

Effective 1.1.24

Brand	Category	Description	Current Price Lists	Drop Ship Tier 1 Discount \$0-\$49,999 List Price Per Order	Drop Ship Tier 2 Discount \$50,000 - \$99,999 List Price Per Order	Drop Ship Tier 3 Discount \$100,000 - \$249,999 List Price Per Order	Drop Ship Tier 4 Discount \$250,000+ List Price Per Order
Kimball National Etc. Interwoven David Edward	Freestanding Furniture Seating/Chairs Soft Seating Filing Systems, Storage and Equipment Library Furniture Cafeteria Furniture Audio/Visual Furniture Educational Office Furniture Quick Delivery Products	Desks, Storage, Filing, Training, Side, Meeting Tables, Caseworks, Task, Lounge, Guest, Side Seating, Pods	Kimball Accessory Solutions effective 10.2.23 Kimball Acoustics & Space Dividers effective 10.2.23 Kimball David Edward Collection effective 10.2.23 Kimball Desks & Workstation Solutions effective 10.2.23 Kimball Meeting & Collaboration Solutions effective 10.2.23 Kimball Ready effective 10.2.23 Kimball Seating Solutions effective 10.2.23 National Caseworks 1 effective 10.2.23 National Caseworks 2 effective 10.2.23 National Caseworks Quick Delivery effective 10.2.23 National Seating Quick Delivery effective 10.2.23 National Return to Work effective 10.2.23 National Seating effective 10.2.23 National Tables effective 10.2.23 Etc. effective 10.2.23 Interwoven effective 10.2.23 Pods by National effective 10.2.23	55.0%	55.5%	56.0%	Negotiable
Kimball	Systems Furniture - NARRATE, CETRA, XSITE, FOOTPRINT, WORKABLE, TRAXX/TILES, XSEDE SERIES, ETARRAN SERIES	Panel systems, workstation components, surfaces, storage, support	Kimball Systems Solutions effective 10.2.23 etarran™ PANEL SYSTEM Pricelist effective 10.2.2023	65.0%	65.0%	67.0%	Negotiable
Kimball	Filing Systems, Storage and Equipment	Metal lateral & storage files	Kimball Systems Solutions effective 10.2.23	55.0%	55.5%	56.0%	Negotiable

Services	Hourly Rate Range - Non Union Rates
Inside Delivery	Quoted on a per order basis
Basic Installation - Normal Hours	\$60.00 - \$95.00
Basic Installation - After Hours	\$100.00-\$150.00
Reconfiguration Services	Quoted on a per order basis / Locally Negotiated
Design	\$65.00 - \$75.00
Project Management	\$72.00 - \$125.00