentum Group	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MooreCo	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
MTS Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Muzo	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
National Office Furniture	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
National Public Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Nook Pod	Zone 4	Redacted				
	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
NorvaNivel	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
OFM	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Oklahoma Sound Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Olympic Kiln	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Palmieri	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Pavilion Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual - FCS	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Playcore Companies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Plymold	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Quantum Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Raynor Group	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Right Angle	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
S. P. Richards Company	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Safco	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sandusky Lee	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Scholar Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sedia Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Series Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sheridan Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sico America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Six Inch	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Smith System	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Special T	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sports Graphics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Takeform	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tenjam	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tennsco Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Trendway	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
United Visual Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
USA Capitol	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Versare Portable Products	Zone 4	Redacted				
	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Via Seating	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
VS America	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Waddell	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Watson Furniture	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
WB Manufacturing	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
WB Manufacturing (Casework)	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Webcoat	Zone 4	Redacted				
	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
Wenger Corp	Zone 4	Redacted				
	Freight Added					

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Whitney Brothers	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wood Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck

For Truckload - Up to \$1,000.00 per truck

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck
Appointment Needed - Up to \$80 per truck
Redelivery Fee - Up to \$385 per truck

NOTES

1. Quotes will be provided upon request.
2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon request.

DocuSigned by:
Robert Zingelmann
Region 4 ESC: (0111)34HR0130240

METEOR EDUCATION

PRODUCT PRICING BY SUPPLIER 4-28-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components	Redacted				
BOSS/Norstar	Casegoods, training tables, and simple system	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Shields	Shields	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Industrial	Metal filing and office equipment	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Casegoods, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmrise B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions	Redacted				
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving	Redacted				
Raynor Group	Seating	Redacted				
Right Angle	Ergonomic products	Redacted				
S. P. Richards Company	Furnishings and consumables	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.				

NOTES:

1. Discount will always be taken from current manufacturer price list. We will provide updated price lists as they become available. Please contact MeTEOR to ensure most accurate pricing.

2. If using purchasing cards, 2.5% fee will be assessed to order.

3. All fees for performance and payment bonds will be paid by customer. MeTEOR's current bonding fee is 2% of project cost. Rate is subject to change, so please confirm bonding rate at time of order placement.

4. Sales tax is not included in any of the proposed pricing. Upon customer request, sales tax will be billed as a separate line item at the local rate.

*These vendors have tariff surcharges which are subject to change based on U.S. government regulations. Current rates are as follows: Copernicus (7%), ESI Ergo (5%), Flash Furniture (10.5%, Global (up to 12.5%), Maxon (2.95%), Mity-Lite (2%, National Public Seating (5%), Nexel (12%), OFM (up to 25%), Offices to Go *up to 12.5%), Safo (up to 7.3%), Sandusky (5-9%), and Via Seating (2.5%).

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 4-28-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings - Outdoor			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish			Redacted		
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Industrial			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmrise B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving (Now Sold Under Global Equipment Company)			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platnium Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		
Waddell			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Watson Furniture			Redacted		
WB Manufacturing			Redacted		
Webcoat			Redacted		
Wenger			Redacted		
Whitney Brothers			Redacted		
Wood Designs			Redacted		
ADDITIONAL SERVICES					
Miscellaneous Labor	Please see Additional Services Price List.				
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation. Please see Additional Services Price List.				
Additional Support Services	Please see Additional Services Price List.				

NOTES:

1. Installation services may or may not include attachment to walls, floors, concrete, etc. Please confirm at time of quote.
2. This product is ideally for dry-wall application and if concrete block, dry-wall backer is recommended. These elements are not included in the contract pricing listed above.
3. Install rates for projects in US Territories, foreign countries, or states not listed in freight "Zones" (noted on freight matrix), will be quoted upon request.
4. Installations in the following cities/areas/states/regions will have an additional 5% installation fee: California, New York, New Jersey, Washington, Oregon, Central Texas including San Antonio, Houston, TX, Dallas Fort Worth, Outer Areas of New Mexico, and rural areas nationwide (as defined as by US Census Bureau).
5. Quotes will be provided upon request.
6. Prevailing Wage - Prevailing wage rate as required by law will vary throughout the course of this contract. Per the requirements of the individual state, any time a government entity is required by law to abide by the prevailing wage rate clause for that state, MeTEOR will submit all support materials (ex: current prevailing wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
7. Union Labor – Union labor rates as required by law will vary throughout the course of the contract. Per the requirements of the individual state, any time a government entity is required by law to utilize union labor, MeTEOR will submit all support materials (ex: current labor wage rates, number of hours needed for installation, etc.) from the contractor or subcontractor before the project for an estimate and after for the final bill according the guidelines so that the install can be audited with firm pricing.
8. Plug-in and hardwire options are available. Hardwiring (or any other electrical work) will not be performed by MeTEOR. Customer should consult licensed electrician if a hardwire model is selected.
9. CASPR in-duct units require installation by a licensed HVAC professional which will need to be provided by the customer and is not available through MeTEOR. Please consult with your preferred licensed HVAC professional.

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 4-28-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
9 To 5 Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
A2S Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Acrylic Source	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allied Plastics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allseating	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Alumni U.S.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Annin & Co	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Aurora Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AWT World Trade	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Biofit	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
BOSS/Norstar	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bretford Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bulman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Carpets for Kids	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CASPR	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CEF	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Central Restaurant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Certwood Limited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CF Stinson, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Champion Sports	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Children's Factory (The Children's Factory)	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Claridge	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Clinton Industries	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Copernicus Educational Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Corporate Identification Solutions	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Creative Arts Unlimited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko						
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
ERG International	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fellowes	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fire King	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FlagHouse	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flash Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fleetwood Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flexi-Felt / IEG	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FomCore	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Friant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FurnitureLab	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gigli & Massimo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global Industrial	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Greene Manufacturing, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gressco LTD	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Groupe Lincora	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hann	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Holmris B8	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Humanscale	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hussey Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Integra Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Interior Concepts	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Invincible Office	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ironwood Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
It's Nanoed	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jasper Chair	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jonti-Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Joy Carpets	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
KFI Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
KI	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kore Design	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Legends Fitness	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Leisure Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
LifeSecure	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Logiflex	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Luxor H. Wilson	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marc Wilson Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marvel	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maverick Desk	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maxon	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mayline	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
McKesson / Moore Medical	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mediatechnologies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MiEN	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mitchell Furniture Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mity-Lite	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Momentum Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MooreCo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MTS Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Muzo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Office Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Public Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Nook Pod	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
NorvaNivel	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
OFM	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Oklahoma Sound Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Olympic Kiln	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Pavilion Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual - FCS	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Playcore Companies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Plymold	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Raynor Group	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Right Angle	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
S. P. Richards Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Safco	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sandusky Lee	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Scholar Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sedia Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sheridan Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sico America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Six Inch	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Smith System	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Special T	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sports Graphics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Takeform	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tennsco Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Trendway	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
United Visual Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
USA Capitol	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Via Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
VS America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Waddell	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Watson Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing (Casework)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Webcoat	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wenger Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Whitney Brothers	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wood Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

INSIDE DELIVERY

For LTL - Up to \$385.00 per truck
For Truckload - Up to \$1,000.00 per truck

ADDITIONAL FREIGHT SERVICE PRICING

Add Lift Gate - Up to \$300 per truck
Appointment Needed - Up to \$80 per truck
Redelivery Fee - Up to \$385 per truck

NOTES

1. Quotes will be provided upon request.
2. Freight rates to US Territories, foreign countries, or states not listed in the above "Zones," will be quoted upon request.

