

Request for Contract Update

Furniture, Installation and

Pursuant to the terms of contract number R191810 for Related Services Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request. hereby provides notice of the following update on MeTEOR Education, LLC this date 2/2/2023 Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form. **Authorized Distributors/Dealers Price Update** Supporting Documentation Addition Deletion _Supporting Documentation **Discontinued Products/Services** \mathbf{X} **Products/Services Supporting Documentation New Addition** X Update Only **Supporting Documentation** Other **States/Territories** Supporting Documentation Supporting Documentation Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary). Please see attached page with listing of requested revisions. Approved by Email: Date $\frac{2/8/2023}{}$ | 8:24 AM CST Submitted By: <u>Caroline Smith</u> Title: Director of Strategic Sourcing Denied by Email: Email Address: <u>CSmith@meteoreducation.com</u>

Region 4/OMNIA Proposed Changes 02-02-2023

Product Matrix Changes –

- Changed MTS discount structure.
- Changed Watson's discount structure.
- Removed Friant's Casegoods discount as it is now the same as the Balance of line discount.

Freight Matrix Changes -

- Increased Six Inch freight to 25% for Tiers 2-5
- Added the following note to the additional freight service pricing: "Nights, Weekends and Holidays Up to \$1000 charge."



PRODUCT PRICING BY SUPPLIER 2-1-2023

Percentages listed below are for product only. Please see attached freight and installation fee structures.

Brand	Description			
290 Signs	Signage solutions			
	Task seating, management			
9 To 5 Seating*	seating, executive seating, guest			
	seating, drafting stools			
A2S Inc Balance of Line	Balance of Line			
A2S Inc Flex Chair &	Clay shair and student decli-			
Student Desks	Flex chair and student desks			
Acrylic Source	Display solutions			
Alliad Diactics	Activity tables, science tables, and			
Allied Plastics	early childhood tables			
	Task seating, management			
Allseating	seating, executive seating, guest			
	seating, drafting stools			
Alumni	Classroom furniture			
AmTab Manufacturing	Tables, stages, risers, cafeteria			
Corporation	tables and furnishings, etc.			
Annin & Co	Indoor/outdoor flag products			
Anova Furnishings	Stools, chairs, tables, benches,			
Anova Furnishings	umbrellas, privacy screens			
Aurora Storage	Storage solutions			
AM/T Morld Trado	Drying racks, and screen printing			
AWT World Trade	equipment.			
BioFit*	Seating, mobile folding tables and			
DIUFIL	carts			
POSS/Norstar	Chairs, Panels & brackets, flip top,			
BOSS/Norstar	tables, and components			
POSS/Norstar	Casegoods, training tables, and			
BOSS/Norstar	simple system			
	Power and data solutions.			
Bretford	Discount does not apply to			
	licensing.			
Bulman	Paper racks			
Byrne Electrical Specialists	Power and data solutions			
Carpets for Kids	Children's educational rugs			
CASPR	Disinfection Solutions			

Brand	Description
CEF	Makerspace furniture, classroom furniture, tables, chairs, stools, multi-purpose carts, and charging carts
Central Restaurant	Cooking Equipment, Food Preparation, Dining Room, Furniture
Certwood Limited	Durable Storage System which are designed to support, adapt and evolve with the ever-changing Learning Environments
CF Stinson, LLC	Textiles (to be included on furniture from another vendor on contract)
Champion Sports	Athletic & physical education equipment
Cherryman*	Complete line of reception, executive office and conference furnishings
Children's Factory (The Children's Factory)	Soft play furniture
Claridge	WhiteBoards, Tack Surfaces, Wall Systems, Room Dividers
Clinton Industries	Recovery beds, sports training tables
Copernicus Educational Products*	Early childhood and reading furniture. Discount does not include Interactive Technical Line - call for quote.
Corporate Identification Solutions	Signage solutions
Creative Arts Unlimited	Art, Décor, and Custom Designs Packages for Cafeterias and Libraries
Da-Lite Screen Company	Presentation screens and furniture
Debourgh	Lockers
Diversified Woodcrafts	Science lab products, science tables, vocational and art furniture
Displays2Go	Furnishings, message boards, display cases, food service, presentations, banners
Eagle Group	Foodservice equipment

