

February 25, 2020

Mr. Neil J. Sexton President & COO Northern Safety Co., Inc. 232 Industrial Park Drive Frankfort, NY 13340 ddornbos@northernsafety.com

Re: Award of Contract #R192007

Dear Mr. Sexton:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 25, 2020, we are pleased to announce that after successful negotiated terms and conditions, Northern Safety Co., Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP#19-20) submitted on December 9, 2019:

Commodity/Service

Supplier

Maintenance, Repair and Operations (MRO Northern Safety Co., Inc. Supplies & Related Services

This contract is effective April 1, 2020 and will expire on March 31, 2023. As indicated above, your contract # is R192007 This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Northern Safety Co., Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Deborah Bushnell, the Contract Manager assigned to your contract, at (713) 554-7348 or Deborah.bushnell@omniapartners.com.

Sincerely,

-- DocuSigned by:

Robert Eingelmann

-0B1D33BB0130490...

Robert Zingelmann

Chief Financial Officer, Finance and Operations Services