DocuSigned by:
Robert Eigelmann



PRODUCT PRICING BY SUPPLIER 6-4-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components	Redacted				
BOSS/Norstar	Casegoods, training tables, and simple system	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Shields	Shields	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing and office equipment	Redacted				
Gratnells	Storage bins and carts	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Casegoods, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmrís B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				
Humanscale	Seating, sit/stand products, and balance of line	Redacted				

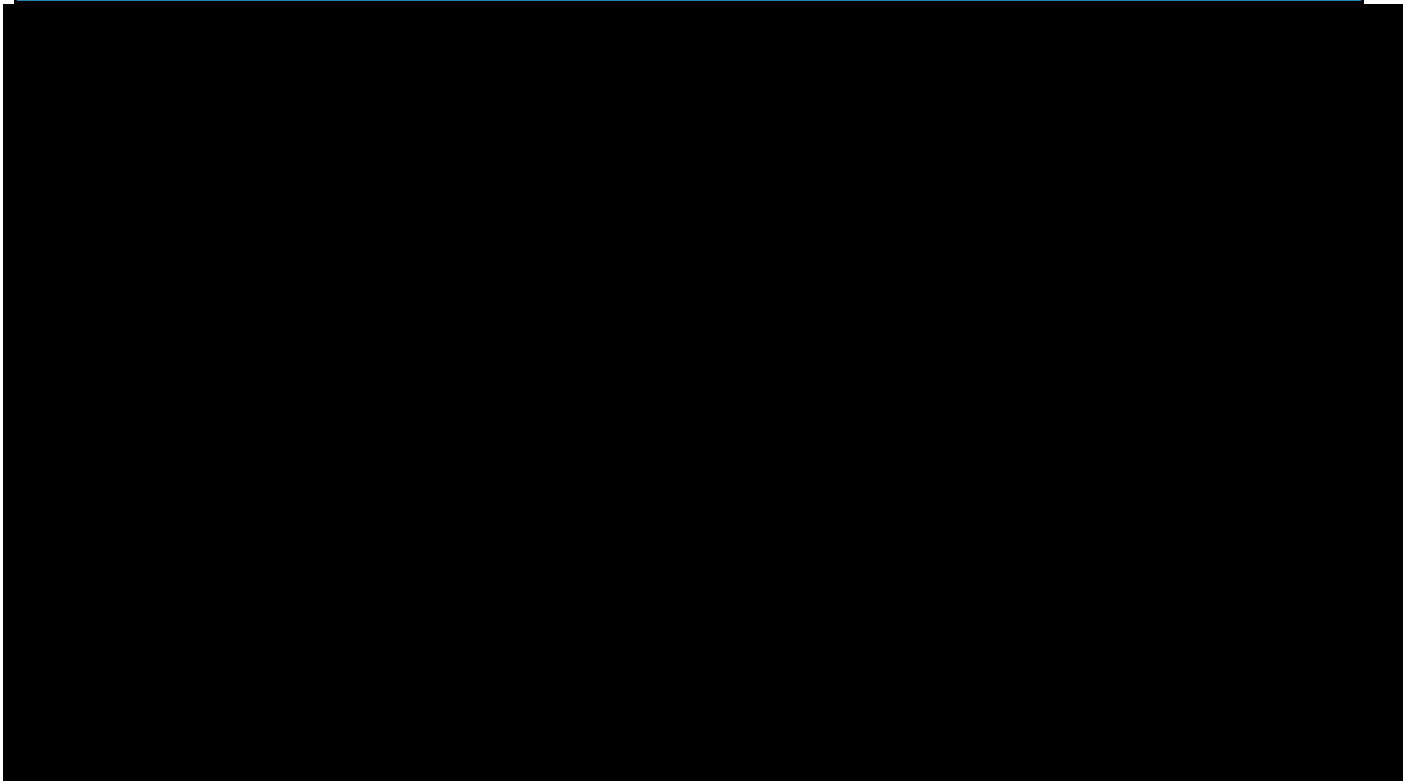
		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions	Redacted				
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and caseloads	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platinum Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving	Redacted				
Raynor Group	Seating	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Right Angle	Ergonomic products	Redacted				
S. P. Richards Company	Furnishings and consumables	Redacted				
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
TONIK WLP, LLC	Outdoor furniture with indoor capabilities	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions	Redacted				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						



		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 6-4-2021

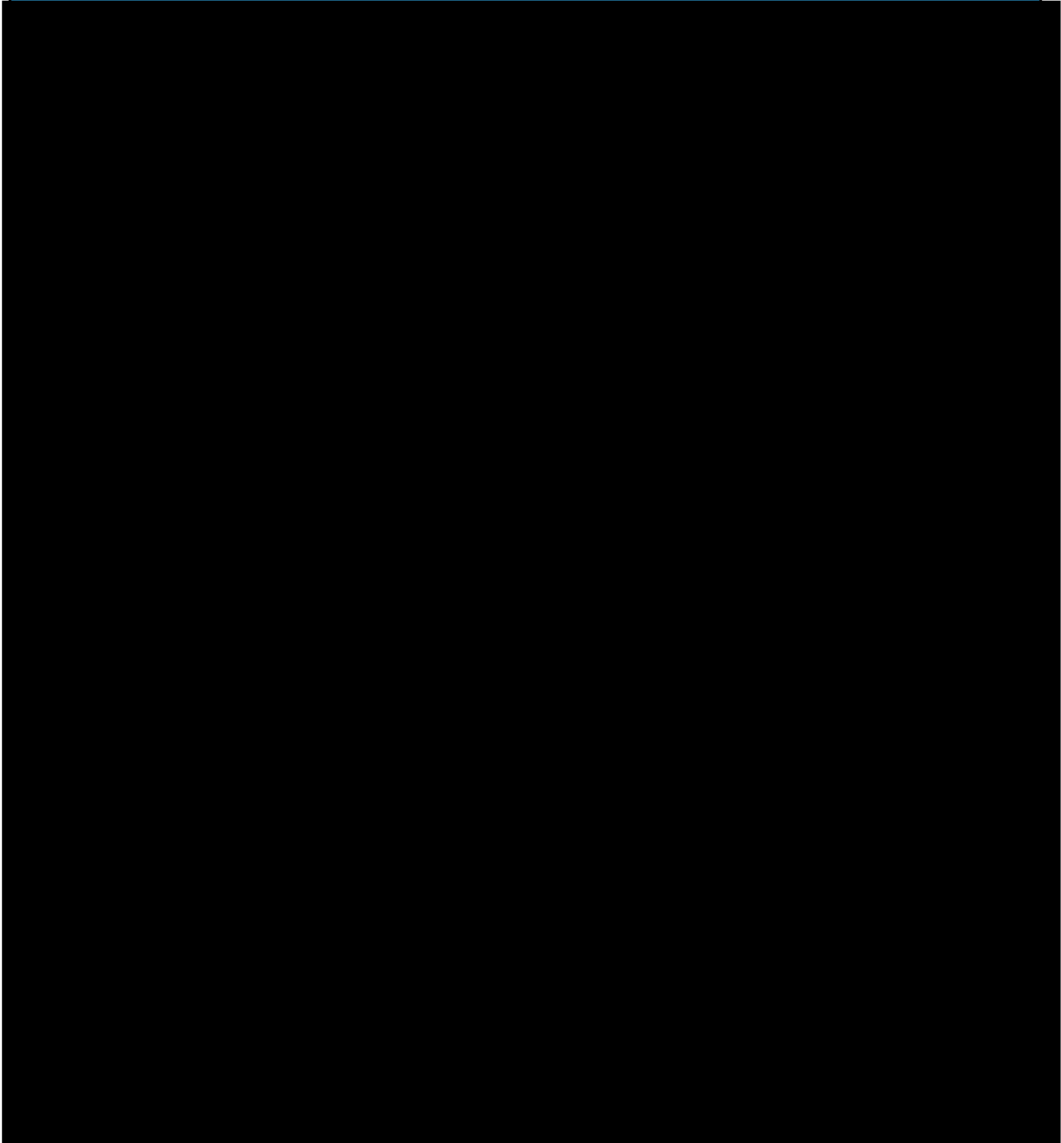
Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings - Outdoor			Redacted		
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish			Redacted		
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)			Redacted		
Gratnells			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmrise B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
MeTEOR			Redacted		
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving (Now Sold Under Global Equipment Company)			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platnium Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
TONIK WLP, LLC			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
VS	Redacted				
Waddell	Redacted				
Watson Furniture	Redacted				
WB Manufacturing	Redacted				
Webcoat	Redacted				
Wenger	Redacted				
Whitney Brothers	Redacted				
Wood Designs	Redacted				
ADDITIONAL SERVICES					



METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 6-4-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
9 To 5 Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
A2S Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Acrylic Source	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allied Plastics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allseating	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Alumni U.S.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Annin & Co	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Aurora Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AWT World Trade	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Biofit	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
BOSS/Norstar	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bretford Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bulman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Carpets for Kids	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CASPR	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CEF	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Central Restaurant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Certwood Limited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CF Stinson, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Champion Sports	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Children's Factory (The Children's Factory)	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Claridge	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Clinton Industries	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Copernicus Educational Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Corporate Identification Solutions	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Creative Arts Unlimited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko						
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
ERG International	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fellowes	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fire King	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FlagHouse	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flash Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fleetwood Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flexi-Felt / IEG	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FomCore	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Friant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FurnitureLab	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gigli & Massimo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gratnells	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Greene Manufacturing, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gressco LTD	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Groupe Lincora	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hann	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Holmrise B8	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Humanscale	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hussey Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Integra Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Interior Concepts	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Invincible Office	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ironwood Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
It's Nanoed	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jasper Chair	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Jonti-Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Joy Carpets	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
KFI Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
KI	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kore Design	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Legends Fitness	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Leisure Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
LifeSecure	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Logiflex	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Luxor H. Wilson	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marc Wilson Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marvel	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maverick Desk	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Maxon	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mayline	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
McKesson / Moore Medical	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mediatechnologies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MiEN	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mitchell Furniture Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mity-Lite	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Momentum Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MooreCo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MTS Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Muzo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Office Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Public Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Nook Pod	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
NorvaNivel	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
OFM	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Oklahoma Sound Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Olympic Kiln	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Pavilion Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual - FCS	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Playcore Companies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Plymold	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Raynor Group	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Right Angle	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
S. P. Richards Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Safco	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sandusky Lee	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Scholar Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sedia Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sheridan Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sico America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Six Inch	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Smith System	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Special T	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sports Graphics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Takeform	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tennsco Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
TONIK WLP, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Trendway	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
United Visual Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
USA Capitol	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Via Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
VS America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Waddell	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Watson Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing (Casework)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Webcoat	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wenger Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Whitney Brothers	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Wood Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	





Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 7/6/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**
☐ Addition
☐ Deletion
☐ Supporting Documentation

☐ **Price Update**
☐ Supporting Documentation

☒ **Products/Services**
☒ New Addition
☒ Update Only
☒ Supporting Documentation

☐ **Discontinued Products/Services**
☐ Supporting Documentation

☐ **States/Territories**
☐ Supporting Documentation

☐ **Other** _____
☐ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).
New Lines - Reflected in all matrices: Ghent. Changed Wood Designs to a sell pricer on the product matrix due to revised discount structure.

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 7/15/2021 | 8:17 AM CDT

☐ **Denied by Email:** Date _____

DocuSigned by:
Robert Zingelmann
 Region 4 ESC: 0B1D33BB0130490...

METEOR EDUCATION

PRODUCT PRICING BY SUPPLIER 7-1-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components	Redacted				
BOSS/Norstar	Casegoods, training tables, and simple system	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Shields	Shields	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Ghent	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing and office equipment	Redacted				
Gratnells	Storage bins and carts	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Casegoods, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmriss B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions	Redacted				
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving	Redacted				
Raynor Group	Seating	Redacted				
Right Angle	Ergonomic products	Redacted				
S. P. Richards Company	Furnishings and consumables	Redacted				
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
TONIK WLP, LLC	Outdoor furniture with indoor capabilities	Redacted				
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions					
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Redacted				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Redacted				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Redacted				

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 7-1-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings -			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Esscendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Ghent			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)			Redacted		
Gratnells			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmris B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Kidstuff Playsystems, Inc.			Redacted		
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving (Now Sold Under Global Equipment Company)			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platinum Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage			Redacted		
Raynor Group			Redacted		
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
TONIK WLP, LLC			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		
Waddell			Redacted		
Watson Furniture			Redacted		
WB Manufacturing			Redacted		
Webcoat			Redacted		
Wenger			Redacted		
Whitney Brothers			Redacted		
Wood Designs			Redacted		
ADDITIONAL SERVICES					
Miscellaneous Labor			Redacted		
MeTEOR Enhanced Installation			Redacted		
Additional Support Services			Redacted		

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 7-1-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
9 To 5 Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
A2S Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Acrylic Source	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allied Plastics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Allseating	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Alumni U.S.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
AmTab Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Annin & Co	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Aurora Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AWT World Trade	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Biofit	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
BOSS/Norstar	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bretford Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bulman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Carpets for Kids	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CASPR	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CEF	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Central Restaurant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Certwood Limited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CF Stinson, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Champion Sports	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Children's Factory (The Children's Factory)	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Claridge	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Clinton Industries	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Copernicus Educational Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Corporate Identification Solutions	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Creative Arts Unlimited	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Da-Lite Screen Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Debourgh	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko						
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
ERG International	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ergonomic Solutions (ESI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Esscendant (formerly United Stationers)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fellowes	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fire King	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FlagHouse	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flash Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fleetwood Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flexi-Felt / IEG	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FomCore	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Friant	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FurnitureLab	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ghent	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gigli & Massimo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gratnells	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Great Openings (Including Sparkeology)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Greene Manufacturing, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gressco LTD	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Groupe Lincora	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hann	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hirsh Industries, LLC	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Holmrise B8	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Humanscale	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hussey Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Integra Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Interior Concepts	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Invincible Office	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ironwood Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
It's Nanoed	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jasper Chair	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Jaxx Bean/OneUp Innovations	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jonti-Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Joy Carpets	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
KFI Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
KI	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kidstuff Playsystems, Inc.	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kore Design	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Legends Fitness	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Leisure Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
LifeSecure	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Logiflex	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Luxor H. Wilson	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marc Wilson Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marvel	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Maverick Desk	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maxon	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mayline	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
McKesson / Moore Medical	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mediatechnologies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Indoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Outdoor Lines	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MiEN	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mitchell Furniture Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mity-Lite	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Momentum Group	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MooreCo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MTS Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Muzo	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Office Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Public Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Nook Pod	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
NorvaNivel	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Offices To Go (A Division of Global Total Office)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
OFM	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Oklahoma Sound Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Olympic Kiln	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Palmieri	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Pavilion Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual - FCS	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Playcore Companies	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Plymold	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Premiere Stage Supply	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Quantum Storage	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Raynor Group	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Right Angle	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
S. P. Richards Company	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Safco	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sandusky Lee	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Scholar Craft	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sedia Systems	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Series Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sheridan Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sico America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Six Inch	Freight added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Smith System	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Special T	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sports Graphics	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Takeform	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Tenjam	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tennsco Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
TONIK WLP, LLC	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Trendway	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
United Visual Products	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
USA Capitol	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Versare Portable Products	Freight Paid Tier II - V					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Via Seating	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
VS America	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Waddell	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Watson Furniture	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing (Casework)	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Webcoat	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wenger Corp	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Whitney Brothers	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Wood Designs	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	



Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 10/19/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

 Addition

 Deletion

 Supporting Documentation

☒ **Products/Services**

 X New Addition

 Update Only

 X Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).

Please see attached page with listing of requested revisions.

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 10/22/2021 | 9:39 AM CDT

☐ **Denied by Email:** Date

DocuSigned by:
Robert Engelmann
Region 4 ESC: OB1D33BB0130490...

Region 4/OMNIA Proposed Changes 10-19-2021

New Lines - Reflected in all matrices

- Tesco Industries

Additional Services Changes

- Removed the Following:
 - High Impact Learning Environment Support Services – Onsite
 - High Impact Learning Environment Support Services – Remote
 - Post Occupancy Training, Safety and Orientation Level I
 - Post Occupancy Training, Safety and Orientation Level II
 - Post Occupancy Training, Safety and Orientation Level III
 - Instructional Design Services
- Added the Following:
 - Teacher Orientation Hybrid/Virtual
 - Teacher Orientation Hybrid/Onsite
 - On-Demand Program (One Person)
 - On-Demand Program (For Group Rate)
 - On-Demand Program (For Group Rate with Virtual)
 - Learning Services Virtual Session
 - Learning Services On-Site Session



