



Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Emergent, LLC hereby provides notice of the following update to
(Vendor Name)

Contract number: R220803 for Total Cloud Solutions and Services on this date 2/15/2024.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers

 x Addition

 Deletion

 x Supporting Documentation

Price Update

 Supporting Documentation

Products/Services

 New Addition

 Update Only

 Supporting Documentation

Discontinued Products/Services

 Supporting Documentation

States/Territories

 Supporting Documentation

Other _____

 Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).
Requesting to add Ironbrick Associates LLC as an Authorized Dealer/Reseller to Emergent Contract #R220803.
Please see additional justification attached below.

Submitted By: Shane Smutz

Title: Shane Smutz, Sector President

Contact Number: R220803

Email Address: vehiclegmt@emergent360.com

Approved Date 2/23/2024 | 11:16 PM CST

Denied Date _____

Region 4 ESC: Jorgannic Carter
DocuSigned by:
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Additional Notes/Justification:

Ironbrick will serve as a reseller specifically for Workday and Workday complimentary OEMs including, but not limited to Workiva, DebtBook, Sherpa and CanAm-Teller. Typical Workday periods of performance range 3-10 years for base period contracts. The Survival Clause contract language allows for these software transactions to survive the expiration of the Total Cloud contract period of performance:

13) Survival Clause. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract in accordance with the Manufacturer Terms and Conditions. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.

Ironbrick is tied to multiple short-term Workday and Workday complimentary opportunities with estimated expected close dates within 30-45 days, totaling ~\$1M in Revenue. Over the next 12 months, Ironbrick estimates an additional ~\$10-\$15M in Workday and Workday complimentary opportunities. Ironbrick's primary growth territories are State and Local and Higher Education organizations across the United States.