Brand	Description
Eagle Manufacturing /	Flammable, acid, and chemical
Justrite Safety Group	storage cabinets
Edsal	Commercial grade shelving,
Lusai	racking and storage systems
Educational Specialty Furnishings	Classroom & computer furniture, outdoor tables, mobile storage, teacher desks, and seating
eko	Collaborative, lounge and healthcare seating
Elkay Interior Systems (Formerly Interior Systems, Inc ISI)	Design packages and cafeteria furnishings
ERG International	Tables, multipurpose seating, collaborative seating, lounge seating, modular seating and benches
Ergonomic Solutions (ESI)*	Monitor arms, crank and electric height adjustable tables, keyboard combinations, power solutions, sit to-stand solutions, wall mounted and mobile workstations, laptop solutions, and task lighting
Essendant*	Furnishings and consumables
Fellowes	Office and school products
Fire King*	Fireproof file cabinets and safes
Fit & Finish	Laminate casegoods & conference tables
FlagHouse	Furnishings and equipment for sport, recreation, special needs and more
Flash Furniture*	Complete line of furnishings
Fleetwood Group	Library, science, computer, mobile cabinets, student tables, early earning, multimedia, casegoods, specialty and teacher furnishings
Flexi-Felt / IEG	Floor saver glides
FomCore	Soft Seating
FomCore - Sheilds	Shields
Friant - Balance of Line (includes Casegoods)	Panels, Shields, Home Office, Office Seating, Lounge Seating, Soft Seating
	Soft Seating

Brand	Description
Friant - Gitana Line*	Desks, Cabinets, Bookcases,
	Tables, Accessories
FurnitureLab	Cafeteria, breakroom, café, and lounge furniture
Gear Grid	Fire & EMS, Athletic & Education, and Public Works Products
Ghent (Includes Waddell)	Partitions, Screens, Whiteboards, Easels, Bulletin Boards,
Gigli & Massimo	Chairs, mirrors, wash units, cash desks, cosmetology, and accessories
Global*	Metal filing, seating, casegoods, and storage
Global Equipment Company / Global Industrial (Includes Nexel)	Metal filing, office equipment, and wire shelving solutions
Gopher	Athletic & physical education equipment
Grand Rapids Chair Company	Seating
Gratnells	Storage bins and carts
Great Openings (Including Sparkeology)*	Metal filing and storage
Greene Manufacturing, Inc.	Automotive, computer Furniture, cosmetology lab furniture, green house, office & media furniture, science & nursing and seating furnishings
Gressco LTD	Library Chairs, Tables, Book Browsers, Activity Centers, and Soft Goods
Groupe Lacasse - Lacasse	Office furniture, desks, storage,
Brand	tables seating, panel systems
Groupe Lacasse - United Chair and Arold Brands	Office furniture, desks, storage,
Groupe Lincora Inc.	tables seating, panel systems Casegoods, seating and tables
Groupe Lincora inc.	casegoous, seating and tables

Brand	Description
Hann	Art, science, drafting educational furniture
High Point Furniture Industries (HPFI)	Casegoods, seating and tables
Hirsh Industries, LLC	Metal casegoods, filing and storage
Holmris B8	Office desks, tables, seating, storage, lounge furniture, outdoor furniture, and accessories
Humanscale*	Seating, sit/stand products, and balance of line
Humanscale*	Keyboard, Keyboard Accessories, NeatLinks, M/Arm, M/Connect, M/Flex, & CPU
Humanscale*	Lighting (Not including Artemide)
Humanscale*	Accessory Products (Ergo tools & Glare Filters)
IFC/Horizon Seating/Oak Harbor	Desks, tables and seating
Integra Seating	Soft Seating
Interior Concepts	Modular workstations & panel systems
Invincible Office	Metal office casegoods
Ironwood Manufacturing	Classroom & computer tables, drafting tables, mobile storage, teacher desks, musical instrument storage
It's Nanoed	Sanitation Products
Jasper Chair	Seating and tables
Jasper Seating Company, Inc.	Seating and casegoods furniture
Jaxx Bean Bags/OneUp Innovations	Bean bags and modular furniture
Jonti-Craft	Early childhood furniture and learning products
Jonti-Craft	Berries line
Joy Carpets	Early childhood carpets
KFI Seating	Seating
KI*	Complete line of furnishings
Kidstuff Playsystems, Inc.	Playground equipment and outdoor furnishings.
Kimball - Ancillary*	Complete line of office, conference and lounge furnishings