ADDITIONAL SERVICES PRICING 10-19-2021

Additional Service	Description	Notes
Freight	Drop ship and inside delivery options available	Redacted
Installation	Professional installation- furniture set in place, ready for use, dunnage removed	Redacted
Miscellaneous Labor	Miscellaneous labor not covered in installation matrix	Redacted
Tariff Surcharge	US Government tariff on Chinese imports	Redacted
MeTEOR Connect	Online Project Management Services	Redacted
MeTEOR Enhanced Installation	Personalized professional services which ensure site and end user readiness prior to installation, as well as best fit user training upon installation.	Redacted
Furniture Recycling Donation	Removal of unwanted furniture which will be donated to a school or nonprofit organization in need	Redacted
Rhythm MEEPS Assessment	Assessment of five categories (Mental, Emotional, Energy, Physical, Social – “MEEPS”)	Redacted
Teacher Orientation Hybrid/Virtual	End-user support for new learning environment. through the LMS and virtual webinars. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	Redacted
Teacher Orientation Hybrid/Onsite	End-user support for new learning environment. through the LMS and onsite session. Includes safety, care, instructional intent, best practices, and research-based environment configurations.	Redacted
On-Demand Program (One Person)	Learning Pathway/Program via Learning Management System	Redacted

Additional Service	Description	Notes
On-Demand Program (For Group Rate)	Learning Pathway/Program via Learning Management System (For 5 Persons)	Redacted
On-Demand Program (For Group Rate with Virtual)	Learning Pathway/Program via Learning Management System with Three Live Webinar(s) embedded in Learning Pathway/Program (For 5 Persons)	Redacted
Learning Services Virtual Session	Virtual One-Hour Training or Coaching Session with an education expert focused on student centered learning and ProSocial Learning Ecosystem™ elements.	Redacted
Learning Services On-Site Session	Onsite Training/Modeling/Reflective Lesson Planning and/or Coaching with an education expert focused on student centered learning and ProSocial Learning Ecosystem™ elements.	Redacted
Dining Commons Professional Development	Consulting services for turning under-utilized dining space into a multipurpose, revenue generating campus hot spot	Redacted
Interior Design Services	Interior design and specification	Redacted
Advanced Interior Design Services	Senior-level interior design and specification	Redacted
Printed Materials	Printed material to supplement High Impact Learning Services to include books, thinking guides, etc.	Redacted



PRODUCT PRICING BY SUPPLIER 10-19-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Signage solutions	Redacted				
9 To 5 Seating*	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
A2S Inc. - Balance of Line	Balance of Line	Redacted				
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks	Redacted				
Acrylic Source	Display solutions	Redacted				
Allied Plastics	Activity tables, science tables, and early childhood tables	Redacted				
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools	Redacted				
Alumni	Classroom furniture	Redacted				
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.	Redacted				
Annin & Co	Indoor/outdoor flag products	Redacted				
Aurora Storage	Storage solutions	Redacted				
AWT World Trade	Drying racks, and screen printing equipment.	Redacted				
BioFit	Seating, mobile folding tables and carts	Redacted				
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components	Redacted				
BOSS/Norstar	Casegoods, training tables, and simple system	Redacted				
Bretford	Power and data solutions. Discount does not apply to licensing.	Redacted				
Bulman	Paper racks	Redacted				
Byrne Electrical Specialists	Power and data solutions	Redacted				
Carpets for Kids	Children's educational rugs	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
CASPR	Disinfection Solutions	Redacted				
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts	Redacted				
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture	Redacted				
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments	Redacted				
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)	Redacted				
Champion Sports	Athletic & physical education equipment	Redacted				
Cherryman	Complete line of reception, executive office and conference furnishings	Redacted				
Children's Factory (The Children's Factory)	Soft play furniture	Redacted				
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers	Redacted				
Clinton Industries	Recovery beds, sports training tables	Redacted				
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.	Redacted				
Corporate Identification Solutions	Signage solutions	Redacted				
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries	Redacted				
Da-Lite Screen Company	Presentation screens and furniture	Redacted				
Debourgh	Lockers	Redacted				
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment	Redacted				
Edsal	Commercial grade shelving, racking and storage systems	Redacted				
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating	Redacted				
eko	Collaborative, lounge and healthcare seating	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings	Redacted				
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches	Redacted				
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting	Redacted				
Essendant	Furnishings and consumables	Redacted				
Fellowes	Office and school products	Redacted				
Fire King	Fireproof file cabinets and safes	Redacted				
Fit & Finish	Laminate casegoods & conference tables	Redacted				
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more	Redacted				
Flash Furniture*	Complete line of furnishings	Redacted				
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings	Redacted				
Flexi-Felt / IEG	Floor saver glides	Redacted				
FomCore	Soft Seating	Redacted				
FomCore - Shields	Shields	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating	Redacted				
Friant - Casegoods Standard Line	Casegoods	Redacted				
Friant - Gitana Line	Desks, Cabinets, Bookcases, Tables, Accessories	Redacted				
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture	Redacted				
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products	Redacted				
Ghent	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,	Redacted				
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories	Redacted				
Global*	Metal filing, seating, casegoods, and storage	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing and office equipment	Redacted				
Gratnells	Storage bins and carts	Redacted				
Great Openings (Including Sparkeology)	Metal filing and storage	Redacted				
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings	Redacted				
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods	Redacted				
Groupe Lincora Inc.	Casegoods, seating and tables	Redacted				
Hann	Art, science, drafting educational furniture	Redacted				
High Point Furniture Industries (HPFI)	Casegoods, seating and tables	Redacted				
Hirsh Industries, LLC	Metal casegoods, filing and storage	Redacted				
Holmriss B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Humanscale	Seating, sit/stand products, and balance of line	Redacted				
Humanscale	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU	Redacted				
Humanscale	Lighting (Not including Artemide)	Redacted				
Humanscale	Accessory Products (Ergo tools & Glare Filters)	Redacted				
Hussey Seating	Folding Seating, Stool Seating	Redacted				
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating	Redacted				
Integra Seating	Soft Seating	Redacted				
Interior Concepts	Modular workstations & panel systems	Redacted				
Invincible Office	Metal office casegoods	Redacted				
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage	Redacted				
It's Nanoed	Sanitation Products	Redacted				
Jasper Chair	Seating and tables	Redacted				
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture	Redacted				
Jonti-Craft	Early childhood furniture and learning products	Redacted				
Jonti-Craft	Berries line	Redacted				
Joy Carpets	Early childhood carpets	Redacted				
KFI Seating	Seating	Redacted				
KI	Complete line of furnishings	Redacted				
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.	Redacted				
Kore Design	Seating, active seating, alternative seating chairs	Redacted				
Legends Fitness	Weight room and workout room equipment	Redacted				
Leisure Craft	Outdoor furniture	Redacted				
LifeSecure	Emergency preparedness, lockdown kits, first aid products	Redacted				
Logiflex	Office furniture and lounge seating	Redacted				
Luxor H. Wilson	Classroom and office products	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Marc Wilson Designs	Graphic design elements, signage, and décor	Redacted				
Marco Group	Seating, desks, tables, makerspace storage.	Redacted				
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets	Redacted				
Marvel: Pronto Series	Office furniture, seating and file cabinets	Redacted				
Maverick Desk	Laminate casegoods & conference tables	Redacted				
Maxon*	Panel System Furniture	Redacted				
Mayline	Casegoods, seating, training furniture, high density filing systems	Redacted				
McKesson / Moore Medical	Medical products	Redacted				
Mediatechnologies	Complete offering of library furniture	Redacted				
MeTEOR Catalog	Turn-key school furnishings	Redacted				
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture	Redacted				
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers	Redacted				
Mity-Lite*	Lightweight folding tables and carts	Redacted				
Momentum Group	Textiles (to be included on furniture from another vendor on contract)	Redacted				
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture	Redacted				
MooreCo - Sharewall ³	Sharewall	Redacted				
MooreCo - Soft Seating	Modular soft seating	Redacted				
MooreCo - Vanerum	Seating, desks, tables, visual communication	Redacted				
MTS Seating	Restaurant style tables and chairs	Redacted				
Muzo - Balance of Line	All other products	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer	Redacted				
National Office Furniture	Complete line of office, conference and lounge furnishings	Redacted				
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers	Redacted				
Nexel Shelving* (Now Sold Under Global Equipment Company)	Wire shelving solutions	Redacted				
Nook Pod	Mobile modular huddle pod	Redacted				
NorvaNivel	Innovative educational furniture and learning spaces	Redacted				
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods	Redacted				
OFM*	Chairs, tables, desks, cubicles and storage solutions	Redacted				
Oklahoma Sound Corp	Portable sound systems	Redacted				
Olympic Kiln	Art kilns	Redacted				
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks	Redacted				
Paragon Furniture	Office, computer, specialty storage, library furniture	Redacted				
Pavilion Furniture	Outdoor Furniture	Redacted				
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems	Redacted				
Playcore - BigToys	Outdoor playground equipment	Redacted				
Playcore - GT Grandstands	Grandstands	Redacted				
Playcore - Park & Play Structures	Playground equipment and accessories	Redacted				
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds	Redacted				
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings	Redacted				
Plymold	Cafeteria booths, tables, dining chairs	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Premiere Stage Supply	Theatre and stage equipment	Redacted				
Quantum Storage	Storage shelving	Redacted				
Raynor Group	Seating	Redacted				
Right Angle	Ergonomic products	Redacted				
S. P. Richards Company	Furnishings and consumables	Redacted				
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving	Redacted				
Sandusky Lee*	Metal casegood products, filing, and storage, and desking	Redacted				
Scholar Craft	Classroom and learning commons furniture	Redacted				
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating	Redacted				
Series Seating	Seating	Redacted				
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories	Redacted				
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)	Redacted				
SICO – parts	Table parts	Redacted				
Six Inch	Foam coated furniture and architectural products	Redacted				
Smith System	Classroom, library, office, and computer furniture.	Redacted				
Special T	Tables	Redacted				
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens	Redacted				
Takeform	Signage solutions	Redacted				
Tenjam	Unique seating for the library & media center	Redacted				
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving	Redacted				
Tesco Industries	Media space, wardrobe and storage cabinets, classroom cabinetry, filing solutions/bookcases, classroom furniture and soft seating	Redacted				
TONIK WLP, LLC	Outdoor furniture with indoor capabilities	Redacted				

