



Optiv and OMNIA Partners



A Strategic Partnership for Streamlined, Cost-Effective Technology Solutions

Optiv and OMNIA Partners simplify public sector procurement, combining cooperative purchasing and cybersecurity expertise to deliver fast, compliant access to best-in-class solutions.

Key Optiv Benefits

- ✓ **Cost Savings:** Competitive pricing for technology investments while eliminating the need for an independent RFP process
- ✓ **Streamlined Procurement:** Pre-negotiated cooperative contracts eliminate lengthy bids, enabling faster acquisition with less administrative burden
- ✓ **No Participation Fees:** No registrations costs, minimum orders or ongoing commitments for effortless onboarding and scalable growth
- ✓ **Transparency and Compliance:** Full access to digital documents and procurement records for audit readiness and complete transparency
- ✓ **Trusted Procurement Process:** Contracts awarded by leading public agencies, meeting top standards

How It Works



Easy Access

Pre-negotiated contracts approved by top agencies—no long, costly bidding



No Cost to Join

No fees, minimums or commitments—start anytime



Full Transparency

All contract and bidding documents are available online, so you can see exactly how everything works

Why Optiv?



One-Stop Cybersecurity Partner

Optiv plans, builds and runs your program end-to-end



Expertise You Can Trust

500+ consultants, 10K+ projects yearly



Flexible Solutions

Services and 50+ vendors for the right fit



Innovation and Security

Latest technology, cloud, analytics and AI to stay ahead of threats

Addressing Your Concerns

Is Optiv experienced with organizations like mine?

Yes! Optiv has worked with thousands of public sector clients, including schools and government agencies, and brings deep expertise in cybersecurity and technology.

What if my needs are unique?

Optiv's flexible approach and broad vendor network mean you get solutions tailored to your specific requirements—even for specialized needs.

Ready to Get Started?



1 Visit [OMNIA Partners and Optiv](#) to review contracts and documents.



2 Or contact your Optiv representative to discuss your needs and next steps.

Cyber Security Solutions & Services
Contract #R250305 | Region 4 ESC - TX

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Secure greatness®

Optiv is the cyber advisory and solutions leader, delivering strategic and technical expertise to nearly 6,000 companies across every major industry. We partner with organizations to advise, deploy and operate complete cybersecurity programs from strategy and managed security services to risk, integration and technology solutions. With clients at the center of our unmatched ecosystem of people, products, partners and programs, we accelerate business progress like no other company can. At Optiv, we manage cyber risk so you can secure your full potential. For more information, visit [www.optiv.com](#).

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