

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
2C COMPUTING	Electronics   Electronics	2.00%
ACER	Computers / Portables   Laptop	6.00%
ACER	Computers / Portables   Personal Computer	5.00%
ACER	Computers / Portables   Server	4.00%
ACER	Computers / Portables   System Accessory	6.00%
ACER	Electronic Parts   Electronic Parts	6.00%
ACER	Monitor / Display / Projector   Accessory	5.00%
ACER	Monitor / Display / Projector   LCD Display	5.00%
ACER	Monitor / Display / Projector   Projector / Panel	6.00%
ACER	Network Hardware   Network Adapter	6.00%
ACER	Office Machines & Supplies   General Office Supplies	7.00%
ACER	Office Machines & Supplies   Overhead Projectors / Accessories	3.00%
ACER	Power Equipment   Power Adapter	9.00%
ACER	Service / Support   Computer / Laptop Warranties	6.00%
ACER	Service / Support   Other	8.00%
ACER	Storage Devices   Removable Disk Drive	3.00%
ACER	Storage Devices   Storage Adapters	6.00%
ACER	Whitebox / Components   DRAM - SO DIMM 144-pin	6.00%
ACP - EP	Electronic Parts   Electronic Parts	2.00%
ACP - EP	Network Hardware   Bridge / Router	2.00%
ACP - EP	Network Hardware   Hub / Switch	2.00%
ACP - EP	Network Hardware   Network Cable	2.00%
ACP - EP	Storage Devices   Removable Disk Drive	2.00%
ACTIONTEC	Network Hardware   Communication Device	12.00%
ACTIONTEC	Network Hardware   Modem / Communication	12.00%
ACTIONTEC	Network Hardware   Network Cable	6.00%
ACTIONTEC	Network Hardware   Wireless Devices	12.00%
ADAPTEC INC.	Storage Devices   Cables	5.00%
ADAPTEC INC.	Storage Devices   Storage Accessory	7.00%
ADAPTEC INC.	Storage Devices   Storage Adapters	9.00%
ADOBE	Electronic Parts   Electronic Parts	6.00%
ADOBE	Software   Creativity Application	5.00%
ADOBE	Software   Network Management Tools	7.00%
ADOBE	Software   Productivity Applications	6.00%
ADOBE	Software   Programming Tools	5.00%
ADTRAN	Electronic Parts   Electronic Parts	6.00%
ADTRAN	Network Hardware   Bridge / Router	10.00%
ADTRAN	Network Hardware   Hub / Switch	10.00%
ADTRAN	Network Hardware   Modem / Communication	12.00%
ADTRAN	Network Hardware   Network Cable	2.00%
ADTRAN	Network Hardware   Network Device	10.00%
ADTRAN	Network Hardware   Wireless Devices	12.00%
ADTRAN	Power Equipment   UPS	6.00%
ADTRAN	Service / Support   Installation / Reconfiguration / Service Fee	2.00%
ADTRAN	Service / Support   Other	2.00%
ADTRAN	Storage Devices   Removable Disk Drive	6.00%
AHEAD SOFTWARE	Software   Productivity Applications	10.00%
ALERA TECHNOLOGIES	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	4.00%
ALERA TECHNOLOGIES	Office Machines & Supplies   Business Machines	14.00%
ALERA TECHNOLOGIES	Office Machines & Supplies   Office Machines & Supplies	6.00%
ALERA TECHNOLOGIES	Storage Devices   Removable Disk Drive	4.00%
ALL COMPONENTS	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	2.00%
ALL COMPONENTS	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	2.00%
ALL COMPONENTS	Whitebox / Components   DRAM - DIMM 168-pin PC133	2.00%
AMD	Electronic Parts   Electronic Parts	2.00%
AMD	Whitebox / Components   Processors	2.00%
AMD	Whitebox / Components   Processors - Desktop	2.00%
AMD	Whitebox / Components   Processors - Mobile	2.00%
AMD	Whitebox / Components   Processors - Server	2.00%
AMERICAN POWER	Accessories / Cables   Cable Accessory	15.00%
AMERICAN POWER	Accessories / Cables   Cables	11.00%
AMERICAN POWER	Accessories / Cables   Rack Systems / Accessories	7.00%
AMERICAN POWER	Audio / Video / Output Devices   Cables	11.00%
AMERICAN POWER	Computers / Portables   System Accessory	7.00%
AMERICAN POWER	Dig. Cameras / Keyboards / Input Device   Input Adapter	12.00%
AMERICAN POWER	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	12.00%
AMERICAN POWER	Electronic Parts   Electronic Parts	6.00%
AMERICAN POWER	Monitor / Display / Projector   Accessory	12.00%
AMERICAN POWER	Monitor / Display / Projector   LCD Display	12.00%
AMERICAN POWER	Network Hardware   Hub / Switch	12.00%
AMERICAN POWER	Network Hardware   KVM Switch / Cable	12.00%
AMERICAN POWER	Network Hardware   Network Accessory	12.00%
AMERICAN POWER	Network Hardware   Network Adapter	12.00%
AMERICAN POWER	Network Hardware   Network Cable	11.00%
AMERICAN POWER	Network Hardware   Network Device	12.00%
AMERICAN POWER	Office Machines & Supplies   General Office Supplies	9.00%
AMERICAN POWER	Power Equipment   Battery Charger	10.00%
AMERICAN POWER	Power Equipment   Other Equipment	9.00%
AMERICAN POWER	Power Equipment   Power Accessory	9.00%
AMERICAN POWER	Power Equipment   Power Adapter	9.00%

Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC % Discount Min
Manufacturer	Type / Category	
AMERICAN POWER	Power Equipment   Power Array	5.00%
AMERICAN POWER	Power Equipment   Power Cables	10.00%
AMERICAN POWER	Power Equipment   Power Distribution Unit	10.00%
AMERICAN POWER	Power Equipment   Power Supply	6.00%
AMERICAN POWER	Power Equipment   Surge Suppressor	7.00%
AMERICAN POWER	Power Equipment   UPS	5.00%
AMERICAN POWER	Service / Support   Other	8.00%
AMERICAN POWER	Service / Support   Software Support	10.00%
AMERICAN POWER	Software   Network Management Tools	12.00%
AMERICAN POWER	Software   Utilities	12.00%
AMERICAN POWER	Whitebox / Components   System Cabinets	2.00%
ANTEC	Computers / Portables   System Accessory	2.00%
ANTEC	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	2.00%
ANTEC	Electronic Parts   Electronic Parts	2.00%
ANTEC	Power Equipment   Power Supply	2.00%
ANTEC	Storage Devices   Storage Accessory	2.00%
ANTEC	Whitebox / Components   System Cabinets	2.00%
ANTHRO	Accessory / Notebook/Tablet Accessory	10.00%
AOC	Monitor / Display / Projector   Accessory	2.00%
AOPEN	Computers / Portables   Personal Computer	6.00%
AOPEN	Electronic Parts   Electronic Parts	6.00%
AOPEN	Monitor / Display / Projector   Accessory	10.00%
AOPEN	Network Hardware   Wireless Devices	10.00%
AOPEN	Service / Support   Computer / Laptop Warranties	6.00%
AOPEN	Service / Support   Other	6.00%
AOPEN	Storage Devices   Removable Disk Drive	6.00%
AOPEN	Whitebox / Components   Whitebox Base Kit	8.00%
APEX	Electronic Parts   Electronic Parts	2.00%
APEX	Electronic Parts   Electronic Parts	8.00%
APRICORN MASS STORAGE	Accessories / Cables   Cables	2.00%
APRICORN MASS STORAGE	Electronic Parts   Electronic Parts	2.00%
APRICORN MASS STORAGE	Storage Devices   Cabinets / Enclosures	2.00%
APRICORN MASS STORAGE	Storage Devices   Hard Drive Other	2.00%
APRICORN MASS STORAGE	Storage Devices   Removable Disk Drive	2.00%
APRICORN MASS STORAGE	Storage Devices   Storage Accessory	2.00%
ASUS COMPUTER	Audio / Video / Output Devices   Sound Cards	6.00%
ASUS COMPUTER	Audio / Video / Output Devices   Video Graphic Cards	6.00%
ASUS COMPUTER	Computers / Portables   System Accessory	6.00%
ASUS COMPUTER	Dig. Cameras / Keyboards / Input Device   Keyboards	6.00%
ASUS COMPUTER	Electronic Parts   Electronic Parts	6.00%
ASUS COMPUTER	Monitor / Display / Projector   LCD Display	6.00%
ASUS COMPUTER	Network Hardware   Bridge / Router	6.00%
ASUS COMPUTER	Network Hardware   Hub / Switch	6.00%
ASUS COMPUTER	Network Hardware   Network Accessory	6.00%
ASUS COMPUTER	Network Hardware   Network Adapter	6.00%
ASUS COMPUTER	Network Hardware   Wireless Devices	6.00%
ASUS COMPUTER	Power Equipment   Power Adapter	6.00%
ASUS COMPUTER	Power Equipment   Power Supply	6.00%
ASUS COMPUTER	Service / Support   Computer / Laptop Warranties	6.00%
ASUS COMPUTER	Storage Devices   Cabinets / Enclosures	6.00%
ASUS COMPUTER	Storage Devices   Removable Disk Drive	6.00%
ASUS COMPUTER	Storage Devices   Storage Accessory	6.00%
ASUS COMPUTER	Storage Devices   Storage Adapters	6.00%
ASUS COMPUTER	Whitebox / Components   Mainboard - AMD Chipset	6.00%
ASUS COMPUTER	Whitebox / Components   Mainboard - Other Chipset	6.00%
ASUS COMPUTER	Whitebox / Components   Mainboard - VIA chipset	6.00%
ASUS COMPUTER	Whitebox / Components   Other CPU	6.00%
AUDIX	Audio / Video / Output Devices   Video Player	2.00%
AUTODESK	Software   Creativity Application	7.00%
AVANT MEMORY	Whitebox / Components   Memory - Other	2.00%
AVERMEDIA	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	2.00%
AVERMEDIA	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	2.00%
AVERMEDIA	Dig. Cameras / Keyboards / Input Device   Pointing Devices	2.00%
AVERMEDIA	Dig. Cameras / Keyboards / Input Device   Pointing Devices	2.00%
AVERMEDIA	Electronic Parts   Electronic Parts	2.00%
AVERMEDIA	Electronic Parts   Electronic Parts	2.00%
AVERMEDIA	Office Machines & Supplies   Overhead Projectors / Accessories	2.00%
AVERMEDIA	Office Machines & Supplies   Overhead Projectors / Accessories	2.00%
AVERY DENNISON	Office Machines & Supplies   Office Machines & Supplies	17.00%
AVERY DENNISON	Storage Devices   Storage Accessory	14.00%
AVOCENT	Accessories / Cables   Cables	2.00%
AVOCENT	Electronic Parts   Electronic Parts	2.00%
AVOCENT	Monitor / Display / Projector   Accessory	2.00%
AVOCENT	Network Hardware   Hub / Switch	2.00%
AVOCENT	Network Hardware   Network Device	2.00%
AVOCENT	Network Hardware   Wireless Devices	2.00%
AVOCENT	Power Equipment   UPS	2.00%
AVOCENT	Service / Support   Installation / Reconfiguration / Service Fee	2.00%
AVOCENT	Service / Support   Other	2.00%
AVOCENT	Software   Network Management Tools	2.00%

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Manufacturer	Type / Category	REG4 ESC % Discount Min
AVOCENT	Storage Devices   Cables	2.00%
AXIS COMMUNICATION INC.	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	3.00%
AXIS COMMUNICATION INC.	Electronic Parts   Electronic Parts	3.00%
AXIS COMMUNICATION INC.	Network Hardware   Bridge / Router	3.00%
AXIS COMMUNICATION INC.	Software   Utilities	3.00%
AZDEN	Electronics   Electronics	2.00%
BATTERY TECHNOLOGY	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	6.00%
BATTERY TECHNOLOGY	Electronic Parts   Electronic Parts	3.00%
BATTERY TECHNOLOGY	Power Equipment   Power Adapter	6.00%
BELKIN	Accessories / Cables   Cable Accessory	17.00%
BELKIN	Accessories / Cables   Cables	17.00%
BELKIN	Accessories / Cables   Other	17.00%
BELKIN	Accessories / Cables   Rack Systems / Accessories	17.00%
BELKIN	Accessories / Cables   Security Accessory	17.00%
BELKIN	Audio / Video / Output Devices   Cables	17.00%
BELKIN	Audio / Video / Output Devices   Speakers / Headphones	17.00%
BELKIN	Computers / Portables   Laptop	17.00%
BELKIN	Computers / Portables   System Accessory	10.00%
BELKIN	Dig. Cameras / Keyboards / Input Device   Cables	17.00%
BELKIN	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	17.00%
BELKIN	Dig. Cameras / Keyboards / Input Device   Input Adapter	17.00%
BELKIN	Dig. Cameras / Keyboards / Input Device   Keyboards	17.00%
BELKIN	Electronic Parts   Electronic Parts	17.00%
BELKIN	Monitor / Display / Projector   Accessory	17.00%
BELKIN	Monitor / Display / Projector   Cables	17.00%
BELKIN	Monitor / Display / Projector   LCD Display	17.00%
BELKIN	Network Hardware   Bridge / Router	17.00%
BELKIN	Network Hardware   Communication Device	17.00%
BELKIN	Network Hardware   Hub / Switch	17.00%
