

To: Board of Directors
From: Robert Zingelmann

Date: April 23, 2019

Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on January 24, 2019 for RFP # 19-03 for *Office Supplies, Related Products and Services.* There were eight (8) proposals submitted:

- EPIC Business Essentials
- Gonzalez Solutions for Business
- Lamrite West, Inc. Michael's Company
- Office Depot, Inc
- Quill LLC
- Rapp Productions
- Teacher Direct
- WaterLogic

After careful review of all proposals, the Evaluation Team has determined that four (4) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

## CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

## **RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Office Supplies, Related Products and Services	EPIC Business Essentials, Gonzalez Solutions for Business, Office Depot, Inc, Quill LLC	Five (5) years with option of five (5) one-year renewals

Support documentation has been attached for your reference.

**Enclosure: Bid Tab Summary** 



To: Dr. Pam Wells

**Executive Director** 

From: Robert Zingelmann

Chief Financial Officer, Business/Operations Services

Date: April 25, 2019

Re: Office Supplies, Related Products and Services; RFP # 19-03

The Elevation Committee has reviewed the responses and recommend that the following companies be awarded:

EPIC Business Essentials

- Gonzalez Solutions for Business
- Office Depot, Inc.
- Quill LLC

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners/National IPA members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners/National IPA members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any guestions.



Tab 1: Draft Contract and Offer and Contract Signature Form (Appendix A)

## OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name	Office Depot, Inc
Address	6600 North Military Trail
City/State/Zip	Boca Raton, FL 33496
Telephone No.	<u>561-438-4800</u>
Email Address	Susan.Cummings@OfficeDepot.com
Printed Name	Susan Cummings
Title	Vice President, Public Sector
Authorized Signature	No Service of the ser
Accepted by Region 4 ESC:	
Contract No. <u>R 190303</u>	
Initial Contract Term June	1,2019 to May 31,2024
Faye B. Bryuns	4/23/19
Region 4 ESC Authorized Board	Member Date
Print Indine	
Carmen J. Mare	no 4/23/19
Region 4 ESC Authorized Board	
Carmen T. More	no
Print Name	