		\$0- \$14,999	\$15,000- \$29,999	\$30,000- \$99,999	\$100,000- \$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Trendway	Office furniture. Discount does not include Feek line.	Redacted				
United Visual Products	Enclosed visual display boards, indoor/outdoor signage	Redacted				
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.	Redacted				
Versare Portable Products	Mobile partitions	Redacted				
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating	Redacted				
VS America	Hokki Stools	Redacted				
Waddell	Trophy and Display Cases	Redacted				
Watson Furniture	Tables, desks, storage, markerboards, accessories	Redacted				
WB Manufacturing	Moveable casework, fixed casework, classroom products	Redacted				
Webcoat	Outdoor tables, benches, receptacles and related products	Redacted				
Wenger Corp	Music equipment and storage products	Redacted				
Whitney Brothers	Early childhood furniture and learning products	Redacted				
Wood Designs	Early childhood furniture	Redacted				
ADDITIONAL SERVICES						
Freight	Drop ship and inside delivery options available	Redacted				
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Redacted				
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Redacted				

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 10-19-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs			Redacted		
9 To 5 Seating			Redacted		
A2S Inc.			Redacted		
Acrylic Source			Redacted		
Allied Plastics			Redacted		
Allseating			Redacted		
Alumni U.S.			Redacted		
AmTab Manufacturing			Redacted		
Annin & Co			Redacted		
Aurora Storage			Redacted		
AWT World Trade			Redacted		
BioFit			Redacted		
BOSS/Norstar			Redacted		
Bretford Manufacturing			Redacted		
Bulman			Redacted		
Byrne Electrical Specialists			Redacted		
Carpets for Kids			Redacted		
CASPR ⁸			Redacted		
CEF			Redacted		
Central Restaurant			Redacted		
Certwood Limited			Redacted		
CF Stinson, LLC			Redacted		
Champion Sports			Redacted		
Cherryman			Redacted		
Children's Factory (The Children's Factory)			Redacted		
Claridge			Redacted		
Clinton Industries			Redacted		
Copernicus Educational Products			Redacted		
Corporate Identification Solutions			Redacted		
Creative Arts Unlimited			Redacted		
Da-Lite Screen Company			Redacted		
Debourgh			Redacted		
Diversified Woodcrafts (including Shain			Redacted		
Eagle Manufacturing / Justrite Safety Group			Redacted		
Edsal			Redacted		
Educational Specialty Furnishings			Redacted		
Educational Specialty Furnishings - Outdoor			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko			Redacted		
Elkay Interior Systems (Formerly Interior			Redacted		
ERG International			Redacted		
Ergonomic Solutions (ESI)			Redacted		
Essendant (formerly United Stationers)			Redacted		
Fellowes ⁷			Redacted		
Fire King			Redacted		
Fit & Finish			Redacted		
FlagHouse			Redacted		
Flash Furniture			Redacted		
Fleetwood Group			Redacted		
Flexi-Felt / IEG			Redacted		
FomCore			Redacted		
Friant			Redacted		
FurnitureLab			Redacted		
Gear Grid			Redacted		
Ghent			Redacted		
Gigli & Massimo			Redacted		
Global			Redacted		
Global Equipment Company / Global Industrial (Includes Nexel)			Redacted		
Gratnells			Redacted		
Great Openings (Including Sparkeology)			Redacted		
Greene Manufacturing, Inc.			Redacted		
Gressco LTD			Redacted		
Groupe Lincora Inc.			Redacted		
Hann			Redacted		
High Point Furniture Industries (HPFI)			Redacted		
Hirsh Industries, LLC			Redacted		
Holmrise B8			Redacted		
Horizon Seating/Oak Harbor			Redacted		
Humanscale			Redacted		
Hussey Seating			Redacted		
IFC/Oak Harbor			Redacted		
Integra Seating			Redacted		
Interior Concepts			Redacted		
Invincible Office			Redacted		
Ironwood Manufacturing			Redacted		
It's Nanoed			Redacted		
Jasper Chair			Redacted		
Jaxx Bean Bags/OneUp Innovations			Redacted		
Jonti-Craft			Redacted		
Joy Carpets			Redacted		
KFI Seating			Redacted		
KI			Redacted		
Kidstuff Playsystems, Inc.			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Kore Design			Redacted		
Legends Fitness			Redacted		
Leisure Craft			Redacted		
LifeSecure			Redacted		
Logiflex			Redacted		
Luxor H. Wilson			Redacted		
M+A Matting (Formerly Andersen Mat			Redacted		
Marc Wilson Designs			Redacted		
Marco Group			Redacted		
Marvel			Redacted		
Maverick Desk			Redacted		
Maxon			Redacted		
Mayline			Redacted		
McKesson / Moore Medical			Redacted		
Mediatechnologies			Redacted		
MeTEOR			Redacted		
MeTEOR - Outdoor			Redacted		
MiEN			Redacted		
Mitchell Furniture Systems			Redacted		
Mity-Lite			Redacted		
Momentum Group			Redacted		
MooreCo - Standard, Soft Seating, and			Redacted		
MooreCo - Sharewall ²			Redacted		
MTS Seating			Redacted		
Muzo			Redacted		
National Office Furniture			Redacted		
National Public Seating			Redacted		
Nexel Shelving (Now Sold Under Global Equipment Company)			Redacted		
Nook Pod			Redacted		
NorvaNivel			Redacted		
Offices To Go (A Division of Global			Redacted		
OFM			Redacted		
Oklahoma Sound Corp			Redacted		
Olympic Kiln			Redacted		
Palmieri			Redacted		
Paragon Furniture			Redacted		
Pavilion Furniture			Redacted		
Platinum Visual			Redacted		
Platinum Visual - FCS with framing			Redacted		
Platinum Visual - FCS without framing			Redacted		
Playcore			Redacted		
Plymold			Redacted		
Premiere Stage Supply			Redacted		
Quantum Storage			Redacted		
Raynor Group			Redacted		

	\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Right Angle			Redacted		
S. P. Richards Company			Redacted		
Safco			Redacted		
Sandusky Lee			Redacted		
Scholar Craft			Redacted		
Sedia Systems			Redacted		
Series Seating			Redacted		
Sheridan Seating			Redacted		
Sico America			Redacted		
Six Inch			Redacted		
Smith System			Redacted		
Special T			Redacted		
Sports Graphics			Redacted		
Takeform			Redacted		
Tenjam			Redacted		
Tennsco Corp			Redacted		
Tesco Industries			Redacted		
TONIK WLP, LLC			Redacted		
Trendway			Redacted		
United Visual Products			Redacted		
USA Capitol			Redacted		
Versare Portable Products			Redacted		
Via Seating			Redacted		
VS			Redacted		
Waddell			Redacted		
Watson Furniture			Redacted		
WB Manufacturing			Redacted		
Webcoat			Redacted		
Wenger			Redacted		
Whitney Brothers			Redacted		
Wood Designs			Redacted		
ADDITIONAL SERVICES					
Miscellaneous Labor			Redacted		
MeTEOR Enhanced Installation			Redacted		
Additional Support Services			Redacted		