BELKIN	Network Hardware   KVM Switch / Cable	7.00%
BELKIN	Network Hardware   Network Accessory	15.00%
BELKIN	Network Hardware   Network Adapter	11.00%
BELKIN	Network Hardware   Network Cable	9.00%
BELKIN	Network Hardware   Network Device	11.00%
BELKIN	Network Hardware   Repeater / Transceiver	17.00%
BELKIN	Office Machines & Supplies   General Office Supplies	17.00%
BELKIN	Power Equipment   Battery Charger	17.00%
BELKIN	Power Equipment   Other Equipment	17.00%
BELKIN	Power Equipment   Power Accessory	17.00%
BELKIN	Power Equipment   Power Adapter	17.00%
BELKIN	Power Equipment   Power Cables	17.00%
BELKIN	Power Equipment   Power Distribution Unit	6.00%
BELKIN	Power Equipment   Power Supply	17.00%
BELKIN	Power Equipment   Surge Suppressor	17.00%
BELKIN	Printers   Cables	17.00%
BELKIN	Storage Devices   Cables	17.00%
BELKIN	Storage Devices   Storage Accessory	17.00%
BELKIN	Storage Devices   Storage Adapters	17.00%
BEST DATA - DIAMOND	Audio / Video / Output Devices   Portable Audio	2.00%
BEST DATA - DIAMOND	Electronic Parts   Electronic Parts	2.00%
BEST DATA - DIAMOND	Network Hardware   Modem / Communication	2.00%
BLACK & DECKER	Computers / Portables   System Accessory	2.00%
BLACKBERRY	Software   Network Management Tools	2.00%
BLACKBOX	Accessories	2.00%
BRETFORD	Monitor / Display / Projector   Accessory	2.00%
BROTHER INT L	Dig. Cameras / Keyboards / Input Device   Pointing Devices	12.00%
BROTHER INT L	Office Machines & Supplies   Business Machines	12.00%
BROTHER INT L	Office Machines & Supplies   Office Machines & Supplies	12.00%
BROTHER INT L	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	12.00%
BROTHER INT L	Printers   Dot Matrix	12.00%
BROTHER INT L	Printers   Printers	12.00%
BROTHER INT L	Printers   Trays / Accessories	12.00%
BROTHER INT L	Service / Support   Other	5.00%
BUFFALO TECHNOLOGY	Network Hardware   Wireless Devices	17.00%
BUFFALO TECHNOLOGY	Printers   Trays / Accessories	17.00%
BUFFALO TECHNOLOGY	Storage Devices   Network Storage	15.00%
CABLES TO GO	Accessories / Cables   Cables	14.00%
CABLES TO GO	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	14.00%
CABLES TO GO	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	14.00%
CABLES TO GO	Electronic Parts   Electronic Parts	8.00%
CABLES TO GO	Monitor / Display / Projector   Accessory	6.00%
CABLES TO GO	Network Hardware   Bridge / Router	14.00%
CABLES TO GO	Network Hardware   Network Cable	10.00%
CABLES TO GO	Office Machines & Supplies   Overhead Projectors / Accessories	10.00%
CABLES TO GO	Power Equipment   UPS	10.00%
CABLES TO GO	Printers   Trays / Accessories	10.00%
CABLES TO GO	Storage Devices   Cabinets / Enclosures	14.00%
CABLES TO GO	Storage Devices   Cables	12.00%
CABLES TO GO	Telephony Product   Phone/Cellular Accessories	14.00%
CALIFONE	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	6.00%

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Manufacturer	Type / Category	Discount Min
CALIFONE	Dig. Cameras / Keyboards / Input Device   Keyboards	6.00%
CALIFONE	Dig. Cameras / Keyboards / Input Device   Pointing Devices	6.00%
CALIFONE	Printers   Desktop Accessories	6.00%
CANON	Dig. Cameras / Keyboards / Input Device   Digital Camera	4.00%
CANON	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	22.00%
CANON	Electronic Parts   Electronic Parts	6.00%
CANON	Office Machines & Supplies   Business Machines	10.00%
CANON	Office Machines & Supplies   Fax Machine Supplies	10.00%
CANON	Office Machines & Supplies   Office Machines & Supplies	10.00%
CANON	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	5.00%
CANON	Office Machines & Supplies   Photocopier Supplies	9.00%
CANON	Office Machines & Supplies   Scanner	4.00%
CANON	Office Machines & Supplies   Scanner Accessory	9.00%
CANON	Printers   Desktop Accessories	15.00%
CANON	Printers   Dot Matrix	7.00%
CANON	Printers   Inkjet	2.00%
CANON	Printers   Printer Consumables	7.00%
CANON	Printers   Printers	4.00%
CANON	Printers   Trays / Accessories	8.00%
CANON	Service / Support   Other	10.00%
CANON	Software   Creativity Application	10.00%
CISCO	Electronic Parts   Electronic Parts	10.00%
CISCO	Network Hardware   Bridge / Router	10.00%
CISCO	Network Hardware   Hub / Switch	10.00%
CISCO	Network Hardware   Modem / Communication	10.00%
CISCO	Network Hardware   Network Cable	10.00%
CISCO	Network Hardware   Network Device	7.00%
CISCO	Network Hardware   Wireless Devices	10.00%
CISCO	Power Equipment   UPS	10.00%
CISCO	Service / Support   Other	5.00%
CISCO	Software   Network Management Tools	7.00%
CISCO	Software   Utilities	10.00%
CITRIX	Electronic Parts   Electronic Parts	10.00%
CMS PERIPHERALS	Software   Productivity Applications	2.00%
CMS PERIPHERALS	Software   Productivity Applications	2.00%
CMS PERIPHERALS	Storage Devices   Hard Drive Other	2.00%
CMS PERIPHERALS	Storage Devices   Hard Drive Other	2.00%
CMS PERIPHERALS	Storage Devices   Removable Disk Drive	2.00%
CMS PERIPHERALS	Storage Devices   Removable Disk Drive	2.00%
CMS PERIPHERALS	Storage Devices   Removable Tape Drive	2.00%
CMS PERIPHERALS	Storage Devices   Removable Tape Drive	2.00%
CMS PERIPHERALS	Storage Devices   Storage Accessory	2.00%
CMS PERIPHERALS	Storage Devices   Storage Accessory	2.00%
COMPAQ	Storage Devices   Storage Accessory	11.00%
COMPUTER ASSOCIATES	Accessories / Cables   Learning Resources	5.00%
COMPUTER ASSOCIATES	Service / Support   Other	6.00%
COMPUTER ASSOCIATES	Service / Support   Software Support	6.00%
COMPUTER ASSOCIATES	Software   Network Management Tools	7.00%
COMPUTER ASSOCIATES	Software   Productivity Applications	6.00%
COMPUTER ASSOCIATES	Software   Programming Tools	6.00%
COMPUTER ASSOCIATES	Software   Utilities	8.00%
COMTOP	Accessories / Cables   Accessories / Cables	2.00%
COMTOP	Electronics   Electronics	2.00%
COMTOP	Network Hardware   Network Cable	2.00%
COREL	Accessories / Cables   Learning Resources	4.00%
COREL	Electronic Parts   Electronic Parts	2.00%
COREL	Service / Support   Other	2.00%
COREL	Service / Support   Software Support	2.00%
COREL	Software   Creativity Application	3.00%
COREL	Software   Education Application	3.00%
COREL	Software   Game / Entertainment	2.00%
COREL	Software   Network Management Tools	3.00%
COREL	Software   Productivity Applications	2.00%
COREL	Software   Utilities	4.00%
CREATIVE LABS	Audio / Video / Output Devices   Sound Cards	6.00%
CREATIVE LABS	Audio / Video / Output Devices   Speakers / Headphones	4.00%
CREATIVE LABS	Computers / Portables   System Accessory	5.00%
CREATIVE LABS	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	5.00%
CREATIVE LABS	Dig. Cameras / Keyboards / Input Device   Keyboards	5.00%
CREATIVE LABS	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	6.00%
CREATIVE LABS	Electronic Parts   Electronic Parts	6.00%
CYBER ACOUSTICS	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	8.00%
DA-LITE	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	10.00%
DA-LITE	Dig. Cameras / Keyboards / Input Device   Pointing Devices	10.00%
DA-LITE	Electronic Parts   Electronic Parts	10.00%
DA-LITE	Monitor / Display / Projector   Accessory	10.00%
DA-LITE	Office Machines & Supplies   Overhead Projectors / Accessories	12.00%
DA-LITE	Power Equipment   UPS	12.00%
DECIMUS SOFTWARE	Software   Productivity Applications	2.00%
D-LINK	Audio / Video / Output Devices   Video Player	7.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
D-LINK	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	7.00%
D-LINK	Electronic Parts   Electronic Parts	10.00%
D-LINK	Network Hardware   Bridge / Router	9.00%
D-LINK	Network Hardware   Communication Device	9.00%
D-LINK	Network Hardware   Hub / Switch	11.00%
D-LINK	Network Hardware   KVM Switch / Cable	11.00%
D-LINK	Network Hardware   Modem / Communication	11.00%
D-LINK	Network Hardware   Network Accessory	9.00%
D-LINK	Network Hardware   Network Adapter	9.00%
D-LINK	Network Hardware   Network Cable	11.00%
D-LINK	Network Hardware   Network Device	9.00%
D-LINK	Network Hardware   Printer Servers	9.00%
D-LINK	Network Hardware   Repeater / Transceiver	11.00%
D-LINK	Network Hardware   Wireless Devices	9.00%
D-LINK	Power Equipment   Power Accessory	9.00%
D-LINK	Power Equipment   Power Adapter	11.00%
D-LINK	Power Equipment   Power Supply	9.00%
D-LINK	Service / Support   Network Hardware Warranties	12.00%
D-LINK	Service / Support   Other	12.00%
D-LINK	Software   Internet Application	4.00%
D-LINK	Software   Network Management Tools	12.00%
D-LINK	Storage Devices   Cabinets / Enclosures	9.00%
D-LINK	Storage Devices   Storage Accessory	9.00%
DYMO	Electronic Parts   Electronic Parts	6.00%
DYMO	Monitor / Display / Projector   Accessory	13.00%
DYMO	Office Machines & Supplies   Office Machines & Supplies	7.00%
DYMO	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	6.00%
DYMO	Printers   Dot Matrix	10.00%
DYMO	Printers   Trays / Accessories	13.00%
EDGE MEMORY	Electronic Parts   Electronic Parts	13.00%
EDGE MEMORY	Storage Devices   Removable Disk Drive	6.00%
EIKO	Monitor / Display / Projector   Accessory	2.00%
ELMO	Dig. Cameras / Keyboards / Input Device   Digital Camera	2.00%
EPSON	Audio / Video / Output Devices   Cables	6.00%
EPSON	Audio / Video / Output Devices   Speakers / Headphones	6.00%
EPSON	Computers / Portables   System Accessory	6.00%
EPSON	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	7.00%
EPSON	Electronic Parts   Electronic Parts	7.00%
EPSON	Monitor / Display / Projector   Accessory	8.00%
EPSON	Monitor / Display / Projector   Cables	10.00%
EPSON	Monitor / Display / Projector   Other Display	10.00%
EPSON	Monitor / Display / Projector   Projector / Panel	2.00%
EPSON	Network Hardware   Network Adapter	7.00%
EPSON	Network Hardware   Printer Servers	6.00%
EPSON	Office Machines & Supplies   General Office Supplies	3.00%
EPSON	Office Machines & Supplies   Office Machines & Supplies	7.00%
EPSON	Office Machines & Supplies   Overhead Projectors / Accessories	7.00%
EPSON	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	6.00%
EPSON	Office Machines & Supplies   Scanner	4.00%
EPSON	Office Machines & Supplies   Scanner Accessory	4.00%
EPSON	Power Equipment   Battery Charger	7.00%
EPSON	Power Equipment   Power Adapter	7.00%
EPSON	Power Equipment   Power Cables	7.00%
EPSON	Power Equipment   Power Supply	7.00%
EPSON	Printers   Cables	7.00%
EPSON	Printers   Dot Matrix	6.00%
EPSON	Printers   Inkjet	2.00%
EPSON	Printers   Printer Consumables	7.00%
EPSON	Printers   Printers	2.00%
EPSON	Printers   Thermal	10.00%
EPSON	Printers   Trays / Accessories	6.00%
EPSON	Service / Support   Other	6.00%
EPSON	Service / Support   Printer / Monitor Warranties	6.00%
EPSON	Software   Utilities	10.00%
E-REPLACEMENTS	Electronic Parts   Electronic Parts	2.00%
ERGOTRON	Accessories / Cables   Cables	7.00%
ERGOTRON	Accessories / Cables   Rack Systems / Accessories	7.00%
ERGOTRON	Computers / Portables   System Accessory	7.00%
ERGOTRON	Electronic Parts   Electronic Parts	7.00%
ERGOTRON	Monitor / Display / Projector   Accessory	7.00%
ERGOTRON	Power Equipment   Power Distribution Unit	7.00%
ERGOTRON	Software   Network Management Tools	7.00%
