



REFUSE AND RECYCLING CONTAINER SOLUTIONS AND RELATED PRODUCTS, EQUIPMENT & SERVICES
Executive Summary

Lead Agency: City of Tucson

Solicitation: 226024

RFP Issued: August 5, 2022

Pre-Proposal Date: August 18, 2022

Response Due Date: October 4, 2022

Proposals Received: 2

Awarded to: Otto Environmental Systems

The City of Tucson Department of Procurement issued RFP # 226024 on August 5, 2022, to establish a national cooperative contract for Refuse and Recycling Container Solutions and Related Products, Equipment & Services.

The solicitation included cooperative purchasing language in Sections B.2 Background:

NATIONAL CONTRACT REQUIREMENTS

The City of Tucson as the Principal Procurement Agency, defined in Attachment F, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Attachment F, or as otherwise agreed to. Attachment F contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson procurement website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ

- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On October 4, 2022 proposals were received from the following offerors:

- Toter, LLC
- Otto Environmental Systems

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Otto Environmental Systems and proceeding with contract award upon successful completion of negotiations.

The City of Tucson, OMNIA Partners and Otto Environmental Systems successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of June 15, 2023.

Contract includes: Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial one-year agreement from June 15, 2023 through June 14, 2024 with the option to renew for four (4) additional one-year periods through June 14, 2028.

Pricing/Discount: Pricing posted on the OMNIA Partners website for review.