



VEHICLE TIRES, ACCESSORIES AND RELATED SERVICES
Executive Summary

Lead Agency: City of Mesa, Arizona

Solicitation: 2019209

RFP Issued: July 9, 2019

Pre-Proposal Date: July 25, 2019

Response Due Date: September 4, 2019

Proposals Received: #2

Awarded to:

City of Mesa, Arizona issued RFP 2019209 on July 9, 2019, to establish a national cooperative contract for Vehicle Tires, Accessories and Related Services.

The solicitation included cooperative purchasing language in the Scope of Work Section, paragraph 3. National Contract (RFP, Page 14):

(RFP, Page 14) NATIONAL CONTRACT

The City of Mesa, as the Principal Procurement Agency, defined in Attachment D, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this Solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The City of Mesa is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Attachment D contains additional information about OMNIA Partners as and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Mesa, Arizona website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On September 4, 2019 proposals were received from the following offerors:

- Michelin North America, Inc.
- Goodyear Commercial Tire & Service Centers

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that the two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

- Michelin North America, Inc.
- Goodyear Commercial Tire & Service Centers

The proposal with the highest scoring is also being offered a national contract.

- Michelin North America, Inc.

City of Mesa, Arizona executed agreements with a contract effective date of December 1, 2019.

Contract with Michelin North America, Inc. includes:

Michelin brand tires (Passenger, LT Truck, Truck, Industrial, OTR-EM, and Agriculture), BFGoodrich brand tires (Pursuit, Passenger, Lt Truck, and Truck tires), Uniroyal brand tires (Lt Truck and Truck tires), Michelin retreads, and several commercial services (such as tire care, on-call, etc.).

Term:

Initial five-year agreement from December 1, 2019 through November 30, 2024 with the option to renew for a maximum of five (5) years (through November 30, 2029).