EXABYTE	Office Machines & Supplies   Office Machines & Supplies	7.00%
EXABYTE	Service / Support   Installation / Reconfiguration / Service Fee	3.00%
EXABYTE	Service / Support   Other	8.00%
EXABYTE	Storage Devices   Hard Drive Other	11.00%
EXABYTE	Storage Devices   Removable Media	7.00%
EXABYTE	Storage Devices   Removable Tape Drive	11.00%
EXABYTE	Storage Devices   Storage Accessory	11.00%
EXECUTIVE	Software   Productivity Applications	2.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
EXECUTIVE	Software   Utilities	2.00%
FARGO ELECTRONICS	Accessories / Cables   Cables	2.00%
FARGO ELECTRONICS	Electronic Parts   Electronic Parts	2.00%
FARGO ELECTRONICS	Office Machines & Supplies   Office Machines & Supplies	2.00%
FARGO ELECTRONICS	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	2.00%
FARGO ELECTRONICS	Printers   Dot Matrix	2.00%
FARGO ELECTRONICS	Printers   Thermal	2.00%
FARGO ELECTRONICS	Service / Support   Other	2.00%
FARGO ELECTRONICS	Software   Utilities	2.00%
FELLOWES	Dig. Cameras / Keyboards / Input Device   Keyboards	16.00%
FELLOWES	Dig. Cameras / Keyboards / Input Device   Pointing Devices	16.00%
FELLOWES	Electronic Parts   Electronic Parts	16.00%
FELLOWES	Monitor / Display / Projector   Accessory	16.00%
FELLOWES	Network Hardware   Network Cable	16.00%
FELLOWES	Office Machines & Supplies   Business Machines	16.00%
FELLOWES	Office Machines & Supplies   Office Machines & Supplies	16.00%
FELLOWES	Power Equipment   UPS	16.00%
FELLOWES	Printers   Desktop Accessories	16.00%
FELLOWES	Storage Devices   Storage Accessory	16.00%
FLUKE NETWORKS	Electronic Parts   Electronic Parts	2.00%
FLUKE NETWORKS	Electronic Parts   Electronic Parts	3.00%
FLUKE NETWORKS	Network Hardware   Bridge / Router	2.00%
FLUKE NETWORKS	Network Hardware   Network Cable	2.00%
FLUKE NETWORKS	Network Hardware   Network Cable	3.00%
FLUKE NETWORKS	Network Hardware   Wireless Devices	2.00%
FLUKE NETWORKS	Network Hardware   Wireless Devices	2.00%
FLUKE NETWORKS	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	2.00%
FLUKE NETWORKS	Service / Support   Other	2.00%
FLUKE NETWORKS	Service / Support   Other	2.00%
FLUKE NETWORKS	Software   Network Management Tools	2.00%
FLUKE NETWORKS	Software   Network Management Tools	2.00%
FLUKE NETWORKS	Storage Devices   Cables	2.00%
FLUKE NETWORKS	Storage Devices   Cables	2.00%
FUJI PHOTO FILM	Computers / Portables   System Accessory	9.00%
FUJI PHOTO FILM	Electronic Parts   Electronic Parts	6.00%
FUJI PHOTO FILM	Office Machines & Supplies   Audio / Video Products	16.00%
FUJI PHOTO FILM	Storage Devices   Cabinets / Enclosures	3.00%
FUJI PHOTO FILM	Storage Devices   Removable Media	16.00%
FUJI PHOTO FILM	Storage Devices   Storage Accessory	16.00%
FUJITSU	Electronic Parts   Electronic Parts	9.00%
FUJITSU	Office Machines & Supplies   Office Machines & Supplies	18.00%
FUJITSU	Office Machines & Supplies   Scanner Accessory	14.00%
FUJITSU	Printers   Printer Consumables	18.00%
FUJITSU	Printers   Trays / Accessories	6.00%
FUJITSU	Service / Support   Other	8.00%
FUJITSU	Software   Creativity Application	18.00%
FUJITSU	Storage Devices   Hard Drive SCSI - 10K RPM	6.00%
FUJITSU	Storage Devices   Storage Accessory	14.00%
GENERAL	Cat 5e / Cat 5 / Cat 6e / Cat 6	6.00%
GIGA-BYTE TECHNOLOGY	Audio / Video / Output Devices   Video Graphic Cards	2.00%
GIGA-BYTE TECHNOLOGY	Electronic Parts   Electronic Parts	4.00%
GIGA-BYTE TECHNOLOGY	Whitebox / Components   Mainboard - AMD Chipset	4.00%
GIGA-BYTE TECHNOLOGY	Whitebox / Components   Mainboard - Other Chipset	6.00%
GIGA-BYTE TECHNOLOGY	Whitebox / Components   Other CPU	6.00%
GIGA-BYTE TECHNOLOGY	Whitebox / Components   System Cabinets	6.00%
GLOBAL MARKETING PARTNERS	Accessories / Cables   Cables	9.00%
GLOBAL MARKETING PARTNERS	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	9.00%
GLOBAL MARKETING PARTNERS	Dig. Cameras / Keyboards / Input Device   Pointing Devices	9.00%
GLOBAL MARKETING PARTNERS	Electronic Parts   Electronic Parts	9.00%
GLOBAL MARKETING PARTNERS	Monitor / Display / Projector   Accessory	5.00%
GLOBAL MARKETING PARTNERS	Network Hardware   Communication Device	15.00%
GLOBAL MARKETING PARTNERS	Power Equipment   UPS	8.00%
GLOBAL MARKETING PARTNERS	Printers   Desktop Accessories	9.00%
GLOBAL MARKETING PARTNERS	Printers   Trays / Accessories	9.00%
GLOBAL MARKETING PARTNERS	Software   Network Management Tools	6.00%
GLOBAL MARKETING PARTNERS	Storage Devices   Cables	14.00%
GLOBAL MARKETING PARTNERS	Storage Devices   Hard Drive Other	4.00%
GLOBAL MARKETING PARTNERS	Telephony Product   Phone/Cellular Accessories	10.00%
GRUBER	Accessories / Cables   Cables	2.00%
GRUBER	Network Hardware   Network Cable	2.00%
HAND HELD PRODUCTS	Electronic Parts   Electronic Parts	2.00%
HAUPPAUGE	Electronic Parts   Electronic Parts	10.00%
HAWKING TECHNOLOGIES	Accessories / Cables   Cables	13.00%
HAWKING TECHNOLOGIES	Electronic Parts   Electronic Parts	13.00%
HAWKING TECHNOLOGIES	Network Hardware   Bridge / Router	13.00%
HAWKING TECHNOLOGIES	Network Hardware   Hub / Switch	13.00%
HAWKING TECHNOLOGIES	Network Hardware   Wireless Devices	13.00%
HAWKING TECHNOLOGIES	Printers   Trays / Accessories	13.00%
HEWLETT PACKARD	Accessories / Cables   Cables	5.00%
HEWLETT PACKARD	Accessories / Cables   Learning Resources	6.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
HEWLETT PACKARD	Audio / Video / Output Devices   Video Graphic Cards	4.00%
HEWLETT PACKARD	Computers / Portables   System Accessory	5.00%
HEWLETT PACKARD	Computers / Portables   Terminal / Network Computer	6.00%
HEWLETT PACKARD	Dig. Cameras / Keyboards / Input Device   Bar Code Reader	5.00%
HEWLETT PACKARD	Dig. Cameras / Keyboards / Input Device   Input Adapter	4.00%
HEWLETT PACKARD	Dig. Cameras / Keyboards / Input Device   Keyboards	3.00%
HEWLETT PACKARD	Dig. Cameras / Keyboards / Input Device   Pointing Devices	3.00%
HEWLETT PACKARD	Electronic Parts   Electronic Parts	3.00%
HEWLETT PACKARD	Monitor / Display / Projector   Accessory	4.00%
HEWLETT PACKARD	Monitor / Display / Projector   LCD Display	4.00%
HEWLETT PACKARD	Network Hardware   Bridge / Router	7.00%
HEWLETT PACKARD	Network Hardware   Communication Device	4.00%
HEWLETT PACKARD	Network Hardware   Hub / Switch	8.00%
HEWLETT PACKARD	Network Hardware   Modem / Communication	5.00%
HEWLETT PACKARD	Network Hardware   Network Accessory	5.00%
HEWLETT PACKARD	Network Hardware   Network Adapter	5.00%
HEWLETT PACKARD	Network Hardware   Network Cable	5.00%
HEWLETT PACKARD	Network Hardware   Network Device	5.00%
HEWLETT PACKARD	Network Hardware   Repeater / Transceiver	6.00%
HEWLETT PACKARD	Network Hardware   Wireless Devices	3.00%
HEWLETT PACKARD	Office Machines & Supplies   Fax Machine Supplies	6.00%
HEWLETT PACKARD	Office Machines & Supplies   General Office Supplies	4.00%
HEWLETT PACKARD	Office Machines & Supplies   Office Machines & Supplies	6.00%
HEWLETT PACKARD	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	11.00%
HEWLETT PACKARD	Office Machines & Supplies   Scanner	12.00%
HEWLETT PACKARD	Office Machines & Supplies   Scanner Accessory	13.00%
HEWLETT PACKARD	Power Equipment   Battery Charger	7.00%
HEWLETT PACKARD	Power Equipment   Power Adapter	3.00%
HEWLETT PACKARD	Power Equipment   Power Supply	3.00%
HEWLETT PACKARD	Printers   Cables	12.00%
HEWLETT PACKARD	Printers   Desktop Accessories	3.00%
HEWLETT PACKARD	Printers   Dot Matrix	13.00%
HEWLETT PACKARD	Printers   Inkjet	12.00%
HEWLETT PACKARD	Printers   Laser - Color	16.00%
HEWLETT PACKARD	Printers   Laser - Monochrome	15.00%
HEWLETT PACKARD	Printers   Printer Consumables	15.00%
HEWLETT PACKARD	Printers   Printers	14.00%
HEWLETT PACKARD	Printers   Trays / Accessories	12.00%
HEWLETT PACKARD	Service / Support   Installation / Reconfiguration / Service Fee	12.00%
HEWLETT PACKARD	Service / Support   Network Hardware Warranties	12.00%
HEWLETT PACKARD	Service / Support   Other	8.00%
HEWLETT PACKARD	Service / Support   Printer / Monitor Warranties	10.00%
HEWLETT PACKARD	Service / Support   Software Support	12.00%
HEWLETT PACKARD	Software   Creativity Application	12.00%
HEWLETT PACKARD	Software   Internet Application	12.00%
HEWLETT PACKARD	Software   Network Management Tools	8.00%
HEWLETT PACKARD	Software   Operating System	3.00%
HEWLETT PACKARD	Software   Productivity Applications	6.00%
HEWLETT PACKARD	Software   Utilities	4.00%
HEWLETT PACKARD	Storage Devices   Cabinets / Enclosures	7.00%
HEWLETT PACKARD	Storage Devices   Cables	4.00%
HEWLETT PACKARD	Storage Devices   Hard Drive IDE / ATA - 7200+ RPM	4.00%
HEWLETT PACKARD	Storage Devices   Hard Drive Mobile 2.5 in.	4.00%
HEWLETT PACKARD	Storage Devices   Hard Drive Other	3.00%
HEWLETT PACKARD	Storage Devices   Hard Drive SCSI - 15K RPM	5.00%
HEWLETT PACKARD	Storage Devices   Network Storage	5.00%
HEWLETT PACKARD	Storage Devices   Removable Disk Drive	4.00%
HEWLETT PACKARD	Storage Devices   Removable Media	12.00%
HEWLETT PACKARD	Storage Devices   Removable Tape Drive	8.00%
HEWLETT PACKARD	Storage Devices   Storage Accessory	6.00%
HEWLETT PACKARD	Storage Devices   Storage Adapters	4.00%
HEWLETT PACKARD	Storage Devices   Tape Libraries / Autoloaders	5.00%
HEWLETT PACKARD	Whitebox / Components   DRAM - Other	5.00%
HEWLETT PACKARD	Whitebox / Components   DRAM - SIMM 72-pin	8.00%
HEWLETT PACKARD	Whitebox / Components   Processors - Server	2.00%
HITACHI	Electronic Parts   Electronic Parts	6.00%
HITACHI	Multi-Fiber - Per Foot	6.00%
HITACHI	Office Machines & Supplies   Overhead Projectors / Accessories	6.00%
HITACHI	Single Mode Fiber - Per Foot	6.00%
HITACHI	Storage Devices   Hard Drive Fibre Channel	6.00%
HITACHI	Storage Devices   Hard Drive IDE / ATA - 7200+ RPM	6.00%
HITACHI	Storage Devices   Hard Drive Mobile 2.5 in.	6.00%
HITACHI	Storage Devices   Hard Drive Other	6.00%
HITACHI	Storage Devices   Hard Drive SCSI - 10K RPM	6.00%
HITACHI	Storage Devices   Hard Drive SCSI - 15K RPM	6.00%
HOMETECH Solutions	Electronics   Electronics	2.00%
IBM	Accessories / Cables   Cables	3.00%
IBM	Accessories / Cables   Rack Systems / Accessories	3.00%
IBM	Computers / Portables   Handheld / PDA Accessory	6.00%
IBM	Computers / Portables   System Accessory	7.00%



## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
IBM	Dig. Cameras / Keyboards / Input Device   Cables	4.00%
IBM	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	4.00%
IBM	Dig. Cameras / Keyboards / Input Device   Keyboards	4.00%
IBM	Dig. Cameras / Keyboards / Input Device   Pointing Devices	4.00%
IBM	Electronic Parts   Electronic Parts	3.00%
IBM	Monitor / Display / Projector   Accessory	3.00%
IBM	Network Hardware   Bridge / Router	6.00%
IBM	Network Hardware   Hub / Switch	7.00%
IBM	Network Hardware   KVM Switch / Cable	7.00%
IBM	Network Hardware   Modem / Communication	6.00%
IBM	Network Hardware   Network Accessory	5.00%
IBM	Network Hardware   Network Adapter	5.00%
IBM	Network Hardware   Network Cable	5.00%
IBM	Network Hardware   Network Device	5.00%
IBM	Network Hardware   Repeater / Transceiver	5.00%
IBM	Power Equipment   Power Accessory	4.00%
