

Region XIV Education Service Center

1850 Highway 351 Abilene, TX 79601-4750 325-675-8600 FAX 325-675-8659

Monday, August 24th, 2020

NeedThese ATTN: Tony Riggs 4235 East Wood Street Phoenix, AZ 85040

Dear Tony:

Region XIV Education Service Center is happy to announce that NeedThese has been awarded an annual contract for High Performance Building Consulting and Utility Management Solutions, Smart Technology and Related Products and Services based on the proposal submitted to Region XIV ESC.

The contract is effective immediately and will expire on August 31st, 2021. The contract can then be renewed annually for an additional four years, if mutually agreed on by Region XIV ESC and NeedThese.

We look forward to a long and successful partnership underneath this contract.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

Shane Fields

Region XIV, Executive Director