



001225-May2019 University of California Systemwide Flooring RFP
Executive Summary

Lead Agency: University of California

Solicitation: 001225-May2019

RFP Issued: June 24th, 2019

Pre-Proposal Date: July 17th, 2019

Response Due Date: August 13th, 2019

Proposals Received: # 7

Awarded to: Milliken Services, LLC – Purchasing Agreement #2020002150

The University of California issued RFP 001225-May2019 University of California Systemwide Flooring on June 24th, 2019, to establish a national cooperative contract for Systemwide Flooring.

The solicitation included cooperative purchasing language in the Event Summary – Scope of work Section 1 and Exhibit A Section 1.0 Scope of National Cooperative Contract:

“The purpose of this Request for Proposal (“RFP”) is to invite qualified Suppliers to prepare and submit proposals to furnish flooring products and installation services to the University of California (“UC” or “University”), in accordance with the requirements set forth in this RFP.

Supplier agrees to make available products and services to any UC location or participating agency upon the terms, conditions and pricing set forth in an agreement awarded in response to Supplier’s proposal. Additionally, all awards made pursuant to this solicitation will be made available nationally through OMNIA Partners member agencies.”

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On August 13th, 2019 proposals were received from the following offerors:

- Bentley Mills, Inc.
- Tarkett USA Inc.
- Shaw Industries
- Mohawk Carpet Distribution, L.P.
- Milliken Services, LLC
- Mannington Commercial
- Interface Americas Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Milliken Services, LLC and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Milliken Services, LLC successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of April 15th, 2020.

Contract includes:

- Modular carpet products
- Broadloom carpets
- Adhesives and backing treatments
- LVT Products

Term:

Initial five (5) year agreement from April 15th, 2020 through April 14th, 2025 with the option to renew for five (5) additional one-year periods through April 14th, 2030.

Pricing/Discount: Contact OMNIA Partners/Milliken for more details.

- Discount off MSRP
- Not to exceed installation labor costs
- All Prices include freight (FOB Destination, contiguous U.S.) Orders should be entered as inclusive of Freight.
- Terms: net 30 day

OMNIA Partners Web Landing Pages: [Milliken Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)