IBM	Power Equipment   Power Cables	6.00%
IBM	Power Equipment   Power Distribution Unit	4.00%
IBM	Power Equipment   Power Supply	4.00%
IBM	Power Equipment   UPS	4.00%
IBM	Printers   Desktop Accessories	4.00%
IBM	Service / Support   Computer / Laptop Warranties	8.00%
IBM	Service / Support   Installation / Reconfiguration / Service Fee	8.00%
IBM	Service / Support   Network Hardware Warranties	8.00%
IBM	Service / Support   Other	8.00%
IBM	Service / Support   Printer / Monitor Warranties	8.00%
IBM	Service / Support   Software Support	8.00%
IBM	Service / Support   Storage Device Warranties	8.00%
IBM	Software   Internet Application	2.00%
IBM	Software   Network Management Tools	2.00%
IBM	Software   Operating System	2.00%
IBM	Software   Productivity Applications	2.00%
IBM	Software   Utilities	2.00%
IBM	Storage Devices   Cabinets / Enclosures	6.00%
IBM	Storage Devices   Cables	3.00%
IBM	Storage Devices   Hard Drive IDE / ATA - 7200+ RPM	2.00%
IBM	Storage Devices   Hard Drive Other	4.00%
IBM	Storage Devices   Network Storage	7.00%
IBM	Storage Devices   Removable Disk Drive	5.00%
IBM	Storage Devices   Removable Media	5.00%
IBM	Storage Devices   Removable Tape Drive	5.00%
IBM	Storage Devices   Storage Accessory	7.00%
IBM	Storage Devices   Storage Adapters	3.00%
IBM	Storage Devices   Tape Libraries / Autoloaders	5.00%
IMATION CORPORATION	Office Machines & Supplies   Office Machines & Supplies	2.00%
IMATION CORPORATION	Storage Devices   Cabinets / Enclosures	2.00%
IMATION CORPORATION	Storage Devices   Removable Disk Drive	2.00%
IMATION CORPORATION	Storage Devices   Removable Media	2.00%
IMATION CORPORATION	Storage Devices   Removable Tape Drive	2.00%
IMATION CORPORATION	Storage Devices   Storage Accessory	2.00%
IN WIN	Computers / Portables   Personal Computer	5.00%
IN WIN	Computers / Portables   System Accessory	4.00%
IN WIN	Power Equipment   Power Supply	6.00%
IN WIN	Whitebox / Components   System Cabinets	4.00%
INFOCUS	Accessories / Cables   Cables	10.00%
INFOCUS	Accessories / Cables   Learning Resources	10.00%
INFOCUS	Audio / Video / Output Devices   Cables	7.00%
INFOCUS	Computers / Portables   System Accessory	10.00%
INFOCUS	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	12.00%
INFOCUS	Monitor / Display / Projector   Accessory	6.00%
INFOCUS	Monitor / Display / Projector   Cables	8.00%
INFOCUS	Monitor / Display / Projector   Projector / Panel	6.00%
INFOCUS	Power Equipment   Power Cables	6.00%
INFOCUS	Service / Support   Other	6.00%
INTEL	Accessories / Cables   Cables	3.00%
INTEL	Accessories / Cables   Rack Systems / Accessories	6.00%
INTEL	Computers / Portables   Server	6.00%
INTEL	Computers / Portables   System Accessory	4.00%
INTEL	Electronic Parts   Electronic Parts	4.00%
INTEL	Network Hardware   Communication Device	4.00%
INTEL	Network Hardware   Hub / Switch	4.00%
INTEL	Network Hardware   Network Accessory	6.00%
INTEL	Network Hardware   Network Adapter	4.00%
INTEL	Network Hardware   Network Cable	6.00%
INTEL	Network Hardware   Network Device	4.00%
INTEL	Network Hardware   Repeater / Transceiver	4.00%
INTEL	Power Equipment   Power Accessory	6.00%
INTEL	Power Equipment   Power Adapter	6.00%
INTEL	Power Equipment   Power Cables	6.00%
INTEL	Power Equipment   Power Distribution Unit	6.00%



Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
INTEL	Power Equipment   Power Supply	4.00%
INTEL	Service / Support   Other	6.00%
INTEL	Software   Network Management Tools	4.00%
INTEL	Storage Devices   Cabinets / Enclosures	6.00%
INTEL	Storage Devices   Cables	6.00%
INTEL	Storage Devices   Hard Drive Mobile 2.5 in.	6.00%
INTEL	Storage Devices   Hard Drive Other	6.00%
INTEL	Storage Devices   Network Storage	4.00%
INTEL	Storage Devices   Removable Disk Drive	6.00%
INTEL	Storage Devices   Storage Accessory	6.00%
INTEL	Storage Devices   Storage Adapters	6.00%
INTEL	Whitebox / Components   Celeron	6.00%
INTEL	Whitebox / Components   Other CPU	6.00%
INTEL	Whitebox / Components   Processor / CPU Accessory	4.00%
INTEL	Whitebox / Components   Processors - Desktop	6.00%
INTEL	Whitebox / Components   Processors - Mobile	6.00%
INTEL	Whitebox / Components   Processors - Server	6.00%
INTEL	Whitebox / Components   System Cabinets	4.00%
INTEL	Whitebox / Components   Whitebox Base Kit	6.00%
INTUIT	Software   Productivity Applications	6.00%
IOGEAR	Accessories / Cables   Cables	6.00%
IOGEAR	Audio / Video / Output Devices   Cables	6.00%
IOGEAR	Audio / Video / Output Devices   Video Graphic Cards	10.00%
IOGEAR	Dig. Cameras / Keyboards / Input Device   Keyboards	12.00%
IOGEAR	Electronic Parts   Electronic Parts	10.00%
IOGEAR	Monitor / Display / Projector   Accessory	12.00%
IOGEAR	Monitor / Display / Projector   Cables	12.00%
IOGEAR	Network Hardware   Bridge / Router	12.00%
IOGEAR	Network Hardware   Hub / Switch	12.00%
IOGEAR	Network Hardware   KVM Switch / Cable	12.00%
IOGEAR	Network Hardware   Network Adapter	12.00%
IOGEAR	Network Hardware   Network Cable	15.00%
IOGEAR	Network Hardware   Printer Servers	12.00%
IOGEAR	Network Hardware   Repeater / Transceiver	6.00%
IOGEAR	Power Equipment   Battery Charger	10.00%
IOGEAR	Power Equipment   Power Adapter	6.00%
IOGEAR	Printers   Cables	10.00%
IOGEAR	Storage Devices   Cables	6.00%
IOGEAR	Storage Devices   Hard Drive Other	6.00%
IOGEAR	Storage Devices   Network Storage	6.00%
IOGEAR	Storage Devices   Removable Disk Drive	10.00%
IOGEAR	Storage Devices   Storage Accessory	6.00%
IOGEAR	Storage Devices   Storage Adapters	6.00%
JATON	Audio / Video / Output Devices   Speakers / Headphones	2.00%
JATON	Audio / Video / Output Devices   Video Graphic Cards	2.00%
JATON	Electronic Parts   Electronic Parts	2.00%
JATON	Network Hardware   Modem / Communication	2.00%
JVC	Audio / Video / Output Devices   Video Player	5.00%
JVC	Electronic Parts   Electronic Parts	8.00%
KENSINGTON TECHNOLOGY GR	Accessories / Cables   Cables	2.00%
KENSINGTON TECHNOLOGY GR	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	2.00%
KENSINGTON TECHNOLOGY GR	Dig. Cameras / Keyboards / Input Device   Keyboards	2.00%
KENSINGTON TECHNOLOGY GR	Dig. Cameras / Keyboards / Input Device   Pointing Devices	2.00%
KENSINGTON TECHNOLOGY GR	Electronic Parts   Electronic Parts	2.00%
KENSINGTON TECHNOLOGY GR	Monitor / Display / Projector   Accessory	2.00%
KENSINGTON TECHNOLOGY GR	Power Equipment   UPS	2.00%
KENSINGTON TECHNOLOGY GR	Printers   Desktop Accessories	2.00%
KENSINGTON TECHNOLOGY GR	Telephony Product   Phone/Cellular Accessories	2.00%
KEYSPAN	Accessories / Cables   Cables	6.00%
KEYSPAN	Monitor / Display / Projector   Accessory	6.00%
KEYSPAN	Network Hardware   Network Cable	6.00%
KEYSPAN	Office Machines & Supplies   Overhead Projectors / Accessories	6.00%
KINGSTON	Electronic Parts   Electronic Parts	6.00%
KINGSTON	Storage Devices   Hard Drive Mobile 2.5 in.	6.00%
KINGSTON	Storage Devices   Removable Disk Drive	6.00%
KINGSTON	Whitebox / Components   DRAM - DIMM 168-pin Other	8.00%
KINGSTON	Whitebox / Components   DRAM - DIMM 168-pin PC100	8.00%
KINGSTON	Whitebox / Components   DRAM - DIMM 168-pin PC133	8.00%
KINGSTON	Whitebox / Components   DRAM - Other	8.00%
KINGSTON	Whitebox / Components   DRAM - SIMM 72-pin	10.00%
KINGSTON	Whitebox / Components   Memory - Other	8.00%
KODAK	Electronic Parts   Electronic Parts	10.00%
KODAK	Office Machines & Supplies   Office Machines & Supplies	8.00%
KODAK	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	6.00%
KODAK	Office Machines & Supplies   Scanner Accessory	8.00%
KODAK	Service / Support   Other	6.00%
KODAK	Software   Creativity Application	12.00%
LACIE	Accessories / Cables   Cables	6.00%
LACIE	Electronic Parts   Electronic Parts	6.00%
LACIE	Storage Devices   Hard Drive Other	6.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
LACIE	Storage Devices   Removable Disk Drive	6.00%
LACIE	Storage Devices   Storage Accessory	6.00%
LENOVO	Accessories / Cables   Learning Resources	5.00%
LENOVO	Audio / Video / Output Devices   Speakers / Headphones	5.00%
LENOVO	Audio / Video / Output Devices   Video Graphic Cards	7.00%
LENOVO	Computers / Portables   System Accessory	5.00%
LENOVO	Computers / Portables   Workstation	6.00%
LENOVO	Dig. Cameras / Keyboards / Input Device   Input Adapter	5.00%
LENOVO	Dig. Cameras / Keyboards / Input Device   Keyboards	5.00%
LENOVO	Dig. Cameras / Keyboards / Input Device   Pointing Devices	5.00%
LENOVO	Electronic Parts   Electronic Parts	5.00%
LENOVO	Monitor / Display / Projector   Accessory	6.00%
LENOVO	Monitor / Display / Projector   LCD Display	5.00%
LENOVO	Network Hardware   Modem / Communication	6.00%
LENOVO	Network Hardware   Modem / Communication	6.00%
LENOVO	Network Hardware   Network Accessory	6.00%
LENOVO	Network Hardware   Network Accessory	6.00%
LENOVO	Network Hardware   Network Adapter	6.00%
LENOVO	Network Hardware   Network Cable	6.00%
LENOVO	Network Hardware   Network Device	3.00%
LENOVO	Office Machines & Supplies   General Office Supplies	7.00%
LENOVO	Power Equipment   Battery Charger	7.00%
LENOVO	Power Equipment   Power Adapter	7.00%
LENOVO	Power Equipment   Power Cables	6.00%
LENOVO	Power Equipment   Power Cables	6.00%
LENOVO	Service / Support   Computer / Laptop Warranties	9.00%
LENOVO	Service / Support   Network Hardware Warranties	9.00%
LENOVO	Service / Support   Other	9.00%
LENOVO	Service / Support   Software Support	3.00%
LENOVO	Service / Support   Storage Device Warranties	6.00%
LENOVO	Service / Support   Storage Device Warranties	6.00%
LENOVO	Software   Creativity Application	2.00%
LENOVO	Software   Internet Application	4.00%
LENOVO	Software   Network Management Tools	4.00%
LENOVO	Software   Productivity Applications	4.00%
LENOVO	Software   Utilities	4.00%
LENOVO	Storage Devices   Hard Drive IDE / ATA - 7200+ RPM	7.00%
LENOVO	Storage Devices   Hard Drive Mobile 2.5 in.	7.00%
LENOVO	Storage Devices   Hard Drive Other	6.00%
LENOVO	Storage Devices   Removable Disk Drive	6.00%
LENOVO	Storage Devices   Storage Adapters	6.00%
LEXAR MEDIA INC	Storage Devices   Removable Disk Drive	6.00%
LEXMARK	Accessories / Cables   Learning Resources	6.00%
LEXMARK	Computers / Portables   System Accessory	9.00%
LEXMARK	Electronic Parts   Electronic Parts	6.00%
LEXMARK	Network Hardware   Network Adapter	6.00%
LEXMARK	Network Hardware   Printer Servers	8.00%
LEXMARK	Office Machines & Supplies   Office Machines & Supplies	9.00%
LEXMARK	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	6.00%
LEXMARK	Office Machines & Supplies   Photocopier Supplies	9.00%
LEXMARK	Office Machines & Supplies   Scanner	15.00%
LEXMARK	Office Machines & Supplies   Scanner Accessory	10.00%
LEXMARK	Printers   Cables	6.00%
LEXMARK	Printers   Dot Matrix	8.00%
LEXMARK	Printers   Inkjet	11.00%
LEXMARK	Printers   Laser - Color	14.00%
LEXMARK	Printers   Laser - Monochrome	14.00%
LEXMARK	Printers   LCD / LED	14.00%
LEXMARK	Printers   Printer Consumables	6.00%
LEXMARK	Printers   Printers	14.00%
LEXMARK	Printers   Trays / Accessories	6.00%
LEXMARK	Service / Support   Installation / Reconfiguration / Service Fee	8.00%
LEXMARK	Service / Support   Other	6.00%