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 10-19-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
290 Signs	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
9 To 5 Seating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
A2S Inc.	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Acrylic Source	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allied Plastics	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Allseating	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		
Alumni U.S.	Redacted					
	Zone 1			Redacted		
	Zone 2			Redacted		
	Zone 3			Redacted		
	Zone 4			Redacted		

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
AmTab Manufacturing	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Annin & Co	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Aurora Storage	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
AWT World Trade	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Biofit	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
BOSS/Norstar	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bretford Manufacturing	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Bulman	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Byrne Electrical Specialists	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Carpets for Kids	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CASPR	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CEF	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Central Restaurant	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Certwood Limited	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
CF Stinson, LLC	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Champion Sports	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Cherryman	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Children's Factory (The Children's Factory)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Claridge	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Clinton Industries	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Copernicus Educational Products	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Corporate Identification Solutions	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Creative Arts Unlimited	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Da-Lite Screen Company	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Deborough	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Diversified Woodcrafts (including Shain Shopbuilt)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Eagle Manufacturing / Justrite Safety Group	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Edsal	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings - Indoor Lines	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Educational Specialty Furnishings- Outdoor Lines	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
eko	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
ERG International	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ergonomic Solutions (ESI)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Esscendant (formerly United Stationers)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fellowes	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fire King	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Fit & Finish	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FlagHouse	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flash Furniture	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Fleetwood Group	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Flexi-Felt / IEG	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FomCore	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Friant	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
FurnitureLab	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Gear Grid	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ghent	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gigli & Massimo	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Global Equipment Company / Global Industrial (Includes Nexel)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gratnells	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Great Openings (Including Sparkeology)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Greene Manufacturing, Inc.	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Gressco LTD	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Groupe Lincora	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hann	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
High Point Furniture Industries (HPFI)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Hirsh Industries, LLC	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Holmrise B8	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Humanscale	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Hussey Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
IFC/Horizon Seating/Oak Harbor	Freight Added					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Integra Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Interior Concepts	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Invincible Office	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Ironwood Manufacturing	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
It's Nanoed	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jasper Chair	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Jaxx Bean/OneUp Innovations	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Jonti-Craft	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Joy Carpets	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
KFI Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
KI	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kidstuff Playsystems, Inc.	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Kore Design	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Legends Fitness	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Leisure Craft	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
LifeSecure	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Logiflex	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Luxor H. Wilson	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
M+A Matting (Formerly Andersen Mat Company)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marc Wilson Designs	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marco Group	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Marvel	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Maverick Desk	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Maxon	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mayline	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
McKesson / Moore Medical	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mediatechnologies	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Indoor Lines	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MeTEOR Catalog - Outdoor Lines	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MiEN	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Mitchell Furniture Systems	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Mity-Lite	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Momentum Group	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MooreCo	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
MTS Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Muzo	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Office Furniture	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
National Public Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Nexel Shelving - Balance of Line (Now Sold Under Global Equipment Company)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Nexel Shelving - Wire products (Now Sold Under Global Equipment Company)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Nook Pod	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
NorvaNivel	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Offices To Go (A Division of Global Total Office)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
OFM	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Oklahoma Sound Corp	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Olympic Kiln	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Palmieri	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Paragon Furniture	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Pavilion Furniture	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Platnium Visual - FCS	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Playcore Companies	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Plymold	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Premiere Stage Supply	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Quantum Storage	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Raynor Group	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Right Angle	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
S. P. Richards Company	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Safco	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sandusky Lee	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Scholar Craft	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Sedia Systems	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Series Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sheridan Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sico America	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Six Inch	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Smith System	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Special T	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Sports Graphics	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Takeform	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tenjam	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tennsco Corp	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Tesco Industries	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
TONIK WLP, LLC	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Trendway	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
United Visual Products	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
USA Capitol	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Versare Portable Products	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Via Seating	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
VS America	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Waddell	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Watson Furniture	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
WB Manufacturing (Casework)	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Webcoat	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V
Wenger Corp	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Whitney Brothers	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				
Wood Designs	Redacted					
	Zone 1	Redacted				
	Zone 2	Redacted				
	Zone 3	Redacted				
	Zone 4	Redacted				

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	



Request for Contract Update

Pursuant to the terms of contract number R191810 for Furniture, Installation and Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

MeTEOR Education, LLC hereby provides notice of the following update on
(Contractor)
this date 12/28/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

☐ **Authorized Distributors/Dealers**

 Addition

 Deletion

 Supporting Documentation

☒ **Products/Services**

 X New Addition

 X Update Only

 X Supporting Documentation

☐ **States/Territories**

 Supporting Documentation

☐ **Price Update**

 Supporting Documentation

☐ **Discontinued Products/Services**

 Supporting Documentation

☐ **Other**

 Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).
Please see attached page with listing of requested revisions.

Submitted By: Caroline Smith

Title: Director of Strategic Sourcing

Email Address: CSmith@meteorededucation.com

☐ **Approved by Email:** Date 1/3/2022 | 7:55 AM CST

☐ **Denied by Email:** Date

Region 4 ESC: DocuSigned by: Robert Zingelmann
0B1D33BB0130490...

Region 4/OMNIA Proposed Changes 12-28-2021

New Lines - Reflected in all matrices

- Added new line, Kimball
- Added new line, Poppin

Revised Lines – Reflected in all matrices

- National Office Furniture changed to National Office Furniture (Includes Etc)

Product Matrix Changes:

- Eagle Manufacturing / Justrite Safety Group changed to sell pricer
- Bretford revised discount structure

Product/Material surcharges updated at bottom of product matrix. Please see attached letters.

- Big Toys: 18.5%
- Bio Fit: 5%
- Cherryman: 5.5%
- Essendant: Fuel charge subjected to change every month
- Fire King: Up to 14.74%
- Friant Gitana Line: 25%
- Great Openings: 20.4%
- Humanscale: 5%
- KI: 5%
- Kimball/National Office: 10%
- Leisurecraft: 10%
- Offices to Go: 20%
- Paragon: 3%
- Platinum Visual: 7.5%
- Sico: 5%
- Tennsco: 58.25%
- Trendway: 3.2%
- Ultraplay: 22%
- Ultrasite: 22%
- Webcoat: 10.5%

Install Matrix Changes:

- Changed Amtab into two lines
 - Balance of Life
 - Graphics - Amtab has added a new service which includes graphics packages for schools.

Freight Matrix Changes:

- SP Richards Freight increased to 23% for tiers 2-5. Please see attached letter.
- Temporary 10% Freight Surcharge across all lines. Please see attached letter.

METEOR EDUCATION

PRODUCT PRICING BY SUPPLIER 12-28-2021

Percentages listed below are for product only. Please see attached freight and installation fee structures.

