Local Storage and Commercial Pricing

12.5% Off Initial Delivery / 12.5% Off Monthly Rent / 12.5% Off Interfranchise Transportation

Employee Relocation:

12.5% Off Initial Delivery / 12.5% Off Monthly Rent / 16% Off Interfranchise Transportation

***UC/OMNIA Members who book an employee relocation order with PODS will also receive our partnership offer of \$200 worth of service thru our Porch.com

LOCAL STORAGE - August 2020

Monthly Rental - Storage Center

Monthly Rental - Onsite

Market	Market Price	OMNIA Discount	OMNIA Price	Market	Market Price	OMNIA Discount	OMNIA Price
San Diego, 92173	\$299.99	12.5%	\$262.49	San Diego, 92173	\$214.99	12.5%	\$188.12
Los Angeles, 90013	\$299.99	12.5%	\$262.49	Los Angeles, 90013	\$229.99	12.5%	\$201.24
San Francisco, 94108	\$294.99	12.5%	\$258.12	San Francisco, 94108	\$229.99	12.5%	\$201.24
Sacramento, 95816	\$319.99	12.5%	\$279.99	Sacramento, 95816	\$239.99	12.5%	\$209.99

LOCAL STORAGE - January 2020

Monthly Rental - Storage Center

Monthly Rental - Onsite

Market	Market Price	OMNIA Discount	OMNIA Price	Market	Market Price	OMNIA Discount	OMNIA Price
San Diego, 92173	\$209.99	12.5%	\$183.74	San Diego, 92173	\$169.99	12.5%	\$148.74
Los Angeles, 90013	\$219.99	12.5%	\$192.49	Los Angeles, 90013	\$179.99	12.5%	\$157.49
San Francisco, 94108	\$229.99	12.5%	\$201.24	San Francisco, 94108	\$184.99	12.5%	\$161.87
Sacramento, 95816	\$214.99	12.5%	\$188.12	Sacramento, 95816	\$179.99	12.5%	\$157.49

Employee Relocation - INTRASTATE MOVE

Monthly Rental				Initial Delivery			Redelivery			
Market	Market Price	OMNIA Discount	OMNIA Price	Market Price	OMINA Discount	OMNIA Price	Market Price	OMINA Discount	OMNIA Price	Total
San Diego, 92173	\$249.99	12.5%	\$218.74	\$130.00	12.5%	\$113.75	\$130.00	0%	\$130.00	\$462.49
Los Angeles, 90013	\$249.99	12.5%	\$218.74	\$130.00	12.5%	\$113.75	\$130.00	0%	\$130.00	\$462.49
San Francisco, 94108	\$249.99	12.5%	\$218.74	\$130.00	12.5%	\$113.75	\$130.00	0%	\$130.00	\$462.49
Sacramento, 95816	\$249.99	12.5%	\$218.74	\$130.00	12.5%	\$113.75	\$130.00	0%	\$130.00	\$462.49

Employee Relocation - INTERSTATE MOVE - August 2020

Long Distance Transporation - Estimated

Origin / Destination	Market Price	OMNIA Discount	OMNIA Price
Boston, 02205 / Los Angeles, 90013	\$3,848.00	16%	\$3,232.32
New York, 11201 / Los Angeles, 90013	\$3,571.24	16%	\$2,999.84
Atlanta, 30303 / Los Angeles, 90013	\$2,487.45	16%	\$2,089.46
Chicago, 60605 / Los Angeles, 90013	\$2,580.50	16%	\$2,167.62
Dallas, 75201 / Los Angeles, 90013	\$1,993.42	16%	\$1,674.47
Denver, 80202 / Los Angeles, 90013	\$1,567.80	16%	\$1,316.95

Employee Relocation - INTERSTATE MOVE - January 2020

Long Distance Transporation - Estimated

Origin / Destination	Market Price	OMNIA Discount	OMNIA Price
Boston, 02205 / Los Angeles, 90013	\$3,404.00	16%	\$2,859.36
New York, 11201 / Los Angeles, 90013	\$3,093.20	16%	\$2,598.29
Atlanta, 30303 / Los Angeles, 90013	\$2,314.41	16%	\$1,944.10
Chicago, 60605 / Los Angeles, 90013	\$2,481.25	16%	\$2,084.25
Dallas, 75201 / Los Angeles, 90013	\$1,784.32	16%	\$1,498.83

