



Section 2 - Pricing

Passport Parking for Mobile Payments

Item		OMNIA Price (USD)			
Passport Parking - Mobile Payments	→ Android Application	Transaction Fee \$0.40/transaction \$0.35/transaction			
	→ iOS Application				
	→ Mobile-Optimized Website				
	→ Ongoing upgrades and enhancements				
Passport Portal - Back-office Data & Analytics	→ Real-time access to all active parking sessions	Included			
	→ Reporting Access <ul style="list-style-type: none"> ◆ Financial Reports ◆ Customer Reports ◆ Events Report ◆ Administrative Reports ◆ Ad hoc and custom reports 				
	→ Unlimited Administrators				
	→ Unlimited Access to Passport's Knowledge Base <ul style="list-style-type: none"> ◆ FAQs ◆ Training Videos ◆ Community Forum 				
	Payment Processing		Gateway	→ Passport Gateway	\$0.07/transaction \$0.05/transaction
			Merchant Processing	→ Secure Payment Processing	3.2% + \$0.30/transaction 2.9% + \$0.25/transaction
	Service Delivery		Implementation Fee	→ <i>Passport Parking</i> Setup & Implementation	WAIVED
Project Management		→ Project Manager → Implementation Specialist → Project Plan → Weekly Calls	Included		
Configurations		→ Zone setup → Rate setup → Rate testing → Administrator role creation and setup	Included		





	Training	<ul style="list-style-type: none"> → Passport Overview → <i>Passport Parking</i> Introduction → <i>Passport Parking</i> Consumer Experience → <i>Passport Parking</i> Configurations → Customer Support → Operator Management 	<p>Remote Included</p> <p>On-Site¹ \$1,200/person/day</p>
	Integrations	<ul style="list-style-type: none"> → Parking Enforcement Integration → Meter Integration → Unlimited access to 40+ active integrations 	Included
	Expansions	<ul style="list-style-type: none"> → Tools and assistance for location additions 	Included
Support	Client Support	<ul style="list-style-type: none"> → Product Support Specialists for technical support 7 days a week → Dedicated Client Success Manager for system updates 	Included

¹ On-site training is optional, all training can be effectively done remotely.





SpotBlock for Digital Meter Bagging

Item	Description	Price (\$USD)	OMNIA Price (\$USD)
SpotBlock	→ Meter-bagging and reservation management system	Reservation Fee \$6.50	Reservation Fee \$5
	◆ Create reservation types, manage parking space availability, and issue temporary blocks or reservations	Per Meter/Space Reserved Fee \$0.75	Per Meter/Space Reserved Fee \$0.50
	→ Customer Portal	Annual Software Licensing Fee \$15,000	Annual Software Licensing Fee \$12,000
	◆ Provides individuals and businesses a convenient way to submit their reservation requests		
	→ Ongoing system upgrades and enhancements		
	→ Includes a temporary solution for an interactive map until Passport's final version is available		
Payment Processing	Gateway	→ Passport Gateway	\$0.07/transaction \$0.05/transaction
	Merchant Processing	→ Secure Payment Processing	3.2% + \$0.30/transaction 2.9% + \$0.25/transaction
Service Delivery	Project Management	→ Dedicated Project Manager → Implementation Specialist → Project Plan	Implementation Fee \$12,000 ²
	Configurations	→ Reservation setup → Administrator role creation and setup	Included
	Training	→ Passport Overview → SpotBlock Introduction → Customer Support → Passport Portal	Remote Included
	Client Support	→ Product Support Specialists for technical support 7 days a week	Included

² Implementation fees vary depending on the products being delivered, specific project scope requirements, and the unique integrations necessary.