LEXMARK	Service / Support   Printer / Monitor Warranties	6.00%
LEXMARK	Software   Utilities	14.00%
LEXMARK	Storage Devices   Hard Drive Other	15.00%
LEXMARK	Whitebox / Components   DRAM - Other	10.00%
LEXMARK	Whitebox / Components   DRAM - SIMM 72-pin	6.00%
LEXMARK	Whitebox / Components   Memory - Other	10.00%
LG ELECTRONICS	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	10.00%
LG ELECTRONICS	Electronic Parts   Electronic Parts	10.00%
LG ELECTRONICS	Monitor / Display / Projector   Accessory	15.00%
LINKSYS GROUP INC.	Network Hardware   Wireless Devices	8.00%
LITE-ON IT CORP	Software   Utilities	6.00%
LITE-ON IT CORP	Storage Devices   Removable Disk Drive	6.00%
LOGITECH	Audio / Video / Output Devices   Speakers / Headphones	3.00%
LOGITECH	Dig. Cameras / Keyboards / Input Device   Keyboards	6.00%
LOGITECH	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	2.00%
LOGITECH	Electronic Parts   Electronic Parts	6.00%
LSI LOGIC	Electronic Parts   Electronic Parts	8.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		
Manufacturer	Type / Category	REG4 ESC % Discount Min
LSI LOGIC	Storage Devices   Storage Accessory	8.00%
LSI LOGIC	Storage Devices   Storage Adapters	10.00%
MACE GROUP - MACALLY	Accessories / Cables   Cables	2.00%
MACE GROUP - MACALLY	Computers / Portables   Handheld / PDA Accessory	2.00%
MACE GROUP - MACALLY	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	2.00%
MACE GROUP - MACALLY	Dig. Cameras / Keyboards / Input Device   Keyboards	2.00%
MACE GROUP - MACALLY	Dig. Cameras / Keyboards / Input Device   Pointing Devices	2.00%
MACE GROUP - MACALLY	Electronic Parts   Electronic Parts	2.00%
MACE GROUP - MACALLY	Power Equipment   UPS	2.00%
MACE GROUP - MACALLY	Storage Devices   Cabinets / Enclosures	2.00%
MACE GROUP - MACALLY	Storage Devices   Cables	2.00%
MACE GROUP - MACALLY	Telephony Product   Phone/Cellular Accessories	2.00%
MATROX GRAPHICS	Audio / Video / Output Devices   Cables	6.00%
MATROX GRAPHICS	Audio / Video / Output Devices   Video Graphic Cards	8.00%
MATROX GRAPHICS	Computers / Portables   System Accessory	6.00%
MATROX GRAPHICS	Monitor / Display / Projector   Cables	6.00%
MAXELL	Audio / Video / Output Devices   Speakers / Headphones	2.00%
MAXELL	Computers / Portables   System Accessory	2.00%
MAXELL	Electronic Parts   Electronic Parts	2.00%
MAXELL	Office Machines & Supplies   Audio / Video Products	2.00%
MAXELL	Office Machines & Supplies   General Office Supplies	2.00%
MAXELL	Storage Devices   Removable Media	2.00%
MAXELL	Storage Devices   Storage Accessory	2.00%
MEMORY UPGRADES	Electronic Parts   Electronic Parts	2.00%
MEMORY UPGRADES	Storage Devices   Storage Accessory	2.00%
METROLOGIC INSTRUMENTS	Electronic Parts   Electronic Parts	6.00%
MICROSOFT	Accessories / Cables   Learning Resources	6.00%
MICROSOFT	Computers / Portables   System Accessory	6.00%
MICROSOFT	Dig. Cameras / Keyboards / Input Device   Keyboards	8.00%
MICROSOFT	Dig. Cameras / Keyboards / Input Device   Pointing Devices	8.00%
MICROSOFT	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	8.00%
MICROSOFT	Electronic Parts   Electronic Parts	6.00%
MICROSOFT	Service / Support   Software Support	6.00%
MICROSOFT	Software   Computer Based Training	6.00%
MICROSOFT	Software   Creativity Application	6.00%
MICROSOFT	Software   Education Application	6.00%
MICROSOFT	Software   Game / Entertainment	6.00%
MICROSOFT	Software   Home / Lifestyle Application	6.00%
MICROSOFT	Software   Internet Application	6.00%
MICROSOFT	Software   Network Management Tools	6.00%
MICROSOFT	Software   Operating System	6.00%
MICROSOFT	Software   Productivity Applications	6.00%
MICROSOFT	Software   Programming Tools	6.00%
MICROSOFT	Software   Reference / Data Source	6.00%
MICROSOFT	Software   Software Suite	6.00%
MICROSOFT	Software   Utilities	6.00%
MINOLTA	Electronic Parts   Electronic Parts	10.00%
MINOLTA	Network Hardware   Network Adapter	10.00%
MINOLTA	Office Machines & Supplies   Fax Machine Supplies	15.00%
MINOLTA	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	10.00%
MINOLTA	Office Machines & Supplies   Photocopier Supplies	8.00%
MINOLTA	Office Machines & Supplies   Scanner	10.00%
MINOLTA	Printers   Dot Matrix	6.00%
MINOLTA	Printers   Laser - Color	10.00%
MINOLTA	Printers   Laser - Monochrome	8.00%
MINOLTA	Printers   Printer Consumables	6.00%
MINOLTA	Printers   Printers	6.00%
MINOLTA	Printers   Trays / Accessories	8.00%
MINOLTA	Service / Support   Network Hardware Warranties	6.00%
MINOLTA	Service / Support   Other	6.00%
MINOLTA	Service / Support   Printer / Monitor Warranties	6.00%
MINOLTA	Software   Productivity Applications	6.00%
MINOLTA	Storage Devices   Hard Drive Other	8.00%
MINOLTA	Whitebox / Components   DRAM - DIMM 168-pin PC100	8.00%
MINOLTA	Whitebox / Components   DRAM - Other	8.00%
MINUTEMAN UPS	Electronic Parts   Electronic Parts	5.00%
MINUTEMAN UPS	Power Equipment   UPS	10.00%
MINUTEMAN UPS	Service / Support   Other	10.00%
MITSUBISHI (PERIPHERALS)	Electronic Parts   Electronic Parts	10.00%
MITSUBISHI (PERIPHERALS)	Monitor / Display / Projector   Accessory	17.00%
MITSUBISHI (PERIPHERALS)	Office Machines & Supplies   Overhead Projectors / Accessories	6.00%
MOTOROLA INC.	Office Machines & Supplies   Office Machines & Supplies	2.00%
MOTOROLA INC.	Telephony Product   Phones/Mobile Accessories	2.00%
MS CAMPUS AGREEMENT	Software   Productivity Applications	2.00%
MSI COMPUTER	Audio / Video / Output Devices   Video Graphic Cards	2.00%
MSI COMPUTER	Computers / Portables   Laptop	2.00%
MSI COMPUTER	Computers / Portables   Personal Computer	2.00%
MSI COMPUTER	Computers / Portables   System Accessory	2.00%
MSI COMPUTER	Electronic Parts   Electronic Parts	2.00%
MSI COMPUTER	Network Hardware   Wireless Devices	2.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
MSI COMPUTER	Power Equipment   Power Adapter	2.00%
MSI COMPUTER	Power Equipment   Power Cables	2.00%
MSI COMPUTER	Whitebox / Components   Celeron	2.00%
MSI COMPUTER	Whitebox / Components   Mainboard - AMD Chipset	2.00%
MSI COMPUTER	Whitebox / Components   Mainboard - Other Chipset	2.00%
MSI COMPUTER	Whitebox / Components   Other CPU	2.00%
MSI COMPUTER	Whitebox / Components   Whitebox Base Kit	2.00%
NEC	Audio / Video / Output Devices   Speakers / Headphones	4.00%
NEC	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	6.00%
NEC	Dig. Cameras / Keyboards / Input Device   Input Adapter	6.00%
NEC	Electronic Parts   Electronic Parts	10.00%
NEC	Monitor / Display / Projector   Accessory	8.00%
NEC	Monitor / Display / Projector   LCD Display	4.00%
NEC	Office Machines & Supplies   Overhead Projectors / Accessories	10.00%
NEC	Power Equipment   Power Cables	10.00%
NEC	Service / Support   Other	6.00%
NEEDTHESE	Computers / Portables   Personal Computer	2.00%
NEEDTHESE	Electronic Parts   Electronic Parts	2.00%
NEEDTHESE	Network Hardware   Bridge / Router	2.00%
NEEDTHESE	Network Hardware   Hub / Switch	2.00%
NEEDTHESE	Printers   Trays / Accessories	2.00%
NEEDTHESE	Service / Support   Installation / Reconfiguration / Service Fee	2.00%
NEEDTHESE	Service / Support   Installation / Reconfiguration / Service Fee	2.00%
NETGEAR	Audio / Video / Output Devices   Video Player	10.00%
NETGEAR	Computers / Portables   System Accessory	10.00%
NETGEAR	Electronic Parts   Electronic Parts	6.00%
NETGEAR	Network Hardware   Bridge / Router	10.00%
NETGEAR	Network Hardware   Hub / Switch	10.00%
NETGEAR	Network Hardware   Network Accessory	10.00%
NETGEAR	Network Hardware   Network Adapter	6.00%
NETGEAR	Network Hardware   Network Cable	6.00%
NETGEAR	Network Hardware   Network Device	6.00%
NETGEAR	Network Hardware   Repeater / Transceiver	14.00%
NETGEAR	Network Hardware   Wireless Devices	10.00%
NETGEAR	Power Equipment   Power Adapter	6.00%
NETGEAR	Service / Support   Network Hardware Warranties	8.00%
NETGEAR	Service / Support   Other	8.00%
NETGEAR	Software   Network Management Tools	10.00%
NETGEAR	Software   Utilities	6.00%
NETGEAR	Storage Devices   Network Storage	10.00%
NETGEAR	Storage Devices   Storage Accessory	10.00%
NEXUS	Monitor / Display / Projector   Accessory	52.00%
NIKON	Dig. Cameras / Keyboards / Input Device   Digital Camera	2.00%
None	Accessories / Cables   Cables	2.00%
None	Audio / Video / Output Devices   Portable Audio	2.00%
None	Computers / Portables   Handheld / PDA Accessory	2.00%
None	Computers / Portables   Laptop	2.00%
None	Computers / Portables   Personal Computer	2.00%
None	Computers / Portables   Server	2.00%
None	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	2.00%
None	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	2.00%
None	Dig. Cameras / Keyboards / Input Device   Keyboards	2.00%
None	Dig. Cameras / Keyboards / Input Device   Pointing Devices	2.00%
None	Electronic Parts   Electronic Parts	2.00%
None	Electronics   Electronics	2.00%
None	Monitor / Display / Projector   Accessory	2.00%
None	Network Hardware   Bridge / Router	2.00%
None	Network Hardware   Communication Device	2.00%
None	Network Hardware   Hub / Switch	2.00%
None	Network Hardware   Modem / Communication	2.00%
None	Network Hardware   Network Cable	2.00%
None	Network Hardware   Network Device	2.00%
None	Network Hardware   Wireless Devices	2.00%
None	Office Machines & Supplies   Business Machines	2.00%
None	Office Machines & Supplies   Office Machines & Supplies	2.00%
None	Office Machines & Supplies   Overhead Projectors / Accessories	2.00%
None	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	2.00%
None	Office Machines & Supplies   Scanner Accessory	2.00%
None	Power Equipment   UPS	2.00%
None	Printers   Desktop Accessories	2.00%
None	Printers   Dot Matrix	2.00%
None	Printers   Printers	2.00%
None	Printers   Trays / Accessories	2.00%
None	Service / Support   Installation / Reconfiguration / Service Fee	2.00%
None	Service / Support   Other	2.00%
None	Software   Creativity Application	2.00%
None	Software   Education Application	2.00%
None	Software   Game / Entertainment	2.00%
None	Software   Internet Application	2.00%
None	Software   Network Management Tools	2.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		
Manufacturer	Type / Category	REG4 ESC % Discount Min
None	Software   Operating System	2.00%
None	Software   Productivity Applications	2.00%
None	Software   Programming Tools	2.00%
None	Software   Reference / Data Source	2.00%
None	Software   Utilities	2.00%
None	Storage Devices   Cabinets / Enclosures	2.00%
None	Storage Devices   Cables	2.00%
None	Storage Devices   Hard Drive Other	2.00%
None	Storage Devices   Network Storage	2.00%
None	Storage Devices   Removable Disk Drive	2.00%
None	Storage Devices   Storage Accessory	2.00%
None	Storage Devices   Storage Adapters	2.00%
None	Telephony Product   Phone/Cellular Accessories	2.00%
None	Whitebox / Components   Whitebox Base Kit	2.00%
NTROX	Computers / Portables   Personal Computer	25.00%
NTROX	Electronic Parts   Electronic Parts	25.00%
OCZ	Storage Devices   Hard Drive Other	2.00%
OCZ	Storage Devices   Hard Drive Other	2.00%
OKIDATA	Electronic Parts   Electronic Parts	2.00%
