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SANTA BARBARA • SANTA CRUZ

STRATEGIC SOURCING

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

DATE: 10/18/21

TO: Whom It May Concern

FROM: Silvia Rivera Vasquez
Senior Commodity Manager – Facilities, Maintenance & Capital Programs
University of California

SUBJECT: RFP # 001225 Flooring Products & Installation Services Evaluation Summary

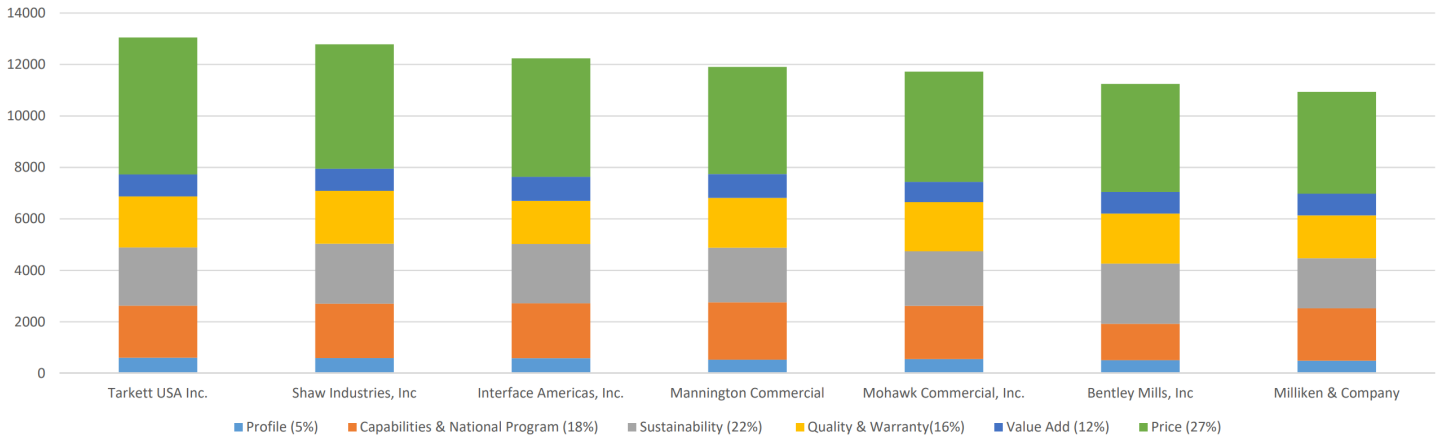
The University of California, Facilities, Maintenance & Capital Programs Center of Excellence issued RFP # 001225 for Flooring Products & Installation Services on June 24th, 2019. Proposals were issued and received within the University of California's e-sourcing platform, CalUsource. Because of this e-sourcing platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single RFP document. Proposal were opened on August 13th, 2019 by 4:01pm PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Mannington Commercial
- Shaw Industries, Inc
- Interface Americas, Inc
- Tarkett USA Inc.
- Mohawk Commercial, Inc
- Bentley Mills, Inc
- Milliken & Company

The solicitation was evaluated based on the following evaluation criteria:

| | |
|---------------------------------|-----|
| Company Profile | 5% |
| Capabilities & National Program | 18% |
| Quality & Warranty | 16% |
| Sustainability | 22% |
| Value Added | 12% |
| Price | 27% |

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:



| Supplier | Profile (5%) | Capabilities & National Program (18%) | Sustainability (22%) | Quality & Warranty(16%) | Value Add (12%) | Price (27%) | TOTAL |
|--------------------------|--------------|---------------------------------------|----------------------|-------------------------|-----------------|-------------|---------------|
| Tarkett USA Inc. | 602 | 2025 | 2266 | 1984 | 852 | 5319 | 13,048 |
| Shaw Industries, Inc | 590 | 2115 | 2332 | 2056 | 858 | 4833 | 12,784 |
| Interface Americas, Inc. | 585 | 2133 | 2310 | 1672 | 936 | 4603 | 12,239 |
| Bentley Mills, Inc | 508 | 2213 | 2343 | 1944 | 840 | 4198 | 12,046 |
| Mannington Commercial | 525 | 2232 | 2123 | 1936 | 930 | 4158 | 11,904 |
| Mohawk Commercial, Inc. | 550 | 2070 | 2123 | 1912 | 786 | 4279 | 11,720 |
| Milliken & Company | 490 | 2034 | 1947 | 1664 | 846 | 3955 | 10,936 |

Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- Mannington Commercial
- Shaw Industries, Inc
- Interface Americas, Inc
- Tarkett USA Inc.
- Mohawk Commercial, Inc
- Bentley Mills, Inc
- Milliken & Company

As a result of negotiations, contracts for flooring products and installation services were issued for a 5 year contract term starting April 15th, 2020 through April 14th, 2025 with 5 options to extend for 1 year as follows:

| Supplier | Contract # |
|-------------------------|------------|
| Mannington Commercial | 2020002148 |
| Shaw Industries, Inc | 2020002144 |
| Interface Americas, Inc | 2020002145 |
| Tarkett USA Inc. | 2020002143 |
| Mohawk Commercial, Inc | 2020002149 |
| Bentley Mills, Inc | 2020002146 |
| Milliken & Company | 2020002150 |

Sincerely,
 Silvia Rivera Vasquez
 Senior Commodity Manager – Facilities, Maintenance & Capital Programs
 Center of Excellence University of California Office of the President
 510-987-9660