Brand	Description
Kimball - Metal Filing &	Complete line of office,
Systems*	conference and lounge furnishings
Kore Design	Seating, active seating, alternative seating chairs
Landscape Forms	Outdoor furnishings
Legends Fitness	Weight room and workout room equipment
Leisure Craft	Outdoor furniture
LifeSecure	Emergency preparedness, lockdown kits, first aid products
Logiflex	Office furniture and lounge seating
Luxor H. Wilson	Classroom and office products
M+A Matting (Fromerly	Indoor/outdoor mats, anti-slip &
Andersen Mat Company)	anti-fatigue mats
Marc Wilson Designs	Graphic design elements, signage, and décor
Marco Group	Seating, desks, tables, makerspace storage.
Marvel: Non-Pronto Series	Office furniture, seating and file cabinets
Marvel: Pronto Series	Office furniture, seating and file cabinets
Maverick Desk	Laminate casegoods & conference tables
Maxon*	Panel System Furniture
Mayline	Casegoods, seating, training furniture, high density filing systems
McKesson / Moore Medical	Medical products
Mediatechnologies	Complete offering of library furniture
Meteor Catalog	Turn-key school furnishings
MiEN Company, Inc	Classroom furniture, administration offices, desking, tables, teacher stations, student furniture, common area furniture
Mitchell Furniture Systems	Mobile cafeteria and dining furniture, heavy-duty folding tables, portable risers

Brand	Description
Mity-Lite*	Lightweight folding tables and carts
Momentum Group	Textiles (to be included on furniture from another vendor on contract)
MooreCo (Balt/Best-Rite, Includes Soft Seating)	Marker and bulletin boards, AV carts & stands, computer furniture, soft seating
MooreCo - Sharewall ³	Sharewall
MooreCo - Vanerum	Seating, desks, tables, visual communication
MTS Seating	Restaurant style tables and chairs
Muzo - Balance of Line	All other products
Muzo - Kite, Wave, Mini	Kite, Wave, Mini Mobile,
Mobile, Versatilis, Waltzer	Versatilis, Waltzer
	Plastic Coated Steel Outdoor
MyTCoat	Furniture
National Office Furniture (Includes Etc)*	Complete line of office, conference and lounge furnishings
National Public Seating*	Folding tables and chairs, seating, cafeteria tables, mobile choral risers
Nook Pod	Mobile modular huddle pod
NorvaNivel	Innovative educational furniture and learning spaces
Offices To Go (A Division of	Complete line of seating and
Global Total Office)*	casegoods
OFM*	Chairs, tables, desks, cubicles and storage solutions
Oklahoma Sound Corp	Portable sound systems
Olympic Kiln	Art kilns
Palmieri	Tables, Desks, Seating, Shelving, kiosks, displays and book trucks
Paragon Furniture	Office, computer, specialty storage, library furniture
Pavilion Furniture	IOutdoor Furniture
Pavilion Furniture Platnium Visual	Outdoor Furniture Markerboards, chalkboards, tackboards and visual display systems
Platnium Visual	Markerboards, chalkboards, tackboards and visual display systems
	Markerboards, chalkboards, tackboards and visual display