Brand	Description
290 Signs	Signage solutions
9 To 5 Seating	Task seating, management seating, executive seating, guest seating, drafting stools
A2S Inc. - Balance of Line	Balance of Line
A2S Inc. - Flex Chair & Student Desks	Flex chair and student desks
Acrylic Source	Display solutions
Allied Plastics	Activity tables, science tables, and early childhood tables
Allseating	Task seating, management seating, executive seating, guest seating, drafting stools
Alumni	Classroom furniture
AmTab Manufacturing Corporation	Tables, stages, risers, cafeteria tables and furnishings, etc.
Annin & Co	Indoor/outdoor flag products
Aurora Storage	Storage solutions
AWT World Trade	Drying racks, and screen printing equipment.
BioFit*	Seating, mobile folding tables and carts
BOSS/Norstar	Chairs, Panels & brackets, flip top, tables, and components
BOSS/Norstar	Casegoods, training tables, and simple system
Bretford	Power and data solutions. Discount does not apply to licensing.
Bulman	Paper racks
Byrne Electrical Specialists	Power and data solutions
Carpets for Kids	Children's educational rugs
CASPR	Disinfection Solutions

Brand	Description
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)
Champion Sports	Athletic & physical education equipment
Cherryman*	Complete line of reception, executive office and conference furnishings
Children's Factory (The Children's Factory)	Soft play furniture
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers
Clinton Industries	Recovery beds, sports training tables
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.
Corporate Identification Solutions	Signage solutions
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries
Da-Lite Screen Company	Presentation screens and furniture
Debourgh	Lockers
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture
Eagle Manufacturing / Justrite Safety Group	Foodservice equipment

Brand	Description
Edsal	Commercial grade shelving, racking and storage systems
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating
eko	Collaborative, lounge and healthcare seating
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Design packages and cafeteria furnishings
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit-to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting
Essendant*	Furnishings and consumables
Fellowes	Office and school products
Fire King*	Fireproof file cabinets and safes
Fit & Finish	Laminate casegoods & conference tables
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more
Flash Furniture*	Complete line of furnishings
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early learning, multimedia, casegoods, specialty and teacher furnishings
Flexi-Felt / IEG	Floor saver glides
FomCore	Soft Seating
FomCore - Shields	Shields
Friant - Balance of Line	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating
Friant - Casegoods Standard Line	Casegoods

Brand	Description
Friant - Gitana Line*	Desks, Cabinets, Bookcases, Tables, Accessories
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products
Ghent	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories
Global*	Metal filing, seating, casegoods, and storage
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing, office equipment, and wire shelving solutions
Gratnells	Storage bins and carts
Great Openings (Including Sparkeology)*	Metal filing and storage
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods
Groupe Lincora Inc.	Casegoods, seating and tables
Hann	Art, science, drafting educational furniture
High Point Furniture Industries (HPFI)	Casegoods, seating and tables
Hirsh Industries, LLC	Metal casegoods, filing and storage
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories

Brand	Description
Humanscale*	Seating, sit/stand products, and balance of line
Humanscale*	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU
Humanscale*	Lighting (Not including Artemide)
Humanscale*	Accessory Products (Ergo tools & Glare Filters)
Hussey Seating	Folding Seating, Stool Seating
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating
Integra Seating	Soft Seating
Interior Concepts	Modular workstations & panel systems
Invincible Office	Metal office casegoods
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage
It's Nanoed	Sanitation Products
Jasper Chair	Seating and tables
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture
Jonti-Craft	Early childhood furniture and learning products
Jonti-Craft	Berries line
Joy Carpets	Early childhood carpets
KFI Seating	Seating
KI*	Complete line of furnishings
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.
Kimball - Ancillary*	Complete line of office, conference and lounge furnishings
Kimball - Metal Filing & Systems*	Complete line of office, conference and lounge furnishings
Kore Design	Seating, active seating, alternative seating chairs
Legends Fitness	Weight room and workout room equipment
Leisure Craft	Outdoor furniture
LifeSecure	Emergency preparedness, lockdown kits, first aid products

Brand	Description
Logiflex	Office furniture and lounge seating
Luxor H. Wilson	Classroom and office products
M+A Matting (Formerly Andersen Mat Company)	Indoor/outdoor mats, anti-slip & anti-fatigue mats
Marc Wilson Designs	Graphic design elements, signage, and décor
Marco Group	Seating, desks, tables, makerspace storage.
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets
Marvel: Pronto Series	Office furniture, seating and file cabinets
Maverick Desk	Laminate casegoods & conference tables
Maxon*	Panel System Furniture
Mayline	Casegoods, seating, training furniture, high density filing systems
McKesson / Moore Medical	Medical products
Mediatechnologies	Complete offering of library furniture
MeTEOR Catalog	Turn-key school furnishings
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers
Mity-Lite*	Lightweight folding tables and carts
Momentum Group	Textiles (to be included on furniture from another vendor on contract)
MooreCo (Including Balt/Best-Rite)	Marker and bulletin boards, AV carts & stands, computer furniture
MooreCo - Sharewall ³	Sharewall
MooreCo - Soft Seating	Modular soft seating

Brand	Description
MooreCo - Vanerum	Seating, desks, tables, visual communication
MTS Seating	Restaurant style tables and chairs
Muzo - Balance of Line	All other products
Muzo - Kite, Wave, Mini Mobile, Versatilis, Waltzer	Kite, Wave, Mini Mobile, Versatilis, Waltzer
National Office Furniture (Includes Etc)*	Complete line of office, conference and lounge furnishings
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers
Nook Pod	Mobile modular huddle pod
NorvaNivel	Innovative educational furniture and learning spaces
Offices To Go (A Division of Global Total Office)*	Complete line of seating and casegoods
OFM*	Chairs, tables, desks, cubicles and storage solutions
Oklahoma Sound Corp	Portable sound systems
Olympic Kiln	Art kilns
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks
Paragon Furniture	Office, computer, specialty storage, library furniture
Pavilion Furniture	Outdoor Furniture
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems
Playcore - BigToys	Outdoor playground equipment
Playcore - GT Grandstands	Grandstands
Playcore - Park & Play Structures	Playground equipment and accessories
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Uplay Today and Snug)	Outdoor playgrounds
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings

Brand	Description
Plymold	Cafeteria booths, tables, dining chairs
Poppin	Office furniture and supplies
Premiere Stage Supply	Theatre and stage equipment
Quantum Storage	Storage shelving
Raynor Group	Seating
Right Angle	Ergonomic products
S. P. Richards Company	Furnishings and consumables
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving
Sandusky Lee*	Metal caseload products, filing, and storage, and desking
Scholar Craft	Classroom and learning commons furniture
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating
Series Seating	Seating
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)
SICO – parts	Table parts
Six Inch	Foam coated furniture and architectural products
Smith System	Classroom, library, office, and computer furniture.
Special T	Tables
Sports Graphics	Scoring tables, wall padding, bleacher enclosures, wall graphics and wind screens
Takeform	Signage solutions
Tenjam	Unique seating for the library & media center
Tennsco Corp	Metal storage cabinets & bookcases, storage shelving

Brand	Description
Tesco Industries	Media space, wardrobe and storage cabinets, classroom cabinetry, filing solutions/bookcases, classroom furniture and soft seating
TONIK WLP, LLC	Outdoor furniture with indoor capabilities
Trendway	Office furniture. Discount does not include Feek line.
United Visual Products	Enclosed visual display boards, indoor/outdoor signage
USA Capitol	Student desks and chairs, activity tables, teacher's desks, combo desks/chairs combinations. Includes Ntersect Line.
Versare Portable Products	Mobile partitions
Via Seating*	Task seating, management seating, executive seating, guest seating, lounge seating
VS America	Hokki Stools
Waddell	Trophy and Display Cases
Watson Furniture	Tables, desks, storage, markerboards, accessories
WB Manufacturing	Moveable casework, fixed casework, classroom products
Webcoat	Outdoor tables, benches, receptacles and related products
Wenger Corp	Music equipment and storage products
Whitney Brothers	Early childhood furniture and learning products
Wood Designs	Early childhood furniture

ADDITIONAL SERVICES

Freight	Drop ship and inside delivery options available	Please see attached freight rates by vendor.
Installation	Professional installation - furniture set in place, ready for use, dunnage removed	Please see attached installation rates by vendor.
Additional Support Services	High-Impact Learning Environment and High-Impact Learning Experience Support Services and Printed Material	Please see Additional Services Price List.

		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Brand	Description	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

METEOR EDUCATION

INSTALL TERMS BY SUPPLIER 12-28-2021

Numbers below are the percentage add for installation services, organized by vendor and tier.

