



Chemistry, Biology, Physics and Anatomy Instructional Supplies and Services
Executive Summary

Lead Agency: Region 4 Education Service Center

Solicitation: 23-07

RFP Issued: September 15th, 2023

Pre-Proposal Date: October 3rd, 2023

Response Due Date: November 2nd, 2023

Proposals Received: # 3

Awarded to: Pocket Nurse Enterprises, LLC

Region 4 Education Service Center issued RFP 23-07 on September 15th, 2023, to establish a national cooperative contract for Chemistry, Biology, Physics and Anatomy Instructional Supplies and Services.

The solicitation included cooperative purchasing language in Sections 1. Scope of Work and Appendix A:

1. Scope of Work

NATIONAL CONTRACT

Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. Region 4 ESC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Appendix D, or as otherwise agreed to. Appendix D contains additional information about OMNIA Partners and the cooperative purchasing program.

2. WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”) may purchase products and services at prices indicated in the Contract upon the Public Agency’s registration with OMNIA Partners.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners website
- USA Today, nationwide

- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On November 2nd, 2023 proposals were received from the following offerors:

- Pocket Nurse Enterprises, LLC
- Carolina Biological
- Savvas Learning Company LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Pocket Nurse and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the response.

Region 4 ESC, OMNIA Partners and Pocket Nurse successfully negotiated a contract, and Region 4 ESC executed the agreement with a contract effective date of July 1st, 2024.

Diversity Certification:

Contract includes: Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial three (3) year agreement from July 1st, 2024 through June 30th, 2027 with the option to renew for two (2) additional one-year periods through June 30th, 2029.

Pricing/Discount:

- 17% off most items
- 8% off Amico and refurbished items
- 7% off Laerdal Medical and CAE Healthcare items
- \$20 flat delivery fee on first floor parcel delivers via FedEx
- See Pricing document for full product discount offering