Passport Enforcement and Digital Permits

Item		Unit Price (\$USD) ³	OMNIA Price (\$USD)
Passport Enforcement & Citation Management	→ OpsMan Mobile Application <ul style="list-style-type: none"> ◆ Real-time monitoring, scofflaw notifications, electronic chalking, and ticket issuance 	<u>Option 1:</u> Per Ticket Issued \$1.75 <i>(paid by the City)</i>	<u>Option 1:</u> Per Ticket Issued \$1.50 <i>(paid by the City)</i>
	→ Passport Portal Access <ul style="list-style-type: none"> ◆ Back-office software for data & analytics and end-to-end citation management 	<u>Option 2:</u> Per Ticket Paid Fee: \$4.00/citation paid <i>(paid by the violator)</i>	<u>Option 2:</u> Per Ticket Paid Fee: \$3.50/citation paid <i>(paid by the violator)</i>
	→ Ongoing upgrades and enhancements		
Delinquent Citation Noticing	→ Automatic Notification Mailing	Fee per Letter Sent: \$1.25 + postage	Fee per Letter Sent: \$1.00 + postage
	→ DMV Lookups	Percentage Citation Fees Collected: 35% ⁴	Percentage Citation Fees Collected: 30%
	→ Printed Materials		
	→ Postage		
Hardware	→ Zebra TC26 Monitoring and Mobile Citation Issuance Device <ul style="list-style-type: none"> ◆ <i>Data plan not included</i> 	<u>Option 1 (upfront):</u> Cost per Handheld: \$1,500.00	<u>Option 1 (upfront):</u> Cost per Handheld: \$1,350.00
	→ Zebra ZQ320 Bluetooth Printers <ul style="list-style-type: none"> ◆ Battery & Charger ◆ Shoulder Strap ◆ 1 Roll of Paper 	Cost per Printer: \$675.00	Cost per Printer: \$625.00
	→ Bundle the Zebra TC26 handled and ZQ320 printer devices into a monthly service model (<i>Option 2</i>) <ul style="list-style-type: none"> ◆ Monthly data plan and hardware warranties included 	<u>Option 2:</u> \$250/month	<u>Option 2:</u> \$205/month
	→ Estimated Paper Cost <ul style="list-style-type: none"> ◆ 70 citations/roll ◆ Minimum 100 roll order 	Custom Paper: \$17.50/roll Blank Paper: \$8.00/roll	Custom Paper: \$15.00/roll Blank Paper: \$6.00/roll
Handheld LPR	→ Allows an officer to capture a photo of a vehicle and determine if they have a valid parking right.	Implementation fee \$1,250.00	Implementation fee \$1,000.00
	→ Open ALPR takes the image and sends back to Passport the vehicle information retrieved by the image of a	Annual device fee \$1,400.00/device	Annual device fee \$1,200.00/device

³ Passport's pricing assumes purchase of all listed products and services and the scope as Passport currently understands it. Passport is open to negotiation should the structure change or vary. Passport reserves the right to update its pricing accordingly. This price proposal is valid up to 90 days from receipt.

⁴Begins applying after the first letter is sent and the ticket escalates (e.g., if a citation is not paid by day 14 Passport will send its initial collection letter, and will begin collecting this fee).





	license plate			
	→ Ongoing system upgrades and enhancements		Date/Time stamping on images (one-time fee) \$3,000.00	Date/Time stamping on images (one-time fee) \$2,500.00
Passport Digital Permits⁵	→ Mobile-Optimized Payment Website		Per Annual Permit Fee: \$7.00 <i>(paid by parker)</i>	Per Annual Permit Fee: \$6.00 <i>(paid by parker)</i>
	→ Permit Type Setup and Testing			
	→ User role creation and setup			
	→ Ongoing upgrades and enhancements			
	→ Waitlist Functionality		Per Monthly Permit Fee: \$3.50 <i>(paid by parker)</i>	Per Monthly Permit Fee: \$3.00 <i>(paid by parker)</i>
	→ Auto-Renewal Capability			
Payment Processing	Gateway	→ Passport Gateway	\$0.07/transaction	\$0.05/transaction
	Merchant Processing	→ Secure Payment Processing	3.2% + \$0.30/transaction	2.9% + \$0.25/transaction
Service Delivery	Project Management	→ Dedicated Project Manager	Implementation Fee TBD	Implementation Fee TBD ⁶
		→ Implementation Specialist		
		→ Project Plan		
		→ Detailed Discovery		
→ Weekly Calls				
	Configurations	→ Citation setup	Included	Included
		→ Permit setup		
		→ Administrator role creation and setup		
	Training	→ Passport Overview	Remote Included	Remote Included
		→ Enforcement Introduction		