Brand	Description
Playcore - Park & Play	Playground equipment and
Structures	accessories
Playcore - UltraPlay Systems Inc. (Includes UltraPlay (Discovery Centers, Frog Furnishings, Uplay Today, and Snug)	Outdoor playgrounds
Playcore - UltraSite (includes UltraShade, UltraShelter)	Outdoor furnishings
Plymold	Cafeteria booths, tables, dining
Ponnin	Chairs Office furniture and supplies
Poppin	Office furniture and supplies
Premiere Stage Supply	Theatre and stage equipment
Quantum Storage	Storage shelving
Raynor Group	Seating
Right Angle	Ergonomic products
S. P. Richards Company	Furnishings and consumables
Safco*	Bookcases, signs, flat files, literature organizers, media storage shelving
SAFFE Furniture*	Furniture for educational environments
Sandusky Lee*	Metal casegood products, filing, and storage, and desking
Scholar Craft	Classroom and learning commons furniture
Screenflex Portable Partitions	Room Dividers
Sedia Systems	Lecture hall, classroom, auditorium and multi-purpose seating
Series Seating	Seating
Sheridan Seating	Bleachers, platforms, stages, basketball equipment, and accessories
Sico America	Cafeteria booths, tables, dining chairs and stages (Parts are not included with this discount structure)
SICO – parts	Table parts
Six Inch	Foam coated furniture and architectural products

Brand	Description
Smith System*	Classroom, library, office, and
	computer furniture.
Spec Seats	Folding Seating, Stool Seating
Special T	Tables
Spectrum Industries	Esports Furniture and Equipment
	Scoring tables, wall padding,
Sports Graphics	bleacher enclosures, wall graphics
	and wind screens
Symbiote	Laboratory and Technical
•	Furniture
Takeform	Signage solutions
Tenjam	Unique seating for the library &
•	media center
Tennsco Corp	Metal storage cabinets &
'	bookcases, storage shelving
	Media space, wardrobe and
	storage cabinets, classroom
Tesco Industries	cabinetry, filing
	solutions/bookcases, classroom
	furniture and soft seating
T	Landingto Office Franciscus for
Three H Furniture Systems	Laminate Office Furniture for
Limited	Private Office, Open Plan,
	Meeting & Greeting Environments
TONIK WLP, LLC	Outdoor furniture with indoor
- , -	capabilities
Trendway	Office furniture. Discount does
	not include Feek line.
United Visual Products	Enclosed visual display boards,
	indoor/outdoor signage
	Student desks and chairs, activity
	tables, teacher's desks, combo
USA Capitol	desks/chairs combinations.
	Includes Ntersect Line.
Versare Portable Products	Mobile partitions
. s. sai e i si table i roducts	Task seating, management
Via Seating*	seating, executive seating, guest
The Jeaning	seating, lounge seating
VS America	Hokki Stools
	Tables, desks, storage,
Watson Furniture	markerboards, accessories
	Moveable casework, fixed
WB Manufacturing	casework, classroom products
	casework, classiooni products

Brand	Description
Webcoat	Outdoor tables, benches, receptacles and related products
Wenger Corp	Music equipment and storage products
Whitney Brothers	Early childhood furniture and learning products
Wood Designs	Early childhood furniture

Brand			
Freight			
Installation			
Additional Support Services			



FREIGHT TERMS BY SUPPLEIER 2-1-2023

Percentages listed below are for dock delivery. See inside delivery terms at bottom of sheet.

Vendor	
290 Signs	
9 To 5 Seating	5
A2S Inc.	
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Acrylic Source	2
Allied Plastics	
Allseating	
Anscaring	
Alumni U.S.	