OKIDATA	Network Hardware   Network Adapter	2.00%
OKIDATA	Network Hardware   Printer Servers	2.00%
OKIDATA	Office Machines & Supplies   Fax Machine Supplies	2.00%
OKIDATA	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	2.00%
OKIDATA	Power Equipment   Power Supply	2.00%
OKIDATA	Printers   Cables	2.00%
OKIDATA	Printers   Dot Matrix	2.00%
OKIDATA	Printers   Laser - Color	2.00%
OKIDATA	Printers   Laser - Monochrome	2.00%
OKIDATA	Printers   LCD / LED	2.00%
OKIDATA	Printers   Printer Consumables	2.00%
OKIDATA	Printers   Printers	2.00%
OKIDATA	Printers   Trays / Accessories	2.00%
OKIDATA	Service / Support   Other	2.00%
OKIDATA	Service / Support   Printer / Monitor Warranties	2.00%
OKIDATA	Software   Utilities	2.00%
OKIDATA	Storage Devices   Hard Drive Other	2.00%
OKIDATA	Whitebox / Components   DRAM - Other	2.00%
OKIDATA	Whitebox / Components   DRAM - SIMM 72-pin	2.00%
OKIDATA	Whitebox / Components   Memory - Other	2.00%
OLYMPUS AMERICA INC	Storage Devices   Storage Accessory	2.00%
PALIT	Audio / Video / Output Devices   Video Graphic Cards	2.00%
PANASONIC	Accessories / Cables   Cables	6.00%
PANASONIC	Accessories / Cables   Learning Resources	3.00%
PANASONIC	Audio / Video / Output Devices   Portable Audio	11.00%
PANASONIC	Computers / Portables   Laptop	10.00%
PANASONIC	Computers / Portables   System Accessory	6.00%
PANASONIC	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	9.00%
PANASONIC	Dig. Cameras / Keyboards / Input Device   Keyboards	9.00%
PANASONIC	Dig. Cameras / Keyboards / Input Device   Pointing Devices	9.00%
PANASONIC	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	9.00%
PANASONIC	Electronic Parts   Electronic Parts	8.00%
PANASONIC	Monitor / Display / Projector   Accessory	10.00%
PANASONIC	Monitor / Display / Projector   LCD Display	10.00%
PANASONIC	Network Hardware   Network Accessory	6.00%
PANASONIC	Network Hardware   Network Device	8.00%
PANASONIC	Office Machines & Supplies   Fax Machine Supplies	8.00%
PANASONIC	Office Machines & Supplies   Office Machines & Supplies	8.00%
PANASONIC	Office Machines & Supplies   Overhead Projectors / Accessories	8.00%
PANASONIC	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	8.00%
PANASONIC	Office Machines & Supplies   Photocopier Supplies	8.00%
PANASONIC	Office Machines & Supplies   Scanner Accessory	8.00%
PANASONIC	Power Equipment   Battery Charger	8.00%
PANASONIC	Power Equipment   Power Accessory	6.00%
PANASONIC	Power Equipment   Power Adapter	8.00%
PANASONIC	Power Equipment   Power Cables	6.00%
PANASONIC	Printers   Dot Matrix	8.00%
PANASONIC	Printers   Printer Consumables	8.00%
PANASONIC	Printers   Trays / Accessories	8.00%
PANASONIC	Service / Support   Computer / Laptop Warranties	4.00%
PANASONIC	Service / Support   Installation / Reconfiguration / Service Fee	6.00%
PANASONIC	Service / Support   Other	4.00%
PANASONIC	Service / Support   Printer / Monitor Warranties	4.00%
PANASONIC	Service / Support   Software Support	3.00%
PANASONIC	Service / Support   Storage Device Warranties	6.00%
PANASONIC	Storage Devices   Cables	6.00%
PANASONIC	Storage Devices   Hard Drive Mobile 2.5 in.	10.00%
PANASONIC	Storage Devices   Hard Drive Other	6.00%
PANASONIC	Storage Devices   Removable Disk Drive	11.00%
PANASONIC	Storage Devices   Storage Accessory	11.00%
PANASONIC	Whitebox / Components   DRAM - Other	11.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC % Discount Min
Manufacturer	Type / Category	
PEERLESS INDUSTRIES	Accessories / Cables   Other	15.00%
PEERLESS INDUSTRIES	Accessories / Cables   Rack Systems / Accessories	15.00%
PEERLESS INDUSTRIES	Computers / Portables   System Accessory	16.00%
PEERLESS INDUSTRIES	Electronic Parts   Electronic Parts	15.00%
PEERLESS INDUSTRIES	Monitor / Display / Projector   Accessory	18.00%
PEERLESS INDUSTRIES	Network Hardware   Network Accessory	10.00%
PEERLESS INDUSTRIES	Office Machines & Supplies   General Office Supplies	16.00%
PEERLESS INDUSTRIES	Office Machines & Supplies   Overhead Projectors / Accessories	33.00%
PEERLESS INDUSTRIES	Storage Devices   Storage Accessory	15.00%
PIONEER	Electronic Parts   Electronic Parts	10.00%
PIONEER	Storage Devices   Removable Media	6.00%
PLANAR SYSTEMS INC.	Electronic Parts   Electronic Parts	4.00%
PLANAR SYSTEMS INC.	Monitor / Display / Projector   Accessory	3.00%
PLANAR SYSTEMS INC.	Office Machines & Supplies   Overhead Projectors / Accessories	4.00%
PLANTRONICS INC	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	18.00%
PLANTRONICS INC	Electronic Parts   Electronic Parts	10.00%
PLANTRONICS INC	Network Hardware   Network Device	18.00%
PLANTRONICS INC	Power Equipment   UPS	10.00%
PLANTRONICS INC	Telephony Product   Phone/Cellular Accessories	6.00%
PNY	Electronic Parts   Electronic Parts	2.00%
PNY	Storage Devices   Removable Disk Drive	2.00%
PRECISION ROLLER	Printers   Printer Consumables	2.00%
PROMISE TECHNOLOGY	Electronic Parts   Electronic Parts	13.00%
PROMISE TECHNOLOGY	Storage Devices   Cabinets / Enclosures	17.00%
PROMISE TECHNOLOGY	Storage Devices   Network Storage	6.00%
PROMISE TECHNOLOGY	Storage Devices   Storage Accessory	10.00%
PROMISE TECHNOLOGY	Storage Devices   Storage Adapters	12.00%
PURE DIGITAL	Dig. Cameras / Keyboards / Input Device   Digital Camera	2.00%
QUANTUM	Computers / Portables   System Accessory	2.00%
QUANTUM	Electronic Parts   Electronic Parts	2.00%
QUANTUM	Network Hardware   Bridge / Router	2.00%
QUANTUM	Network Hardware   Hub / Switch	2.00%
QUANTUM	Network Hardware   Network Adapter	2.00%
QUANTUM	Network Hardware   Network Cable	2.00%
QUANTUM	Network Hardware   Network Device	2.00%
QUANTUM	Power Equipment   Other Equipment	2.00%
QUANTUM	Power Equipment   Power Cables	2.00%
QUANTUM	Power Equipment   Power Supply	2.00%
QUANTUM	Service / Support   Installation / Reconfiguration / Service Fee	2.00%
QUANTUM	Service / Support   Network Hardware Warranties	2.00%
QUANTUM	Service / Support   Other	2.00%
QUANTUM	Service / Support   Software Support	2.00%
QUANTUM	Service / Support   Storage Device Warranties	2.00%
QUANTUM	Software   Network Management Tools	2.00%
QUANTUM	Software   Productivity Applications	2.00%
QUANTUM	Software   Utilities	2.00%
QUANTUM	Storage Devices   Cabinets / Enclosures	2.00%
QUANTUM	Storage Devices   Cables	2.00%
QUANTUM	Storage Devices   Hard Drive IDE / ATA - 7200+ RPM	2.00%
QUANTUM	Storage Devices   Hard Drive Other	2.00%
QUANTUM	Storage Devices   Network Storage	2.00%
QUANTUM	Storage Devices   Removable Disk Drive	2.00%
QUANTUM	Storage Devices   Removable Media	2.00%
QUANTUM	Storage Devices   Removable Tape Drive	2.00%
QUANTUM	Storage Devices   Storage Accessory	2.00%
QUANTUM	Storage Devices   Storage Adapters	2.00%
QUANTUM	Storage Devices   Tape Libraries / Autoloaders	2.00%
QVS	Accessories / Cables   Other	2.00%
RICOH LASER	Electronic Parts   Electronic Parts	10.00%
RICOH LASER	Office Machines & Supplies   Fax Machine Supplies	13.00%
RICOH LASER	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	10.00%
RICOH LASER	Office Machines & Supplies   Photocopier Supplies	10.00%
RICOH LASER	Office Machines & Supplies   Scanner Accessory	13.00%
RICOH LASER	Printers   Dot Matrix	13.00%
RICOH LASER	Printers   Printer Consumables	10.00%
RICOH LASER	Printers   Printers	13.00%
RICOH LASER	Printers   Trays / Accessories	8.00%
RICOH LASER	Service / Support   Installation / Reconfiguration / Service Fee	6.00%
RICOH LASER	Service / Support   Other	6.00%
RIP-TIE	Accessories / Cables   Cable Accessory	2.00%
SAMSUNG	Audio / Video / Output Devices   Speakers / Headphones	16.00%
SAMSUNG	Audio / Video / Output Devices   Video Player	5.00%
SAMSUNG	Electronic Parts   Electronic Parts	18.00%
SAMSUNG	Monitor / Display / Projector   Accessory	14.00%
SAMSUNG	Monitor / Display / Projector   LCD Display	14.00%
SAMSUNG	Monitor / Display / Projector   Television / Plasma	16.00%
SAMSUNG	Network Hardware   Network Adapter	10.00%
SAMSUNG	Printers   Dot Matrix	14.00%
SAMSUNG	Printers   Laser - Color	14.00%
SAMSUNG	Printers   Laser - Monochrome	14.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		
Manufacturer	Type / Category	REG4 ESC % Discount Min
SAMSUNG	Printers   Printer Consumables	14.00%
SAMSUNG	Printers   Printers	6.00%
SAMSUNG	Printers   Trays / Accessories	10.00%
SAMSUNG	Service / Support   Other	12.00%
SAMSUNG	Service / Support   Printer / Monitor Warranties	6.00%
SAMSUNG	Storage Devices   Hard Drive Other	10.00%
SAMSUNG	Whitebox / Components   DRAM - Other	10.00%
SANDISK CORPORATION	Electronic Parts   Electronic Parts	8.00%
SANDISK CORPORATION	Storage Devices   Removable Disk Drive	6.00%
SANSUI	Monitor / Display / Projector   Television / Plasma	5.00%
SANYO	Monitor / Display / Projector   Accessory	2.00%
SEAGATE	Storage Devices   Hard Drive IDE / ATA - 7200+ RPM	6.00%
SEAGATE	Storage Devices   Hard Drive IDE / ATA - 5400 RPM	6.00%
SEAGATE	Storage Devices   Hard Drive Mobile 2.5 in.	6.00%
SEAGATE	Storage Devices   Hard Drive Other	8.00%
SEAGATE	Storage Devices   Hard Drive SCSI - 10K RPM	6.00%
SEAGATE	Storage Devices   Hard Drive SCSI - 15K RPM	6.00%
SEAGATE	Storage Devices   Hard Drive SCSI - 7200 RPM	6.00%
SEAGATE	Storage Devices   Network Storage	6.00%
SEASONIC	Electronic Parts   Electronic Parts	2.00%
SEH TECHNOLOGY INC - DIREC	Printers   Trays / Accessories	2.00%
SHARP ELECTRONICS	Computers / Portables   Personal Computer	10.00%
SHARP ELECTRONICS	Computers / Portables   System Accessory	16.00%
SHARP ELECTRONICS	Dig. Cameras / Keyboards / Input Device   Pointing Devices	16.00%
SHARP ELECTRONICS	Electronic Parts   Electronic Parts	12.00%
SHARP ELECTRONICS	Monitor / Display / Projector   Accessory	14.00%
SHARP ELECTRONICS	Office Machines & Supplies   Business Machines	10.00%
SHARP ELECTRONICS	Office Machines & Supplies   Fax Machine Supplies	10.00%
SHARP ELECTRONICS	Office Machines & Supplies   Office Machines & Supplies	10.00%
SHARP ELECTRONICS	Office Machines & Supplies   Overhead Projectors / Accessories	6.00%
SHARP ELECTRONICS	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	10.00%
SHARP ELECTRONICS	Office Machines & Supplies   Photocopier Supplies	14.00%
SHARP ELECTRONICS	Printers   Desktop Accessories	8.00%
SHARP ELECTRONICS	Printers   Printer Consumables	12.00%
SIIG INC.	Accessories / Cables   Cables	2.00%
SIIG INC.	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	2.00%
SIIG INC.	Dig. Cameras / Keyboards / Input Device   Keyboards	2.00%
SIIG INC.	Electronic Parts   Electronic Parts	2.00%
SIIG INC.	Monitor / Display / Projector   Accessory	2.00%
SIIG INC.	Network Hardware   Bridge / Router	2.00%
SIIG INC.	Network Hardware   Communication Device	2.00%
SIIG INC.	Network Hardware   Hub / Switch	2.00%
SIIG INC.	Network Hardware   Network Cable	2.00%
SIIG INC.	Network Hardware   Network Device	2.00%
SIIG INC.	Storage Devices   Cables	2.00%
SIIG INC.	Storage Devices   Removable Disk Drive	2.00%
SIIG INC.	Storage Devices   Storage Accessory	2.00%
SIIG INC.	Storage Devices   Storage Adapters	2.00%
SONICWALL	Electronic Parts   Electronic Parts	10.00%
SONICWALL	Network Hardware   Wireless Devices	8.00%