Denver, 80202 / Los Angeles, 90013

\$1,396.95

16%

\$1,173.44

	BUDGET	(Variable) OVERSIZE	(Variable) Local	TOTAL	(Variable) FULL	FUEL	Total
AUTOS	FLAT RATE	CHARGES	Delivery	LINEHAUL	FUEL	SURCHG	Billiable
		\$300	\$150		Min 10%		
1-300	695	\$ -	\$ -	\$695.00	10%	\$69.50	\$764.
301-400	753	\$ -	\$ -	\$753.00	10%	\$75.30	\$828.
401-500	785	\$ -	\$ -	\$785.00	10%	\$78.50	\$863.
501-600	831	\$ -	\$ -	\$831.00	10%	\$83.10	\$914.
601-700	873	\$ -	\$ -	\$873.00	10%	\$87.30	\$960.
701-800	927	\$ -	\$ -	\$927.00	10%	\$92.70	\$1,019.
801-900	980	\$ -	\$ -	\$980.00	10%	\$98.00	\$1,078.
901-1000	1,029.00	\$ -	\$ -	\$1,029.00	10%	\$102.90	\$1,131.
1001-1100	1,098.00	\$ -	\$ -	\$1,098.00	10%	\$109.80	\$1,207.
1101-1200	1,130.00	\$ -	\$ -	\$1,130.00	10%	\$113.00	\$1,243.
1201-1300	1,172.00	\$ -	\$ -	\$1,172.00	10%	\$117.20	\$1,289.
1301-1400	1,191.00	\$ -	\$ -	\$1,191.00	10%	\$119.10	\$1,310.
1401-1500	1,206.00	\$ -	\$ -	\$1,206.00	10%	\$120.60	\$1,326.
1501-1700	1,313.00	\$ -	\$ -	\$1,313.00	10%	\$131.30	\$1,444.
1701-1900	1,422.00	\$ -	\$ -	\$1,422.00	10%	\$142.20	\$1,564.
1901-2100	1,473.00	\$ -	\$ -	\$1,473.00	10%	\$147.30	\$1,620.
2101-2300	1,528.00	\$ -	\$ -	\$1,528.00	10%	\$152.80	\$1,680.
2301-2500	1,635.00	\$ -	\$ -	\$1,635.00	10%	\$163.50	\$1,798.
2501-2750	1,710.00	\$ -	\$ -	\$1,710.00	10%	\$171.00	\$1,881.
2751-3000	1,784.00	\$ -	\$ -	\$1,784.00	10%	\$178.40	\$1,962.
3001-3250	1,869.00	\$ -	\$ -	\$1,869.00	10%	\$186.90	\$2,055.
3251-3500	1,946.00	\$ -	\$ -	\$1,946.00	10%	\$194.60	\$2,140.
3501-3800	2,022.00	\$ -	\$ -	\$2,022.00	10%	\$202.20	\$2,224.
leages based o	n Google Maps p	ractical route (pr	imarely interstat	te)			

Oversize defined as cars with any dimension exceeding									
230" L x 63" H x 84" W									
\$300 Flat Charge									
*For vehicles requiring a 1 day delivery window, add \$150 for local flatbed service									
*Transit times are from the day t	*Transit times are from the day the vehicle is picked up								

^{***}Fuel surcharges not to adjust any sooner than semi-annually

NFI'S PATH TO NEAR ZERO / ZERO EMISSION TRACTORS





^{*}Nox-g/bhp-hr

- >> Implemented strategies to increase mpg year over year for last 10 years
- >> 100% sleeper fleet zero emissions APU's
- >> 38 CNG/LNG tractors through their life and currently run 23 CNG tractors
- >> Operating 11 Near Zero CNG trucks utilizing renewable CNG
- >> Purchased 27 electric yard tractors and 25 lithium battery forklifts

SUSTAINABILITY IN TRANSPORTATION



>> TRANSPORTATION

- SmartWay High Performer, also awarded the EPA SmartWay Excellence award four times
- Administers ongoing tests that focus on key performance indicators like miles per gallon and the EPA's eight SmartWay emissions metrics
- Partnered with Daimler and Volvo to operate battery electric trucks
- Plans to also run electric trucks by Tesla, Toyota, Hyundai and other manufacturers in the near future
- NFI will have 40 electric vehicles in its operational fleet this year, including electric yard tractors
- Decreases fuel usage through battery powered Auxiliary Power Units (APUs), aerodynamic components, downspeeding and low rolling resistance tires
- Utilizing electric yard horse tractors and Near Zero compressed natural gas trucks fueled with renewable CNG
- Exploring viability of class 8 hydrogen cell vehicles

>> PARTNERS













