

MOTOR AND AVIATION FUELS AND RELATED SERVCIES Executive Summary

Lead Agency: City of Fort Worth, Texas Solicitation: CFW01-19-0000037

RFP Issued: August 21, 2019 Pre-Proposal Date: September 4, 2019

Response Due Date: October 3, 2019 Proposals Received: #5

Awarded to: Pinnacle Petroleum, Inc. Contract #53314

The City of Fort Worth, Texas issued RFP CFW01-19-0000037 on August 21, 2019, to establish a national cooperative contract for Motor and Aviation Fuels and Related Services.

The solicitation included cooperative purchasing language in the General Information, Section 1.2. National Contract (RFP, Page 3):

NATIONAL CONTRACT

The City of Fort Worth, Texas as the Principal Procurement Agency (or "PPA"), defined in Attachment A, with OMNIA Partners is working to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, nonprofit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The City of Fort Worth, Texas is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency").

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Fort Worth, Texas website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY

- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On October 3, 2019 proposals were received from the following offerors:

- Mansfield Oil Company of Gainesville, Inc.
- Petroleum Traders Corporation
- Truman Arnold Companies dba TAC Energy
- Martin Eagle Oil Company, Inc.
- Pinnacle Petroleum, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that five (5) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

- Mansfield Oil Company of Gainesville, Inc.
- Petroleum Traders Corporation
- Truman Arnold Companies dba TAC Energy
- Martin Eagle Oil Company, Inc.
- Pinnacle Petroleum, Inc.

City of Fort Worth, Texas executed agreements with a contract effective date of January 1, 2020.

Contracts include:

Motor Fuels and Aviation Fuels that is inclusive of all motor and aviation fuels to include: finished motor gasoline, finished aviation gasoline, Kerosene-Type Jet Fuel, Distillate Fuel Oil for on-highway and off-highway diesel engines, Renewable Green Diesel, Biodiesel, and Diesel Emission Fluid.

Term:

Initial one-year agreement from January 1, 2020 through December 31, 2020 with the option to renew for a maximum of four (4) years (through December 31, 2024).