SONICWALL	Service / Support   Other	10.00%
SONICWALL	Software   Network Management Tools	14.00%
SONICWALL	Software   Utilities	14.00%
SONICWALL	Storage Devices   Network Storage	14.00%
SONNET TECHNOLOGIES	Accessories / Cables   Cables	8.00%
SONNET TECHNOLOGIES	Electronic Parts   Electronic Parts	6.00%
SONNET TECHNOLOGIES	Monitor / Display / Projector   Accessory	8.00%
SONNET TECHNOLOGIES	Network Hardware   Communication Device	10.00%
SONNET TECHNOLOGIES	Network Hardware   Network Cable	10.00%
SONNET TECHNOLOGIES	Network Hardware   Wireless Devices	10.00%
SONNET TECHNOLOGIES	Power Equipment   UPS	10.00%
SONNET TECHNOLOGIES	Printers   Desktop Accessories	10.00%
SONNET TECHNOLOGIES	Storage Devices   Cabinets / Enclosures	15.00%
SONNET TECHNOLOGIES	Storage Devices   Removable Disk Drive	6.00%
SONNET TECHNOLOGIES	Storage Devices   Storage Accessory	6.00%
SONNET TECHNOLOGIES	Storage Devices   Storage Adapters	10.00%
SONY	Audio / Video / Output Devices   Speakers / Headphones	16.00%
SONY	Audio / Video / Output Devices   Video Player	6.00%
SONY	Computers / Portables   Personal Computer	6.00%
SONY	Computers / Portables   System Accessory	10.00%
SONY	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	12.00%
SONY	Dig. Cameras / Keyboards / Input Device   Input Adapter	12.00%
SONY	Electronic Parts   Electronic Parts	4.00%
SONY	Monitor / Display / Projector   Accessory	10.00%
SONY	Monitor / Display / Projector   Projector / Panel	16.00%
SONY	Monitor / Display / Projector   Television / Plasma	16.00%
SONY	Network Hardware   Network Adapter	11.00%
SONY	Network Hardware   Wireless Devices	11.00%
SONY	Office Machines & Supplies   Audio / Video Products	6.00%
SONY	Office Machines & Supplies   Overhead Projectors / Accessories	13.00%



## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
SONY	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	10.00%
SONY	Power Equipment   Power Adapter	10.00%
SONY	Service / Support   Computer / Laptop Warranties	11.00%
SONY	Service / Support   Other	8.00%
SONY	Service / Support   Printer / Monitor Warranties	11.00%
SONY	Software   Network Management Tools	6.00%
SONY	Software   Utilities	10.00%
SONY	Storage Devices   Cables	10.00%
SONY	Storage Devices   Removable Disk Drive	6.00%
SONY	Storage Devices   Removable Media	10.00%
SONY	Storage Devices   Removable Tape Drive	10.00%
SONY	Storage Devices   Storage Accessory	10.00%
STARTECH.COM	Accessories / Cables   Cable Accessory	8.00%
STARTECH.COM	Accessories / Cables   Cables	10.00%
STARTECH.COM	Accessories / Cables   Other	12.00%
STARTECH.COM	Accessories / Cables   Rack Systems / Accessories	10.00%
STARTECH.COM	Audio / Video / Output Devices   Cables	12.00%
STARTECH.COM	Audio / Video / Output Devices   Sound Cards	12.00%
STARTECH.COM	Audio / Video / Output Devices   Video Graphic Cards	12.00%
STARTECH.COM	Computers / Portables   System Accessory	12.00%
STARTECH.COM	Dig. Cameras / Keyboards / Input Device   Cables	10.00%
STARTECH.COM	Dig. Cameras / Keyboards / Input Device   Input Adapter	10.00%
STARTECH.COM	Electronic Parts   Electronic Parts	8.00%
STARTECH.COM	Monitor / Display / Projector   Accessory	6.00%
STARTECH.COM	Monitor / Display / Projector   Cables	12.00%
STARTECH.COM	Network Hardware   Bridge / Router	16.00%
STARTECH.COM	Network Hardware   Hub / Switch	10.00%
STARTECH.COM	Network Hardware   KVM Switch / Cable	12.00%
STARTECH.COM	Network Hardware   Modem / Communication	10.00%
STARTECH.COM	Network Hardware   Network Accessory	15.00%
STARTECH.COM	Network Hardware   Network Adapter	15.00%
STARTECH.COM	Network Hardware   Network Cable	10.00%
STARTECH.COM	Network Hardware   Network Device	12.00%
STARTECH.COM	Network Hardware   Printer Servers	12.00%
STARTECH.COM	Network Hardware   Repeater / Transceiver	14.00%
STARTECH.COM	Network Hardware   Wireless Devices	10.00%
STARTECH.COM	Power Equipment   Power Accessory	15.00%
STARTECH.COM	Power Equipment   Power Adapter	10.00%
STARTECH.COM	Power Equipment   Power Cables	10.00%
STARTECH.COM	Power Equipment   Power Supply	10.00%
STARTECH.COM	Printers   Cables	10.00%
STARTECH.COM	Storage Devices   Cabinets / Enclosures	12.00%
STARTECH.COM	Storage Devices   Cables	12.00%
STARTECH.COM	Storage Devices   Hard Drive Other	12.00%
STARTECH.COM	Storage Devices   Storage Accessory	10.00%
STARTECH.COM	Storage Devices   Storage Adapters	18.00%
STARTECH.COM	Whitebox / Components   Memory - Other	10.00%
STARTECH.COM	Whitebox / Components   Processor / CPU Accessory	10.00%
STARTECH.COM	Whitebox / Components   System Cabinets	12.00%
STEDIWATT	Power Equipment   Other Equipment	13.00%
SUPERMICRO	Computers / Portables   Server	9.00%
SUPERMICRO	Electronic Parts   Electronic Parts	8.00%
SUPERMICRO	Network Hardware   Communication Device	6.00%
SUPERMICRO	Power Equipment   UPS	6.00%
SUPERMICRO	Service / Support   Other	6.00%
SUPERMICRO	Storage Devices   Removable Disk Drive	2.00%
SUPERMICRO	Storage Devices   Storage Accessory	4.00%
SUPERMICRO	Storage Devices   Storage Adapters	6.00%
SUPERMICRO	Whitebox / Components   Whitebox Base Kit	6.00%
SUPERMICRO COMPUTER	Accessories / Cables   Cables	2.00%
SUPERMICRO COMPUTER	Accessories / Cables   Learning Resources	2.00%
SUPERMICRO COMPUTER	Accessories / Cables   Rack Systems / Accessories	2.00%
SUPERMICRO COMPUTER	Audio / Video / Output Devices   Cables	2.00%
SUPERMICRO COMPUTER	Audio / Video / Output Devices   Video Graphic Cards	2.00%
SUPERMICRO COMPUTER	Computers / Portables   System Accessory	2.00%
SUPERMICRO COMPUTER	Computers / Portables   Workstation	2.00%
SUPERMICRO COMPUTER	Electronic Parts   Electronic Parts	2.00%
SUPERMICRO COMPUTER	Network Hardware   Hub / Switch	2.00%
SUPERMICRO COMPUTER	Network Hardware   Network Accessory	2.00%
SUPERMICRO COMPUTER	Network Hardware   Network Adapter	2.00%
SUPERMICRO COMPUTER	Network Hardware   Network Cable	2.00%
SUPERMICRO COMPUTER	Network Hardware   Network Device	2.00%
SUPERMICRO COMPUTER	Power Equipment   Power Cables	2.00%
SUPERMICRO COMPUTER	Power Equipment   Power Distribution Unit	2.00%
SUPERMICRO COMPUTER	Power Equipment   Power Supply	2.00%
SUPERMICRO COMPUTER	Service / Support   Computer / Laptop Warranties	2.00%
SUPERMICRO COMPUTER	Service / Support   Installation / Reconfiguration / Service Fee	2.00%
SUPERMICRO COMPUTER	Service / Support   Other	2.00%
SUPERMICRO COMPUTER	Software   Network Management Tools	2.00%
SUPERMICRO COMPUTER	Software   Productivity Applications	2.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		REG4 ESC %
Manufacturer	Type / Category	Discount Min
SUPERMICRO COMPUTER	Software   Utilities	2.00%
SUPERMICRO COMPUTER	Storage Devices   Cabinets / Enclosures	2.00%
SUPERMICRO COMPUTER	Storage Devices   Cables	2.00%
SUPERMICRO COMPUTER	Storage Devices   Removable Disk Drive	2.00%
SUPERMICRO COMPUTER	Storage Devices   Storage Accessory	2.00%
SUPERMICRO COMPUTER	Storage Devices   Storage Adapters	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   Celeron	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   Mainboard - AMD Chipset	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   Mainboard - Other Chipset	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   Other CPU	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   Pentium 4	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   Processor / CPU Accessory	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   Processors - Server	2.00%
SUPERMICRO COMPUTER	Whitebox / Components   System Cabinets	2.00%
SYMANTEC	Accessories / Cables   Learning Resources	8.00%
SYMANTEC	Electronic Parts   Electronic Parts	8.00%
SYMANTEC	Network Hardware   Network Device	12.00%
SYMANTEC	Service / Support   Network Hardware Warranties	4.00%
SYMANTEC	Service / Support   Software Support	6.00%
SYMANTEC	Software   Computer Based Training	1.00%
SYMANTEC	Software   Internet Application	8.00%
SYMANTEC	Software   Network Management Tools	8.00%
SYMANTEC	Software   Productivity Applications	8.00%
SYMANTEC	Software   Programming Tools	8.00%
SYMANTEC	Software   Utilities	8.00%
TANDBERG DATA	Office Machines & Supplies   Office Machines & Supplies	15.00%
TANDBERG DATA	Storage Devices   Removable Media	6.00%
TANDBERG DATA	Storage Devices   Removable Tape Drive	17.00%
TANDBERG DATA	Storage Devices   Storage Accessory	15.00%
TARGUS	Accessories / Cables   Cables	10.00%
TARGUS	Accessories / Cables   Security Accessory	8.00%
TARGUS	Computers / Portables   Laptop	8.00%
TARGUS	Computers / Portables   System Accessory	8.00%
TARGUS	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	6.00%
TARGUS	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	8.00%
TARGUS	Dig. Cameras / Keyboards / Input Device   Keyboards	6.00%
TARGUS	Dig. Cameras / Keyboards / Input Device   Pointing Devices	8.00%
TARGUS	Electronic Parts   Electronic Parts	6.00%
TARGUS	Monitor / Display / Projector   Accessory	6.00%
TARGUS	Network Hardware   Hub / Switch	7.00%
TARGUS	Network Hardware   Network Accessory	6.00%
TARGUS	Network Hardware   Network Adapter	6.00%
TARGUS	Network Hardware   Network Cable	7.00%
TARGUS	Power Equipment   Other Equipment	8.00%
TARGUS	Power Equipment   Power Accessory	6.00%
TARGUS	Power Equipment   Power Adapter	7.00%
TARGUS	Storage Devices   Hard Drive Other	6.00%
TARGUS	Storage Devices   Removable Disk Drive	6.00%
TOP & TECH	Electronic Parts   Electronic Parts	2.00%
TOP & TECH	Electronic Parts   Electronic Parts	2.00%
TOP & TECH	Storage Devices   Cabinets / Enclosures	2.00%
TOP & TECH	Storage Devices   Cabinets / Enclosures	2.00%
TOP & TECH	Storage Devices   Network Storage	2.00%
TOP & TECH	Storage Devices   Network Storage	2.00%
TOP & TECH	Storage Devices   Storage Accessory	2.00%
TOP & TECH	Storage Devices   Storage Accessory	2.00%
TOSHIBA	Accessories / Cables   Cables	6.00%
TOSHIBA	Accessories / Cables   Security Accessory	10.00%
TOSHIBA	Audio / Video / Output Devices   Cables	11.00%
TOSHIBA	Audio / Video / Output Devices   Sound Cards	19.00%
TOSHIBA	Audio / Video / Output Devices   Video Player	5.00%
TOSHIBA	Computers / Portables   Laptop	8.00%
TOSHIBA	Computers / Portables   System Accessory	6.00%
TOSHIBA	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	6.00%
TOSHIBA	Dig. Cameras / Keyboards / Input Device   Input Adapter	20.00%
TOSHIBA	Dig. Cameras / Keyboards / Input Device   Keyboards	6.00%
TOSHIBA	Dig. Cameras / Keyboards / Input Device   Pointing Devices	6.00%
TOSHIBA	Dig. Cameras / Keyboards / Input Device   Video Camera / Accessory	12.00%
TOSHIBA	Electronic Parts   Electronic Parts	4.00%
TOSHIBA	Monitor / Display / Projector   Accessory	11.00%
TOSHIBA	Monitor / Display / Projector   LCD Display	14.00%
TOSHIBA	Network Hardware   Hub / Switch	6.00%
TOSHIBA	Network Hardware   Network Adapter	8.00%
TOSHIBA	Office Machines & Supplies   Fax Machine Supplies	12.00%
TOSHIBA	Office Machines & Supplies   General Office Supplies	6.00%
TOSHIBA	Office Machines & Supplies   Photocopier Supplies	14.00%
TOSHIBA	Power Equipment   Battery Charger	6.00%
TOSHIBA	Power Equipment   Power Adapter	6.00%