	Vendor
	AmTab Manufacturing
	Annin & Co
	Anova Furnishings
	Aurora Storage
	AWT World Trade
	Biofit
	BOSS/Norstar
_	Bretford Manufacturing

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Carpets	for Kids
CAL	CDD
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Certwoo	d Limited
CF Stins	son, LLC

Vendor
Champion Sports
Cherryman
Children's Factory (The
Children's Factory (The
Claridge
Clinton Industries
Copernicus Educational
Products
Corporate Identification
Solutions
Creative Arts Unlimited

Vendor
Da-Lite Screen Company
Debourgh
Diversified Woodcrafts
(including Shain
Shopbuilt)
Displays2Go
Eagle Group
Eagle Manufacturing /
Justrite Safety Group
Edsal

Vendor
Educational Specialty Furnishings - Indoor
Lines
Educational Specialty Furnishings-
Outdoor Lines
eko
Elkay Interior Systems
(Formerly Interior
Systems, Inc ISI)
ERG International
Lite international
Ergonomic Solutions
(ESI)
5
Esscendant (formerly United Stationers)

Vendor			
Fellowes			
Fire King			
Fit & Finish			
FlagHouse			
Flash Furniture	_		
Fleetwood Group			
Fleetwood Gloup			
Flori Falk / IFC			
Flexi-Felt / IEG			
FomCore			

Vendo	or
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Furniture	eLab
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Gigli & Ma	assimo
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Grand Rapids Chair Company Gratnells Gratnells Great Openings (Including Sparkeology) Greene Manufacturing, Inc. Gressco LTD
Grand Rapids Chair Company Gratnells Great Openings (Including Sparkeology) Greene Manufacturing Inc.
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Vendor			
High Point Furniture Industries (HPFI)			
White bedeather 110			
Hirsh Industries, LLC			
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Holmris B8	-		
Humanscale			
IFC/Horizon Seating/Oal Harbor	k _		
Integra Secting	_		
Integra Seating	_		
Interior Concepts			
Invincible Office			

Vendor	
	o t u uziza -
Ironwood Manufa	cturing
It's Nanoed	
Jasper Chair	
Jasper Seating Con Inc.	npany
Jaxx Bean/One Innovations	
Jonti-Craft	
Joy Carpets	
WELC	
KFI Seating	

	Vendor
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	Ni -
	Kimball
Kidst	tuff Playsystems,
	Inc.
	Kore Design
La	ndscape Forms
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Le	egends Fitness
	Leisure Craft
	l'f-C
	LifeSecure

	Vendor
	Logiflex
L	uxor H. Wilson
M+A	A Matting (Fromerly ersen Mat Company)
Alluc	ersen wat company,
Ma	arc Wilson Designs
	Marco Group
	Marvel
	Maverick Desk
	Maxon

	Vendor
	Mayline
M	IcKesson / Moore Medical
	Wiedicai
M	lediatechnologies
N	MeTEOR Catalog - Indoor Lines
N	NeTEOR Catalog -
	Outdoor Lines
	MiEN
N	Nitchell Furniture
	Systems
	Mity-Lito
	Mity-Lite

	Vendor
	Momentum Group
	MooreCo
	MTS Seating
	Muzo
	MyTCoat
Na	tional Office Furniture
	(Includes Etc)
N	ational Public Seating
IN	ational Public Seating
	Nook Pod

	Vendor
	NorvaNivel
	Offices To Go (A Division
	of Global Total Office)
	OFM
	Oklahoma Sound Corp
ŀ	
	Olympic Kiln
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	Palmieri
	Paragon Furniture
	Pavilion Furniture

	Vendor
	Platnium Visual
	Platnium Visual - FCS
	Diameter Committee
	Playcore Companies
	Plymold
	Poppin
	Duraniana Stanta
_	Premiere Stage Supply
	Quantum Storage
	Raynor Group

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S. P. Richa	rds Company
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Vendor		
Series Seating		
Sheridan Seating		
Sico America		
Six Inch		
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Smith System		
Spec Seats		
Special T		
Spectrum Industries		

Vendor
Sports Graphics
Symbiote
Takeform
Tenjam
Tennsco Corp
Tesco Industries
Three H Furniture
Systems Limited
TONIK WLP, LLC

	Vendor
	Trendway
_	Jnited Visual Products
	USA Capitol
	Versare Portable Products
	Products
	Via Seating
	VS America
	Watson Furniture
	watson runnture
	WB Manufacturing

Vendor
WB Manufacturing
(Casework)
Webcoat
Wenger Corp
Whitney Brothers
Wood Designs

