

UNIVERSITY OF CALIFORNIA

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SANTA BARBARA • SANTA CRUZ

STRATEGIC SOURCING

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

DATE: 10/18/21

TO: Whom It May Concern

FROM: [REDACTED]
Senior Commodity Manager – Facilities, Maintenance & Capital Programs
University of California

SUBJECT: RFP # 001183 Janitorial Supplies & Equipment Evaluation Summary

The University of California, Facilities, Maintenance & Capital Programs Center of Excellence issued RFP # 001183 for Janitorial Supplies and Equipment on July 3rd, 2019. Proposals were issued and received within the University of California's e-sourcing platform, CalUsource. Because of this e-sourcing platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single RFP document. Proposal were opened on August 30th, 2019 by 5:01pm PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Office Depot
- Home Depot U.S.A. INC.
- Network Services Company, a wholly owned subsidiary of Network Associates, Inc.
- Hillyard
- Veritiv
- Prochem Specialty Products, Inc.
- Royal Paper Corporation
- Mission Janitorial and Abrasive Supplies

The solicitation was evaluated based on the following evaluation criteria:

- | | |
|------------------------|-----|
| • General | 5% |
| • Operations | 22% |
| • Sustainability | 18% |
| • Experience | 5% |
| • Value Added Services | 18% |
| • Pricing | 32% |

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

Evaluation Criteria	Max Pts.	Weight	Network		Interline		Office Depot		Mission		Hillyard		Veritiv		Royal		Prochem	
			Grade	Points	Grade	Points	Grade	Points	Grade	Points	Grade	Points	Grade	Points	Grade	Points	Grade	Points
General	50	5%	3.67	36.70	3.00	30.00	2.24	22.40	2.14	21.40	2.43	24.30	1.96	19.60	2.46	24.60	1.67	16.70
Operations	220	22%	2.88	126.72	2.58	113.52	2.34	102.96	2.30	101.20	2.30	101.20	2.17	95.48	2.07	91.08	0.73	32.12
Sustainability	180	18%	2.47	88.92	2.09	75.24	1.20	43.20	1.29	46.44	1.11	39.96	1.38	49.68	0.78	28.08	0.93	33.48
Experience	50	5%	1.43	14.30	1.43	14.30	1.50	15.00	1.21	12.10	1.00	10.00	0.50	5.00	0.94	9.40	0.69	6.90
Value Added Services	180	18%	3.10	111.60	2.86	102.96	2.81	101.16	2.32	83.52	2.16	77.76	2.57	92.52	2.22	79.92	0.99	35.64
Pricing	320	32%	0.75	240.81	0.84	268.80	1.00	320.00	0.93	297.96	0.90	288.64	0.97	309.46	0.93	297.11		0.00
Total Points:	1000	100%		619.05		604.82		604.72		562.62		541.86		571.74		530.19		124.84
				RANK 1		2		3		5		6		4		7		

Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- Network Services Company (Waxie Sanitary Supply)
- Interline (Home Depot Pro)
- Office Depot, Inc

As a result of negotiations, janitorial supplies & equipment contracts were issued for a 7 year contract term with 3 options to extend for 1 year as follows:

Supplier	Contract #	Term
Network Services Company	2020002301	April 27th 2020 - April 26th 2027
Waxie Sanitary Supply	2020002302	April 27th 2020 - April 26th 2027
Interline (Home Depot Pro)	2020002299	June 1st 2020 - May 31st 2027
Office Depot, Inc	2020002300	June 1st 2020 - May 31st 2027

Sincerely,

Senior Commodity Manager – Facilities, Maintenance & Capital Programs
Center of Excellence University of California Office of the President