⁵ Digital Permits pricing assumes a minimal volume of approximately 7,500 annual permits and/or 2,500 monthly active permits. If permit volumes come up short then annual or monthly minimums may apply. Should the City not prefer a per transaction fee model, Passport can structure this product within an annual or monthly licensing structure. Additional costs may be included should the scope of services include processing and handling of physical permits, such as vehicle hangtags and the mailing of renewal notices.

⁶ For every project Passport conducts an extensive scoping process in partnership with our clients. Should any additional development work be required based on discoveries during the scoping process, associated costs will be determined as needed.





	<ul style="list-style-type: none"> → OpsMan Mobile → Payment Portal → Passport Permit Portal Overview → Customer Support → Operator Management 	Onsite \$205/hour + expenses	Onsite \$185/hour + expenses
Integrations	<ul style="list-style-type: none"> → Unlimited access to 40+ active integrations⁷ 	Included	Included
Expedited Development	<ul style="list-style-type: none"> → Custom Integrations → Product Manager → Project Timeline → Full Stack Engineers 	TBD \$300/Hour	TBD \$250/Hour
Client Support	<ul style="list-style-type: none"> → Product Support Specialists for technical support 	Included	Included

⁷ Passport continues to update and iterate its products and may develop alternative solutions to its integrations, which may cause the exact numbers listed above to change.





MOBILE LICENSE PLATE RECOGNITION (MLPR)⁸

Item		Price (\$USD)
Licensing	Subscription for AutoVu Managed Service 2.0 AutoVu Managed Service Upgrade to Pay-by-Plate Multi 1x AutoVu Managed Service 1 Patroller Connection	\$5,645.00 annually
Mobile Vehicle Hardware 1 Unit	Mobile LPR Hardware and Professional Services → AutoVu SharpZ3 Dual Base Kit → AutoVu Overtime Kit → Mapping License → One year Warranty → Hardware Shipping Mobile Computing Package → In-vehicle Hardware and Software → Includes Fz-G1 Tablet with embedded 4G LTE component for wireless connectivity → Tablet Docking Station and Vehicle Antenna → Hardware Shipping → Permit Zone Configurations	\$38,720.00
Implementation / Labor	→ Project Management Services → Onsite and Remote Training, Completed in Two Phases: <ul style="list-style-type: none"> • One: 4 hours of onsite training on LPR Mobile Vehicle Software and hardware • Two: 2-hour remote web-based training on LPR Security Center back-end software. → Mobile Installation → Travel for Onsite Services	\$11,400.00
Support	→ Mobile support <ul style="list-style-type: none"> • Remote LPR vehicle support • Phone, e-mail, and remote working sessions → Security Center Software support <ul style="list-style-type: none"> • Phone, e-mail, and remote working sessions 	\$3,888.00 covers 5 years
Extended Warranty	→ Return and Repair Coverage → Covers AutoVu vehicle hardware and Genetec Patroller software upgrades	\$9,930.00 covers 5 years

Hardware and Software Terms: 100% of year one total due at signed contract.

Cellular Data: The customer is responsible for providing an activated SIM card for cell service.

Genetec Warranty: Not ratified by Passport. Further information and terms of the Genetec hardware warranty is provided in supporting documentation.

⁸ Genetec hardware and software pricing is subject to change due to factors outside of Passport's control. This pricing is valid up to 90 days from receipt.





Handheld LPR

- Allows an officer to capture a photo of a vehicle and determine if they have a valid parking right.
- Open ALPR takes the image and sends back to Passport the vehicle information retrieved by the image of a license plate.
- Ongoing system upgrades and enhancements

Implementation fee

\$1,000.00

Annual device fee

\$1,200.00/device

Route 1 Date/Time stamping on images (one-time fee)

\$2,500.00