Brand
290 Signs
9 To 5 Seating
A2S Inc.
Acrylic Source
Allied Plastics
Allseating
Alumni U.S.
AmTab Manufacturing - Balance of Life
AmTab Manufacturing - Graphics
Annin & Co
Aurora Storage
AWT World Trade
BioFit
BOSS/Norstar
Bretford Manufacturing
Bulman
Byrne Electrical Specialists
Carpets for Kids
CASPR ⁹
CEF
Central Restaurant
Certwood Limited
CF Stinson, LLC
Champion Sports
Cherryman
Children's Factory (The Children's Factory)
Claridge
Clinton Industries
Copernicus Educational Products
Corporate Identification Solutions
Creative Arts Unlimited
Da-Lite Screen Company
Debourgh
Diversified Woodcrafts (including Shain)
Eagle Manufacturing / Justrite Safety Group
Edsal
Educational Specialty Furnishings
Educational Specialty Furnishings - eko
Elkay Interior Systems (Formerly Interior)
ERG International
Ergonomic Solutions (ESI)
Essendant (formerly United Stationers)
Fellowes ⁸

Brand
Fire King
Fit & Finish
FlagHouse
Flash Furniture
Fleetwood Group
Flexi-Felt / IEG
FomCore
Friant
FurnitureLab
Gear Grid
Ghent
Gigli & Massimo
Global
Global Equipment Company / Global Industrial (Includes Nexel)
Gratnells
Great Openings (Including Sparkeology)
Greene Manufacturing, Inc.
Gressco LTD
Groupe Lincora Inc.
Hann
High Point Furniture Industries (HPFI)
Hirsh Industries, LLC
Holmrise B8
Horizon Seating/Oak Harbor
Humanscale
Hussey Seating
IFC/Oak Harbor
Integra Seating
Interior Concepts
Invincible Office
Ironwood Manufacturing
It's Nanoed
Jasper Chair
Jaxx Bean Bags/OneUp Innovations
Jonti-Craft
Joy Carpets
KFI Seating
KI
Kidstuff Playsystems, Inc.
Kimball
Kore Design
Legends Fitness
Leisure Craft
LifeSecure
Logiflex
Luxor H. Wilson
M+A Matting (Formerly Andersen Mat)
Marc Wilson Designs
Marco Group
Marvel
Maverick Desk
Maxon

Brand
Mayline
McKesson / Moore Medical
Mediatechnologies
MeTEOR
MeTEOR - Outdoor
MiEN
Mitchell Furniture Systems
Mity-Lite
Momentum Group
MooreCo - Standard, Soft Seating, and
MooreCo - Sharewall ²
MTS Seating
Muzo
National Office Furniture (Includes Etc)
National Public Seating
Nook Pod
NorvaNivel
Offices To Go (A Division of Global
OFM
Oklahoma Sound Corp
Olympic Kiln
Palmieri
Paragon Furniture
Pavilion Furniture
Platinum Visual
Platinum Visual - FCS with framing
Platinum Visual - FCS without framing
Playcore
Plymold
Poppin
Premiere Stage Supply
Quantum Storage
Raynor Group
Right Angle
S. P. Richards Company
Safco
Sandusky Lee
Scholar Craft
Sedia Systems
Series Seating
Sheridan Seating
Sico America
Six Inch
Smith System
Special T
Sports Graphics
Takeform
Tenjam
Tennsco Corp
Tesco Industries
TONIK WLP, LLC
Trendway
United Visual Products

Brand
USA Capitol
Versare Portable Products
Via Seating
VS
Waddell
Watson Furniture
WB Manufacturing
Webcoat
Wenger
Whitney Brothers
Wood Designs

METEOR EDUCATION

FREIGHT TERMS BY SUPPLIER 12-28-2021

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

Vendor	Freight Terms
290 Signs	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
9 To 5 Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
A2S Inc.	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Acrylic Source	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Allied Plastics	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Allseating	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Alumni U.S.	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
AmTab Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Annin & Co	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Aurora Storage	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
AWT World Trade	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Biofit	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
BOSS/Norstar	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Bretford Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Bulman	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Byrne Electrical Specialists	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Carpets for Kids	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
CASPR	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
CEF	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Central Restaurant	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Certwood Limited	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
CF Stinson, LLC	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Champion Sports	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Cherryman	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Children's Factory (The Children's Factory)	Freight added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Claridge	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Clinton Industries	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Copernicus Educational Products	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Corporate Identification Solutions	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Creative Arts Unlimited	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Da-Lite Screen Company	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Debourgh	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Diversified Woodcrafts (including Shain Shopbuilt)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Eagle Manufacturing / Justrite Safety Group	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Edsal	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Educational Specialty Furnishings - Indoor Lines	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Educational Specialty Furnishings- Outdoor Lines	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
eko	
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Elkay Interior Systems (Formerly Interior Systems, Inc. - ISI)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
ERG International	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Ergonomic Solutions (ESI)	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Esscendant (formerly United Stationers)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Fellowes	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Fire King	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Fit & Finish	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
FlagHouse	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Flash Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Fleetwood Group	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Flexi-Felt / IEG	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
FomCore	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Friant	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
FurnitureLab	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Gear Grid	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Ghent	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Gigli & Massimo	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Global	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Global Equipment Company / Global Industrial (Includes Nexel)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Gratnells	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Great Openings (Including Sparkeology)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Greene Manufacturing, Inc.	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Gressco LTD	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Groupe Lincora	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Hann	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
High Point Furniture Industries (HPFI)	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Hirsh Industries, LLC	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Holmris B8	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Humanscale	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Hussey Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
IFC/Horizon Seating/Oak Harbor	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Integra Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Interior Concepts	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Invincible Office	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Ironwood Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
It's Nanoed	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Jasper Chair	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Jaxx Bean/OneUp Innovations	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Jonti-Craft	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Joy Carpets	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
KFI Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
KI	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Kimball	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Kidstuff Playsystems, Inc.	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Kore Design	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Legends Fitness	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Leisure Craft	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
LifeSecure	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Logiflex	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Luxor H. Wilson	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
M+A Matting (Formerly Andersen Mat Company)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Marc Wilson Designs	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Marco Group	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Marvel	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Maverick Desk	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Maxon	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Mayline	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
McKesson / Moore Medical	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Mediatechnologies	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MeTEOR Catalog - Indoor Lines	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MeTEOR Catalog - Outdoor Lines	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MiEN	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Mitchell Furniture Systems	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Mity-Lite	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Momentum Group	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MooreCo	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
MTS Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Muzo	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
National Office Furniture (Includes Etc)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
National Public Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Nook Pod	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
NorvaNivel	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Offices To Go (A Division of Global Total Office)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
OFM	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Oklahoma Sound Corp	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Olympic Kiln	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Palmieri	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Paragon Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Pavilion Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Platnium Visual	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Platnium Visual - FCS	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Playcore Companies	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Plymold	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Poppin	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Premiere Stage Supply	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Quantum Storage	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Raynor Group	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Right Angle	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
S. P. Richards Company	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Safco	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Sandusky Lee	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Scholar Craft	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Sedia Systems	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Series Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Sheridan Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Sico America	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Six Inch	Freight added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Smith System	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Special T	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Sports Graphics	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Takeform	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Tenjam	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Tennsco Corp	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Tesco Industries	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
TONIK WLP, LLC	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Trendway	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
United Visual Products	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
USA Capitol	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Versare Portable Products	Freight Paid Tier II - V
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Via Seating	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
VS America	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Waddell	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Watson Furniture	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
WB Manufacturing	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
WB Manufacturing (Casework)	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Webcoat	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Wenger Corp	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4
Whitney Brothers	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4

Vendor	Freight Terms
Wood Designs	Freight Added
	Zone 1
	Zone 2
	Zone 3
	Zone 4



		\$0-\$14,999	\$15,000-\$29,999	\$30,000-\$99,999	\$100,000-\$199,999	\$200,000+
Vendor	Freight Terms	Price Tier I	Price Tier II	Price Tier III	Price Tier IV	Price Tier V

ZONES

Zone 1	Zone 2	Zone 3	Zone 4
Michigan	Arkansas	Alabama	Arizona
Minnesota	Illinois	Connecticut	California
Missouri	Indiana	Delaware	Colorado
Montana	Iowa	Florida	Nevada
Nebraska	Kansas	Georgia	Oregon
North Dakota	Louisiana	Idaho	Utah
South Dakota	Mississippi	Kentucky	Washington
Texas	New Mexico	Maine	New York
Wyoming	Oklahoma	Maryland	
	Wisconsin	Massachusetts	
		New Hampshire	
		New Jersey	
		North Carolina	
		Ohio	
		Pennsylvania	
		Rhode Island	
		South Carolina	
		Tennessee	
		Vermont	
		Virginia	
		West Virginia	
		District of Columbia	

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Response	Percentage
Yes, the U.S. should take action to reduce global warming	85%
No, the U.S. should not take action to reduce global warming	15%