TOSHIBA	Power Equipment   Power Cables	6.00%
TOSHIBA	Power Equipment   Power Supply	6.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		
Manufacturer	Type / Category	REG4 ESC % Discount Min
TOSHIBA	Printers   Printer Consumables	6.00%
TOSHIBA	Service / Support   Computer / Laptop Warranties	9.00%
TOSHIBA	Service / Support   Other	8.00%
TOSHIBA	Service / Support   Printer / Monitor Warranties	6.00%
TOSHIBA	Software   Operating System	10.00%
TOSHIBA	Software   Utilities	13.00%
TOSHIBA	Storage Devices   Hard Drive IDE / ATA - 5400 RPM	8.00%
TOSHIBA	Storage Devices   Hard Drive Mobile 2.5 in.	8.00%
TOSHIBA	Storage Devices   Hard Drive Other	8.00%
TOSHIBA	Storage Devices   Network Storage	24.00%
TOSHIBA	Storage Devices   Removable Disk Drive	8.00%
TOSHIBA	Storage Devices   Security Storage	15.00%
TOSHIBA	Storage Devices   Storage Accessory	7.00%
TOSHIBA	Storage Devices   Storage Adapters	10.00%
TREND MICRO	Electronic Parts   Electronic Parts	6.00%
TREND MICRO	Service / Support   Other	6.00%
TREND MICRO	Service / Support   Software Support	6.00%
TREND MICRO	Software   Internet Application	6.00%
TREND MICRO	Software   Network Management Tools	7.00%
TREND MICRO	Software   Utilities	10.00%
TRINET	Electronic Parts   Electronic Parts	2.00%
TRIPP LITE	Accessories / Cables   Cables	14.00%
TRIPP LITE	Accessories / Cables   Rack Systems / Accessories	12.00%
TRIPP LITE	Audio / Video / Output Devices   Cables	14.00%
TRIPP LITE	Computers / Portables   System Accessory	9.00%
TRIPP LITE	Dig. Cameras / Keyboards / Input Device   Cables	15.00%
TRIPP LITE	Dig. Cameras / Keyboards / Input Device   Keyboards	14.00%
TRIPP LITE	Electronic Parts   Electronic Parts	14.00%
TRIPP LITE	Monitor / Display / Projector   Accessory	14.00%
TRIPP LITE	Monitor / Display / Projector   Cables	14.00%
TRIPP LITE	Network Hardware   Hub / Switch	14.00%
TRIPP LITE	Network Hardware   KVM Switch / Cable	14.00%
TRIPP LITE	Network Hardware   Network Accessory	14.00%
TRIPP LITE	Network Hardware   Network Adapter	14.00%
TRIPP LITE	Network Hardware   Network Cable	14.00%
TRIPP LITE	Network Hardware   Network Device	14.00%
TRIPP LITE	Network Hardware   Repeater / Transceiver	14.00%
TRIPP LITE	Office Machines & Supplies   General Office Supplies	14.00%
TRIPP LITE	Power Equipment   Battery Charger	14.00%
TRIPP LITE	Power Equipment   Other Equipment	14.00%
TRIPP LITE	Power Equipment   Power Accessory	14.00%
TRIPP LITE	Power Equipment   Power Adapter	14.00%
TRIPP LITE	Power Equipment   Power Cables	14.00%
TRIPP LITE	Power Equipment   Power Distribution Unit	14.00%
TRIPP LITE	Power Equipment   Power Supply	14.00%
TRIPP LITE	Power Equipment   Surge Suppressor	14.00%
TRIPP LITE	Power Equipment   UPS	14.00%
TRIPP LITE	Printers   Cables	14.00%
TRIPP LITE	Service / Support   Computer / Laptop Warranties	3.00%
TRIPP LITE	Service / Support   Installation / Reconfiguration / Service Fee	10.00%
TRIPP LITE	Service / Support   Other	4.00%
TRIPP LITE	Storage Devices   Cabinets / Enclosures	14.00%
TRIPP LITE	Storage Devices   Cables	14.00%
TRIPP LITE	Storage Devices   Storage Accessory	14.00%
TRIPP LITE	Storage Devices   Storage Adapters	14.00%
ULTRA PRODUCTS	Accessories / Cables   Other	2.00%
ULTRA PRODUCTS	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	2.00%
ULTRALAST	Electronic Parts   Electronic Parts	2.00%
US ROBOTICS	Accessories / Cables   Cables	14.00%
US ROBOTICS	Computers / Portables   System Accessory	10.00%
US ROBOTICS	Network Hardware   Bridge / Router	10.00%
US ROBOTICS	Network Hardware   Hub / Switch	12.00%
US ROBOTICS	Network Hardware   Modem / Communication	10.00%
US ROBOTICS	Network Hardware   Network Accessory	5.00%
US ROBOTICS	Network Hardware   Network Adapter	8.00%
US ROBOTICS	Network Hardware   Network Device	8.00%
US ROBOTICS	Power Equipment   Power Adapter	4.00%
VAULTLOGIX	Service / Support   Other	2.00%
VERBATIM CORPORATION	Dig. Cameras / Keyboards / Input Device   Game Controller / Joystick	14.00%
VERBATIM CORPORATION	Dig. Cameras / Keyboards / Input Device   Pointing Devices	14.00%
VERBATIM CORPORATION	Electronic Parts   Electronic Parts	6.00%
VERBATIM CORPORATION	Office Machines & Supplies   Office Machines & Supplies	10.00%
VERBATIM CORPORATION	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	20.00%
VERBATIM CORPORATION	Power Equipment   Power Adapter	6.00%
VERBATIM CORPORATION	Storage Devices   Hard Drive Other	14.00%
VERBATIM CORPORATION	Storage Devices   Removable Disk Drive	6.00%
VERBATIM CORPORATION	Storage Devices   Removable Media	6.00%
VERBATIM CORPORATION	Storage Devices   Storage Accessory	10.00%
VERITAS	Service / Support   Other	1.00%
VIEWSONIC	Audio / Video / Output Devices   Cables	11.00%

## Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		
Manufacturer	Type / Category	REG4 ESC % Discount Min
VIEWSONIC	Audio / Video / Output Devices   Speakers / Headphones	12.00%
VIEWSONIC	Computers / Portables   Laptop	10.00%
VIEWSONIC	Dig. Cameras / Keyboards / Input Device   Digital Camera Accessory	10.00%
VIEWSONIC	Dig. Cameras / Keyboards / Input Device   Keyboards	10.00%
VIEWSONIC	Dig. Cameras / Keyboards / Input Device   Pointing Devices	10.00%
VIEWSONIC	Electronic Parts   Electronic Parts	6.00%
VIEWSONIC	Monitor / Display / Projector   Accessory	10.00%
VIEWSONIC	Monitor / Display / Projector   Cables	10.00%
VIEWSONIC	Monitor / Display / Projector   LCD Display	15.00%
VIEWSONIC	Monitor / Display / Projector   Projector / Panel	16.00%
VIEWSONIC	Monitor / Display / Projector   Television / Plasma	11.00%
VIEWSONIC	Network Hardware   Network Device	20.00%
VIEWSONIC	Office Machines & Supplies   Overhead Projectors / Accessories	12.00%
VIEWSONIC	Service / Support   Computer / Laptop Warranties	6.00%
VIEWSONIC	Service / Support   Other	8.00%
VIEWSONIC	Service / Support   Printer / Monitor Warranties	10.00%
VIEWSONIC	Software   Utilities	18.00%
VMWARE	Electronic Parts   Electronic Parts	2.00%
WASP TECHNOLOGIES	Accessories / Cables   Cables	6.00%
WASP TECHNOLOGIES	Computers / Portables   Handheld / PDA	8.00%
WASP TECHNOLOGIES	Computers / Portables   System Accessory	7.00%
WASP TECHNOLOGIES	Dig. Cameras / Keyboards / Input Device   Bar Code Reader	9.00%
WASP TECHNOLOGIES	Dig. Cameras / Keyboards / Input Device   Cables	10.00%
WASP TECHNOLOGIES	Dig. Cameras / Keyboards / Input Device   Input Adapter	9.00%
WASP TECHNOLOGIES	Dig. Cameras / Keyboards / Input Device   Keyboards	9.00%
WASP TECHNOLOGIES	Electronic Parts   Electronic Parts	6.00%
WASP TECHNOLOGIES	Network Hardware   Network Adapter	8.00%
WASP TECHNOLOGIES	Office Machines & Supplies   General Office Supplies	10.00%
WASP TECHNOLOGIES	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	6.00%
WASP TECHNOLOGIES	Power Equipment   Battery Charger	8.00%
WASP TECHNOLOGIES	Power Equipment   Other Equipment	6.00%
WASP TECHNOLOGIES	Power Equipment   Power Cables	6.00%
WASP TECHNOLOGIES	Power Equipment   Power Supply	6.00%
WASP TECHNOLOGIES	Printers   Printer Consumables	10.00%
WASP TECHNOLOGIES	Printers   Thermal	12.00%
WASP TECHNOLOGIES	Printers   Trays / Accessories	6.00%
WASP TECHNOLOGIES	Service / Support   Computer / Laptop Warranties	6.00%
WASP TECHNOLOGIES	Service / Support   Software Support	8.00%
WASP TECHNOLOGIES	Software   Creativity Application	8.00%
WASP TECHNOLOGIES	Software   Network Management Tools	8.00%
WASP TECHNOLOGIES	Software   Productivity Applications	10.00%
WASP TECHNOLOGIES	Software   Software Suite	10.00%
WASP TECHNOLOGIES	Software   Utilities	8.00%
WASP TECHNOLOGIES	Whitebox / Components   DRAM - Other	10.00%
WESTERN DIGITAL	Storage Devices   Cabinets / Enclosures	6.00%
WESTERN DIGITAL	Storage Devices   Hard Drive IDE / ATA - 7200+ RPM	4.00%
WESTERN DIGITAL	Storage Devices   Hard Drive IDE / ATA - 5400 RPM	4.00%
WESTERN DIGITAL	Storage Devices   Hard Drive Mobile 2.5 in.	4.00%
WESTERN DIGITAL	Storage Devices   Hard Drive Other	4.00%
WESTERN DIGITAL	Storage Devices   Network Storage	4.00%
XEROX	Electronic Parts   Electronic Parts	10.00%
XEROX	Network Hardware   Bridge / Router	10.00%
XEROX	Network Hardware   Network Adapter	13.00%
XEROX	Network Hardware   Printer Servers	15.00%
XEROX	Office Machines & Supplies   Fax Machine Supplies	17.00%
XEROX	Office Machines & Supplies   Fax Machines	19.00%
XEROX	Printers   Dot Matrix	5.00%
XEROX	Printers   Inkjet	12.00%
XEROX	Printers   Laser - Color	10.00%
XEROX	Printers   Laser - Monochrome	10.00%
XEROX	Printers   Printer Consumables	5.00%
XEROX	Printers   Trays / Accessories	12.00%
XEROX	Service / Support   Other	10.00%
XEROX	Service / Support   Printer / Monitor Warranties	60.00%
XEROX	Software   Creativity Application	10.00%
XEROX	Software   Utilities	12.00%
XEROX	Storage Devices   Hard Drive Other	12.00%
XEROX	Whitebox / Components   DRAM - Other	13.00%
XEROX	Whitebox / Components   Memory - Other	13.00%
ZEBRA TECHNOLOGIES	Accessories / Cables   Cables	14.00%
ZEBRA TECHNOLOGIES	Electronic Parts   Electronic Parts	10.00%
ZEBRA TECHNOLOGIES	Network Hardware   Printer Servers	14.00%
ZEBRA TECHNOLOGIES	Office Machines & Supplies   Business Machines	14.00%
ZEBRA TECHNOLOGIES	Office Machines & Supplies   General Office Supplies	2.00%
ZEBRA TECHNOLOGIES	Office Machines & Supplies   Paper / Labels / Transparencies / Plotter Suppli	7.00%
ZEBRA TECHNOLOGIES	Power Equipment   Battery Charger	14.00%
ZEBRA TECHNOLOGIES	Power Equipment   Power Supply	4.00%
ZEBRA TECHNOLOGIES	Printers   Cables	6.00%
ZEBRA TECHNOLOGIES	Printers   Printer Consumables	7.00%
ZEBRA TECHNOLOGIES	Printers   Thermal	6.00%

Discount Schedule

MANUFACTURER CATEGORY DISCOUNT SCHEDULE		
Manufacturer	Type / Category	REG4 ESC % Discount Min
ZEBRA TECHNOLOGIES	Printers   Trays / Accessories	6.00%
ZEBRA TECHNOLOGIES	Service / Support   Printer / Monitor Warranties	15.00%
<b>Manufacturers (Z-Wave Only)</b>		
Advanced Control Technologies	Z-WAVE	10.00%
Aeon Labs	Z-WAVE	10.00%
Aeotec	Z-WAVE	10.00%
Airline Mechanical Co., LTD.	Z-WAVE	10.00%
DMP	Z-WAVE	10.00%
Domitech Products, LLC	Z-WAVE	10.00%
Dragon Tech Industrial, Ltd.	Z-WAVE	10.00%
Eaton's Cooper Wiring Devices	Z-WAVE	10.00%
Enerwave Green Automation	Z-WAVE	10.00%
Everspring Industry Co. LTD	Z-WAVE	10.00%
Evolve Guest Controls	Z-WAVE	10.00%
FIBARO	Z-WAVE	10.00%
Frostdale	Z-WAVE	10.00%
GE	Z-WAVE	10.00%
GoControl	Z-WAVE	10.00%
Good Way Technology, Co., Ltd	Z-WAVE	10.00%
GreenWave Reality	Z-WAVE	10.00%
Ingersoll Rand - Nexia Home In	Z-WAVE	10.00%
Intermatic Inc	Z-WAVE	10.00%
Jasco Products Company	Z-WAVE	10.00%
Kichler Lighting	Z-WAVE	10.00%
Kwikset	Z-WAVE	10.00%
Leviton Manufacturing, Inc.	Z-WAVE	10.00%
Linear	Z-WAVE	10.00%
MCOHome Technology	Z-WAVE	10.00%
Monoprice, Inc.	Z-WAVE	10.00%
Monster Cable	Z-WAVE	10.00%
NuTone	Z-WAVE	10.00%
Philio Technology	Z-WAVE	10.00%
QEES ApS	Z-WAVE	10.00%
RCS	Z-WAVE	10.00%
Remotec Technology Ltd	Z-WAVE	10.00%
Schlage	Z-WAVE	10.00%
TKB Control System Limited	Z-WAVE	10.00%
Vision-Elec Technology Co., Ltd	Z-WAVE	10.00%
Wayne-Dalton	Z-WAVE	10.00%
All other Z-Wave Certified Com	Z-WAVE	10.00%
Zwave	Z-WAVE	10.00%